



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

Procurement Folder: 160920

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0506

Vendor ID: VS0000010973

SO Doc ID: WEH1700000002

Legal Name: Launch 3 Ventures LLC

Published Date: 9/19/16

Alias/DBA: Launch 3 Telecom

Close Date: 9/29/16

Total Bid: \$62,502.05

Close Time: 13:30

Response Date: 09/28/2016

Status: Closed

Response Time: 16:38

Solicitation Description:

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 160920

Solicitation Description : ADDENDUM_1:NETWORK SWITCHES, ACCESSORIES, EXT SVC AGREEMENT

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-09-29 13:30:00	SR 0506 ESR09281600000001369	1

VENDOR
VS0000010973 Launch 3 Ventures LLC Launch 3 Telecom

Solicitation Number: CRFQ 0506 WEH1700000002

Total Bid : \$62,502.05 **Response Date:** 2016-09-28 **Response Time:** 16:38:45

Comments:

FOR INFORMATION CONTACT THE BUYER
 Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	NETWORK SWITCH	11.00000	EA	\$5,129.710000	\$56,426.81

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : 3.1.1 Vendor must provide eleven (11) EACH: Must be Extreme Networks X440-G2 series 48 Port POE Switch, Manufacturer Part Number 16535 or equal including Five (5) year Extended Service Agreement to replace existing network equipment.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	NETWORK SWITCH	1.00000	EA	\$3,216.360000	\$3,216.36

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : 3.1.2 Vendor must provide one (1) EACH: Must be Extreme Networks X440-G2 series 24 Port POE Switch, Manufacturer Part Number 16533 or equal including Five (5) year Extended Service Agreement to replace existing network equipment.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Transceiver Module	6.00000	EA	\$429.440000	\$2,576.64

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : 3.1.3 Six (6) EACH: Must be Extreme Networks SFP (mini-GBIC) transceiver module, Ethernet 1000Base-SX LC Multimode, Manufacturer Part Number 10051H or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	AC Power Cord	12.00000	EA	\$23.520000	\$282.24

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : 3.1.4 Twelve (12) EACH: AC Power Cord, each power cord must be a minimum of two (2) meters in length.

LAUNCH3

877-878-9134
sales@launch3.net



**CONSUMABLES
DISTRIBUTION**



**BUY & SELL
WIRELESS EQUIPMENT**



**ASSET RECOVERY,
RECYCLING & SCRAP**



**EQUIPMENT
REPAIR**



**MICROWAVE/CELL SITE
INSTALLATION & MAINTENANCE**



Launch3Telecom.com



Capability Statement

Launch 3 Telecom

27 Daniel Road West
Fairfield, NJ 07004

Contact: Aaron Friedman

Tel: 877.878.9134

Cell: 973.518.0743

Fax: 646.536.3866

Email: aaron.friedman@launch3.net

Web: Launch3Telecom.com

NAICS:

423610

423690

334112

334220

334290

334417

334515

335931

517919

237130

335932

811213

517911

Cage Code:

62CP6

D&B:

14-737-0840

Certifications:

SBE

BUSINESS SUMMARY

Launch 3 Telecom, founded in 2004, is a full service, global provider and distributor of telecommunications products and services. We provide wireless telecom equipment and services to Federal Government Agencies, Local Government and Municipalities, while also supporting the private sector.

Launch 3 Telecom understands the intricacies involved in working with government agencies and is proud to offer a multitude of comprehensive solutions in the wireless telecom and associated space. We have the experience and knowledge to meet your unique specifications and standards. We have listed a number of our offerings and services below:

CAPABILITIES

- Wholesale Supply and Product Distribution
- Equipment Repair
- Specialize in End of Life, Surplus Materials
- Asset Management
- Supply Chain Management
- Private Labeling

DIFFERENTIATORS

We guarantee outstanding service and support; complete and seamless delivery; and risk-free purchases that help you stay on schedule and on budget. We offer a dedicated customer service staff to support the government sector. We also offer the following additional services: Customized Site Kitting, Returns & Warranty Management and access to an endless line of telecom products.

PAST AND CURRENT FEDERAL CUSTOMERS

US Air Force
US Army
USCG
DOD
DOJ-FBI
NASA
US NAVY

SUMMARY

Launch 3 Telecom has been the industry leader in Wireless Telecom Materials for the past 12 years. As the go-to wireless telecom distributor for the private sector, we are able to offer competitive pricing, as well as technical assistance for most of the products we sell. Launch 3 also has an in-house facility for repair and testing, allowing us to offer a Warranty on all our products.



Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

Print or type
See Specific Instructions on page 2.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Launch 3 Ventures, LLC	
2 Business name/disregarded entity name, if different from above Launch 3 Telecom	
3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input checked="" type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
5 Address (number, street, and apt. or suite no.) 27 Daniel Road West	Requester's name and address (optional)
6 City, state, and ZIP code Fairfield, NJ 07004	
7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number										
or										
Employer identification number										
5	6		-	2	4	3	8	3	8	4

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶ 2/2/16
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
 - Form 1099-C (canceled debt)
 - Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 160920

Doc Description: NETWORK SWITCHES, ACCESSORIES, & EXTENDED SERVICE AGREEMENT

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-08-31	2016-09-29 13:30:00	CRFQ 0506 WEH1700000002	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Launch 3 Telecom
 27 Daniel Road
 Fairfield NJ 07004
 (877)878-9134 X 112
 646-536-3866
 Cage-62CP6

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Signature X

FEIN # 56-243-8384

DATE 9/26/16

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Behavioral Health and Health Facilities (BBHFF), Welch Community Hospital (WCH) to establish a contract for the one time purchase of Network Switches and Accessories with a Five (5) year Extended Service agreement to replace existing network equipment per attached documents.

NOTE: This request is covered in part or in whole by federal funds. All bidders will be required to acknowledge and adhere to Attachment 1-Provisions Required for Federally Funded Procurements.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	NETWORK SWITCH	11.00000	EA	\$5129.71	\$56,426.83

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description :

3.1.1 Vendor must provide eleven (11) EACH: Must be Extreme Networks X440-G2 series 48 Port POE Switch, Manufacturer Part Number 16535 or equal including Five (5) year Extended Service Agreement to replace existing network equipment.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	NETWORK SWITCH	1.00000	EA	\$3216.36	\$3,216.36

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description :

3.1.2 Vendor must provide one (1) EACH: Must be Extreme Networks X440-G2 series 24 Port POE Switch, Manufacturer Part Number 16533 or equal including Five (5) year Extended Service Agreement to replace existing network equipment.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Transceiver Module	6.00000	EA	\$429.44	\$2,575.44

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description :

3.1.3 Six (6) EACH: Must be Extreme Networks SFP (mini-GBIC) transceiver module, Ethernet 1000Base-SX LC Multimode, Manufacturer Part Number 10051H or equal.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV24801 US		PROCUREMENT OFFICER - 304-436-8708 HEALTH AND HUMAN RESOURCES WELCH COMMUNITY HOSPITAL 454 MCDOWELL ST WELCH WV 24801 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	AC Power Cord	12.00000	EA	\$23.52	\$282.54

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description :

3.1.4 Twelve (12) EACH: AC Power Cord, each power cord must be a minimum of two (2) meters in length.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due by 4:00 pm EST	2016-09-14

WEH1700000002	Document Phase Final	Document Description NETWORK SWITCHES, ACCESSORIES, & EXTENDED SERVICE AGREEMENT	Page 4 of 4
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions