



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 395021

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VC0000036419

Legal Name: BP IMAGING SOLUTIONS

Alias/DBA: BRETT PASSINEAU

Total Bid: \$46,800.00

Response Date: 12/07/2017

Response Time: 12:43

SO Doc Code: CRFQ

SO Dept: 0432

SO Doc ID: DCH1800000004

Published Date: 11/22/17

Close Date: 12/7/17

Close Time: 13:30

Status: Closed

Solicitation Description: Microfilm Scanner/Viewers for Archives

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 395021
Solicitation Description : Microfilm Scanner/Viewers for Archives
Proc Type : Central Contract - Fixed Amt

| Date issued | Solicitation Closes | Solicitation Response | Version |
|-------------|------------------------|------------------------------|---------|
| | 2017-12-07 13:30:00 | SR 0432 ESR12071700000002484 | 1 |

| VENDOR |
|---|
| VC0000036419 BP IMAGING SOLUTIONS BRETT PASSINEAU |

Solicitation Number: CRFQ 0432 DCH1800000004

Total Bid : \$46,800.00 **Response Date:** 2017-12-07 **Response Time:** 12:43:46

Comments:

FOR INFORMATION CONTACT THE BUYER
 Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

| | | |
|--------------------------|---------------|-------------|
| Signature on File | FEIN # | DATE |
|--------------------------|---------------|-------------|

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------------------------|---------|------------|----------------|-----------------------------|
| 1 | Microfiche or microfilm viewers | 6.00000 | EA | \$6,300.000000 | \$37,800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 45112001 | | | |

| | |
|-------------------------------|---------------------------------|
| Extended Description : | Microfiche or microfilm viewers |
|-------------------------------|---------------------------------|

Comments: This Bid Includes: (6) ST ViewScan 4-14MP Microfilm/Microfiche Viewer-Scanners, ViewScan Premium Software, ST ViewScan OCR Software, On-Site Installation & Training, and Shipping Cost.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----|------------|------------|-----------------------------|
| 2 | Microfiche or microfilm viewers: Maintenance, 1st Year | | | | \$3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112306 | | | |

| | |
|-------------------------------|--|
| Extended Description : | Annual Maintenance for Microfilm Reader Scanners- Year 1 |
|-------------------------------|--|

Comments: On-Site Maintenance Agreement for (6) ST ViewScan 4-14MP Systems.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 3 | Microfiche or microfilm viewers: Maintenance, 1st Renewal | | | | \$3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112306 | | | |

| | |
|-------------------------------|---|
| Extended Description : | Annual Maintenance for Microfilm Reader Scanners- First Renewal |
|-------------------------------|---|

Comments: On-Site Maintenance Agreement for (6) ST ViewScan 4-14MP Systems.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 4 | Microfiche or microfilm viewers: Maintenance, 2nd Renewal | | | | \$3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112306 | | | |

| | |
|-------------------------------|--|
| Extended Description : | Annual Maintenance for Microfilm Reader Scanners- Second Renewal |
|-------------------------------|--|

Comments: On-Site Maintenance Agreement for (6) ST ViewScan 4-14MP Systems.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 395021

Doc Description: Microfilm Scanner/Viewers for Archives

Proc Type: Central Contract - Fixed Amt

| Date Issued | Solicitation Closes | Solicitation No | Version |
|-------------|------------------------|-------------------------|---------|
| 2017-11-22 | 2017-12-07 13:30:00 | CRFQ 0432 DCH1800000004 | 1 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

BP Imaging Solutions
 28 E. Rahn Road, Suite 115
 Kettering, Ohio 45429
 Telephone Number: 937-439-1327
 Contact: Brett Passineau
 Email Address: bpassineau@bpimagingolutions.com

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
 (304) 558-2063
 michelle.l.childers@wv.gov

Signature X

FEIN # 308-60-6282

DATE 12/07/2017

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of The West Virginia Division of Culture and History to establish a contract for the purchase of six microfilm scanner/viewers with maintenance.

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV25305-0300 US | | RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV 25305-0300 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---------------------------------|---------|------------|------------|-------------|
| 1 | Microfiche or microfilm viewers | 6.00000 | EA | 6,300.00 | 37,800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---|----------------------|
| 45112001 | ST Imaging | <u>Meets and Exceeds All Specifications</u> | ST ViewScan 4 - 14MP |

Extended Description: This Bid Includes: (6) ST ViewScan 4-14MP Microfilm/Microfiche Viewer-Scanners, ViewScan Premium Software, ST ViewScan OCR Software, On-Site Installation & Training, and Shipping Cost.

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV25305-0300 US | | RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV 25305-0300 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----|------------|------------|-------------|
| 2 | Microfiche or microfilm viewers: Maintenance, 1st Year | 6 | | 500.00 | 3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|-------------------------------|--------------------|
| 81112306 | | On-Site Maintenance Agreement | ST ViewScan 4-14MP |

Annual Maintenance for Microfilm Reader Scanners- Year 1

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV25305-0300 US | | RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV 25305-0300 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----|------------|------------|-------------|
| 3 | Microfiche or microfilm viewers: Maintenance, 1st Renewal | 6 | | 500.00 | 3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|-------------------------------|--------------------|
| 81112306 | | On-Site Maintenance Agreement | ST ViewScan 4-14MP |

Annual Maintenance for Microfilm Reader Scanners- First Renewal

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV25305-0300 US | | RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV 25305-0300 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----|------------|------------|-------------|
| 4 | Microfiche or microfilm viewers: Maintenance, 2nd Renewal | 6 | | 500.00 | 3,000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|-------------------------------|--------------------|
| 81112306 | | On-Site Maintenance Agreement | ST ViewScan 4-14MP |

Annual Maintenance for Microfilm Reader Scanners- Second Renewal

| | | | |
|--------------|--------------------------------|---|-----------------------|
| DCH180000004 | Document Phase Final | Document Description Microfilm Scanner/Viewers for Archives | Page 4 of 4 |
|--------------|--------------------------------|---|-----------------------|

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



STImaging



Load Film Under Guides
and Raised Top Glass



VIEWSCAN 4

BRING YOUR FILM TO LIFE

VIEWSCAN 4 DELIVERS THE CLEAREST VIEW OF THE PAST

Prior to the digital age, microfilm was the standard for document preservation. Now, thanks to ST Imaging's ViewScan 4, historians, students, researchers and businesses can bring these documents to life as easily as making a copy.

Advances in computers and software allow this innovative microfilm scanner to instantly display high-resolution images, making browsing fast and easy. The ViewScan 4 can view all microforms, roll microfilm, microfiche, aperture cards, jackets, micro cards and even color slides. In addition, with its advanced hardware and all-new, user-friendly software, the ViewScan 4 becomes an invaluable asset to libraries, universities, government institutions or any company that needs to retrieve information from their archival documents in digital form.

EXCLUSIVE HARDWARE

To increase user familiarity, the ViewScan 4 has similar features to our previous digital scanners, including the film control keys on the carrier. Plus, its small footprint can be incorporated into any location, from a small office to a vast research room. Its technological updates make it our most efficient viewer to date.

Exclusive film motor controls on the scanner, nearly identical to old reader/printer carriers, make it familiar, easy to use and, most importantly, easy to learn



VirtualFilm Technology

The all-new PerfectView Software includes a stunning new capability for our desktop microfilm scanner: VirtualFilm Technology. This innovation turns all captured images into a virtual roll of film, which can optionally be saved and recalled. It takes our ground-breaking Image Bin feature and adds capabilities to re-load, re-size, retrieve and further edit, enhance and share previously scanned images.

Onboard PC Option

With the purchase of the optional Intel-based micro PC, your ViewScan 4 will arrive with all the software and hardware options you ordered, pre-assembled for minimal setup. In fact, it's basically ready to use as soon as you've unboxed it. Just plug your monitor, keyboard and mouse into the unit and begin exploring your microfilm archive. And because the ViewScan 4 supports a touch screen monitor, a mouse is actually optional.

Energy Saving Design

ST Imaging is committed to protecting our environment. The ViewScan 4 is designed to meet or exceed energy savings standards with product designs and materials not detrimental to the earth and features like automatic Sleep Mode and power down functions. Learn more about our energy saving features online at <http://www.stimaging.com/energystar-and-microfilm-scanners/>

CLARITY IN ST PERFECTFOCUS

ViewScan 4's ST PerfectFocus precision motors zoom and focus the lens simultaneously, ensuring a consistently clear view whether scrolling or zooming. From 35 mm roll film to the smallest images found on microfiche sheets, users can anticipate sharp and easy-to-read images which are properly oriented, focused and vibrant every time.

18-MEGAPIXEL COLOR CAMERA

At the heart of the ViewScan 4 is our custom-designed 18-megapixel camera that is optimized for all your microfilm records. Capturing images with our native 18-megapixel sensor eliminates the need for other technology to try and improve a low megapixel camera. The ST PerfectView software creates compact files with stunning quality, whether black and white, grayscale or color.

It is also available with a 9-megapixel black and white camera.



ST PERFECTVIEW SOFTWARE

Our powerful new ST PerfectView Software streamlines every aspect of the research process, allowing users to browse and capture images from 16 mm or 35 mm microfilm rolls, microfiche, aperture cards and more with astounding ease. In fact, combined with our familiar, user-friendly hardware, it takes almost no time to master the ViewScan 4.

COLOR CODED, USER-FRIENDLY SOFTWARE

ST Imaging is known for its easy-to-use software. Now after three years of research and development on user interface, we are again setting an unparalleled standard of simplicity for microfilm viewers. The ViewScan 4's new ST PerfectView software is vastly more user-friendly than ever before, while offering new capabilities as well. Our innovative color-coding of the three basic operations—*Browse*, *Edit* or *Share*—has further simplified the learning and ease-of-use for any level of user.



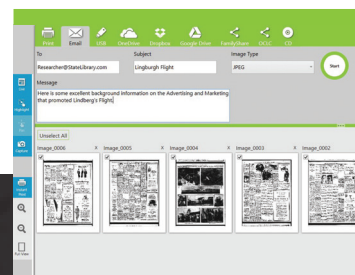
BROWSE YOUR MICROFILM WITH EASE

- Scroll and Live-Stream images without refresh, distortions or flickering
- Capture the entire image or a portion of it with one click of a button
- Instantly print or save images with our one-click feature
- Dynamically resize the Image Ribbon to make it easy to see exactly what you captured
- Easy cropping with drag and drop anchor points
- AutoBrowse automatically advances rolls of film at a speed you choose
- Fully integrated OCR capability makes images word-searchable
- Automatic film rewind



EDIT YOUR IMAGES TO INCLUDE ALL INFORMATION

- Click on any captured image to review and edit further
- Re-size any cropped image without having to re-scan it
- Review and edit captured images before printing or sharing
- The optional Research Assistant tools let you further edit captured images
 - Add notes and highlight information
 - Redact information from the image
 - Combine, arrange and edit multiple images onto one page with ClipMerge with a simple drag and drop from the Image Ribbon



SMARTSHARE YOUR FINDINGS WITH THE WORLD

- Print any selected images or save to a USB drive
- Select any popular file formats (PDF, TIFF, etc.) at time of sharing
- Simple and consistent sharing options makes it easy to learn and save to Google Drive, Dropbox, FamilySearch, OCLC and integrated email

VIEWSCAN 4

offers enhanced microfilm technology

- *ST PerfectView Software*
- *ST PerfectFocus*
- *VirtualFilm Technology*
- *SmartShare Capabilities*
- *Film Movement Buttons on the scanner*
- *Onboard PC option*



Product Specifications

Film Scanner Carrier Configurations

- Universal Carrier
- Fiche or aperture card only
- ANSI film clip adapter on Universal Carrier
- Motorized roll film, fiche and aperture cards
- 3M (M-type) cartridge film adapter on Universal Carrier

File Outputs

- PDF *Multi-Page*
- PDF *Searchable* Single Page*
- JPEG 2000
- Multi-Page TIFF
- Multi-Page 1-Bit Bitonal TIFF (300 DPI) with *Group 4 Compression*
- PDF *Single Page*
- Bitmap
- PNG
- TIFF with *Group 4 Compression*
- PDF *Searchable* Multi-Page*
- JPEG
- TIFF

* with optional OCR software

Scannable Media

Designed to scan all microforms created with 7x-105x reduction, including microfilm (35/16 mm), microfiche, aperture cards, jackets, slides and more.

Warranty

- Three year factory warranty
- Assembled in the USA

Get full product technical details online at <http://www.stimaging.com>



Contact your ST Imaging representative at [847.501.3344](tel:847.501.3344) today to learn more about this ground-breaking fourth-generation scanner in the ViewScan product line.

THE FUTURE OF MICROFILM SCANNING TECHNOLOGY HAS NEVER BEEN SO CLEAR



630 Dundee Rd.
Suite 210
Northbrook, IL 60062
847.501.3344
stimaging.com