



West Virginia Purchasing
On Behalf of
West Virginia State Tax Department

July 13, 2016

07/13/16 09:20:32
WV Purchasing Division

**Response to
Request for Quotation
For
Pressure-Sensitive Decalcomania
Soft Drink Tax Stamps**

Executive Summary

SURYS North America is pleased to respond to the **State of West Virginia** for the evaluation of next-generation pressure-sensitive decalcomania tax stamps for soft drinks.

Nearly three generations ago, inspired by the rich potential of holographic science, **SURYS** began to design solutions perfectly adapted to the highly demanding tax stamp security, printing and converting challenges.

Over time, the **SURYS** offer has expanded from the sole production of holographic devices into a broad portfolio of security and print offerings based essentially on innovative applications of optical, digital and material sciences used in the protection of tax stamps, banknotes, high security documents such as passports and drivers licenses and vehicle I.D. decals.

As a result, we have changed our name from Securemark Decal to **SURYS**...one that more accurately conveys the breadth of our offer and evokes the security and confidence we build with governments, clients and partners.

Our goal in this response is to demonstrate to West Virginia Purchasing that **SURYS** vertically integrated North American operation, has the print, converting and distribution capabilities that will create value innovation through the simultaneous pursuit of our best-in-class, print, material and service-offerings.

SURYS for more than three decades has earned a global "pedigree of success" in tax stamp decal applications by managing programs for countries such as **Brazil, Ecuador, and Hong Kong, Mexico** and many other state and local municipalities. The **SURYS** program management team's experience will allow us to deploy this new solution for West Virginia Purchasing with minimal disruption to your current fulfillment and distribution processes.

The **SURYS** team understands the varying needs of a diverse manufacturing system with distinctive practices, distribution processes and business culture. **SURYS** is equipped with online ordering and fulfillment capabilities, a dedicated West Virginia Purchasing care team and agents will be deployed. The **SURYS** Program Management team is uniquely qualified to facilitate a secure and reliable manufacturing flow for West Virginia Purchasing in a seamless and efficient manner.

SURYS has an established position as a global leader in some of the world's most demanding security markets. Our quality system is configured with interconnected processes, including roles, responsibilities, and sequence of actions to ensure product reliability and the transparent flow of information.

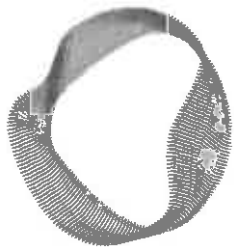
Our dedication to quality has been honed providing benchmark security products for tax stamps, currency, Vehicle ID decals and security labels. Our strategy of vertical integration, deployed in two high-security facilities separates **SURYS** from the competition. **SURYS** QC process is well - documented and implemented through our ISO 9001 certified Quality Management System.





From design, to prototyping, origination, production, storage, re-packaging, delivery and beyond, the **SURYS** commitment to Quality drives all our processes. Our team's dedication to quality on all levels will allow us to excel at providing solutions that will exceed West Virginia Purchasing's expectations.

During the review of the following proposal, we are confident you will come to see what makes **SURYS** unique... from our print and converting capabilities, to our technology and materials portfolio, to our aligned business processes to our corporate culture and leadership team. In the following pages, you will understand how **SURYS** uses these corporate competencies and values for seamless solutions in the design, development and distribution of tax stamp decals around the globe.

SURYS recognizes the stringent West Virginia Purchasing requirements and the necessity for senior leadership of your selected vendor to immerse themselves in the execution details of this program. My commitment to West Virginia Purchasing is that I will oversee every aspect of this program as I do for all our most important partners. The **SURYS** team of 2016 is well-equipped to deliver for West Virginia Purchasing.

Rick Salomone C.E.O. SURYS



 **TAX STAMP**
 **0,5" x 0,75"**
 **Pre Study #2**
 **07.07.2016**



1/3

scale : 100%

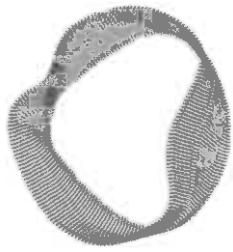






scale : 500%

Ref project : **WIRGITAX**

© SURYS 2016

SURYS reserves the right to carry out minor modifications according to technical requirements related to the selected product.



 **TAX STAMP**
 **0,5" x 0,75"**
 **Pre Study #2**
 **07.07.2016**



scale : 100%



UV PRINTING

Visible on source at 365 µm.

UV rendering on the printing



scale : 300%

UV fibers into the paper

The paper will also include a chemical Indicator feature.



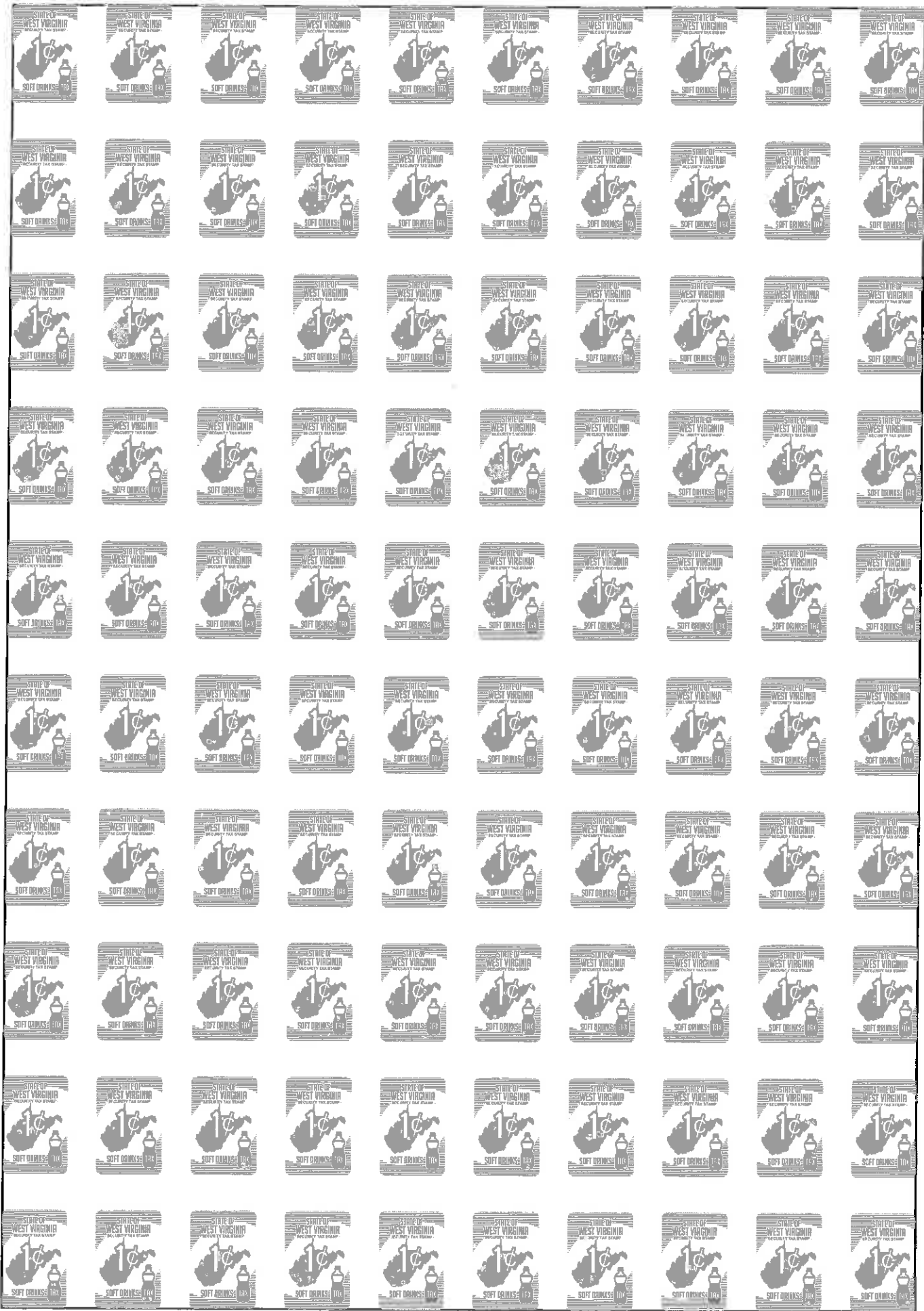
MICRO-TEXT

height : 548 µm
width : 100 µm



scale : 300%

- SECURITY TAX STAMP -



SURYS reserves the right to carry out minor modifications according to technical requirements related to the selected product.

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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 27 - Miscellaneous

Proc Folder: 210712

Doc Description: Addendum No. 02 Request for Quotation for Soft Drink Stamps

Proc Type: Central Master Agreement

| Date Issued | Solicitation Closes | Solicitation No | Version |
|-------------|------------------------|-------------------------|---------|
| 2016-06-28 | 2016-07-13 13:30:00 | CRFQ 0702 TAX1600000016 | 3 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Surys Inc.
 20 Nutmeg Drive
 Trumbull, CT. 06611
 Ph 1 203 333-8960

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers
 (604) 558-2063
 michelle.l.childers@wv.gov

Signature X **James Kipp** FEIN # **680679563** DATE **July 12, 20016**

Offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No. 02 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Tax Department to establish an open-end contract for the purchase of pressure-sensitive decalcomania stamps.

| INVOICE TO | | SHIP TO | |
|---|--|---|--|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 CHARLESTON WV25339-1748 US | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 CHARLESTON WV 25301-1725 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|--------------|------------|------------|-------------|
| 1 | Contract Item #1 - 3.1.2.6.1 - One cent stamp | 100000.00000 | SH | \$0.33725 | \$33,725.29 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 2121500 | SURYS INC. | Soft Drink Stamp | WVA001 |

Extended Description :
Sheets of 100 - One Cent Stamp beginning with number 0773501 to 0873500.

| INVOICE TO | | SHIP TO | |
|---|--|---|--|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 CHARLESTON WV25339-1748 US | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 CHARLESTON WV 25301-1725 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| | Contract Item #2 - 3.1.2.6.2 - Two cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 2121500 | SURYS INC. | Soft Drink Stamp | WVA002 |

Extended Description :
Sheets of 100 - Two Cent Stamp beginning with number 035501 to 035600.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 3 | Contract Item #3 - 3.1.2.6.3 - Four cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA003 |

Extended Description :

Sheets of 100 - Four Cent Stamp beginning with number 0010101 to 0010200.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 4 | Contract Item #4 - 3.1.2.6.4 - Ten cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 2121500 | SURYS Inc. | Soft Drink Stamp | WVA004 |

Extended Description :

Sheets of 100 - Ten Cent Stamp beginning with number 0002001 to 0002100.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| | Contract Item #5 - 3.1.2.6.5 - Fifteen cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA 005 |

Extended Description :

Sheets of 100 - Fifteen Cent Stamp beginning with number 0005001 to 0005100.

| INVOICE TO | | SHIP TO | |
|---|--|---|--|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 CHARLESTON WV25339-1748 US | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 CHARLESTON WV 25301-1725 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 6 | Contract Item #6 - 3.1.2.6.6 - Twenty cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA006 |

Extended Description :

Sheets of 100 - Twenty Cent Stamp beginning with number 035501 to 035600.

| INVOICE TO | | SHIP TO | |
|---|--|---|--|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 CHARLESTON WV25339-1748 US | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 CHARLESTON WV 25301-1725 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 7 | Contract Item #7 - 3.1.2.6.7 - Twenty-Four cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC | Soft Drink Stamp | WVA007 |

Extended Description :

Sheets of 100 - Twenty-four Cent Stamp beginning with number 0007701 to 0007800.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 8 | Contract Item #8 - 3.1.2.6.8 - Thirty-two cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA008 |

Extended Description :
Sheets of 100 - Thirty-two Cent Stamp beginning with number 0004201 to 0004300.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 9 | Contract Item #9 - 3.1.2.6.9 - Thirty-six cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA009 |

Extended Description :
Sheets of 100 - Thirty-six Cent Stamp beginning with number 035501 to 035600.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 10 | Contract Item #10 - 3.1.2.6.10 - Thirty-eight cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC | Soft Drink Stamp | WVA010 |

Extended Description :

Sheets of 100 - Thirty-eight Cent Stamp beginning with number 0005001 to 0005100.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 11 | Contract Item #11 - 3.1.2.6.11 - Forty cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA011 |

Extended Description :

Sheets of 100 - Forty Cent Stamp beginning with number 2000701 to 2000800.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 12 | Contract Item #12 - 3.1.2.6.12 - Forty-eight cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA012 |

Extended Description :

Sheets of 100 - Forty-eight Cent Stamp beginning with number 2000701 to 2000800.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 13 | Contract Item #13 - 3.1.2.6.13- Sixty cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS Inc | Soft Drink Stamp | WVA013 |

Extended Description :
 Sheets of 100 - Sixty Cent Stamp beginning with number 0008701 to 0008800.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 14 | Contract Item #14 - 3.1.2.6.14 - Eighty cent stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA014 |

Extended Description :
 Sheets of 100 - Eighty Cent Stamp beginning with number 0028901 to 0029000.

| INVOICE TO | | SHIP TO | |
|--|--------------|---|---------------|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 | |
| CHARLESTON | WV25339-1748 | CHARLESTON | WV 25301-1725 |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 15 | Contract Item #15 - 3.1.2.6.15 - Two Dollar stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA015 |

Extended Description :

Sheets of 100 - Two Dollar Stamp beginning with number 2008501 to 2008600.

| INVOICE TO | | SHIP TO | |
|---|--|---|--|
| OPERATIONS DIVISION TAX DIVISION OF PO BOX 11748 CHARLESTON WV25339-1748 US | | TAX ACCOUNT ADMINISTRATION TAX DIVISION OF REVENUE CENTER 1001 LEE ST E, STE 3 CHARLESTON WV 25301-1725 US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 16 | Contract Item #16 - 3.1.2.6.16 - Four Dollar stamp | 100.00000 | SH | \$0.34 | \$34.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|------------------|---------|
| 82121500 | SURYS INC. | Soft Drink Stamp | WVA016 |

Extended Description :

Sheets of 100 - Four Dollar Stamp beginning with number 0014101 to 0014200.

SOLICITATION NUMBER: CRFQ 0702 TAX1600000016
Addendum Number: No.02

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

Description of Modification to Solicitation:

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. To issue new version of corrected Exhibit "A" Pricing sheet dated: 06/28/2016.
Original issued Pricing Sheet had incorrect Estimated Amount for Line Item No.01

No other Changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: TA 16

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Scryps Inc
Company

[Signature]
Authorized Signature

July 12 2016
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

REQUEST FOR QUOTATION
Soft Drinks Tax Stamps

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 **No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 **Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

8.3 **Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

8.4 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: James Kipp
Telephone Number: 973 567-8960
Fax Number: 203 333-5503
Email Address: J.Kipp@surveys.com

Exhibit "A" Pricing Page
Soft Drink Tax Stamps
06/28/2016 Revision

| Item # | Item Description | Unit of Measure | Unit Price | Estimated Qty | Extended Price |
|------------|--------------------------------------|-----------------|------------|-------------------------|-----------------|
| 3.1.2.6.1 | One (1) Cent Stamp - "1¢" | Per Sheet | 0.34 | 100,000 | 33725.29 |
| 3.1.2.6.2 | Two (2) Cent Stamp - "2¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.3 | Four (4) Cent Stamp - "4¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.4 | Ten (10) Cent Stamp - "10¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.5 | Fifteen (15) Cent Stamp - "15¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.6 | Twenty (20) Cent Stamp - "20¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.7 | Twenty-Four (24) Cent Stamp - "24¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.8 | Thirty-two (32) Cent Stamp - "32¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.9 | Thirty-six (36) Cent Stamp - "36¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.10 | Thirty-eight (38) Cent Stamp - "38¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 3.1.2.6.11 | Forty (40) Cent Stamp - "40¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 4.1.2.6.12 | Forty-eight (48) Cent Stamp - "48¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 4.1.2.6.13 | Sixty (60) Cent Stamp - "60¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 4.1.2.6.14 | Eighty (80) Cent Stamp - "80¢" | Per Sheet | 0.34 | 100 | 34.00 |
| 4.1.2.6.15 | Two (2) Dollar Stamp - "\$2.00" | Per Sheet | 0.34 | 100 | 34.00 |
| 4.1.2.6.16 | Four (4) Dollar Stamp - "\$4.00" | Per Sheet | 0.34 | 100 | 34.00 |
| | | | | Total Bid Amount | 34235.29 |

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: SURYS INC

Signed: 

Date: July 12, 2016

Title: VP of Health Security Solutions

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

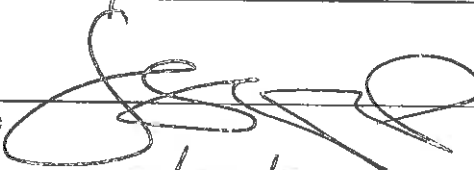
(Check the box next to each addendum received)

- Addendum No. 1
- Addendum No. 2
- Addendum No. 3
- Addendum No. 4
- Addendum No. 5

- Addendum No. 6
- Addendum No. 7
- Addendum No. 8
- Addendum No. 9
- Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company *Sureys Inc.*

Authorized Signature 

Date *7/12/2016*

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Sveys Inc

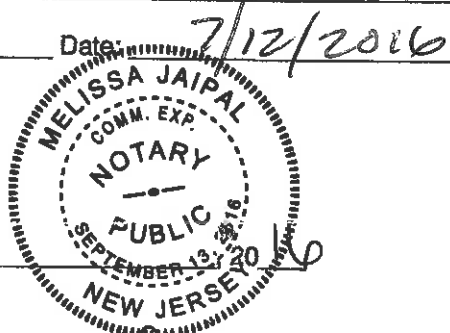
Authorized Signature: [Signature] Date: 7/12/2016

State of New Jersey

County of Essex, to-wit:

Taken, subscribed, and sworn to before me this 12 day of July

My Commission expires September 13, 2016



AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Kipp VP of Sales High Security Solutions
(Name, Title)
20 NUTMEG DRIVE, TRUMBULL CT. 06611
(Printed Name and Title)
PH 973 567-8960 203 333-5503
(Address)
J.Kipp@Surys.com
(Phone Number) / (Fax Number)
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Surys Inc
(Company)
[Signature] VP of SALES High Security Solutions
(Authorized Signature) (Representative Name, Title)
JAMES KIPP
(Printed Name and Title of Authorized Representative)
July 12 2016
(Date)
PH 973 567-8960 FAX 203 333-5503
(Phone Number) (Fax Number)

ACVCOTE
PO BOX 538
GRAHAM, NC 27253
Ph 336-578-1000

SURYS can do this because we design, engineer and manufacture the tax stamps and the components all in-house from our own secure facilities.

We are confident our response will demonstrate that SURYS is uniquely qualified to design, develop and deliver for West Virginia Purchasing a "*best-in-class*" solution to meet your objectives.

SURYS Value Proposition: Experience & Excellence in Security

1. **SURYS** has developed a depth of experience for brand owners and governments worldwide for over 30 years. We offer a unique range of optical and digital technologies to eliminate fraud through our product solution offerings designed to authenticate, protect and trace a product through every step of the supply chain process.
2. **SURYS** has the broadest range of micro and nano optical sciences, material and adhesive technologies and core competencies in security printing for tax stamps and digital track & trace
3. **SURYS** breadth of in-house technology offers West Virginia Purchasing and unrivaled flexibility and security that come from controlling key technologies and resources.
4. **SURYS** solutions are available for various decal shapes and sizes and have been tested across a variety of substrates such as paper and plastic.
5. **SURYS** meets the challenge for overt technology suppliers by providing a clear, easy-to-use image with minimal training for positive authentication, while retaining the technical sophistication to defy attempts at counterfeiting or simulation.
6. **SURYS** is vertically integrated in North American secure facilities:
 - From origination to finishing, our procedures are compliant with the **SURYS** highest security standards for the controlled production of high security components.
 - Optical and chemistry laboratories in-house.
 - Site certified by Naspo Class 1.
 - **SURYS** offers state-of-the-art authentication and track & trace combinations. Unique item identification via serialized sequential and random numbering or coding registered in a database is the key to secure the distribution chain and provide on-line control and audit of the systems.
7. **SURYS** coding and numbering systems contain tamper-proof numbering and coding technology delivered beneath the surface of the security decal.

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Furthermore, SURYS also recognizes the importance of optical and non-optical security elements to offer field and forensic authentication to complement overt security. Sophisticated and layered covert security features are necessary to create high barriers of entry to counterfeiting operations and eliminate any low level counterfeiting attempts.

R&D, Innovation and Know-How

Research and Development are essential in the security sector. What differentiates one reliable solution from another is its technology advance; keeping one-step ahead from would-be-counterfeiters.

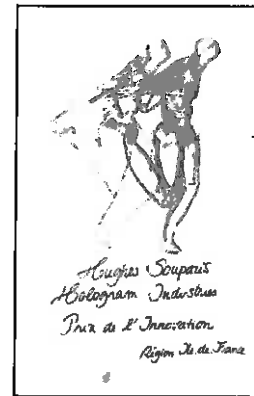
SURYS' strategy has always been to invest massively and sustainably in this area.



The company owns six research centers throughout the world and spends 10% of its annual turnover in Research and Development. The company registers several patents each year. SURYS has been rewarded both for its innovation and for technology. The company obtained in great honors the IHMA prize in 2006, 2008, 2009, and 2012 also IACA Award in 2011 and Innovation Award 2011.



R&D Centers



1. Optical Laboratory - Munich Germany

- Spin off of HSM GmbH
- Acquired in 2006 by SURYS

2. Optical & Origination Laboratory - Paris France

- Designs visual security solution for ID, fiduciary documents and brand protection labels
- Digital holography (DIAGRAM®)
- Interferential micro lithography (ALPHAGRAM®)
- Nanostructures mastering technology (POLAMark® and DID®)

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3. Graphic & Design Studio

- Vast experience in optical security design
- A team of specifically trained graphic designers
- Last generation computers and design software
- Home-made simulation software: Holoview®
- ECB (European Central Bank) agreement for design and origination of Euro series

4. Chemistry Laboratory - Resources

- 5 persons in R&D
- 3 persons in quality control of production

Equipment:

- Analytical tools: DSC, IRFT, surface analysis (AFM, Digidrop), mechanical testing
- Application machinery: hot-stamping press, laminators: Diletta, Safe-ID, Peeble, Datacard, Eltron-Zebra, Fargo
- Prototyping tools: silk-screen printing, vacuum coating (PVD), adhesive coating, demetallization

5. Conception & Industrialisation Laboratory : Defines product specifications

- Source materials, methods, resources and machines
- Edit production instructions and documentation
- Design and install tools (shims, cylinders, die-cut plates, etc.)
- Start R&D tests and pilots
- Industrialize new products and improve existing
- Supports production and quality management teams

6. R&D Center for Digital Solutions in France

- Development of algorithm (Theraography®)
- Development of software for web investigation and on line document authentication
- Pilot project development center

Key Technologies

Micro and nano optical sciences:

- Optical micro and nano diffractive structures
- Photopolymer volume holograms
- UV Casting

Material and adhesives sciences:

- Replication films
- Tamper evident films and labels
- Adhesives

Software and computer sciences :

- Digital content signature
- Web investigation

Our goal has always been to offer the most innovative and reliable solutions in terms of quality and high security. **SURYS** has met the challenge of offering very easy visual authentication with extremely high resistance to counterfeiting and copy by combining two key technologies:

Optics:

- The conception and engraving of diffracting micro and nanostructures
- The design of optical effects and the conception of ergonomic security images simple to memorize and identify which provide various and complementary levels of security

Chemical and materials science:

- The industrial reproduction of optical images on films
- The conception of adhesive films for the inviolable transfer of holograms on a wide variety of surfaces
- The demetalization process allows **SURYS** to obtain very fine lines

Patents & Copyrights:

Development of numerous proprietary technologies: patents and 100% sales protected by copyrights protect 80% of sales:

- Numerous patents on products or processes
- 350 copyrights of security images
- Commercializing 3rd generation product DID® & HOLOID®
- Partnerships with research institutes
- Investments in industrial equipment specifically adapted

Our technological performance, unique knowledge of security systems and security qualifications give **SURYS** complete legitimacy in the eyes of large government and corporate international clients.

The security business is dependent on long-term planning and strategies. The successful development of a product requires a strong partnership and relationship with the West Virginia Purchasing team built on confidence. Besides the choice of the technical characteristics of secure tax stamp, its efficiency also resides equally in its longevity. Because of that, there is a necessity to select technologies adequately advanced so that they guarantee a significant robustness against counterfeiting over time.

The technological lead along with the long-term relationships with our customers allows the **SURYS** team to benefit from three essential factors:

- A diverse and adapted offering
- A loyal customer base
- A high level of visibility towards its business

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SURYS Product Roadmap... Innovation Working For You

Optical devices & security features

An ever increasing security...

3rd generation

DID®

HoloID®

Color control
Color permutation

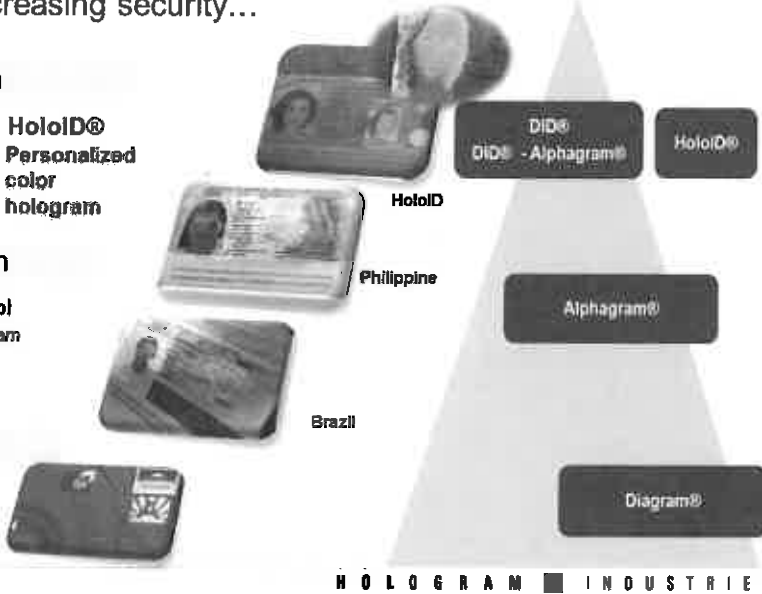
Personalized color hologram

2nd generation

Animation control
2D animated hologram
Rainbow images
High definition

1st generation

Relief control
3D hologram
Rainbow images



SURYS dedicates 11% of our annual revenues to R&D and as a result is the owner of numerous patents allowing every **SURYS** clients a technology and product roadmap to stay two steps ahead of would-be fraudsters.

At **SURYS** continues to drive innovation across our technology platforms. This proposal will include new optical and digital technologies designed specifically for West Virginia Purchasing and never before deployed for the specific application of brand security.

In addition to its technology platforms, **SURYS** is a vertically integrated supplier with a full suite of products including foils, films, papers, security inks, taggants, threads and labels to meet West Virginia Purchasing's specific application requirements. Any **SURYS** technologies can be deployed across multiple products and form factors in a manner that is resistant to tampering.

Finally, **SURYS** is uniquely positioned to offer full service program management services from problem identification, to technology assessment, to concept design, to product prototyping and testing. Redundant manufacturing capabilities on two continents allow **SURYS** to serve global West Virginia Purchasing with dedicated application engineering, technical service and proven West Virginia Purchasing service personnel.

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SURYS and West Virginia Purchasing

SURYS approach to secure tax stamp pressure-sensitive decals is based on **SURYS'** time tested conviction that the key to delivering the optimal security solution depends on the ability to identify the best-in-class print technology and to match West Virginia Purchasing use of the technology to the final solution.

SURYS proven excellence in product applications for high security government applications is utilized on each and every decal construction delivering solutions in the most seamless and efficient manner. **SURYS** will manage the interaction between West Virginia Purchasing, contract manufacturers, distributors and consumers while protecting security and limiting any interruption to your existing supply chain.

SURYS believes that we possess the three key components necessary to build for West Virginia Purchasing the security solutions platform and systems architecture that will create the barriers to entry for any would-be fraudster:

1. Disruptive Technologies
2. Secure Print & Manufacturing
3. Aligned Business Processes

PRODUCTION CAPABILITIES PROCESS

Production Speed and Typical Run Size

- Peak numbers (possible surge capacity).

For the design, we are offering we have current capacity of 200,000,000 per year with **SURYS**, we could add a shift with little to no ramp up time when required.

- Press Operations producing 200,000 decals/day. Planned improvements to increase production volumes are doable.

Add shifts or presses as needed. Currently we have one press designated to **SURYS'**s work, however, we do have a second with little modification that can be brought on-line (for startup this will be fitted as a contingency press to enhance output for burst capacity or during any un-scheduled press downtime).

- Post-production processing, including individual label serialization is easily accommodated.

The serialization will be placed on the hologram in an off-line process allowing for UV Ink Jet Numbers with a capacity of over 500,000,000 per year.

- Equipment Utilization currently at 60%.

Currently at 60% with one Shift, expansion to a 2nd shift or beyond can be realized within 3 months of a need being identified.

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NUMBER OF PRINTING LINES

- Six Available Presses-UV Flexo, 100% solids, BW8 Automotive grade pigments

We have six flexo-graphic printing presses available with a variety of specialization, two presses currently configured to accept this product. However, with the expected volume only one would be necessary at this time. The 2nd press or other similar presses could be added as needed for burst capacity or unpredicted increase in demand. Output can be adjusted as required.

DELIVERY SURYS SHIPPING MATRIX

- On-line ordering system specifically designed for West Virginia Purchasing, your contract manufacturers and distributors.
- Program Management team then enters orders into a master schedule accessible to **SURYS** team members. The West Virginia Purchasing account executive at **SURYS** will file weekly updates on all West Virginia Purchasing related products that are featured in the master report.
- Secure carrier, traceable Fed Ex either shipping or other secure shipping methods as per West Virginia Purchasing request, will conduct shipping.

QUALITY and ENVIRONMENTAL TESTS

- Release test (measure of release of the device when applied to substrate)
- Tape adhesion test
- Resistance to chemical testing as per ISO standards
- UV light exposure testing
- Destruct testing (for tamper evident materials)
- Bond strength testing
- Crockmeter rub and abrasion testing

SERIALIZATION PRINT METHODS

- UV INK JET... Solvent INK JET
- Thermal Transfer

VIDEO INSPECTION METHODS

- Automated digital line-scan inspection systems

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Application Engineering

SURYS has in-house engineering capabilities, including mechanical, electrical, software, facilities, process and quality engineering. The **SURYS** Engineering Group is responsible for overseeing the design and construction of proprietary manufacturing equipment and all supporting infrastructure.

Pilot Capabilities

The Trumbull Connecticut facility includes a fully equipped prototyping lab and pilot production capabilities for all key processes.

Testing Capabilities

SURYS maintains a materials test and qualification lab in the Trumbull facility as well as fully equipped digital, optical and chemical labs in Paris facility.

Project Management

SURYS employs multidisciplinary Project Management teams in the US dedicated to product and process design and enhancement.

Concept Design

Working with cutting edge techniques, materials and technologies, the **SURYS** Optical, Digital and Materials design teams are dedicated to exceeding the West Virginia Purchasing product requirements as well the design of new state-of-the art security products.

West Virginia Purchasing Support

SURYS is truly an interconnected enterprise in North America with more than 400 employees doing business in more than 100 countries.

Physical Security

Secure facilities worldwide including NASPO class 1.

IT Security

World-class IT security as dictated by International standards and conventions including NASPO requirements.

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Authentication, Protection, Traceability, and Consumer Education

SURYS' approach to vehicle ID decal security solutions focuses on interdiction, authentication and a secure supply chain. The primary 1st Level overt feature of a security solution must provide a bulletproof interactive layer that the consumer can clearly view without a tool to authenticate the product.

West Virginia Purchasing internal and external investigators will be trained on 2nd Level covert features that can be verified with a simple tool like a polarized lens or through use of their proprietary smart phone application.

Track & Trace Specifications

- Database
- Secure Access
- Digital Validation
- Tracking
- Shipping Authorization
- Field Verification
- Receipt of Secure Labels

Production & Distribution Security Controls

SURYS possesses two secure manufacturing facilities in Trumbull, Connecticut. **SURYS** has a formal disaster recovery plan to ensure the continued production of secure decal production centered in either location.

SURYS understands the solution provider must have established technical and sales support capabilities to adequately meet the needs of procurement and delivery points statewide for the West Virginia Purchasing partners and vendors.

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**SECURITY CONTROLS AND PROCEDURES
FOR SECURING INVENTORY OF
SURYS INC. AUTHENTICATION MATERIAL/DEVICES**

SURYS Inc. (SURYS INC.) provides its clients with authentication Devices. The Devices are for use in various security and authentication applications. Therefore, SURYS INC. and its customers have a paramount interest in establishing and maintaining security procedures for the distribution, handling and processing of the Devices and controlled materials used in their manufacture. Accordingly, SURYS INC. suggests specific security requirements for facilities processing the Material/Devices.

The following guidelines are strongly suggested for client facilities that handle these Material/Devices post-manufacturing.

For SURYS INC. facilities, all requirements set forth below are minimum, mandatory requirements for securing and controlling the receiving, handling, processing and disposing of Material/Devices. None of the procedures or requirements below can be waived, modified, or varied except with the prior express written consent of SURYS INC.'s Chief Security Officer.

A. General Security.

1. Facility shall maintain and follow written procedures for maintaining the physical security of Building and will maintain and follow written procedures for the disposition of Material/Devices inventory at all times. The procedures shall require any employee to immediately report to Facility's Security Team any breach or failure of security procedures. Every employee who has access to any area where the Material/Devices is received, shipped, stored, handled or processed shall acknowledge receipt and review of Facility's security procedures and shall certify at least quarterly to Facility's Security Team that the employee has no knowledge of any breach of security procedures that have not been previously reported.
2. Facility will conduct background investigations and drug testing of designated security team members. All employees who handle, process or dispose of Material/Devices, or have access to areas in which those activities occur, shall be permanent employees and drug tested and no temporary employees shall be permitted to have access to such areas or to handle, process, or dispose of the Material/Devices except as provided above.
3. Facility shall establish and maintain a Security Team from its full time employees to administer and supervise the security procedures. The Security Team shall have a Security Manager, and the policies and procedures of the Security Team shall itemize the specific responsibilities of members of the Security Team for maintaining a secure site and complying with required security procedures. The Security Team will maintain proper and adequate logs recording time worked and documenting compliance with (and any breaches of) security procedures. The Security Manager (or in his absence the acting Security Manager) shall immediately report to Facility and to SURYS INC. any breaches of or failure to comply with required security procedures.
4. Any breach of security, failure to follow security procedures, variances noted such as inventory shrink, missing materials, unauthorized access and any other events which could constitute a breach of security protocols shall be immediately investigated by Facility's Security Team and immediately reported to SURYS INC.'s Chief Security Officer.

B. Inventory and Auditing Controls. Facility shall maintain perpetual inventory and auditing controls for all Material/Devices received by Facility, with all records to be maintained for a minimum of five (5) years. Inventory records shall record and account for each of the following steps:

1. Receipt of Material/Devices.
2. Acceptance of Material/Devices (SURYS INC. Security Office in Trumbull must be notified within 48 hours of any non-conforming Material/Devices and/or discrepancies in quantity of Material/Devices).
3. Material/Devices that are part of Facility's work-in-process.
4. Waste and/or non-conforming product inventory adjustment.
5. Finished goods inventory.
6. Shipped and billed finished goods.
7. Unprocessed Material/Devices remaining in inventory.
8. Disposition of waste Material/Devices created in the manufacturing process.

C. **Physical Security Controls.** The following procedures and requirements are intended to establish appropriate physical isolation and handling of Material/Devices, to provide control over access to Material/Devices, and to establish a means of monitoring the physical storage, handling, processing and disposition of Material/Devices.

1. **Building Entry Security.** Any building in or to which the Material/Devices is delivered, stored, handled or processed (a "Building") and the areas within the Building where the Material/Devices is stored, handled or processed must have full perimeter security with doors, windows and loading bays locked and armed with a central station burglar alarm system which is monitored by Facility's Security Team and by an Underwriters Laboratory (UL) listed central station. The central station alarm system shall meet or exceed UL Standard 681—Installation and Classification of Burglar and Holdup Alarm Systems, Section 4 (Extent of Protection for Premises) (13th Edition, dated February 26, 1999) and shall provide Extent Number 1 protection based on the "Perimeter Only" method (Section 4.1.2.1 a)).
2. **Closed Circuit Video Monitors.** Outside closed circuit video monitors shall provide full perimeter coverage for the Building and shall record all entries and exits into the Building. All areas inside the Building where Material/Devices is received, stored, handled, processed or shipped shall be also be covered by closed-circuit video monitors. During hours of operation, security personnel that are permanent employees of Facility and members of Facility's Security Team shall routinely monitor all outside and inside monitors. The closed circuit system shall maintain a minimum of ten days videotape storage or digital equivalent. Remote viewing will be arranged during shut down periods, if so required by customer for specific projects.
3. **Restricted Access within Building.** Access throughout the Building shall be restricted to authorized employees (by department or function) by a swipe-card electronic entry system which provides for data retrieval for each entry, exit, or through any access point (including employee ID, date and time).
4. **Secured Storage Area.** All Material/Device shall be stored in a secured area separate from any other inventory, raw materials or finished products of Facility. Access to this secured area shall be restricted to those permanent employees of Facility whose responsibilities include handling the Material/Device or managing its storage. Any other person who is admitted to the secured storage area may be admitted only with the approval of Facility's Security Team and accompanied by a member of Facility's Security Team.
5. **Secured Manufacturing Area with Restricted Access.** Manufacturing or processing areas within the Building in which Material/Devices are manufactured or processed shall be segregated, restricted access areas which permit access only to permanent employees of Facility whose jobs require their presence within such areas. Any other person who is admitted to the restricted manufacturing areas may be admitted only with the approval of Facility's Security Team and accompanied by a member of Facility's Security Team. Within the manufacturing area, all Material/Devices shall be subject to physical quarantine based on its processing stage, *i.e.*, raw material, work in process and finished product. Accurate physical inventory shall be maintained of the Material/Devices in all stages of manufacturing (including accounting for any waste).
6. **Secured Loading Dock.** Material/Devices shall be received and shipped only from a secured loading dock and shipment staging area with restricted access for incoming and outgoing Material/Devices. This area shall be included within the area covered by closed-circuit video monitors and shall have restricted access by the swipe card electronic entry system. Positive recorded identification of all shippers accessing the loading dock and shipment staging area shall be required and recorded and maintained with the security records of Facility.
7. **Secured Containment of Waste.** All Material/Devices determined to be non-conforming and all Material/Devices that becomes waste in manufacturing shall be segregated, documented and maintained in secured areas as provided above until destroyed. All waste Material/Devices created in the manufacturing process shall be strictly accounted for with written logs that will be maintained for a period consistent with Inventory and Auditing Controls (5 years) and destroyed by incineration or shredding supervised and certified by a member of Facility's Security Team. If destruction is handled by a third party, a member of Facility's Security Team must be present at the incineration or shredding and must certify destruction in accordance with these requirements.

Quality Production

- Quality System
- Management of the Quality system ISO 9001 and ISO 14001
- External audits
- ECB Approved Supplier

Quality Product

Edition, review and update of the technical specifications

Processing of West Virginia Purchasing s claims

Processing of suppliers files (audit, claims, yearly evaluation)

Production quality policy:

- Incoming material inspection
- In-line and off-line controls
- Finish products inspection
- Quality Assurance

Environmental Management

The Group has always been proactive in the fight against global warming and the preservation of resources, e.g. producing an initial carbon footprint in 2010 or participating since 2009 in various compensation programs. The certification ISO 14001 has enabled us to internally align our teams around this policy.

Control of risks in work environment

SURYS has obtained the OHSAS 18001 certification in 2012, matching the latest international standards in management system of health and safety at work.

To reinforce its commitment to sustainable development and the three pillars of economic, social and environmental development, the Group renewed its commitment to this year's 10 key principles of the Charter of the United-Nations "Global Compact".

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Summary

SURYS Commitment to West Virginia Purchasing

SURYS distinct value to West Virginia Purchasing is our total solutions approach to tax stamp security printing, converting and distribution supported by an unrivalled breadth and depth of industry-tested people, processes and technologies for the application and program management for pressure-sensitive decalcomania tax stamps for soft drinks.

SURYS has built its reputation in tax stamps around our expertise in printing, material and adhesive sciences. These corporate competencies are delivered by the seamless integration of on-line ordering and fulfillment processes.

The full scope and breadth of **SURYS** will be deployed on behalf of West Virginia Purchasing. We look forward to the continued discussions regarding the design, development and delivery of a robust and complete tax stamp program for soft drinks.

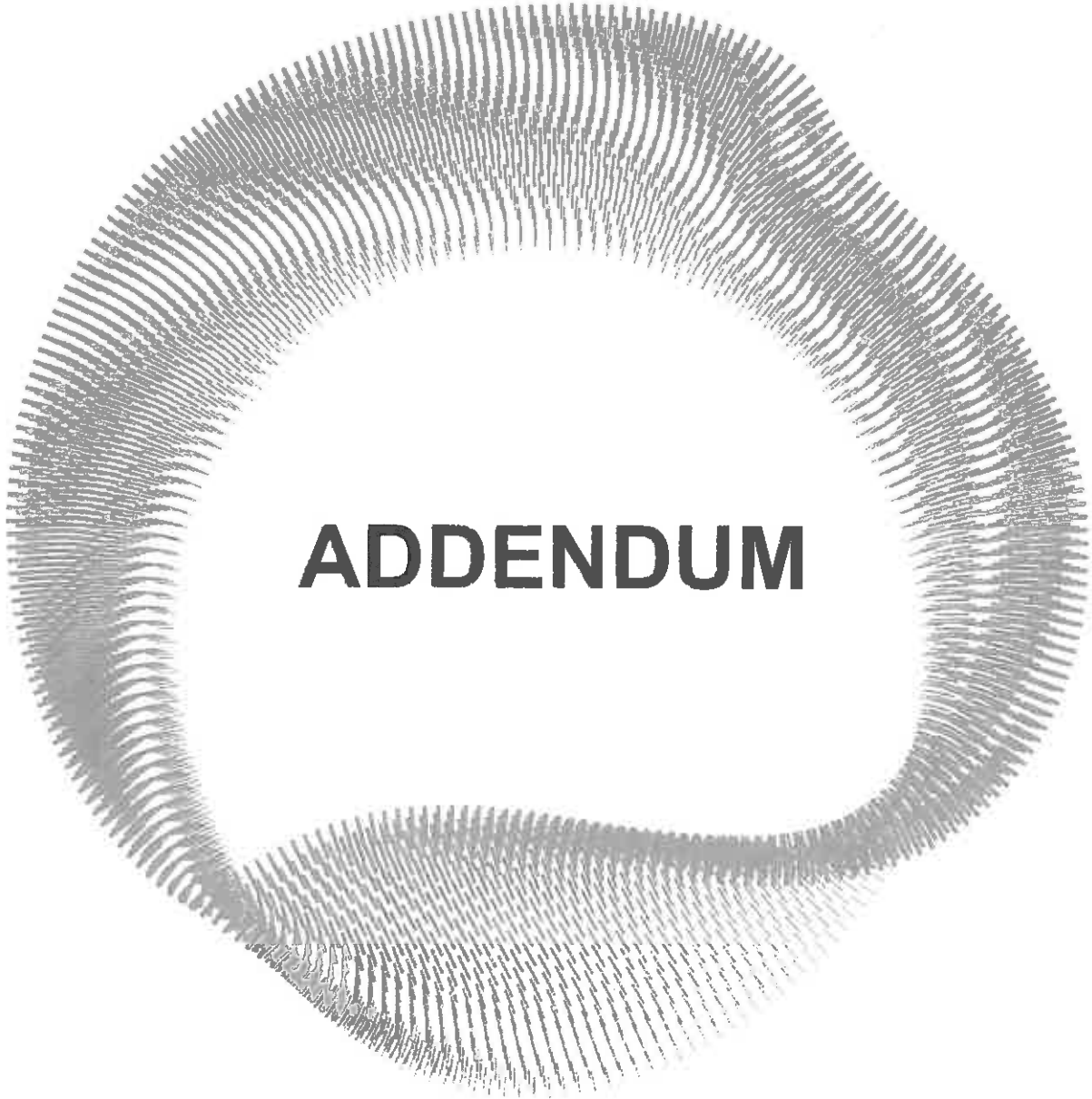
**WE MANAGE...
THE JOURNEY
FROM SCIENCE
TO CONFIDENCE**

SURYS Inc.

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ADDENDUM

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West Virginia Purchasing SURYS Management Team:

CEO

Richard Salomone

Program Responsibility: To facilitate West Virginia requirements ensuring a cohesive flow of customer requirements and expectations

Biography

Rick Salomone joined Hologram Industries in 2013 and is currently the CEO of all North American businesses serving the Vehicle ID, brand protection, high-security documents and intelligent transportation markets.

Rick brings a track record of success in managing complex tax stamp programs around the globe throughout his career. Additionally, Rick has for more than two decades led teams designing, developing and delivering print and security solutions for major federal, state, and local municipalities as well as global brands such as Microsoft, Intel, Intuit, GM, Ford, Disney, Pfizer, Roche, and many others.

Rick served as the President of OpSec Security Technologies, Inc. from December of 2000 until May of 2006 where he led the licensed merchandise trademark solution teams for all the major sports leagues: MLB, NBA, NFL, NHL, MLS, FIFA, and the Olympics. Rick developed both the sports licensing track and trace system and MLB's Game Used Authentication Program.

Before assuming his role at OpSec, Rick spent 21 years at 3M Company in a variety of executive assignments domestically and internationally which included service as the General Manager for 3M's Security Market Center from 1998-2000 where he lead the global efforts in document and brand protection.

Rick received a Bachelor's of Science Degree in 1977 in Business Management from St. John Fisher College, Rochester New York

C.O.O.

Bill Mahoney

Program Responsibility: Manufacturing facility, equipment and personnel allocation, Capex investment and Facility and Product Security

Biography

Bill Mahoney joined SURYS Inc. in 2010 and is currently the COO of all North American businesses serving the Vehicle ID, brand protection, high-security documents and intelligent transportation markets.

Bill comes from the Secure Label printing, Brand IP protection, Vehicle ID, Product Authentication and ID markets. Bill's expertise are in Brand Protection programs focused on authentication with emphasis on traceability solutions and track and trace systems. Bill has built programs for high value brands that have authenticated and tracked products from cradle to grave using state of the art technologies.

Before joining SURYS Inc. Bill was V.P. Operations and Manufacturing for DuPont Authentication Systems and Label Systems Authentication. It was here that Bill deployed Track and Trace and Brand protection solutions for customers such as Motorola, Nokia, Cisco Systems, Epson and Intel to name a few.

Bill received a Bachelor of Arts from Rutgers University of New Jersey in Accounting and Business Administration. Bill holds certifications as an ISO 9001 Auditor and LEAN Manufacturing SME.

Director of Product Development and Quality

George Houston

Program Responsibility: Development, Testing and Documentation to bring Product Requirements to Industrialization

Biography

George joined SURYS Inc. in 2010 and is currently the Director of Development and Quality of the North American businesses serving the Vehicle ID, brand protection, high-security documents and intelligent transportation markets.

George came to SURYS Inc. As a design expert in the manufacturing of OVD products and Secure, label printing specializing in Brand IP Protection, Vehicle ID, Product Authentication and ID Documents. George excels in Solution based designs through product and process development.

Prior to joining the SURYS Team George was Director of Development at DuPont Authentication Systems and Label Systems Authentication specializing in brand protection and authentication. George has also held Titles as Quality Director and Chief Quality Auditor. George and his Team use a systems approach to define and develop processes, and products to bring Solutions to the client base with emphasis on Quality and Design Controls, Process Controls and Continuous Improvement.

George holds a BA and MA in History from the University of Toronto. George holds certificates in ISO 9001 auditing, LEAN Manufacturing SME as well as several patents in Design for Secure Holographic Products and Processes.

V.P. Tax Stamps & High Security Documents

Jamie Kipp

Program Responsibility: Account Manager and Program Leader

Biography

Jamie joined SURYS Inc. in 2015 as V.P. of Sales for High Security Products for the North American Vehicle Identification market. SURYS Inc. designs and manufactures products for Vehicle ID, Tax Decals, Security labels, ID Documents and Authentication Solutions for brand protection, government agencies and IP protection. Mr. Kipp is an industry expert on retro-reflective, tamper evident and destructible security materials, holographic labels and decals for vehicle protection.

Jamie came to SURYS Inc. with 27+ years' experience in government sales and management, business development, prospecting, consultative sales, strategic account management, customer relationship management, and vendor management in High security applications.

Jamie has been involved in Sales and Marketing of pressure sensitive materials and services to the Graphic Arts Industry since 1989 and has been an exclusive supplier to security printing companies, to OEMs and government agencies. In addition, he has been a Business development consultant to the industry.

Jamie holds an ASS degree in Laser Electro Optics and Electrical Engineering from the State University of New York, Albany, NY and a BA in International Business Management from Montclair State University, Montclair, New Jersey.

West Virginia Purchasing Tax Stamp Program Team:

Customer Service Representative

George Ferrera

Program Responsibility: Dedicated Customer Service Representative to advocate Penn DOT needs and requirements throughout the organization resulting in On-Time Deliveries of High Quality Product.

Experience: Sales and business professional with 20+ years' experience in business development, prospecting, consultative sales, strategic account management, customer relationship management, and vendor management.

Operations Manager

Paul Choiniere

Program Responsibility: Controlling day-to-day Production Scheduling, Staffing, Waste Management and Throughput.

Experience: Thirty-five years in Manufacturing Management covering several different Industries.

Financial Controller

Eileen Baker

Program Responsibility: Initial Customer set-up and continuity of order flow from PO to Invoicing. Maintaining control over reporting and project cost to ensure our customers receive the best value for their investment.

Experience: Manufacturing background in various industries ranging from label printing, U.S. Defense, analytical instruments and precision.

Quality Lead

Rodney Campbell

Program Responsibility: Establish quality planning. Ensure Documentation is correct and appropriate for the program and that training is effective. Ensure that every team member understands the output requirements and standards of workmanship.

Expertise: Developing Processes to bring Solutions to client base with emphasis on Quality Requirements and Process Controls with the goal of Continuous Improvement

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Quality Control Inspection Room Lead

Senada Petkovic

Program Responsibility: Training and Staffing of Quality and Inspection personnel

Experience: 15+ years as Quality Control Lead with emphasis on training, Degree: Bosnia Teacher Academy, 1985

Print room Lead

Angel Mendez

Program Responsibility: Manage Print room personnel and equipment to deliver On-time High Quality products fit for use. Manage and train seven pressroom operators, maintain supplies and inks to support operation

Experience: 15 years in print room operations

Technical Variable Data Lead

Mark Peloso

Program Responsibility: Maintain Integrity of Variable Data and Serialization for Program Management and track and Trace

Experience: 15 years as variable data lead responsible for all database traceability on several printing machine formats and technologies

Logistics Manager

James Leach

Program Responsibility: Materials Management of Secure Materials. Additional responsibilities include freight in-bound and out-bound

Experience: 28 years in secure label printing industry. Logistics including procurement, secure warehouse management, inventory control and valuation, shipping/receiving.

SURYS Inc.

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TAX STAMP AND SECURE DOCUMENTS REFERENCES

- **SURYS Group** delivers the best in optical and digital security solutions for **Tax Stamps & Certificate Decals** that guarantee authentication and traceability everywhere in the world.
- **SURYS** also delivers security solutions for the Fiduciary, ID Documents, and Brand Protection Markets.
- **Tax Stamp & Secure Decals North America:** Illinois, South Carolina, Oklahoma, Oregon, Indiana, New York Boat, Nevada, Maine and Washington D.C.
- **Tax Stamp Decals and Certificates for global clients:** Brazil, Ecuador, Hong Kong
- **Global sales** are in excess of **\$105** million dollars annually.
- **SURYS** has 400 employees worldwide with sales of its products and services in over 100 countries.
- **Headquarters are in Trumbull, CT and Paris, France** with secure manufacturing facilities in Trumbull, Connecticut. Additional offices are in Germany, Mexico, Netherlands and Poland and representative offices in over 50 countries.
- **SURYS** is a certified secure production site, accredited by the **European Central Bank, Integraf, and NASPO Class1.**
- **SURYS** has received certifications from **ISO 9001, ISO 14001, and OHSAS 18001.**

CORPORATE REFERENCES

- **SURYS Group** delivers the best in visual and digital security solutions to guarantee authentication and traceability of documents, products and contents, everywhere in the world.
- **SURYS** delivers security solutions for the Fiduciary, ID Documents, and Brand Protection Markets.
- **Banknotes:** European Central Bank, Brazil, Philippines and Thailand.
- **Tax Stamps:** Brazil, Ecuador, Hong Kong, Mexico, Suisse.
- **Passports and ID Cards:** Argentina, Belgium, Brazil, People's Republic of China, Egypt, France, Georgia, Indonesia, Philippines, Sweden, Sudan, Taiwan and Turkey.
- **Brand Protection:** Bosch, Renault, TMD Friction, Motorola, Astra Zeneca, Eli Lilly, Malaysia, Cartier, Rolex, and Ted Lapidus.
- **Global sales** are in excess of **\$105** million dollars annually.
- **SURYS** has 400 employees worldwide with sales of its products and services in over 100 countries.
- **Headquarters are in Paris, France** with secure manufacturing facilities in Trumbull, Connecticut. Additional offices are in Germany, Mexico, Netherlands and Poland and representative offices in over 50 countries.
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Certificate of Registration



This is to certify that the quality management system of
SURYS Inc.

Main Site: 20 Nutmeg Drive, Trumbull, Connecticut, 06611, USA
has been assessed and registered by Intertek as conforming to the requirements of

ISO 9001:2008

The quality management system is applicable to

The design, production and distribution of label, tag, and other OEM paper and plastic film industrial component products including, but not limited to, holographic, photopolymer, and security printing.

Certificate Number: US-1794-02
Initial Certification Date: 10 July 2010
Certificate Issue Date: 27 May 2016
Certificate Expiry Date: 01 August 2018


Colin Moldoveanu, President
Intertek Testing Services NA, Inc.
900 Chelmsford Street, Suite 301-3, Lowell, MA, USA



In the issuance of this certificate, Intertek assumes no liability to any party other than to the Client, and then only in accordance with the agreed upon Certification Agreement. This certificate's validity is subject to the organization maintaining their system in accordance with Intertek's requirements for system certification. Validity may be confirmed via email at certificate.validation@intertek.com or by scanning the code to the right with a smartphone.

The certificate remains the property of Intertek, to whom it must be returned upon request.

CT-ISO 9001-2008-ANAB-EN-LT-L-26.jun.15



Intertek Intertek Intertek Intertek



BRAND PROTECTION REFERENCES

Some of them...

AUTOMOTIVE

Bosch, Federal Mogul, Renault, TMD Friction, Arrow Electronics, AASA, AAMVA

COMMODITY & LEISURE

Farouk, Smurf

DIPLOMAS

IMB (International Maritime Bureau), French Swimming Federation, Mexico Universities

INDUSTRY

AAKO, BP (British Petroleum), Hager, Henkel, Micro Application, Motorola, Thalès, Schneider Electric, Sports & Fitness Association

LUXURY AND TEXTILE

Cartier, Parfums Jacques Bogart, Parfums Ted Lapidus, Patrick, Rolex

PHARMACEUTICALS AND COSMETICS

Ceva, Eli Lilly, Farouk Systems, Janssen Cilag, Laboratorios Grimann, Meditag™ (all Malaysian pharmaceutical products), Minapharm

WINE & SPIRIT

Bisquit, Bourchanin, FOV cognac, Hennessy, Louis Royer, Martell, Otard-Château de



FIDUCIARY DOCUMENT REFERENCES

Some of them...

BANKNOTES

- Origination and production of the hologram stripe for the Brazilian 100 Real banknote
- Origination and production of the DID patch for the Philippine 500 and 1000 Peso banknote
- Origination of the hologram patch for the Euro banknote (50, 100, 200 and 500)
- Origination of the hologram stripe for the 50 000 & 100 000 Lebanese Pound
- Origination of the Thailand Baht 100
- Production of the hologram stripe for Euro 20 and hologram patch for Euro 100 and 200

CASINO TOKENS

Galaxy Entertainment group, Genting Group (Resort World Sentosa Casino), Las Vegas Sands (The Venetian Macao, Marina Bay Sands), MGM Resorts International, SJM Holdings Ltd, Solaire Casino, Wynn Resorts

LOYALTY AND PAYMENT CARDS

Accord (Alinéa, Auchan, Boulanger, Décathlon, Norauto...), Aurore, Banesto Selecta, BOA Bank of Africa, Carte Bleue Nationale, Casino, Castorama, CMI Morocco, Cofinoga, Cora, Danish Bankcard DK, Democratic Republic of Congo (BCDC Commercial Bank, BIAC International Bank, Pro-credit Bank), Diac, First Global, Franfinance, GIM-UEMOA, Interbank Cards of Central Africa, Kredietbank (Belgium), Lyonesse, Multos, Pass (Carrefour), Royal Air Maroc, Unibank

TAX STAMPS AND CERTIFICATES

Brazil, Ecuador, Hong Kong, Mexico, Saudi Arabia, Switzerland

GIFT VOUCHERS AND PREPAID CARDS

Cado Chèque, Caisse d'Épargne, Crédit Mutuel, Logis de France hotels, Sanifair

TICKETS

Eurovision Song Contest, FIFA soccer games, French Open, Hungarian Formula One racing, Moroccan Bus Ticket, Munich entertainment events, Torino Olympic Games

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