

# Connection

GOVCONNECTION PUBLIC SECTOR SOLUTIONS

we solve IT

## BID RESPONSE

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PREPARED FOR:

**State of West Virginia-Tax Division**

PROJECT:

**Request for Quotation CRFQ 0702 TAX 1700000001**

DUE:

**September 20, 2016 by 12:00 P.M.**

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PREPARED BY:

**Alan Grindrod**

Account Manager, Connection, Inc. (Formally known as GovConnection, Inc.)

September 14, 2016

09/15/16 11:26:24  
WV Purchasing Division

September 14, 2016

State of West Virginia-Tax Division  
Department of Administration  
2019 Washington St. E  
Charleston, WV 25305

**RE: Request for Quotation CRFQ 0702 TAX 1700000001**

Attn: Michelle Childers

Thank you for inviting Connection, Inc. to participate in your Request for Quotation. Enclosed please find our response for your consideration.

Connection, Inc., a trusted, single-source IT solutions provider from design through deployment, is dedicated to fulfilling the specialized IT needs of the public sector—including state and local government, K-12, and higher education institutions.

As a wholly owned subsidiary of PC Connection, Inc., we offer a financially stable, Fortune 1000 company you can count on. You can depend on Connection to deliver expertise, solutions, and integrity, consistently.

We employ the most highly-trained, experienced IT professionals in the industry and celebrate its most tenured sales force. The depth of our expertise enables us to create smart, customer-centered solutions that match your needs and budget.

Thank you for the opportunity to offer this proposal. If selected, we will partner as an extension of your team and remain committed to your success and ongoing satisfaction.

For additional information, or to discuss this response to your Request for Quotation, please feel free to contact your Account Manager, Alan Grindrod, at 800-800-0019 ext. 75062 or [alan.grindrod@connection.com](mailto:alan.grindrod@connection.com).

Sincerely,



Robert Marconi  
Vice President SLED Sales  
Connection, Inc.

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## Executive Summary

Connection, Inc. is a Higher Education market leader. Our contract portfolio includes hundreds of educational institutions nationwide who have come to recognize and rely upon our demonstrated excellence of service and close affinity for the needs of the Higher Education Information Technology market.

As a premier reseller of IT products, Connection, Inc. has demonstrated award-winning excellence for quality service and on-time delivery nationwide.

Connection, Inc., formerly Connection, Inc., is a wholly owned subsidiary of PC Connection, Inc., which was founded in 1982. The PC Connection family, a Fortune 1000 company, currently employs over 2,400 people and has revenues in excess of \$2.5 Billion. Connection, Inc.'s philosophy is to offer a "best value" solution with a focus on Public Institutional Customers. We have a team of specialists dedicated to understanding how to serve the public and education marketplace, by providing technology products and solutions with award-winning service. Connection, Inc. helps customers solve the key business challenges inherent in any IT project by:

- Understanding the core business problem;
- Identifying the best-fit solution for the client;
- Delivering services customized to the client's unique business requirements;
- Validating that true knowledge transfer takes place for the client to maintain self-sufficiency;
- Layering in maintenance and support to extend the lifecycle and reliability of the solution; and
- Ensuring that customers derive the maximum value from their IT technology investments.

Connection, Inc. works closely with IT, Academic and Administrative Departments on website purchasing development, campus integration standards, marketing plans, and streamlining purchasing procedures. Connection, Inc. offers robust product lines, expert marketing and maintains an award winning reputation for comprehensive service.

Connection, Inc. has strong relationships with over 1,600 manufacturers, including original equipment manufacturers (OEMs) Hewlett-Packard, Lenovo, Dell, Samsung, Acer, IBM, Panasonic, Kingston Technologies, Tripp Lite, Belkin, Targus and numerous others. Our partner alliances are leveraged through our multiple successful contracts. These relationships, coupled with best commercial practices for delivery developed in conjunction with PC Connection, ensure that Connection, Inc. will be able to meet any stringent delivery requirements of our customer.

Connection, Inc. has a 99% ship rate and will ship most in stock items the same day the order is received. We offer customers a broad range of delivery options ranging from standard overnight and second day delivery to ground, time definite and truckload services. Connection, Inc. uses standard small package and LTL carriers such as UPS, FEDEX, Pitt-Ohio to deliver shipments. Most orders shipped ground are at no charge and would be routed "Ground Best Way" via these or other carriers. Connection, Inc. also arranges specialized transportation services such as inside delivery, package removal and product set-up.

Connection, Inc. has attained industry leadership by adhering tenaciously to a high standard of quality – in our people, products, partnerships and technology. Despite our continued growth, we have never lost sight of the core of our success – **customer satisfaction**.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 21 - Info Technology

Proc Folder: 211809

Doc Description: ADDENDUM NO. 1 - HPE DL380P GEN9 SERVERS OR EQUAL

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-09-01	2016-09-20 13:30:00	CRFQ 0702 TAX1700000001	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**

Michelle L Childers  
 (304) 558-2063  
 michelle.l.childers@wv.gov

Signature X

FEIN # 52-1837891

DATE 9/14/2016

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

Addendum

Addendum No. 1 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the Tax Division to establish a contract for the one time purchase of two servers and licenses of VMware or Equal.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	HPE ProLiant DL380P Gen9 Servers or Equal	2.00000	EA	\$4,174.55	\$8,349.10

Comm Code	Manufacturer	Specification	Model #
43211501			

Extended Description :  
SEE 3.1.1 OF THE ATTACHED SPECIFICATIONS.

INVOICE TO		SHIP TO	
OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748		INFORMATION TECHNOLOGY DIVISION TAX DIVISION OF 1001 LEE STREET	
CHARLESTON	WV25339-1748	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	VMware vSphere Production and Technical Support or Equal.	4.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111805			

Extended Description :  
VMware vSphere 6 Enterprise Lic./Production and Technical Support or Equal as per section 3.1.2 of the attached specifications.

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TAX1700000001	<b>Document Phase</b> Draft	<b>Document Description</b> HPE DL380P GEN9 SERVERS OR EQUAL	<b>Page 3</b> .
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

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**WV Tax Division**  
**RFQ # Tax1700000001**  
**21- Info Technology**  
**Clarifications to Bid General Terms and Conditions**

Clause # & Title	Clarification
<b>11.. Pricing</b>	The pricing is being held for 45 days per Quote # 24187682.
<b>26. Warranty</b>	<p><u>Add:</u> Since Connection is not the manufacturer of the Products sold to Customer; the only warranties offered are those of the manufacturer. In purchasing the Products, Customer is relying on the manufacturer's specifications only and may not rely on any statements, specifications in brochures, photographs or other illustrations representing the Products, even if furnished by us. We do not warrant the performance or integrity of any Product, but merely pass through to the Customer whatever end-user warranty the manufacturers or software publishers provide with their respective Products.</p> <p><b>CONNECTION AND ITS AFFILIATES HEREBY EXPRESSLY DISCLAIM ALL WARRANTIES EITHER EXPRESS OR IMPLIED, RELATED TO PRODUCTS SOLD OR SERVICES PROVIDED BY THIRD PARTIES OR AFFILIATES OF CONNECTION, INCLUDING WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THIS DISCLAIMER DOES NOT AFFECT THE TERMS OF THE MANUFACTURER'S WARRANTY, IF ANY.</b></p>

SOLICITATION NUMBER: CRFQ TAX1700000001

Addendum Number: 01

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

This addendum is issued to modify the solicitation per the attached documentation and the following:

1. To publish vendor questions and agency answers.

No other changes.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



# ATTACHMENT A

**HPE DL380P Gen9 Servers or Equal  
CRFQ TAX1700000001  
Vendor Questions and Agency Answers**

**Q1.) Model of HP Base System?**

**A.1) HPE ProLiant DL380p Gen9 Server or Equal (stated in 3.1.1)**

**Q2.) Processor Type Single or Dual?**

**A2.) Dual processors are mandatory (stated in 3.1.1.3)**

**Q3.) How much Memory is Needed?**

**A3.) 384Gb (stated in 3.1.1.6)**

**Q4.) Hard Drive type, speed and quantity?**

**A4.) Please see 3.1.1.4 and 3.1.1.5**

**Q5.) Operating System required?**

**A5.) No**

**Q6.) Redundant Power Supplies?**

**A6.) Each server must have two power supplies (stated in 3.1.1.10)**

**Q7.)** Is HP ILO needed?

**A7.)** Each server must have remote management capabilities (stated in 3.1.1.7). HP ILO would be acceptable for this requirement.

**Q8.)** What level of Server Support, warranty uplift?

**A8.)** Please see 3.1.1.12

**Q9.)** Here is my concern I spoke to you earlier about. If you have any questions please let me know.

They are asking for vSphere Enterprise. That version was EOL on June 30<sup>th</sup>. This from VMware:

**"The new lineup will consist of VMware vSphere Standard, VMware vSphere Enterprise Plus and VMware vSphere with Operations Management Enterprise Plus. Effective June 30, 2016, VMware vSphere Enterprise, VMware vSphere with Operations Management Standard and VMware vSphere with Operations Management Enterprise will reach End of Availability."**

They will have to go with vSphere Standard which is a lower version or Enterprise Plus which is higher. If they are putting these into an existing cluster, they will have to upgrade the existing vSphere Enterprise and purchase the 4 new ones as vSphere Enterprise Plus as well.

**A9.)** vSphere Standard is not acceptable, vendor should bid vSphere Enterprise Plus or equal.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: \_\_\_\_\_**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

\_\_\_\_\_  
Connection, Inc. (Formerly known as GovConnection, Inc.)

\_\_\_\_\_  
Company

  
\_\_\_\_\_  
Robert Marconi

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
9/14/2016

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

REQUEST FOR QUOTATION  
Servers

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agreements which are non-negotiable. Vendor shall inform all staff of Agency's protocol and procedures.

**9. CONTRACT MANAGER:**

During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract Manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract Manager and his or her contact information below:

Contract Manager: Alan Grindrod, Account Manager

Telephone Number: 800-800-0019 X75062

Fax Number: 603-683-0207

Email Address: alan.grindrod@connection.com

State of West Virginia  
**VENDOR PREFERENCE CERTIFICATE**

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;  
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.  **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4.  **Application is made for 5% vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.  **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7.  **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: \_\_\_\_\_

Signed: Connection is not requesting any of these  
preferences.

Date: 9/14/2016

Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

**ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.:**

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| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

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Connection, Inc. (Formerly known as GovConnection, Inc.)

Company

Authorized Signature

  
Robert Marconi, VP of SLED Sales

9/14/2016

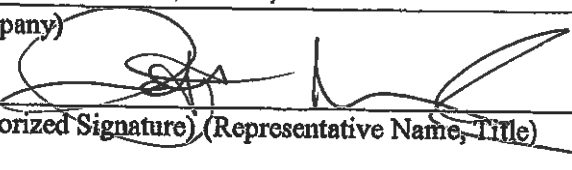
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Alan Grindrod  
 \_\_\_\_\_  
 (Name, Title)  
 Account Manager  
 \_\_\_\_\_  
 (Printed Name and Title)  
 732 Milford Rd. Merrimack, NH 03054  
 \_\_\_\_\_  
 (Address)  
 800-800-0019 X75062  
 \_\_\_\_\_  
 (Phone Number) / (Fax Number)  
 alan.grindrod@connection.com  
 \_\_\_\_\_  
 (email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Connection, Inc. (Formerly known as GovConnection, Inc.)  
 \_\_\_\_\_  
 (Company)  
  
 \_\_\_\_\_  
 (Authorized Signature) (Representative Name, Title)

Robert Marconi, VP of SLED Sales  
 \_\_\_\_\_  
 (Printed Name and Title of Authorized Representative)

9/14/2016  
 \_\_\_\_\_  
 (Date)

800-800-0019 X75062  
 \_\_\_\_\_  
 (Phone Number) (Fax Number)



STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

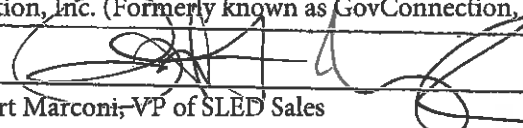
**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Connection, Inc. (Formerly known as GovConnection, Inc.)

Authorized Signature:  Date: 9/14/2016  
Robert Marconi, VP of SLED Sales

State of New Hampshire

County of Hillsborough, to-wit:

Taken, subscribed, and sworn to before me this 14th day of September, 2016.

My Commission expires January 29, 2019.

**AFFIX SEAL HERE**



**NOTARY PUBLIC**

  
Donna Mullen

*Purchasing Affidavit (Revised 08/01/2015)*

**Exhibit A - Pricing Page  
Network Equipment**

Item #	Part Number	Item Description	Brand of Equipment Bid	Unit of Measure	Quantity	Unit Cost	Extended Price
3.1.1		HPE ProLiant DL380P Gen9 Servers or Equal, with 60 month warranty	HP	Each	2	\$ 18,173.47	\$ 36,346.94
3.1.2		Vmware vSphere 6 Enterprise License or Equal for 1 processor	VWware	Each	4	\$ 16,028.04	\$ 16,028.04
						<b>Total Bid Amount</b>	<b>\$ 52,374.98</b>



**ORDERING INFORMATION**

**GovConnection, Inc.**

**Please contact your account manager with any questions.**

**Ordering Address**  
GovConnection, Inc.  
732 Milford Road  
Merrimack, NH 03054

**Remittance Address**  
GovConnection, Inc.  
Box 536477  
Pittsburgh, PA 15253-5906

*Please reference the Contract # on all purchase orders.*

**TERMS & CONDITIONS**

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
CEC:	80-068888K
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

**WARRANTY:** *Manufacturer's Standard Commercial Warranty*

*Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: [www.govconnection.com](http://www.govconnection.com) or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.*

If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:  
<https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

<b>Please forward your Contract or Purchase Order to:</b> <a href="mailto:SLEDOPS@GovConnection.com">SLEDOPS@GovConnection.com</a>
<b>QUESTIONS: Call 800-800-0019</b>
<b>FAX: 603.683.0374</b>

**SALES QUOTE**

GovConnection, Inc.  
7503 Standish Place  
Rockville, MD 20855

**Account Executive:** Alan Grindrod  
**Phone:** (800) 800-0019 ext. 75062  
**Fax:** (603) 683-0207  
**Email:** agrindrod@govconnection.com

**# 24187682.01**

PLEASE REFER TO THE ABOVE  
QUOTE # WHEN ORDERING

**Date:** 9/13/2016  
**Valid Through:** 10/13/2016  
**Account #:**

**Account Manager:**  
**Phone:**  
**Fax:**  
**Email:**

**Customer Contact:** Michelle Childers  
**Email:** michele.i.childers@wv.gov

**Phone:** (304) 558-2063  
**Fax:**

<b>QUOTE PROVIDED TO:</b> AB#: 14524289 WV TAX DIVISION MICHELLE CHILDERS 2019 WASHINGTON ST E CHARLESTON, WV 25305  (304) 558-2063	<b>SHIP TO:</b> AB#: 14524336 WV TAX DIVISION MICHELLE CHILDERS 2019 WASHINGTON ST E CHARLESTON, WV 25305  (304) 558-2063
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DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	90.00 lbs	NET 30	

Important Notice: — THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: [www.govconnection.com](http://www.govconnection.com), or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	2	31846375	850520-S01	ProLiant DL380 Gen9 2U RM Xeon 8C E5-2667 v4 3.2GHz / 32GB / 8x2 5" HP Bays / P440ar / 4xGbE / 2x500W HP Servers	HP Servers	\$ 4,174.55	\$ 8,349.10
2	44	32101738	805349-B21	CTO ENT 16GB PC4-19200 288-pin DDR4 SDRAM RDIMM for Select Models HP Server Accessories	HP Server Accessories	\$ 190.84	\$ 8,396.96
3	2	32205764	817947-B21	CTO Enterprise Processor, Xeon 8C E5-2667 v4 3.2GHz / 25MB / 135W for DL380 Gen9 HP Server Accessories	HP Server Accessories	\$ 1,936.08	\$ 3,872.16
4	4	20275141	759210-B21	CTO 450GB 12G SAS 15K RPM 2.5" SFF SC Enterprise Hard Drive HP Server Accessories	HP Server Accessories	\$ 551.64	\$ 2,206.56
5	4	19290239	VS6-EPL-C	Corp. vSphere 6.0 Enterprise Plus for 1-processor VMware - Licensing	VMware - Licensing	\$ 3,168.14	\$ 12,672.56
6	4	19018016	VS6-EPL-P-SSS-C	Corp. Production SnS for vSphere 6.0 Enterprise Plus for 1-processor VMware - Licensing	VMware - Licensing	\$ 838.87	\$ 3,355.48
7	4	12701138	AK344A	CTO Enterprise StorageWorks 81G PCI-E FC Hard Drive HP StorageWorks	HP StorageWorks	\$ 763.09	\$ 3,052.36
8	2	17807521	U7AJ7E	5-year Call to Repair DL380 Foundation Care HP ESSN/Services	HP ESSN/Services	\$ 5,234.90	\$ 10,469.80
9				products need to be delivered 45 days in receipt of purchase order			\$
<b>Subtotal</b>						\$	<b>52,374.98</b>
<b>Fee</b>						\$	<b>0.00</b>
<b>Shipping and Handling</b>						\$	<b>0.00</b>
<b>Tax</b>							<b>Exempt</b>
<b>Total</b>						\$	<b>52,374.98</b>

\*Lease for as low as: \$1,560.25/Mo.

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- We offer complete solutions and services designed to improve operations and increase the value of IT.
- We employ the most highly trained, experienced IT professionals in the industry.
- We strive to understand your needs and to create solutions that adhere to your requirements and budget.
- We serve as a trusted extension of your IT staff.
- We are relentless in our commitment to exceeding your expectations.

