



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 220813

Procurement Type: Central Purchase Order

Vendor ID: 000000224557

Legal Name: SAITECH INC

Alias/DBA:

Total Bid: \$90,292.75

Response Date: 10/11/2016

Response Time: 13:05

SO Doc Code: CRFQ

SO Dept: 0702

SO Doc ID: TAX1700000003

Published Date: 10/4/16

Close Date: 10/11/16

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 - Cisco Switches and Router or Equal

Total of Header Attachments: 1

Total of All Attachments: 1



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cisco 3850 Series 48 Port Switches or Equal w/warranty	5.00000	EA	\$13,289.000000	\$66,445.00

Comm Code	Manufacturer	Specification	Model #
43222612			

<b>Extended Description :</b>	Cisco 3850 Series 48 Port Switches or equal w/warranty
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**Comments:** WS-C3850-48F-E

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Cisco 3850 Series 24 Port Switches or Equal w/warranty	1.00000	EA	\$6,970.140000	\$6,970.14

Comm Code	Manufacturer	Specification	Model #
43222612			

<b>Extended Description :</b>	Cisco 3850 Series 24 Port Switches or equal w/warranty
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**Comments:** WS-C3850-24T-E

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Cisco 2960X 48 Port Switches or Equal w/warranty	2.00000	EA	\$4,235.600000	\$8,471.20

Comm Code	Manufacturer	Specification	Model #
43222501			

<b>Extended Description :</b>	Cisco 2960X 48 Port Switches or equal w/warranty.
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**Comments:** WS-C2960X-48FPD-L

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Cisco ASA 5508-X Security Firewall or Equal w/warranty	1.00000	EA	\$2,064.240000	\$2,064.24

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description : Cisco ASA 5508-X Security Firewall or equal w/warranty.

**Comments:** ASA5508-K9

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco 2951 Router or Equal w/warranty	1.00000	EA	\$6,342.170000	\$6,342.17

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : Cisco 2951 Router or equal w/warranty.

**Comments:** C2951-CME-SRST/K9



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 21 - Info Technology

Proc Folder: 220813

Doc Description: Request for Quotation for Cisco Switches and Router or Equal

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-09-12	2016-10-11 13:30:00	CRFQ 0702 TAX1700000003	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US


**VENDOR**

Vendor Name, Address and Telephone Number:

Saitech Inc.  
 42640 Christy Street, Fremont, CA-94538  
 510-440-0256 (T) / 510-440-0257 (F)

**FOR INFORMATION CONTACT THE BUYER**

Michelle L Childers  
 (304) 558-2063  
 michelle.l.childers@wv.gov

Signature X  FEIN # 753004589 DATE 10/11/2010

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Tax Division to establish a contract for the one time purchase of network equipment.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 3850 Series 48 Port Switches or Equal w/warranty	5.00000	EA	13,289.00	66,445.00

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO		

**Extended Description :**

Cisco 3850 Series 48 Port Switches or equal w/warranty

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco 3850 Series 24 Port Switches or Equal w/warranty	1.00000	EA	6,970.14	6,970.14

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO		

**Extended Description :**

Cisco 3850 Series 24 Port Switches or equal w/warranty

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco 2960X 48 Port Switches or Equal w/warranty	2.00000	EA	4,235.60	8,471.2

Comm Code	Manufacturer	Specification	Model #
43222501	CISCO		

Extended Description :  
Cisco 2960X 48 Port Switches or equal w/warranty.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748  CHARLESTON WV25339-1748  US		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET  CHARLESTON WV 25301  US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco ASA 5508-X Security Firewall or Equal w/warranty	1.00000	EA	2,064.24	2,064.24

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO		

Extended Description :  
Cisco ASA 5508-X Security Firewall or equal w/warranty.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748  CHARLESTON WV25339-1748  US		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET  CHARLESTON WV 25301  US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco 2951 Router or Equal w/warranty	1.00000	EA	6,342.17	6,342.17

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO		

Extended Description :  
Cisco 2951 Router or equal w/warranty.



Exhibit A - Pricing Page  
Network Equipment

Item #	Item Description	Unit of Measure	Unit Price	Qty	Extended Price
3.1.1	Cisco Catalyst 3850 Switches (WS-C-3850-48F) or Equal	Each	13,289.00	5	66,445.00
3.1.2	Cisco Catalyst 3850 Series Switches (WS-C3850-24T) or Equal	Each	6,970.14	1	6,970.14
3.1.3	Cisco 2960 X Series Switches (WS-C2960X-48FPD-L) or Equal	Each	4,235.60	2	8,471.2
3.1.4	Cisco ASA 5508-X Security Appliance (ASA 5508-K9) or Equal	Each	2,064.24	1	2,064.24
3.1.5	Cisco 2951 Router (C2951-CME-SRST/K9) or Equal	Each	6,342.17	1	6,342.17
				<b>Total Bid Amount</b>	<b>90,292.75</b>

WV-10  
Approved / Revised  
12/16/15

## State of West Virginia

# VENDOR PREFERENCE CERTIFICATE


Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;  
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4.  **Application is made for 5% vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.  **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

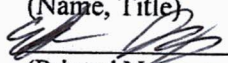
By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Saitech Inc. Signed:   
 Date: 10/11/2016 Title: V. President

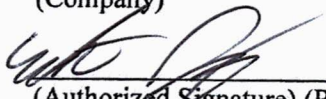
\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Sachin Sharma / V. President  
 (Name, Title)  
  
Sachin Sharma / V. President  
 (Printed Name and Title)  
42640 Christy Street, Fremont, CA-94538  
 (Address)  
510-440-0256 / 510-440-0257  
 (Phone Number) / (Fax Number)  
sam@esaitech.com  
 (email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Saitech Inc.  
 (Company)

  
Sachin Sharma / V. President  
 (Authorized Signature) (Representative Name, Title)

Sachin Sharma / V. President  
 (Printed Name and Title of Authorized Representative)

10/11/2016  
 (Date)

510-440-0256 / 510-440-0257  
 (Phone Number) (Fax Number)