



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 381324

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0702

Vendor ID: 000000219123

SO Doc ID: TAX1800000011

Legal Name: POMEROY IT SOLUTIONS SALES CO

Published Date: 11/14/17

Alias/DBA:

Close Date: 11/28/17

Total Bid: \$118,660.85

Close Time: 13:30

Response Date: 11/28/2017

Status: Closed

Response Time: 11:03

Solicitation Description: 3 Servers and Virtualization Software

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder : 381324

Solicitation Description : 3 Servers and Virtualization Software

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-11-28 13:30:00	SR 0702 ESR11281700000002301	1

VENDOR

000000219123

POMEROY IT SOLUTIONS SALES CO

Solicitation Number: CRFQ 0702 TAX1800000011

Total Bid : \$118,660.85

Response Date: 2017-11-28

Response Time: 11:03:19

Comments:

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers  
(304) 558-2063  
michelle.l.childers@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	New Servers and Virtualization Software	3.00000	EA	\$27,085.810000	\$81,257.43

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description : See attached specification 3.1.1 for New Servers and Virtualization Software

**Comments:** Dell PowerEdge R640 - price includes 5yr warranty requested in Line 2.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Server Warranty	3.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description : See attached specification 3.1.1.11 for Servers Warranty

**Comments:** 5yr Warranty included in line 1 price

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Vmware vSphere Enterprise Plus for 1 Processor or equal	6.00000	EA	\$3,008.330000	\$18,049.98

Comm Code	Manufacturer	Specification	Model #
32101637			

Extended Description : See attached specification 3.1.2.1 for Vmware vSphere Enterprise Plus for 1 Processor or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Support/Subsription for Vmware vSphere or equal	6.00000	EA	\$1,839.630000	\$11,037.78

Comm Code	Manufacturer	Specification	Model #
81112303			

Extended Description : See attached specification 3.1.2.2 for Production Support/Subsription for Vmware vSphere Enterprise Plus or equal for 1 processor for 3 years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Vmware vCenter Server Standard for vSphere or equal	1.00000	EA	\$5,160.210000	\$5,160.21

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description :	See attached specification 3.1.2.3 Vmware vCenter Server Standard for vSphere or equal
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Support/Subscription for Vmware vCenter Server standard 3 yr	1.00000	EA	\$3,155.450000	\$3,155.45

Comm Code	Manufacturer	Specification	Model #
81112303			

Extended Description :	See attached specification 3.1.2.4 for Production Support/Subscription for Vmware vCenter Server Standard or equal for 3 years.
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Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Request for Quotation  
21 — Info Technology

Proc Folder: 381324

Doc Description: 3 Servers and Virtualization Software

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-11-14	2017-11-28 13:30:00	CRFQ 0702 TAX1800000011	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Pomeroy IT Sales Solutions Co. LLC  
500 Westmoreland Office Park  
Dunbar, WV 25064  
304-553-7533

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers

(304) 558-2063

michelle.l.childers@wv.gov

Signature X

*Andrew L. Myers*

FEIN #

61-1352158

DATE

11.28.17

All offers subject to all terms and conditions contained in this solicitation



ADDITIONAL INFORMATION:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the Tax Division to establish a contract for the one-time purchase of servers and virtualization software.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	New Servers and Virtualization Software	3.00000	EA	27,085 <sup>81</sup>	\$ 81,257 <sup>43</sup>

Comm Code	Manufacturer	Specification	Model #
43211501	DELL PowerEdge R640 - includes 5yr Warranty		

Extended Description :

See attached specification 3.1.1 for New Servers and Virtualization Software

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Server Warranty	3.00000	EA	0 <sup>00</sup>	0 <sup>00</sup>

Comm Code	Manufacturer	Specification	Model #
81111818	Dell - included in Line 1.1 above		

Extended Description :

See attached specification 3.1.1.11 for Servers Warranty

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Vmware vSphere Enterprise Plus for 1 Processor or equal	6.00000	EA	<u>\$3,008<sup>33</sup></u>	<u>\$18,049<sup>98</sup></u>

Comm Code	Manufacturer	Specification	Model #
32101637			

**Extended Description :**

See attached specification 3.1.2.1 for Vmware vSphere Enterprise Plus for 1 Processor or equal

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Support/Subscription for Vmware vSphere or equal	6.00000	EA	<u>\$1,839<sup>43</sup></u>	<u>\$11,037<sup>78</sup></u>

Comm Code	Manufacturer	Specification	Model #
81112303			

**Extended Description :**

See attached specification 3.1.2.2 for Production Support/Subscription for Vmware vSphere Enterprise Plus or equal for 1 processor for 3 years.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Vmware vCenter Server Standard for vSphere or equal	1.00000	EA	<u>\$5,160<sup>21</sup></u>	<u>\$5,160<sup>21</sup></u>



Comm Code	Manufacturer	Specification	Model #
43211501			

**Extended Description :**

See attached specification 3.1.2.3 VMware vCenter Server Standard for vSphere or equal

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		OPERATIONS DIVISION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 1	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301-1725
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Support/Subscription for VMware vCenter Server standard 3 yr	1.00000	EA	\$3,155 <sup>45</sup>	\$ 3,155 <sup>45</sup>

Comm Code	Manufacturer	Specification	Model #
81112303			

**Extended Description :**

See attached specification 3.1.2.4 for Production Support/Subscription for VMware vCenter Server Standard or equal for 3 years.

**Exhibit A - Pricing Page**  
Servers and Virtualization Software

Specification #	Part Number	Item Description	Brand of Equipment Bid	Unit of Measure	Quantity	Unit Cost	Extended Price
3.1.1		Servers		Each	3	\$ 27,085 <sup>8</sup>	\$ 81,257.43
3.1.1.11		5 Year Server Warranty		Each	3	included in Price \$ 0 <sup>00</sup> of Line # 1	\$ 0 <sup>00</sup>
3.1.2.1		VMware vSphere Enterprise Plus for 1 Processor or equal		Each	6	\$ 3,008.33	\$ 18,049.98
3.1.2.2		Production Support/Subscription for VMware vSphere Enterprise Plus for 1 processor for 3 years or equal		Each	6	\$ 1,839.63	\$ 11,037.78
3.1.2.3		VMware vCenter Server Standard for vSphere or equal		Each	1	\$ 5,160.21	\$ 5,160.21
3.1.2.4		Production Support/Subscription for VMware vCenter Server Standard for 3 years or equal		Each	1	\$ 3,155.45	\$ 3,155.45
						<b>Total Bid Amount</b>	\$ 118,660.85

*Am*



**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Andrea L Myers, SSS

(Name, Title)

Andrea L Myers, Sales Support Specialist <SSS>

(Printed Name and Title)

500 Westmoreland Office Park, Dunbar, WV 25064

(Address)

304-553-7533 / 800-650-1703

(Phone Number) / (Fax Number)

Ameyers@pomeroy.com

(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Pomeroy IT Sales Solutions Co. LLC

(Company)

Andrea L Myers, SSS

(Authorized Signature) (Representative Name, Title)

Andrea L. Myers, SSS

(Printed Name and Title of Authorized Representative)

11.28.17

(Date)

304-553-7533 / 800-650-1703

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

*(Check the box next to each addendum received)*

- ☐ Addendum No. 1
- ☐ Addendum No. 2
- ☐ Addendum No. 3
- ☐ Addendum No. 4
- ☐ Addendum No. 5

- ☐ Addendum No. 6
- ☐ Addendum No. 7
- ☐ Addendum No. 8
- ☐ Addendum No. 9
- ☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Pomeroy IT Sales Solutions Co. LLC  
Company

Andrea L. Myers  
Authorized Signature

11.28.17  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;  
☐ Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,  
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**  
☐ Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**  
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**  
☐ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

N/A  
Bidder: Pomeroy IT Sales Solutions Co. LLC Signed: Andrea Z. Myers  
Date: 11-28-17 Title: Sales Support Specialist

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL OTHER CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Pomeroy IT Sales Solutions Co. LLC

Authorized Signature: Andrea L Myers Date: 11.28.17

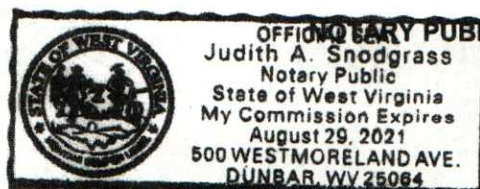
State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 28<sup>th</sup> day of November, 20 17

My Commission expires Aug 29, 20 21.

**AFFIX SEAL HERE**



Judith A. Snodgrass  
Purchasing Affidavit (Revised 07/07/2017)



West Virginia Ethics Commission  
**Disclosure of Interested Parties to Contracts**

(Required by W. Va. Code § 6D-1-2)

Pomeroy IT Solutions Sales      1020 Petersburg Road, Hebron KY 41048

**Contracting Business Entity:** Company, Inc a DE Corporation    **Address:** Principal Place of Business

**Authorized Agent:** Tom Froman, VP SLED      **Address:** 1020 Petersburg Road, Hebron KY 41048

**Contract Number:** TAX1800000011      **Contract Description:** 3 Servers/Virtualization Software

**Governmental agency awarding contract:** Dept. of Admin/ Dept of Tax & Revenue

☐ Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

**1. Subcontractors or other entities performing work or service under the Contract**

☒ Check here if none, otherwise list entity/individual names below.

**2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)**

☒ Check here if none, otherwise list entity/individual names below.

**3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)**

☒ Check here if none, otherwise list entity/individual names below.

Signature: [Signature]

Date Signed: 11.28.2017

**Notary Verification**

State of West Virginia, County of Kanawha:

I, Judith A. Snodgrass, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 28<sup>th</sup> day of November, 2017.

[Signature]  
Notary Public's Signature

**To be completed by State Agency:**

Date Received by State Agency: \_\_\_\_\_

Date submitted to Ethics Commission: \_\_\_\_\_

Governmental agency submitting Disclosure: \_\_\_\_\_

