

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at **wvOASIS.gov**. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at **WVPurchasing.gov** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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١	Velcome, Lu Anne Cottrill			Pr	ocurement Budgeting	Accounts Receive	able Accounts Paya	ible			
-	Solicitation Response(SR) Dept: 021	10 ID: ESR0508	180000005073	Ver.: 1 Function:	New Phase: Final	Modified by	batch , 05/10/2018				
	Header () 3									c	
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	General Information Contact	Default Values	Discount Do	ocument Information							
	Procurement Folder: 43	36907				SO Doc Code	CRFQ				
	Procurement Type: C	entral Master Agree	ement			SO Dept	0210				
	Vendor ID: 🕔	/S0000014881	2			SO Doc ID	ISC180000012				
	Legal Name: C	ORUS GROUP LL	с			Published Date	4/30/18				
	Alias/DBA:					Close Date:	5/10/18				
	Total Bid: \$4	401,760.00				Close Time:	: 13:30				
Þ	Response Date: 0	05/09/2018				Status	Closed				
ł	Response Time: 1	13:47			Solie	titation Description	Addendum 1-Mainfra Recovery Services (C				
					Total of H	eader Attachments	: 3				~
							Apply Default Value	s to Commodity Lir	Nes View Prod	curement Fold	der



Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

## State of West Virginia Solicitation Response

	Proc Folder: 436907 Solicitation Description: Addendum 1-Mainframe Disaster Recovery Services (OT18037) Proc Type: Central Master Agreement							
Date issued	Solicitation Closes	Solicita	tion Response	Version				
	2018-05-10 13:30:00	SR	0210 ESR0508180000005073	1				

VENDOR				
VS0000014881				
CORUS GROUP LLC				
Colicitation Number		0040	150400000040	]
Solicitation Number:	CRFQ	0210	ISC180000012	

Total Bid :	\$401,760.00	Response Date:	2018-05-09	Response Time:	13:47:11

Comments:

FOR INFORMATION CONTACT THE BUYER		
Jessica S Chambers		
(304) 558-0246 jessica.s.chambers@wv.gov		
Signature on File	FEIN #	DATE
All offers subject to all terms and conditions contained in this s	aliaitatian	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Service #1 - Recovery Center Access	12.00000	MO	\$5,570.000000	\$66,840.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.1 Contract Servic and immediately upon	e #1: Recovery Cen Agency-Declaration	ter Access - ' of a disaster	Vendor must provid for a minimum of 1	le the recovery center for scheduled testing, 2 months from the date of award.

**Comments:** Per month, Includes: mainframe, VTS, Tape, DASD, switches/routers and Intel. This includes 80 hrs DR test time.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Contract Service #2 - Network Access	12.00000	MO	\$300.000000	\$3,600.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.2 Contract Service networking related servi of 12 months from the d	ces for scheduled t	ss - The Vend testing, and ir	dor must provide t nmediately upon <i>F</i>	he recovery center with the following Agency-Declaration of a disaster for a minimum

Comments: Per month, includes testing. per 100 Mbps,

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Contract Service #3 - Agcy Declaration of DR/Incr. Connect.	1.00000	EA	\$10,000.000000	\$10,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.3 Contract Service # shall provide the Agency w connectivity.	3: Agency Declai with the cost of a	ration of Disa disaster reco	ster Recovery and li very declaration fee	ncreased Network Connectivity - The Vendor and including increased network

Comments: Per declaration, includes network burst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Contract Service #4 - Recovery Center - Usg Rate for 3 Days	3.00000	DAY	\$6,000.000000	\$18,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.4 Contract Service the Agency immediately	#4: Recovery Cen upon Agency-Dec	ter Usage Ra laration for qu	te - The Vendor sh antity of three (3) c	all provide access to the Recovery Center to lays.

**Comments:** 3 day usage for declaration.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Contract Service #5 - Recovery Center - Extended Usg Rate	1.00000	DAY	\$2,000.000000	\$2,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.5 Contract Service the option to extend usa	#5: Extended Recourse of the Recovery	overy Center Center for a	Daily Usage Rate daily rate after the	- The Vendor shall provide the Agency with initial three (3) days.
Сог	mments: Daily usage fee				

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Opt. Renewal Y2 - Contr Srv #1 - Recovery Center Access	12.00000	MO	\$5,570.000000	\$66,840.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.1 Contract Service #1 and immediately upon Age	I: Recovery Cent ncy-Declaration	ter Access - \ of a disaster	/endor must provide for a minimum of 12	e the recovery center for scheduled testing, 2 months from the date of award.

**Comments:** Per month, includes mainframe, VTS, Tape, DASD, switches/routers and Intel. This includes 80 DR test time.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Opt. Renewal Y2 - Contr Srv #2 - Network Access	12.00000	MO	\$300.000000	\$3,600.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.2 Contract Service a networking related service of 12 months from the da	es for scheduled t	ss - The Veno esting, and ir	dor must provide tl nmediately upon A	he recovery center with the following Agency-Declaration of a disaster for a minimum

Comments:	Per month,	includes	testing,	per 10	0 Mbps
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Opt. Renewal Y2 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec	1.00000	EA	\$10,000.000000	\$10,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.3 Contract Service shall provide the Agency connectivity.	#3: Agency Decla with the cost of a	ration of Disa disaster reco	ster Recovery and I very declaration fee	ncreased Network Connectivity - The Vendor and including increased network

Comments: Per declaration, includes network burst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Opt. Renewal Y2 - Contr Srv #4 - Rcvy Cntr/Usg Rate - 3 Days	3.00000	DAY	\$6,000.000000	\$18,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.4 Contract Service #4 the Agency immediately up	4: Recovery Cen oon Agency-Decl	ter Usage Ra aration for qu	te - The Vendor sh antity of three (3) d	all provide access to the Recovery Center to ays.

**Comments:** 3 days usage for declaration.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Opt. Renewal Y2 - Contr Srv #5 - Rcvy Cntr-Extended Usg Rate	1.00000	DAY	\$2,000.000000	\$2,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.5 Contract Service the option to extend usage	#5: Extended Rec je of the Recovery	overy Center Center for a	Daily Usage Rate - daily rate after the	• The Vendor shall provide the Agency with initial three (3) days.

**Comments:** Daily usage fee.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Opt. Renewal Y3 - Contr Srv #1 - Recovery Center Access	12.00000	MO	\$5,570.000000	\$66,840.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.1 Contract Service and immediately upon Ag	#1: Recovery Cen jency-Declaration	ter Access - ' of a disaster	Vendor must provid for a minimum of 1	le the recovery center for scheduled testing, 2 months from the date of award.

Comments: Per month, includes mainframe, VTS, Tape, DASD, switches/routers and Intel. This includes 80 hrs DR test time.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Opt. Renewal Y3 - Contr Srv #2 - Network Access	12.00000	МО	\$300.000000	\$3,600.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.2 Contract Service #2 networking related services of 12 months from the date	s for scheduled to	ss - The Venc esting, and in	lor must provide th nmediately upon A	ne recovery center with the following gency-Declaration of a disaster for a minimum

Comments: Per month, includes testing, per 100 Mbps

Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
Opt. Renewal Y3 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec	1.00000	EA	\$10,000.000000	\$10,000.00
Manufacturer	Specification		Model #	
scription : 5.1.3.3 Contract Service shall provide the Agency connectivity.	#3: Agency Decla with the cost of a	ration of Disa disaster reco	ster Recovery and I very declaration fee	ncreased Network Connectivity - The Vendo and including increased network
	Opt. Renewal Y3 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec Manufacturer scription : 5.1.3.3 Contract Service a shall provide the Agency	Opt. Renewal Y3 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec 1.00000   Manufacturer Specification   scription : 5.1.3.3 Contract Service #3: Agency Decla shall provide the Agency with the cost of a	Opt. Renewal Y3 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec 1.00000 EA   Manufacturer Specification   scription : 5.1.3.3 Contract Service #3: Agency Declaration of Disa shall provide the Agency with the cost of a disaster reco	Opt. Renewal Y3 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec 1.00000 EA \$10,000.000000   Manufacturer Specification Model #   scription : 5.1.3.3 Contract Service #3: Agency Declaration of Disaster Recovery and I shall provide the Agency with the cost of a disaster recovery declaration fee

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Opt. Renewal Y3 - Contr Srv #4 - Rcvy Cntr/Usg Rate - 3 Days	3.00000	DAY	\$6,000.000000	\$18,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.4 Contract Service a the Agency immediately of	#4: Recovery Cer upon Agency-Dec	nter Usage Ra laration for qu	ite - The Vendor sh iantity of three (3) d	all provide access to the Recovery Center to lays.

**Comments:** 3 days usage includes declaration.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Opt. Renewal Y3 - Contr Srv #5 - Rcvy Cntr-Extended Usg Rate	1.00000	DAY	\$2,000.000000	\$2,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.5 Contract Service # the option to extend usage	5: Extended Rec of the Recovery	overy Center Center for a	Daily Usage Rate - daily rate after the i	The Vendor shall provide the Agency with nitial three (3) days.

Comments: Daily usage fee

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Opt. Renewal Y4 - Contr Srv #1 - Recovery Center Access	12.00000	MO	\$5,570.000000	\$66,840.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.1 Contract Service and immediately upon Ag	#1: Recovery Cen gency-Declaration	ter Access - ' of a disaster	Vendor must provid for a minimum of 1	le the recovery center for scheduled testing, 2 months from the date of award.

**Comments:** Per month, includes mainframe, VTS, Tape, DASD, switches/routers and Intel. This includes 80 hrs DR test time.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Opt. Renewal Y4 - Contr Srv #2 - Network Access	12.00000	MO	\$300.000000	\$3,600.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Description : 5.1.3.2 Contract Service #2: Network Access - The Vendor must provide the recovery center with the following networking related services for scheduled testing, and immediately upon Agency-Declaration of a disaster for a of 12 months from the date of award.					

Comments: Per month, includes testing per 100 Mbps.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	Opt. Renewal Y4 - Contr Svr #3 - Agcy DCL of DR/Incr. Connec	1.00000	EA	\$10,000.000000	\$10,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended Des	scription : 5.1.3.3 Contract Service #3 shall provide the Agency w connectivity.	B: Agency Declar ith the cost of a d	ration of Disa disaster recov	ster Recovery and li very declaration fee	ncreased Network Connectivity - The Vendor and including increased network

Comments: Per declaration, includes network burst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	Opt. Renewal Y4 - Contr Srv #4 - Rcvy Cntr/Usg Rate - 3 Days	3.00000	DAY	\$6,000.000000	\$18,000.00
Comm Code	Manufacturer	Specification		Model #	
81112004					
Extended De	scription : 5.1.3.4 Contract Service a the Agency immediately t	#4: Recovery Cen upon Agency-Dec	iter Usage Ra laration for qu	ite - The Vendor sh antity of three (3) c	all provide access to the Recovery Center to lays.

Comments: 3 days usage fee

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount	
20	Opt. Renewal Y4 - Contr Srv #5 - Rcvy Cntr-Extended Usg Rate	1.00000	DAY	\$2,000.000000	\$2,000.00	
Comm Code	Manufacturer	Specification		Model #		
81112004						
Extended Dea	scription : 5.1.3.5 Contract Service the option to extend usage	5.1.3.5 Contract Service #5: Extended Recovery Center Daily Usage Rate - The Vendor shall provide the Agency with the option to extend usage of the Recovery Center for a daily rate after the initial three (3) days.				

**Comments:** Daily usage fee.

## **BIDDER INFORMATION References:**

1. Agency or Firm Name:	State of Louisiana Office of Technology Services
Mailing Address:	8001 Independence Blvd., Baton Rouge, LA 70806
Contact Person:	Derrick Hoppe
Telephone:	(225) 925-6959
Email:	Derrik.Hoppe@LA.GOV
Type of Service:	Disaster Recovery (Mainframe, iSeries, Intel)
Dates:	(5 yrs.) started 12/01/2015
2. Agency of Firm Name:	Conduent (State of Maryland)
Mailing Address:	6800 Dearpath Road, Suite 105, Elkridge, MD 21075
Contact Person:	Denise Singleton
Telephone:	O. (410) 540-8501, C. (720) 530-3315
Email:	Denise.Singleton@conduent.com
Type of Service:	Disaster Recovery, Data Replications, Colocation
Dates:	(3 yrs.) 06/012016
3. Agency of Firm Name:	Texas Farm Bureau
Mailing Address:	7420 Fish Pond Road, Waco TX 76710
Contact Person:	Contract Person: Mike Lindsay
Telephone:	(254) 399-5005
Email:	MLindsay@txfb-ins.com
Type of Service:	Disaster Recovery (Mainframe, pSeries) Data
	Replication, Colocation
Dates:	(5 yrs.) started 09/01/2015

More references available upon request.

## 11. VENDOR DEFAULT:

- 11.1. The following shall be considered a vendor default under this Contract.
  - 11.1.1.Failure to perform Contract Services in accordance with the requirements contained herein.
  - 11.1.2. Failure to comply with other specifications and requirements contained herein.
  - 11.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
  - 11.1.4. Failure to remedy deficient performance upon request.
- 11.2. The following remedies shall be available to Agency upon default.
  - 11.2.1. Immediate cancellation of the Contract.
  - 11.2.2. Immediate cancellation of one or more release orders issued under this Contract.
  - 11.2.3. Any other remedies available in law or equity.

## 12. MISCELLANEOUS:

12.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manag	er: Byron Atcheson
Telephone Num	ber: (678) 575-4581
Fax Number:	(678) 368-2784
Email Address:	batcheson eresgar.com

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Gr. Business Resiliency Practice Mgr Barkway, Norcross, 64 30092 (Name, Title ron (Printed Name and Title) 130 180 hnol (Address 678)868-2784 (Phone Number) / (Fax Number) cheson resade (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

RES-9 Services Corus 360

(Company) m.

(Authorized Signature) (Representative Name, Title)

Stephen C. Gruber, VP Con (Printed Name and Title of Authorized Representative) 0115360

08/2018 05

(Date)

678-250-7097

(Phone Number) (Fax Number)

Revised 02/16/2018