



A PROPOSAL TO PROVIDE PROFESSIONAL SERVICES FOR THE  
**STATE OF WEST VIRGINIA**



APRIL 17, 2018

COST PROPOSAL  
RFP FAR1800000005

ORIGINAL



**BROWNEDWARDS**  
*certified public accountants*

**DHG**  
*MEMBERSHIP FIRM*

**BDO**

# Attachment C: cost sheet

<b>BDO USA, LLP</b>	
<b>Cost Proposal for Fiscal Year 2018*</b>	
CAFR (cost reflects any work necessary to implement any new GASB's including but not limited to GASB 75,85, and 86)	\$603,000
Single Audit (cost reflects work for 40 audit findings)	\$707,000
wvOASIS SSAE 16 Service Organization Control 1 Report	\$63,000
State Rail (Separately Published Audit)	\$27,000
<b>Total all-inclusive maximum price for the one-year engagement of fiscal year 2018</b>	<b>\$1,400,000</b>
<b>Cost Proposal for Fiscal Year 2019*</b>	
CAFR (cost reflects any work necessary to implement any new GASB's including but not limited to GASB 87)	\$621,000
Single Audit (cost reflects work for 40 audit findings)	\$728,000
wvOASIS SSAE 16 Service Organization Control 1 Report	\$65,000
State Rail (Separately Published Audit)	\$28,000
<b>Total all-inclusive maximum price for the one-year engagement of fiscal year 2019</b>	<b>\$1,442,000</b>
<b>Cost Proposal for Fiscal Year 2020*</b>	
CAFR (cost reflects any work necessary to implement any new GASB's including but not limited to GASB 75,85, and 86)	\$640,000
Single Audit (cost reflects work for 40 audit findings)	\$750,000
wvOASIS SSAE 16 Service Organization Control 1 Report	\$67,000
State Rail (Separately Published Audit)	\$29,000
<b>Total all-inclusive maximum price for the one-year engagement of fiscal year 2020</b>	<b>\$1,486,000</b>
<b>Cost Proposal for Fiscal Year 2021*</b>	
CAFR (cost reflects any work necessary to implement any new GASB's)	\$659,000
Single Audit (cost reflects work for 40 audit findings)	\$772,000
wvOASIS SSAE 16 Service Organization Control 1 Report	\$69,000
State Rail (Separately Published Audit)	\$30,000
<b>Total all-inclusive maximum price for the one-year engagement of fiscal year 2020</b>	<b>\$1,530,000</b>
<b>Grand Total</b>	
<b>Grand Total of Cost Proposal for Fiscal Year 2018, 2019, 2020, and 2021</b>	<b>\$5,858,000</b>

\* Each item is an All Inclusive Cost



## Rates for additional professional staff

### RATES FOR ADDITIONAL PROFESSIONAL STAFF

If it should become necessary for the State to request that BDO render any additional services either to supplement the services requested in this RFP or to perform additional work unforeseen at the issuance of the RFP but necessary to fulfill results required under this RFP, such additional work shall be performed at the rates set forth to the right and with expenses included in the cost proposal.

Professional Level	Hourly Rate
Partner/Director	\$325
Senior Manager	\$250
Manager	\$175
Senior Associate	\$150
Associate	\$125



## Additional information

### VENDOR REGISTRATION AND DISCLOSURE STATEMENT

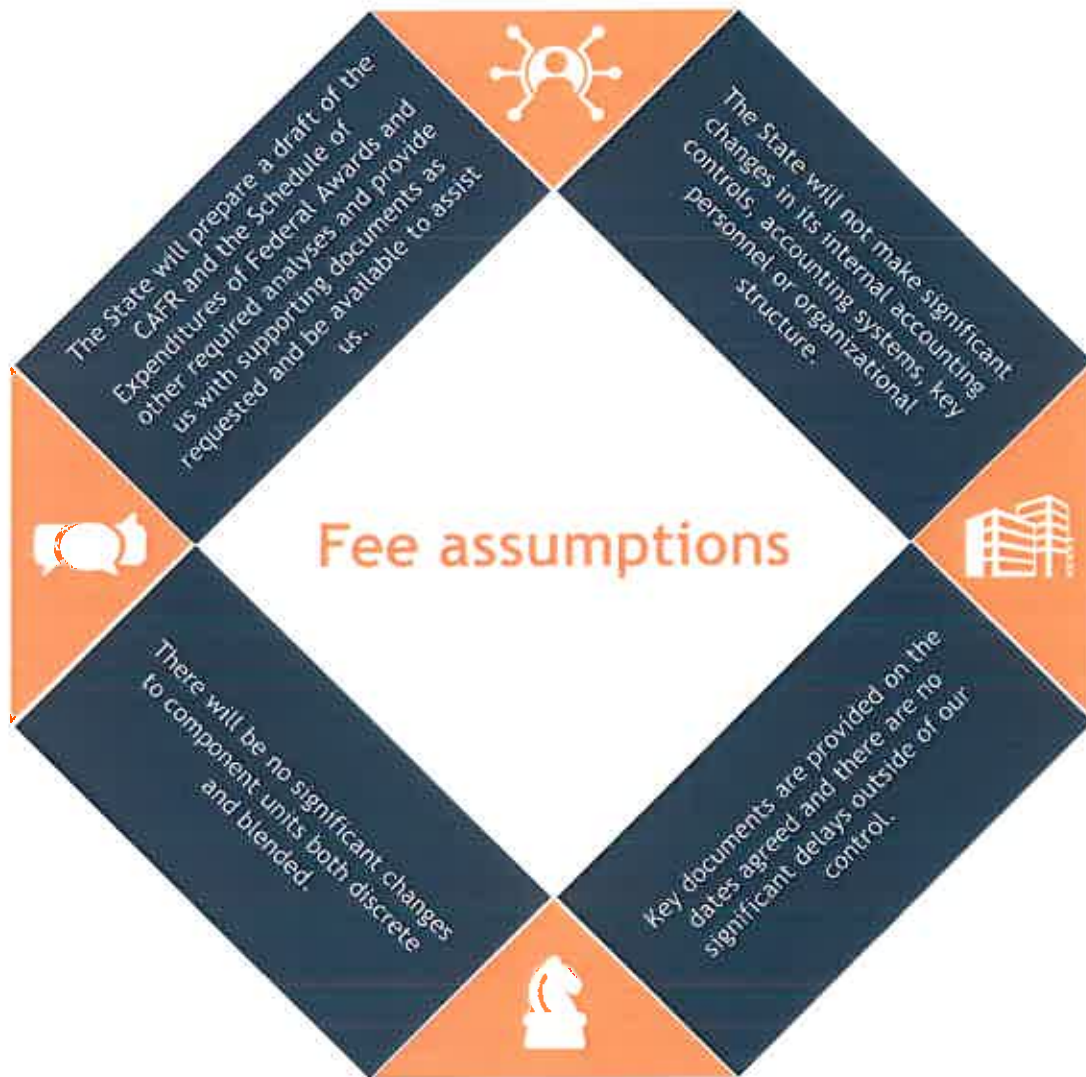
We will submit the Vendor Registration and Disclosure Statement (Form WV-1) and remit the registration fee prior to beginning any work for the State's engagement.

It is our understanding that the liquidated damages provision will not apply to the proposed engagement because to otherwise require liquidated damages might cause a violation of an auditor's independence requirement as defined by the American Institute of Certified Public Accountants. However, the Team has a strong record of meeting all audit filing deadlines and client requirements and would be willing to discuss and accept other means of assuring our timely performance and delivery of all required work products.

# Additional information


## YOUR INVESTMENT

The fee estimates are based on the facts and circumstances made available to us at the time the proposal was developed. Should changes in accounting rules, federal regulations, auditing standards, tax laws, the State’s organizational structure, or client personnel warrant additional fees, you will be notified prior to any time being incurred. Our current fees are based on the following assumptions:



## SERVICE GAP EXPECTATIONS

We have found that the best way to avoid service gap expectations or surprise billings is to maintain an open dialogue with key members of the State’s staff. During the planning, performance and reporting phase of the engagement, communication will be a critical component of the success formula. Our fee is subject to revision only if unforeseeable circumstances are encountered. In that unlikely event, we will discuss the matter with you before incurring any additional costs so that mutually acceptable revisions can be made.



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