



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 11

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 246230

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0506

Vendor ID: VS000004410

SO Doc ID: WEH1700000003

Legal Name: Radiometer America Inc.

Published Date: 12/15/16

Alias/DBA: HemoCue America

Close Date: 12/27/16

Total Bid: \$56,390.10

Close Time: 13:30

Response Date: 12/20/2016

Status: Closed

Response Time: 14:53

Solicitation Description: 2-Siemens Rapidpoint 500 Analyzers w/RAPIDComm or

Total of Header Attachments: 11

Total of All Attachments: 11



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 246230

Solicitation Description : 2-Siemens Rapidpoint 500 Analyzers w/RAPIDComm or equal

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-12-27 13:30:00	SR 0506 ESR12201600000002859	1

VENDOR
VS0000004410 Radiometer America Inc. HemoCue America

Solicitation Number: CRFQ 0506 WEH1700000003

Total Bid : \$56,390.10 **Response Date:** 2016-12-20 **Response Time:** 14:53:48

Comments: There are a few differences between the Radiometer ABL90 and the Siemens RapidPoint which hopefully have been explained well enough in the bid. There are 2 consumables that the ABL90 does not need: wash/waste cartridge and filter paper. Wash/waste cartridge is included in our automatic QC cartridge and filter paper is not needed. If there are any additional questions or concerns, please feel free to call the local representative: Deb Harris 330-840-9638 Thanks!

FOR INFORMATION CONTACT THE BUYER
 April Battle
 (304) 558-0067
 april.e.battle@wv.gov

Signature on File	FEIN #	DATE
--------------------------	---------------	-------------

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Siemens Rapidpoint 500 Analyzers or equal	2.00000	EA	\$9,500.000000	\$19,000.00

Comm Code	Manufacturer	Specification	Model #
41115805			

Extended Description : 3.1.1 Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	RAPIDComm data management system or equal	1.00000	EA	\$8,500.000000	\$8,500.00

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : 3.1.2 RAPIDComm Data Management system OR EQUAL

Comments: The install of AQUIRE will take both the support of local Welch Community Hospital IT as well as the Radiometer IT team for a successful "go-live."

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Reagents	18.00000	EA	\$1,290.400000	\$23,227.20

Comm Code	Manufacturer	Specification	Model #
41116003			

Extended Description : *3.2.1.1 Measurement cartridge (BG-blood gas, Co ox-co oximetry) minimum 400 test per cartridge

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Blood Gas Supplies Automatic QC-quality control cartridge	18.00000	EA	\$233.070000	\$4,195.26

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : *3.2.2.1 Automatic QC-Quality control cartridge

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Blood Gas Supplies CVM-calibration verification material	2.00000	EA	\$256.120000	\$512.24

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : *3.2.2.2 CVM-calibration verification material/ 5 level/ 4 per level

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Blood Gas Supplies Filter material	2.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : *3.2.2.3 Filter material

Comments: Our ABL90 DOES NOT require Filter material to operate.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Blood Gas Supplies Thermal printer paper	20.00000	ROLL	\$8.860000	\$177.20

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : *3.2.2.4 Thermal printer paper

Comments: Our paper is sold 8 rolls/per case

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Blood Gas Supplies RAPIDQC complete level 1	2.00000	EA	\$129.700000	\$259.40

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description : *3.2.2.5 RAPIDQC complete level 1 OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Blood Gas Supplies RAPIDQC complete level 2	2.00000	EA	\$129.700000	\$259.40

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :	*3.2.2.6 RAPIDQC complete level 2 OR EQUAL
-------------------------------	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Blood Gas Supplies RAPIDQC complete level 3	2.00000	EA	\$129.700000	\$259.40

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :	*3.2.2.7 RAPIDQC complete level 3 OR EQUAL
-------------------------------	--

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Blood Gas Supplies Wash/waste cartridge (3 per pack)	72.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :	*3.2.2.8 Wash/waste cartridge
-------------------------------	-------------------------------

Comments: Our ABL90 DOES NOT require an additional wash/waste cartridge. This is included in the automatic QC control cartridge. Each analyzer would use approx 13 of these per year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	on-site training	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
86101800			

Extended Description :	3.3.1.1 Set-up and Training
-------------------------------	-----------------------------

Comments: This is included with the purchase of Radiometer analyzers

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	one (1) year all-inclusive warranty	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description :	3.3.2.1 One Year All-Inclusive Warranty.
-------------------------------	--

Comments: This is included with the purchase of Radiometer analyzers.

SOLICITATION NUMBER: CRFQ WEH1700000003
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ WEH1700000003 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

To provide answers to questions submitted during the question period.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0506 WEH1700000003

Addendum 1 Questions and Answers

Q.1 We found out from the last bid that all the vendors were disqualified because no one met the specs of the project. Could you please give me specifics on what was missed? Pricing? What Price? Etc?

A.1 Vendor Bid 1 and Vendor Bid 2 did not meet specifications for line items 3.1.2 and 3.1.2.1-3.1.2.7 for the RAPIDComm Data Management system or equal as vendor did not provide pricing within their bid for a data management system. Vendor Bid 3 did not meet specifications for the dimensions, 3.1.1.12, 3.1.1.12.1, 3.1.1.12.2, and 3.1.1.12.4. Vendor Bid 3 did not meet specification for Reagents, 3.2.1 and 3.2.1.1 as vendor's item bid did not meet the required minimum 400 test per cartridge.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFO WEH1700000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Radiometer America

Company

Frank Delossantos
Frank Delossantos (Dec 15, 2016)

Authorized Signature

12/15/2016

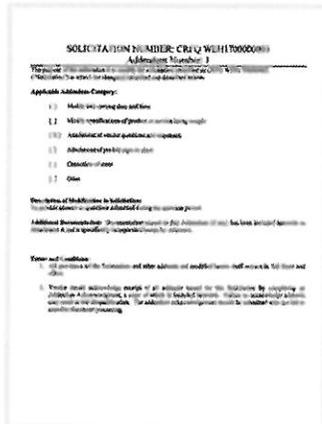
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Addendum _1

Adobe Sign Document History

12/15/2016



Created:	12/15/2016
By:	Joe Bright (jbright@radiometeramerica.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAwH0bnRef8KcA7IjvT809COSoq3cx_RsZ

"Addendum _1" History

- Document created by Joe Bright (jbright@radiometeramerica.com)
12/15/2016 - 2:06:50 PM PST - IP address: 66.185.167.107
- Document emailed to Frank Delossantos (fdelossantos@radiometeramerica.com) for signature
12/15/2016 - 2:19:47 PM PST
- Document viewed by Frank Delossantos (fdelossantos@radiometeramerica.com)
12/15/2016 - 2:20:26 PM PST - IP address: 66.185.167.107
- Document e-signed by Frank Delossantos (fdelossantos@radiometeramerica.com)
Signature Date: 12/15/2016 - 2:20:45 PM PST - Time Source: server- IP address: 66.185.167.107
- Signed document emailed to Joe Bright (jbright@radiometeramerica.com) and Frank Delossantos (fdelossantos@radiometeramerica.com)
12/15/2016 - 2:20:45 PM PST

WV STATE GOVERNMENT

HIPAA BUSINESS ASSOCIATE ADDENDUM

This Health Insurance Portability and Accountability Act of 1996 (hereafter, HIPAA) Business Associate Addendum ("Addendum") is made a part of the Agreement ("Agreement") by and between the State of West Virginia ("Agency"), and Business Associate ("Associate"), and is effective as of the date of execution of the Addendum.

The Associate performs certain services on behalf of or for the Agency pursuant to the underlying Agreement that requires the exchange of information including protected health information protected by the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"), as amended by the American Recovery and Reinvestment Act of 2009 (Pub. L. No. 111-5) (the "HITECH Act"), any associated regulations and the federal regulations published at 45 CFR parts 160 and 164 (sometimes collectively referred to as "HIPAA"). The Agency is a "Covered Entity" as that term is defined in HIPAA, and the parties to the underlying Agreement are entering into this Addendum to establish the responsibilities of both parties regarding HIPAA-covered information and to bring the underlying Agreement into compliance with HIPAA.

Whereas it is desirable, in order to further the continued efficient operations of Agency to disclose to its Associate certain information which may contain confidential individually identifiable health information (hereafter, Protected Health Information or PHI); and

Whereas, it is the desire of both parties that the confidentiality of the PHI disclosed hereunder be maintained and treated in accordance with all applicable laws relating to confidentiality, including the Privacy and Security Rules, the HITECH Act and its associated regulations, and the parties do agree to at all times treat the PHI and interpret this Addendum consistent with that desire.

NOW THEREFORE: the parties agree that in consideration of the mutual promises herein, in the Agreement, and of the exchange of PHI hereunder that:

1. **Definitions.** Terms used, but not otherwise defined, in this Addendum shall have the same meaning as those terms in the Privacy, Security, Breach Notification, and Enforcement Rules at 45 CFR Part 160 and Part 164.
 - a. **Agency Procurement Officer** shall mean the appropriate Agency individual listed at: <http://www.state.wv.us/admin/purchase/vrc/agencyll.html>.
 - b. **Agent** shall mean those person(s) who are agent(s) of the Business Associate, in accordance with the Federal common law of agency, as referenced in 45 CFR § 160.402(c).
 - c. **Breach** shall mean the acquisition, access, use or disclosure of protected health information which compromises the security or privacy of such information, except as excluded in the definition of Breach in 45 CFR § 164.402.
 - d. **Business Associate** shall have the meaning given to such term in 45 CFR § 160.103.
 - e. **HITECH Act** shall mean the Health Information Technology for Economic and Clinical Health Act. Public Law No. 111-05. 111th Congress (2009).

- f. **Privacy Rule** means the Standards for Privacy of Individually Identifiable Health Information found at 45 CFR Parts 160 and 164.
- g. **Protected Health Information or PHI** shall have the meaning given to such term in 45 CFR § 160.103, limited to the information created or received by Associate from or on behalf of Agency.
- h. **Security Incident** means any known successful or unsuccessful attempt by an authorized or unauthorized individual to inappropriately use, disclose, modify, access, or destroy any information or interference with system operations in an information system.
- i. **Security Rule** means the Security Standards for the Protection of Electronic Protected Health Information found at 45 CFR Parts 160 and 164.
- j. **Subcontractor** means a person to whom a business associate delegates a function, activity, or service, other than in the capacity of a member of the workforce of such business associate.

2. Permitted Uses and Disclosures.

- a. **PHI Described.** This means PHI created, received, maintained or transmitted on behalf of the Agency by the Associate. This PHI is governed by this Addendum and is limited to the minimum necessary, to complete the tasks or to provide the services associated with the terms of the original Agreement, and is described in Appendix A.
- b. **Purposes.** Except as otherwise limited in this Addendum, Associate may use or disclose the PHI on behalf of, or to provide services to, Agency for the purposes necessary to complete the tasks, or provide the services, associated with, and required by the terms of the original Agreement, or as required by law, if such use or disclosure of the PHI would not violate the Privacy or Security Rules or applicable state law if done by Agency or Associate, or violate the minimum necessary and related Privacy and Security policies and procedures of the Agency. The Associate is directly liable under HIPAA for impermissible uses and disclosures of the PHI it handles on behalf of Agency.
- c. **Further Uses and Disclosures.** Except as otherwise limited in this Addendum, the Associate may disclose PHI to third parties for the purpose of its own proper management and administration, or as required by law, provided that (i) the disclosure is required by law, or (ii) the Associate has obtained from the third party reasonable assurances that the PHI will be held confidentially and used or further disclosed only as required by law or for the purpose for which it was disclosed to the third party by the Associate; and, (iii) an agreement to notify the Associate and Agency of any instances of which it (the third party) is aware in which the confidentiality of the information has been breached. To the extent practical, the information should be in a limited data set or the minimum necessary information pursuant to 45 CFR § 164.502, or take other measures as necessary to satisfy the Agency's obligations under 45 CFR § 164.502.

3. Obligations of Associate.

- a. **Stated Purposes Only.** The PHI may not be used by the Associate for any purpose other than as stated in this Addendum or as required or permitted by law.
- b. **Limited Disclosure.** The PHI is confidential and will not be disclosed by the Associate other than as stated in this Addendum or as required or permitted by law. Associate is prohibited from directly or indirectly receiving any remuneration in exchange for an individual's PHI unless Agency gives written approval and the individual provides a valid authorization. Associate will refrain from marketing activities that would violate HIPAA, including specifically Section 13406 of the HITECH Act. Associate will report to Agency any use or disclosure of the PHI, including any Security Incident not provided for by this Agreement of which it becomes aware.
- c. **Safeguards.** The Associate will use appropriate safeguards, and comply with Subpart C of 45 CFR Part 164 with respect to electronic protected health information, to prevent use or disclosure of the PHI, except as provided for in this Addendum. This shall include, but not be limited to:
 - i. Limitation of the groups of its workforce and agents, to whom the PHI is disclosed to those reasonably required to accomplish the purposes stated in this Addendum, and the use and disclosure of the minimum PHI necessary or a Limited Data Set;
 - ii. Appropriate notification and training of its workforce and agents in order to protect the PHI from unauthorized use and disclosure;
 - iii. Maintenance of a comprehensive, reasonable and appropriate written PHI privacy and security program that includes administrative, technical and physical safeguards appropriate to the size, nature, scope and complexity of the Associate's operations, in compliance with the Security Rule;
 - iv. In accordance with 45 CFR §§ 164.502(e)(1)(ii) and 164.308(b)(2), if applicable, ensure that any subcontractors that create, receive, maintain, or transmit protected health information on behalf of the business associate agree to the same restrictions, conditions, and requirements that apply to the business associate with respect to such information.
- d. **Compliance With Law.** The Associate will not use or disclose the PHI in a manner in violation of existing law and specifically not in violation of laws relating to confidentiality of PHI, including but not limited to, the Privacy and Security Rules.
- e. **Mitigation.** Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Associate of a use or disclosure of the PHI by Associate in violation of the requirements of this Addendum, and report its mitigation activity back to the Agency.

f. Support of Individual Rights.

- i. Access to PHI.** Associate shall make the PHI maintained by Associate or its agents or subcontractors in Designated Record Sets available to Agency for inspection and copying, and in electronic format, if requested, within ten (10) days of a request by Agency to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.524 and consistent with Section 13405 of the HITECH Act.
- ii. Amendment of PHI.** Within ten (10) days of receipt of a request from Agency for an amendment of the PHI or a record about an individual contained in a Designated Record Set, Associate or its agents or subcontractors shall make such PHI available to Agency for amendment and incorporate any such amendment to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.526.
- iii. Accounting Rights.** Within ten (10) days of notice of a request for an accounting of disclosures of the PHI, Associate and its agents or subcontractors shall make available to Agency the documentation required to provide an accounting of disclosures to enable Agency to fulfill its obligations under the Privacy Rule, including, but not limited to, 45 CFR § 164.528 and consistent with Section 13405 of the HITECH Act. Associate agrees to document disclosures of the PHI and information related to such disclosures as would be required for Agency to respond to a request by an individual for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528. This should include a process that allows for an accounting to be collected and maintained by Associate and its agents or subcontractors for at least six (6) years from the date of disclosure, or longer if required by state law. At a minimum, such documentation shall include:

 - the date of disclosure;
 - the name of the entity or person who received the PHI, and if known, the address of the entity or person;
 - a brief description of the PHI disclosed; and
 - a brief statement of purposes of the disclosure that reasonably informs the individual of the basis for the disclosure, or a copy of the individual's authorization, or a copy of the written request for disclosure.
- iv. Request for Restriction.** Under the direction of the Agency, abide by any individual's request to restrict the disclosure of PHI, consistent with the requirements of Section 13405 of the HITECH Act and 45 CFR § 164.522, when the Agency determines to do so (except as required by law) and if the disclosure is to a health plan for payment or health care operations and it pertains to a health care item or service for which the health care provider was paid in full "out-of-pocket."
- v. Immediate Discontinuance of Use or Disclosure.** The Associate will immediately discontinue use or disclosure of Agency PHI pertaining to any individual when so requested by Agency. This includes, but is not limited to, cases in which an individual has withdrawn or modified an authorization to use or disclose PHI.

- g. **Retention of PHI.** Notwithstanding section 4.a. of this Addendum, Associate and its subcontractors or agents shall retain all PHI pursuant to state and federal law and shall continue to maintain the PHI required under Section 3.f. of this Addendum for a period of six (6) years after termination of the Agreement, or longer if required under state law.
- h. **Agent's, Subcontractor's Compliance.** The Associate shall notify the Agency of all subcontracts and agreements relating to the Agreement, where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum. Such notification shall occur within 30 (thirty) calendar days of the execution of the subcontract and shall be delivered to the Agency Procurement Officer. The Associate will ensure that any of its subcontractors, to whom it provides any of the PHI it receives hereunder, or to whom it provides any PHI which the Associate creates or receives on behalf of the Agency, agree to the restrictions and conditions which apply to the Associate hereunder. The Agency may request copies of downstream subcontracts and agreements to determine whether all restrictions, terms and conditions have been flowed down. Failure to ensure that downstream contracts, subcontracts and agreements contain the required restrictions, terms and conditions may result in termination of the Agreement.
- j. **Federal and Agency Access.** The Associate shall make its internal practices, books, and records relating to the use and disclosure of PHI, as well as the PHI, received from, or created or received by the Associate on behalf of the Agency available to the U.S. Secretary of Health and Human Services consistent with 45 CFR § 164.504. The Associate shall also make these records available to Agency, or Agency's contractor, for periodic audit of Associate's compliance with the Privacy and Security Rules. Upon Agency's request, the Associate shall provide proof of compliance with HIPAA and HiTECH data privacy/protection guidelines, certification of a secure network and other assurance relative to compliance with the Privacy and Security Rules. This section shall also apply to Associate's subcontractors, if any.
- k. **Security.** The Associate shall take all steps necessary to ensure the continuous security of all PHI and data systems containing PHI. In addition, compliance with 74 FR 19006 Guidance Specifying the Technologies and Methodologies That Render PHI Unusable, Unreadable, or Indecipherable to Unauthorized Individuals for Purposes of the Breach Notification Requirements under Section 13402 of Title XIII is required, to the extent practicable. If Associate chooses not to adopt such methodologies as defined in 74 FR 19006 to secure the PHI governed by this Addendum, it must submit such written rationale, including its Security Risk Analysis, to the Agency Procurement Officer for review prior to the execution of the Addendum. This review may take up to ten (10) days.
- l. **Notification of Breach.** During the term of this Addendum, the Associate shall notify the Agency and, unless otherwise directed by the Agency in writing, the WV Office of Technology immediately by e-mail or web form upon the discovery of any Breach of unsecured PHI; or within 24 hours by e-mail or web form of any suspected Security Incident, intrusion or unauthorized use or disclosure of PHI in violation of this Agreement and this Addendum, or potential loss of confidential data affecting this Agreement. Notification shall be provided to the Agency Procurement Officer at www.state.wv.us/admin/purchase/vrc/agencyli.htm and,

unless otherwise directed by the Agency in writing, the Office of Technology at incident@wv.gov or <https://apps.wv.gov/ot/ir/Default.aspx>.

The Associate shall immediately investigate such Security Incident, Breach, or unauthorized use or disclosure of PHI or confidential data. Within 72 hours of the discovery, the Associate shall notify the Agency Procurement Officer, and, unless otherwise directed by the Agency in writing, the Office of Technology of: (a) Date of discovery; (b) What data elements were involved and the extent of the data involved in the Breach; (c) A description of the unauthorized persons known or reasonably believed to have improperly used or disclosed PHI or confidential data; (d) A description of where the PHI or confidential data is believed to have been improperly transmitted, sent, or utilized; (e) A description of the probable causes of the improper use or disclosure; and (f) Whether any federal or state laws requiring individual notifications of Breaches are triggered.

Agency will coordinate with Associate to determine additional specific actions that will be required of the Associate for mitigation of the Breach, which may include notification to the individual or other authorities.

All associated costs shall be borne by the Associate. This may include, but not be limited to costs associated with notifying affected individuals.

If the Associate enters into a subcontract relating to the Agreement where the subcontractor or agent receives PHI as described in section 2.a. of this Addendum, all such subcontracts or downstream agreements shall contain the same incident notification requirements as contained herein, with reporting directly to the Agency Procurement Officer. Failure to include such requirement in any subcontract or agreement may result in the Agency's termination of the Agreement.

- m. **Assistance in Litigation or Administrative Proceedings.** The Associate shall make itself and any subcontractors, workforce or agents assisting Associate in the performance of its obligations under this Agreement, available to the Agency at no cost to the Agency to testify as witnesses, or otherwise, in the event of litigation or administrative proceedings being commenced against the Agency, its officers or employees based upon claimed violations of HIPAA, the HIPAA regulations or other laws relating to security and privacy, which involves inaction or actions by the Associate, except where Associate or its subcontractor, workforce or agent is named as an adverse party.

4. Addendum Administration.

- a. **Term.** This Addendum shall terminate on termination of the underlying Agreement or on the date the Agency terminates for cause as authorized in paragraph (c) of this Section, whichever is sooner.
- b. **Duties at Termination.** Upon any termination of the underlying Agreement, the Associate shall return or destroy, at the Agency's option, all PHI received from, or created or received by the Associate on behalf of the Agency that the Associate still maintains in any form and retain no copies of such PHI or, if such return or destruction is not feasible, the Associate shall extend the protections of this Addendum to the PHI and limit further uses and disclosures to the purposes that make the return or destruction of the PHI infeasible. This shall also apply to all agents and subcontractors of Associate. The duty of the Associate and its agents

and subcontractors to assist the Agency with any HIPAA required accounting of disclosures survives the termination of the underlying Agreement.

- c. **Termination for Cause.** Associate authorizes termination of this Agreement by Agency, if Agency determines Associate has violated a material term of the Agreement. Agency may, at its sole discretion, allow Associate a reasonable period of time to cure the material breach before termination.
- d. **Judicial or Administrative Proceedings.** The Agency may terminate this Agreement if the Associate is found guilty of a criminal violation of HIPAA. The Agency may terminate this Agreement if a finding or stipulation that the Associate has violated any standard or requirement of HIPAA/HITECH, or other security or privacy laws is made in any administrative or civil proceeding in which the Associate is a party or has been joined. Associate shall be subject to prosecution by the Department of Justice for violations of HIPAA/HITECH and shall be responsible for any and all costs associated with prosecution.
- e. **Survival.** The respective rights and obligations of Associate under this Addendum shall survive the termination of the underlying Agreement.

5. General Provisions/Ownership of PHI.

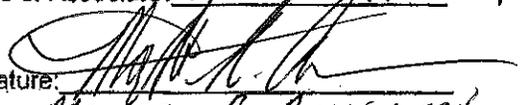
- a. **Retention of Ownership.** Ownership of the PHI resides with the Agency and is to be returned on demand or destroyed at the Agency's option, at any time, and subject to the restrictions found within section 4.b. above.
- b. **Secondary PHI.** Any data or PHI generated from the PHI disclosed hereunder which would permit identification of an individual must be held confidential and is also the property of Agency.
- c. **Electronic Transmission.** Except as permitted by law or this Addendum, the PHI or any data generated from the PHI which would permit identification of an individual must not be transmitted to another party by electronic or other means for additional uses or disclosures not authorized by this Addendum or to another contractor, or allied agency, or affiliate without prior written approval of Agency.
- d. **No Sales.** Reports or data containing the PHI may not be sold without Agency's or the affected individual's written consent.
- e. **No Third-Party Beneficiaries.** Nothing express or implied in this Addendum is intended to confer, nor shall anything herein confer, upon any person other than Agency, Associate and their respective successors or assigns, any rights, remedies, obligations or liabilities whatsoever.
- f. **Interpretation.** The provisions of this Addendum shall prevail over any provisions in the Agreement that may conflict or appear inconsistent with any provisions in this Addendum. The interpretation of this Addendum shall be made under the laws of the state of West Virginia.
- g. **Amendment.** The parties agree that to the extent necessary to comply with applicable law they will agree to further amend this Addendum.
- h. **Additional Terms and Conditions.** Additional discretionary terms may be included in the release order or change order process.

AGREED:

Name of Agency: Welch Community Hospital

Name of Associate: RADIUMETER AMERICA, Inc.

Signature: _____

Signature: 
MATTHEW R. HEIKERMAN

Title: C.E.O.

Title: RA/QA MANAGER

Date: _____

Date: 12/15/2016

Form - WVBA-012004
Amended 08.26.2013

APPROVED AS TO FORM THIS 26th
DAY OF Jan 2017

Patrick Morrissey
Attorney General
BY _____

Appendix A

(To be completed by the Agency's Procurement Officer prior to the execution of the Addendum, and shall be made a part of the Addendum. PHI not identified prior to execution of the Addendum may only be added by amending Appendix A and the Addendum, via Change Order.)

Name of Associate: _____

Name of Agency: WVDHHR/BHHFF/Welch Community Hospital

Describe the PHI (do not include any actual PHI). If not applicable, please indicate the same.

Any and all personally identifiable information including but not limited to patient name, address, date of birth, Social Security Number, telephone number, and insurance information.

Any and all protected health information including but not limited to patient diagnosis, lab test, radiological exams, physical health exams, and/or treatment procedures.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 26 – Medical

Proc Folder: 246230

Doc Description: 2-Siemens Rapidpoint 500 Analyzers w/RAPIDComm or equal

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-12-15	2016-12-27 13:30:00	CRFQ 0506 WEH1700000003	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Radiometer America
 250 S. Kraemer Blvd.
 Brea, CA 92821

FOR INFORMATION CONTACT THE BUYER

April Battle
 (304) 558-0067
 april.e.battle@wv.gov

Frank Delossantos
 Signature X Frank Delossantos (Dec 20, 2016)

FEIN #

DATE 12/20/2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Behavioral Health and Health Facilities (BHFF), Welch Community Hospital to establish a one-time purchase of two (2) new Siemens Rapidpoint 500 (blood gas) Analyzers or equal and RAPIDComm Data Management System or equal and to establish an open-end contract for reagents and supplies.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST	
WELCH	WV24801	WELCH	WV 24801
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Siemens Rapidpoint 500 Analyzers or equal	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115805			

Extended Description :

3.1.1 Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST	
WELCH	WV24801	WELCH	WV 24801
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	RAPIDComm data management system or equal	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

3.1.2 RAPIDComm Data Management system OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Reagents	18.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41116003			

Extended Description :

*3.2.1.1 Measurement cartridge (BG-blood gas, Co ox-co oximetry) minimum 400 test per cartridge

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Blood Gas Supplies Automatic QC-quality control cartridge	18.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.1 Automatic QC-Quality control cartridge

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Blood Gas Supplies CVM-calibration verification material	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.2 CVM-calibration verification material/ 5 level/ 4 per level

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Blood Gas Supplies Filter material	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.3 Filter material

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Blood Gas Supplies Thermal printer paper	20.00000	ROLL		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.4 Thermal printer paper

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Blood Gas Supplies RAPIDQC complete level 1	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.5 RAPIDQC complete level 1 OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Blood Gas Supplies RAPIDQC complete level 2	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.6 RAPIDQC complete level 2 OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Blood Gas Supplies RAPIDQC complete level 3	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.7 RAPIDQC complete level 3 OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Blood Gas Supplies Wash/waste cartridge (3 per pack)	72.00000	EA		

Comm Code	Manufacturer	Specification	Model #
41115806			

Extended Description :

*3.2.2.8 Wash/waste cartridge

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	on-site training	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
86101800			

Extended Description :

3.3.1.1 Set-up and Training

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	one (1) year all-inclusive warranty	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111818			

Extended Description :
 3.3.2.1 One Year All-Inclusive Warranty.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions Due	2016-12-13
2	Bid Opening	2016-12-27

WEH1700000003	Document Phase Final	Document Description 2-Siemens Rapidpoint 500 Analyzers w/RAPIDComm or equal	Page 8 of 8
----------------------	--------------------------------	---	------------------------------

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Final_CRFQ_0506_WEH17000 00003_2_CRFQ_FORM

Adobe Sign Document History

12/20/2016

Created:	12/20/2016
By:	Joe Bright (jbright@radiometeramerica.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAvjFGAZHAGcnu3lmyCNO16FaEHuHqlir

"Final_CRFQ_0506_WEH1700000003_2_CRFQ_FORM" History

-  Document created by Joe Bright (jbright@radiometeramerica.com)
12/20/2016 - 10:58:51 AM PST- IP address: 66.185.167.107
-  Document emailed to Frank Delossantos (fdelossantos@radiometeramerica.com) for signature
12/20/2016 - 10:59:10 AM PST
-  Document viewed by Frank Delossantos (fdelossantos@radiometeramerica.com)
12/20/2016 - 11:00:04 AM PST- IP address: 66.185.167.107
-  Document e-signed by Frank Delossantos (fdelossantos@radiometeramerica.com)
Signature Date: 12/20/2016 - 11:00:30 AM PST - Time Source: server- IP address: 66.185.167.107
-  Signed document emailed to Frank Delossantos (fdelossantos@radiometeramerica.com) and Joe Bright (jbright@radiometeramerica.com)
12/20/2016 - 11:00:30 AM PST

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PREBID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A NON-MANDATORY PRE-BID meeting will be held at the following place and time:

A MANDATORY PRE-BID meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: **December 13, 2016, at 3:00 PM EST**

Submit Questions to: **April Battle, Buyer 22**

2019 Washington Street, East

Charleston, WV 25305

Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)

Email: april.e.battle@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID: Two Siemens Rapidpoint 500 Analyzers w/RAPIDComm or equal
BUYER: April Battle, Buyer 22
SOLICITATION NO.: CRFQ 0506 WEH1700000003
BID OPENING DATE: December 27, 2016
BID OPENING TIME: 1:30 PM EST
FAX NUMBER: (304) 558-3970

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression of Interest or Request for Proposal is not permitted in wvOASIS.

For Request For Proposal ("RFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus _____ convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

- Technical
 Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: December 27, 2016, at 1:30 PM EST

Bid Opening Location: Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATES: Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

15. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately opened and/or viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening if those documents are required with the bid.

19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor’s entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled “confidential,” “proprietary,” “trade secret,” “private,” or labeled with any other claim against public disclosure of the documents, to include any “trade secrets” as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: This Contract becomes effective on award _____ and extends for a period of one (1) year(s).

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed thirty-six (36) months in total. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days.

Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional _____ successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed _____ months in total. Automatic renewal of this Contract is prohibited.

One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Other: See attached.

4. NOTICE TO PROCEED: Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute a breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of _____. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

INSURANCE: The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:

Commercial General Liability Insurance: In the amount of 1,000,000.00
_____ or more.

Builders Risk Insurance: In an amount equal to 100% of the amount of the Contract.

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

8. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

9. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

10. LIQUIDATED DAMAGES: Vendor shall pay liquidated damages in the amount of

N/A

for N/A

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

11. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

12. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

13. PAYMENT: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

14. PURCHASING CARD ACCEPTANCE: The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services. Edited by Radiometer prior to signature -JB 12/14/16

15. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

16. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

17. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

18. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e.

19. TIME: Time is of the essence with regard to all matters of time and performance in this Contract.

20. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

21. COMPLIANCE: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

22. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

23. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

24. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

25. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

26. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.

27. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

28. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

29. BANKRUPTCY: In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.

38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same ~~prices,~~ terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
Edited by Radiometer prior to signature-JB 12/14/2016

39. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

40. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.

41. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Deb Harris, Sales Representative

(Name, Title)
Kim Hastings, Bids and Quotes Coordinator

(Printed Name and Title)
250 S. Kraemer Blvd., Brea, CA 92821

(Address)
657-286-7000

(Phone Number) / (Fax Number)
dharris@radiometeramerica.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Radiometer America

(Company)
Frank Delossantos
Frank Delossantos (Dec 14, 2016) , Controller

(Authorized Signature) (Representative Name, Title)
Frank Delossantos, Controller

(Printed Name and Title of Authorized Representative)

12/14/2016

(Date)

657-286-7000 714-386-5139

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ 0506 WEH1700000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- Addendum No. 1
- Addendum No. 2
- Addendum No. 3
- Addendum No. 4
- Addendum No. 5

- Addendum No. 6
- Addendum No. 7
- Addendum No. 8
- Addendum No. 9
- Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Radiometer America

Company

Authorized Signature

12/14/2016

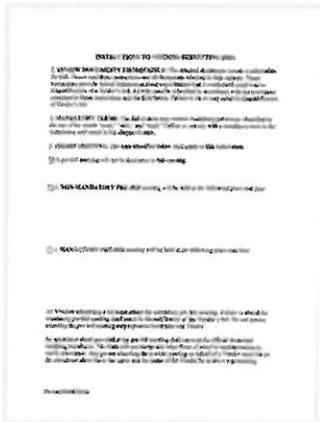
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Instruction to Vendors

Adobe Sign Document History

12/14/2016



Created:	12/14/2016
By:	Joe Bright (jbright@radiometeramerica.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAAR9a3t1miLL-cBkCo9OEdRv2CxEG0VTg7

"Instruction to Vendors" History

-  Document created by Joe Bright (jbright@radiometeramerica.com)
12/14/2016 - 3:00:29 PM PST - IP address: 66.185.167.107
-  Document emailed to Frank Delossantos (fdelossantos@radiometeramerica.com) for signature
12/14/2016 - 3:07:38 PM PST
-  Document viewed by Frank Delossantos (fdelossantos@radiometeramerica.com)
12/14/2016 - 3:30:13 PM PST - IP address: 66.185.167.107
-  Document e-signed by Frank Delossantos (fdelossantos@radiometeramerica.com)
Signature Date: 12/14/2016 - 3:30:29 PM PST - Time Source: server- IP address: 66.185.167.107
-  Signed document emailed to Joe Bright (jbright@radiometeramerica.com) and Frank Delossantos (fdelossantos@radiometeramerica.com)
12/14/2016 - 3:30:29 PM PST

**EXHIBIT A
PRICING PAGE
CRFQ 0506 WEH1700000003**

Please type or write legibly

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and to establish an open-end contract for Reagents and Supplies for Welch Community Hospital.

Description	Quantity	Unit of Measure	Cost per Unit	Total Cost
3.1.1 Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL.	2	each	\$9,500	\$19,000
3.1.2 RAPIDComm Data Management system OR EQUAL	1	each	\$8,500	\$8,500
*3.2.1.1 Measurement cartridge (BG-blood gas, lactate, Co ox-co oximetry) minimum 400 test per cartridge	18	each	\$1290.40	\$23,227.20
*3.2.2.1 Automatic QC-Quality control cartridge	18	each	\$233.07	\$4,195.26
*3.2.2.2 CVM-calibration verification material/ 5 level/ 4 per level	2	each	\$256.12	\$512.24
*3.2.2.3 Filter material	2	each	*our instruments do not use filter material*	
*3.2.2.4 Thermal printer paper	20	roll	\$8.86	\$177.20 (our paper is sold 8 rolls per case; @ 20 rolls you would have to order 3 cases)
*3.2.2.5 RAPIDQC complete level 1 OR EQUAL	2	each	\$129.70	\$259.39
*3.2.2.6 RAPIDQC complete level 2 OR EQUAL	2	each	\$129.70	\$259.39
*3.2.2.7 RAPIDQC complete level 3 OR EQUAL	2	each	\$129.70	\$259.39
*3.2.2.8 Wash/waste cartridge	72	each	*We do not have a separate cartridge for wash/waste. It is included in the automatic QC cartridge)	
3.3.1.1 Set-up and Training	1	each	Included	Included
3.3.2.1 One Year All-Inclusive Warranty	1	each	Included	Included
Grand Total Cost				\$56,390.07

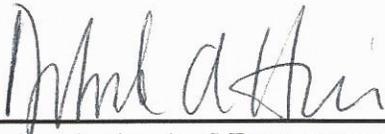
*The quantities listed on the cost sheet are estimated and for bidding purposes only. The vendor will be required to provide actual quantities needed, be it more or less.

**EXHIBIT A
PRICING PAGE
CRFQ 0506 WEH1700000003**

Please type or write legibly

Evaluation and Award Criteria: Contract shall be awarded to the Vendor that meets the required specifications with the lowest Grand Total Cost.

Radiometer America	250 S. Kraemer Blvd. Brea, CA 92821
Vendor Name	Vendor Address

	DEBORAH A HARRIS	12/20/16
Vendor Authorized Representative Signature	Vendor Authorize Representative (Printed)	Date

330-840-9638	N/A	dharris@radiometeramerica.com
Telephone	Fax	E-mail

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

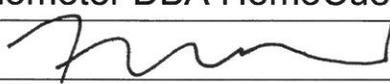
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Radiometer DBA HemoCue
Authorized Signature:  Date: 12/12/16

State of _____

County of _____, to-wit:

Taken, subscribed, and sworn to before me this ____ day of _____, 20__.

My Commission expires _____, 20__.

see attached

AFFIX SEAL HERE

NOTARY PUBLIC _____

CALIFORNIA JURAT WITH AFFIANT STATEMENT

GOVERNMENT CODE § 8202

- See Attached Document (Notary to cross out lines 1-6 below)
- See Statement Below (Lines 1-6 to be completed only by document signer[s], *not* Notary)

1 _____

2 _____

3 _____

4 _____

5 _____

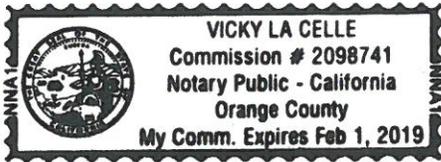
6 _____

Signature of Document Signer No. 1 _____ Signature of Document Signer No. 2 (if any) _____

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
 County of Orange

Subscribed and sworn to (or affirmed) before me
 on this 12th day of December, 2016,
 by _____ Date _____ Month _____ Year _____
 (1) Francisco De Los Santos
 (and (2) _____),
 Name(s) of Signer(s)



proved to me on the basis of satisfactory evidence
 to be the person(s) who appeared before me.

Signature Vicky La Celle
 Signature of Notary Public

Seal
 Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____ Document Date: _____

Number of Pages: _____ Signer(s) Other Than Named Above: _____



RADIOMETER AMERICA INC.
 250 S. Kraemer Blvd - Mail Stop B1.SW.11
 Brea, CA 92821
 Toll Free 1-800-736-0600 Fax:440-871-2633
 www.radiometeramerica.com, www.bloodgas.org

Welch Community Hospital
 454 McDowell St
 Welch, WV 24801-2097

Sales Rep: Deb Harris
Phone #: 330-840-9638
Email Address: dharris@radiometeramerica.com
SIT Rep: Steve McClain
Phone #: 330-635-2797
Email Address: smcclain@radiometeramerica.com
Quote # KH4519-N

Attn: Richard Street
 Respiratory Therapy
 304-436-8662

Customer # 17265000

Page 3 of 3

Date	Terms	Agree and accept payment terms	Quote Expiration Date	Estimated Delivery	FCA
3/15/2016	Net 30	Cust Initials:	6/13/2016	2 to 4 Weeks ARO	Origin

CAPITAL PURCHASE

AQURE POC MANAGEMENT SYSTEM Consists of:



<u>Item</u>	<u>Qty</u>	<u>Part #</u>	<u>Description</u>
1.	1	933-368	AQURE Xpress System
TOTAL CAPITAL AMOUNT FOR THE ABOVE AQURE SYSTEM:			<u>\$8,500.00</u>

Radiometer will deliver current AQURE application on hospital provided hardware and database based on Radiometer specifications.
 AQURE IT Charter document is included with this quotation, and is automatically accepted upon purchase order submission

Please note: Customer to provide all hardware and database licensing needed to install AQURE. This quotation does not include additional items unless specifically quoted above.

Annual License & Support Fee to begin one year after installation of the above System:

1.	1	Annual license and support agreement	<u>\$1,748.00</u>
----	---	--------------------------------------	--------------------------

Total Annual Support Fee: The Annual License and Support Fee will entitle the user to no cost phone support, during normal business hours no charge Aqure software updates.

Reviewed & Agreed Upon By:	The prices quoted are firm through the "Quote Expiration Date" above, and do not include federal, state, or local taxes. Minimum billing \$50.00. Routing of shipments at shipper's discretion.
Welch Community Hospital	

This pricing is contingent upon the terms herein.
 Title to the equipment passes to the customer upon shipment of the equipment.
 Radiometer's Terms and Conditions of Sale, Warranty Policy, Return Goods Authorization Policy and Customer Care & Service Agreement apply (available at <https://radiometer.box.com/customerforms> or by calling 1-800-736-0600), and are incorporated herein by reference. No other terms or condition will apply to any order placed by Customer to Radiometer unless agreed in writing by Radiometer. Provisions contained in Customer's purchase documents that materially alter, add to or subtract from the Radiometer Terms shall be null and void."



RADIOMETER AMERICA INC.
 250 S. Kraemer Blvd - Mail Stop B1.SW.11
 Brea, CA 92821
 Toll Free 1-800-736-0600 Fax:440-871-2633
 www.radiometeramerica.com, www.bloodgas.org

Welch Community Hospital
 454 McDowell St
 Welch, WV 24801-2097

Sales Rep: Deb Harris
Phone #: 330-840-9638
Email Address: dharris@radiometeramerica.com
SIT Rep: Steve McClain
Phone #: 330-635-2797
Email Address: smcclain@radiometeramerica.com
Quote # KH4519-N

Attn: Richard Street
 Respiratory Therapy
 304-436-8662

Customer # 17265000

Page 1 of 3

Date	Terms	Agree and accept payment terms	Quote Expiration Date	Estimated Delivery	FCA
3/15/2016	Net 30	Customer Initials:	6/13/2016	2 to 4 Weeks ARO	Origin

CAPITAL PURCHASE

Item	Qty	Part #	Description	Hosp Price	Amount
1.	2	393-090	ABL90 FLEX Series Analyzer (Possible parameters include: pH, pCO2, pO2, Hct, Cl-, Ca++, K+, Na+, Glucose, Lactate, ctHb, SO2, FO2Hb, FCOHb, FMetHb, FHHb and nBil. Sensor cassette chosen will determine the parameters that will be reported.) Less Discounts. Pricing includes the verified disabling of (2) RP405's.	\$45,834.00	\$91,668.00 (\$72,668.00)
2.	1		Aqure Software Package (as per specifications on Page 2)	\$8,500.00	\$8,500.00
3.	2	Warr-90	Annual Warranty Contract - ABL90 The Analyzers are covered by a one year depot warranty. All Radiometer products are UL60601 and CSA 22.2-601 certified. This pricing includes in-service and user training. Approximate freight (prepaid and added to the invoice)		Included \$550.00
TOTAL CAPITAL QUOTATION:					\$28,050.00

Reviewed & Agreed Upon By:	The prices quoted are firm through the "Quote Expiration Date" above, and do not include federal, state, or local taxes. Minimum billing \$50.00. Routing of shipments at shipper's discretion.
Welch Community Hospital	

This pricing is contingent upon the terms herein.
 Upon signing the Installation, Verification & Warranty (IVW) Registration, Customer certifies the instrument and software (if any) installation is complete and all components are in working order. Radiometer will bill Customer after signing the IVW form
 Title to the equipment passes to Customer upon shipment of the equipment.
 Radiometer's Terms and Conditions of Sale, Warranty Policy, Return Goods Authorization Policy and Customer Care & Service Agreement apply (available at <https://radiometer.box.com/customerforms> or by calling 1-800-736-0600), and are incorporated herein by reference. No other terms or condition will apply to any order placed by Customer to Radiometer unless agreed in writing by Radiometer. Provisions contained in Customer's purchase documents that materially alter, add to or subtract from the Radiometer Terms shall be null and void.



ABL90 FLEX Consumable Schedule

Radiometer America, Inc.
 250 S Kraemer Blvd. - Mail Stop B1.SW.11
 Brea, CA 92821
 Phone: 657-286-1000
 Fax: 714-386-5139

This document provides the optimal quantity of consumables for the operation of your Analyzer or Monitor. Quantities are based on customer supplied information and Radiometer recommended guidelines.

Bill To	
Hospital	Welch Community Hospital
Address	454 McDowell St
City/State/Zip	Welch, WV 24801-2097
PO #	
Quote #	KH4519-N
Serial #	
GPO/IDN	
Term	

Ship To	
Hospital	
Address	
Address	
City/State/Zip	
Dept. / Contact	
Phone / Fax	
E-mail	
Pricing is subject to annual or GPO increases	

Details	
Patient Samples	400 Per year on each
Sample Repeats	0%
Standby Hours	0
Cal 1	
Cal 2	
Parameters	BG/Lyt/Met/OX
Internal QC	
External QC	
Gas Cal 1	
Cleaning	

Part #	Part Description	Annual Qty	Unit Price	Annual Price														
944-157	ABL90 FLEX solution pack	26	\$ 233.07	\$ 6,059.78	3	2	2	2	2	2	3	2	2	2	2	2		
946-008	ABL90 SC 600/30, bg, lyt, oxy, met, qc		\$ 1,290.40															
946-010	SC90 100/30 BG/LYT/MET/OXI +QC	26	\$ 1,032.08	\$ 26,833.99	3	2	2	2	2	2	3	2	2	2	2	2		
944-021	tHb Calibration (4 amp.)	2	\$ 65.11	\$ 130.22	1						1							
984-070	Thermal Paper, 8 rolls per unit	2	\$ 70.84	\$ 141.69	1						1							
VK-R5	Linearity Verification Kit	4	\$ 256.12	\$ 1,024.46	2						2							
924-816	Inlet gasket with holder, ABL90 Flex	2	\$ 154.55	\$ 309.10	1						1							
834-662	Inlet connector gasket, ABL90 Flex	2	\$ 17.30	\$ 34.61	1						1							

Supplies Sub Total \$ 34,533.85

944-017	S7730 QUALICHECK 5+, Level 1	2	\$ 129.70	\$ 259.39	2													
944-018	S7740 QUALICHECK 5+, Level 2	2	\$ 129.70	\$ 259.39	2													
944-019	S7750 QUALICHECK 5+, Level 3	2	\$ 129.70	\$ 259.39	2													

QC Sub Total \$ 778.18

Annual Total \$ 35,312.03

This pricing is valid only after this document is signed and faxed to Radiometer America's Customer Retention Department.

CONDITIONS:

- Each shipment invoiced separately
- This pricing is valid only after this document is signed and faxed to Radiometer America's Customer Retention Department.
- This document will remain in effect for the above stated term.

I accept the above ordered product quantities in full.

X _____ Prepared by: _____
 Company / Institution Authorized Signature Date

Radiometer's Terms and Conditions of Sale, Warranty Policy, Return Goods Authorization Policy and Customer Care & Service Agreement apply (available at <https://radiometer.box.com/customerforms> or by calling 1-800-736-0600), and are incorporated herein by reference. No other terms or condition will apply to any order placed by Customer to Radiometer unless agreed in writing by Radiometer. Provisions contained in Customer's purchase documents that materially alter, add to or subtract from the Radiometer Terms shall be null and void.

Throughout the Term of this Agreement, the terms and conditions of either the above-referenced Group Purchasing Organization agreement ("GPO Agreement") or Integrated Health Network agreement ("IDN Agreement") will apply. To the extent that the terms and conditions in this Agreement directly conflict with the terms and conditions in the applicable GPO/IDN Agreement, the GPO/IDN Agreement will prevail.

Sales Rep: _____ New: _____ BAS Acct # _____
 Business Unit: _____ Renewal: _____ Axapta Acct # _____

**REQUEST FOR QUOTATION
CRFQ 0506 WEH1700000003**

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Behavioral Health and Health Facilities (BHFF), Welch Community Hospital to establish a one-time purchase of two (2) new Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and RAPIDComm Data Management System OR EQUAL and establish an open-end contract for reagents and supplies.

NOTE: This request is covered in part or in whole by federal funds. All bidders will be required to acknowledge and adhere to Attachment 1-Provisions Required for Federally Funded Procurements. Delivery Orders issued from contract awarded as a result of this solicitation may be funded in whole or in part with Federal Funds and thus this solicitation and its resulting awarded contract are subject to the requirements of Attachment 1: Provisions required for federally Funded Procurements.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
- 2.1 “Contract Item” or “Contract Items”** means the list of items identified in Section 3.1, 3.2 and 3.3 below and on the Pricing Pages.
- 2.2 “Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
- 2.3 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division..

3. GENERAL REQUIREMENTS:

- 3.1 Contract Items and Mandatory Requirements:** Contract Item(s) must meet or exceed the mandatory requirements listed below.
- 3.1.1 Two (2) new Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL.**

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

3.1.1.1 Each of the two (2) new analyzers must provide the following parameters (measured or calculated):

- 3.1.1.1.1** pH: Negative logarithm of the hydrogen ion concentration. Measurement of acid-base balance of blood.
- 3.1.1.1.2** pCo2: Partial pressure of carbon dioxide.
- 3.1.1.1.3** pO2: Partial pressure of oxygen.
- 3.1.1.1.4** HCO3: Bicarbonate. A chemical (buffer) that keeps the PH of blood from becoming too acidic or too basic.
- 3.1.1.1.5** BE: Base excess. Concentration of titratable base when a fluid is titrated to a PH of 7.40 and a pCo2 of 40mmHG.
- 3.1.1.1.6** tHB: Total hemoglobin. Concentration of total hemoglobin.
- 3.1.1.1.7** sO2: Oxygen saturation of hemoglobin.
- 3.1.1.1.8** O2HB: Oxyhemoglobin. Concentration of hemoglobin that is oxygenated.
- 3.1.1.1.9** HHB: Deoxyhemoglobin. Reduced or deoxygenated hemoglobin.
- 3.1.1.1.10** COHB: Carboxyhemoglobin. Concentration of hemoglobin that is combined with carbon monoxide.
- 3.1.1.1.11** MetHB: Methemoglobin. Concentration of hemoglobin that contains iron in its ferric state.
- 3.1.1.1.12** LACTATE: a product of cell metabolism that can accumulate when cells lack sufficient oxygen

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

3.1.1.2 Each of the two analyzers must have blood gas, lactate, and co-oximetry integrated into a standalone unit.

3.1.1.3 Each of the two analyzers must operate on a self-contained measurement cartridge (including sensors and calibrating reagents).

3.1.1.4 Each of the two analyzers must provide for an automatic quality control system with the capability of a minimum of three different levels for analysis.

3.1.1.5 Each of the two analyzers must have the capability to perform manual quality control.

3.1.1.6 Each of the two analyzers must provide automatic calibration of blood gas, lactate, and co-oximetry parameters.

3.1.1.7 Each of the two analyzers must be able to analyze capillary samples.

3.1.1.8 Each of the two analyzers must provide for a single sampling port which accepts syringe or capillary tube sample devices safely with no adapters required.

3.1.1.9 Each of the two analyzers must operate within a temperature range of a minimum of 15⁰C and a maximum of 30⁰C.

3.1.1.10 Each of the two analyzers must be able to operate within a barometric pressure range of a minimum of 523 to a maximum of 800mmHg.

3.1.1.11 Each of the two analyzers must have the data capacity to store a minimum of:

200 patient samples

200 quality control samples

50 operators.

3.1.1.12 Each analyzer must be within the following dimensions:

3.1.1.12.1 Height: minimum 20 inches, maximum 35 inches

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

3.1.1.12.2 Width: minimum 10 inches, maximum 25 inches

3.1.1.12.3 Depth: minimum 10 inches, maximum 30 inches

3.1.1.12.4 Weight: minimum 25 pounds, maximum 50 pounds

3.1.2 RAPIDComm data management system OR EQUAL.

3.1.2.1 The system must include a stationary data management workstation that is compatible with the two analyzers.

3.1.2.2 The data management workstation must monitor the analyzers in real time.

3.1.2.3 The data management system must be password controlled for HIPPA compliance.

3.1.2.4 The data management workstation must be able to interface to the hospitals electronic medical record. Specifically OpenVista – CareVue.

3.1.2.5 The data management workstation must store patient, calibration, and quality control data and generate reports.

3.1.2.6 The data management workstation must be complete and shall include all computer software, hardware, one (1) color monitor, one (1) color printer (single side print capabilities), and all cables necessary to be fully operational and meet all requirements specified within this solicitation.

3.1.2.7 Each component of the system must operate on standard 120 volts AC (alternating current) power.

3.2 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

3.2.1 REAGENTS

3.2.1.1 Measurement cartridge (BG-blood gas, lactate, Co ox-co oximetry) minimum 400 test.

3.2.2 SUPPLIES

3.2.2.1 Automatic QC -quality control cartridge

3.2.2.2 CVM-calibration verification material/ 5 level/ 4 per level

3.2.2.3 Filter material

3.2.2.4 Thermal printer paper

3.2.2.5 RAPIDQC complete level 1, OR EQUAL and must provide the minimum parameters:

3.2.2.5.1 pH/pCO₂/pO₂/Na⁺/K⁺/Ca⁺⁺/Cl/Glucose/
Lactate/cHb/FO₂Hb/FCOHb/FmetHb/FHHb

3.2.2.5.2 Hypo

3.2.2.6 RAPIDQC complete level 2, OR EQUAL and must provide the minimum parameters:

3.2.2.6.1 pH/pCO₂/pO₂/Na⁺/K⁺/Ca⁺⁺/Cl/Glucose/
Lactate/cHB/FO₂Hb/FMetHB/FHHb

3.2.2.6.2 Normal

3.2.2.7 RAPIDQC complete level 3, OR EQUAL and must provide the minimum parameters:

3.2.2.7.1 pH/pCO₂/pO₂/Na⁺/K⁺/Ca⁺⁺/Cl

3.2.2.7.2 Hyper

3.2.2.8 Wash/waste cartridge

3.3 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.3.1 INSERVICE FOR RESPIRATORY STAFF

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

3.3.1.1 Vendor will provide on-site training to Respiratory personnel at Welch Community Hospital, 454 McDowell Street, Welch, WV. Training to be provided for one day between the hours of 8:00am and 5:00pm. Training must be scheduled on a day with the Respiratory Therapy Department manager to occur on the days of Monday through Friday. The On-site training will need to take place upon delivery and set up of the equipment. Set-up and training will be within fifteen (15) calendar days after delivery of blood gas systems. Vendor will need to make arrangements with the Respiratory Department Manager.

3.3.2 Warranty

3.3.2.1 Vendor shall include a one (1) year all-inclusive warranty.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall GRAND TOTAL COST as shown on the Pricing Pages.

4.2 Pricing Pages: Vendor should complete the Pricing Pages by multiplying the Quantity for each contract item by the Cost Per Unit price to get a Total Cost for that item. Then add the Total Cost lines to get a GRAND TOTAL COST. The Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified. The Pricing Pages contain a list of the Contract Items and estimated purchase volume.

The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document.

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

5. PERFORMANCE: Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

6. ORDERING AND PAYMENT:

6.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

6.2 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

7. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately

8. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:

8.1 Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service before access will be granted.

8.2 Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

8.3 Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

8.4 Anyone performing under this Contract will be subject to Agency's security protocol and procedures.

8.5 Vendor shall inform all staff of Agency's security protocol and procedures.

9. DELIVERY AND RETURN:

9.1 **Delivery Time:** Vendor shall deliver the blood gas analyzer systems within thirty (30) calendar days after receiving a purchase order or notice to proceed. Vendor shall deliver standard orders within five (5) working days after orders are received. Vendor shall deliver emergency orders within one (1) working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met. Vendor must complete the set-up and training within fifteen (15) calendar days after delivery of blood gas analyzer systems. Vendor will need to make arrangements with the Respiratory Department for delivery date and time.

9.2 **Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

9.3 **Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

9.4 **Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

- 9.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

10. VENDOR DEFAULT:

10.1 The following shall be considered a vendor default under this Contract.

- 10.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 10.1.2** Failure to comply with other specifications and requirements contained herein.
- 10.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 10.1.4** Failure to remedy deficient performance upon request.

10.2 The following remedies shall be available to Agency upon default.

- 10.2.1** Immediate cancellation of the Contract.
- 10.2.2** Immediate cancellation of one or more release orders issued under this Contract.

REQUEST FOR QUOTATION

CRFQ 0506 WEH1700000003

Two (2) Siemens Rapidpoint 500 (blood gas) Analyzers OR EQUAL and One (1) RAPIDComm Data Management System OR EQUAL and an open-end contract for reagents and supplies.

10.2.3 Any other remedies available in law or equity.

11. MISCELLANEOUS:

- 11.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 11.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 11.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 11.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Deborah Harris

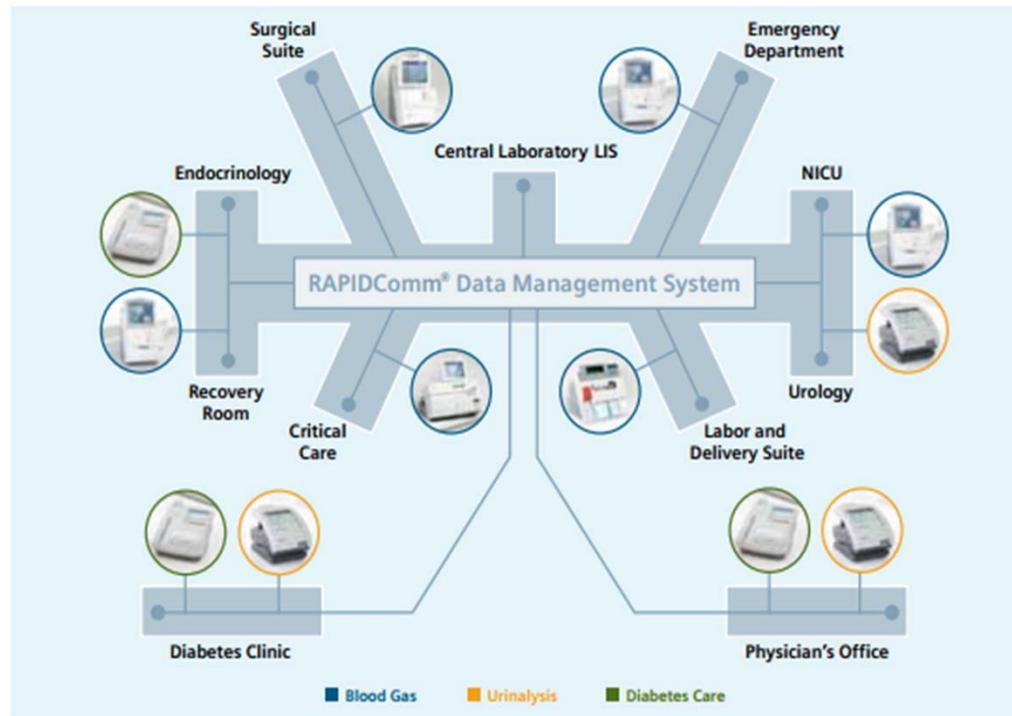
Telephone Number: 330-840-9638

Fax Number: N/A

Email Address: dharris@radiometeramerica.com

IT Overview Siemens RapidComm

RAPIDComm connectivity solution



1. System features and control capabilities vary by instrument.

Siemens RapidComm Differences

- Blood gas instruments fade into the background.
- More emphasis on Chemistry analyzers
- RadidComm is not user friendly since it is more geared toward the end user in Lab
- Not purely a POC since it does not have Middle ware to connect to HIS
- Connects Chemistry and Blood Gas Instruments
- Connectivity to Lab LIS then onto HIS

How AQUIRE compares to Siemens

▪ **Device Management**

- ✓ Centralized server which directly connects to Instruments for monitoring and troubleshooting
- ✓ No Docking stations or wireless issues with mobility which adds to stability
- ✓ AQUIRE is more user friendly and is customized to each hospital for device management and configuration

▪ **Operator Management**

- ✓ AQUIRE is more user friendly and is customized to each hospital or individual for operators
- ✓ Centralized competency with more control for POC manager
- ✓ Operator tracking performance

▪ **Compliance Management**

- ✓ Customizable reports that utilize the needs for each area or hospital
- ✓ Centralized data base for patients and QC

▪ **Sample Flow Management**

- ✓ Positive Patient Identification
- ✓ Results can delivered to different areas of the hospital depending on need
- ✓ Upload and download capability