



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information |
 Contact |
 Default Values |
 Discount |
 Document Information

Procurement Folder: 327916

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0702

Vendor ID: 

SO Doc ID: TAX1800000004

Legal Name: POMEROY IT SOLUTIONS SALES CO

Published Date: 9/13/17

Alias/DBA:

Close Date: 9/20/17

Total Bid: \$596,823.62

Close Time: 13:30

Response Date: 

Status: Closed

Response Time:

Solicitation Description:



Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 327916

Solicitation Description : Addendum 3 - Storage Area Networks (SANs) and Fiber Switches

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-09-20 13:30:00	SR 0702 ESR09051700000000856	1

VENDOR

000000219123

POMEROY IT SOLUTIONS SALES CO

Solicitation Number: CRFQ 0702 TAX1800000004

Total Bid : \$596,823.62

Response Date: 2017-09-05

Response Time: 14:15:51

Comments:

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
(304) 558-2063
michelle.l.childers@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SANs	2.00000	EA	\$253,515.810000	\$507,031.62

Comm Code	Manufacturer	Specification	Model #
43212200			

Extended Description :	SEE 3.1.1 OF THE ATTACHED SPECIFICATIONS

Comments: Spec Attached

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	FIBER SWITCHES	4.00000	EA	\$20,198.000000	\$80,792.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	SEE 3.1.2 OF THE ATTACHED SPECIFICATIONS

Comments: Spec Attached

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3 YEAR WARRANTY FOR SANs	2.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description :	SEE 3.1.4 OF THE ATTACHED SPECIFICATIONS

Comments: Included in line 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3 YEAR WARRANTY FOR FIBER SWITCHES	4.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description :	SEE 3.1.5 OF THE ATTACHED SPECIFICATIONS
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Comments: Included in line 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	INSTALLATION, IMPLENTATION, AND TRAINING	1.00000	EA	\$9,000.000000	\$9,000.00

Comm Code	Manufacturer	Specification	Model #
81111809			

Extended Description :	SEE 3.1.6 OF THE ATTACHED SPECIFICATIONS
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Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
21 — Info Technology

Proc Folder: 327916

Doc Description: Storage Area Networks (SANs) and Fiber Switches

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-08-15	2017-09-06 13:30:00	CRFQ 0702 TAX1800000004	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Pomeroy IT Solutions
500 Westmoreland Office Park
Dunbar, WV 25064
681-245-6025

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers

(304) 558-2063

michelle.l.childers@wv.gov

Signature X

FEIN #

61-1352158

DATE

09-5-17

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the Tax Division to establish a contract for the one-time purchase of hardware, software, licensing, and support for a Storage Area Network (SAN) solution.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET STE M	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	SANs	2.00000	EA	\$253,515.81	\$507,031.62

Comm Code	Manufacturer	Specification	Model #
43212200	Dell / EMC	- Attached -	N85975

Extended Description :

SEE 3.1.1 OF THE ATTACHED SPECIFICATIONS

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET STE M	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	FIBER SWITCHES	4.00000	EA	\$20,198.00	\$80,792.00

Comm Code	Manufacturer	Specification	Model #
43222612	Dell / Brocade	- Attached -	225-2325

Extended Description :

SEE 3.1.2 OF THE ATTACHED SPECIFICATIONS

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET STE M	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3 YEAR WARRANTY FOR SANs	2.00000	EA	\$ 0 / \$ 0	

Comm Code	Manufacturer	Specification	Model #
81111818	Dell / EMC	Included on Line #1	

Extended Description :

SEE 3.1.4 OF THE ATTACHED SPECIFICATIONS

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET STE M	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3 YEAR WARRANTY FOR FIBER SWITCHES	4.00000	EA	\$ 0 / \$ 0	

Comm Code	Manufacturer	Specification	Model #
81111818	Dell / Brocade	Included on Line #2	

Extended Description :

SEE 3.1.5 OF THE ATTACHED SPECIFICATIONS

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET STE M	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	INSTALLATION, IMPELNTATION, AND TRAINING	1.00000	EA	\$ 9000.00 / \$ 9,000.00	

Comm Code	Manufacturer	Specification	Model #
81111809			

Extended Description :

SEE 3.1.6 OF THE ATTACHED SPECIFICATIONS

Exhibit A - Pricing Page
Storage Area Networks (SANs) and Fiber Switches

Item #	Part Number	Item Description	Brand of Equipment Bid	Unit of Measure	Quantity	Unit Cost	Extended Price
3.1.1		SANs	Dell/EMC	Each	2	\$ 253,515. ⁸¹	\$ 507,031. ⁶²
3.1.2		Fiber Switches	Dell/Brocade	Each	4	\$ 20,198. ⁰⁰	\$ 80,792. ⁰⁰
3.1.4		Warranty for SANs (3 years)	Included in 3.1.1	Each	2	\$ ϕ	\$ ϕ
3.1.5		Warranty for Fiber Switches (3 Years)	Included in 3.1.2	Each	4	\$ ϕ	\$ ϕ
3.1.6		Installation, Implentation, and Training	Pomeroy	Each	1	\$ 9,000. ⁰⁰	\$ 9,000. ⁰⁰
						Total Bid Amount	\$ 596,823. ⁶²

SAN Line#1 Build

9E6499	D3-2S12FXL-3200	UNITY 3.2TB FLASH 25X2.5 DRIVE	19
9E7359	D31D24AF25	UNITY 300 2U DPE 25X2.5 DRIVE FLD RCK	1
9C6119	D31DEMCCCK25KIT	UNITY 25 DRIVE DPE FLD INSTALL KIT	1
9E7794	D3-VS07-2000	UNITY 2TB NLSAS 15X3.5 DRIVE	28
9E6955	D3123F	UNITY 3U 15X3.5 DRIVE DAE FLD RCK	2
9E6168	D3SL16FSM	UNITY 2X4 PORT 16G FC IO S MODE SFPS	1
9C5637	D3SFP16F	UNITY 4X16GB SFP FC CONNECTION	1
9E7847	D3SP-S4X400X-SSD	UNITY SYSPACK 4X400GB FLASH 25X2.5	1
#N/A	M-PSM-HWE-004	PROSUPPORT W/MISSION CRITICAL-HARDWARE	1
9K4099	M-PARTRT-PR3-UNTY	PARTS RETENTION UPLIFT UNTY	1
9C5564	458-001-839	UNITY 300 BASE SOFTWARE+ D@RE=IC	1
#N/A	M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
9K6226	458-000-066	VPLEX MIGRATION PRODUCT	1
9C4870	456-107-848	VPLEX 180 DAY MIGRATION LIC=IC	1
#N/A	M-PSM-SW-VP-015	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
9C4923	458-001-440	RECOVERPOINT FOR VM STARTER PACKS	1
9K6219	456-107-803	RP4VM ESSENTIAL SW FOR UNITY=IB	1
#N/A	M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
9C5290	458-001-374	RP BASIC FOR UNITY 300/300F/350F =IC	1
#N/A	M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
9E4441	458-001-366	RP VIRT APPL FOR UNITY 300/300F/350F =IB	2
#N/A	M-PSM-SW-D3-001	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1
9C5294	458-001-425	APPSYNC BASIC FOR UNITY 300 =IC	1
#N/A	456-109-802	APPSYNC BASIC FOR UNITY 300 =IC	1
#N/A	M-PSM-SWE-004	PROSUPPORT W/MISSION CRITICAL-SOFTWARE	1

	Brocade 300 8-16-24 Port FC8 Switch - [dellstar_173]	
	Estimated delivery date: Sep. 20 - 25, 2017	
	Contract No: 74777	1
	Customer Agreement No: One Time Reseller	
225- 2325	Brocade 300 8-16-24 Port FC8 Switch with Enterprise Performance Pack Bundle	1 - -
331- 5019	Sliding Rack Rails for Brocade 300 Switch	1 - -
989- 3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	1 - -
989- 7432	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	1 - -
989- 7512	ProSupport : 7x24 HW / SW Tech Support and Assistance , 3 Year	1 - -
990- 0270	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	1 - -
991- 5747	Dell Hardware Limited Warranty Plus On Site Service Initial Year	1 - -
991- 5898	Dell Hardware Limited Warranty Plus On Site Service Extended Year	1 - -
991- 5938	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	1 - -
973- 2426	Declined Remote Consulting Service	1 - -
950- 9609	NO INSTALLATION	1 - -

**331-
4738**

Brocade 300 Enterprise Performance Pack

1 - -

**331-
4736**

Brocade 300 8 Port FC8 Upgrade, License and SFPs

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- ☐ Addendum No. 1
- ☐ Addendum No. 2
- ☐ Addendum No. 3
- ☐ Addendum No. 4
- ☐ Addendum No. 5

- ☐ Addendum No. 6
- ☐ Addendum No. 7
- ☐ Addendum No. 8
- ☐ Addendum No. 9
- ☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Pomeroy
Company

[Signature]
Authorized Signature

09-05-17
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Stewart - TSE
(Name, Title)
James Stewart - TSE
(Printed Name and Title)
500 West Moreland Office Park
(Address)
681-245-6025 / 800-650-1703
(Phone Number) / (Fax Number)
james.stewart@pomeroy.com
(E-mail address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Pomeroy IT Solutions
(Company)
James Stewart - TSE
(Authorized Signature) (Representative Name, Title)
James Stewart - TSE
(Printed Name and Title of Authorized Representative)
09-05-17
(Date)
681-245-6025 / 800-650-1703
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Pompey
Authorized Signature: [Signature] Date: 09-05-17

State of West Virginia
County of Kanawha to-wit:

Taken, subscribed, and sworn to before me this 5th day of September, 2017.

My Commission expires October 26, 2020.

AFFIX SEAL HERE



NOTARY PUBLIC

[Signature]

Purchasing Affidavit (Revised 08/01/2015)