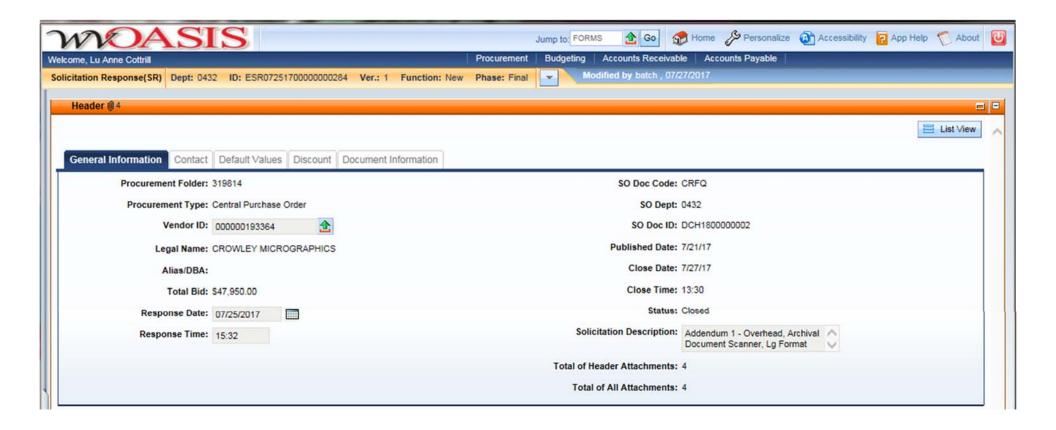
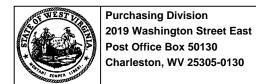


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the West Virginia Purchasing Bulletin within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 319814

Solicitation Description: Addendum 1 - Overhead, Archival Document Scanner, Lg Format

Proc Type: Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-07-27 13:30:00	SR 0432 ESR07251700000000284	1

VENDOR

000000193364

CROWLEY MICROGRAPHICS

Solicitation Number: CRFQ 0432 DCH1800000002

Total Bid : \$47,950.00 **Response Date:** 2017-07-25 **Response Time:** 15:32:52

Comments:

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers (304) 558-2063 michelle.l.childers@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Overhead, Archival Document Scanner, large format.	1.00000	EA	\$47,950.000000	\$47,950.00

Comm Code	Manufacturer	Specification	Model #	
43211711				
Extended Descrip	otion: Overhead, Archiva	al Document Scanner, large format		

Comments: Delivery is approximately 3-6 weeks.



The Crowley Company 5111 Pegasus Court - Suite M Frederick, MD 21704 (240) 215-0224 fax: (240) 215-0234 www.TheCrowleyCompany.com Quotation

Date: 7/25/2017

Quotation #: 12000A1

Customer ID:

Quotation valid until: 8/24/2017

Prepared by: Robert Harris

Ship To: West Virignia Div of Culture and History 1900 Kanawha Blvd. East Charleston WV

		Equipment - Consolidated Quote		
Qty	Part No.	Description	Unit Cost	Total Cost
1.00	HX-4772 / HX-4905	Zeutschel OmniScan OS 12000 A1 Color Scanner	47,950.00	\$ 47,950.0
		Fast - high performance table-top scanning system for books, newspapers and		
		large documents for scanning with or without glass plate (max. book thickness		
		170 mm / 6.7 in. without glass plate)		
		- max. size of originals: > DIN A1 / D-Size 846mm x 600mm (33.4 in. x 23.6 in.)		
		- 100-600 dpi resolution, corner to corner		
		- superior image quality with high resolution CCD and precision lens		
		- 36-bit color, 12-bit grayscale, 1-bit bitonal		
		- fast scanning (A1 / 300dpi): approx. 5 sec. (color); approx. 2 sec. (grayscale);		
		approx. 1 sec. (bitonal)		
		- Omniscan 12 Basic Module, 64 bit		
		- Foot pedal for exposure		
1.00	M-3884	23" TFT monitor, mounted to column	1,120.00	Include
1.00	SW-2030	Software Module Multithread, for higher productivity	1,115.00	Include
1.00	SW-2000	Software Module IMAGING KIT	4,720.00	Include
		Job management, multi-tasking, automatic masking, page splitting, cropping,		
		deskewing, black-border removal, sharpening, unsharp masking, despeckle, etc.		
1.00	SW-2001	Software Module Book curve correction	2,350.00	Include
1.00	SW-2015	Software Module OCR	540.00	Include
1.00	HX-4751.01	Perfect book (factory installed) - replaces Software Module Book curve correction	4,100.00	Include
		3D Book curve correction, book shadow removal, thumb removal, deskewing		
		automatic masking, automatic intelligent page splitting		
1.00	CM-INSTALL-LV2	On-Site Installation and Training - Level 2 - up to two days onsite	3,400.00	Iclude
1.00	ZE-FREIGHT	Shipping - Tailgate Delivery to Loading Dock. Inside delivery is additional.	Included	Include
	•	•	TOTAL	\$ 47,950.0

		Optional Accessories / Consumables		
Qty	Part No.	Description	Unit Cost	Total Cost
		ADDITIONAL OPTIONS AVAILABLE UPON REQUEST		
		Optional Maintenance / Support		
Qty	Part No.	Description	Unit Cost	Total Cost
		ADDITIONAL OPTIONS AVAILABLE UPON REQUEST		

THANK YOU FOR YOUR BUSINESS!

www.TheCrowleyCompany.com



OS 12000 A1

Easy, fast and effective











Innovative and ergonomic



OS 12000 A1

Easy, fast and effective



"Nothing is stronger than an idea whose time has come."

Victor Hugo (1802–1885,

Form follows function. Innovative design, the latest lighting technology and easy-touse functions are the features of our new generation of A1 scanners. Everything you need to digitize large-format documents, books and maps. The OS 12000 A1 high precision scanner is the ideal, future-proof solution. The rear, glare-free illumination and the intuitive operating system, with monitor image viewing, provide perfect results. Faulty scans and uneven illumination are thus things of the past. The OS 12000 range is particularly kind to documents and is userfriendly thanks to its very high processing speed. The low level of light emission does not just protect valuable documents but also makes handling safe, efficient, and ergonomically functional. With its functional form, the OS 12000 makes scanning child's play. It combines innovation and intuition in a unique way - and wins everyone over with its top desian.

Product advantages

- high scan speed
- ROI-scan feature (limitation of scan area)
- high productivity
- best results with automatic color management
- Perfect Book 3D scan technology for perfect book curve correction and automatic document detection
- no UV/IR radiation
- low exposure to light (illumination will only be activated when scanning)
- no reflections with high gloss originals
- excellent cost-performance ratio



Specifications

Description: overhead tabletop scanner for books, newspapers, and large-format documents (certificates, drawings, maps)

Scan area: 846 x 600 mm

(> DIN A1, D-size)

Book cradle: maximum book thickness 170 mm, book cradle with glass plate (scanning with and without glass plate)

Auto focus approx. 50 mm

Scan mode:

36 bit color / output 24 bit color, 12 bit gray / output 8 bit gray, 1 bit b&w / output 1 bit b&w

Maximum resolution: 100 – 600 ppi

Scan speed:

5 seconds / 300 ppi (A1 color)

Scanner interface: Firewire

Perfect Book (optional): 3D scan

technology for perfect book curve correction and automatic document detection

Data display: all standard formats,

e.g. Tiff uncompressed, TIFF G4, JPEG,

JP2, Multipage Tiff, PDF, BMP, PCX, PNG

User software: software OS 11 and/or

OS 12 for high productivity

Image processing/image enhancement software (optional):

integrated color management, contrast improvement, image rotation, despeckle, deskewing, cropping, masking, b&w scanning with dynamic threshold, etc.

Power requirements: 230 V, 50/60 Hz,

1.1 A, other voltages on request

Dimensions:

(w x d x h): 1130 mm x 1050 mm x 1500 mm; foot print 940 x 840 mm

Accessories:

PC, monitor, workstation

We reserve the right to make technical changes without notice.



If you are looking for a perfect solution for digitization and preservation of valuable cultural assets and documents, talk to us. For 50 years we have been managing all processes of document capturing, archiving, processing and provision of digital data with our analog and digital systems for scanning and microfilm technology at the highest level.

Our systems are used worldwide by renowned archives, libraries, universities, land registries as well as commercial enterprises and service providers.











The Future of the Past



Zeutschel GmbH \cdot Heerweg 2 \cdot 72070 Tübingen Tel.: +49 7071 9706-0 \cdot Fax: +49 7071 9706-44 info@zeutschel.de \cdot **www.zeutschel.com**



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130 State of West Virginia Request for Quotation 27 — Miscellaneous

Proc Folder: 319814

Doc Description: Addendum 1 - Overhead, Archival Document Scanner, Lg Format

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitati	on No	Version	
2017-07-21	2017-07-27 13:30:00	CRFQ	0432 DCH1800000002	2	*

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

VENDOR

US

Vendor Name, Address and Telephone Number:

Crowley Micrographics dba The Crowley Company

5111 Pegasus Ct.

Suite M

Frederick, MD 21704

240-215-0224

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers (304) 558-2063

michelle.l.childers@wv.gov

Signature X FEIN # 52
All offers subject to all terms and conditions contained in this solicitation

FEIN# 52-1172395

DATE 07/25/2017

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

Addendum

Addendum No. 01 issued to publish and distribute the attached information to the vendor community.

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Culture and History to establish a contract for the one time purchase of a Large Format Book/Document Scanner and related Digital Capturing Software.

INVOICE TO	SHIP TO
RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER	RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER
1900 KANAWHA BLVD E	1900 KANAWHA BLVD E
CHARLESTON WV25305-0300	CHARLESTON WV 25305-0300
us	US

_ine	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
	Overhead, Archival Document Scanner, large format.	1.00000	EA	\$47,950.00	\$47.950.00

Comm Code	Manufacturer	Specification	Model #
43211711	Zeutschel	Color Scanner	OmniScan OS12000A1
		2322 23411101	OMMITSCAIL OSIZOUDAL

Extended Description:

Overhead, Archival Document Scanner, large format.

SOLICITATION NUMBER: CRFQ DCH1800000002 Addendum Number: 01

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

l	1	Modify bid opening date and time
ĺ	1	Modify specifications of product or service being sought
[4	1	Attachment of vendor questions and responses
[l	Attachment of pre-bid sign-in sheet
[1	Correction of error

Description of Modification to Solicitation:

| Other

Applicable Addendum Category:

This addendum is issued to modify the solicitation per the attached documentation and the following:

1. To publish the vendor questions and agency answers.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Vendor Questions and Agency Answers

CRFQ DCH1800000002

Overhead Document Scanner

- Q1) There is no documentation of requested warranties. Is there a particular time frame or standard warranty you would like included in quotations?
 - A1) 3 year warranty or any extended warranty that is available.
- Q2) What is the largest size scan of Book?
 - A2) A1 size which is 23.39in. x 33.11in.
- Q3) What was the product name that the Bid was requested around? That will allow true match of features.
- A3) Purchasing Rules do not allow for naming specific products; the agency conducted market research and composed a specification based on this research and the needs of the Agency.
- Q4) Ask to interface with other programs (for the need to complete what?)
- A4) After reviewing the specification documents for the RFQ we do not see "to interface with other programs" in the document. Please supply the Paragraph or sub paragraph that the question refers to.
- Q5) Over Head capture and says large format --that's the need to know what is the agency call being large format what size is the phrase large format.
 - A5) A1 size format is what we are looking for. A1 size is 23.39in. x 33.11in.
- Q6) The phrase Digital capture Software wide open question -- what is the software name and all its required features.. two single items 1- scanner 2- Software?
- A6) The digital capture software refers to the software, usually supplied with the equipment by the manufacturer, that allows a user to interface with the scanner.
- Q7) -Asking to insert Information on a scanned document structure during the capture process,

Concern is this bid is a conflict-- 1st asking for a ARCHIVE Type Scanner then asking to alter the Scan Archive process, If so then you do not have an Archive Scanner??

A7) This is the software's ability to allow the user to insert metadata into the image before scanning.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

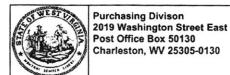
(Circo	(Check the box hext to each addendum received)								
	[x]		Addendum No. 1	[]	Addendum No. 6			
]]	Addendum No. 2	[]	Addendum No. 7			
	[]	Addendum No. 3	[]	Addendum No. 8			
	[]	Addendum No. 4	[]	Addendum No. 9			
	[]	Addendum No. 5	[]	Addendum No. 10			

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

The Crowley Co	mpany	
	Company	
Johnt	Hanis Te	
7	Authorized Signature	_
July 25, 2017		
	Date	_

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



State of West Virginia Request for Quotation 27 — Miscellaneous

 Proc Folder: 319814

 Doc Description: Overhead, Archival Document Scanner, large format.

 Proc Type: Central Purchase Order

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2017-07-07
 2017-07-27 13:30:00
 CRFQ
 0432 DCH1800000002
 1

Page: 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Crowley Micrographics dba The Crowley Company 5111 Pegasus Ct., Suite M Frederick, MD 21704 240-215-0224

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers (304) 558-2063

michelle.l.childers@wv.gov

Signature X

FEIN # 52-1172395

All offers subject to all terms and conditions contained in this solicitation

DATE

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMAITON:

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Culture and History to establish a contract for the one time purchase of a Large Format Book/Document Scanner and related Digital Capturing Software.

INVOICE TO		SHIP TO			
RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY CULTURAL CENTER		DIVISION OF CULTURE &	RECEIVING DEPARTMENT DIVISION OF CULTURE & HISTORY		
1900 KANAWHA BLVD E		CULTURAL CENTER 1900 KANAWHA BLVD E			
CHARLESTON	WV25305-0300	CHARLESTON	WV 25305-0300		
US		US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Overhead, Archival Document Scanner, large format.	1.00000	EA	\$47,950.00	\$47,950.00

Comm Code	Manufacturer	Specification	Model #
43211711	Zeutschel	Color Scanner	OmniScan OS12000A1

Extended Description:

Overhead, Archival Document Scanner, large format.

	Document Phase	Document Description	Page 3
DCH1800000002	Draft	Overhead, Archival Document Scanner,	
		large format.	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit "A" Pricing Page Overhead Digital Book/Document Scanner and Software

	Description	Quantity	Total Bid Amount
1	Overhead Digital Book/Document Scanner and related Digital Capturing Software per specification.	1	\$47,950.00

^{*} to include all Shipping, Transportation, set-up, and configuration costs

Rev. 04/14

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1	Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
_	Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the maintained its headquarters or principal place of business continuously in Corporation resident vendor who has preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated to
5.	Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard submitted; or,
6.	Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are Application is made for preference.
7.	Application is made for preference as a non-resident small, women- and minority-owned business, in accor- dance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
or deduc	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency cted from any unpaid balance on the contract or purchase order.
authorize the requi deemed t	nission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and set the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid business taxes, provided that such information does not contain the amounts of taxes paid nor any other information by the Tax Commissioner to be confidential.
Under pe and accu	enalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
	The Crowley Company Signed: O will in writing immediately.
Date:Jt	uly 25, 2017 Title: Business Development Manager

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the
Contract Administrator and the initial point of contact for matters relating to this Contract. (Name, Title)
Robert Harris, Business Development Manager
(Printed Name and Title)
5111 Pegasus Ct., Suite M, Frederick, MD 21704
(Address) (434) 944-7612/(240)215-0234
(Phone Number) / (Fax Number)
roberth@thecrowleycompany.com
(email address)
CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.
_Crowley Micrographics dba The Crowley Company
(Company)
(Authorized Signature) (Representative Name, Title)
Robert Harris, Business Development Manager
(Printed Name and Title of Authorized Representative)
July 25, 2017
(Date)
(434) 944-7612/(240)215-0234
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

CONTAINE.	
Vendor's Name: Crowley Micrographics dba The Crowley Company	
Authorized Signature: Polant Charus # 6	Date: _ July 25, 2017
State of Maryland	
County of Frederick, to-wit:	
Taken, subscribed, and sworn to before me this 25 day of July	2017
My Commission expires $\int ugust 14$, 2019 .	, 20 [].
AFFIX SEAL HERE NOTARY PUBL	ic Welman Harris CB
	Purchasing Affidavit (Revised 08/01/2015)