



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



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About



Welcome, Lu Anne Cottrill

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Solicitation Response(SR)

Dept: 0803

ID: ESR0729160000000400

Ver: 1

Function: New

Phase: Final

Modified by batch , 08/03/2016

Header

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 227911

Procurement Type: Central Master Agreement

Vendor ID: 000000188441



Legal Name: NELEH SUPPLY LLC

Alias/DBA:

Total Bid: \$45,000.00

Response Date: 08/02/2016



Response Time: 14:05

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT160000108

Published Date: 7/25/16

Close Date: 8/3/16

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 SOLAR POWERED
ARROW BOARD

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 227911

Solicitation Description : Addendum 1 SOLAR POWERED ARROW BOARD

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation No	Version
	2016-08-03 13:30:00	SR 0803 ESR07291600000000400	1

VENDOR

000000188441
NELEH SUPPLY LLC

FOR INFORMATION CONTACT THE BUYER

Misty Delong
(304) 558-8802
misty.m.delong@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TRAILER MOUNTED SOLAR POWERED ARROW BOARD	10.00000	EA	\$4,500.000000	\$45,000.00

Comm Code	Manufacturer	Specification	Model #
44111501			

Extended Description :	CONTRACT TO PROVIDE CLASS 839 TRAILER MOUNTED SOLAR POWERED ARROW BOARD.
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RWBE14501

Certification Number

September 14, 2016

Expiration Date



NATIONAL WOMEN BUSINESS OWNERS CORPORATION

Certifies that:

Neleh Supply, L.L.C.

has successfully met the requirements of the NWBOC National Certification Program for certification as a woman-owned and woman-controlled business.

The identified business has qualified as an eligible Woman Business Enterprise (WBE) as set forth in NWBOC Standards and Procedures.

Janet Harris-Lange

President

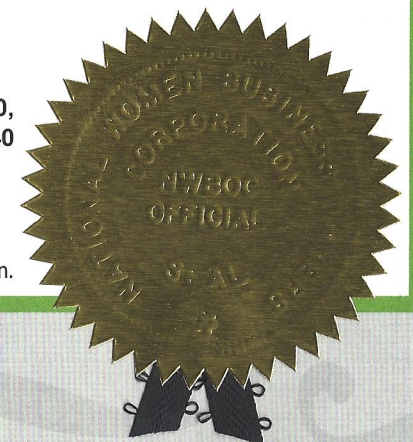
September 15, 2015

Date

NAICS Code(s): 423450, 423990, 424690, 423710, 425120, 423840, 423320,
423440, 423610, 333991, 423390, 423810, 423850, 423860, 424340

NWBOC, 1001 W. Jasmine Dr., #G, Lake Park, FL 33403 • 800-675-5066 • www.nwboc.org

Tampering or altering this certificate is, in the discretion of NWBOC, grounds for termination of certification.





hereby grants

National Women's Business Enterprise Certification

to

NELEH SUPPLY, LLC

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).
This certification affirms the business is woman-owned, operated and controlled; and is valid through the date herein.

WBENC National WBE Certification was processed and validated by Women Presidents' Educational Organization – DC, a WBENC Regional Partner Organization.

Expiration Date: 12/11/2016
WBENC National Certificate Number: 2005125883

Authorized by Sandra P. Eberhard, Executive Director,
Women Presidents' Educational Organization – DC



NAICS Codes: 423390, 333991, 339950, 339994, 423320, 423710, 423810, 423850, 423860, 423990, 424340, 444210, 339115, 332216

UNSPSC Codes: 46161513, 46182306, 46181500, 46181604, 46181802, 55121704, 46181507





Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
13 — Equipment

Proc Folder: 227911

Doc Description: Addendum 1 SOLAR POWERED ARROW BOARD

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-07-25	2016-08-03 13:30:00	CRFQ 0803 DOT1600000108	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

MAIL ADDRESS:

NELEH SUPPLY, LLC

P. O. BOX 722

BLADENSBURG, MD 20710

(240) 667 - 4030 v (855) 887 - 4894 f

PHYSICAL ADDRESS:

NELEH SUPPLY, LLC

4812 LAWRENCE STREET

HYATTSVILLE, MD 20871

FOR INFORMATION CONTACT THE BUYER

Misty Delong

(304) 558-8802

misty.m.delong@wv.gov

Signature X

FEIN # 45-3078328

DATE July 29, 2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum 1 -

1. Attach pre-bid meeting sign in sheet
 2. Attach technical questions and responses.
- No other changes made.

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways, Department of Transportation to establish an open-end contract for Trailer Mounted Solar Powered Arrow Board.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS EQUIPMENT DIVISION RT 33 83 BRUSHY ROAD CROSSING, PO BOX 610 BUCKHANNON WV26201 US	DIVISION OF HIGHWAYS EQUIPMENT DIVISION 83 BRUSHY FORK RD CROSSING BUCKHANNON WV 26201 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TRAILER MOUNTED SOLAR POWERED ARROW BOARD	10.00000	EA	\$4,500.00	\$45,000.00

Comm Code	Manufacturer	Specification	Model #
44111501	VER-MAC	48" x 96" 15 light trailer mounted arrowboard	ST-4815

Extended Description :

CONTRACT TO PROVIDE CLASS 839 TRAILER MOUNTED SOLAR POWERED ARROW BOARD.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Mandatory Pre-Bid Meeting 11:00 AM	2016-07-12
2	Technical Questions Due	2016-07-19

SOLICITATION NUMBER: CRFQ DOT1600000108

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☒ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

1. Attach pre-bid meeting sign in sheet
2. Attach technical questions and responses.

No other changes made.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

see attached
spec sheet

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: CRFQ 0803 DOT16 00000 108

Date: 7/12/16

Project Description:

Trailer Mounted Solar Powered Arrow Board

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:

Firm Address:

Pam Hall
WVDOH

Representative Attending:

Phone Number:

Fax Number:

Email Address:

Firm Name:

Firm Address:

STEVE CARR
WVDOH

Representative Attending:

Phone Number:

Fax Number:

Email Address:

Firm Name:

Firm Address:

Kevin Campbell
WVDOH

Representative Attending:

Phone Number:

Fax Number:

Email Address:

Firm Name:

Firm Address:

MARCIA Lee
DOT

Representative Attending:

Phone Number:

Fax Number:

Email Address:

Firm Name:

Firm Address:

Angie Moorman
DOT

Representative Attending:

Phone Number:

Fax Number:

Email Address:

Firm Name:

Firm Address:

Representative Attending:

Phone Number:

Fax Number:

Email Address:

**PRE-BID CONFERENCE
SIGN IN SHEET**

Request for Quotation Number: CRFQ 0803 DOT1600000108

Date: 7/12/16

Object Description:

Trailer Mounted Solar Powered Arrow Board

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name: American Signal Company
Firm Address: 2755 Bankers Industrial DR
Atlanta, Ga 30360
Representative Attending: Seth Johnson
Phone Number: 404-978-5646
Fax Number: 770-448-6650
Email Address: Sjohnson@amsig.com

Firm Name: LIGHTLE ENTERPRISES
Firm Address: 22 E Springfield St
Frankport OHIO
Representative Attending: MICHAEL MEZES
Phone Number: 855-654-1165
Fax Number: 740-998-5364
Email Address: INFO@LIGHTLEENTERPRISES

Firm Name: MICHELLE GITSY
Firm Address: PROTECTION SERVICES INC
1600 GREENSBURG PIKE
N. VILSAILES PA 15127
Representative Attending: MICHELLE GITSY
Phone Number: 814-494-8610
Fax Number: 412-824-6740
Email Address: MGITSY@PROTECTIONSERVICES.COM

Firm Name: VELETT SUPPLY
Firm Address: 4728 SAGE RIDGE CT
LEECHBURG, FL 34748
Representative Attending: RICK STONE
Phone Number: 352-257-8753
Fax Number: 352-257-8752
Email Address: Ricky@1645(AT)YAHOO.COM

Firm Name: WEST VIRGINIA TRACTOR
Firm Address: P.O. BOX 473
CHARLESTON WV 25322
Representative Attending: GARY GRADY
Phone Number: 304-346-5301
Fax Number: 304-346-5305
Email Address: contract@wvtractor.com

Firm Name: Thunderbolt Veracity LLC
Firm Address: d/b/a Thunderbolt Electronics
469 Horizon Ridge Rd
Belington, WV 26250
Representative Attending: Jack E. Shaffer
Phone Number: 304-444-5614
Fax Number:
Email Address: info@ThunderboltElectronics.com

PRE-BID CONFERENCE
SIGN IN SHEET

Request for Quotation Number: CRFQ 0803 DOT16 00000108

Date: 7/12/16

Project Description:

Trailer Mounted Solar Powered Arrow Board

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name: SAFETY CAUTION EQ/WANCO
Firm Address: PO Box 10040
Charleston WV 25357
Representative Attending: Jim Matheny
Phone Number: 304-346-5521
Fax Number: 304-346-5554
Email Address: JCS5192@Aol.com

Firm Name:
Firm Address:
Representative Attending:
Phone Number:
Fax Number:
Email Address:

Firm Name: Safety Caution Equipment & WAREHOUSE
Firm Address: PO Box 10040
Charleston, WV 25357
Representative Attending: Lisa Pollitt
Phone Number: 304-346-5521
Fax Number: 304-346-5554
Email Address: See Construction @ aol.com

Firm Name:
Firm Address:
Representative Attending:
Phone Number:
Fax Number:
Email Address:

Firm Name:
Firm Address:
Representative Attending:
Phone Number:
Fax Number:
Email Address:

Firm Name:
Firm Address:
Representative Attending:
Phone Number:
Fax Number:
Email Address:

ADDENDUM FOR PRE-BID

CRFQ 0803 DOT1600000108

TRAILER MOUNTED SOLAR POWERED ARROW BOARD

The original language in contract will be listed first with question and answer to follow below.

1. **3.1.3.6** The unit shall go to four (4) corner caution when charging is required.

Question: In addition to (4) corner caution when charging is required, we request the following also be acceptable: Battery condition, charging state and display are monitored from the command center computer through an internet connection and communicated to the operator by cell phone or computer. This service is free during the lifetime of the arrow board.

Answer: Leave as written

2. **3.1.8.5** The unit shall have five (5) telescoping jack stands, all four (4) corners and tongue to stabilize unit while in operation.

Question: Why do we need five (5) jacks?

Answer: Leave as written

3. **6.1 Delivery:** 30 working days for pilot model and 60 working days for remainder of order.

Question # 1: Can this be changed to read 45 working days for pilot model and 90 working days for remainder of order?

Answer: Yes, we will change this to read: 45 working days for pilot model and 90 working days for remainder of order.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DOT1600000108

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

NELEH SUPPLY, LLC

Company



Authorized Signature

JULY 29, 2016

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012



Ver-Mac's arrowboards combine innovative technology with energy-efficient design and high-quality construction to make the most reliable and cost-effective arrowboards on the market.

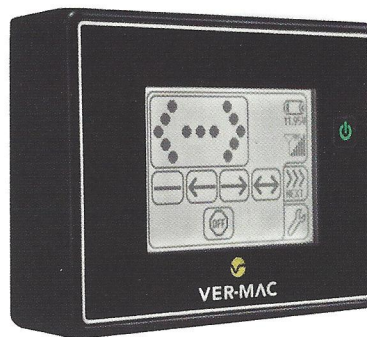
INNOVATIVE TECHNOLOGY

Ver-Mac's in-house R&D department has over 30 hardware and software engineers/technicians focused on continuous product improvement and new product innovation. Our innovative designs and features make Ver-Mac's arrowboards easier to use, more efficient and more cost-effective to operate.

WIRELESS V-TOUCH CONTROLLER

Ver-Mac's arrowboards are controlled with the wireless V-Touch controller. It's the industry's most functional and easy-to-use controller!

- The wireless V-Touch controller features a 3.75-inch (95 mm) pressure-sensitive black and white display screen.
- Eliminates wire harness reducing installation, maintenance and repair costs.
- The intuitive point-n-go icons allow you to quickly select arrow patterns/mode.
- The wireless V-Touch controller provides additional functionalities such as lamp diagnostics, settings and battery voltage level, and much more. You will love working with it!



FLASHING MODES	SEQUENTIAL MODES		
	FIRST PULSE	SECOND PULSE	THIRD PULSE
LEFT AND RIGHT ARROW	SEQUENTIAL ARROW LEFT AND RIGHT 1		
DOUBLE ARROW	SEQUENTIAL ARROW LEFT AND RIGHT 2*		
CAUTION BAR	SEQUENTIAL CHEVRON ARROW LEFT AND RIGHT*		
FOUR CORNERS	ALTERNATIVE DIAMONDS*		

* Available only on 25-light models
 - Provinces of Canada and international markets may have different configurations
 - Various configurations available to meet your needs

SMART ARROWBOARD

Make your arrowboard part of a Smart Work Zone by adding a modem/sensor package from Ver-Mac. Arrowboards are usually located at the beginning of a lane closure and are positioned to gather vehicle speed data. The modem allows you to connect to our JamLogic software remotely so that you can get traffic data at your fingertips and create an automated smart work zone!

STEALTH TECHNOLOGY

Ver-Mac's innovative Stealth Technology design will help you significantly reduce your battery maintenance and repair costs. This technology combines two great innovations:



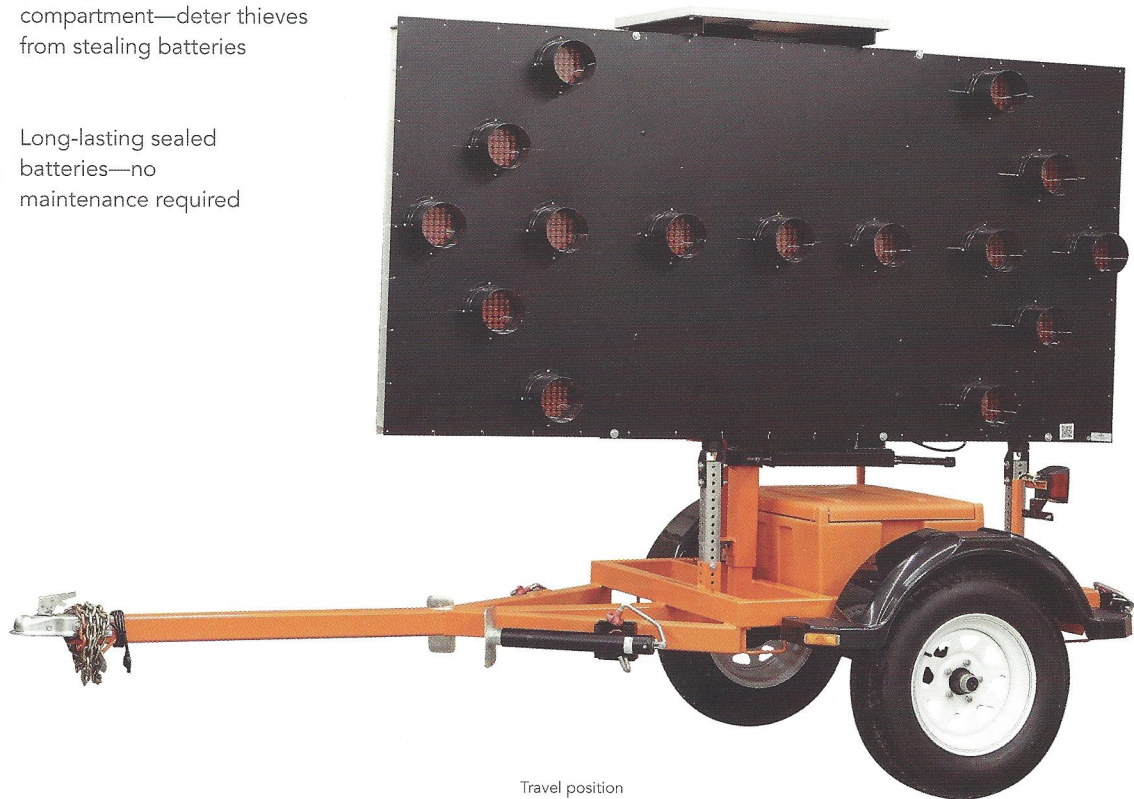
Cleverly hidden battery compartment—deter thieves from stealing batteries



Long-lasting sealed batteries—no maintenance required

SINGLE-MAST DESIGN

The Ver-Mac single-mast arrowboard trailer design is safer to use and more efficient to store and transport. When in travel position, the arrowboard is protected and wind drag is reduced, therefore significantly reducing maintenance cost. Our innovative arrowboard trailer design allows the users to set the trailer in tight work zones and angle the arrowboard independently towards oncoming traffic.



Travel position

ENERGY-EFFICIENT DESIGN

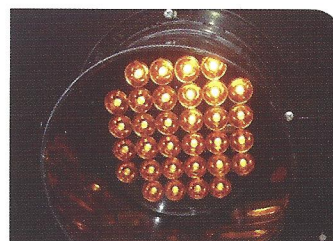
The Opti Power lens, combined with the solar panels, makes Ver-Mac's trailer- and skid-mounted arrowboards the most energy-efficient and cost-effective arrowboards in the industry. They will function continuously in all weather conditions, without the need for manual recharging.

OPTI POWER LENS

Ver-Mac's 15- and 25-light arrowboards feature the proprietary Opti Power lens. Our molded lamps are made of 32 LEDs encapsulated in our Opti Power lens. They are designed to maximize each LED's output and utilize less energy.

SOLAR PANELS

The solar panels provide maximum solar recharging all year round. They utilize high-performance silicon cells with anti-reflective coating for improved efficiency.



HIGH-QUALITY CONSTRUCTION

Ver-Mac's completely integrated, in-house manufacturing process ensures that the highest quality materials are used and the most rigorous quality control measures are taken to produce all of our arrowboards. These in-house processes allow Ver-Mac to control and ensure consistent and trouble-free products.

IN-HOUSE ELECTRONICS DEPARTMENT

All Ver-Mac controllers and electronic components are designed and manufactured in house. Having our own electronics department with a state-of-the-art automated soldering system gives Ver-Mac the control and flexibility over the quality and availability of our products.



ADVANCED POWDER COATING SYSTEM

Ver-Mac's powder coating system provides a superior finish and utilizes UV stabilized paint to help prevent fading and protect the finish from impacts, humidity, salt spray and rust. Highway safety orange is the standard color used, but other colors are available to comply with specifications.



COMPARATIVE CHART

TYPE OF MOUNT	MODEL NO.	NUMBER OF LIGHTS			PANEL DIMENSIONS	CONTROLLER	POWER SUPPLY		STRUCTURE DESIGN		STEALTH TECHNOLOGY	SEGMENTS						
		14	15	25	(H x W)	Wireless V-Touch	Solar and batteries	Truck's battery	Single-mast	Cage	Theft-deterrent system / maintenance-free batteries	Highway const.	DOT	City and county	Utility	Attenuator truck/trailer	Striping truck	Smart Work Zone
* * TRAILER	ST-4815		●		48" x 96" 1219 mm x 2438 mm	●	●		●	●	●	●	●	●	●			●
	ST-4825			●	48" x 96" 1219 mm x 2438 mm	●	●		●	●	●	●	●	●	●			●
SKID	SM-4815		●		48" x 96" 1219 mm x 2438 mm	●	●			●		●	●	●	●	●		
	SM-4825			●	48" x 96" 1219 mm x 2438 mm	●	●			●		●	●	●	●	●		
VEHICLE	VM-14/42L	●			25 1/2" x 58" 648 mm x 1473 mm	●		●				●	●	●	●			
	VM-4815		●		48" x 96" 1219 mm x 2438 mm	●		●				●	●	●	●	●	●	
	VM-4825			●	48" x 96" 1219 mm x 2438 mm	●		●				●	●	●	●	●	●	
	VM-367215		●		36" x 72" 914 mm x 1829 mm	●		●				●	●	●	●		●	
	VM-367225			●	36" x 72" 914 mm x 1829 mm	●		●				●	●	●	●		●	
	VM-306015		●		30" x 60" 762 mm x 1524 mm	●		●				●	●	●	●			
	VM-306025			●	30" x 60" 762 mm x 1524 mm	●		●				●	●	●	●			



YOUR LOCAL DISTRIBUTOR

NELEH SUPPLY, LLC
P. O. BOX 722
BLADENSBURG, MD 20710
(240) 667 - 4030 voice
(855) 887 - 4894 fax
patrick@nelehsupply.com

