



**KREPS  
ZACHWIEJA  
ARCHITECTS, INC.**

300 CAPITOL STREET, SUITE 1100, CHARLESTON, WV 25301

Phone 304 346-5361

Fax 304 346-5365

September 1, 2016

To: State of West Virginia  
In care of: Ms. Jessica S. Chambers,  
Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

Re: Expression of Interest for Window Replacement Design for Multiple Armories

Dear Ms. Chambers:

We are pleased to present our qualifications to provide complete Architectural Services to the State of West Virginia Division Engineering & Facilities. We understand that the Adjunct Generals Office is planning to replace the windows of the Armories located in Clarksburg, Martinsburg and Salem, West Virginia.

Kreps and Zachwieja has substantial experience in the renovation and retrofit of existing facilities replacing building systems that are beyond or nearing the end of their intended lifecycle. Recently, we successfully completed a complete window replacement for Smith Hall at Marshall University, which entailed removal of the existing original single pane windows and the subsequent retrofit with new double paned, Low-E window systems. The University had anticipated an original schedule to be completed over two summers. This would have necessitated closing the building twice over the course of two years and extending the construction contract unnecessarily. Our extensive experience in working with hospitals that cannot afford to be "shut down" due to ongoing construction activities enabled us to approach Marshall University with an innovative concept to reduce construction time and disruption to building occupants. We were able to compress the schedule to just one summer session, thus saving Marshall University valuable time and more than 1 Million Dollars off the original 4 Million Dollar construction budget.

Allow us to put our talent and expertise to work for you. We look forward to the opportunity to discuss our qualifications in person and specifically what KZA can do to make this an award winning, successful project for you.

I remain Sincerely Yours,

Kreps and Zachwieja Architects/Consultants Inc.



Mark T. Zachwieja, AIA President

09/01/16 12:13:09

WV Purchasing Division

## TABLE OF CONTENTS

### 1. TEAM OVERVIEW

The Team  
Krepz and Zachwieja  
Design Services

### 2. PROCESS/SCHEDULE

Concept  
Process/Communication  
Project Delivery/Budgeting  
Permitting/Regulatory Approvals  
Adherence to Established Timelines - Schedule  
LEED/Sustainable Design

### 3. TEAM EXPERIENCE

Project Ideals  
Marshall University  
Ned Chilton 911  
Boone Memorial Hospital  
King's Daughters Medical Center  
St. Mary's Medical Center  
Weitzel County Hospital  
Thomas Memorial Hospital

### 4. YOUR TEAM

### 5. REFERENCES



COMPANY LEGAL NAME

Kreps & Zachwieja Architects/Consultants, Inc

LOCATION OF INCORPORATION

West Virginia

PRINCIPAL OFFICERS

Mark T. Zachwieja, Principal in Charge

BOARD OF DIRECTORS

Mark T. Zachwieja, President

LOCATION OF OFFICES

Charleston, WV

NUMBER OF EMPLOYEES PER OFFICE

Kreps and Zachwieja currently employs 5 design professionals:

BREAKDOWN OF EMPLOYEES BY DISCIPLINE

Architects .....3  
CAD Technicians.....1  
Planners/Designers.....1



#### ABOUT THE TEAM

Individually each member of our team has a long history of providing the highest quality professional services within their respective market areas. Our team members have each completed multiple engagements with components similar to the requirements of your *Fish and Wildlife Education Center*. Our focus in complex design includes several major buildings involving special uses and other complexities that we can apply to those that you will face on this project. The facilities designed by our team use evidence based design principles that confirm our design strategies and methods. We strive to provide our clients with a unique atmosphere in which they have a positive experience. We would like to put our experience to work for you by designing a unique environment that works for you.

We have assembled a highly qualified team that is ready to work for you to meet your design schedule and can begin immediately. Our team prides itself on our ability to quickly produce knowledgeable design solutions that can go to bid and make your deadlines.

Each Member of our team brings a unique strength to this project. Realizing the similarity of mission and the desire to serve West Virginia clients, our Team would be honored to serve you.

**Innovative Solutions – Measurable Results** Complex projects need an integrated process that establishes priorities, tests their validity, analyzes their market depth, and apply a flexible, responsible facilities planning solution. Kreps and Zachwieja is a consulting and design firm with a diverse group of professionals focused on each client's unique priorities, vision, and market position. Our guiding philosophy is Innovative Solutions – Measurable Results. We focus on bringing our clients the most innovative solutions that will directly deliver measurable results. Each solution is measured on how it results in elevating our clients' success.

#### Comprehensive Planning Recommendations

We believe that facilities should only be in service to deliver the mission and vision of the organization. To accomplish this, a solid facility planning solution should integrate the strategic objectives of an organization, respond to solid planning parameters, support streamlined operations, and plan for flexible integration of rapidly changing technologies. We have had the opportunity to deliver planning services to a wide range of organizations. Each of our clients has unique challenges that result in tailored solutions. These clients include major university-affiliated teaching hospitals, community hospitals, the State of West Virginia, the Catholic Diocese of Wheeling-Charleston, Federal and City Government.

Energized Process

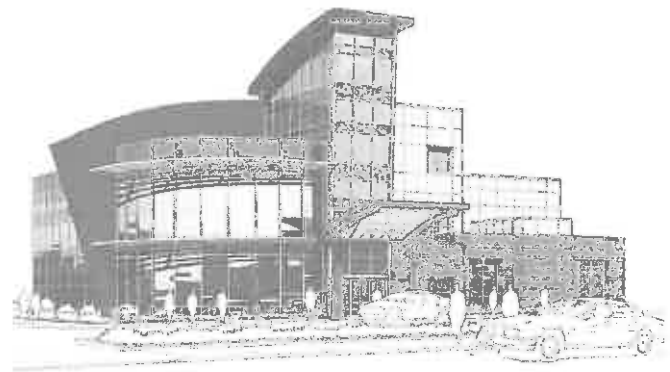
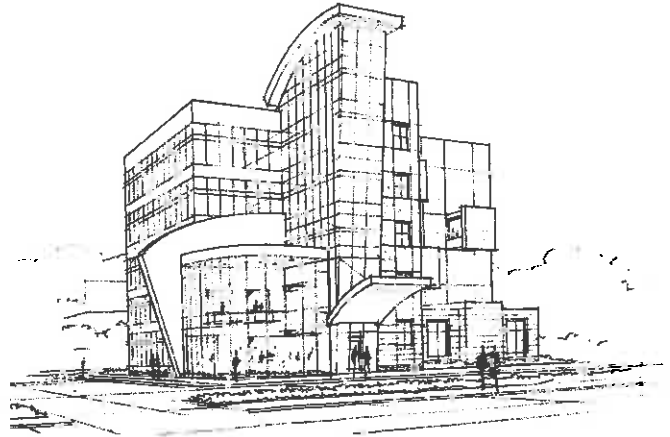
Fun and creativity are linked, and they make for surprising outcomes. We enjoy our work and strive to energize our clients. We believe that the most unique solutions are formed when a group of diverse individuals are fully engaged. We believe that teams who work hard should also enjoy the process. For this reason, we deliver an exciting, fun, and engaging consulting style.

Vision

Kreps and Zachwieja is a unique consulting and design practice that delivers award winning design expertise in all aspects of planning services. Our facility planners team with our clients to develop integrated planning recommendations that position our clients' facilities to attain their unique strategic objectives.

3-D Animation and Renderings

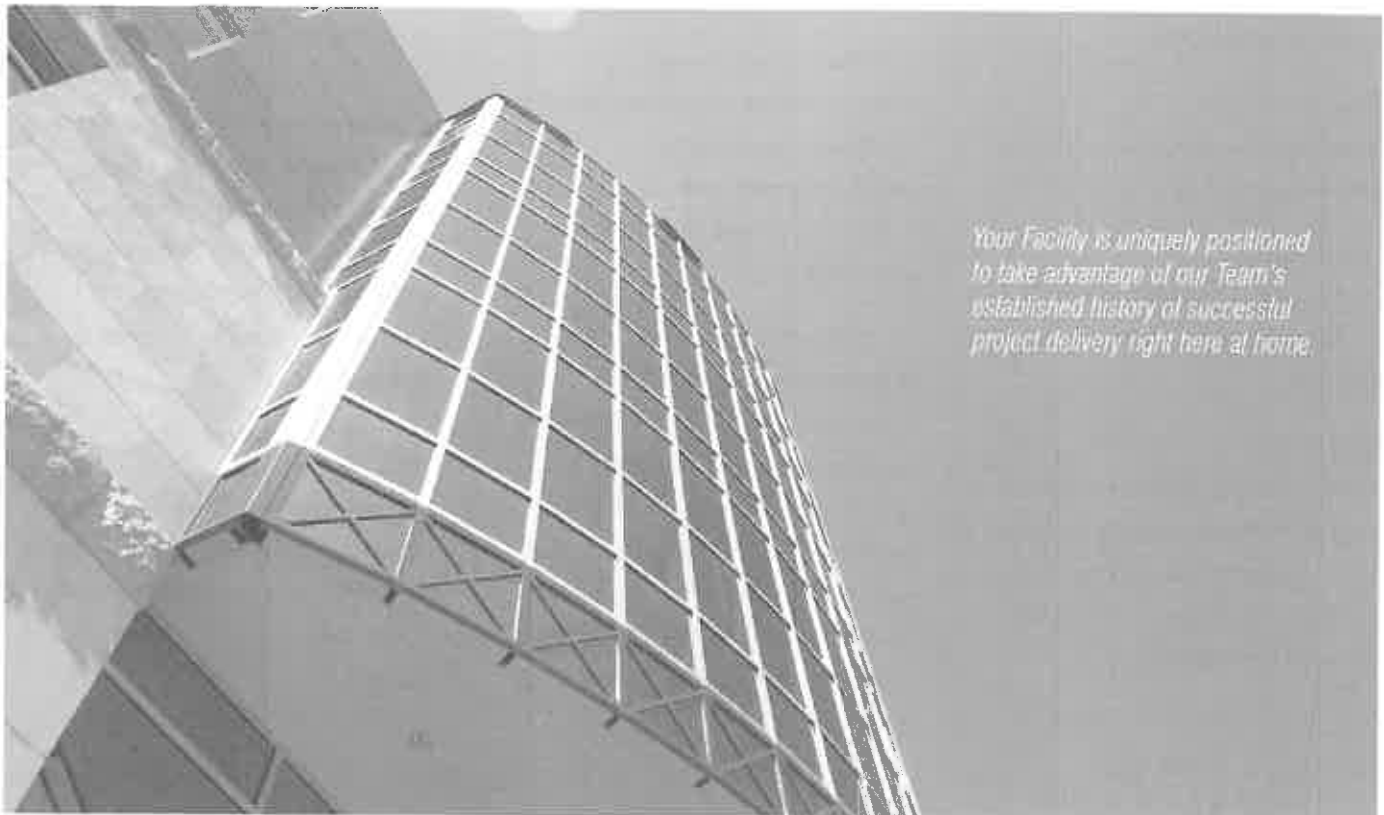
As part of our integrated approach, we can incorporate the use of 3-D design to aid in the visualization of a project. Visualization is a powerful tool that aids in the development and understanding of a design concept. We offer a wide range of 3-D imaging from schematic plans to finished photo renderings and understanding of the design concept.



## ABOUT KREPS AND ZACHWIEJA

Kreps and Zachwieja has provided outstanding professional services to its clients since 1945, when Vecellio & Kreps was founded. Recognized for our quality service, expertise, and longevity, Kreps and Zachwieja focuses on the quality of our designs, the accuracy of our construction documents, and the functional relevance of our planning.

Kreps and Zachwieja Architects is the only design firm in the State of West Virginia dedicated primarily to the Healthcare Industry and other complex building solutions. Since 1945, we have produced nearly 3,000 projects for only a handful of clients. By focusing on Healthcare Design, we bring a level of expertise and knowledge to our clients that help them enhance the way they do business. As a client of Kreps and Zachwieja Architects, you should expect us to know your business. We believe our success is derived from the idea that we are not just designing buildings, we are building relationships. This attitude we have towards customer service has placed us in the unique position to understand the complexities that our clients face on a daily basis and respond appropriately.



*Your Facility is uniquely positioned to take advantage of our Team's established history of successful project delivery right here at home.*

## DESIGN SERVICES

The Kreps and Zachwieja Experience is based upon in-depth knowledge, passion and excitement. We listen to our clients intensely while providing challenging leadership for each engagement. Our unique problem solving process generates exciting new solutions while building consensus among stakeholders and includes the following services:



### Master Planning

Development of a plan to utilize all physical properties in order to respond most effectively to the strategic goals and objectives of the institution.

### Facility Assessment

Evaluation of existing amount, type, and condition of existing buildings and property of an institution.

### Planning

General analysis and layout of functions to be located in a facility.

### Programming

Development of areas for each space in a department based on projected utilization.

### Design

Includes elements of detailed planning of the facility, how the building is shaped in all three dimensions, what materials are used, and how these materials are expressed in the building.

### Equipment Planning

Assisting in the selection of non-furnishing items of medical equipment.

### Scheduling

Development of detailed schedules for the project when complex phasing is required in the construction phase or coordination of the trades.

### Construction Coordination

Variety of specialized services, including negotiation, facilitation and mediation services provided by Kreps and Zachwieja or by one of our specialty consultants.

Currently, with our experience of over 3,000 projects in all major building types, those clients desirous of readily accessible architectural services as well as total architectural and engineering expertise are able to realize their needs with our firm. Our full service capabilities enable the firm to follow projects through all phases, from planning to construction

and occupancy. And with our diverse project experience, we understand how to focus staff and resources to meet clients' individual needs, schedules, and locations. At Kreps and Zachwieja, we are with you every step of the way.

### Technology

We understand the need of our clients to retain electronic copies of the work performed. Our office utilizes electronic document review and enjoys a working relationship with many of our client's vendors that include the sharing of electronic information. We have the capability of sharing information in a multitude of formats and versions of software.

### Litigation

We have never been involved in any litigation regarding a construction dispute or our delivery of design services in our 70 year history.



02 PROCESS / SCHEDULE



# CONCEPT

## General Project Philosophy

To respond to the challenges and opportunities presented by this project, Kreps and Zachwieja Architects has assembled a uniquely qualified group of design professionals. We have carefully balanced local experience with program-specific design expertise to ensure that the resulting team is as creative, responsive, and quality driven as possible. This team will lead the project team and stakeholders through a process of investigation, evaluation, design, and documentation that will ultimately lead to the most successful project possible.

At each stage of the project we will:

- Involve all stakeholders and build consensus towards practical design solutions.
- Quickly highlight areas where goals align and potential areas which may require resolution.
- Lead a conversation where the team's various experiences and expertise can inform the design process.
- Explore creative design solutions that will consider the alternatives.
- Have no cookie-cutter solutions.
- Create Sensory-Rich environments that consider emerging technologies that will impact our planning.
- Think outside the box.
- Innovate.
- Implement results of exploration into practical designs.
- Understand the program, cost and schedule implications of new solutions.
- Think through the detail, coordination, and expansion implications.
- Keep the process moving forward to complete the project on schedule.
- Develop realistic budgets that optimize every opportunity to save Your Facility money.

PROCESS: A PLANNED APPROACH

CONSENSUS BUILDING/COMMUNICATION

Consensus Building is key to any successful complex project involving multiple groups. All parties need to feel that their interests have been addressed and, if pertinent, incorporated into the design.

ABILITY TO PROVIDE SERVICES

While our office is conveniently located in Charleston, West Virginia, we routinely travel to numerous clients in the tri-state area and within our region. We focus on providing quality service to Our Region, with the vast majority of our clients are within a two hour drive from Charleston. Our Team is in place and ready to begin work on your project immediately. We will work to meet your time line for the project.

PROJECT DELIVERY/BUDGETING

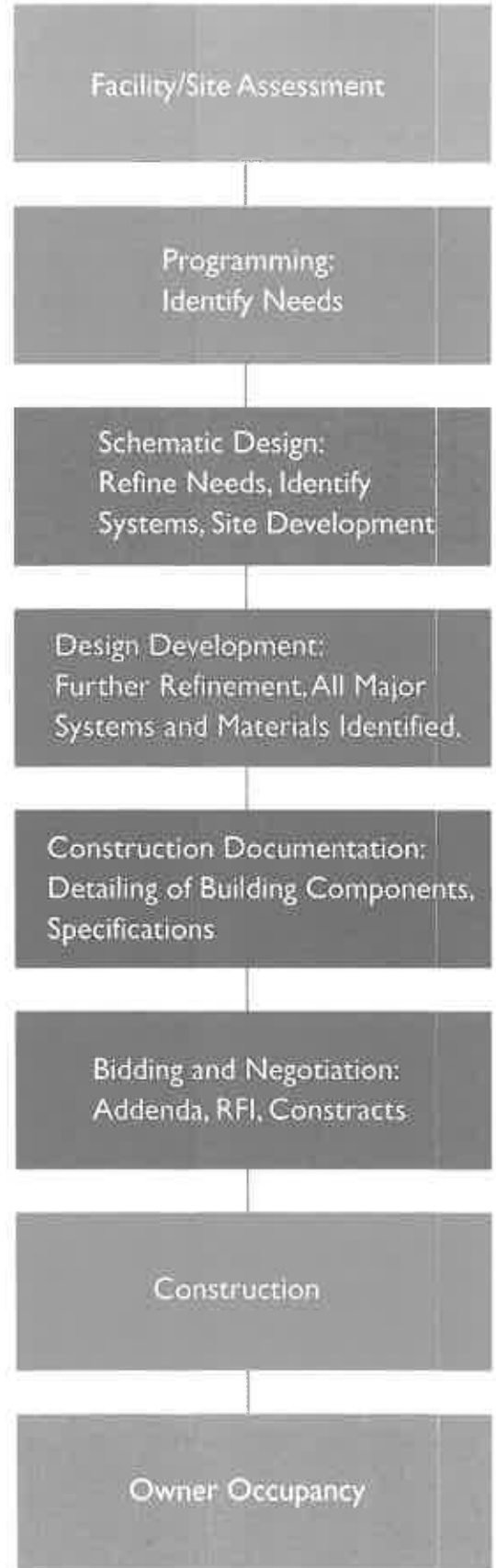
Our Design approach is simple and uncomplicated. We are primarily driven to listen to you and meet your needs. That's it. Our intent is to speed your project to market using an integrated project delivery method that we've been using quite successfully over the years.

Early in the design process we identify the "stake holders" in the project and build consensus on all relevant issues that will arise as the process unfolds. We understand that in order to for this project to be successful, strong leadership will be required on our part to keep the stake holders focused and able to make timely decisions in order to keep the design moving forward. While the team begins work to program the building spaces and give relevant meaning to space and location of each, intense site analysis will be conducted to properly orient the new building to take advantage of any opportunity to enhance the project. Within weeks, the team will have a program of building spaces that will describe each space by its use and its area in square feet.

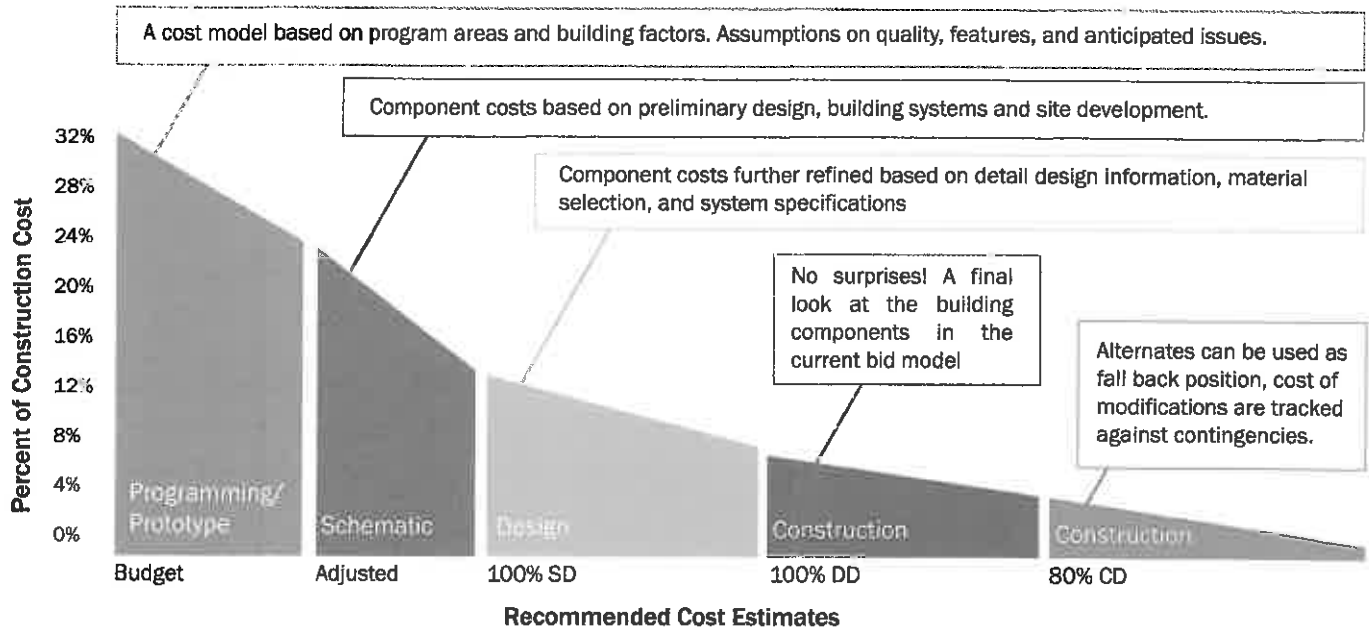
Based on this work, we can begin to test our budget by

CONCEPTION

ACTUALIZATION



## DESIGN PHASES COST REDUCTION POTENTIAL



using Order of Magnitude pricing from our vast in-house database of recent local construction costs for buildings of similar types and size. At this time the team will engage in a series of "workshop" style design meetings with all the key stakeholders. The end result will be a schematic plan and conceptual design including narrative descriptions and an outline specification of all the buildings' engineering systems.

We are confident in our ability to produce drawings early in the project that encourage a meaningful "dialogue" between owner and architect. This dialogue will benefit you, the owner, by saving valuable time and money in the process. As you can see on the graph above, this is the time when changes can have the greatest impact on budget and schedule.

From there, the design team will begin to narrow the focus of tasks performed to finalize the design and details that will form the construction documents. At 80% completion, we will review the drawings with the owner to perform a cost estimate that will guide us into the final stages of document production and onto approvals for construction to begin. At 100% complete drawings, we will be within budget (our guarantee

to you) and the bidding and construction process can begin.

We will provide construction period services throughout the duration of the construction to ensure that the work is being completed to meet your needs. Once construction is finalized, we will be at your service to ensure a smooth transition into the new complex. Near the end of the critical first year of occupancy, the design team will conduct a post-occupancy evaluation to monitor the overall success of the designs and confirm warranties on workmanship, etc. before they expire.

We want to forge a special relationship with Your Facility to produce an award winning project that will enhance the way you do business and meet your goals and objectives.

## PERMITTING/REGULATORY APPROVALS

### FEDERAL AND STATE DEPARTMENTS

Kreps and Zachwieja works regularly with state officials on zoning and approvals in West Virginia. We strive to establish a good relationship at the earliest phases of a project. Kreps and Zachwieja considers federal, state and local agencies as part of the project team throughout the design and construction phases of the project. With our current projects in West Virginia, Kreps and Zachwieja has developed a successful working relationship with the governing agencies and possesses exhaustive knowledge of both building code and licensure requirements.

Our extensive experience includes working with the West Virginia State Fire Marshal's Office, particularly Mr. Norm Fetterman, and with Mr. Forest (PJ) Cooper of the West Virginia Department of Health and Human Resources (DHHR/OHFLAC)

Kreps & Zachwieja's office is strategically located in Charleston, WV, within walking distance to both of these State Agencies. We are regularly in contact with the DHHR regarding our ongoing West Virginia work. We have found this relationship to be useful in the planning and review stages of projects; especially in preventing any last minute costly changes or time delays to the owner.

### WORK WITH HUD AND USDA

Our Team has worked successfully with various funding agencies to produce award winning projects for numerous facilities. Currently we are the Architects for the largest single project funded by the WV USDA: a new 25-bed total replacement facility for Boone Memorial Hospital. This \$35 million total financial package is the complete replacement of the existing 50+ year old facility. Re-utilization of the existing structure was examined but, after considering how future technology could adversely be impacted, it was decided to replace. Previously, we completed a \$6.3 million expansion for Summersville Regional Medical Center that was partially financed and funded thru the USDA - RD and an award-winning \$1.7 million expansion with Wetzel County Hospital that also received funding from the USDA. We understand the specific requirements from these agencies and can successfully combine them into our documents. Previous work with HUD resulted in an AIA award-winning design for the Robert C. Byrd Rural Health Clinic on the West Virginia School of Osteopathic Medicine Campus in Lewisburg, WV.

## ADHERENCE TO ESTABLISHED TIMELINES - SCHEDULE

Kreps and Zachwieja is acutely aware of the relationship between design and construction project management, facilities personnel, procurement, building users and their agencies, zoning and regulatory agents, and community groups. We believe the key to meeting schedule requirements is to define project milestones clearly, understand the goals of specific tasks, and make a personal commitment to meeting the schedule in terms of manpower allocation and personnel involvement. Each of the team members identified for your project is ready to make that personal commitment.

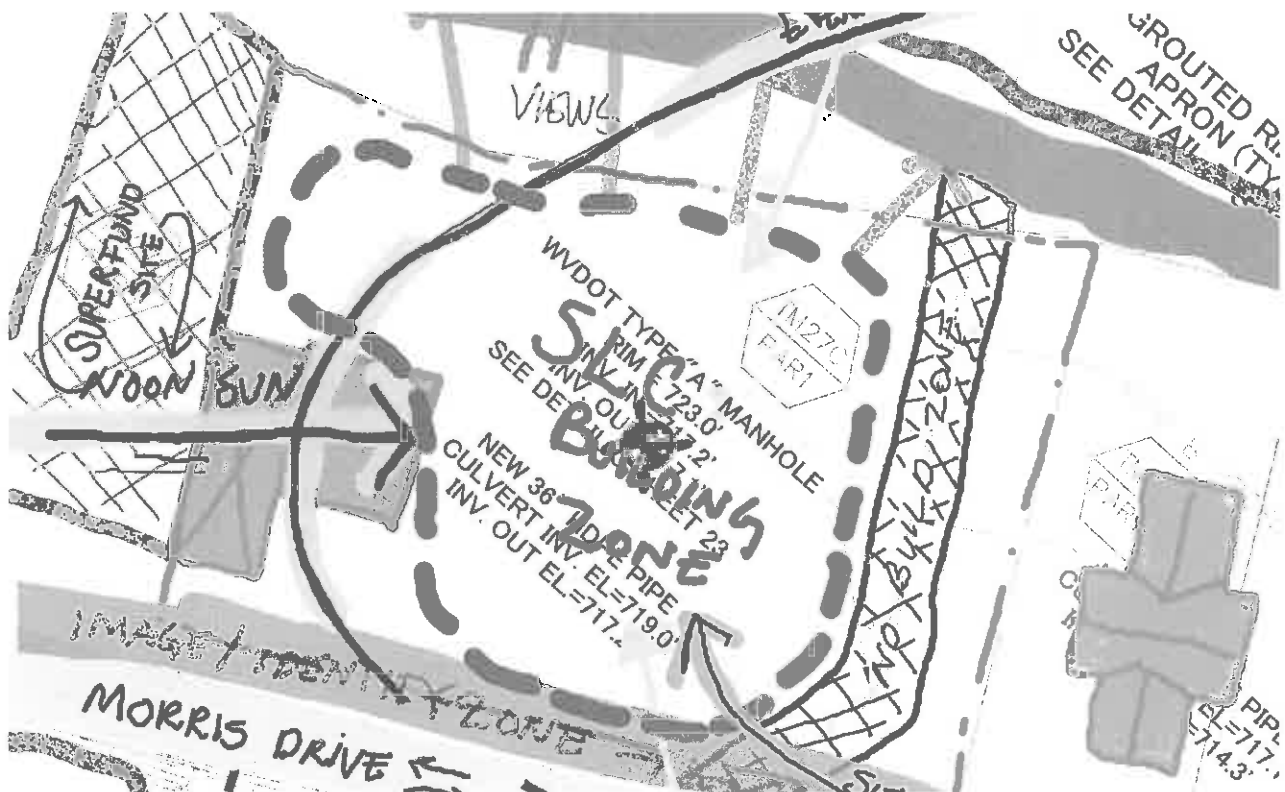
## LEED/SUSTAINABLE DESIGN

New thoughts on how buildings impact our environment have lead many to seek a more sustainable way of construction. One of the challenges in this new way of thinking is up-front cost. For example, when Kreps and Zachwieja designed the new Ned Chilton/Kanawaha County Emergency 911 call center, we pushed for a geothermal HVAC system. This system paid back the initial project cost increase over a more conventional system in less than 5 years. Since this is an emergency communications facility, this type of system is also **less** susceptible to threats, therefore eliminating the need for redundant systems as required by code per this building type and an initial savings of \$350,000 was realized.

More recently, we have introduced many of our clients to high performance building envelopes that are not only energy efficient but aesthetically pleasing. As example, we specified new glass types that significantly reduce the heat gain during the summer allowing them to realize a reduction in size of their cooling systems. Our team has also presented clients with campus masterplans that utilize stormwater retention ponds and green areas with hiking and biking trails. Dealing in the Healthcare industry, we understand the need for low VOC materials and improved indoor air quality as imperative to our clients and their customer's health. Many new IAQ practices were pioneered in the healthcare industry.

We work with local suppliers and manufacturers as much as possible to incorporate local products into our designs. Not only does this reduce the fossil fuel cost of the transportation of these materials to the job site but it keeps the local economy strong. Other manufacturers are selected due to their recycling programs, both in the field and in their factories.

Our Team consists of many LEED accredited professionals and we can use LEED based design strategies to work with you to achieve LEED certification for your project. At Kreps and Zachwieja we have successfully used these sustainable design strategies in our projects for our clients, from major hospital corporations to non-profit community action groups.





Vecellio & Kreps (c. 1960)



Kreps & Kreps (c. 1996)



Kreps Zachwieja Architects (future)



## PROJECT IDEALS: Establishing the Identity of the Project

Every project has a set of overriding ideals that help to drive the vision of the completed building and it's site. These may include:

Creating an Iconographic Image

Community Involvement

Technology

Sustainability

Flexibility

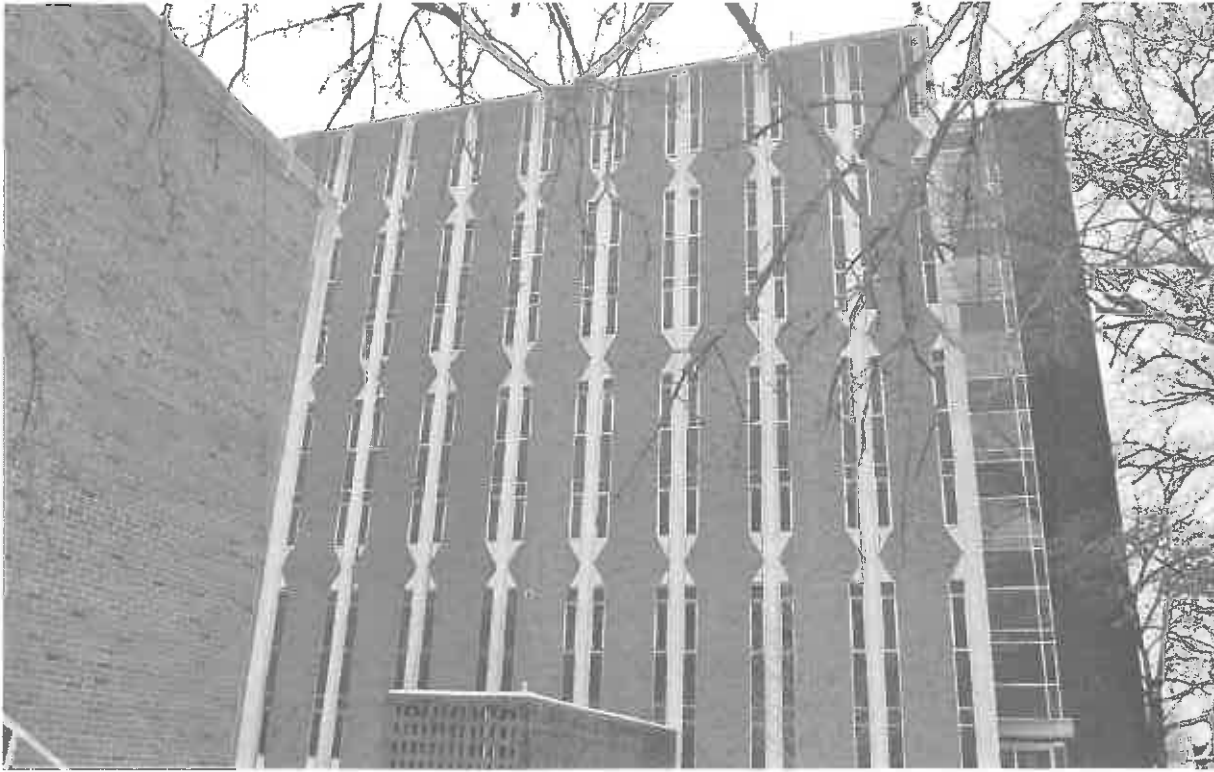
Growth and Expansion

Longevity

Award Winning Design

Successful Projects can incorporate a multitude of these ideals in a harmonious way. The key is establishing these goals early in the process and periodically reviewing them throughout the project design. Complex and exciting projects need not be maintenance intensive. Through careful selection of appropriate systems, materials and finishes, the maintenance impact of the project can be minimized.

## MARSHALL UNIVERSITY SMITH HALL Huntington, West Virginia



Recently completed is the complete window and sanitary stack replacement for Smith Hall, Smith Music and Smith Communications. Replacement of the original windows with newer more thermally efficient system involved significant investigation into an appropriate system that could be retrofitted into the existing structure without significant changes to the appearance of the building. Documents were produced on a very tight schedule and the phased project is currently on schedule for a phase I completion this summer and a phase II next year. Adding to the difficulty in of this project is the retrofit for new window system and the need to complete the classroom window replacement and sanitary piping replacement portions of the work in the main tower during the summer when classes are not in session. Photographic renderings of multiple options for window system options allowed the owner to make a quick decision on style and color for the completed glazing system.

Through careful coordination and standardization of design, KZA was able to cut the project duration to just one building shut-down and substantial savings to the owner.



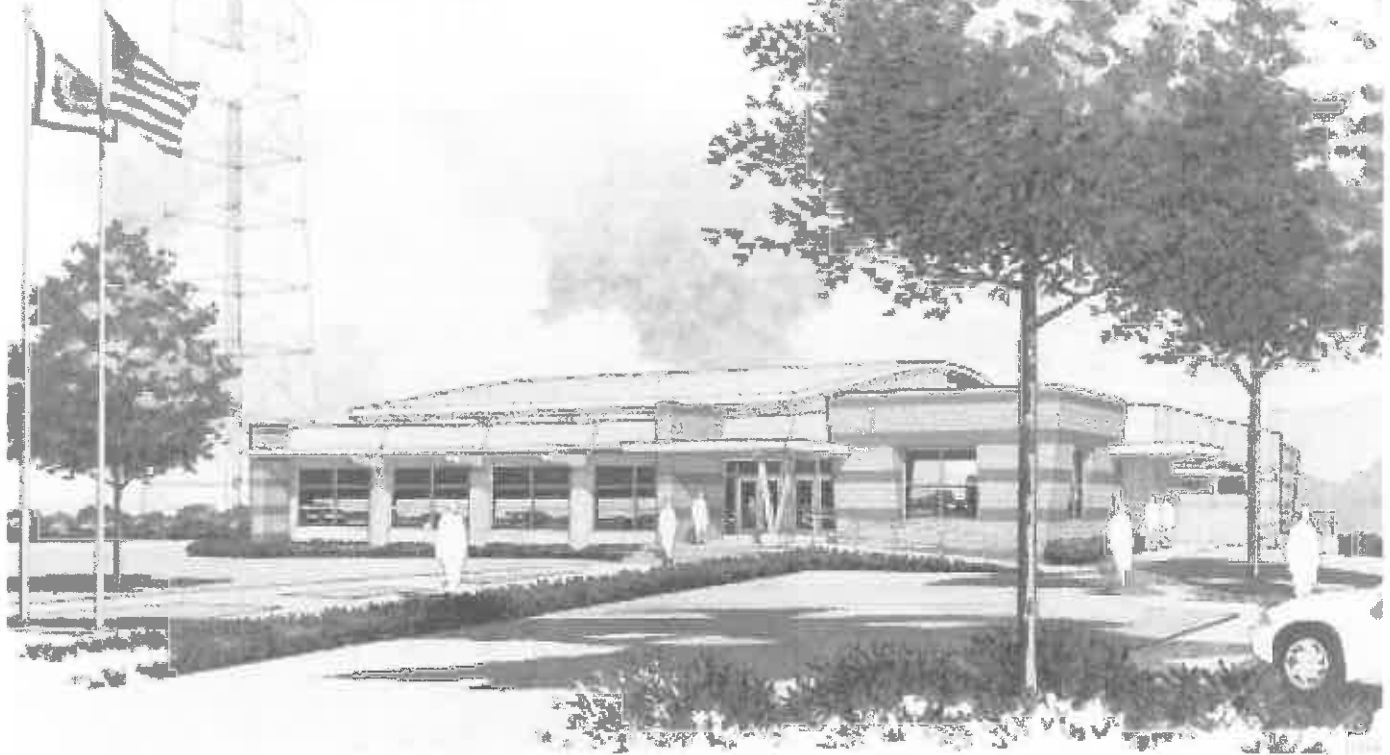


## NED CHILTON 911 CENTER South Charleston, West Virginia

Construction Cost: \$3,800,000

Completion Date: 2005

Size: 13,000SF



This 13,000 square foot facility houses the Ned Chilton 911 Center and the G. Kemp Melton Emergency Operations Center for Kanawha County. It is located on the southern boundary of Charleston, West Virginia, and serves nearly every community in Kanawha County. Along with advanced communications and security systems, the building also features a sub-surface geothermal heating and cooling system that is resistant to terrorist attack and acts of nature.



# BOONE MEMORIAL HOSPITAL

Madison, WV



Kreps and Zachwieja have been selected to be the Architect of Record for the Critical Access replacement hospital that is to be constructed adjacent to the existing hospital site. Currently the programmed area for the new facility stands at 79,000 gsf with an estimated cost of \$25.3 Million. Highlights include a 25-bed Nursing Unit, Emergency Department, Imaging Department including an MRI and CT scanner, Endoscopy/Operating Department, Physical and Cardiac Therapy, on-site Pharmacy and Lab. The project is currently under construction.

The Project is totally funded through the USDA and is the largest award in the history of the State of West Virginia.



# KING'S DAUGHTERS MEDICAL CENTER

Ashland, Kentucky



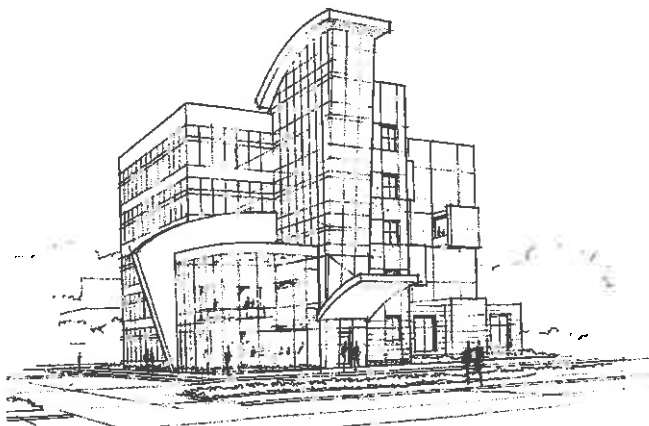
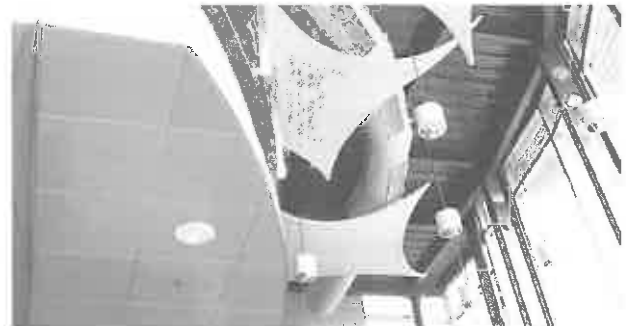
Over the last 15+ years, our team has been involved in numerous projects both on and off the King's Daughters Ashland Campus. The Heart and Vascular Center (HVC), pictured right, is a synthesis of these efforts. Since its completion in 2004, the HVC has become one of the more recognizable buildings in the region and serves as the identity of the Hospital. Currently additional floors are under construction with the remaining 3 (for a total of 10) scheduled to be built in the next 5 years. During construction, all existing areas of the building remain in operation along with adjacent facilities.



KING'S DAUGHTERS MEDICAL CENTER  
Ashland, Kentucky



I want this building to look "High-Tech" but feel "High-Touch." That was the challenge behind the design of the new Center for Advanced Imaging. To achieve this unique design, the team looked at what processes were occurring inside the facility and how these could help shape the design. Transparency, slicing and peering are all functions of the modalities housed inside. Exposed structural and mechanical systems are visible as a way of peering inside the skin. Currently built to 2 stories, the images below show the future 5 story building, complete with the "pulled open" offices cantilevered on the front.



# ST. MARY'S MEDICAL CENTER

Huntington, West Virginia

Construction Cost: \$100,000,000+ (combined)

Completion Date: Ongoing since 1956

Projects: Campus Beautification

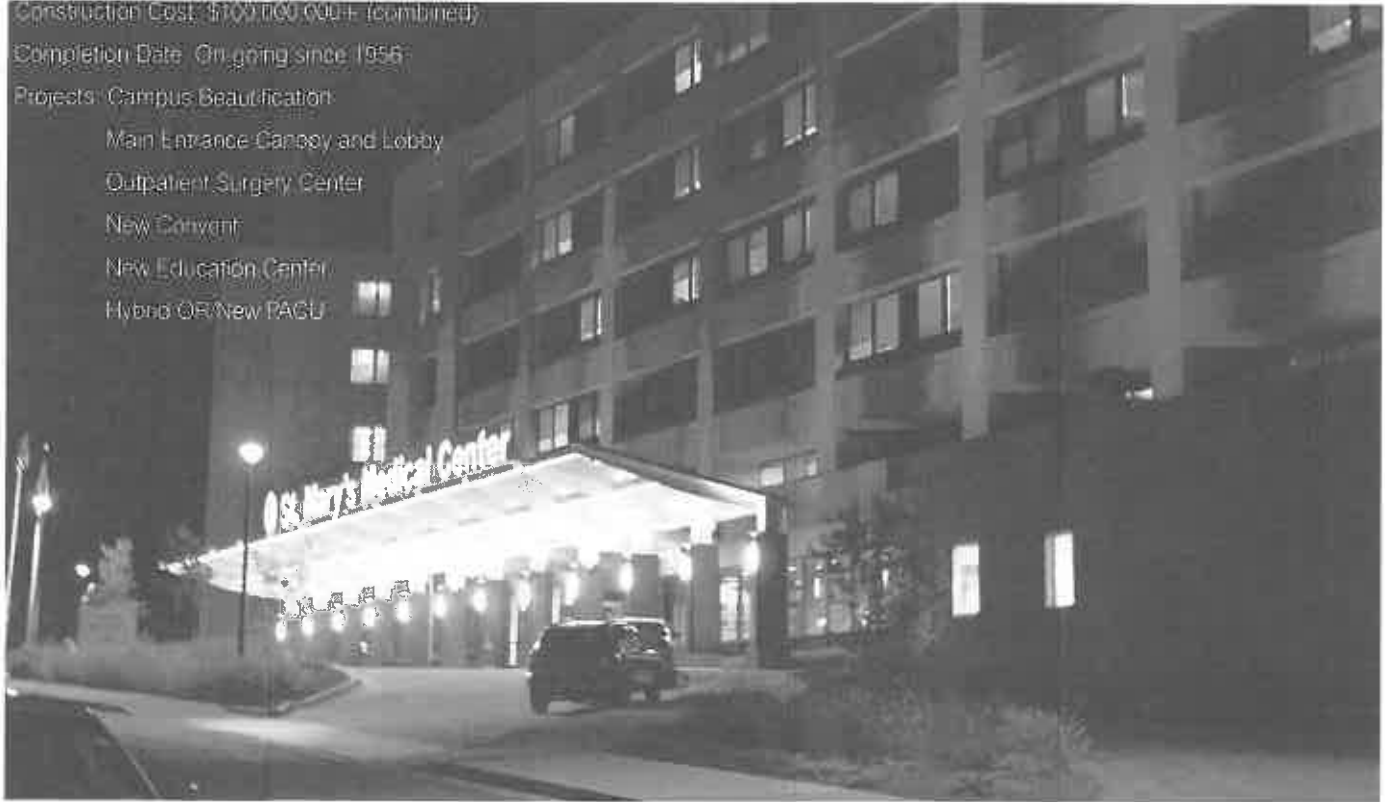
Main Entrance Canopy and Lobby

Outpatient Surgery Center

New Convent

New Education Center

Hybrid OR/New PACU



In 1960 a project that could be classified as our first major addition to the hospital was completed. The 6-story East Building project began a relationship that has lasted for over 60 years and has led to other work within the Pallotine Mission Healthcare Organization. The hospital once again underwent major construction in the 1970's thru 1990's with a replacement hospital and a new patient bed tower. This changed the face of the hospital and provided them with a new facility to match their state-of-the-art care, which continues to this day. The tower, currently being converted to all private patient rooms, overlooks the river and integrates the healing environment with that of nature. These buildings still serve their needs of the hospital today. The Outpatient Surgery Center increased cardiovascular services for outpatient and provided the hospital with much needed medical office space. Work continues to expand the facility's service lines with current renovations and new construction including an infill project for a new Hybrid Operating Room.



# ST. MARY'S MEDICAL CENTER

Huntington, West Virginia



Recently completed is the New Front Entrance Canopy. Light and airy, this new design allows more daylight to enter into the building while expanding the drive lanes to 3.



## WETZEL COUNTY HOSPITAL New Martinsville, West Virginia



Construction began in Spring 2009 for the expansion and renovation of the Emergency Department. The existing department was a 4-room unit housed in 1,750 sf. The 2-phase expansion and renovation project increased the number of rooms to 9 private treatment rooms including trauma, cardiac, gynecology, orthopedic/suture, and isolation rooms along with 3 dedicated triage rooms in 6,300 sf of space. Other upgrades include a new walk-up entrance, a separate ambulance dock,

new nurse station and ancillary support spaces, dedicated waiting room and a family room. The project also involved a new heliport and helicopter support building plus other miscellaneous hospital improvements. More importantly, the new design enabled WCH to double their number of E.D. visits in the first year. In late September 2010 WCH was recognized by Amerinet as one of the three national winners of the "Community Impact and Innovation Award" given annually.

# THOMAS MEMORIAL HOSPITAL

South Charleston, West Virginia

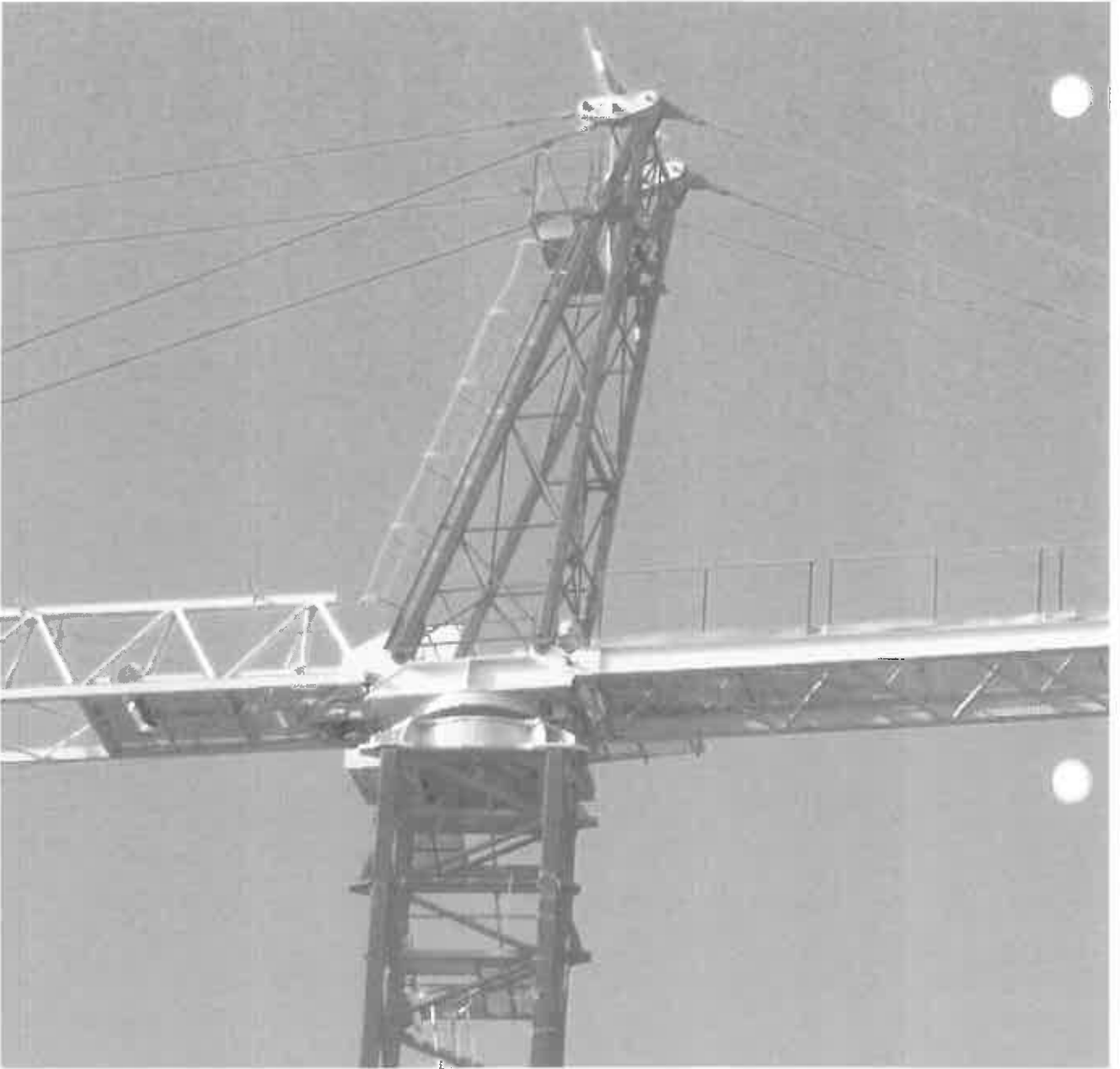


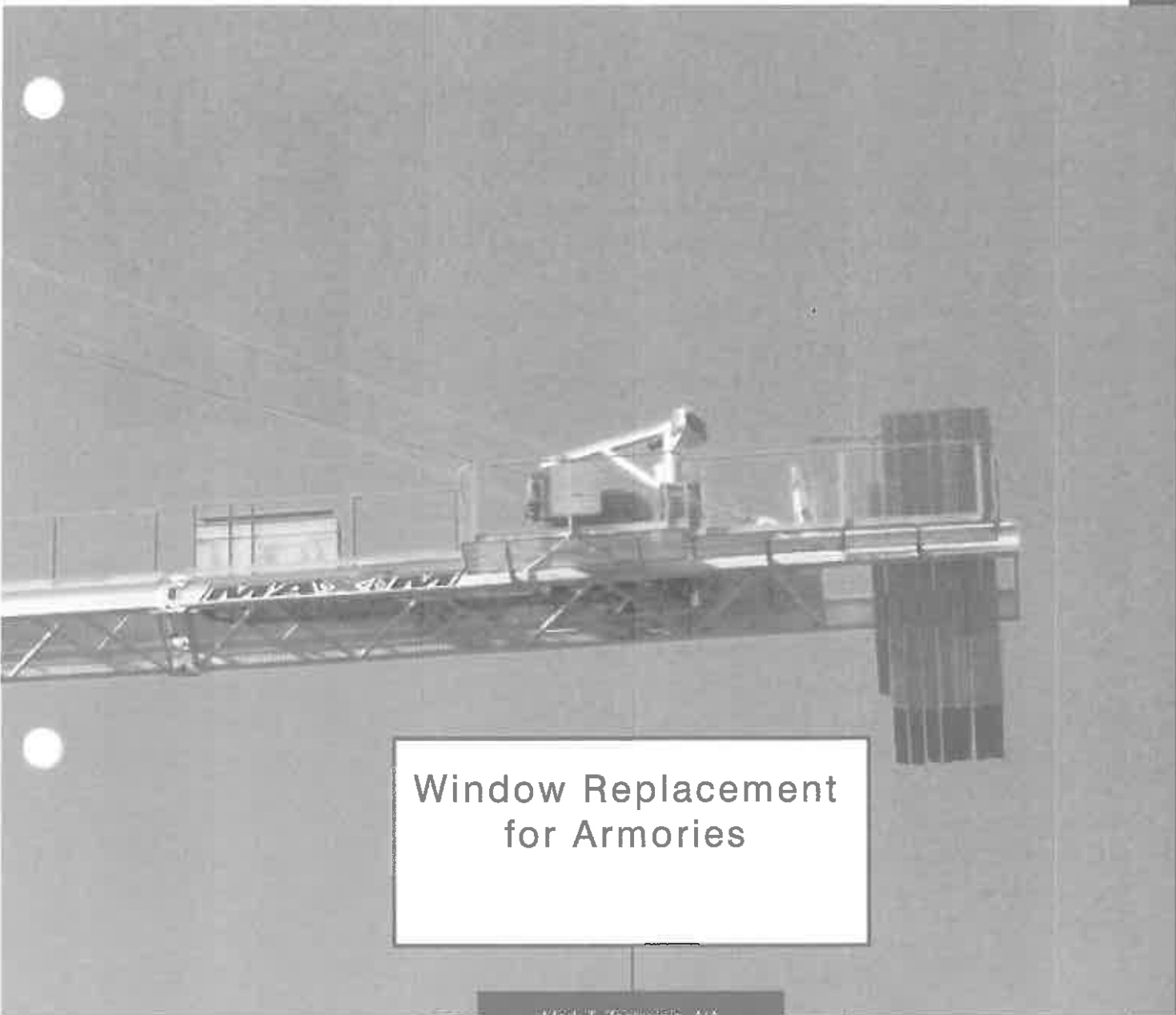
Our association with Thomas Memorial Hospital began in 1949. Early additions and alterations for Thomas in the 1950's and 1960's by our original founders Vecellio and Kreps have been eclipsed by recent projects by Kreps and Kreps and Kreps and Zachwieja Architects. More recent projects of note include the Medical Pavilion and Clinical Pavilion. These projects are the culmination of several years of planning. Their combined cost of over \$65 million represents the largest investment at their South Charleston Campus in hospital history.





04 YOUR PROJECT TEAM





# Window Replacement for Armories

Mark T. Zschwieja, AIA  
Principal in-Charge

## ARCHITECTURAL TEAM

Vivian A. Workman, AIA  
Project Architect

## INTERIOR DESIGN

Lisa Frasure, NCIDQ, LEED AP  
Innerspace Interiors  
Interior Design

## ENGINEERING TEAM

Schaefer  
Structural Engineering

Scheerer Buckley Mayfield  
MPE

Triad Engineering  
Site/Civil

## MARK T. ZACHWIEJA, AIA Principal-in-Charge

Principal in Charge and President of Kreps and Zachwieja Architects/Consultants, Inc. from 1999 to present. During that period Mark aggressively marketed the capabilities of the firm and successfully established relationships with new clients and rekindled some with previous clients. Under Mark's leadership, Kreps and Zachwieja Architects embarked into the most productive years in its 70 year history successfully completing more than \$200 million in construction through the region.

Most notable are the \$90 million Thomas Pavilions completed in late summer 2010 and the \$75 million KDMC Heart and Vascular Center originally completed in 2005 and currently expanding vertically.

Prior to joining Kreps and Kreps Architects, Mark worked for the Internationally renowned Architectural and Engineering firm BSA Life Structures of Indianapolis, Indiana. In his five years there, Mark developed an expertise in Medical Facility Planning and Design. He enjoyed working on several large projects for Charleston Area Medical Center and West Virginia University. In 1994 Mark left BSA and joined Kreps and Kreps Architects. In 1996 Mark was made a partner and in 1999 Mark purchased the firm from Jeffry Kreps, son of the original founder, William Kreps. Since then, Mark continues the tradition of design excellence and serious project leadership to bring Kreps and Zachwieja Architects to the forefront in Healthcare Facility Design in the mid-atlantic region of the United States. Today Kreps and Zachwieja Architects is leading the area using BIM and Revit to develop our most complex projects.

Mark's leadership of our talented team of architects, engineers, and specialty consultants gives our clients the assurance that their project will not only be under budget, but completed on time.



### EDUCATION:

B. Arch, Virginia Polytechnic and State University - 1987

### REGISTRATIONS:

WV

### PROFESSIONAL AFFILIATION:

American Institute of Architects

AIA, West Virginia Chapter

### OTHER

Certified by National Council of Architectural Registration Boards



**Kings Daughters Medical Center**  
Ashland, KY

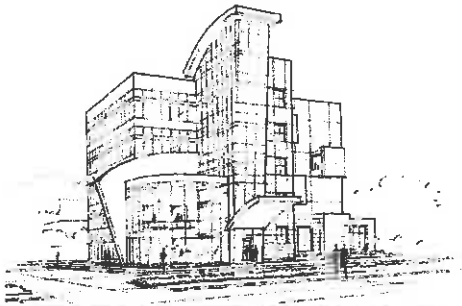
- 2007 Master Facility Plan
- \$50 Million Heart and Vascular Center and Patient Bed Tower
- 20,000 sf Center for Advanced Imaging
- 30,000 sf Outpatient Surgery Center
- 250,000 sf Medical Office Plaza A & B
- 20,000 sf Imaging Center

**Thomas Memorial Hospital**  
South Charleston, WV

- 85,000 SF Medical Office Pavilion
- \$60 Million Clinical Pavilion and Bed Tower totaling 160,000 SF
- 30,000 SF New Emergency Department
- 10,000 SF Digital Imaging Center

**Summersville Regional Medical Center**  
Summersville, WV

- 2006 Master Facility Plan
- New 18 bed Emergency Department
- New Intensive Care Unit
- New Hospital Lab
- Obstetrics Unit Expansion
- New Main Lobby, Gift Shop, and Outpatient Services Department



**St. Mary's Hospital**  
Huntington, WV

- 100,000 SF Outpatient Surgery Center and Medical Office Building
- Hospital Hospitality House
- Radiation Oncology Center

**Veterans Administration Medical Center**  
Beckley, WV

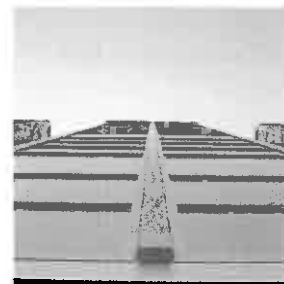
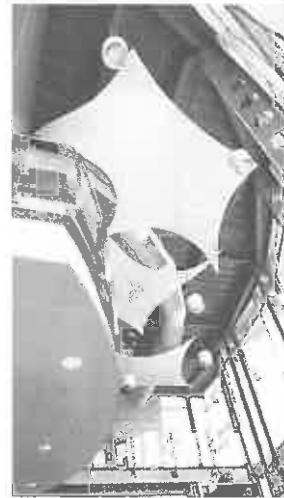
- 120 Bed Nursing Home Care Unit
- (Within the facility is a special 20-bed Psycho geriatric Unit)
- 12 Bed Specialty Clinic

**Kanawha Hospice Care, Inc**  
Charleston, WV

- 24 Bed Inpatient Hospice Facility (This was the first Inpatient Hospice House to be constructed in West Virginia)

**St. Francis Hospital**  
Charleston, WV

- 12,000 SF Center for Pain Relief
- 16 Bed Orthopedic Surgery Unit
- 32 Bed Geriatric Care Unit



VIVIAN WORKMAN, AIA, LEED AP  
Associate Principal

As Project Architect, Ms. Workman is in charge of developing and coordinating projects from the programming phase through construction documents, contract administration and post-occupancy. Her responsibilities are project coordination, development of documents for bidding and construction and construction administration to include shop drawing review, construction job meetings and on-site observation. Ms. Workman is proficient at drafting specifications and coordinating efforts of all team members, consultants, and contractors.



EDUCATION:

M. Arch - University of Tennessee  
- 2004

Bachelor of Arts -University of  
Pittsburgh - 2000

PROFESSIONAL  
REGISTRATIONS:

WV, KY

PROFESSIONAL AFFILIATION:

American Institute of Architects

AIA, West Virginia Chapter

Construction Specification  
Institute: CDT Certified

OTHER:

Certified by National Council of  
Architectural Registration Boards

Sub-Committee for the  
Architectural Registration  
Examination



A partial listing of projects she has been involved with includes:

*Kings Daughters Medical Center*  
Ashland, KY

- 2007 Master Facility Plan
- \$50 Million Heart and Vascular Center and Patient Bed Tower
- 20,000 SF Center for Advanced Imaging
- 250,000 SF Medical Office Plaza A & B
- Pharmacy and Oncology Center

*Summersville Memorial Hospital*  
Summersville, WV

- 2006 Master Facility Plan
- New 18 bed Emergency Department
- New Intensive Care Unit
- New Hospital Lab
- Obstetrics Unit Expansion/Renovation

*Thomas Memorial Hospital*  
South Charleston, WV

- \$70 Million Clinical Pavilion and Bed Tower totaling 160,000 SF
- 10,000 SF Digital Imaging Center

*St. Mary's Medical Center*  
Huntington, WV

- New Entrance Canopy/Campus Beautification
- Nursing Unit Renovations
- Hybrid OR/New PACU

*West Virginia School of Osteopathic Medicine*  
Lewisburg, WV

- Center for Clinical Evaluation
- Center for Technology and Rural Medicine
- Admissions Center
- Student Activities Center Expansion

*St. Francis Hospital*  
Charleston, WV

- 12,000 SF Center for Pain Relief
- 2 -OR addition to One Day Surgery Center

*Wetzel County Hospital*  
New Martinsville, WV

- New 12 bed Emergency Department



Client References

David Henderson,  
Summersville Regional Medical Center  
400 Fairview Heights Road  
Summersville, WV 26651  
304.872.8402 dhenderson@smh.org

Ron May  
Marshall University  
One John Marshall Drive  
Huntington, WV 25755  
800.642.3463

Howard Harrison  
King's Daughters Medical Center  
2201 Lexington Avenue  
Ashland, KY 41101  
606.327.4618  
Howard.harrison@kdmc.net

Timothy M. Parnell  
Vice President of Facilities and Support Services  
St. Mary's Medical Center  
2900 First Avenue  
Huntington, WV 25702  
304.526.1691  
tparnell@st-marys.org

Stephen P. Dexter, CEO  
Thomas Memorial Hospital  
4605 MacCorckle, SW  
South Charleston, WV 25309  
304.766.3684  
steve.dexter@thomaswv.org

Olen E. Jones Jr., Ph.D  
Past President (1987-2009)  
304.645.3308  
ojones@osteo.wvsom.edu

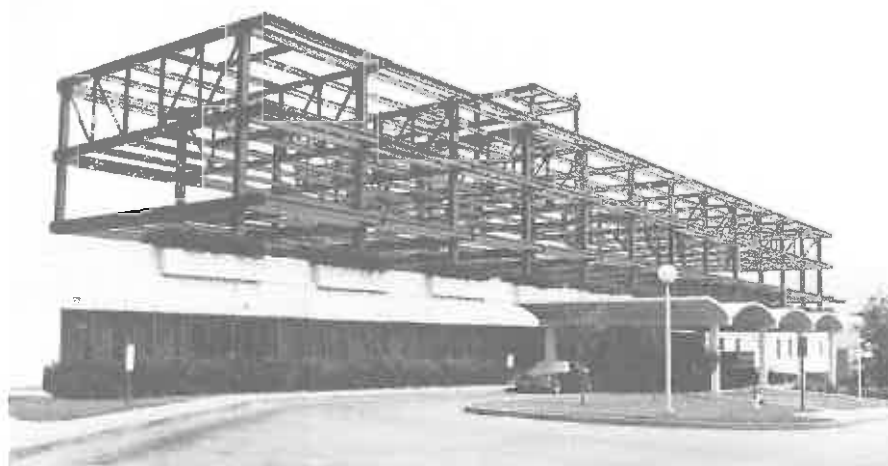
George G. Couch, CEO  
Ohio Valley Medical Center  
2000 Eoff Street  
Wheeling, WV 26003  
304.234.0123

Penny G. Kroll, PT, Ph.D  
Chair and Professor  
School of Physical Therapy  
Marshall University  
2847 5th Avenue Huntington, WV 25702  
(o) 304.696.5614  
(f) 304.696.5614  
kroll@marshall.edu

Stephen H. Blaydes, M.D.  
Blaydes Clinic  
500 North Street  
Bluefield, WV 24701  
304.327.8182

Terry Webber, Facilities  
Wetzel County Hospital  
3 East Benjamin Drive  
New Martinsville, WV 26155  
304.455.9111  
twebber@wetzelhealth.org

Mark Linville, COO  
Boone Memorial Hospital  
701 Madion Avenue  
Madion, WV 25130  
(304)369-1230  
mlinville@bmh.org



## Contractor References

W.B. Fosson Co.  
Michael Gullett, President  
3321 Winchester Avenue  
Ashland, KY 41105  
606.325.4673

BBL Carlton Inc.  
Todd Corey  
900 Lee Street  
Suite 1400  
Charleston, WV 25301  
304.345.1300

Neighborgall Construction  
C.R. Neighborgall, IV  
Vice President of Administration  
1216 Seventh Avenue  
Huntington, WV 25707  
304.525.5181  
crn4@neighborgall.com

MiRC Construction Services, Inc  
Christopher Payne  
P.O. Box 465  
Scott Depot, WV 25560  
304.757.0880  
cpayne.mirc@hughes.net

Maynard C. Smith Construction Inc.  
John Strickland, President  
3410 Chesterfield Avenue  
Charleston, WV 25304  
304.925.3228

Jarrett Construction Company  
John Jarrett  
P.O. Box 5250  
Charleston, WV 25301  
304.344.9140

RC General Contractors  
Tom Reece  
318 Lee St. W Charleston, WV 25302  
304.346.7307  
TReece@rcgeneral.com



Dear Mark,

I am writing to recommend you and your company for the educational facility project that you indicated you would like to take on. Given the excellent job that you folks did with this facility, I can whole-heartedly recommend your firm to any company that looks to retain your services.

Having worked on a variety of professional and personal space renovations throughout my life, I can most assertively state that I have never worked with a group that was more attentive to our needs in designing this academic space. Your effort to understand how each room was to be utilized, and questions regarding the number of people who would be flowing through the room over time were quite refreshing! I particularly valued your attention to detail and attempt to design the space to function well, including maximizing storage for the program. Though we have no windows in the space, visitor continually note how open and airy the space looks—that of course is the result of an excellent eye for designing spaces that not only function well, but are comfortable to “live” in.

In addition, I particularly appreciated that you sought to inform me of any changes where required to be made due to unforeseen circumstances—and of course there are always a few. And, though I did not ask for many changes, your willingness to make those changes for us was also greatly appreciated.

So, again, I am most happy to recommend your firm to anyone. Please do not hesitate to give my contact information to anyone who would like to speak to me regarding the wonderful job you all did in designing this space.

Regards,

Penny

Penny G. Kroll, PT, PhD Chair and Professor  
School of Physical Therapy

Marshall University

2847 5th Avenue

Huntington, WV 25702

Office Ph: 304-696-5614

Fax: 304-696-5614

Email: [kroll@marshall.edu](mailto:kroll@marshall.edu)





Mark Zachwieja

From: "Jones, Olen" <OJONES@osteo.wvsom.edu>  
Sent: November 27, 2012 1:53:02 PM EST  
To: zach@kandzarchitects.com  
Subject: Letter of recommendation

Dear Mark,

As past president of the West Virginia School of Osteopathic Medicine, I can't say enough good things about the professional staff of Kreps and Zachwieja Architects, Inc.; both professionally and personally.

Our twenty plus year relationship with your architectural firm was vital in the successes we achieved in the growth of our campus and programs. With a humble start from a single building to a nationally recognized program with a campus of over thirteen buildings; the school benefitted greatly from the talents of Kreps and Zachwieja Architects, Inc. for master planning and architectural design. For every assignment we knew we could count on prompt, professional service; on time and within budget.

Therefore, it would be my pleasure to recommend your firm to anyone in need of design services. Sincerely,

Olen E. Jones Jr., Ph.D.

Past President WV School of Osteopathic Medicine (1987–2009)  
OJONES@osteo.wvsom.edu





Facilities Planning and Management

November 27, 2012

To whom it may concern:

During my 20 years with Marshall University, I have had the experience of working with many design firms in the State of West Virginia and the surrounding areas. One of the premier design firms relative to quality of design, owner oriented, and exhibiting professionalism in their performance was Kreps and Zachwieja Architects.

In 2010 they completed design and construction administration for the Smith Hall window replacement including restroom renovations, replacement of plumbing stacks, etc. This project came in under budget and was completed in record time.

Based on this relationship and performance, it is without hesitation that I recommend the firm Kreps and Zachwieja for any future endeavors they may become involved with.

Sincerely,

Ronald J. May  
Director  
Facilities Planning and Management

RM/jh

WE ARE... **MARSHALL** ...

One John Marshall Drive • Huntington, West Virginia 25755 • Tel: 304/696-6415 • Fax: 304/696-3297  
A State University of West Virginia • An Affirmative Action/Equal Opportunity Employer



**KREPS  
ZACHWIEJA  
ARCHITECTS, INC.**

360 Capitol Street Suite 1100  
Charleston, WV 25301  
304.376.5361  
[kndzarchitects.com](http://kndzarchitects.com)



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Expression of Interest  
 02 — Architect/Engr

Proc Folder: 236636

Doc Description: Addendum 1- Window Replacement for Armories EOI Design

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2016-08-17	2016-09-01 13:30:00	CEOI 0603 ADJ1700000003	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

KREPS AND ZACHWIEJA ARCHITECTS, INC.  
 300 CAPITOL STREET, SUITE 1100  
 CHARLESTON, WV. 25301

**FOR INFORMATION CONTACT THE BUYER**

Jessica S Chambers  
 (304) 558-0246  
 jessica.s.chambers@wv.gov

Signature X

FEIN #

31-1126048

DATE

9/1/2016

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum

Addendum No.01 issued to publish and distribute the attached information to the vendor community.

\*\*\*\*\*

The Acquisition and Contract Administration Section of the Purchasing Division is soliciting Expression(s) of Interest for the West Virginia Army National Guard Construction and Facilities Management Office from qualified firms to provide architectural/engineering services as defined herein.

INVOICE TO:		SHIP TO:	
DIVISION ENGINEERING & FACILITIES ADJUTANT GENERALS OFFICE 1707 COONSKIN DR		DIVISION ENGINEERING & FACILITIES ADJUTANT GENERALS OFFICE 1707 COONSKIN DR	
CHARLESTON	WV25311	CHARLESTON	WV 25311
US		US	

Line	Comm Ln Desc	Qty	Unit Issue
1	Window Replacement design services	0.00000	

Comm Code	Manufacturer	Specification	Model #
81101508			

**Extended Description :**

Professional engineering design services to develop construction documents to provide for the replacement of Windows in the Armories located at Clarksburg, Martinsburg and Salem.

ADJ170000003	<b>Document Phase</b> Draft	<b>Document Description</b> Addendum 1- Window Replacement for Armories EOI Design	
--------------	--------------------------------	--	--

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CEOI 0603 ADJ1700000003

Addendum Number: No.01

---

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. To address all technical questions received.

No other Changes.

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A



**Vendor Questions for CEOI 0603 ADJ1700000003**  
**Window Replacement for Armories EOI Design Services**

1. What are the locations of the Three (3) WV State Armories where the proposed window work will be performed.

**Answer)** As the agency stated in Section One, Item # 2 PROJECT, on Page number 4 of the Expression of Interest; "These existing facilities, located in Clarksburg, Martinsburg, and Salem, need new windows and will be altered to accommodate their perspective facility's needs and meet current building codes."

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.:** \_\_\_\_\_

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

KREPS AND ZACHTWIEJA ARCHITECTS, INC

Company

[Handwritten Signature]  
Authorized Signature

9/1/2016  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: KREPS AND ZACHWIEJA ARCHITECTS, INC.

Authorized Signature: [Signature] Date: 9/1/2016

State of West Virginia

County of Kanawha, to-wit:

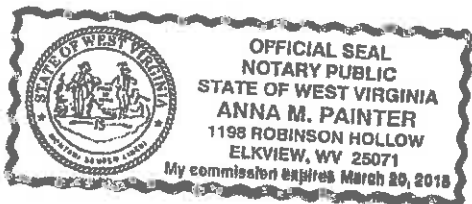
Taken, subscribed, and sworn to before me this 1st day of September, 2016.

My Commission expires March 20, 2018.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 08/01/2015)



**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

MARK T. ZACHWIEJA *Mark T. Zachwieja* PRESIDENT  
 (Name, Title)  
MARK T. ZACHWIEJA, PRESIDENT  
 (Printed Name and Title)  
300 CAPITOL STREET, SUITE 1100  
 (Address)  
304-346-5361  
 (Phone Number) / (Fax Number)  
ZACH@KANDZARCHITECTS.COM  
 (email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

KREPS AND ZACHWIEJA ARCHITECTS, INC.

(Company)

*Mark T. Zachwieja* MARK T. ZACHWIEJA, PRESIDENT  
 (Authorized Signature) (Representative Name, Title)

MARK T. ZACHWIEJA, PRESIDENT  
 (Printed Name and Title of Authorized Representative)

SEPTEMBER 01, 2016  
 (Date)

304-346-5361  
 (Phone Number) (Fax Number)

