

Smitty's Suzuki Center, Inc.
P.O. Box 733
Buckhannon, WV 26201

State of West Virginia
Department of Administration
Purchains Division
2019 Washington St, East
Charleston, WV 25305-0130

To Whom It May Concern:

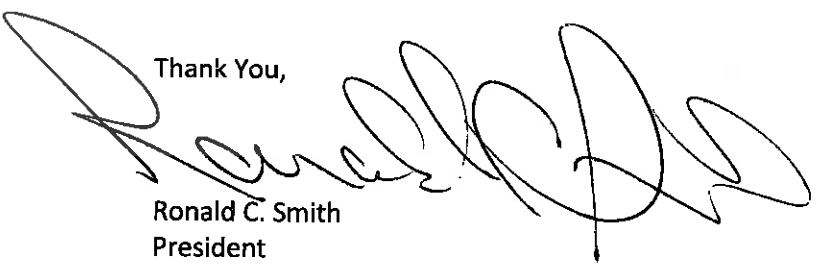
This letter is in reference to the CRFQ solicitation No. DOT1800000024 about the purchase of 4x4 Utility Vehicle(s). We have dealt with prior bid requests in the past, finding them very biased towards the purchasing of Honda side-by-sides over other brands.

While the general requirements are less verbatim from Honda brochures, a Honda Pioneer 700 is still mentioned. Additional hoops to have to jump through now include a comprehensive preventative maintenance questionnaire, a pre-bid meeting, and a test unit for 7 days (that could include contract cancelation and additional dealer costs). With the emphasize on Honda with past bids, I am sure that the vast majority of the decision makers are used to a Honda machine and anything else would just be a comparison exercise. I feel that even if we win the bid, that the test unit would not fit in some area, and provide an avenue for those to cancel the bid and get what they are really looking for, a Honda 700 Pioneer.

At this time, we will not be submitting a bid request.

09/28/17 09:57:29
WV Purchasing Division

Thank You,


Ronald C. Smith
President
Smitty's Suzuki Center, Inc.