



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 220705

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0941

Vendor ID: 000000102887

SO Doc ID: NCH1600000001

Legal Name: FOSSIL INDUSTRIES, INC.

Published Date: 7/7/16

Alias/DBA:

Close Date: 7/20/16

Total Bid: \$47,430.00

Close Time: 13:30

Response Date: 07/20/2016

Status: Closed

Response Time: 12:45

Solicitation Description: Addendum No. 3
RFQ for Interpretive Signage

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 220705
Solicitation Description : Addendum No. 3
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2016-07-20 13:30:00	SR 0941 ESR07201600000000247	1

VENDOR
000000102887 FOSSIL INDUSTRIES, INC.

FOR INFORMATION CONTACT THE BUYER
 Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature X **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	36" x 24" Cantilevered exhibit base	12.00000	EA	\$638.000000	\$7,656.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description :	36" x 24" Cantilevered exhibit base
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	30" x 20" exhibit base	12.00000	EA	\$756.000000	\$9,072.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description :	30" x 20" exhibit base
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	36" x 24" upright exhibit base w/insert	6.00000	EA	\$3,640.000000	\$21,840.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description :	36" x 24" upright exhibit base w/insert
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Coal Heritage Marker	6.00000	EA	\$996.000000	\$5,976.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description :	Coal Heritage Marker
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	36" x 24" Panels	18.00000	EA	\$73.000000	\$1,314.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description : 36" x 24" Panels

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	30" x 20" Panels	12.00000	EA	\$58.000000	\$696.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description : 30" x 20" Panels

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	36" x 24" Panels	12.00000	EA	\$73.000000	\$876.00

Comm Code	Manufacturer	Specification	Model #
55120000			

Extended Description : 36" x 24" Panels

FOSSIL

I N D U S T R I E S

FOSSIL TECHNICAL SPECIFICATIONS

For Products Description for Custom High Pressure Laminate (CHPL)

Solid Composite Panels

General Description.

Fossil solid composite panels are, fire retardant, impervious to moisture, extremely resistant to UV rays, scratching, impact, and graffiti. Fossil outdoor panels are protected with a 10 year UV inhibitor. Graphics are made using 12-Color High Definition printing technology. Panels are entirely made in the U.S.A. Thickness from 0.028" to 1". Grades over 1/2" are self-supporting and can be fitted with threaded inserts.

Laminate Grades

General Description.

Laminate grades are manufactured with a smooth sub-surface image on one side and a sanded surface on the other side to allow proper bonding to the supporting substrate. Bonding FOSSIL laminate panels to substrate materials should be done according to the proven principles of veneering. Particleboard and MDF are among the many suitable substrates on which a FOSSIL laminate grade panels can be bonded. Fossil 0.028" panels can be formed to simple bends and profiles. FOSSIL 0.048" is a general purpose panel suitable for practically all flat (horizontal or vertical) applications. Panels are fire retardant, resistant to moisture, extremely resistant to UV rays, scratching, impact, and graffiti. Fossil outdoor panels are protected with a 10 year UV inhibitor. Graphics are made using 12-Color High Definition printing technology. Panels are entirely made in the U.S.A.

Thickness

0.028"	(.889mm)
0.048"	(1.2mm)
1/16"	(1.5mm)
1/8"	(3mm)
1/4"	(6mm)
1/2"	(12mm)
3/4"	(19mm)
1"	(25mm)

Weight

Grade	Pounds Per Sq. Ft.
0.028"	= 0.30
0.048"	= 0.34
1/16"	= . 0.45
1/8"	= . 0.91
1/4"	= 1.8
1/2"	= 3.6
3/4"	= 5.4
1"	= 7.2

Surface Finish

Semi-Gloss: A reflective finish that accentuates detail and diminishes reflective light. Reflectivity of 30 + or - 5 gloss units. UV Inhibitors added to outdoor finish.

Core Color:

Black

Strength:

M.D. Machine Direction Length of the sheet

C.D. Cross Direction Width of the sheet

P.S.I. Pounds Per Square Inch

Ft/Lbs/IN Foot Pounds Per Inch

Comprehensive Strength:

M.D. 193,064 Kpa (31,000 PSI) C.D. 172,378 Kpa (25,000 PSI)

Tensile Strength:

M.D. 151,693 Kpa (22,000 PSI) C.D. 110,322 Kpa (16,000 PSI)

Flexural Strength:

M.D. 158,588 Kpa (23,000 PSI) C.D. 103,427 Kpa (15,000 PSI)

Impact (Edgewise):

M.D. 0.6 FT/LBS/IN C.D. 0.5 FT/LBS/I

Rockwell Hardness M Scale:

95 to 115

PRODUCT PROPERTIES:**Product Description:**

Custom High Pressure Decorative Laminate consisting of decorative surface papers, impregnated with melamine resins, bonded under heat and pressure to kraft papers impregnated with phenolic resins.

NEMA:

FOSSIL CHPL panels exceed the standards for decorative laminates established by the National Electrical Manufacturers Association NEMA LD3-1991. These standards establish the minimum criteria for resistance to wear, boiling water, high temperature, cigarette burns, fading, dimensional stability, staining, appearance and formability (bending and postforming grades).

Chemical & Stain Resistant:

FOSSIL panels are perfectly suited for commercial use where chemical products are used. They are resistant to common house-hold products, solvents, mild alkalis, and diluted mild acids. Some staining agents, especially those with grease bases paint or ink, will require the use of a solvent for removal. These stains can be removed using turpentine, 100% mineral spirits, isopropyl "rubbing alcohol", Goof Off "Graffiti Remover" or WD-40, lacquer thinner, acetone or MEK.

Static Electricity:

FOSSIL CHPL panels do not store static electricity and are therefore suitable for use in controlled environments where accumulation and retention of static electricity must be avoided.

Fire Retardant:

FOSSIL CHPL & CFBL interior panels are suitable for application where fire retardant properties are required by building codes.

CHPL Sheet thickness: 0.035" (.889mm)

1. Class A Rating.
2. Meet or Exceeding performance requirements of NEMA LD 3-2005 Grade VGF.
3. Surface burning characteristics in accordance with ASTM E 84; unbonded: Flame spread 25-40; Smoke developed 100-170.

CHPL Sheet thickness: 0.048" to 1/16" (1.2mm to 1.5mm)

1. Class A Rating.
2. Meet or Exceeding performance requirements of NEMA LD 3-2005 Grade HGF.
3. Surface burning characteristics in accordance with ASTM E 84; unbonded: Flame spread 25; Smoke developed 95-120.

CFBL Sheet thickness: .088" (2.2mm)

1. Class A Rating.
2. Meet or Exceeding performance requirements of NEMA LD 3-2005 Grade VGF.
3. Surface burning characteristics in accordance with ASTM E 84; unbonded: Flame spread 15; Smoke developed 190.

CHPL Sheet thickness: 1/8" to 1" (8.5mm to 25.4mm)

1. Class A Rating.
2. Meet or Exceeding performance requirements of NEMA LD 3-2005.
3. Surface burning characteristics in accordance with ASTM E 84; unbonded: Flame spread 10; Smoke developed 95.

Toxicity Test: LC50 Pittsburgh Protocol Toxicity Test. Equal to and no more toxic than wood or paper.

NSF Product Listing: NSF/ANSI Standard 35 - Laminated Plastics for Surfacing Food Service Equipment

DISCLAIMER:

This information is presented to assist you in determining what grades of material may meet the requirements of your project. Purchaser shall determine the suitability of the product for its' intended use, and purchaser assumes all risks and liability whatsoever in connection therewith. All statements, technical advice and recommendations contained herein are based on tests and information believed to be reliable, but the accuracy there of is not guaranteed, and is made in lieu of all warranties, express or implied: seller's and manufacturer's only obligation shall be to replace the quantity of product proven to be defective. Neither seller nor manufacturer shall be liable for any injury, loss or damage, direct or consequential, arising out of the use of or the inability to use the product.

(Updated: 06-09-2016)



FOSSIL INDUSTRIES

File Prep Guidelines

The Fossil Art Department is here to help. Please let us know if you have any questions or need anything. We offer art production, design services or can assist you in preparing your files.

M-F 8:30-5:30 EST

631.254.9200 x323

ArtDepartment@FossilGraphics.com

Checklist

- Panel files set up individually (one panel per file) at 100% with page layouts set to final size.
- RGB color mode preferred. Blacks set to Rich Black (0/0/0).
- Critical colors specified as solid coated Pantone.
- Panels include a .25" bleed from the final edge.
- Panels include a .5" margin of graphic elements/inset borders. NPS hardware requires 1" margins.
- Panels included in murals have been identified to Fossil.
- Double Sided panels have a maximum panel size of 56.5" x 141.75".
- Fonts fully outlined.
- Raster images 240 DPI at final output.
- Color Sample file included in the same format as production files.
- Paper prints or PDF's provided for layout reference.
- Vector path for custom cut panels provided on a separate, non-printing layer labeled "Cut Path". Use as few anchor points as possible (See Fig. 1).
- Standard corner radius is 1/16". Any radius is available. Specify size in inches.
- Insert and hole placement indicated on a separate, non-printing layer.
- Insert placement not required for standard Fossil hardware.
- Fossil does not guarantee the availability of archived files.

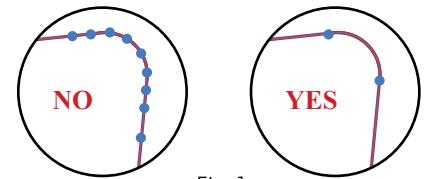


Fig. 1

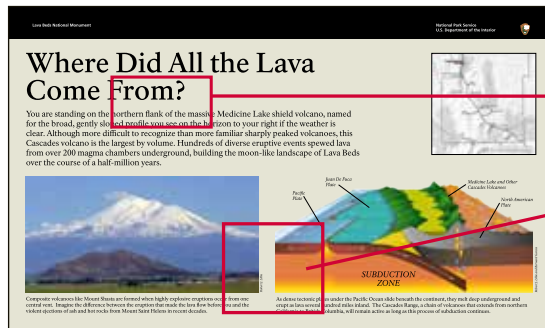
Color Samples

Color Samples help ensure that your finished project matches your expectations. They are manufactured exactly as finished panels, but are only 1/16" thick. Depending on the scope of your project, more than one Color Sample may be helpful.

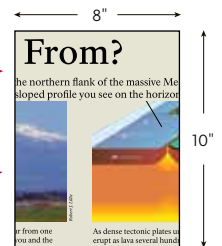
OPTION 1. You create the Color Sample file, and we produce the sample(s) from it. We feel this is the best option because you know what images and colors are important to review. Your file must be 8" x 10" and can be either a section of your panel or a collage of elements from one or multiple panels. Color Sample files must be set up the same way as your original files. Graphics and text should be kept at 100% of their final size.

OPTION 2. Fossil can create the Color Sample file for you. We will use the art files that you have sent us and pick elements that we feel are important and incorporate them into your Color Sample. The Art Charge is \$60.00 per sample.

OPTION 3. Color Samples may be waived at your discretion. Should you choose this option, we will send you a Color Waiver form.



Production File



Sample File

Murals

- Maximum individual panel size: 58.5" x 143.75".
- Include crop marks to indicate the panel sizes and final mural size.
- Include a .5" inch bleed around mural perimeter.
- Printing tolerance: Less than .0208 per ft (0.25" – 12'). Panel tolerance: Less than .125 per panel.
- Panels included in murals must be identified at the time of file submittal and Fossil proofs will group them as such.

Proofing

- Color Sample: For color matching and resolution.
- PDF Proof: For layout and content only. Not for color matching.

Software

- Preferred: Illustrator, Photoshop, InDesign.
- Supported: The following programs require export procedures:
Quark Express, Corel Draw, Freehand, Publisher, Powerpoint and Microsoft Word.

File Submittal

FTP

- Files less than 1GB.
- The FTP link is on our homepage: www.FossilGraphics.com
- Username: client
- Password: file
- Compress files for one upload.
- Include PDF's for reference.
- Label folder with Fossil quote number (FXXXXX).
- Notify us of the filename once the file has fully uploaded.

E - MAIL

- Files less than 10mb

ArtDepartment@FossilGraphics.com

MAIL

Fossil Industries, Inc.
44 Jefryn Boulevard
Deer Park, NY 11729
Attn: Art Department

F O S S I L
I N D U S T R I E S

FOSSIL INDUSTRIES, INC. - 44 Jefryn Boulevard - Deer Park, NY 11729
p: 631.254.9200
Info@FossilGraphics.com - www.FossilGraphics.com

Guidelines: 9-28-2015



Graphics 10-Year Warranty (Not Prorated)

Fossil Industries, Inc. (Manufacturer) warrants that under normal use, it's CHPL graphics will not will not fade, delaminate, peel, blister or crack for a period of ten (10) years from the date of purchase.

To ensure the best results from your purchase, please review Fossil's "Panel Thickness and Installation Guide". This document is found on our website under "Resources", and contains information that if not followed may affect your warranty and the enjoyment of your purchase.

Manufacturer does not give warranty as to merchantability or fitness for a particular use, nor will any oral statement constitute a warranty or amend a specific warranty. Manufacturer shall have no obligation or liability to any person or entity for any loss, damage or injury in connection with or arising from the purchase, use, or inability to use this product, or for any special, indirect, collateral, incidental, consequential or exemplary damages such as, but not limited to, loss of anticipated profits, costs of installation, repair, removal, disposal or other economic loss. The sole remedy will be for the repair or replacement of the defective product, at the discretion of the Manufacturer.

This warranty is supplied to the buyer in place of all other warranties, expressed or implied. Claims resulting from misuse, willful destruction, acts of God, or improper fabrication / installation will be disallowed. Laminate grades must have edges and back sealed from moisture. Interior grades must not be exposed to sunlight. As some degradation of materials and graphics over time is considered normal wear, this limited warranty applies to qualities that can be detected visually from a typical viewing distance that affect the normal enjoyment of the graphic. Any repair or replacement shall be warranted for a period up to the remaining life of the original warranty. This warranty gives you specific legal rights, and you may also have other rights, which vary from state to state, therefore, some limitations stated above may not apply to you.

With each order you will receive a "Project Detail Sheet" which includes your contact information, the Order # and this Warranty. Please save that document for your records.

This warranty is effective as of 4-16-2012 for products purchased on or after this date.

Updated: 11-4-2015

To: Melissa Pettrey
Coal Heritage Trail
PO Box 15

Oak Hill, WV 25901
Phone#: 304-465-3720

Fax#: 304-256-6994

Account Executive: Angie Edwards
ID #: 78073.01

Tag Name:

Part Number	Qty	Description	Each	Ext
E90-06	18	.090" Exterior CHPL Graphic. Panel Size: 24" x 36"	50.00	900.00
E90-042	12	.090" Exterior CHPL Graphic. Panel Size: 20" x 30"	35.00	420.00
E90-06	12	.090" Exterior CHPL Graphic. Panel Size: 24" x 36"	50.00	600.00
CUSTOM-HW	12	Custom NPS Style Double Cantilever Pedestal (30 Degree). - Graphic: 24"H x 36"W. NPS Brown Powder Coated Aluminum. - In-Ground Mount. w/ Arched Top welded to post. 2" x 4" Post.	615.00	7,380.00
CUSTOM-HW	12	Custom NPS Upright Double Pedestal with attached frame & arched top. - Graphic: 20"H x 30"W. NPS Brown Powder Coated Aluminum. - In-Ground Mount. w/ 2" x 2" horizontal and vertical cross beams.	733.00	8,796.00
CUSTOM-HW	6	Custom NPS Upright Double Pedestal with arched top. - Graphic: 24"H x 36"W. NPS Brown Powder Coated Aluminum. - 2" x 4" x 96" posts. w/ 5" x 35" profile.	3,617.00	21,702.00
CUSTOM-HW	6	Custom NPS Upright Double Pedestal with arched top. (Double Sided Display) - Graphic: 24"H x 36"W. NPS Brown Powder Coated Aluminum. - 2" x 6" x 96" posts. Outer frame 2" x 2" tubing and will have 4- 3/16" x 15.5	973.00	5,838.00
		triangular corner pieces welded to the 2" x 2" tubing. outer frame will have two tabs that will go to the top of the post and below the frame for drive rivets and there will be a hole through the 2" tubing in the center of the outer frame also for a		
		drive rivet. the frames will have 4- custom flush mount brackets the frame will be drilled and countersunk and bolt to the 3/16" aluminum plate. and there will also be a small piece of 2" tubing that the hardware will also go through.		
99810	1	Color Sample - 8" x 10" x 1/16" CHPL. - Used in production for color matching and resolution. - Includes shipping.	40.00	40.00

All Fossil panels feature our exclusive 12-Color HD Printing.

Subtotal: \$45,676.00

Digital files must conform to Fossil File Prep Guidelines (FossilGraphics.com)
Electronic layout proofs provided at no charge.

Subtotal: 45,676.00

Features are indicated in part numbers:
P - Custom Shape; T - Threaded Inserts; D - Double Sided; H - Holes;
MURAL - Indicates panels built to go directly beside another panel.

Shipping: 1,754.00

0 %Tax: 0.00

TOTAL: \$47,430.00

Shipping to zip code: 25880. Estimate based on destination being a non-residence that has a forklift if necessary.

Shipping charges include packaging and insurance.

Quote valid 90 days. Order produced under our standard Terms and Conditions of Sale (FossilGraphics.com/terms). For installation info or to determine best thickness of CHPL to meet your requirements (FossilGraphics.com/guide).

TERMS: 60% Deposit / Balance Net 10 After Delivery

Please sign to authorize production: _____ / ____ / ____ **Print:** _____



Melissa Pettrey
Coal Heritage Trail
2019 Washington St., East
Charleston, WV 25305

July 20, 2016

Dear Melissa:

The quote is attached. Please consider the advantages of Fossil CHPL over fiberglass signs:

Greater Durability

Fiberglass embedment is an obsolete sign technology known for panels becoming yellow, cloudy and developing "spider cracks" after only a short time. Fossil CHPL signs are fully guaranteed against weather deterioration, including any fading or cracking. Both Sequoia and Bryce Canyon National Parks recently replaced their fiberglass signs with Fossil. Fossil is also the only graffiti proof panel. Many chemicals, like lacquer thinner and acetone will melt the surface of fiberglass panels. Fossil can be cleaned with any solvent.

Superior Image Quality

Fossil's exclusive 12-Color HD Printing delivers brighter colors, whiter whites, deeper blacks and much greater detail than any other sign. See for yourself. Take the Fossil Challenge! Send a Color Sample file to both Fossil and the competition. You won't believe the difference!

Here's what we need to start production:

- Submit artwork. File Prep Guidelines attached.
- Sign quote.
- Send deposit. Check, Visa, MC or Amex accepted. *If Purchase order terms are needed, please advise.

Please let me know if you have any questions or need anything else. Thanks for the opportunity to quote on your project.

Best regards,
Angie Edwards

GRAPHICS THAT SURVIVE

FOSSIL INDUSTRIES INC.
44 JEFFRYN BOULEVARD
DEER PARK, NY 11729
PHONE: 800.244.9809
FAX: 631.254.4172
INFO@FOSSILGRAPHICS.COM
WWW.FOSSILGRAPHICS.COM

dHPL | dFBL
TECHNOLOGY

F O S S I L
I N D U S T R I E S
G R A P H I C S

F O S S I L I N D U S T R I E S I N C .
4 4 J E F F R Y N B O U L E V A R D
D E E R P A R K , N Y 1 1 7 2 9
P H O N E : 8 0 0 . 2 4 4 . 9 8 0 9
F A X : 6 3 1 . 2 5 4 . 4 1 7 2
I N F O @ F O S S I L G R A P H I C S . C O M
W W W . F O S S I L G R A P H I C S . C O M

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