

03/13/18 10:08:32
Purchasing System



Proposal for
COR1800000016
Addendum 1 Security Cameras, DVRs, NVRs and
Equipment
State of West Virginia



Tim Jansen
Project Manager
877-605-8414
tjansen@inter-pacific.com
www.inter-pacific.com

FEIN 20-0514362
GSA Contract GS-07F-5611P
Cage Code 3A4G3
DUNS #083763834

Inter-Pacific, Inc.
1421 Edinger Ave Unit A
Tustin, CA 92780
C-10, C-7 License #917831

Central Office
1278 Barclay Blvd
Buffalo Grove, IL 60089

East Office
2714 W. Mercury Blvd
Hampton, VA 23666

03/13/18 10:08:30
MU Purchasing Division

Proposal for

COR1800000016

**Addendum 1 Security Cameras, DVRs, NVRs and
Equipment**

State of West Virginia



Tim Jansen
Project Manager
877-605-8414
tjansen@inter-pacific.com
www.inter-pacific.com

FEIN 20-0514362
GSA Contract GS-07F-5611P
Cage Code 3A4G3
DUNS #083763834

Inter-Pacific, Inc.
1421 Edinger Ave Unit A
Tustin, CA 92780
C-10, C-7 License #917831

Central Office
1278 Barclay Blvd
Buffalo Grove, IL 60089

East Office
2714 W. Mercury Blvd
Hampton, VA 23666

INTER-PACIFIC, INC CORPORATE PROFILE

Inter-Pacific is a Nationwide Engineering and System Integrator of Video Surveillance, Networking, and AV Products with offices near Chicago and in Irvine since 2002. Inter-Pacific provides complete System Integration services including design and engineering for the Federal, State, and Municipal government agencies. We provide training and new product development information critical to successful implementation and maintenance to many projects of various size. Inter-Pacific is a Veteran owned, SBA certified 8(a) Disadvantaged Minority Enterprise.

Services available and/or provided by Inter-Pacific, Inc are;

1. Full CCTV/ Video Surveillance design, integration and installation
2. Network design and consultation
3. Fiber Optic cabling, connection and switching
4. Wireless integration, point to point and multi-point
5. Control Room and Public Address systems
6. Access Control and Communcation
7. Trenching and Boring

Inter-Pacific is an Authorized Solution Provider for:

1. Axis
2. Pelco
3. Bosch
4. Cisco
5. Sony
6. Vivotek
7. Firetide
8. Geovision
9. Milestone
10. OnSSi
11. Nuuo
12. Chrisitie Digital
13. Jupiter Systems

Inter-Pacific, 's competitive advantage over other A/E firms are its relationship with numerous manufacturers and experience of completing many Design to Build projects where we have handled all phases of a complex video surveillance projects to ensure the systems designs and features meet the needs of the end users. This ensures full customer satisfaction.

Inter-Pacific, Inc. is a Equal Employment Opportunities employer. All questions concerning the Inter-Pacific EEO program can be answered by the President, Richard Kuk.

Additional information can be found on the website at www.inter-pacific.com.

INSURANCE AND BOND REQUIREMENTS

Inter-Pacific, Inc. is fully insured and bonded for \$5,000,000.00.

Additional information is available upon request.

REFERENCES

US Air Force, Kirtland AFB, NM – Monte Waters 505-846-6209

Complete Design and Build of base wide CCTV system including structured cabling, fiber optic expansion, electrical improvements, trenching, and boring. Installation of a new Control Room with multiple monitoring stations.

USCG TRACEN Yorktown, VA – Terry Ellis 757-856-2150

Design and Build Facility wide IP based CCTV system consisting over 200 cameras including LPR cameras. Established a base wide fiber network with multiple monitoring station for the security forces.

USCG Miami Air Station – James Dawson 202-475-3215

Design and Build Facility wide IP based CCTV system consisting over 200 cameras including LPR cameras. Established a base wide fiber network with multiple monitoring station for the security forces.

Fort Eustis, VA – Charlene Campbell 757 878-4552

Design and Build base wide IP based CCTV system consisting over 60 cameras including LPR cameras. Established a base wide fiber network with multiple monitoring station for the security forces.

Thornton Fractional TWP. District #112 Calumet, IL 60409 – Wale Ade 708- 585-2377

This was a design and build CCTV system, using existing equipments and infrastructure, incorporating customer needs to combine three campus complexes and the administrative center into a cohesive system consisting of multiple DVRs and over 350 cameras. Where each complex and the district office had viewing and administrative functionality.

City of Fullerton, CA – Tim Campbell 714-738-5337

City wide Structured Cabling upgrade with 25 year Superior Essex cabling warranty.

Overton Brooks VA Medical Center 510 East Stoner Ave. Shreveport, LA 71101 – 2011 – Howard Shy (318) 990-4940

Design and build a video surveillance system covering 11 floors of the hospital and several remote parking areas. The system has 180 cameras that includes dome, box and PTZ cameras with two separate Observation Rooms from which video may be observed and provides full administrative functionality. Wireless was not a viable option due to the terrain, flora and fauna. Utilizing trenching and boring, a fiber optic loop was deployed for access to the remote parking lots and buildings.

Additional references available upon request

COST BREAKDOWN

#	Item	Qty	Make	Model	Price	Extended
1	TruVision 360 Indoor Camera	50	TruVision	TVF-3103	\$ 560.36	\$ 28,018.00
2	TruVision 360 Outdoor Camera	50	TruVision	TVF-3104	\$ 560.36	\$ 28,018.00
3	TruVision 360 Outdoor Bullet Cam	50	TruVision	TVB-5501	\$ 142.88	\$ 7,144.00
4	TruVision Wedge IR Camera	50	TruVision	TVF-3102	\$ 433.00	\$ 21,650.00
5	TruVision 360 Dome Camera	50	TruVision	TVF-3101	\$ 433.00	\$ 21,650.00
6	TruVision Wedge IR Camera	50	TruVision	TVW-5302	\$ 182.00	\$ 9,100.00
7	TruVision Network Video Recorder	10	TruVision	TVN-7001R-64T	\$ 9,747.89	\$ 97,478.90
8	TruVision NVR-2IP, TVN2132P-32	50	TruVision	TVN2132P-32	\$ 5,498.81	\$ 274,940.50
9	TruVision 360 Degree Dome Round Back Box (mount)	50	TruVision	TVF-BBM	\$ 12.73	\$ 636.50
10	TruVision 360 Cup Base (mount)	50	TruVision	TVF-CBM	\$ 12.73	\$ 636.50
11	TruVision 360 Degree Dome Round Angel Back Box (mount)	50	TruVision	TVF-WBM	\$ 12.73	\$ 636.50
12	TruVision Bullet Camera, TVB-4404	50	TruVision	TVB-4404	\$ 100.37	\$ 5,018.50
13	TruVision Dome Camera, TVD-4404	50	TruVision	TVD-4404	\$ 114.62	\$ 5,731.00
14	TruVision DVR 45HD Video Recorder	10	TruVision	TVR-4508HD-8T	\$ 1,103.93	\$ 11,039.30
					Total	\$ 511,697.70

All equipment comes with 3 year manufactures warranty and 1 year advanced replacement.

None of the DVR & NVRs quoted require camera licensing.

If you have any questions, feel free to contact me at 847-808-2100, ext. 109.

Regards,



Tim Jansen
 Project Manager
 Inter-Pacific, Inc
tjansen@inter-pacific.com

Revised Exhibit A	Security Cameras and Equipment
--------------------------	---------------------------------------

CRFQ COR1800000016

Item	Description	Unit of Measure	Unit Price	Estimated Quantity	Total Cost
3.1.1	TruVision 360 Indoor Camera, TVF-3103, or equal	Each	\$ 563.12	50	\$28,156.00
3.1.2	TruVision 360 Outdoor Camera, TVF-3104, or equal	Each	\$ 563.12	50	\$28,156.00
3.1.3	TruVision 360 Outdoor Bullet Cam, TVB-5501, or equal	Each	\$ 143.58	50	\$7,179.00
3.1.4	TruVision Wedge IR Camera, TVF-3102, or equal	Each	\$ 435.13	50	\$21,756.50
3.1.5	TruVision 360 Dome Camera, TVF-3101, or equal	Each	\$ 435.13	50	\$21,756.50
3.1.6	TruVision Wedge IR Camera, TVW-3101, or equal	Each	\$ 183.44	50	\$9,172.00
3.1.7	TruVision Network Video Recorder, TVN-7001-96T, or equal	Each	\$ 9,876.28	10	\$98,762.80
3.1.8	TruVision NVR-2IP, TVN2132P-32, or equal	Each	\$ 5,571.23	50	\$278,561.50
3.1.9	TruVision 360 Degree Dome Round Back Box (mount), or equal	Each	\$ 12.80	50	\$640.00
3.1.10	TruVision 360 Cup Base (mount), or equal	Each	\$ 12.80	50	\$640.00
3.1.11	TruVision 360 Degree Dome Round Angel Back Box (mount), or equal	Each	\$ 12.80	50	\$640.00
3.1.12	TruVision Bullet Camera, TVB-4404, or equal	Each	\$ 110.91	50	\$5,545.50
3.1.13	TruVision Dome Camera, TVD-4404, or equal	Each	\$ 115.18	50	\$5,759.00
3.1.14	TruVision DVR 45HD (Video Recorder), or equal	Each	\$ 1,130.49	10	\$11,304.90
	IP Camera License	Each	0	620	\$0.00
Total Bid Amount:					\$518,029.70

*****Actual Quantities ordered may be more or less than noted on bid form Exhibit A*****

Vendor Information

Name/Title	Tim Jansen / Project Manager, Inter-Pacific Inc
Phone	847-808-2100
Fax	847-808-2103
Email	tjansen@inter-pacific.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: COR1800000016

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Inter-Pacific Inc

Company
[Signature]

Authorized Signature
3-7-18

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Tim Jansen Project Manager
(Name, Title)

Inter-Pacific Inc
(Printed Name and Title)

1278 Barclay Blvd Buffalo Grove IL 60089
(Address)

847-808-2100
(Phone Number) / (Fax Number)

Tjansen@Inter-Pacific.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Inter-Pacific Inc
(Company)

Tim Jansen Project Manager
(Authorized Signature) (Representative Name, Title)

Tim Jansen Project Manager
(Printed Name and Title of Authorized Representative)

3-8-18
(Date)

847-808-2100
(Phone Number) (Fax Number)