



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 366233

Procurement Type: Central Master Agreement

Vendor ID: 000000105947

Legal Name: COLLECTIVE IMPACT LLC

Alias/DBA: BRUCE E DECKER

Total Bid: \$321,000.00

Response Date: 10/12/2017

Response Time: 22:53

SO Doc Code: CRFQ

SO Dept: 0506

SO Doc ID: MCH1800000003

Published Date: 10/11/17

Close Date: 10/16/17

Close Time: 13:30

Status: Closed

Solicitation Description: Web Based Home Visitation System - Addendum #1

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Solicitation Response

Proc Folder : 366233

Solicitation Description : Web Based Home Visitation System - Addendum #1

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-10-16 13:30:00	SR 0506 ESR10121700000001566	1

VENDOR
000000105947 COLLECTIVE IMPACT LLC BRUCE E DECKER

Solicitation Number: CRFQ 0506 MCH1800000003

Total Bid : \$321,000.00 Response Date: 2017-10-12 Response Time: 22:53:19

Comments:

FOR INFORMATION CONTACT THE BUYER
 April Battle
 (304) 558-0067
 april.e.battle@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Web Based Data Collections System				\$196,000.00

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description : Section 4.1.1 - Web Based Data Collections System

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Training and Support month 1-6				\$20,000.00

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description : Section 4.1.2 - Training and support months 1-6

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Training and Support Year 2				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description : Section 4.1.3 - Training and support Year 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Training and Support Year 3				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description : Section 4.1.4 - Training and support Year 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Training and Support Year 4				\$35,000.00

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :	Section 4.1.5 - Training and support Year 4
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 27 — Miscellaneous

Proc Folder: 366233

Doc Description: Web Based Home Visitation System - Addendum #1

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2017-10-11	2017-10-16 13:30:00	CRFQ 0506 MCH1800000003	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US


VENDOR

Vendor Name, Address and Telephone Number:

 Bruce E. Decker, Owner, Collective Impact, LLC
 16 Owls Lair Drive, Huntington, WV 25701 - 724.728.3368
 (office phone) 724.513.6019 (cell phone) 866.618.3968 (fax)

FOR INFORMATION CONTACT THE BUYER

April Battle
 (304) 558-0067
 april.e.battle@wv.gov

Signature X  FEIN # 14-1944676 DATE 10/11/17

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum #1 is issued to:

- 1) provide the responses to vendor questions;
- 2) extend the bid opening date from October 11, 2017, at 1:30 PM EST to October 16, 2017, at 1:30 PM EST.

No other changes.

INVOICE TO		SHIP TO	
PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - MATERNAL & CHILD HEALTH 350 CAPITOL ST, RM 427 CHARLESTON WV25301-3714 US		PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - OMC FH MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Web Based Data Collections System				

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :

Section 4.1.1 - Web Based Data Collections System

INVOICE TO		SHIP TO	
PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - MATERNAL & CHILD HEALTH 350 CAPITOL ST, RM 427 CHARLESTON WV25301-3714 US		PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - OMC FH MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Training and Support month 1-6				

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :

Section 4.1.2 - Training and support months 1-6

INVOICE TO		SHIP TO	
PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - MATERNAL & CHILD HEALTH 350 CAPITOL ST, RM 427 CHARLESTON WV25301-3714 US		PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - OMCFH MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Training and Support Year 2				

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :

Section 4.1.3 - Training and support Year 2

INVOICE TO		SHIP TO	
PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - MATERNAL & CHILD HEALTH 350 CAPITOL ST, RM 427 CHARLESTON WV25301-3714 US		PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - OMCFH MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Training and Support Year 3				

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :

Section 4.1.4 - Training and support Year 3

INVOICE TO		SHIP TO	
PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - MATERNAL & CHILD HEALTH 350 CAPITOL ST, RM 427 CHARLESTON WV25301-3714 US		PURCHASING DIRECTOR - 304-356-4095 HEALTH AND HUMAN RESOURCES BPH - OMCFH MATERIALS MANAGEMENT 900 BULLITT ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Training and Support Year 4				

Comm Code	Manufacturer	Specification	Model #
81161501			

Extended Description :

Section 4.1.5 - Training and support Year 4

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions Due	2017-10-02

MCH1800000003	Document Phase Final	Document Description Web Based Home Visitation System - Addendum #1	Page 5 of 5
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ MCH18000000003
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ MCH18000000003 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other-

Additional Documentation:

This addendum is to:

- 1) Provide the responses to vendor questions;
- 2) Extend the bid opening date from October 11, 2017, at 1:30 PM EST to October 16, 2017, at 1:30 PM EST.

No other changes.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Question 1: Whether companies from Outside USA can apply for this? (like, from India or Canada)

Answer 1: It would be very difficult for a company outside the country to do the work due to the ongoing phone communication and training needed. Due to the development and implementation components, travel expenses need to be considered.

Question 2: Whether we need to come over there for meetings?

Answer 2: There is a chance a face to face meeting would be needed to ensure program staff and vendor are developing the required components of the system in the required time frame. Due to the development and implementation components, travel expenses need to be considered.

Question 3: Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)

Answer 3: Based upon the multiple needs of the data system, it will be critical that program staff have accessibility to the vendor during the development and implementation of the system. Due to multiple federal reports, it will be critical for the system to be usable within the time frame of the specs. This could entail multiple face to face meetings during the design time.

Question 4: Can we submit the proposals via email?

Answer 4: No, it must be submitted through WVOASIS by mail, fax or hand delivered

Question 5: Can you please provide a detailed breakdown list of the programs (locations/subcontractors/agencies that deliver services), curriculum type used and number of users? For example (these are made up):

Charleston Agency, PAT Curriculum, 4 Users
Lewisburg Agency, HIPPY Curriculum, 7 Users
Ripley Kids Help, MIHOW Curriculum, 3 Users.

Answer 5: ABLE Families, MIHOW Curriculum, 8 Users
Allegheny Highlands, PAT Curriculum, 15 Users
Burlington United Methodist Services, PAT Curriculum, 15 Users
CASE WV, Early Head Start Curriculum, 6 Users
Children's Home Society, PAT Curriculum, 5 Users
Clay County, PAT Curriculum, 5 Users
Community Crossing, PAT Curriculum, 8 Users
Cornerstone Family Intervention, PAT Curriculum, 6 Users
Doddridge County, PAT Curriculum, 6 Users
Charleston Family Resource Center, PAT Curriculum, 6 Users
Rainelle Medical Center, PAT Curriculum, 5 Users
Clarksburg Mission, PAT Curriculum, 7 Users
Lewis FRN, PAT Curriculum, 8 Users
Marshall FRN, PAT Curriculum, 5 Users
Monongalia County, MIHOW Curriculum, 8 Users
Monroe Board of Education, PAT Curriculum, 6 Users
Mt. State Healthy Families, HFA Curriculum, 30 Users
New River Medical Center, MIHOW Curriculum, 15 Users
Nicholas County Starting Points, PAT Curriculum, 10 Users
Northern Panhandle, PAT Curriculum, 10 Users

Ohio County, MIHOW Curriculum, 5 Users
Preston County Starting Points, PAT Curriculum, 7 Users
REACHH, PAT Curriculum, 8 Users
Regional FRN, PAT Curriculum, 8 Users
Wetzel County Center for Children and Families, PAT Curriculum, 10 Users
RFTS Region I, Right From The Start Model, 4 users
RFTS Region II, Right From The Start Model, 4 users
RFTS Region III, Right From The Start Model, 4 users
RFTS Region IV, Right From The Start Model, 3 users
RFTS Region V, Right From The Start Model, 3 users
RFTS Region VI, Right From The Start Model, 3 users
RFTS Region VII, Right From The Start Model, 5 users
RFTS Region VIII, Right From The Start Model, 3 users

Question 6: Is there a need for integration with external systems?

Answer 6: The system will not need to be integrated with external systems, but will need to have the ability to import and export data, as needed.

Question 7: Is there a need for data migration?

Answer 7: Yes, data from the previous system will need to be moved to the new system. In addition, the new system will need to be able to accept imported data at any time from various systems.

Question 8: Is there a need for offline access?

Answer 8: No

Question 9: Is there a set budget?

Answer 9: There is a budget amount allocated for the data system.

Question 10: Is there a preferred vendor?

Answer 10: No

Question 11: I am seeking the additional documents for the noted RFP. If you could provide a web link or the documents, it would be appreciated. We have located a work request and it states the training, but then doesn't go into detail regarding any other services. On the last page, it states for more information to view the additional documents. Is this specifically for a COTS system and training? I am seeking any documents like might referrer vendor requirements and the expected technology environment.

Answer 11: All requirements of the system needed have been included in the RFQ.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ MCH1800000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Collective Impact, LLC
Company



Authorized Signature

10/11/17

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.