



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 2

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 303635	SO Doc Code: CRFQ
Procurement Type: Central Purchase Order	SO Dept: 1300
Vendor ID: 000000230321	SO Doc ID: STO1700000003
Legal Name: ZONES INC	Published Date: 2/22/17
Alias/DBA:	Close Date: 3/14/17
Total Bid: \$45,891.10	Close Time: 13:30
Response Date: 03/13/2017	Status: Closed
Response Time: 17:43	Solicitation Description: Microsoft Surface Notebook Computers, or equal
Total of Header Attachments: 2	
Total of All Attachments: 2	



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 303635

**Solicitation Description :** Microsoft Surface Notebook Computers, or equal

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-03-14 13:30:00	SR 1300 ESR03091700000004281	1

VENDOR
000000230321 ZONES INC

**Solicitation Number:** CRFQ 1300 STO1700000003

**Total Bid :** \$45,891.10

**Response Date:** 2017-03-13

**Response Time:** 17:43:12

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Tara Lyle  
 (304) 558-2544  
 tara.l.lyle@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Notebook computers	5.00000	EA	\$1,536.350000	\$7,681.75

Comm Code	Manufacturer	Specification	Model #
43211503			

**Extended Description :** Microsoft Surface Book computer, Mfg. Part# SV9-00001, or equal  
256GB SSD / 8GB RAM / Intel Core i5 6300U/2.4GHz as per attached Specifications, section 3.1.1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Ethernet adapter	5.00000	EA	\$28.760000	\$143.80

Comm Code	Manufacturer	Specification	Model #
43201552			

**Extended Description :** Ethernet adapter must be compatible with item 1 as per specification 3.1.2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Power supply units	5.00000	EA	\$57.530000	\$287.65

Comm Code	Manufacturer	Specification	Model #
39121004			

**Extended Description :** 2nd/Additional power supply for item 1 as per specifications 3.1.3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Computer warranty/hardware service - 4 yr term	5.00000	EA	\$210.340000	\$1,051.70

Comm Code	Manufacturer	Specification	Model #
81111818			

**Extended Description :** Extended Hardware Service Plan - 4 year term, per computer per section 3.1.4

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Accident Protection Plan - 4 yr term	5.00000	EA	\$421.540000	\$2,107.70

Comm Code	Manufacturer	Specification	Model #
81112300			

**Extended Description :** Accident Protection/warranty plan for 4 yr. term per computer per section 3.1.5  
Note: if this plan is included in extended hardware warranty plan, please note that it in your response.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Notebook computers	10.00000	EA	\$2,473.550000	\$24,735.50

Comm Code	Manufacturer	Specification	Model #
43211503			

**Extended Description :** Microsoft Surface Book with Performance Base, mfg. part# 9E00001, or equal  
512GB SSD / 16GB RAM / Intel Core i7 6600U / 2.6GHz as per attached Specifications, section 3.1.6

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Ethernet adapter	10.00000	EA	\$28.760000	\$287.60

Comm Code	Manufacturer	Specification	Model #
43201552			

**Extended Description :** Ethernet adapter must be compatible with item 6, as per specification 3.1.7

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Power supply units	10.00000	EA	\$71.910000	\$719.10

Comm Code	Manufacturer	Specification	Model #
39121004			

**Extended Description :** 2nd/Additional power supply for item 6 as per specifications 3.1.8

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Computer warranty/hardware service - 4 yr term	10.00000	EA	\$210.340000	\$2,103.40

Comm Code	Manufacturer	Specification	Model #
81111818			

**Extended Description :** Extended Hardware Service Plan - 4 year term, per computer per section 3.1.9

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Accident Protection Plan - 4 yr term	10.00000	EA	\$421.540000	\$4,215.40

Comm Code	Manufacturer	Specification	Model #
81112300			

**Extended Description :** Accident Protection/warranty plan for 4 yr. term per computer per section 3.1.10  
If this plan is included in extended hardware warranty plan, please note it in your response.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Keyboard or mouse cable	15.00000	EA	\$54.070000	\$811.05

Comm Code	Manufacturer	Specification	Model #
43202215			

**Extended Description :** Microsoft Arc Touch Bluetooth mouse, or equal, per specifications as per section 3.1.11

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Docking stations	15.00000	EA	\$116.430000	\$1,746.45

Comm Code	Manufacturer	Specification	Model #
43211602			

**Extended Description :** Kensington USB Dock Station, part# K33972US, or equal, as per specifications section 3.1.12

# ZONES™

3/13/2017

**Bill To:**  
STATE OF WEST VIRGINIA  
2019 Washington Street East  
Charleston, WV 25505-0130  
Phone : (304) 293-7800

**Ship To:**  
TARA LYLE  
WEST VIRGINIA STATE TREASURERS  
OFFICE - WAREHOUSE  
7300 MACCORKLE AVE SE  
CHARLESTON, WV 25304  
USA

**Account # 0071069295**  
**Quote : K0611951**  
**PO# :**

Software prices subject to change

Hardware quotes are valid for 7 business days

Memory Prices are valid for 24 hours only, call for verification

**REMIT PAYMENT TO:**  
ZONES INC  
PO Box 34740  
Seattle WA 98124-1740

**PLEASE SEND PURCHASE  
ORDERS DIRECTLY TO YOUR  
ZONES INC ACCOUNT EXECUTIVE  
VIA FAX OR EMAIL**

**Edward Walton**  
**Account Executive**  
**Phone:(253) 205-3000**  
**Fax:(253) 205-3862**

Email:Edward.Walton@zones.com

Item #	Qty.	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
004433523-NEW	10.00	MICROSOFT HARDWARE	Microsoft Surface Book with Performance Base - Tablet - with detachable keyboard - Core i7 6600U / 2.6 GHz - Win 10 Pro 64-bit - 16 GB RAM - 512 GB SSD - 13.5 touchscreen 3000 x 2000 - GF GTX 965M - Wi-Fi - silver - kbd English - North America - commercial	9EX-00001	2,473.55	24,735.50
004467779-NEW	10.00	MICROSOFT HARDWARE	Microsoft Surface Book Power Supply Unit - Power adapter - 102 Watt - commercial	ADU-00001	71.91	719.10
003392240-NEW	10.00	MICROSOFT HARDWARE	Microsoft Extended Hardware Service Plan - Extended service agreement - replacement - 4 years (from original purchase date of the equipment) - commercial - for Surface Book	VP3-00005	210.34	2,103.40
003395403-NEW	10.00	MICROSOFT HARDWARE	Microsoft Complete for business - Extended service agreement - replacement - 4 years (from original purchase date of the equipment) - for Surface Book	HP3-00029	421.54	4,215.40
001676248-NEW	10.00	MICROSOFT HARDWARE	Microsoft Surface Arc Touch Mouse - BLUETOOTH	P9X-00002	54.07	540.70
003538866-NEW	10.00	KENSINGTON	Kensington Universal USB 3.0 Mountable Docking Station (SD3600) - Docking station - (USB) - GigE	K33991WW	116.43	1,164.30

**ZONES INC**  
1102 15th Street S.W. Suite 102  
Auburn, USA 98001  
Phone: (800) 419-9663



**CERTIFIED**  
as an NMBC  
**MINORITY BUSINESS**  
**ENTERPRISE**  
by the NMSDC

**Shipping Terms:** For all shipments, Zones will arrange for shipping to the customer's destination; however, such costs are the responsibility of the customer. For shipments made during the seven calendar days preceding the end of each calendar quarter, title and risk of loss will pass to the customer upon delivery by Zones to the carrier. For all orders shipped within this seven day period, Zones will obtain third-party insurance at its own expense and will assist the customer in filing any claims with the insurance company arising from loss or damage to the shipment during transit. Prices are quoted by volume, and are subject to change without notice. Products sold by Zones are third party products and are subject to the warranties and representations of the applicable manufacturers.  
**RETURNS:** No returns will be accepted without a Return Authorization (RA) Number, requested within 14 days from the invoice date. Software licensing and special-order products are non-returnable. Other products are subject to manufacturer return policies and restrictions. Additional Terms and Conditions apply and are available on our website.

**WE APPRECIATE THIS OPPORTUNITY TO EARN YOUR BUSINESS, AND LOOK FORWARD TO SERVING YOU SOON! THANK YOU!**

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**Ship To:**  
TARA LYLE  
WEST VIRGINIA STATE TREASURERS  
OFFICE - WAREHOUSE  
7300 MACCORKLE AVE SE  
CHARLESTON, WV 25304  
USA

**Account # 0071069295**  
**Quote : K0611951**  
**PO# :**

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**Edward Walton**  
**Account Executive**  
**Phone:(253) 205-3000**  
**Fax:(253) 205-3862**

Email:Edward.Walton@zones.com

Item #	Qty.	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
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ASK US ABOUT

Installation Services

On-site Technical Services and Hourly Service Rates

Remote Help Desk and Remote Network OS Support

Visit us on the web: <http://www.zones.com>

**Sub-Total: \$33,478.40**  
Estimated Sales Tax: \$0.00  
FedEx Ground: \$0.00  
**Grand Total: \$33,478.40**

24 Mo. \$1 Out lease for 1,659.99 per month

36 Mo. \$1 Out lease for 1,147.38 per month

Please Note: Lease Amounts Exclude Tax

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**Account # 0071069295**  
**Quote : K0611931**  
**PO# :**

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Item #	Qty.	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
003795419-NEW	5.00	MICROSOFT HARDWARE	Microsoft Surface Book - Tablet - with detachable keyboard - Core i5 6300U / 2.4 GHz - Win 10 Pro 64-bit - 8 GB RAM - 256 GB SSD - 13.5 touchscreen 3000 x 2000 - HD Graphics 520 - Wi-Fi - silver - kbd English - North America - commercial	SV9-00001	1,536.35	7,681.75
003386406-NEW	15.00	MICROSOFT HARDWARE	Microsoft Surface Ethernet adapter - Network adapter - USB 3.0 - Gigabit Ethernet - commercial - for Surface Pro 4	Q4X-00028	28.76	431.40
003387913-NEW	5.00	MICROSOFT HARDWARE	Microsoft Surface 65W Power Supply	Q5N-00001	57.53	287.65
003392240-NEW	5.00	MICROSOFT HARDWARE	Microsoft Extended Hardware Service Plan - Extended service agreement - replacement - 4 years (from original purchase date of the equipment) - commercial - for Surface Book	VP3-00005	210.34	1,051.70
003395403-NEW	5.00	MICROSOFT HARDWARE	Microsoft Complete for business - Extended service agreement - replacement - 4 years (from original purchase date of the equipment) - for Surface Book	HP3-00029	421.54	2,107.70
001676248-NEW	5.00	MICROSOFT HARDWARE	Microsoft Surface Arc Touch Mouse - BLUETOOTH	P9X-00002	54.07	270.35
003538866-NEW	5.00	KENSINGTON	Kensington Universal USB 3.0 Mountable Docking Station (SD3600) - Docking station - (USB) - GigE	K33991WW	116.43	582.15

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TRISH WHITE  
MANAGER OFFICE SERVICES  
7300 MACCORKLE AVE SE  
CHARLESTON, WV 25304  
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Item #	Qty.	Mfr. Name	Description	Manufacturers Part #	Unit Price	Total
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ASK US ABOUT  
Installation Services  
On-site Technical Services and Hourly Service Rates  
Remote Help Desk and Remote Network OS Support

**Sub-Total: \$12,412.70**  
Estimated Sales Tax: \$0.00  
FedEx Ground: \$0.00  
**Grand Total: \$12,412.70**

Visit us on the web: <http://www.zones.com>

24 Mo. \$1 Out lease for 621.71 per month  
36 Mo. \$1 Out lease for 431.78 per month  
Please Note: Lease Amounts Exclude Tax

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