



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header @ 1

List View

### General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 365720

Procurement Type: Central Purchase Order

Vendor ID: 000000111991

Legal Name: GALLS LLC

Alias/DBA:

Total Bid: \$90,113.50

Response Date: 09/11/2017

Response Time: 15:54

SO Doc Code: CRFQ

SO Dept: 0926

SO Doc ID: PSC1800000002

Published Date: 9/6/17

Close Date: 9/12/17

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No.1 Traffic Safety Speed Detection Radars

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 365720

**Solicitation Description :** Addendum No.1 Traffic Safety Speed Detection Radars

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-09-12 13:30:00	SR 0926 ESR09111700000000970	1

VENDOR
000000111991 GALLS LLC

**Solicitation Number:** CRFQ 0926 PSC1800000002

**Total Bid :** \$90,113.50      **Response Date:** 2017-09-11      **Response Time:** 15:54:09

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Melissa Pettrey  
 (304) 558-0094  
 melissa.k.pettrey@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Thirty-nine new speed detection radars. Contract Item 3.1.1	39.00000	EA	\$2,041.500000	\$79,618.50

Comm Code	Manufacturer	Specification	Model #
49211810			

**Extended Description :** Contract Item 3.1.1  
Thirty-nine, new, Kustom Signals Directional Golden Eagle II, or equal, Speed Detection Radars.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Four new speed detection lasers. Contract Item 3.1.2	4.00000	EA	\$2,623.750000	\$10,495.00

Comm Code	Manufacturer	Specification	Model #
49211810			

**Extended Description :** Contract Item 3.1.2  
Four, new, Kustom Signals ProLaser IV, or equal, Laser Speed Detection Device. Hand held



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 27 - Miscellaneous

Proc Folder: 365720

Doc Description: Addendum No.1 Traffic Safety Speed Detection Radars

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-09-05	2017-09-12 13:30:00	CRFQ 0926 PSC1800000002	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**

Melissa Pettrey  
 (304) 558-0094  
 melissa.k.pettrey@wv.gov

Signature X

FEIN #

20-3545989

DATE

9/11/2017

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum is issued to publish and distribute the attached information to the Vendor community.

**Request for Quotation**

The West Virginia Purchasing Division is soliciting bids on behalf of the Public Service Commission (PSC) to establish a contract for the one-time purchase of traffic safety speed detection radars per the attached bid requirements, specifications and terms and conditions.

INVOICE TO		SHIP TO	
ADMINISTRATION PUBLIC SERVICE COMMISSION 201 BROOKS ST		RECEIVING/TRANSPORTATION BUILDING PUBLIC SERVICE COMMISSION 1116 QUARRIER ST	
CHARLESTON	WV25301	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Thirty-nine new speed detection radars. Contract Item 3.1.1	39.00000	EA	\$ 2,041.50	\$ 79,618.50

Comm Code	Manufacturer	Specification	Model #
49211810	Kustom	Signals Directional Golden Eagle II	57

**Extended Description :**

Contract Item 3.1.1  
Thirty-nine, new, Kustom Signals Directional Golden Eagle II, or equal, Speed Detection Radars.

INVOICE TO		SHIP TO	
ADMINISTRATION PUBLIC SERVICE COMMISSION 201 BROOKS ST		RECEIVING/TRANSPORTATION BUILDING PUBLIC SERVICE COMMISSION 1116 QUARRIER ST	
CHARLESTON	WV25301	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Four new speed detection lasers. Contract Item 3.1.2	4.00000	EA	\$ 2,623.75	\$ 10,495.00

Comm Code	Manufacturer	Specification	Model #
49211810	Kustom	Signals ProLaser IV	2006

**Extended Description :**

Contract Item 3.1.2  
Four, new, Kustom Signals ProLaser IV, or equal, Laser Speed Detection Device. Hand held

<b>PSC1800000002</b>	<b>Document Phase</b> Draft	<b>Document Description</b> Addendum No.1 Traffic Safety Speed Detection Radars	<b>Page 3</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



# SOLICITATION NUMBER: PSC1800000002

## Addendum Number: 1

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The purpose of this addendum is to modify the solicitation identified as PSC1800000002 ("Solicitation") to reflect the change(s) identified and described below.

### Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

### Description of Modification to Solicitation:

1. To publish Vendor questions and responses.
2. Bid opening remains 09/12/2017 @ 1:30 P.M. EDT.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

### Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



# Attachment A

**Questions and Answers**

**PSC180000002**

**Traffic Safety Speed Detection Radars**

1. **Question** – Are alternate brands allowed to be bid?

**Agency Response** – Yes, if the alternate brand is equal to or exceeds the minimum specifications listed in the solicitation. See Section 4.2.1 and 4.2.1.1 for alternate brand bidding requirements.

2. **Question** –you are awarding only 1 vendor. We would only bid a substitute on line item 2 for Laser Speed Detection. With that said, if we did that, then there would be two vendors awarded if we were the lowest bidder on the Laser unit.

**Agency Response** – This solicitation shall be awarded to one Vendor who provides the lowest total bid amount meeting the minimum specifications as stated in the solicitation. See Section 4.1 Contract Award

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: PSC180000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)


- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.


Galls, LLC  
\_\_\_\_\_  
Company  
  
\_\_\_\_\_  
Authorized Signature  
9/11/2017  
\_\_\_\_\_  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

  
 \_\_\_\_\_  
 (Name, Title)  
 Kevin Glover Managed Account Representative  
 \_\_\_\_\_  
 (Printed Name and Title)  
 1340 Russell Cave Rd. Lexington, KY 40505  
 \_\_\_\_\_  
 (Address)  
 800-876-4242 / 877-914-2557  
 \_\_\_\_\_  
 (Phone Number) / (Fax Number)  
 Penman - Justin@galls.com  
 \_\_\_\_\_  
 (email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Galls, LLC  
 \_\_\_\_\_  
 (Company)  
  
 \_\_\_\_\_  
 (Authorized Signature) (Representative Name, Title) CFO  
 R. Michael Andrews, Jr. CFO  
 \_\_\_\_\_  
 (Printed Name and Title of Authorized Representative)  
 9/11/2017  
 \_\_\_\_\_  
 (Date)  
 800-876-4242 / 877-914-2557  
 \_\_\_\_\_  
 (Phone Number) (Fax Number)



N/A

WV-10  
Approved / Revised  
12/15

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;  
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
- 2. **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 3. **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
- 4. **Application is made for 5% vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
- 5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
- 6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Galls, LLC  
Date: 9/11/2017

Signed: [Signature]  
Title: CFO

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL OTHER CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Galls LLC

Authorized Signature: [Signature] Date: 9/11/2017

State of Kentucky

County of Jayette, to-wit:

Taken, subscribed, and sworn to before me this 11<sup>th</sup> day of September, 2017.

My Commission expires May 3, 2018.

AFFIX SEAL HERE

NOTARY PUBLIC

Nancy Faulmer



West Virginia Ethics Commission

Disclosure of Interested Parties to Contracts

Contracting business entity: Galls, LLC

Address: 1340 Russell Cave Rd. Lexington, KY 40505

Contracting business entity's authorized agent: R. Michael Andrews Jr.

Address: 1340 Russell Cave Rd. Lexington, KY 40505

Number or title of contract: 27 - Miscellaneous

Type or description of contract: Traffic Safety Speed Detection Radars

Governmental agency awarding contract: State of WV Public Service Commission

Names of each Interested Party to the contract known or reasonably anticipated by the contracting business entity (attach additional pages if necessary):

N/A

Signature: [Handwritten Signature] Date Signed: 9/11/2017

Check here if this is a Supplemental Disclosure.

Verification

State of Kentucky, County of Jayette:

I, Nancy Faulkner, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledges that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 11<sup>th</sup> day of September, 2017.

[Handwritten Signature]  
Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: \_\_\_\_\_

Date submitted to Ethics Commission: \_\_\_\_\_

Governmental agency submitting Disclosure: \_\_\_\_\_

**Exhibit A**  
**Traffic Safety Speed Detection Radars**

Item No. & Description	Brand Name	Model #	Unit of Measure	Unit Cost	QTY.	Extended Cost
1. 3.1.1 Speed Detection Radar	Decatur Electronics	Genesis II Select	Each	2278.82	39	\$88,873.98
2. 3.1.2 Speed detection laser device (handheld)	Decatur Electronics	onEye Speed Lidar	Each	2441.18	4	\$9,764.72
			<b>TOTAL BID AMOUNT (Lines 1 + 2)</b>			<b>\$98,638.70</b>

Vendor should not alter pricing page and should fill out pricing page as it. The addition of alterations to the pricing page and/or addition of commodities other than those listed on the pricing page online or as an attachment, will result in disqualification of bid submittal.