



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

General Information

Procurement Folder: 380204

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0705

Vendor ID: VC0000040678

SO Doc ID: LOT1800000007

Legal Name: LOGICALIS INC

Published Date: 10/10/17

Alias/DBA:

Close Date: 10/19/17

Total Bid: \$31,612.20

Close Time: 13:30

Response Date: 10/18/2017

Status: Closed

Response Time: 17:44

Solicitation Description: Addendum 1 - Cisco Hardware and Software Support-SmartNet

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 380204

Solicitation Description : Addendum 1 - Cisco Hardware and Software Support-SmartNet

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-10-19 13:30:00	SR 0705 ESR10181700000001666	1

VENDOR
VC0000040678 LOGICALIS INC

Solicitation Number: CRFQ 0705 LOT1800000007

Total Bid : \$31,612.20 **Response Date:** 2017-10-18 **Response Time:** 17:44:35

Comments:

FOR INFORMATION CONTACT THE BUYER
 Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	MAINTENANCE AND SUPPORT, SMART NET TOTAL CARE, OR				\$31,612.20

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description : MAINTENANCE AND SUPPORT FOR LOTTERY LICENSED CISCO HARDWARE AND SOFTWARE PER ATTACHED SPECIFICATIONS - PRICING TO BE ENTERED ON EXHIBIT A.

Comments: Year 1 pricing only. Years 2, 3, & 4 anticipated to be roughly the same.



Proposal for Cisco Hardware and Software Support – SmartNet

Request for Proposal (RFQ) # CRFQ 0705 LOT1800000007

SPIN: 143004779

Prepared by Logicalis for
State of West Virginia – Department of Administration

To the attention of:
Michelle Childers, Senior Buyer
State of West Virginia
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, West Virginia 25305-0130
Michelle.L.Childers@wv.gov

October 18, 2017

Contents

Section 1.	Public Sector Background.....	4
Section 2.	Completed RFQ	6
Section 3.	Appendices	7
Appendix A.	Exhibit A – Pricing Workbook	
Appendix B.	Logicalis Quote	
Appendix C.	MyMaintenance Datasheet	
Appendix D.	Terms & Conditions	
Appendix E.	General Information	

October 18, 2017

Michelle Childers, Senior Buyer
State of West Virginia Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, West Virginia 25305-0130

Dear Michelle:

On behalf of Logicalis, please find enclosed our proposal for Hardware and Software Support – SmartNet in response to your Request for Quote (RFQ) # CRFQ 0705 LOT1800000007.

Logicalis is an international multi-skilled solution provider providing digital enablement services to help customers harness digital technology and innovative services to deliver powerful business outcomes. We are the advocates for our customers for some of the world's leading technology companies including Cisco, HPE, IBM, NetApp, Microsoft, VMware and ServiceNow.

Our GovEd practice provides specialization in K-12, Higher Education, and Local and State Government. We understand the environment inside the public sector, its unique challenges, opportunities, and initiatives. Logicalis applies the skills of our 4,000 employees in modernizing key digital pillars, data center and cloud services, security and network infrastructure, workspace communications and collaboration, data and information strategies, and IT operation modernization. We pair your organization's priorities to technology solutions that align to real business outcomes.

Logicalis has extensive experience in managing SmartNet contracts, illustrated by our 85% renewal rate. Additionally, we offer a MyMaintenance portal which is a free tool available to our customers to manage all of their maintenance contracts in a single location. Please see the datasheet provided in the Appendices section below for additional information on our MyMaintenance services.

Our proposal encompasses the requirements in your RFQ with a solution incorporating robust products and professional services. I look forward to speaking with you regarding this proposal. Please feel free to contact me directly with any questions.

Sincerely,

Nora Oliver, Sales Development Associate
2456 Fortune Dr. Ste 110, Lexington, KY, 40509
Tel: (859) 469-5323
Nora.Oliver@us.logicalis.com

Section 1. Public Sector Background

For nearly 20 years, Logicalis has been a leader in public sector sales and solutions. Our experienced government and education specialists know the issues you're facing, understand how your procurement process works, and can help guide you to the IT solution that best fits your needs and budget.

Through our GovEd practice, we offer technology evaluations, advice, solution sales and implementation as well as the professional services that tie it all together. In short, through the strategic use of technology, we help you deliver better services.

1.1. Public Sector Customers

A few of our public sector customers include the following. Case studies detailing the services provided to these customers are available at <http://www.us.logicalis.com/goved/>.

- Central Catholic High School, Ohio
- Columbia County, Georgia
- Davenport University, Michigan
- Eaton County, Michigan
- North County Transit District, California
- Paradise Valley Unified School District, Arizona
- Sinclair Community College, Ohio
- Wilson School District, Arizona

1.2. What our Customers Say

"Logicalis has not only provided an immediate solution to the wireless access challenges we were facing, but we have formed a long-term relationship that supports our educational mission."

- *Chris Hamady, Director of Technology, Central Catholic High School*

"Logicalis exceeded my expectations throughout the whole range of the project from pre-sales to post-sales. It was a great relationship. We will definitely use Logicalis in anything we do going forward."

- *Marcy Avelar, Communication Support Manager, Columbia County GA*

"We set the system up more than a year ago, and haven't had to touch it once – no failed drives, no trouble tickets. It works flawlessly."

- *Joe Bliss, Virtual Infrastructure Administrator, Davenport University*

"Partnering with Logicalis makes good business sense, even for organizations like ours that have a skilled internal IT team. We don't have the budget and bandwidth to help our IT staff to keep up with the latest innovations and best practices. That's why we turn to Logicalis."

- *Dr. Robert J. Sobie, Director of Technology Services, Eaton County*

"Logicalis has helped us prove that it is possible for a relatively small agency to design and retrofit an existing data center in a way that reduces its environmental impact and reduces cost at the same."

- *Angela K. Miller, North County Transit District*

“Our students and teachers will enjoy an improved educational experience.”
- *Jeff Billings, Paradise Valley Unified School District*

“Logicalis has the skills and experience with technologies that we have not used before. They are a good partner.”
- *Scott McCollum, Sinclair Community College*

“We relied very heavily on the expertise of Logicalis and without their experience in network design and facilities construction we would have made many of the mistakes some schools are making today.”
- *Betty Olivier, Technology Director, Wilson School District*

Section 2. Completed RFQ



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 380204

Doc Description: Cisco Hardware and Software Support-SmartNet T.C. or Equal

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2017-10-04	2017-10-19 13:30:00	CRFQ 0705 LOT1800000007	1

BID RECEIVING LOCATION


BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:
 Logicalis, Inc.
 2459 Fortune Drive, Suite 110
 Lexington, KY 40509
 (859) 469-5323

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature X  FEIN # 13-4000122 DATE 10/18/2017

All offers subject to all terms and conditions contained in this solicitation

INVOICE TO		SHIP TO	
ACCOUNTS PAYABLE LOTTERY PO BOX 2067		PURCHASING LOTTERY 900 PENNSYLVANIA AVE	
CHARLESTON	WV25327-2067	CHARLESTON	WV 25302
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	MAINTENANCE AND SUPPORT, SMART NET TOTAL CARE, OR				

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description :

MAINTENANCE AND SUPPORT FOR LOTTERY LICENSED CISCO HARDWARE AND SOFTWARE PER ATTACHED SPECIFICATIONS - PRICING TO BE ENTERED ON EXHIBIT A.

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: October 13, 2017 at 10:00 AM EDT

Submit Questions to: Michelle Childers, Senior Buyer
2019 Washington Street, East
Charleston, WV 25305
Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)
Email: Michelle.L.Childers@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID:

BUYER:

SOLICITATION NO.:

BID OPENING DATE:

BID OPENING TIME:

FAX NUMBER:

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

For Request For Proposal ("RFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus N/A convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

Technical

Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: October 19, 2017 at 1:30 PM EDT

Bid Opening Location: Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATES: Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

15. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

22. INTERESTED PARTY DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$100,000, the vendor must submit to the Purchasing Division a disclosure of interested parties to the contract, prior to contract award. That disclosure must occur on the form prescribed and approved by the WV Ethics Commission. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. "Interested parties" means: (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors; (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract; and (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency: Provided, That subdivision (2) shall be inapplicable if a business entity is a publicly traded company: Provided, however, That subdivision (3) shall not include persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on _____
upon award _____ and extends for a period of one (1) _____ year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed thirty-six (36) months in total. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days.

Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional _____ successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed _____ months in total. Automatic renewal of this Contract is prohibited.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Other: See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of _____. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

Licensed re-seller of Cisco products

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancelation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of this contract. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of:

Automobile Liability Insurance in at least an amount of: _____

Professional/Malpractice/Errors and Omission Insurance in at least an amount of:

Commercial Crime and Third Party Fidelity Insurance in an amount of:

Cyber Liability Insurance in an amount of: _____

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

11. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount of

for _____.
This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

14. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

15. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e.

20. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

31. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

32. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

33. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

34. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

35. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

36. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

37. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

38. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5-22-1(i), the contracting public entity shall not award a contract for a construction project to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees. Accordingly, prior to contract award, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Purchasing Division affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.

39. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts (“Other Government Entities”). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

40. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

41. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.

42. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider’s employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

43. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

44. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

45. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$100,000, the vendor must submit to the Agency a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-award interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. "Interested parties" means: (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors; (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract; and (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency: Provided, That subdivision (2) shall be inapplicable if a business entity is a publicly traded company: Provided, however, That subdivision (3) shall not include persons or business entities performing legal services related to the negotiation or drafting of the applicable contract. The Agency shall submit a copy of the disclosure to the Ethics Commission within 15 days after receiving the supplemental disclosure of interested parties.

REQUEST FOR QUOTATION
Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the WEST VIRGINIA LOTTERY to establish a contract for Maintenance and Support of Agency Owned and Licensed Cisco products known as SMART Net Total Care, or Equal, the services will be limited to applying corrective maintenance as well as implementation of any feature upgrades that are available to currently licensed users.

Although Cisco is a brand name, this procurement is not related to the purchase of new hardware or software but applies only to maintenance and support of Lottery owned hardware and software. All direct support must be provided by Cisco.

Current Operating Environment:

- A. The Lottery has various switches/routers and firewalls at Lottery locations as well as at the five casinos that generate revenue for the Lottery. Up-time for all of these locations is of utmost priority due to the State's dependence on the revenue generated by the Lottery.

B. License and Supporting Details:

1. ASA 5520 firewalls, quantity 2.
2. ASA 5510 firewalls, quantity 4.
3. 2951 Routers, quantity 5.
4. Catalyst core switch, quantity 1.
5. Nexus Chassis, 4 32 port devices.
6. Catalyst switches at casinos, quantity 6.
7. Other devices used to support special connectivity requirements.

- Agency Account Name: West Virginia Lottery
- Physical Address: 900 Pennsylvania Avenue, Charleston, WV 25302
- Account Contact: Darrin Stroup
- Account Email: dstroup@wvlottery.com

Response Notes:

1. Cisco complexes are installed at the Primary Data Center on Pennsylvania Avenue in Charleston WV as well as the backup data center in Anmoore near Bridgeport WV. In addition each of the five casinos online to the Lottery have installed various Cisco devices to connect to the Lottery network. Support will generally be requested at the primary data center but should be available transparently from the backup data center or any of the five casinos.
2. The core switch at Bridgeport is end-of-life and not included in this procurement.

REQUEST FOR QUOTATION
Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

3. All devices should be co-termed with a contract awarded one year with three one-year renewals. Such renewals will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.
 4. Any references to specific devices above are general in nature, the Price Sheet attached as **Exhibit A** controls the specific requirements to be covered by this procurement.
 5. Note also that certain devices are specified for differing response times in parts with “SNT-8x5x4” in the coverage description meaning coverage from Monday through Friday and during day shift, with a response time for parts of four hours only while “SNT-8x5xNBD” is coverage from Monday through Friday with a response time for parts of Next Business Day.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them. Additional definitions can be found in Section 2 of the General Terms and Conditions.
- 2.1 **“Contract Item”** means Hardware and Software Maintenance and Support for Agency Owned Cisco products known as SMART Net Total Care, or Equal as more fully described by these specifications.
 - 2.2 **“Pricing Page”** means the pages contained in wvOASIS or attached as **Exhibit A**, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **“SMART Net”** refers to Cisco SMART Net Total Care, or equal service. Cisco SMART Net Service is a technical support service that provides IT staff with direct, anytime access to Cisco experts and online self-help resources necessary in order to provide assistance with trouble shooting and resolving installation, configuration, operational, and upgrade issues with Cisco products.
 - 2.4 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
3. **QUALIFICATIONS:** Vendor or Vendor’s staff, if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
- 3.1 Vendor **MUST** be a licensed reseller of Cisco.
4. **MANDATORY REQUIREMENTS:**
- 4.1 **Mandatory Contract Item Requirements:** Contract Items must meet or exceed the mandatory requirements listed below. The part numbers provided are from Cisco, Inc.

REQUEST FOR QUOTATION

Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

and are based on the Agency's current licensing file and reflect the configuration necessary to extend support.

4.1.1 Contract Item #1: Extended Service Agreement – Cisco SMART Net Total Care or Equal:

4.1.1.1 The Manufacturer must provide Extended Service Agreement Cisco SMART Net Total Care (8x5xNBD and 8x5x4), or Equal, for the Cisco Agency-owned equipment listed on Exhibit A – Pricing Page.

4.1.1.2 The Manufacturer must provide coverage for all Cisco hardware listed in Exhibit A – Pricing Page for a minimum of 12 months from date of award.

4.1.1.3 The Manufacturer must register all Cisco hardware listed on Exhibit A – Pricing Page with Cisco SMART Net Total Care, or Equal.

4.1.1.4 The Manufacturer must provide Lottery staff 24-hour direct access to the Cisco Technical Assistance Center (TAC), to facilitate opening support cases on all covered hardware.

4.1.1.5 The Manufacturer must provide Lottery staff direct access to Cisco's knowledge library and support tools.

4.1.1.6 The Vendor solution must provide Lottery staff access to the Cisco IOS Software Center for the purpose of downloading IOS releases on all covered hardware.

4.1.1.7 The Vendor must register Lottery staff as administrators of the contract(s) in Cisco's Service Access Management Tool. Cisco Connect Online (CCO) IDs to be provided at the time of award.

4.1.1.8 The Manufacturer must replace hardware by either: (1) Next-Business-Day (NBD) on Cisco equipment covered by SMART Net Total Care 8x5xNBD, or Equal as defined in the SMART Net Total Care Service or (2) 4 hours on Cisco equipment covered by SMART Net Total Care 8x5x4, or Equal as defined by the SMART Net Total Care Service.

4.1.1.8.1 The Manufacturer must provide replacement within a time frame specified by the coverage chosen after failure to resolve technical issues using telephone support. For Next Business Day replacement parts, those parts will be available 7 hours per day (delivering the replacement hardware during normal business hours only), 5 days a week with next business day delivery. For 4 hour replacement parts, those parts will be available within 4 hours.

REQUEST FOR QUOTATION

Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

4.1.1.9 Replacement parts must be received between the hours of 8:00AM through 5:00PM Eastern Standard Time, Monday through Friday excluding State and Federal holidays and weekends.

4.1.1.9.1 Only replacement parts obtained thru Cisco's Return Material Authorization (RMA) process will be accepted. All hardware must be certified by Cisco as new or functional at the same level as new.

4.1.1.10 Should the Manufacturer find a line item unrepairable and need replaced, a formal notification via a change order issued by Purchasing Division will be initiated by the Agency to capture changes in equipment via formal memo. Maintenance subscription and coverage will be transferred to any item replaced thru Cisco's RMA process.

4.1.1.11 Vendor will include in their bid the cost of optional Annual renewals for years 2, 3, and 4. These optional Annual reviews will be initiated on Agency request authorized under the authority of the Purchasing Division. Must include product updates and upgrades directly from the manufacturer.

Response Note: Required quantities are specified in **Exhibit A**, the Pricing Page.

4.2 Alternative 'Or Equal' Submission

4.2.1 Vendor will assume any costs related to any required installation of new software, hardware and/or training related to the alternate submission.

5 CONTRACT AWARD:

5.1 Contract Award: The Contract is intended to provide Agency with a purchase price for the Contract Services. The Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall Total Bid Amount as shown on the Pricing Page. The contract will be awarded for one year with two optional one year renewal terms.

CONTRACT WILL BE EVALUATED BASED ON TOTAL BID BUT ONLY AWARDED FOR FIRST YEAR AS DISCUSSED ABOVE.

5.2 Vendor should provide with their bid a copy of any and all Software Terms and Conditions or licenses that the State of West Virginia or the Agency will have to agree to or accept as a part of this solicitation. **This information will be required before Purchase Order is issued.**

REQUEST FOR QUOTATION

Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

5.3 Vendor should include a copy of any Maintenance Terms and Conditions or Licenses that the State of West Virginia or the Agency will be required to agree to and accept as a part of this solicitation. **This information will be required before Purchase Order is issued.**

5.4 Pricing Page: If responding on paper, Vendor should complete the Exhibit A - Pricing Page by entering the unit price for hardware item for each year, multiplying by the quantity and entering the Extended Total Price for each line item. Vendors should then enter the Total Bid Amount of all four (4) years (First year plus the three (3) optional renewals) in the Total Bid Amount. Vendor should complete the Exhibit A - Pricing Page in their entirety as failure to do so may result in Vendor's bids being disqualified. Vendor may use the attached Exhibit A – Pricing Page in Excel version attached to the solicitation, by entering the unit price per year and the Excel document will enter the Extended Total Price Each and Total Bid Amount automatically.

If responding electronically in wvOASIS, Vendors should enter the Total Bid Amount for all four (4) years (First year plus the three (3) optional renewals) in the commodity line of wvOASIS. The Exhibit A – Pricing Page should be attached to the electronic bid submittal.

If unable to respond online, Vendor must submit their Pricing Page with their submitted bid prior to the schedule bid opening date.

5.4.1 If the Vendor is submitting an Equivalent Brand this information including Model Number must be submitted with their bid submission.

Any product brochures to support vendor's product should be submitted with vendors submitted bid response. This information WILL be required before award of contract.

6. PAYMENT:

6.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

7. DELIVERY AND RETURN:

7.1 Shipment and Delivery: Vendor shall ship applicable Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within thirty (30) calendar days after receiving a purchase order. Contract Items must be delivered to:

**West Virginia Lottery
900 Pennsylvania Avenue
Charleston, WV 25302.**

REQUEST FOR QUOTATION

Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

- 7.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party. Any agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.
- 7.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 7.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 7.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.
- 8. TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.
- 9. VENDOR DEFAULT:**
- 9.1** The following shall be considered a Vendor default under this Contract.
- 9.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
 - 9.1.2** Failure to comply with other specifications and requirements contained herein.
 - 9.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 9.1.4** Failure to remedy deficient performance upon request.

REQUEST FOR QUOTATION
Cisco Hardware and Software Support (SMART Net Total Care, or Equal)

9.2 The following remedies shall be available to Agency upon default.

9.2.1 Immediate cancellation of the Contract.

9.2.2 Immediate cancellation of one or more release orders issued under this Contract.

9.2.3 Any other remedies available in law or equity.

10. MISCELLANEOUS:

10.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Nora Oliver

Telephone Number: (859) 469-5323

Fax Number: _____

Email Address: Nora.Oliver@us.logicalis.com

Exhibit A - Pricing Page
SMARTnet Service or Equal

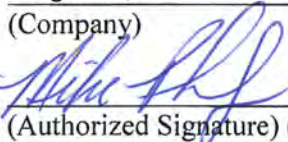
Item #	Device	Serial #	Site Location	Skus#s	Coverage	Alternate Part Number	Alternate Manufacturer and Model if bidding or equal	Unit of Measure	QTY	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
	CCW Primary ASA 5520	JMX1530L12U	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS2BUNK9	SNTC-8X5X4 ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	CCW 2nd ASA 5520	JMX1530L12T	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS2BUNK9	SNTC-8X5XNBD ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	CCW AnyConn ASA 5510	SN-JMX1242L0ZL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	CCW SFTP ASA 5510	SN-JMX1242L0ZK	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	BP Prim ASA 5510	SN-JMX1242L0ZJ	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-AS1BUNK9	SNTC-8X5X4 ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	BP Sec ASA 5510	SN-JMX1510L1C5	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	2951 Router	FTX1531AN57	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	2951 Router	FTX1532AHQ7	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	2921 Router	FTX1531AMUL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2921	SNTC-8X5XNBD Cisco 2921			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	2911 Router	FTX1532AH2A	100 Municiple Plaza Ste 500 Weirton WV 26062	CON-SNT-2911	SNTC-8X5XNBD Cisco 2911 w/3 GE,4			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	CCW 8509 Core Router	SMG1529N061	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-W5-C6509	SNTC-8X5X4 Catalyst 6509			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	Nexus	SSI15204NK	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	Nexus	SSI15200FA0	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	Nexus	SSI15200FKE	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	Nexus	SSI15200FGF	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3750X-48PF-S	FDO1529K1CC	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-3750X4FS	SNTC-8X5XNBD Catalyst 3750X 48 Port Full PoE IP Base			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3560C-8PC-S	FOC1817Y70T	750 Hollywood Drive Charles Town WV 25414	CON-SNT-C356080P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3560C-8PC-S	FOC1820ZJA2	300 West Main Street White Sulphur Springs WV	CON-SNT-C356080P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3560CG-8PC-S	FOC1806YJA4	1 South Stone Street Wheeling WV 26003	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3560CG-8PC-S	FOC1737Y2MK	1 Greyhound Drive Cross Lanes WV 25313	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WS-C3560CG-8PC-S	FOC1806Y3DC	1420 Mountaineer Circle New Cumberland WV	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	WLC5508 AIR-CT5508-K9	FCW1630LB9B	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-CT0812	SNTC-8X5XNBD Cisco 5508 Series Wi			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	3560C Security Agg SW	FOC1851W42K	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C356C12P	SNTC-8X5X4 Catalyst 3560C Switch 12 FE PoE, 2 x Dual			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	ASA5505 Security Core	JMX1135202h	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	ASA5505 ICS FW	JMX1145z0U2	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	2911 Router (Spare)	FJC1905A087	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2911SEC	SNTC-8X5XNBD Cisco 2911 Security			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -
	ASA5505 Security Prim	JMX2114Y181	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ -	\$ -	\$ -	\$ -	\$ -

Total Bid Amount \$ -

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Nora Oliver, Sales Development Associate
(Name, Title)
Nora Oliver, Sales Development Associate
(Printed Name and Title)
2459 Fortune Drive, Suite 110, Lexington, KY 40509
(Address)
Phone: (859) 469-5323
(Phone Number) / (Fax Number)
Nora.Oliver@us.logicalis.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Logicalis, Inc.
(Company)
 AREA SALES DIRECTOR
(Authorized Signature) (Representative Name, Title)

Mike Phelps, Dir. Area Sales Central South
(Printed Name and Title of Authorized Representative)

10/18/2017
(Date)

Phone: (859) 410-2637
(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

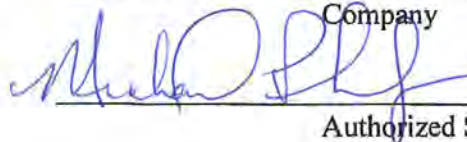
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Logicalis, Inc.

Company



Authorized Signature

10/18/2017

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to W. Va. Code § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$100,000 or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation.

"Interested party" or "Interested parties" means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of W. Va. Code § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

West Virginia Ethics Commission

Disclosure of Interested Parties to Contracts

Contracting business entity: Logicalis, Inc.

Address: 2600 S. Telegraph Road, Suite 200, Bloomfield Hills, Michigan 48302

Contracting business entity's authorized agent: Todd Yaekle

Address: 2600 S. Telegraph Road, Suite 200, Bloomfield Hills, Michigan 48302

Number or title of contract: CRFQ 0705 LOT1800000007

Type or description of contract: Cisco Hardware and Software Support-Smartnet T.C. or Equal

Governmental agency awarding contract: West Virginia Lottery

Names of each Interested Party to the contract known or reasonably anticipated by the contracting business entity (attach additional pages if necessary):

Logicalis US Holdings, Inc.

Signature: [Handwritten Signature] Date Signed: 10/18/2017

Check here if this is a Supplemental Disclosure.

Verification

State of Michigan, County of Oakland

I, Todd Yaekle, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledges that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 18th day of October, 2017.

[Handwritten Signature]

Notary Public's Signature

CHRISTOPHER G. BANERIAN
NOTARY PUBLIC, STATE OF MICHIGAN
COUNTY OF OAKLAND
MY COMMISSION EXPIRES 12/15/21
ACTING IN THE COUNTY OF Oakland

To be completed by State Agency:

Date Received by State Agency:

Date submitted to Ethics Commission:

Governmental agency submitting Disclosure:

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
- 2. Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
- 3. Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
- 4. Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
- 5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
- 6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
- 7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: N/A - Logcalis does not meet qualifications. **Signed:** _____

Date: _____ **Title:** _____

**Check any combination of preference consideration(s) indicated above, which you are entitled to receive.*

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Logicalis, Inc

Authorized Signature: _____

Date: 10/18/2017

State of Michigan

County of Oakland, to-wit:

Taken, subscribed, and sworn to before me this 18th day of October, 2017.

My Commission expires December 3, 2021.

AFFIX SEAL HERE

NOTARY PUBLIC _____

Purchasing Affidavit (Revised 08/01/2015)

CHRISTOPHER G. BANERIAN
NOTARY PUBLIC, STATE OF MICHIGAN
COUNTY OF OAKLAND
MY COMMISSION EXPIRES 12/3/21
ACTING IN THE COUNTY OF Oakland



Purchasing Divison
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 380204

Doc Description: Cisco Hardware and Software Support-SmartNet T.C. or Equal

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2017-10-04	2017-10-19 13:30:00	CRFQ 0705 LOT1800000007	1

BID RECEIVING LOCATION


BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:
 Logicalis, Inc.
 2459 Fortune Drive, Suite 110
 Lexington, KY 40509
 (859) 469-5323

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature X  FEIN # 13-4000122 DATE 10/18/2017

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum 1 issued to correct Item # 24 Serial Number for Device ASA5505 Security Core and publish Revised Exhibit A Pricing Page.

End of Addendum

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the WEST VIRGINIA LOTTERY to establish a contract for Maintenance and Support of Agency Owned and Licensed Cisco products known as SMART Net Total Care, or Equal, the services will be limited to applying corrective maintenance as well as implementation of any feature upgrades that are available to currently licensed users.

INVOICE TO		SHIP TO	
ACCOUNTS PAYABLE LOTTERY PO BOX 2067		PURCHASING LOTTERY 900 PENNSYLVANIA AVE	
CHARLESTON	WV25327-2067	CHARLESTON	WV 25302
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	MAINTENANCE AND SUPPORT, SMART NET TOTAL CARE, OR				

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description :

MAINTENANCE AND SUPPORT FOR LOTTERY LICENSED CISCO HARDWARE AND SOFTWARE PER ATTACHED SPECIFICATIONS - PRICING TO BE ENTERED ON EXHIBIT A.

SOLICITATION NUMBER: CRFQ LOT1800000007
Addendum Number: 01

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

-] Modify bid opening date and time
-] Modify specifications of product or service being sought
-] Attachment of vendor questions and responses
-] Attachment of pre-bid sign-in sheet
-] Correction of error
-] Other

Description of Modification to Solicitation:

This addendum is issued to modify the solicitation per the attached documentation and the following:

1. To correct Item # 24 Serial Number for Device ASA5505 Security Core to JMX1135Z02N.
2. To publish and attach Revised Exhibit A Pricing Page.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

REVISED

Exhibit A - Pricing Page SMARTnet Service or Equal

Item #	Device	Serial #	Site Location	Sku#s	Coverage	Alternate Part Number	Alternate Manufacturer and Model if bidding or equal	Unit of Measure	QTY	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
1	CCW Primary ASA 5520	JMX1630L12U	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS2BUNK9	SNTC-8X5X4 ASA5520 w300 VPN Pns, 4GE+1FE,3DES/AES			Each	1	\$	\$	\$	\$	\$
2	CCW 2nd ASA 5520	JMX1530L12T	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS2BUNK9	SNTC-8X5XNBD ASA5520 w300 VPN Pns, 4GE+1FE,3DES/AES			Each	1	\$	\$	\$	\$	\$
3	CCW AnyConn ASA 5510	BN-JMX1342L0ZL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 60 VPN Peers, 3 FE, 3DES/AES			Each	1	\$	\$	\$	\$	\$
4	CCW SFTP ASA 5510	BN-JMX1342L0ZK	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 60 VPN Peers, 3 FE, 3DES/AES			Each	1	\$	\$	\$	\$	\$
5	BP Prim ASA 5510	BN-JMX1342L0ZJ	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-AS1BUNK9	SNTC-8X5X4 ASA5510 w/ 60 VPN Peers, 3 FE, 3DES/AES			Each	1	\$	\$	\$	\$	\$
6	BP Sec ASA 5510	BN-JMX1510L1CS	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 60 VPN Peers, 3 FE, 3DES/AES			Each	1	\$	\$	\$	\$	\$
7	2951 Router	FTX1531AN57	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$	\$	\$	\$	\$
8	2951 Router	FTX1532AHQ7	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$	\$	\$	\$	\$
9	2921 Router	FTX1531AMUL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2921	SNTC-8X5XNBD Cisco 2921			Each	1	\$	\$	\$	\$	\$
10	2911 Router	FTX1532AH2A	100 Munciple Plaza Ste 600 Weirton WV 26062	CON-SNT-2911	SNTC-8X5XNBD Cisco 2911 w/3 GE,4			Each	1	\$	\$	\$	\$	\$
11	CCW 6509 Core Roster	5MG1529H061	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-W5-C6509	SNTC-8X5X4 Catalyst 6509			Each	1	\$	\$	\$	\$	\$
12	Nexus	BSI152504NK	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 6548 UP Chassis, 32 10GbE Ports			Each	1	\$	\$	\$	\$	\$
13	Nexus	BSI15260FA0	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 6548 UP Chassis, 32 10GbE Ports			Each	1	\$	\$	\$	\$	\$
14	Nexus	BSI15260FKE	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 6548 UP Chassis, 32 10GbE Ports			Each	1	\$	\$	\$	\$	\$
15	Nexus	BSI15260FGF	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 6548 UP Chassis, 32 10GbE Ports			Each	1	\$	\$	\$	\$	\$
16	WS-C3760X-48PF-S	FDO1529K1CC	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-3760X476	SNTC-8X5XNBD Catalyst 3760X 48 Port Full PoE IP Base			Each	1	\$	\$	\$	\$	\$
17	WS-C3560C-4PC-S	FOC1817Y70T	750 Hollywood Drive Charles Town WV 26414	CON-SNT-C3560C4P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
18	WS-C3560C-4PC-S	FOC1820Z2A2	390 West Main Street White Sulphur Springs WV	CON-SNT-C3560C4P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
19	WS-C3560CG-4PC-S	FOC1806Y3A4	1 South Stone Street Wheeling WV 26003	CON-SNT-W3C3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
20	WS-C3560CG-4PC-S	FOC1737Y2MK	1 Greyhound Drive Cross Lanes WV 25313	CON-SNT-W3C3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
21	WS-C3560CG-4PC-S	FOC1806Y3DC	1429 Mountaineer Circle New Cumberland WV	CON-SNT-W3C3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
22	WLC6508 AIR-CT6508-K9	FCW1530L0E8	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-CT0812	SNTC-8X5XNBD Cisco 6508 Series W1			Each	1	\$	\$	\$	\$	\$
23	3560C Security Agg SW	FOC1851W42K	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C3560C12P	SNTC-8X5X4 Catalyst 3560C Switch 12 FE PoE, 2 x Dual			Each	1	\$	\$	\$	\$	\$
24	ASA5505 Security Core	JMX1135Z02N	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS5505BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$	\$	\$	\$	\$
25	ASA5505 ICS FW	JMX1143L0U2	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS5505BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$	\$	\$	\$	\$
26	2911 Router (Spare)	FJC1905A087	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2911SEC	SNTC-8X5XNBD Cisco 2911 Security			Each	1	\$	\$	\$	\$	\$
27	ASA5505 Security Prim	JMX2114Y181	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS5505BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$	\$	\$	\$	\$

Total Bid Amount \$

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

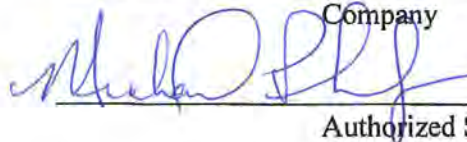
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Logicalis, Inc.

Company



Authorized Signature

10/18/2017

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Section 3. Appendices

- Appendix A. Exhibit A – Pricing Workbook
- Appendix B. Logicalis Quote
- Appendix C. MyMaintenance Datasheet
- Appendix D. Terms & Conditions
- Appendix E. General Information

Appendix A. Exhibit A – Pricing Workbook

Note: As this contract is currently held by another partner, Logicalis is only able to provide a formal quote for year 1. Pricing for the requested years 2, 3 and 4 is dependent upon Cisco, and each year's pricing is anticipated to be roughly the same amount as the year 1 pricing provided.

REVISED - Exhibit A - Pricing Page
SMARTnet Service or Equal

Item #	Device	Serial #	Site Location	Sku#'s	Coverage	Alternate Part Number	Alternate Manufacturer and Model if bidding or equal	Unit of Measure	QTY	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
1	CCW Primary ASA 5520	JMX1530L12U	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS2BUNK9	SNTC-8X5X4 ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ 1,494.82	\$ -	\$ -	\$ -	\$ 1,494.8
2	CCW 2nd ASA 5520	JMX1530L12T	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS2BUNK9	SNTC-8X5XNBD ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ 1,149.67	\$ -	\$ -	\$ -	\$ 1,149.7
3	CCW AnyConn ASA 5510	SN-JMX1342L0ZL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
4	CCW SFTP ASA 5510	SN-JMX1342L0ZK	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
5	BP Prim ASA 5510	SN-JMX1342L0ZJ	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-AS1BUNK9	SNTC-8X5X4 ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 840.37	\$ -	\$ -	\$ -	\$ 840.4
6	BP Sec ASA 5510	SN-JMX1510L1C5	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
7	2951 Router	FTX1531AN57	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ 1,109.43	\$ -	\$ -	\$ -	\$ 1,109.4
8	2951 Router	FTX1532AHQ7	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ 142.86	\$ -	\$ -	\$ -	\$ 142.9
9	2921 Router	FTX1531AMUL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2921	SNTC-8X5XNBD Cisco 2921			Each	1	\$ 635.21	\$ -	\$ -	\$ -	\$ 635.2
10	2911 Router	FTX1532AH2A	100 Munciple Plaza Ste 500 Weirton WV 26062	CON-SNT-2911	SNTC-8X5XNBD Cisco 2911 w/3 GE,4			Each	1	\$ 507.39	\$ -	\$ -	\$ -	\$ 507.4
11	CCW 6509 Core Router	SMG1529N061	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-WS-C6509	SNTC-8X5X4 Catalyst 6509			Each	1	\$10,255.24	\$ -	\$ -	\$ -	\$ 10,255.2
12	Nexus	SSH152504NK	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
13	Nexus	SSH15280FA0	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
14	Nexus	SSH15280FKE	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
15	Nexus	SSH15280FGF	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
16	WS-C3750X-48PF-S	FDO1529K1CC	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-3750X4FS	SNTC-8X5XNBD Catalyst 3750X 48 Port Full PoE IP Base			Each	1	\$ 860.62	\$ -	\$ -	\$ -	\$ 860.6
17	WS-C3560C-8PC-S	FOC1817Y70T	750 Hollywood Drvie Charles Town WV 25414	CON-SNT-C356608P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
18	WS-C3560C-8PC-S	FOC1820Z2A2	300 West Main Street White Sulphur Springs WV	CON-SNT-C356608P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
19	WS-C3560CG-8PC-S	FOC1806Y3A4	1 South Stone Street Wheeling WV 26003	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
20	WS-C3560CG-8PC-S	FOC1737Y2MK	1 Greyhound Drive Cross Lanes WV 25313	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
21	WS-C3560CG-8PC-S	FOC1806Y3DC	1420 Mountaineer Circle New Cumberland WV	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
22	WLC5508 AIR-CT5508-K9	FCW1530L0ES	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-CT0812	SNTC-8X5XNBD Cisco 5508 Series Wi			Each	1	\$ 1,533.88	\$ -	\$ -	\$ -	\$ 1,533.9
23	3560C Security Agg SW	FOC1951W42K	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C356C12P	SNTC-8X5X4 Catalyst 3560C Switch 12 FE PoE, 2 x Dua			Each	1	\$ 150.16	\$ -	\$ -	\$ -	\$ 150.2
24	ASA5505 Security Core	JMX1135Z02N	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 141.44	\$ -	\$ -	\$ -	\$ 141.4
25	ASA5505 ICS FW	JMX1145z0U2	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 284.82	\$ -	\$ -	\$ -	\$ 284.8
26	2911 Router (Spare)	FJC1905A087	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2911SEC	SNTC-8X5XNBD Cisco 2911 Security			Each	1	\$ 370.56	\$ -	\$ -	\$ -	\$ 370.6
27	ASA5505 Security Prim	JMX2114Y181	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 167.59	\$ -	\$ -	\$ -	\$ 167.6

Total Bid Amount **\$31,612.2**

Appendix B. Logicalis Quote



Services Representative:
 Tyler Seymour
 1375 West Main Avenue, De Pere, WI 54115
 Phone: 920-338-7611
 Fax:
 Tyler.Seymour@us.logicalis.com



STATE OF WV LOTTERY COMMIS
 Michelle Childers
 304-558-2063
 michelle.l.childers@wv.gov
 900 PENNSYLVANIA AVENUE
 CHARLESTON, WV 25314
 CISCO SUPPORT QUOTE SUMMARY

Account Representative:
 Nora Oliver
 2456 Fortune Drive, Lexington, KY 40509
 Phone: 859-469-5323
 Fax:
 Nora.Oliver@us.logicalis.com

Target Contract	Quote Number	Coverage Start	Coverage End	Service Level	HW Cost	SW Cost	Extended Price	Company
New - 361029657 SNT	361029657	10/08/2017	11/30/2018	SNT	\$ 8,770.03	\$ -	\$ 8,770.03	STATE OF WV LOTTERY COMMIS
New - 361029657 SNT	361029657	09/12/2017	11/30/2018	SNT	\$ 22,842.16	\$ -	\$ 22,842.16	STATE OF WV LOTTERY COMMIS
TOTAL SUPPORT COST							\$ 31,612.19	

Items in yellow are end of support and cannot be covered past their end date

Do you have support agreements that you would like Logicalis to manage? Ask me how to move them!

The information in this proposal is considered proprietary and CONFIDENTIAL to Logicalis, Inc.
 By acceptance of this information, your company agrees to maintain this confidentiality and use such information for internal purposes only.
Any variation in quantity, or requested delivery may result in price changes. Prices are valid for 30 days from date of quotation unless otherwise stated.
 Prices are subject to change without notice in the event the product's manufacturer/distributor changes the price to Logicalis

Total excludes all taxes. If applicable, taxes will be applied and invoiced based upon the address(es) found on this quote.
 If the address(es) are not correct, it is up to the customer to notify Logicalis when the quote is signed or when a PO is provided.
 They will be calculated at the current tax rate.

Shipping charges are subject to handling fees for specifying carriers and same day shipments
 Logicalis provides standard delivery to your loading dock, inside delivery is available at an additional charge if stated on your purchase order.

This offer may be accepted by purchase order or other acknowledgement of acceptance, including, without limitation, by signing this quotation.
 By signing below, I accept this offer and represent that I am authorized to purchase these items on behalf of the above named customer.

**** PLEASE INCLUDE QUOTE NUMBER ON PURCHASE ORDER ****

Authorized Signature _____ **Date:** _____

Logicalis Terms Net 30

[LOGICALIS' terms of sale, available at http://www.us.logicalis.com/tcsales, are incorporated herein by reference.](http://www.us.logicalis.com/tcsales)

Please provide billing address if it is different than address at top of the page

Billing address: _____

Service Support Quotation

**** PLEASE INCLUDE QUOTE # ON PURCHASE ORDER ****

SmartNet Quote Number: 361029657
Quote Date:
Target Contract: New - 361029657 SNT
Billing Cycle: Prepaid
Total Hardware Cost: \$ 8,770.03
Total Software Cost: \$ -
Total Support Cost: \$ 8,770.03

Support Level:
SNT - SMARTnet Standard
 Service Availability - 8 Hours/Day x 5 Days/Week
 Response Time - Next Business Day
 Advanced Parts Replacement
 Software support includes maintenance, minor and major updates for your licensed feature set

Coverage Term
Earliest Start Date: 10/08/2017
Latest End Date: 11/30/2018

QTV 3.31.4

Source Service Level	Source Contract Number	Target Service Level	Quantity	Product Number	Product Description	Serial Number	Begin Date	End Date	Extended Price	Install Site Name	Install Site ID	Address Line 1	Address Line 2	City	State	Zip Code	Country
SNT			1	WS-C3560CG-8PC-S	Catalyst 3560C Switch E	FOC1737Y2MK	10/08/2017	11/30/2018	\$ 104.41	STATE OF WV LOTTERY COMMIS	404315518	1 GREYHOUND DR	CROSS LANES	WV	25313	US	
SNT			1	WS-C3560CG-8PC-S	Catalyst 3560C Switch E	FOC1806Y3A4	10/08/2017	11/30/2018	\$ 104.41	WV LOTTERY	420736711	1 SOUTH STONE STREET	WHEELING	WV	26003	US	
SNT			1	WS-C3560CG-8PC-S	Catalyst 3560C Switch E	FOC1806Y3DC	10/08/2017	11/30/2018	\$ 104.41	WV LOTTERY	420736713	1420 MOUNTAINEER CIRCLE	NEW CUMBERLAND	WV	26047	US	
SNT			1	WS-C3560C-8PC-S	Catalyst 3560C Switch E	FOC1811770T	10/08/2017	11/30/2018	\$ 104.41	WV LOTTERY	420736685	750 HOLLYWOOD DRIVE	CHARLES TOWN	WV	25414	US	
SNT			1	WS-C3560C-8PC-S	Catalyst 3560C Switch E	FOC1820Z2A2	10/08/2017	11/30/2018	\$ 104.41	WV LOTTERY	420736716	300 WEST MAIN STREET	WHITE SULPHUR SPF	WV	24986	US	
SNT			1	CISCO2911-SEC/K9	Cisco 2911 Security Bur	FJC1905A087	01/29/2018	11/30/2018	\$ 370.56	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	ASA5510-SEC-BUN-K9	**ASA 5510 Security Pl	JMX1342L0ZK	10/08/2017	09/30/2018	\$ 646.12	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	ASA5510-SEC-BUN-K9	**ASA 5510 Security Pl	JMX1342L0ZL	10/08/2017	09/30/2018	\$ 646.12	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	ASA5510-SEC-BUN-K9	**ASA 5510 Security Pl	JMX1510L1C5	10/08/2017	09/30/2018	\$ 646.12	WEST VIRGINIA LOTTERY	1010381316	64 STERLING DR	BRIDGEPORT	WV	26330-9107	US	
SNT			1	ASA5520-BUN-K9	**ASA 5520 Appliance v	JMX1530L12T	10/08/2017	09/30/2018	\$ 1,149.67	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	CISCO2921/K9	Cisco 2921 w/3 GE.4 E	FTX1531AMUL	10/08/2017	11/30/2018	\$ 635.21	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	CISCO2911-V/K9	Cisco 2911 Voice Bundl	FTX1532AH2A	10/08/2017	11/30/2018	\$ 505.39	WV LOTTERY COMMISSION	403636527	100 MUNICIPAL PLZ - STE 500	WEIRTON	WV	26062	US	
SNT			1	AIR-CT5508-12-K9	Cisco 5508 Series Wirel	FCW1530L0E3	10/08/2017	11/30/2018	\$ 1,533.88	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	CISCO2951-V/K9	Cisco 2951 Voice Bundl	FTX1532AH07	10/08/2018	11/30/2018	\$ 142.86	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	WS-C3750X-48PF-S	Catalyst 3750X 48 Port I	FDO1529K1CC	10/08/2017	11/30/2018	\$ 860.62	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON	WV 2E CHARLESTON	WV	25314	US	
SNT			1	CISCO2951/K9	Cisco 2951 w/3 GE.4 E	FTX1531AN57	10/08/2017	11/30/2018	\$ 1,109.43	WEST VIRGINIA LOTTERY	1010381316	64 STERLING DR	BRIDGEPORT	WV	26330-9107	US	

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 Prices are subject to change without notice in the event the product's manufacturer/distributor changes the price to Logicalis

Total excludes all taxes. If applicable, taxes will be applied and invoiced based upon the address(es) found on this quote.
 If the address(es) are not correct, it is up to the customer to notify Logicalis when the quote is signed or when a PO is provided.
 They will be calculated at the current tax rate.

Shipping charges are subject to handling fees for specifying carriers and same day shipments
 Logicalis provides standard delivery to your loading dock, inside delivery is available at an additional charge if stated on your purchase order.

Service Support Quotation

**** PLEASE INCLUDE QUOTE # ON PURCHASE ORDER ****

SmartNet Quote Number: 361029657
 Quote Date:
 Target Contract: New - 361029657 SNTE
 Billing Cycle: Prepaid
 Total Hardware Cost: \$ 22,842.16
 Total Software Cost: \$ -
 Total Support Cost: \$ 22,842.16

Support Level:
SNTE - SMARTnet Enhanced 8x5x4
 Service Availability - 8 Hours/Day x 5 Days/Week
 Response Time - 4 Hours
 Advanced Parts Replacement
 Software support includes maintenance, minor and major updates for your licensed feature set

Coverage Term
 Earliest Start Date: 09/12/2017
 Latest End Date: 11/30/2018

QTV 3.31.4

Source Service Level	Source Contract Number	Target Service Level	Quantity	Product Number	Product Description	Serial Number	Begin Date	End Date	Extended Price	Install Site Name	Install Site ID	Address Line 1	Address Line 2	City	State	Zip Code	Country
SNTE			1	WS-C3560C-12PCS-RF	Catalyst3560C Switch 12	FOC1951W42K	10/11/2017	11/30/2018	\$ 150.16	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	ASA5505-50-BUN-K9	ASA 5505 Appliance w/it	JMX1135Z02N	10/11/2017	11/30/2018	\$ 141.44	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	ASA5505-SEC-BUN-K9	ASA 5505 Sec Plus App	JMX1145Z0U2	10/11/2017	11/30/2018	\$ 284.82	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	ASA5510-SEC-BUN-K9	**ASA 5510 Security Pk	JMX134Z0ZUJ	10/08/2017	09/30/2018	\$ 840.37	WEST VIRGINIA LOTTERY	1010381316	64 STERLING DR	BRIDGEPORT	WV	26330-9107	US	
SNTE			1	ASA5506-K9	ASA 5506-X with FirePC	JMX2114Y181	10/11/2017	11/30/2018	\$ 167.59	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	ASA5520-BUN-K9	**ASA 5520 Appliance v	JMX1530L12U	10/08/2017	09/30/2018	\$ 1,494.82	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	NSK-C5548UP-FA	Nexus 5548 UP Chassis	SSI15280FGE	10/08/2017	11/30/2018	\$ 2,376.93	WEST VIRGINIA LOTTERY	1010381316	64 STERLING DR	BRIDGEPORT	WV	26330-9107	US	
SNTE			1	NSK-C5548UP-FA	Nexus 5548 UP Chassis	SSI15280FKE	10/08/2017	11/30/2018	\$ 2,376.93	WEST VIRGINIA LOTTERY	1010381316	64 STERLING DR	BRIDGEPORT	WV	26330-9107	US	
SNTE			1	NSK-C5548UP-FA	Nexus 5548 UP Chassis	SSI15280FAD	10/08/2017	11/30/2018	\$ 2,376.93	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	WS-C6509-E	Catalyst 6500 Enhanced	SMG1529N061	09/12/2017	11/30/2018	\$ 10,255.24	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	
SNTE			1	NSK-C5548UP-FA	Nexus 5548 UP Chassis	SSI152504NK	10/08/2017	11/30/2018	\$ 2,376.93	WEST VIRGINIA LOTTERY	412487295	900 PENNSYLVANIA A CHARLESTON WV 2E	CHARLESTON	WV	25314	US	

Do you have support agreements that you would like Logicalis to manage? Ask me how to move them!

The information in this proposal is considered proprietary and CONFIDENTIAL to Logicalis, Inc.
 By acceptance of this information, your company agrees to maintain this confidentiality and use such information for internal purposes only.
Any variation in quantity, or requested delivery may result in price changes. Prices are valid for 30 days from date of quotation unless otherwise stated.
 Prices are subject to change without notice in the event the product's manufacturer/distributor changes the price to Logicalis

Total excludes all taxes. If applicable, taxes will be applied and invoiced based upon the address(es) found on this quote.
 If the address(es) are not correct, it is up to the customer to notify Logicalis when the quote is signed or when a PO is provided.
 They will be calculated at the current tax rate.

Shipping charges are subject to handling fees for specifying carriers and same day shipments
 Logicalis provides standard delivery to your loading dock, inside delivery is available at an additional charge if stated on your purchase order.

Appendix C. MyMaintenance Datasheet

Our MyMaintenance Services allow you to concentrate on using your technology to help your business succeed.

MY maintenance

IT Contract Management

Maintenance contracts on your technology are supposed to give you peace of mind. Managing all those legal contracts, however, can be an administrative nightmare for an IT department.

Ask Yourself:

- Are your service contracts up to date on mission critical systems?
- Are you getting all the discounts available?
- Are you paying for service you don't need?
- Are your contract renewals out of step with your budgeting cycles?

We have the people, the skills, and the systems to manage your service contracts, so that you can stay focused on managing your technology.

MyMaintenance by Logicalis

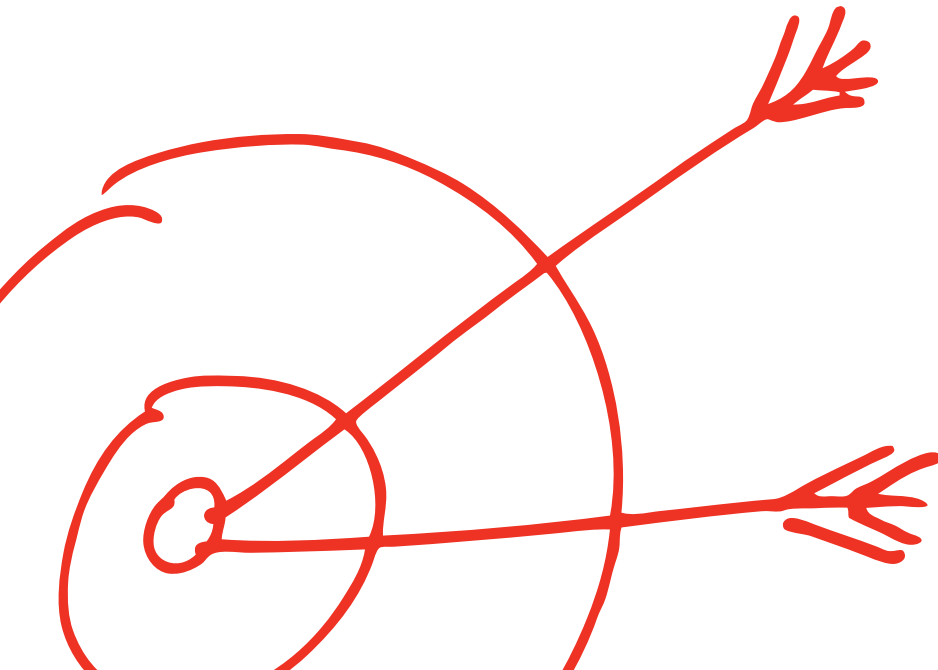
- **Saves you money** — We evaluate and optimize your service coverage to fit your exact needs. No more, no less.
- **Saves you time** — We coordinate all renewals and provide regular updates on service-level status.
- **Cuts your risk** — We help you align your service coverage so it is appropriate to your needs.
- **Eliminates complexity** — We are the single point of contact for all moves, adds, and changes.

Logicalis has the most experienced contract management team in the channel. We have both the focus and the scope to handle all your contract management needs.

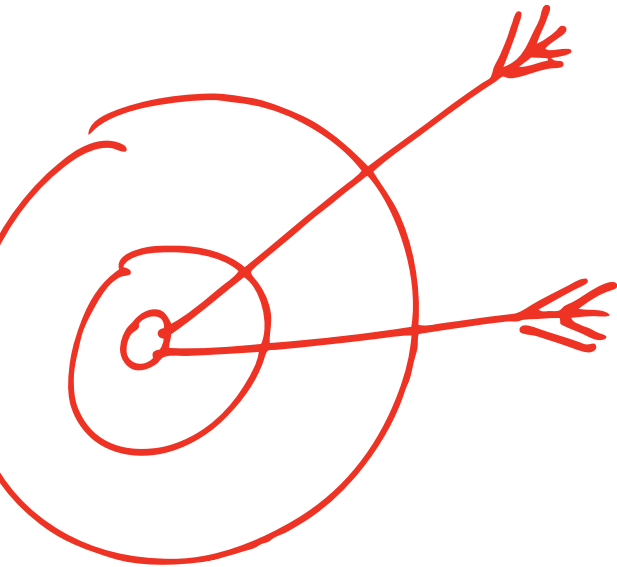
We are one of HP's largest resellers and were the first reseller accepted into HP's Authorized Service Maintenance Partner (ASMP) program.

Our Cisco team has been affiliated with Cisco's SmartNet maintenance program since 1993. Logicalis is a consistent winner of the Cisco Customer Satisfaction Excellence Award and, in 2014, Cisco Capital Partner of the Year.

Logicalis was awarded the IBM Beacon Award for Outstanding Competitive Solution in 2014 and has earned several awards over the years for its contract maintenance services.



“We are very pleased with our relationship with Logicalis and their management of Cisco Smartnet support contracts. We have found the staff to be very thorough and timely with our requests.”



What can we do for your organization?

Contact Logicalis to learn how we can help.

Visit

www.mymaintenance.com

Our People Make the Difference

- **Dedicated** — There has been no turnover on our team in five years.
- **Experienced** — Our seasoned professionals have more than 100 years of combined experience.
- **Trained** — We have teams of specialists who are certified in HP, Cisco, and IBM technologies.
- **Connected** — We maintain direct relationships with more than nine manufacturers.

What You Need, When You Need It.

We take the complexity and the worry out of managing all your maintenance contracts.

Our Service Includes:

- Inventory research/verification
- Contract co-termination
- Volume/Multi-year discounting
- Detailed quoting
- Order confirmation
- Support/Subscription tracking
- Advanced renewal notification
- Periodic reviews/updates

We have a close relationship with key vendors including: HP, Cisco, IBM, Symantec, Oracle, APC, VMware, and many others; we have an inside track to getting the work done when you need it.

Appendix D. Terms & Conditions

Logicalis' proposal will remain valid for 90 days from the date of proposal submission.

Specific Exceptions/Clarifications

- Logicalis takes exception to the General Terms and Conditions, Section 26, "Subsequent Forms" in its entirety, as Logicalis' Terms and Conditions of Sale referenced in the quote for products will govern this sale where concepts are not otherwise addressed in this RFQ.
- Logicalis takes exception to the General Terms and Conditions, Section 28, "Warranty" in its entirety, as Logicalis makes no warranties of any kind with regard to the products. Logicalis disclaims all representations and warranties, express or implied, as to the products, including, without limitation, any warranty of merchantability, fitness for a particular purpose, or non-infringement.

Appendix E. General Information

Contacts

Local Contact	Nora Oliver, Sales Development Associate 2456 Fortune Dr. Ste 110, Lexington, KY, 40509 Tel: (859) 469-5323 Nora.Oliver@us.logicalis.com
Legal Notices	Logicalis, Inc. ATTN: Legal Services 2600 Telegraph Road, Suite 200 Bloomfield Hills, MI 48302

Document Information

File Name	WEST8008294
Creation Date	October 04 2017
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Document Status

This document is issued as draft and subject to final agreement of terms and conditions intended to be ratified during the process of contract negotiation. Until such time as this process is complete, the sole purpose of this document is to provide information, protected by copyright and confidentiality. This document neither in whole or part forms any binding contract for the services described. The contents of a final Statement of Work and final contractual terms are subject to due diligence and successful contract negotiation.

Copyright Information

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Freedom of Information

Many of Logicalis' customers are in the public sector and Logicalis is well aware of the obligations imposed on its public sector customers by the United States Freedom of Information Act ('FOIA'). Logicalis' policy is to co-operate with its public sector customers to assist them in meeting their obligations under the FOIA.

Logicalis considers that the following sections of this Response are confidential or commercially sensitive and that disclosure of all or part of the information contained in these sections may harm Logicalis' commercial interests:

Solution Design: The solution has been derived from the intellectual effort, knowhow and expertise of Logicalis staff and consultants and may contain proposals that are original or innovative. The disclosure of this information to Logicalis' competitors may give them an unfair advantage in competing with Logicalis in future similar projects.

Costs Section: Disclosure of Logicalis' costs to competitors is likely to give those competitors an unfair advantage in competing against Logicalis in future bids and may reduce the competitiveness of future tenders.

Customer References: Information relating to customers is frequently protected by confidentiality obligations where disclosure is permitted only for specified purposes, such as providing details to potential new customers. Disclosure of this information to others may be in breach of these confidentiality obligations and disclosure of this information to competitors may harm Logicalis' commercial interests by assisting competitors to compete for business from those customers.

REVISED - Exhibit A - Pricing Page
SMARTnet Service or Equal

Item #	Device	Serial #	Site Location	SKU#s	Coverage	Alternate Part Number	Alternate Manufacturer and Model if bidding or equal	Unit of Measure	QTY	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
1	CCW Primary ASA 5520	JMX1530L12U	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS2BUNK9	SNTC-8X5X4 ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ 1,494.82	\$ -	\$ -	\$ -	\$ 1,494.8
2	CCW 2nd ASA 5520	JMX1530L12T	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS2BUNK9	SNTC-8X5XNBD ASA5520 w/300 VPN Prs, 4GE+1FE,3DES/AES			Each	1	\$ 1,149.67	\$ -	\$ -	\$ -	\$ 1,149.7
3	CCW AnyConn ASA 5510	SN-JMX1342L0ZL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
4	CCW SFTP ASA 5510	SN-JMX1342L0ZK	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
5	BP Prim ASA 5510	SN-JMX1342L0ZJ	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-AS1BUNK9	SNTC-8X5X4 ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 840.37	\$ -	\$ -	\$ -	\$ 840.4
6	BP Sec ASA 5510	SN-JMX1510L1C5	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-AS1BUNK9	SNTC-8X5XNBD ASA5510 w/ 50 VPN Peers, 3 FE, 3DES/AES			Each	1	\$ 646.12	\$ -	\$ -	\$ -	\$ 646.1
7	2951 Router	FTX1531AN57	64 Sterling Drive, Bridgeport WV 26330	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ 1,109.43	\$ -	\$ -	\$ -	\$ 1,109.4
8	2951 Router	FTX1532AHQ7	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2951	SNTC-8X5XNBD Cisco 2951 w/3 GE			Each	1	\$ 142.86	\$ -	\$ -	\$ -	\$ 142.9
9	2921 Router	FTX1531AMUL	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2921	SNTC-8X5XNBD Cisco 2921			Each	1	\$ 635.21	\$ -	\$ -	\$ -	\$ 635.2
10	2911 Router	FTX1532AH2A	100 Munciple Plaza Ste 500 Weirton WV 26062	CON-SNT-2911	SNTC-8X5XNBD Cisco 2911 w/3 GE,4			Each	1	\$ 507.39	\$ -	\$ -	\$ -	\$ 507.4
11	CCW 6509 Core Router	SMG1529N061	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-WS-C6509	SNTC-8X5X4 Catalyst 6509			Each	1	\$ 10,255.24	\$ -	\$ -	\$ -	\$ 10,255.2
12	Nexus	SSH152504NK	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
13	Nexus	SSH15280FA0	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
14	Nexus	SSH15280FKE	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
15	Nexus	SSH15280FGF	64 Sterling Drive, Bridgeport WV 26330	CON-SNTE-C5548UP	SNTC-8X5X4 Nexus 5548 UP Chassis, 32 10GbE Ports			Each	1	\$ 2,376.93	\$ -	\$ -	\$ -	\$ 2,376.9
16	WS-C3750X-48PF-S	FDO1529K1CC	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-3750X4FS	SNTC-8X5XNBD Catalyst 3750X 48 Port Full PoE IP Base			Each	1	\$ 860.62	\$ -	\$ -	\$ -	\$ 860.6
17	WS-C3560C-8PC-S	FOC1817Y70T	750 Hollywood Drvie Charles Town WV 25414	CON-SNT-C356608P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
18	WS-C3560C-8PC-S	FOC1820Z2A2	300 West Main Street White Sulphur Springs WV	CON-SNT-C356608P	SNTC-8X5XNBD Catalyst 3560C Switch 8 FE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
19	WS-C3560CG-8PC-S	FOC1806Y3A4	1 South Stone Street Wheeling WV 26003	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
20	WS-C3560CG-8PC-S	FOC1737Y2MK	1 Greyhound Drive Cross Lanes WV 25313	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
21	WS-C3560CG-8PC-S	FOC1806Y3DC	1420 Mountaineer Circle New Cumberland WV	CON-SNT-WSC3560C	SNTC-8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual			Each	1	\$ 104.41	\$ -	\$ -	\$ -	\$ 104.4
22	WLC5508 AIR-CT5508-K9	FCW1530L0ES	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-CT0812	SNTC-8X5XNBD Cisco 5508 Series Wi			Each	1	\$ 1,533.88	\$ -	\$ -	\$ -	\$ 1,533.9
23	3560C Security Agg SW	FOC1951W42K	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-C356C12P	SNTC-8X5X4 Catalyst 3560C Switch 12 FE PoE, 2 x Dua			Each	1	\$ 150.16	\$ -	\$ -	\$ -	\$ 150.2
24	ASA5505 Security Core	JMX1135Z02N	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 141.44	\$ -	\$ -	\$ -	\$ 141.4
25	ASA5505 ICS FW	JMX1145z0U2	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 284.82	\$ -	\$ -	\$ -	\$ 284.8
26	2911 Router (Spare)	FJC1905A087	900 Pennsylvania Ave Charleston WV 25302	CON-SNT-2911SEC	SNTC-8X5XNBD Cisco 2911 Security			Each	1	\$ 370.56	\$ -	\$ -	\$ -	\$ 370.6
27	ASA5505 Security Prim	JMX2114Y181	900 Pennsylvania Ave Charleston WV 25302	CON-SNTE-AS55BK9	SNTC-8X5X4 ASA5505-SEC-BUN-K9			Each	1	\$ 167.59	\$ -	\$ -	\$ -	\$ 167.6

Total Bid Amount **\$ 31,612.2**