



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header @ 1

### General Information

[Contact](#)

[Default Values](#)

[Discount](#)

[Document Information](#)

Procurement Folder: 425313

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0702

Vendor ID:

SO Doc ID: TAX1800000014

Legal Name: ZONES INC

Published Date: 3/8/18

Alias/DBA:

Close Date: 3/22/18

Total Bid: \$12,973.16

Close Time: 13:30

Response Date:

Status: Closed

Response Time:

Solicitation Description: SMARTNET MAINTENANCE FOR CISCO SWITCHES AND

Total of Header Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 425313

**Solicitation Description :** SMARTNET MAINTENANCE FOR CISCO SWITCHES AND ROUTERS

**Proc Type :** Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-03-22 13:30:00	SR 0702 ESR03201800000004225	1

VENDOR
000000230321 ZONES INC

**Solicitation Number:** CRFQ 0702 TAX1800000014

**Total Bid :** \$12,973.16      **Response Date:** 2018-03-20      **Response Time:** 16:59:32

**Comments:** Please forward all questions to [khalid.muhammad@zones.com](mailto:khalid.muhammad@zones.com)

**FOR INFORMATION CONTACT THE BUYER**  
 Michelle L Childers  
 (304) 558-2063  
[michelle.l.childers@wv.gov](mailto:michelle.l.childers@wv.gov)

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SMARTNET MAINTENANCE FOR CISCO SWITCHES AND ROUTERS				\$12,973.16

Comm Code	Manufacturer	Specification	Model #
81112201			

<b>Extended Description :</b>	SEE ATTACHED SPECIFICATIONS AND EXHIBIT A PRICING PAGE
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**Comments:** Quoting only year 1 pricing as Cisco revises it's service prices time to time

**Exhibit A - Pricing Page  
SMARTnet Service or Equal**

Item #	Part Number	Item Description	Serial Number	Alternate Part Number	Alternate Part Manufacturer and Model if bidding or equal products	Unit of Measure	Quantity	Unit Cost Year 1	Unit Cost Year 2	Unit Cost Year 3	Unit Cost Year 4	Extended Price
3.1.1	WS-C2960S-24PD-L	Catalyst 2960S 24 GigE PoE	FOC1624202H			Each	1	\$ 271.15	\$ -	\$ -	\$ -	\$ 271.15
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANTF			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANTD			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AJG5			Each	1	\$ 768.38	\$ -	\$ -	\$ -	\$ 768.38
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AHMQ			Each	1	\$ 768.38	\$ -	\$ -	\$ -	\$ 768.38
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z43N			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z3ZB			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z439			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z451			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z3Z7			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU0			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU1			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU6			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU4			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	C2911-CME-SRST/K9	2911 UC Bundle	FTX1629ANU8			Each	1	\$ 351.95	\$ -	\$ -	\$ -	\$ 351.95
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1646W1TN			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1630Z34C			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AG			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AB			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4M7			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4B6			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AT			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AZ			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	C2951-CME-SRST/K9	2951 UC Bundle	FTX1630AHMS			Each	1	\$ 768.38	\$ -	\$ -	\$ -	\$ 768.38
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z437			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-24PS-L	Catalyst 2960S 24 GigE PoE	FOC1628Z44U			Each	1	\$ 188.02	\$ -	\$ -	\$ -	\$ 188.02
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W475			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4AJ			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4N7			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4NH			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4LS			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4B0			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W4M4			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W47A			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24
3.1.1	WS-C2960S-48FPS-L	Catalyst 2960S 48 GigE PoE	FOC1627W473			Each	1	\$ 389.24	\$ -	\$ -	\$ -	\$ 389.24

<b>Total Bid Amount</b>	<b>\$ 12,973.16</b>
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