



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header # 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 158725

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0802

Vendor ID: VS0000010553

SO Doc ID: DMV1600000003

Legal Name: Lavi Industries

Published Date: 9/19/16

Alias/DBA:

Close Date: 10/5/16

Total Bid: \$358,398.18

Close Time: 13:30

Response Date: 10/04/2016

Status: Closed

Response Time: 15:51

Solicitation Description: Addendum 4 - Customer Queuing hdwe and sftwe for dmvPUBLISH

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 158725

Solicitation Description : Addendum 4 - Customer Queuing hdwe and sftwe for dmvPUBLISH

Proc Type : Central Contract - Fixed Amt

| Date issued | Solicitation Closes | Solicitation Response | Version |
|-------------|------------------------|------------------------------|---------|
| | 2016-10-05 13:30:00 | SR 0802 ESR10041600000001461 | 1 |

| VENDOR |
|---------------------------------|
| VS0000010553 Lavi Industries |

Solicitation Number: CRFQ 0802 DMV1600000003

Total Bid : \$358,398.18 **Response Date:** 2016-10-04 **Response Time:** 15:51:18

Comments: The Lavi Qtrac VR system will meet and exceed your expectations. We look forward to working with you and the State. Thanks again!
 Dan Mowry

FOR INFORMATION CONTACT THE BUYER
 Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

| | | |
|--------------------------|---------------|-------------|
| Signature on File | FEIN # | DATE |
|--------------------------|---------------|-------------|

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|---------|------------|------------------|-----------------------------|
| 1 | Customer queuing hardware, software and Implementation. | 1.00000 | EA | \$158,058.180000 | \$158,058.18 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 46151507 | | | |

Extended Description : Customer queuing hardware, software and Implementation.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 3 | Customer queuing system maintenance year 2 | | | | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112200 | | | |

Extended Description : Customer queuing system maintenance year 2

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 4 | Customer queuing system maintenance year 3 | | | | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112200 | | | |

Extended Description : Customer queuing system maintenance year 3

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----|------------|------------|-----------------------------|
| 5 | Customer queuing system maintenance year 4 | | | | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 81112200 | | | |

Extended Description : Customer queuing system maintenance year 4



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 158725

Doc Description: Addendum 4 - Customer Queuing hdwe and sftwe for dmvPUBLISH

Proc Type: Central Contract - Fixed Amt

| Date Issued | Solicitation Closes | Solicitation No | Version |
|-------------|------------------------|-------------------------|---------|
| 2016-09-19 | 2016-10-05 13:30:00 | CRFQ 0802 DMV1600000003 | 5 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Lavi Industries
 27810 Avenue Hopkins
 Valencia, CA 91355
 (800) 624-6225

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature X

FEIN # 953750585

DATE October 4, 2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No. 04 issued to publish and distribute the attached information to the vendor community.

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Motor Vehicles(DMV)to establish a one time purchase of customer queuing software and hardware to integrate with West Virginia Division of Motor Vehicle Public Information Video System (dmvPUBLISH), per the attached bid requirements, specifications and terms and conditions.

| INVOICE TO | | SHIP TO | |
|-----------------------------|---------|-----------------------------|----------|
| MANAGER | | MANAGER | |
| DIVISION OF MOTOR VEHICLES | | DIVISION OF MOTOR VEHICLES | |
| PURCHASING/ACCOUNTS PAYABLE | | PURCHASING/ACCOUNTS PAYABLE | |
| 1317 HANSFORD ST | | 1317 HANSFORD ST | |
| CHARLESTON | WV25301 | CHARLESTON | WV 25301 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|---------|------------|--------------|--------------|
| 1 | Customer queuing hardware, software and Implementation. | 1.00000 | EA | \$158,058.18 | \$158,058.18 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|-----------------|------------------------------------|--------------------------|
| 46151507 | Lavi Industries | Hardware, Software, Implementation | Qtrac VR Virtual Queuing |

Extended Description :

Customer queuing hardware, software and Implementation.

| INVOICE TO | | SHIP TO | |
|-----------------------------|---------|-----------------------------|----------|
| MANAGER | | MANAGER | |
| DIVISION OF MOTOR VEHICLES | | DIVISION OF MOTOR VEHICLES | |
| PURCHASING/ACCOUNTS PAYABLE | | PURCHASING/ACCOUNTS PAYABLE | |
| 1317 HANSFORD ST | | 1317 HANSFORD ST | |
| CHARLESTON | WV25301 | CHARLESTON | WV 25301 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-------------|-------------|
| 3 | Customer queuing system maintenance year 2 | 0.00000 | EA | \$66,780.00 | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|-----------------|--------------------------------|--------------------------|
| 81112200 | Lavi Industries | Software, Support, Maintenance | Qtrac VR Virtual Queuing |

Extended Description :

Customer queuing system maintenance year 2

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US | | MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-------------|-------------|
| 4 | Customer queuing system maintenance year 3 | 0.00000 | EA | \$66,780.00 | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|-----------------|--------------------------------|--------------------------|
| 81112200 | Lavi Industries | Software, Support, Maintenance | Qtrac VR Virtual Queuing |

Extended Description :
Customer queuing system maintenance year 3

| INVOICE TO | | SHIP TO | |
|--|--|---|--|
| MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US | | MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|---------|------------|-------------|-------------|
| 5 | Customer queuing system maintenance year 4 | 0.00000 | EA | \$66,780.00 | \$66,780.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|-----------------|--------------------------------|--------------------------|
| 81112200 | Lavi Industries | Software, Support, Maintenance | Qtrac VR Virtual Queuing |

Extended Description :
Customer queuing system maintenance year 4

| SCHEDULE OF EVENTS | | |
|--------------------|--|--|
|--------------------|--|--|

| Line | Event | Event Date |
|------|--|------------|
| 1 | Non-Mandatory Prebid Meeting @ 1:30 PM | 2016-08-03 |
| 2 | Vendor Question Deadline @ 10:00 AM | 2016-08-10 |

| | | | |
|---------------|--------------------------------|---|---------------|
| DMV1600000003 | Document Phase Draft | Document Description Addendum 4 - Customer Queuing hdwe and sftwe for dmvpUBLISH | Page 4 |
|---------------|--------------------------------|---|---------------|

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: DMV1600000003
Addendum Number: 4

The purpose of this addendum is to modify the solicitation identified as DMV1600000003 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

- 1. To publish Agency responses to Vendor questions.**
- 2. To add 3.1.1.5.2 to the Specifications. See attached.**
- 3. Bid Opening remains 10/05/2016 @ 1:30 PM.**

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: DMV160000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input checked="" type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Lavi Industries

Company


Authorized Signature
October 3, 2016

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Exhibit A: Pricing Page

GRAND TOTAL BREAKDOWN:

(Vendor must provide the individual cost breakdown for the components listed below and all related costs associated with the implementation)

| | Or Equal Manufacturer/Product Bid | Unit Cost | Unit of Measure | Quantity | Extended Cost |
|-------------------------------------|--------------------------------------|-------------|--------------------|----------|---------------------|
| Hardware, Software & Implementation | | | | | |
| Printers | | \$342.35 | each | 34 | \$11,640.03 |
| Mobile Reception Console | | \$857.92 | each | 17 | \$14,584.69 |
| Audio System | | \$89.89 | each | 17 | \$1,528.17 |
| Hardware Warranty | | \$2,775.29 | each | 1 | \$2,775.29 |
| Software/Support/Maintenance | | \$66,780.00 | each | 1 | \$66,780.00 |
| Installation | | \$40,500.00 | each | 1 | \$40,500.00 |
| Configuration | | \$19,750.00 | each | 1 | \$19,750.00 |
| Training | | \$500.00 | each | 1 | \$500.00 |
| Year One Total | | | | | \$158,058.18 |
| Support/Maintenance/Online Training | | | | | |
| Year Two | | \$66,780.00 | Per Year | 1 | \$66,780.00 |
| Year Three | | \$66,780.00 | Per Year | 1 | \$66,780.00 |
| Year Four | | \$66,780.00 | Per Year | 1 | \$66,780.00 |
| Total Bid Amount | | | | | \$358,398.18 |

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Yonatan Lavi, Product Director
(Name, Title)
Yonathan Lavi, Director, Product Development
(Printed Name and Title)
Lavi Industries 27810 Avenue Hopkins, Valencia, CA 91355
(Address)
(661) 219-3136 / (661) 257-4958
(Phone Number) / (Fax Number)
yonil@lavi.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Lavi Industries
(Company)

Yonatan Lavi, Product Director
(Authorized Signature) (Representative Name, Title)

Yonathan Lavi, Director, Product Development
(Printed Name and Title of Authorized Representative)

October 4, 2016
(Date)

(661) 219-3136 / (661) 257-4938 (fax)
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Lavi Industries
Authorized Signature: [Signature] Date: 10/04/2016

State of _____
County of _____, to-wit:
Taken, subscribed, and sworn to before me this ____ day of _____, 20____.
My Commission expires _____, 20____.

See attached

AFFIX SEAL HERE

NOTARY PUBLIC _____

CALIFORNIA JURAT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document, to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF CALIFORNIA)

COUNTY OF Los Angeles)

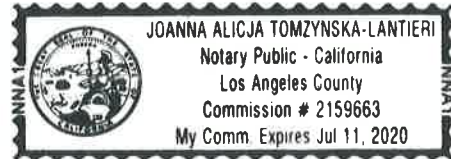
Subscribed and sworn to (or affirmed) before me on this 4th day of October, 2016
Date Month Year

by Jennifer Bean

Name of Signers

proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

Signature: 
Signature of Notary Public



Seal
Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent attachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: State of West Virginia Purchasing Division Purchasing Affidavit

Document Date: 10/4/16

Number of Pages: 2 (Affidavit and the California Jurat)

Signer(s) Other Than Named Above: _____