

Ron Anderson

From: Atkins, Mark A <Mark.A.Atkins@wv.gov>
Sent: Monday, October 02, 2017 3:24 PM
To: Ron Anderson
Subject: CRFQ 0803 DOT1800000018 Liquid Calcium Chloride Best and Final Offer Request
Attachments: CRFQ 0803 DOT1800000018 Attachment A BAFO Pricing Pages.xls

Importance: High



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

JIM JUSTICE
SHEETS
GOVERNOR
PURCHASING DIRECTOR

W. MICHAEL
ACTING

October 2, 2017

Ron Anderson
Tetra Technologies, Inc.
24955 I-45
The Woodlands, TX 77380

CRFQ 0803 DOT1800000018 Liquid Calcium Chloride Best and Final Offer Request

Dear Mr. Anderson,

Tetra Technologies, Inc. submitted a bid for the solicitation references above that resulted in a tie bid for the line items listed on Attachment A. Pursuant to W. Va. CSR § 148-1-6 *"When tie bids are received, the Director shall break the tie by: allowing the tied vendors to make a final offer, flip of a coin, draw of the cards, or any other impartial method considered prudent by the Director."* As such, we are requesting that all tie vendors submit a "Final Offer" for the items listed on Attachment A. Attachment A lists all items in which your company submitted a tie bid with another company. Please complete attachment A by listing the Final Offer pricing for each item and return this form to the Purchasing as instructed below.

Final offers shall be submitted to the West Virginia Purchasing division via (1) postal service to 2019 Washington Street East, Charleston, WV 25305, (2) in person at 2019 Washington Street East, Charleston, WV 25305 or (3) Fax to (304) 558-3970. Final Offers submitted via e-mail will not be accepted.

Final Offers will be opened and read publicly on October 06 at 1:30 PM, EST. All Final Offers Must be submitted prior to the date and time listed above. Final Offers submitted late will not be accepted.

Should you have any questions please contact me at Mark.A.Atkins@wv.gov or 304-558-2307.

Sincerely,

Mark A. Atkins
Senior Buyer

10/04/17 12:56:26
WV Purchasing Division

Vendor shall submit one unit price per County which shall include all locations in that County. Vendor may bid any or all Counties.

Unit of Measure shall be PER GALLON.

Extended Cost is calculated by multiplying "Total Estimated Quantity for County" by the "Unit Cost Per Gallon".

Delivery: F.O.B. WV Division of Highways Storage Site

Award shall be to the low-bid Vendor per County.

DISTRICT 1

| County | BEST & FINAL OFFER (BAFO) | Estimated Number Gallons | Unit Cost Per Gallon | Extended Cost |
|--------------------------------------|--|--------------------------|----------------------|---------------------|
| | Delivery/Storage Site | | | |
| Boone | Roch Branch | 5,000 | | |
| Boone | Total Estimated Quantity for County | 5,000 | \$ 0.77 | \$ 3,850.00 |
| Clay | Widen Road & CR 11 | 3,000 | | |
| Clay | Total Estimated Quantity for County | 3,000 | \$ 0.77 | \$ 2,310.00 |
| Kanawha | Chelyan | 10,000 | | |
| Kanawha | Elkview | 5,000 | | |
| Kanawha | North Charleston | 5,000 | | |
| Kanawha | St. Albans | 10,000 | | |
| Kanawha | I-64 @ Scary Creek | 5,000 | | |
| Kanawha | I-64 @ Rt. 119 and Penn. Avenue | 0 | | |
| Kanawha | I-77 @ Sissonville | 5,000 | | |
| Kanawha | I-79 @ Amma | 5,000 | | |
| Kanawha | Corridor G @ Alum Creek | 5,000 | | |
| Kanawha | Total Estimated Quantity for County | 50,000 | \$ 0.77 | \$ 38,500.00 |
| Mason | Pt. Pleasant | 6,000 | | |
| Mason | Total Estimated Quantity for County | 6,000 | \$ 0.77 | \$ 4,620.00 |
| Putnam | Hurricane @ Rt. 34 | 5,000 | | |
| Putnam | Total Estimated Quantity for County | 5,000 | \$ 0.77 | \$ 3,850.00 |
| Estimated Totals per District | | 69,000 | | \$ 53,130.00 |

Quantities listed in this RFQ are approximations only. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown on this Pricing Page.

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Unit of Measure shall be PER GALLON.

Extended Cost is calculated by multiplying "Total Estimated Quantity for County" by the "Unit Cost Per Gallon".

Delivery: F.O.B. WV Division of Highways Storage Site

Award shall be to the low-bid Vendor per County.

DISTRICT 5

| County | BEST & FINAL OFFER (BAFO) | | Estimated Number Gallons | Unit Cost Per Gallon | Extended Cost |
|--------------------------------------|--|--|--------------------------|----------------------|---------------------|
| | Delivery/Storage Site | | | | |
| Grant | Petersburg | | 2,000 | | |
| Grant | Mt. Storm | | 2,000 | | |
| Grant | Total Estimated Quantity for County | | 4,000 | \$ 0.84 | \$ 3,360.00 |
| Hampshire | Romney | | 2,000 | | |
| Hampshire | Capon Bridge | | 2,000 | | |
| Hampshire | Slanesville | | 2,000 | | |
| Hampshire | Total Estimated Quantity for County | | 6,000 | \$ 0.84 | \$ 5,040.00 |
| Hardy | Moorefield | | 2,000 | | |
| Hardy | Moorefield, Corridor H, Section 2 | | 2,000 | | |
| Hardy | Baker | | 2,000 | | |
| Hardy | Total Estimated Quantity for County | | 6,000 | \$ 0.84 | \$ 5,040.00 |
| Mineral | New Creek | | 2,000 | | |
| Mineral | Sky Line | | 2,000 | | |
| Mineral | Short Gap | | 2,000 | | |
| Mineral | Burlington | | 2,000 | | |
| Mineral | Total Estimated Quantity for County | | 8,000 | \$ 0.84 | \$ 6,720.00 |
| Estimated Totals per District | | | 24,000 | | \$ 20,160.00 |

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