

Exhibit A

Pricing Page

CRFQ 0803 DOT1700000076

| Item Number | Estimated Quantity | Unit of Measure | Description | Unit Price | Total |
|-------------|--------------------|-----------------|--|--------------------|-----------------|
| 1 | 15 | Each | One complete unit: Hydraulic Track Excavator | \$ 125,931.00 | \$ 1,888,965.00 |
| | | | | Grand Total | \$ 1,888,965.00 |

Vendor shall list the year, make, and model of the unit being bid:

Year: 2017

Make: Kobelco

Model: SK140SRLC-5

05/09/17 13:23:25
Purchasing Division



EQUIPMENT QUOTE

Corporate Office - Pittsburgh, PA

1000 WASHINGTON PIKE, BRIDGEVILLE, PA 15017 • 412-343-2300

Affiliate Locations

| PA | NY | NH | ME |
|-------------------------|------------------------|-------------------------|---------------------|
| Clarion 814 226-4100 | Albany 518 785-4500 | Lancaster 603 788-5591 | Bangor 207 942-0177 |
| Clearfield 814 765-5311 | Buffalo 716 877-1992 | Manchester 603 627-7696 | Gorham 207 591-5482 |
| Somerset 814 443-2867 | Endicott 607 748-3400 | | |
| | Olean 716 372-8822 | | |
| | Rochester 585 334-6770 | | |
| | Syracuse 315 483-8673 | | |
| | Watertown 315 788-5512 | | |

09 May
2017

WV DEPARTMENT OF HIGHWAYS

ATTENTION:
REF QUOTE#: 41170286 Rev:0

Dear Sir,

We are pleased to quote the following for your consideration.

KOBELCO-SK140SRLC-5

\$106,292.00

- KOBELCO SK140SRLC-3 EXCAVATOR
- POWERED BY A ISUZU AR-4JJ1XASK-02, 95.6 HP @ 2000 RPM DIESEL ENGINE, DIRECT INJECTION, WATER COOLED, TURBOCHARGER, TIER IV FINAL
- LONG UNDERCARRIAGE
- ROPS CAB WITH AIR CONDITIONING, TINTED GLASS, FOPS TOP GUARD, AM/FM RADIO, REARVIEW MIRRORS
- REARWARD VISIBILITY MONITORING CAMERA
- KOMEX MACHINE OPERATION MANAGEMENT SYSTEM WITH GPS
- MECHANICAL SUSPENSION SEAT
- 23.6" (600MM) SEMI-TRIPLE GROUSER SHOES
- 15'4" STANDARD MONO BOOM
- 9'4" STANDARD ARM
- HAND CONTROLS FOR AUXILIARY HYDRAULICS
- ONE AND TWO WAY AUXILIARY HYDRAULICS WITH ARM AND BOOM PIPING
- HAND CONTROL PATTERN CHANGER - TWO WAY ISO/BHL
- 8'6" X 1'11" DOZER BLADE

WARRANTY: STANDARD MANUFACTURERS WARRANTY: 3 YEAR / 3,000 HOURS

Your COMPLETE Equipment Solution

WV DEPARTMENT OF HIGHWAYS
 REF QUOTE#: 41170286 Rev:0
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ANDERSON EQUIPMENT COMPANY

!!!SAVE MONEY!!!
 ASK ABOUT ADDING AN ANDERSON PM AGREEMENT: 2000 HOURS
 FOR \$4,534 OR JUST \$2.27 PER HOUR WITH MINIMUM INTERVAL
 OF 500 HOURS. OTHER TERMS AVAILABLE.

- | | |
|--|--------------------------|
| <p>HELAC-PT-10</p> <ul style="list-style-type: none"> • POWERTILT ROTARY POSITIONER,MODEL PT10 HYDRAULIC ROTARY BUCKET POSITIONER, 134 DEGREE ROTATION, WEIGHT 850 LBS. 3750 PSI MAX PRESSURE, 6-8 GPM FLOW, BUILD UNIT TO FIT KOBELCO SK140SRLC-5 EXCAVATOR • COMPLETE WITH A SET OF BUCKET PINS | <p>\$9,765.00</p> |
| <p>WERK-BRAU 30" .65 CU YD HD BUCKET</p> <ul style="list-style-type: none"> • P.N. EX12HD30 • WITH (5) U25S TEETH • SIDE CUTTERS • 1150# • FOR USE ON A KOBELCO SK140SRLC-5 EXCAVATOR | <p>\$2,502.00</p> |
| <p>WERK-BRAU 48" .64 CU YD DITCH CLEANING</p> <ul style="list-style-type: none"> • BUCKET • P.N. 1DCG48 • COMPLETE WITH A BOLT-ON CUTTING EDGE AND A SET OF BUCKET PINS • 944# • FOR USE ON A KOBELCO SK140SRLC-5 EXCAVATOR | <p>\$2,629.00</p> |

Your COMPLETE Equipment Solution

WV DEPARTMENT OF HIGHWAYS
REF QUOTE#: 41170286 Rev:0
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ANDERSON EQUIPMENT COMPANY

| | |
|---|-------------------|
| WERK-BRAU HYDRAULIC MAIN PIN THUMB | \$4,743.00 |
| <ul style="list-style-type: none">• P.N. EZG-EX12-4• 4-TINE CONFIGURATION• COUPLER LENGTH• 740#• FOR USE ON A KOBELCO SK140SRLC-5 EXCAVATOR | |

TOTAL BEFORE TAX: \$125,931.00

Prices Quoted are F.O.B. Charleston, WV

Thank you for the opportunity to quote.

Sincerely,

ANDERSON EQUIPMENT COMPANY

BRADLEY COLEMAN
304 669-6458

This quote is good for 30 days from above quote date. The terms of this agreement will not be binding until accepted in writing by a duly appointed manager of Anderson Equipment Company. Quoted prices are only for items listed above and do not include miscellaneous charges such as freight unless otherwise noted. This quote is subject to Anderson Equipment Company's current Sales Terms and Conditions which can be furnished upon request. Applicable Sales Tax will be added unless an Exemption Certificate is furnished.

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State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces; the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Brian HANCOCK

Signed: [Signature]

Date: 5/8/2017

Title: GM WV OPERATIONS

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Anderson Equipment

Authorized Signature: [Signature] Date: 5/18/17

State of WV

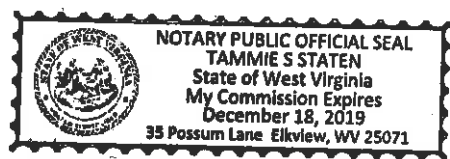
County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 8th day of May, 2017.

My Commission expires Dec. 18, 2019.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Bradley J. Coleman, Territory Sales Manager
(Name, Title)

Bradley J. Coleman, Territory Sales Manager
(Printed Name and Title)

1 Andy's Way South Charleston, WV 25309
(Address)

304-756-2800 / mobile: 304-669-6458 / Fax: 304-756-2799
(Phone Number) / (Fax Number)

bcoleman@andersonequip.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Anderson Equipment
(Company)

Brinn R. Hahn GM WV OPERATIONS
(Authorized Signature) (Representative Name, Title)

BRINN HAHN
(Printed Name and Title of Authorized Representative)

5/8/17
(Date)

FAX 304-756 2799
(Phone Number) (Fax Number)

KOBELCO

DRIVEN BY PASSION

Hydraulic Excavator

SK 140SR_{LC}

SK140SR_{LC}-5

■ Bucket Capacity:

0.30 - 0.88 cu. yd. SAE

■ Engine Power:

95.6 hp (71.3 kW) @ 2,000 rpm
(SAE NET)

■ Operating Weight:

31,500 lbs. (14,300 kg)



Complies with the latest EPA emissions regulations.



Tier 2
Tier 2 Engine



Stage 1
Stage 1



Japanese
Regulation