



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 258424

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0606

Vendor ID: 000000188321

SO Doc ID: HSE1700000001

Legal Name: RAMEY FORD LINCOLN PRINCETON LLC

Published Date: 11/15/16

Alias/DBA:

Close Date: 11/30/16

Total Bid: \$38,276.00

Close Time: 13:30

Response Date: 11/19/2016

Status: Closed

Response Time: 11:19

Solicitation Description: ADDENDUM 2 SPORT UTILITY VEHICLE

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 258424  
**Solicitation Description :** ADDENDUM 2 SPORT UTILITY VEHICLE  
**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-11-30 13:30:00	SR 0606 ESR11191600000002307	1

<b>VENDOR</b>
000000188321 RAMEY FORD LINCOLN PRINCETON LLC

**Solicitation Number:** CRFQ 0606 HSE1700000001

**Total Bid :** \$38,276.00      **Response Date:** 2016-11-19      **Response Time:** 11:19:02

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal Rink  
 (304) 558-2402  
 crystal.g.rink@wv.gov

<b>Signature on File</b>	<b>FEIN #</b>	<b>DATE</b>
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SPORT UTILITY VEHICLE	1.00000	EA	\$38,276.000000	\$38,276.00

Comm Code	Manufacturer	Specification	Model #
25100000			

**Extended Description :** VENDOR SHALL ENTER ALL PRICING ON THE ATTACHED PRICING PAGE.  
IF BIDDING ONLINE, VENDOR SHOULD ENTER \$0.00 IN THE OASIS COMMODITY LINE.  
VENDOR IS RESPONSIBLE FOR COMPLETING AND ATTACHING EXHIBIT A PRICING PAGES TO THEIR ONLINE

**Comments:** as mentioned in cover letter, 90 is very likely. 120 is guarantee.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 36 - Vehicles

Proc Folder: 258424

Doc Description: ADDENDUM 2 SPORT UTILITY VEHICLE

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-11-15	2016-11-30 13:30:00	CRFQ 0606 HSE1700000001	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

*Ramey Ford Princeton  
 498 Courthouse Rd  
 Princeton, WV 24740  
 304-425-2128*

**FOR INFORMATION CONTACT THE BUYER**

Crystal Rink  
 (304) 558-2402  
 crystal.g.rink@wv.gov

Signature X

FEIN #

*45-2784124*

DATE

*11/16/16*

All offers subject to all terms and conditions contained in this solicitation



**ADDITIONAL INFORMATION:**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, HOMELAND SECURITY AND EMERGENCY MANAGEMENT, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE-TIME PURCHASE OF A LARGE FOUR WHEEL DRIVE SPORT UTILITY VEHICLE PER THE ATTACHED DOCUMENTATION.

INVOICE TO		SHIP TO	
ACCOUNTING TECHNICIAN 304-558-5380 HOMELAND SECURITY & EMERGENCY MANAGEMENT BLDG 1 RM EB80 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0360	ACCOUNTING TECHNICIAN 304-558-5380 HOMELAND SECURITY & EMERGENCY MANAGEMENT BLDG 1 RM EB80 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0360

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	SPORT UTILITY VEHICLE	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25100000	Ford	Expedition 4x4	2017

**Extended Description :**

VENDOR SHALL ENTER ALL PRICING ON THE ATTACHED PRICING PAGE.

IF BIDDING ONLINE, VENDOR SHOULD ENTER \$0.00 IN THE OASIS COMMODITY LINE.

VENDOR IS RESPONSIBLE FOR COMPLETING AND ATTACHING EXHIBIT A PRICING PAGES TO THEIR ONLINE BID. SEE SECTION 18 OF INSTRUCTIONS TO BIDDERS.

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2016-10-31

HSE1700000001	<b>Document Phase</b> Draft	<b>Document Description</b> ADDENDUM 2 SPORT UTILITY VEHICLE	<b>Page 3</b> of 3
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Ms. Rink,

Thank you for the opportunity to bid with the Department of Homeland Security. Hopefully you'll find our materials not only in depth, completely conformed to the bid specifications, and absolutely competitive with other bidders.

We look forward to working with you on this, and other business in the future. Ramey Ford Princeton has been in business for the past 5 years, but before that spent over 25 years as Andy Clark Ford, and the majority of our staff and management have remained through the transition. The years of experience serving you are second to none.

In this bid package, you'll find specifications for the SUV being provided by Ford. Please note that while the Ford Expedition build does reflect an MSRP, that does not represent your purchase price. The overall bid is supplied on the included bid pricing sheet.

Regarding timeframes, we do expect to meet your order deadline of 90 days from original purchase order, but we prefer to guarantee a delivery within 120 days. 90 is much more likely, but we always prefer to account for unexpected delays, as we are at the mercy of production schedules from Ford.

I appreciate your earlier email regarding the Stabilizer bar. Though you sent me confirmation on Explorer and Expedition, I have found that the Explorer does not meet many other needs, and that an Expedition is the proper vehicle based on your specs.

In addition, the price we quoted includes heavy duty all weather floor mats. The floor mats specified in the bid were not all weather, but rather, just front, rear, and back. If you prefer the carpet mats, you can deduct \$60 from the purchase price, but I thought for that small amount of money, you'd prefer the All Weather, heavy duty rubber floor mats for front, rear, and back. If you accept the bid as is, it will come with All Weather; please specify if you prefer the carpet mats.

We believe that our proposals will include any and all equipment that you have requested to be installed. Our relationship with Ford Motor Company is outstanding and our fleet orders arrive quickly and accurately.

If at any time reviewing this proposal, if you've found that you have questions, or I didn't make something quite as clear as it needed to be, please feel free to reach out to me. And if I'm missing any documents or attachments that you will require that doesn't affect the outcome of the bid, please feel free to let me know and I'll get those to you expeditiously.

Thank you again for your bid, and thank you for allowing us to participate in your bidding process.

Sincerely,

LT Schoonover  
Internet Sales Director  
Ramey Ford Princeton  
304-425-2128 ext 1023  
304-910-3097 (cell)  
LT@rameyfordprinceton.com





ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.: CRFQ HSE1700000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Ramey Ford Princeton  
Company

[Signature]  
Authorized Signature

10/31/16  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

**SOLICITATION NUMBER:** CRFQ HSE1700000001

**Addendum Number:** 1

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

**Description of Modification to Solicitation:**

1. To extend bid opening date to November 30, 2016 at 1:30 PM EST

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



**SOLICITATION NUMBER:** CRFQ HSE1700000001  
**Addendum Number: 2**

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

**Description of Modification to Solicitation:**

1. To provide answers to vendor questions

No other changes at this time

Bid opening date remains November 30, 2016 at 1:30 PM EST

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

LT Schoonover Internet Sales Director

(Name, Title)

(Printed Name and Title)

498 Courthouse Rd Princeton, WV 24740

(Address)

304-425-2128 304-915-0303

(Phone Number) / (Fax Number)


LT@rameyfordprinceton.com

(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Ramey Ford Princeton

(Company)

 Internet Sales Dir.

(Authorized Signature) (Representative Name, Title)

LT Schoonover

(Printed Name and Title of Authorized Representative)

10/28/16

(Date)

304-425-2128 - 304-915-0303

(Phone Number) (Fax Number)



**REQUEST FOR QUOTATION**  
**CRFQ HSE1700000001**  
**2017 or Latest Model Year Full Size Sport Utility Vehicle**

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8.4 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** LT Schoonover  
**Telephone Number:** 304 425-2128  
**Fax Number:** 304 915-0303  
**Email Address:** LT@rameyfordprinceton.com



# VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1.  Application is made for 2.5% vendor preference for the reason checked:  
Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

- 2.  Application is made for 2.5% vendor preference for the reason checked:  
Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

- 3.  Application is made for 2.5% vendor preference for the reason checked:  
Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

- 4.  Application is made for 5% vendor preference for the reason checked:  
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

- 5.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

- 6.  Application is made for 3.5% vendor preference who is a veteran for the reason checked:  
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

- 7.  Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.  
Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Ramey Ford Princeton

Signed: *Jac Miller*

Date: 4-28-16

Title: CFD

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Ramey Ford Princeton

Authorized Signature: \_\_\_\_\_ Date: 11/15/2016

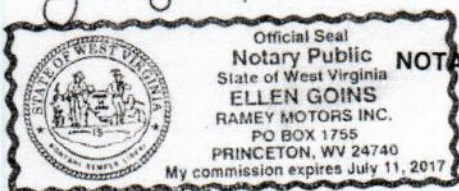
State of WV

County of Mercer, to-wit:

Taken, subscribed, and sworn to before me this 15 day of November, 2016.

My Commission expires July 11, 2017, 20    .

**AFFIX SEAL HERE**



**NOTARY PUBLIC**

Ellen Goins



CNGP530

VEHICLE ORDER CONFIRMATION

11/16/16 16:00:47

==>

Dealer: F47545

2017 EXPEDITION

Page: 1 of 1

Order No: 0001 Priority: A3 Ord FIN: QS078 Order Type: 5B Price Level: 745

Ord Code: 101A Cust/Flt Name: HOMELAND SEC PO Number:

RETAIL

RETAIL

U1G 4X4 XL \$44620

REMARKS TRAILER

.119" WHEELBASE

153 FRT LICENSE BKT NC

N1 BLUE JEANS

SP DLR ACCT ADJ

C CLOTH BUCKET

SP FLT ACCT CR

H EBONY

FUEL CHARGE

101A EQUIP GRP 1075

58B .AM/FM SINGLE CD NC

DEST AND DELIV 1195

.FLD FLAT 3RD RW

TOTAL BASE AND OPTIONS 47945

99T .3.5L ECO V6 NC

TOTAL 47945

446 .6-SPD AUTO O/D NC

\*THIS IS NOT AN INVOICE\*

X3L 3.73 LTD AXLE 320

41K SKID PLATE PKG 100

51R ALL WTHR MATS 75

536 TRAILER TOW 560

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

F9=View Trailers

S099 - PRESS F4 TO SUBMIT

QC06006



**STANDARD EQUIPMENT****MECHANICAL**

- Axle
  - Non-Limited-slip 3.15 (4x2 Non EL)
  - Non-Limited-slip 3.31 (4x4 Non EL & 4x2 EL)
  - Limited-slip 3.73 (4x4 EL)
- Brakes – 4-Wheel Disc (ABS)
- Engine – 3.5L V6 EcoBoost®
- Steering – Electric Power-Assist Steering (EPAS)
- Suspension – Multilink Independent Rear
- Transmission – 6-Speed Auto w/SelectShift®

**SAFETY/SECURITY**

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags
  - Safety Canopy® (Incl. 3<sup>rd</sup> Row)
  - Side-Impact
- Child-Safety Locks – Rear
- Keyless-Entry
  - Remote
  - SecuriCode™ (Keypad)
- LATCH (Lower Anchors & Tethers for Children) system
- Lighting – Illuminated Entry w/Approach Lamps
- Perimeter Alarm
- Seat belt pre-tensioners, Load limiting retractors, dual-stage front airbags, driver seat position sensing & crash severity sensing
- Security – SecuriLock® Passive Anti-Theft System (PATS)
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)
- Traction Control (Brake Assist & Engine Braking)

**EXTERIOR**

- Bumpers – Mold-In-Color, Black
- Door Handles – MIC Black
- Exhaust – Single, Chrome-Tipped
- Glass – Solar-Tinted Front/Rear Privacy Glass
- Grille – Chrome Outer / MIC Black Inner (Black Outer SSV Pkg.)
- Headlamps – Quad Beam Reflector w/Blackout Treatment
- Lighting – Halogen (Round) Fog Lamps
- Mirrors
  - MIC Black, Power, Heated
  - Puddle Lamps
- Roof Rack – Black Side Rails w/Black Crossbars
- Running Boards – Platform – Black (Opt. with SSV Pkg.)
- Skid Plate (4x2 – Front Skid Plate)
- Trim – Mold-In-Color, Black
- Wheels/Tires – 17" Aluminum Wheels (265/70R17 AT OWL)

**INTERIOR/COMFORT**

- Center Console – Large Floor Storage, Transmission Shifter, Coin Holder, (2) Headphone Jacks and Pen/Pencil Holder
- Climate Control – Manual w/Rear Auxiliary Controls
- Coat Hooks – (2) 2<sup>nd</sup> Row, (2) 3<sup>rd</sup> Row
- Cupholders – (4) 1<sup>st</sup> Row, (2) 2<sup>nd</sup> Row, (3) 3<sup>rd</sup> Row
- Door-Locks – Power w/AutoLock
- Floor Mats – 1<sup>st</sup> and 2<sup>nd</sup> Row
- Grab Handles – 1<sup>st</sup> Row, 2<sup>nd</sup> Row and Liftgate

**INTERIOR/COMFORT (continued)**

- Lighting
  - Delayed Accessory Lighting
  - Dome Lamp – 1<sup>st</sup> Row and Cargo
  - Illuminated Door-Switches
  - Reading Lamps – 1<sup>st</sup> Row
- Overhead Console w/Sunglass Holder and Conversation Mirror
- Rear Cargo Area – Cargo Management System (EL Only)
- Rearview Mirror – Electrochromic w/display screen
- Seats
  - Cloth
  - 1<sup>st</sup> Row – 6-way Power Driver's Bucket Seat with Manual Recline and Manual Lumbar
  - 1<sup>st</sup> Row – Manual Passenger Bucket Seat (2-Way)
  - 2<sup>nd</sup> Row – 40/20/40 (CenterSlide®) w/Recline
  - 3<sup>rd</sup> Row – Fold-Flat 60/40 (EL)
- Steering Wheel
  - Leather
  - Manual tilt/telescoping
- Storage
  - 3<sup>rd</sup> Row Bins (Non EL)
  - Glove Box
- Sun visors w/Dual Illuminated Mirrors
- Windows – Power – Driver 1-Touch Up/Down

**FUNCTIONAL**

- Audio
  - AM/FM Single-disc CD/MP3 player
  - 6 Speakers
  - Input Jack
- Cruise Control
- Easy Fuel® (Capless Refueling)
- Headlamps
  - AutoLamp<sup>1</sup>
  - Rain lamps
- Hill Descent Control™ (4x4 Only)
- Hill Start Assist
- Instrument Cluster
  - Message Center
  - Tachometer
  - Trip Odometer
  - Outside Temperature Display
- MyKey®<sup>2</sup>
- Neutral Tow w/Front Tow Hooks – (4x4 only)
- Powerpoints – (1) 1<sup>st</sup> Row (1) 2<sup>nd</sup> Row Center Console (1) Cargo Area
- Rearview Camera
- Trailer Sway Control
- Trailer Tow – Integrated Class IV w/4-pin connector
- Windows – Rear Defroster
- Windshield Wipers – Intermittent Front & Rear

<sup>1</sup> Autolamp feature not offered on XL 100A & 102A Series<sup>2</sup> MyKey® feature for 100A & 102A only offers speed restriction option



# Features included in packages

101A

SYNC® with MyFord® Enhanced Voice Recognition Communications and Entertainment System
SiriusXM® Satellite Radio ("N/A in AK or HI" (Not Available in Alaska or Hawaii))
AM/FM Single-CD/Single 4.2" instrument cluster / 4.2" Center Stack w/rear view camera
Single-Zone Electronic Air Temperature Control (EATC) w/Rear Aux Control
Compass
SelectShift® automatic transmission with Progressive Range Select
Seats, 3 <sup>rd</sup> Row 60/40 Manual Bench, Cloth

8 Trailer Tow Pkg

3.73 Rear-Axle, Limited-Slip (All Non EL & 4x2 EL)

## Heavy-Duty Trailer Tow Package

- Class IV Trailer Hitch receiver
- Wiring harness w/4 & 7 pin connector
- Heavy-duty auxiliary transmission oil cooler
- Heavy-duty radiator
- Electronic braking wiring kit
- Integrated trailer brake controller

Skid plates cover Front, Transferrcase, and fuel tank

EXHIBIT A

CRFQ HSE 1700000001

Vendor Name:

Ramey Ford Princeton

Manufacturer/Brand:

Ford

Model Name & Number:

2017 Expedition 4x4

Vehicle Requirements:

Classification:	Large Sport Utility	✓
Drive:	4 Wheel/All Wheel	✓
Passenger seating:	7 minimum (including	✓
Doors:	4, minimum	✓
Wheelbase:	119 in., minimum	✓
GVWR:	5,600 lbs. min,	✓
Engine:	8 cylinder minimum	V6 turbo ✓

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:				
Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	20	15	38,276	58,588.51

$$\left( \frac{75000}{20} + \frac{25000}{15} \times 3.75 \right) + 38,276$$

$$\left( 3750 + 1666.67 \right) \times 3.75 + 38,276$$

$$20312.51 + 38,276$$



### AVAILABLE PACKAGES<sup>3</sup>

Heavy-Duty Trailer Tow Package (536)

Monotone Appearance Package (King Ranch) (951)

### DIMENSIONS & CAPACITIES

EXTERIOR (in.)	Expedition	Expedition EL	INTERIOR (in.)	Expedition	Expedition EL
Length	206.0	220.8	<b>2nd Row</b>		
Wheelbase	119.0	131.0	Head room	39.8	39.7
Width – Excluding mirrors	78.8	78.8	Leg room	39.1	39.1
including mirrors	91.8	91.8	Hip room	59.9	59.9
Mirrors folded	79.7	79.7	Shoulder room	63.7	63.7
Height	77.2	77.7 (4x2); 78.3 (4x4)	<b>3rd Row</b>		
Minimum running ground clearance	8.3 (4x2); 8.0 (4x4)	8.3 (4x2); 8.0 (4x4)	Head room	38.3	38.0
Liftover height	34.1 (4x2); 34.0 (4x4)	34.1	Leg room	37.7	37.7
Cargo rear opening height	34.6	34.1	Hip room	50.2	51.8
Cargo rear opening width at floor	56.7	56.7	Shoulder room	51.9	67.1
<b>INTERIOR (in.)</b>			<b>CAPACITIES (cu. ft.)</b>		
<b>1st Row</b>			Cargo volume –		
Head room	39.6	39.5	Behind 1st row	108.3	130.8
Leg room (max.)	43.0	43.0	Behind 2nd row	55.0	85.5
Hip room	59.3	59.3	Behind 3rd row	18.6	42.6
Shoulder room	63.2	63.2	Fuel (gal.)	28.0	33.5
			Seating	5, 7, 8	7, 8

### ENGINE<sup>4</sup>

	3.5L EcoBoost V6
Horsepower (hp @ rpm)	365 @ 5,000
Torque (lb.-ft. @ rpm)	420 @ 2,250

### EPA-ESTIMATED RATINGS<sup>4,5</sup>

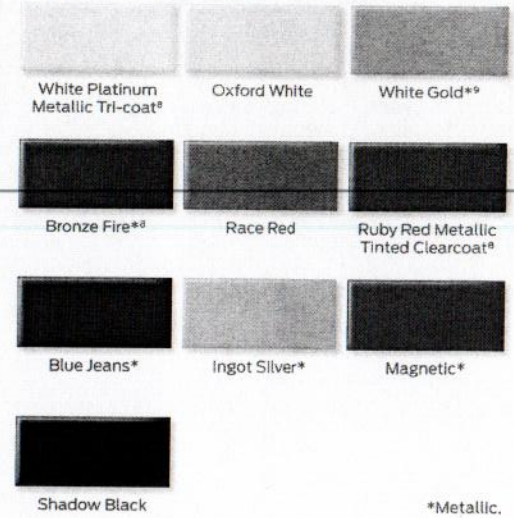
	3.5L EcoBoost V6
Expedition	
4x2	16 city/22 hwy/18 combined mpg
4x4	15 city/20 hwy/17 combined mpg
Expedition EL	
4x2	15 city/21 hwy/17 combined mpg
4x4	14 city/20 hwy/16 combined mpg

### TRAILER WEIGHT RATINGS<sup>4,6</sup>

Hitch Class	Expedition	Expedition EL
4x2 Class IV	9,200 lbs.	9,200 lbs.
4x4 Class IV	9,200 lbs.	9,100 lbs.

Maximum weights shown are for properly equipped vehicles with required equipment and a 150-lb. driver. Weight of additional options, equipment, passengers and cargo must be deducted from this weight. For additional information, see your dealer. Cargo and load capacity limited by weight and weight distribution.

### EXTERIOR COLORS<sup>7</sup>



### INTERIOR COLORS<sup>7</sup>

