



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 09 - Construction

Proc Folder: 286322

Doc Description: Addendum 2 - Installation of a Patient Wandering System

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2017-03-22	2017-04-04 13:30:00	CRFQ 0506 LSH1700000005	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

CAMEL TECHNOLOGIES  
 1326 OHIO AVE, DUNBAR WV 25064  
 304-776-8063

CONTRACTORS LIC#  
 WV0033278

04/04/17 12:57:28  
 Purchasing Division

**FOR INFORMATION CONTACT THE BUYER**

Michelle L Childers  
 (304) 558-2063  
 michelle.l.childers@wv.gov

Signature X

FEIN # 55-0771021

DATE 4-4-17

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

Addendum

Addendum 2 issued to publish and distribute the attached information to the vendor community.

\*\*\*\*\*

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Health and Human Services, Bureau for Behavioral Health and Health Facilities, Lakin Hospital, 11522 Ohio River Rd., West Columbia, WV 25287; to establish a one-time contract for the following:

The installation of a patient wandering system

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-675-0860 HEALTH AND HUMAN RESOURCES BHBF LAKIN HOSPITAL 11522 OHIO RIVER RD WEST COLUMBIA WV25287 US		PROCUREMENT OFFICER - 304-675-0860 HEALTH AND HUMAN RESOURCES BHBF LAKIN HOSPITAL 11522 OHIO RIVER RD WEST COLUMBIA WV 25287 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Patient Wandering System	1.00000	LS		\$118,970.00

Comm Code	Manufacturer	Specification	Model #
42143607			

Extended Description :

Patient Wandering System as specified per attached documentation.

<b>LSH170000005</b>	<b>Document Phase</b> Final	<b>Document Description</b> Addendum 2 - Installation of a Patient Wandering System	<b>Page 3</b> <b>of 3</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION  
LSH17\*1 Patient Wandering System

EXHIBIT A – Pricing Page

CAMEL TECHNOLOGIES

ITEM #	DESCRIPTION	GRAND TOTAL PRICE
		\$118,970.00
Exhibit B 1.1 - 7.1	Lump Sum Bid for Patient Wandering System.  The Vendor shall furnish all materials, labor, and equipment necessary to complete all Construction Services. The Vendor shall furnish any incidental work, materials, labor, and equipment that are necessary to complete the Construction Services, even if such incidental work is not explicitly included in the Project Plans.	

**BID BOND**

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Camel Technologies, LLC  
of 1326 Ohio Avenue, Dunbar WV 25064, as Principal, and Western Surety Company  
of PO Box 5077, Sioux Falls SD 57117-5077, a corporation organized and existing under the laws of the State of South Dakota with its principal office in the City of Sioux Falls as Surety, are held and firmly bound unto the State of West Virginia, as Obligee, in the penal sum of Five Percent of Amount Bid (\$ 5% of Amount Bid ) for the payment of which, well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for CRFQ: LSH1700000005, Installation of a Patient Wandering System at Lakin Hospital according to plans and specifications.

NOW THEREFORE,

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby waive notice of any such extension.

WITNESS, the following signatures and seals of Principal and Surety, executed and sealed by a proper officer of Principal and Surety, or by Principal individually if Principal is an individual, this 4th day of April, 2017.

Principal Seal

Camel Technologies, LLC  
(Name of Principal)  
By *Shirley M. Day*  
(Must be President, Vice President, or  
Duly Authorized Agent)  
*Manager*  
(Title)

Surety Seal

Western Surety Company  
(Name of Surety)  
*Sheila Midkiff*  
Attorney-in-Fact  
Sheila Midkiff

**IMPORTANT – Surety executing bonds must be licensed in West Virginia to transact surety insurance, must affix its seal, and must attach a power of attorney with its seal affixed.**

# Western Surety Company

## POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

**Ross E Johnson, Beverly A Holstine, Kathryn K Arthur, Sheila Midkiff, Taylor R Johnson, Individually**

of Charleston, WV, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

**- In Unlimited Amounts -**

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 28th day of March, 2017.



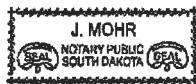
WESTERN SURETY COMPANY

Paul T. Bruflat, Vice President

State of South Dakota }  
County of Minnehaha } ss

On this 28th day of March, 2017, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires  
June 23, 2021



J. Mohr, Notary Public

### CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name and affixed the seal of the said corporation this 4th day of April, 2017.



WESTERN SURETY COMPANY

L. Nelson, Assistant Secretary

ADDENDUM ACKNOWLEDGEMENT FORM  
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

CAMEL TECHNOLOGIES  
Company

[Signature]  
Authorized Signature

4-4-17  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



**We go the extra mile – 24 hour Emergency Services – Installation \* Service \* Repair**

Office: 776-8063 Fax: 776-8095 1326 Ohio Avenue, WV 25064 1-866-79CAMEL www.cameltechnologies.com Contractor Lic#WV0033278

- Building Permit Required 
  Directions 
  Drawings 
  Pictures 
  RAM 
  DLS 
  OTH  
 Mag Lock 
  Electric Strike 
  RIM Strike 
  Fire Alarm Connection 
  Conduit 
  Plenum Rated

**Quote # 0403172805  
4/3/2017**

**To: Lakin Hospital  
11522 Ohio River Rd  
West Columbia, WV 25287  
Attn: Michelle Childers  
304-558-2063**

This proposal is based on the visit to your facility to determine the equipment design required to install a patient wandering system as specified in project documents. Note: AC power connection to be provided by buyer for each individual door power supply.

**ACCESS CONTROL SYSTEM EQUIPMENT**

Qty.	Part No.	Description
12	IS-SR3ID03	DR-CNTR/1.5A-24V/KYD/ANT/PCCAP
100	IS-804A2401	SECURABAND WRIST TAG W/ STRAP
1	IS-801A2701	WRST/ANKL STRPS 10PAK
1	IS-AR3TA010D*	STAFF/BYPASS TAG
1	IS-AR3TR02PO	POCKET TAG READER
12	IS-AGECP0202*	CPS24 CENTRAL PWR SUPPLY 24V
1	IS-AR3SI010R*	ROAMALERT SERVER SOFTWARE
1	IS-AR3SR010R	ROAMALERT WORK STATION LICENSE
1	IS-AR3DU0100*	TAG ID DISPLAY
16	IS-AR3KY0103*	ACCESS KEYPAD KIT
12	DY-3101C	DELAY EGRESS SINGLE LOCK US28
12	AX-AL125UL	12/24 VDC 1 AMP W/FACP DISC
12	AC-PA100	PIEZO DEVICES 3-28VDC
1	JK-1HD	AUDIO/VIDEO MASTER STATION
1	JK-DV	A/V DOOR STATION/ ZINC DIE CAST/ PTZ
1	AJ-MCWSA	MASTER UNIT DESK STAND
1	PS-1820UL	18VDC POWER SUPPLY
1	22/4	22/4 CABLE 100' (For video intercom)
1	CAT6	CAT6 CABLE 3000'
1	18/4	18/4 CABLE 1000'
1	PC	NURSES STATION PC FOR SYSTEM CONTROL INCLUDES MONITOR
1	CUSTOM	FIRE ALARM CONNECTION
12	7939WGWH	DOOR CONTACTS SURFACE MOUNT
1	MISC	MISCELLANEOUS SUPPLIES INCLUDING CABLES AND CONNECTORS, CONDUIT, WIREMOLD
1	ITD	INSTALLATION TESTING AND DEMONSTRATION
1	WARR11	1 YR. WARRANTY PARTS AND LABOR

**INSTALLED EQUIPMENT:**

**\*\* WV Sales Tax and Building Permit is included.**

<b>TOTAL:</b>	<b>\$118,970.00</b>



**NOTE: Discounts apply to cash or check only.**

**Payment Options Descriptions:**

**10% Discount, Prepaid** – For this option the monies must be received upon acceptance signing of this proposal. Camel Technologies must have all monies before the equipment will be ordered and your job put on our schedule. If the monies are not received in compliance with the terms of this option, **NO Discount** will be given. **Cash or Check ONLY**  
**Initials** \_\_\_\_\_

**5% Discount, C.O.D** – For this option the monies must be received by the technician(s) on the day of installation prior to them leaving the job site. If the monies are not received in compliance with the terms of this option, **NO Discount** will be given. **Cash or Check ONLY**  
**Initials** \_\_\_\_\_

**No Discount, Terms Net 10** – For this option customer will be invoiced at the completion of the job. Payment is due 10 days from the date of the invoice. A Credit Application and/or Personal Guarantee may be required. **NO Discount** will be given for this option. **Cash, Check or major Credit Cards are accepted.**  
**Initials** \_\_\_\_\_

**Change Orders:** The owner/contractor shall not give instruction or orders direct to employees or agents of CAMEL Technologies except by signed change order, Request to CAMEL Technologies to perform extra or additional work must be made by change order and be signed by owner/contractor authorized to do so and the additional cost occasioned thereby shall be paid by the owner/contractor as an extra amount without retention per terms of the agreement. Change orders will be verified for proper authority prior to the order of materials or scheduling of work.

**Delays in work:** In the event CAMEL Technologies is delayed in the progress of work due to accidents, embargoes, fires, weather conditions, delays in transportation, shortages of energy, inability of manufacturers of materials to furnish these products in accordance with estimated schedules, shortage of raw materials, act of God, government action, armed conflict, riot, civil disorders, then the time for completion of work shall be extended by the amount of time CAMEL Technologies is so delayed.

**Guarantee of work:** CAMEL Technologies guarantees all of its work against defective material and workmanship for a period of one year from the date of completion of its work. This guarantee does not cover replacement or repair of materials due to accidental or intentional damage or normal wear and tear.

**Ownership and protection of equipment:** The entire system is and shall at all times remain the sole property of CAMEL Technologies until paid for in full. You hereby agree to protect the system and to indemnify and pay to CAMEL Technologies the cost of repair or replacement for any loss or damage to system, including but not limited to loss by fire, earthquake, riot, flood or other loss. In the event of any termination of this agreement, you agree to allow CAMEL Technologies; its employees and/or agent's permission to enter the premises where the system is located to remove all or part of the system at the discretion of CAMEL Technologies.

**Costs and attorneys fees:** In the event that it shall become necessary for CAMEL Technologies to employ a collection agency or institute legal proceedings to collect unpaid charges or any other sums you may owe hereunder, you shall be liable to CAMEL Technologies for reasonable and necessary costs of collection and attorney's fees incurred in prosecuting such action. In the event of any other legal proceeding related to this agreement, the prevailing party in such proceeding shall be entitled to recover its costs and attorney's fees from the other party.

**Additional charges and fees:** If any charge due hereunder becomes past due you agree to pay interest on all delinquent amounts at the lesser rate of 1.5% per month or the maximum legal rate permitted to be charged. You also agree to pay to CAMEL Technologies the rate of \$45.00 per hour for in-house collections and additional bookkeeping costs. In the event any check is returned for insufficient funds, you agree to pay CAMEL Technologies a \$25.00 charge for each check.

**Partial invalidity; performance and venue; governing law:** If any provision of this agreement is invalid, unenforceable, void or avoidable, that will not affect the remainder of this agreement. This agreement is performable in Kanawha County, West Virginia. This agreement shall be governed by and interpreted in accordance with the laws of the state of West Virginia, County of Kanawha.

All work performed by CAMEL Technologies or equipment sold by CAMEL Technologies is taxable under the West Virginia State Tax Law. The rate of the tax amount is governed by the State of West Virginia.

**Job scheduling:** Estimated equipment delivery will be 5-10 days from receipt in our office of this proposal signed as a contract for work. Job completion will be scheduled based on equipment arrival and job site stage of completion.

To accept this proposal as a contract for work, please **initial each page, circle and initial your preferred payment option, initial the cellular back-up clause if applicable, sign and date the agreement, and return all pages** by mail or fax to CAMEL Technologies for approval and scheduling.

Date \_\_\_\_\_

CAMEL Technologies, LLC  
1326 Ohio Avenue  
Dunbar, WV 25064  
Fax: 304-776-8095

CAMEL Technologies \_\_\_\_\_ Daryl L. Smith \_\_\_\_\_

Customer Name \_\_\_\_\_

Tax ID or SS# \_\_\_\_\_

Customer Signature \_\_\_\_\_

**NOTE: Any changes, additions or subtractions written into this proposal must be approved by CAMEL Technologies, LLC, in writing, before they become part of this agreement.**

**Extended Maintenance/ Warranty Agreement Option**

This warranty provides service, repair and/or replacement of parts that fail to function as installed. It also includes expedited replacement of the failed part, in the event it cannot be repaired on site, with loaner equipment to assure you of uninterrupted service, as long as the Extended Maintenance fee is current. In the event the maintenance fee is not current, Camel Technologies, LLC has the right to refuse service and/or cancel this Agreement at any time.

This Agreement entitles the customer to priority service and guarantees that a Camel Technologies technician will be on site within 24 hours of receiving a service call. Service provided during our normal business hours of 8:00AM-4:30PM will be at no charge. Service outside of our normal hours will be provided at the reduced rates of \$65.00 per hour, Monday thru Friday and \$85.00 for holidays and weekends.

We will inspect, clean and adjust your system annually, unless more frequent inspections are required by the Installation agreement. One hour of retraining per year is included in this Maintenance / Warranty. All parts will be repaired and/or replaced free of charge, if failure is due to normal use and/or workmanship. This Agreement **does not** cover the replacement of batteries. This Agreement does not cover repair and/or replacement of any parts damaged due to vandalism, abuse, acts of God, fire, flood, lightning, neglect, theft, civil uprisings, war, explosions, terrorism, natural disasters or physical damage by others, including untrained persons. You **will be charged** for service requests if damage has occurred from vandalism, abuse, acts of God, fire, flood, lightning, neglect, theft, civil uprisings, war, explosions, terrorism, natural disasters or physical damage by others, including untrained persons. Alterations and / or adjustment of equipment by anyone other than a Camel Technologies trained personnel will void the Extended Maintenance / Warranty.

Camel Technologies will provide 24 hour technical support by phone, including weekends and holidays, free of charge.

Camel Technologies is not responsible for equipment malfunctions due to utility failure, unless so noted in the proposal as battery backup and hours covered.

Camel Technologies will provide all materials and labor in accordance with the terms of this Agreement as long as the monthly payments are current. This Agreement can be cancelled by either party, by written notice within 30 days of the next monthly payment due date. Camel Technologies reserves the right to cancel this Agreement if the monthly payment becomes past due more than 30 days.

In the event it is determined that failure of the equipment/system resulted from a source not covered by this Agreement, at Camel Technologies discretion, we will provide a written estimate of any repairs, including parts, materials and labor, and any loaner / advanced replacement equipment if this documentation is found, prior to performing the repair.

The monthly charge for this service is based on the complexity, and reliability history of the equipment purchased, as reported by the lease industry.

The monthly charge for this Extended Maintenance / Warranty Agreement is **1.5% of total sale per month** and can be billed to you quarterly, semi-annually or annually.

Accepted \_\_\_\_\_ Date \_\_\_\_\_

Declined \_\_\_\_\_ Date \_\_\_\_\_

Should you accept this Extended Maintenance / Warranty Provision, we will require your signature on a final Agreement to validate warranty. The new document will provide exact details of final equipment installation, including a complete equipment list with serial numbers, and the exact monthly fees for your Extended Maintenance / Warranty with any additional exclusion. The acceptance of this proposal must be accepted and completed within 30 Days of the original installation.

**Thanks again for considering CAMEL Technologies for your security needs. Please contact our office at 776-8063 if you would like to schedule your installation date or if you have questions in reference to this proposal.**



State of West Virginia  
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT  
West Virginia Code §21-1D-5

STATE OF WEST VIRGINIA,

COUNTY OF Kanawha, TO-WIT:

I, Daryl L. Smith, after being first duly sworn, depose and state as follows:

1. I am an employee of CAMEL TECHNOLOGIES; and,  
(Company Name)
2. I do hereby attest that CAMEL TECHNOLOGIES  
(Company Name)

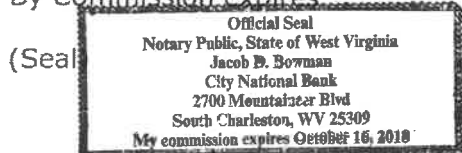
maintains a written plan for a drug-free workplace policy and that such plan and policy are in compliance with **West Virginia Code §21-1D**.

The above statements are sworn to under the penalty of perjury.

Printed Name: Shirley McVey  
 Signature: Shirley McVey  
 Title: Manager  
 Company Name: Camel Technologies  
 Date: 4/4/17

Taken, subscribed and sworn to before me this 4<sup>th</sup> day of April, 2017.

By Commission expires Oct. 16, 2018



Jacob B. Bowman  
(Notary Public)

**THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.**