



04/04/17 13:28:24
WV Purchasing Division

FAX

To: April Battle, Buyer 22
 Fax #: 301-558-3970
 Date: 4/4/17
 Re: CRFQ 0506 BHS1700000011

From: Tim Ribstein
 Pages: 19
 Phone: 412-670-2778
 Cc: _____

Urgent For Review Please Comment Please Reply

Comments: Sealed Bid: Pharmacy Supplies and Services for the Residents of Long Term Care
Buyer: April Battle, Buyer 22
Solicitation No: CRFQ 0506 BHS1700000011
Bid opening: April 4, 2017
Bid Opening Time: 1130 PM EST



Meeting Today's Demands... Delivering Tomorrows Results!

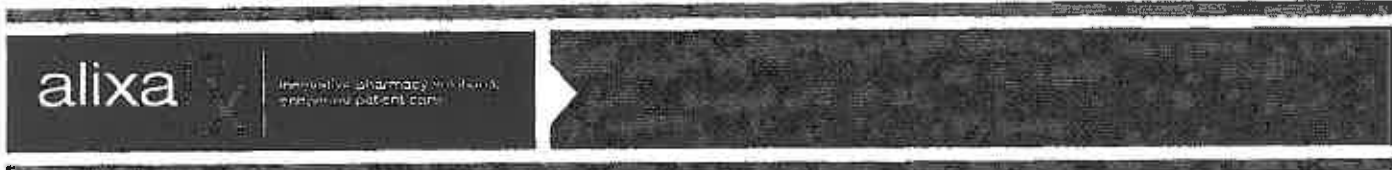
A Comprehensive Pharmacy Services and Consulting Proposal Prepared for:

State Of West Virginia

Solicitation No: CRFQ 0506 BHS 1700000011

Bid Opening Date: April 4, 2017

Bid Opening Time: 1:30 pm EST



April 4, 2017

Dear April:

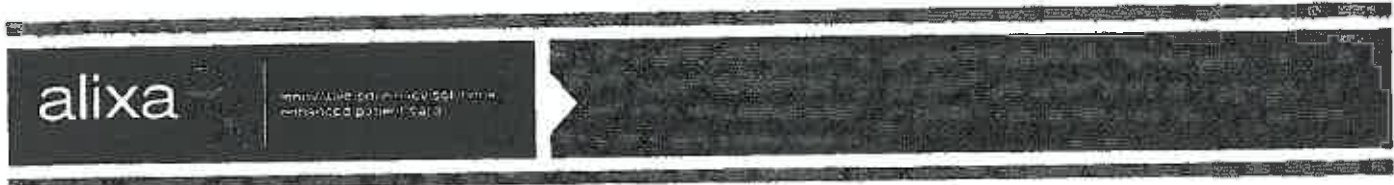
On behalf of AlixaRX, I want to thank you for the opportunity to demonstrate how AlixaRX can be the solution to improve medication management in the State of West Virginia Long Term Care Facilities. We understand changing pharmacies is a major commitment but we are confident that AlixaRX will give you the savings, access, and safety you are looking for in a pharmacy. We understand that it is very important for AlixaRX to align with the culture, mission and goals of your organization as we partner together to improve quality for your residents, streamline operations and drive cost effectiveness for your facilities. Therefore, we are committed to working collaboratively with the State of West Virginia to customize our services to meeting the needs and expectations specific to each facility and to facilitate a smooth transition of pharmacy services offering uninterrupted pharmaceutical care to your residents. With this proposal, AlixaRX is prepared to offer each facility the best possible solution to meeting the medication needs of your residents while helping you gain access to the critical medications your residents need while better managing your medication costs and achieving optimal clinical outcomes.

Please review this information and feel free to contact me with any questions or additional information requests that you may have. We look forward to the opportunity to discuss our proposal in greater detail with your team as you evaluate our offering and progress to the next step in your decision making process.

Sincerely,

Tim Ribstein

Business Development Director



Company Overview

AlixaRx: A Total Pharmacy Solution

AlixaRx was founded in 2011 with a mission to transform medication management in today's very demanding healthcare environment. We were born from a need to improve patient outcomes, reduce costs, and improve efficiencies. The AlixaRx service model was developed through a collaboration of nurses, pharmacists, and physicians to provide **Safety, Access, and Savings** to long-term and post-acute care facilities.

AlixaRx combines the industry's leading technology for on-site medication dispensing, the expertise of our Certified Geriatric Pharmacists along with the support and resources of a national pharmacy to provide a Total Pharmacy Solution to post-acute and long-term care providers. With the use of proprietary dispensing technology and innovative clinical pharmacy services, AlixaRx now serves over 300 long-term and post-acute care facilities across the nation. **Our driving purpose is to deliver innovative pharmacy technology and services that improve patient outcomes, minimize unnecessary waste, reduce costs, and improve efficiencies.**

The **AlixaRx Access™ System** is comprised of proprietary, automated dispensing technology that is placed within the Skilled Nursing Facility and combines an Automated Dispensing Unit (ADU) and Electronic Medication Cabinet (EMC) to provide **on-site access to more than 400 medications**. A local Pharmacy Service Technician (PST) provides on-site service, support, and training, and restocks and maintains the AlixaRx Access™ System on a weekly basis. We provide **24/7 technical support** and a team of Regional Field Service Engineers to help ensure maximum uptime and system reliability.

AlixaRx's Certified Geriatric Clinical Pharmacists also take a very proactive approach to collaborate in patient care through your facility's QAPI initiatives to achieve optimal clinical outcomes, reduce re-hospitalizations and improve quality measures. Bottom line, AlixaRx is transforming medication management in post-acute care.

National Pharmacy, Local Presence

AlixaRx is a national pharmacy with a local presence. Our unique service model allows us to provide pharmacy services to facilities across the country with on-site dispensing systems within the Skilled Nursing Facilities that allows access to approximately **90-95% of the most common medications needed for new residents upon admission and approximately 75-80% of the daily routine oral solid medications**. A local Pharmacy Services Technician (PST) visits your facility weekly to restock and maintain the system. As a result, AlixaRx is able to provide unparalleled pharmacy services that improve patient outcomes and reduce costs—without the need for nearby brick-and-mortar pharmacies

The AlixaRx logo consists of the word "alixa" in a lowercase, sans-serif font. To the right of the logo is a dark rectangular area containing the text "ALIXARX PHARMACY SOLUTIONS" and "ADVANCED DISPENSING" in a smaller, uppercase font.ALIXARX PHARMACY SOLUTIONS
ADVANCED DISPENSING

On-Site Dispensing and Integrated Technology

The AlixaRx Access™ System is an on-site dispensing system with a number of innovative features a **dispensing accuracy rate of 99.9986%** as a result of system capabilities that detect and prevent errors, increase security, minimize site requirements and downtime, and maximize storage capacity. The AlixaRx Access™ System also integrates with most EMR systems in addition to offering a number of electronic solutions that eliminate transcription errors and other issues with outdated faxing technology.

Enhanced Clinical Pharmacy Services

AlixaRx takes a very unique approach to clinical pharmacy services compared to traditional long-term and post-acute pharmacy providers. AlixaRx clinical pharmacists provide clinically proven outcomes, improve overall patient care, decrease drug costs and improve nursing efficiency. We are able to do this by working closely with our customers to integrate our Clinical Pharmacy Consultants with the facility's interdisciplinary team and visit the facilities on a regular basis, but also through our Medication Review and Optimization Center (MROC), which provides prospective analysis of the highest acuity facilities and residents. AlixaRx Clinical Pharmacists collaborate with nursing staff to improve patient outcomes, and reduce costs, and increase nursing efficiency.

Clinical Education and Training

AlixaRx provides a number of educational and training resources, including classroom based, online, in-service and hands-on training. We provide comprehensive training covering the AlixaRx on-site dispensing system, the implementation and transition of pharmacy services, medication ordering delivery processes, and the use of the infusion products we provide (i.e. elastomeric infusion pumps). AlixaRx provides training before, during and after the implementation with ongoing training for new staff and retraining of existing staff. AlixaRx also offers a wide variety of online clinical education and accredited Continuing Education (CE) courses for nurses and administrators. We help nurses and administrators stay on top of their profession.

AlixaRx Engage™ Customer Portal

We have developed AlixaRx Engage Customer Portal to provide our customers with convenient access to the tools your facility needs to properly manage the medications you receive from AlixaRx. The site includes applications to help you price medications prior to admission, understand what is being dispensed and by whom, perform audits and manage resident census data, understand and manage medication costs, view pending, current and previous charges, access monthly consultant reports and resident specific recommendations, and access fully accredited online Continuing Education (CE) courses.

24/7 Pharmacy and Technical Support

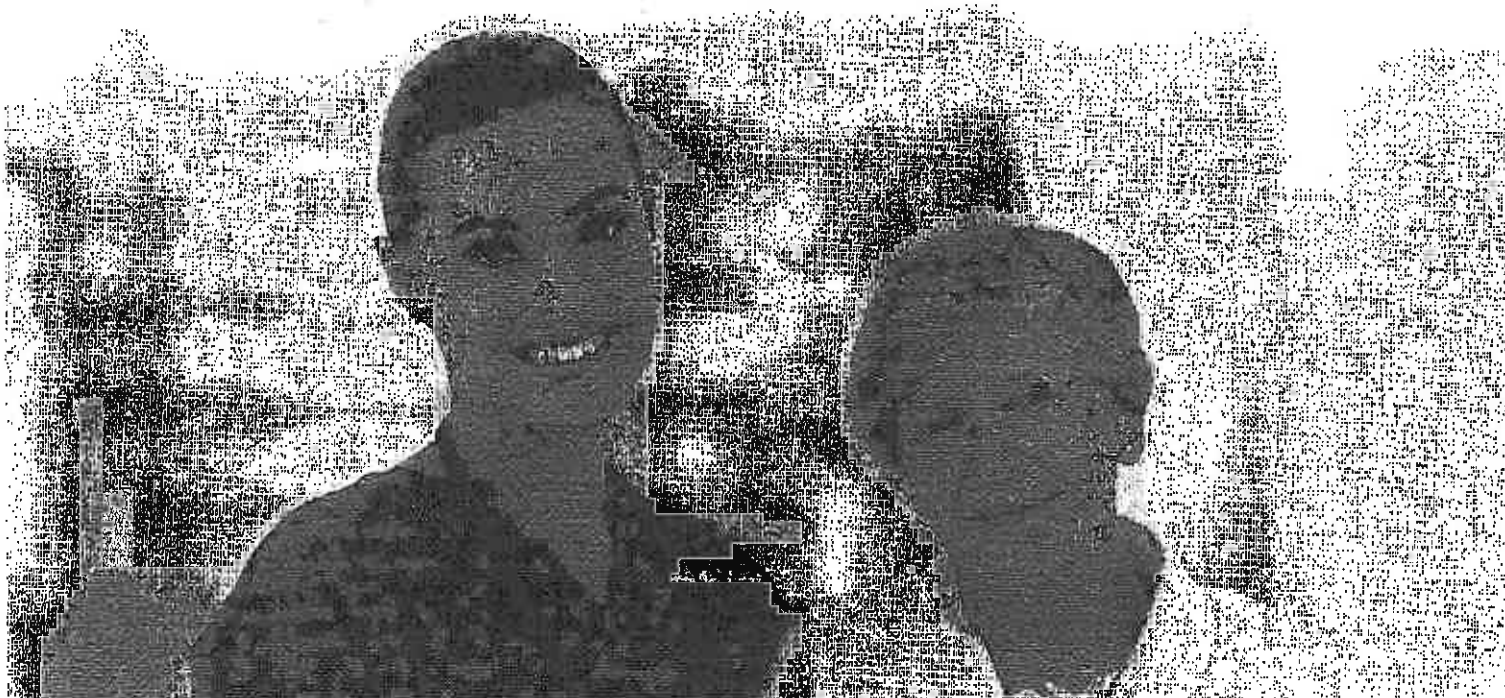
AlixaRx offers pharmacy and technology support to resolve any issues that may arise day or night. Dedicated customer service representatives are available to answer pharmacy and technical questions 24 hours a day, 7 days a week. Local Pharmacy Service Technicians (PSTs) provide both remote and on-site customer service, support, and training, giving our customers the confidence to focus on providing patient-care rather than worry about technology. The PSTs restock and maintain the on-site dispensing systems, and a team of Regional Field Service Engineers help ensure maximum uptime and system reliability.

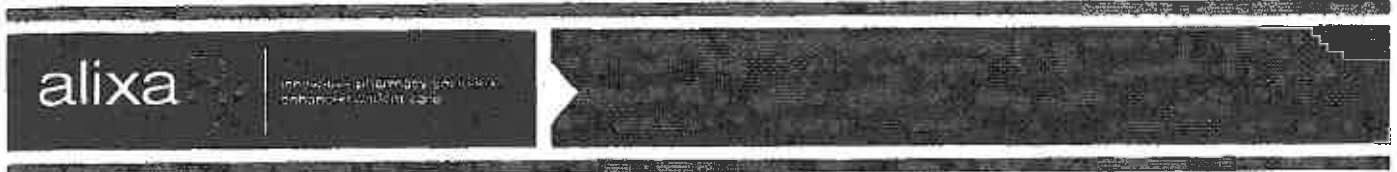
alixaregulated pharmacy services
enhanced patient care

Implementation and Transition of Pharmacy Services

The installation and implementation of the AlixaRx system is composed of three phases: 1) Medication Room Preparation; 2) Installation of the on-site dispensing system; and 3) Implementation and transition of pharmacy services. A dedicated Implementation Project Manager will oversee the overall rollout of the AlixaRx system and services, collaborating closely with your staff to manage the scope, timing, priorities, and deliverables. The Implementation Project Manager will provide status reports and conduct regular meetings and conference calls with an executive steering committee comprised of key stakeholders. The Implementation Project Manager will also work closely with the AlixaRx Field Service Engineer and other key staff to coordinate the installation and implementation at your facility. Since AlixaRx provides a complete solution, including both the technology and pharmacy services, we provide a unified and completely seamless rollout.

A dedicated AlixaRx Implementation Team will be assigned to your facility eight (8) weeks prior to go-live and will collaboratively work with each facility to assure a smooth pharmacy transition. The focus of the AlixaRx Implementation Team is to promote strong communication and to provide customer service during and after the transition to AlixaRx. The Implementation Team will solidify the bond between the facility and the pharmacy to ensure the best possible customer service experience. Through communication with your staff, the Implementation Team will work to promote best service practices and pharmacy processes. This communication will occur via customer service meetings, training, and support materials. The Implementation Team will determine gaps in processes and procedures and close those gaps through evaluation, education, and process changes.





AlixRx offers the industry's first and only fully-integrated pharmacy services to post-acute care centers all across the country through secure, automated dispensing systems that are located within your facilities. The AlixRx Access™ system is a total pharmacy solution that utilizes propriety dispensing technology and innovative software, including:

An Automated Dispensing Unit (ADU) that packages and labels the most common oral-solid medications in easy-to-open, multi-dose packaging

An Electronic Medication Cabinet (EMC) that safely and securely stores liquids, inhalers, topical medications, refrigerated items, and IV kits for emergency and first dose needs.

The AlixRx Access™ System is like no other currently available on the market and is provided to the facility at no cost. AlixRx is the only private national pharmacy that combines an ADU for patient-specific packaging of oral solid medications and an EMC for first-dosing non-oral solids. The ADU and EMC have a number of innovative features that detect and prevent errors, increase security, minimize site requirements and downtime, and maximize storage capacity:

- **Small physical machine footprint**
- **Advanced packaging system to prevent error**
- **Electronically locking storage unit for medication canisters**
- **Field replaceable packaging unit for maximum uptime**
- **Electronically locking packet return bin**
- **Individually locking bins with pick-to-light technology**
- **Configurable bulk storage with integrated refrigerated section**

Clinical Consulting and Customer Service:

AlixRx employs our own Geriatric Certified Consultant Pharmacists who will visit your facility monthly to conduct Medication Regimen Reviews (MRRs) and participate in facility requested meetings. AlixRx also employs Pharmacy Service Technicians (PST) who will be on-site within your facility 2-3 times per week to restock and service the AlixRx Access™ System and provide nurse training as needed.

At AlixRx, we optimize your overall cost savings through a four-pronged approach:

- 1. Reduce medication waste resulting in time savings and lower drug costs via 24-hour dispensing of medications and retrospective billing.**
- 2. Provide immediate on-site access to needed medications which significantly improves efficiencies in medication management resulting in nurse time savings, reduced re-hospitalizations, lower risk of diversion, improved patient safety and increased regulatory compliance.**
- 3. Conduct prospective and retrospective clinical reviews offering cost saving recommendations upon admission to achieve optimal clinical and financial outcomes.**
- 4. Offer highly-competitive pricing for all AlixRx pharmacy services.**

The AlixaRx logo, featuring the word "alixa" in a lowercase, sans-serif font.The AlixaRx tagline: "The most comprehensive pharmacy solution for enhanced resident care." The text is small and partially obscured by a dark graphic element.

The AlixaRx Access™ System is a proprietary remote dispensing technology that is the industry's most comprehensive and efficient system for medication management and is the industry's first and only automated remote dispensing system offering on-site access to over 400 medications. Our technology fully-integrates both first dose and routine medication access so your nurses will have direct access to oral solids, inhalers, injectables, liquids, topicals, refrigerated items and IVs.

Here are some of the key reasons why you will get greater savings, improved efficiencies and enhanced safety with AlixaRx

- With over 400 medications within the AlixaRx Access™ system, you have nearly triple the amount of medication found in the typical ekit, which contains first dose medications only.
- Up to 90-95% of the medications needed for new admissions are on-site within your facility allowing better resident care while eliminating wasted time waiting for pharmacy delivery and risking not having needed medication timely, jeopardizing both resident care and regulatory compliance.
- AlixaRx tracks all medication use and monitors system to assure optimal medication availability at all times, up to 80% of oral solid medications are available within the on-site system.
- Highly-efficient systems streamline med pass process, reduces time for reorders, drug returns, shift-to-shift narcotic count and drug destruction - saving approx. 4 nursing hours per day.
- Limited Access and Greater Security against drug diversion since the AlixaRx Access™ system requires nurses to individually login and provide secure password to access all medications.
- AlixaRx offers prospective medication regimen review upon admission to capture opportunities for improved clinical outcomes as well as cost savings.



Miscellaneous

1) Electronic infrastructure/systems

Is your electronic system compatible with VistA?

Yes. AlixaRx has the ability to interface with many of the industry's leading software systems that are based on the industry standard HL7 and that meet NCPDP SCRIPT 10.6 Standards. AlixaRx can definitely interface with the VistA software system.

2) Returns

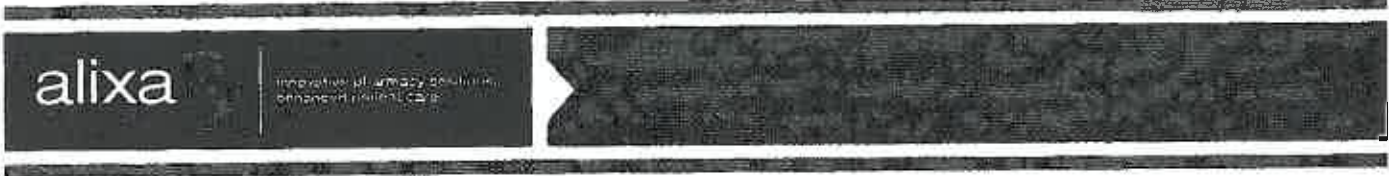
AlixaRx will issue credit for most medications returned to the pharmacy in reusable condition and where allowed by law. In most cases, we accept returns for unused, unopened medications that are returned to the pharmacy or refused upon delivery. AlixaRx may also provide credit for unused/unopened medications, if returned within 30-days of dispensing. Some exceptions may apply, therefore, AlixaRx will endeavor to work closely and collaboratively to assure proper credits are issued when appropriate. The pharmacy will provide facility with the appropriate forms for documentation of returns and the statement of credit will be reflected on next month's billing invoice.

3) Are pharmacy staff available 24/7? Including weekend coverage?

Yes. AlixaRx is a 24/7 pharmacy operation and we offer both pharmacy and technology support to answer your important questions and resolve any issues that may arise anytime. Dedicated Customer Service Representatives are available to answer pharmacy and technical questions 24/7. Additionally, your local Pharmacy Service Technicians (PSTs) are on-call 24/7 providing both remote and on-site customer service, support, and training, giving our customers the support and confidence needed to focus on providing excellent patient-care rather than worry about medication needs. The PSTs restock and maintain the on-site dispensing systems and provide nurse staff training, as needed, during their on-site visits or upon request. We also have a team of Regional Field Service Engineers help ensure maximum uptime and system reliability.

4) Training and Education

AlixaRx provides a number of resources for clinical education and training. We provide customers with a monthly clinical pharmacy newsletter and quarterly nursing updates on various medication and pharmacy related topics. AlixaRx clinical pharmacists present a minimum of two in-services per year and are available to provide training each month based upon topics requested by facility staff. AlixaRx can also provide clinical education accredited by the Accreditation Council for Pharmacy Education to reduce the risk profile for pharmacy for pharmacy related F-tags. Additionally, AlixaRx provides fully accredited instructor-led and online Continuing Education (CE) courses to all of our customers. We offer instructor-led courses in our pharmacies, which cover a wide range of medication and pharmacy-related topics. These events provide a means for facility staff to maintain their CE contact hours and also gives them a chance to meet and interact with the pharmacy staff.



Servicing Pharmacy

**AlixaRx - Pittsburgh
1041 Washington Pike
Bridgeville, PA 15017**

References

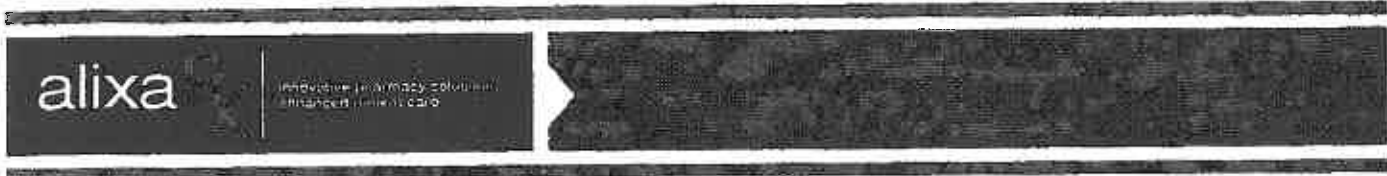
**Anthony Mollnaro- Executive Director, South Hills Rehabilitation and Wellness Center-
Canonsburg, Pa 15317, Phone: 724-746-1300
Email: amollnaro@chmsgroup.com**

**Patti Hogue - Director of Nursing, South Hills Rehabilitation and Wellness Center-
Canonsburg, Pa 15317, Phone: 724-746-1300 Email: phogue@chmsgroup.com**

**Chris Richmond- Executive Director, Mt.Lebanon Rehabilitation and Wellness Center,
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Email: crichmond@chmsgroup.com**

**Teresa Hughes- Director of Nursing, Golden Living Center, Morgantown, WV 26505
Phone: 304-599-9480, Email: thughes@savasc.com**

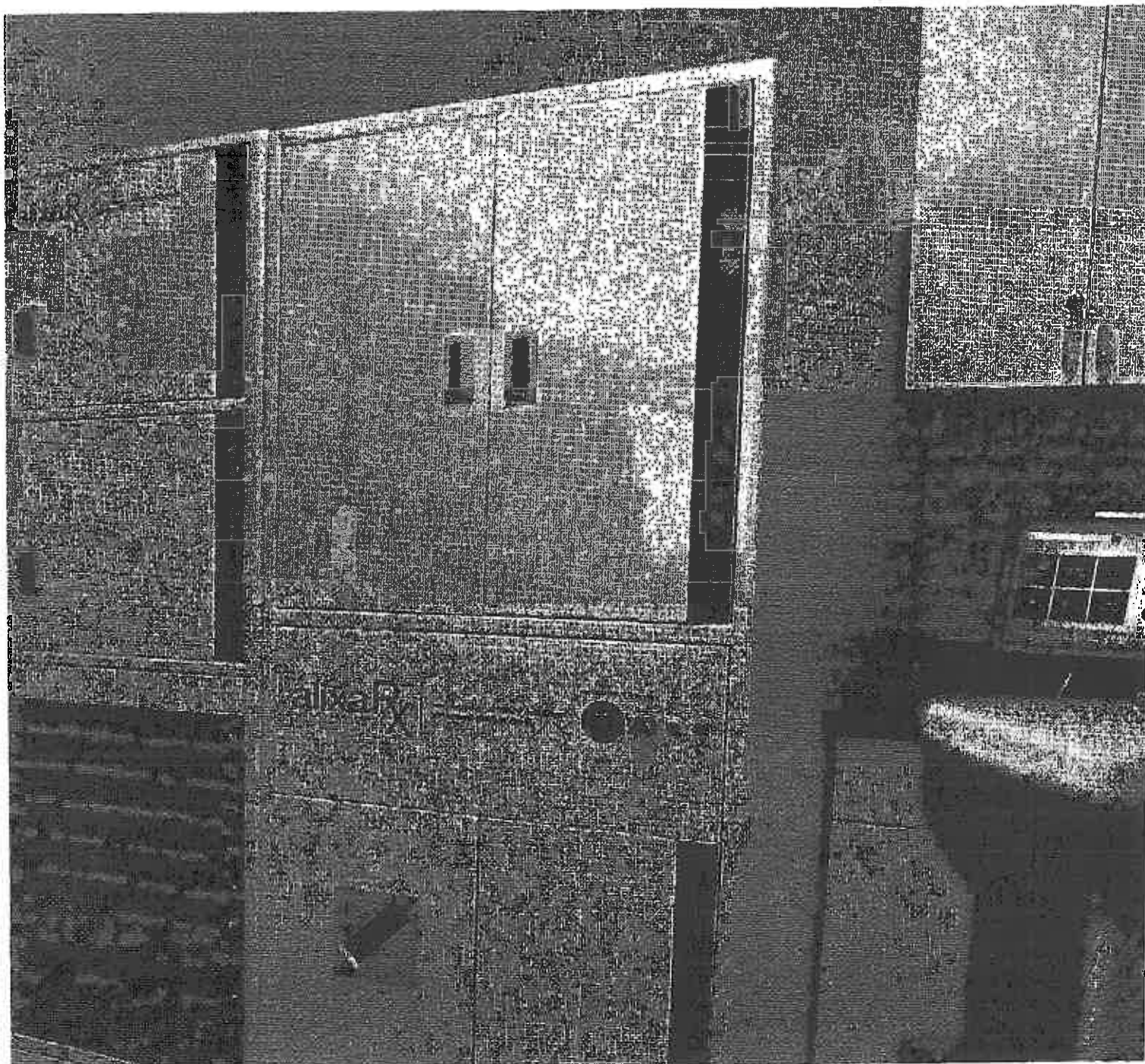
**Linda Dailey- Administrator, Golden Living Center, Morgantown, WV 26505, Phone: 304-
599-9480, Email: lidailey@savasc.com**



Contact Information:

**Tim Ribstein,
Business Development Director**

Phone: (412) 670-2778 Email: tim.ribstein@AlixaRx.com



CRFQ BHS1700000011
PHARMACY SUPPLIES & SERVICES

EXHIBIT A

Any anticipated travel, dispensing or other costs related to the performance of services under this RFQ must be accounted for and incorporated into the vendor's monthly service fee to be reported below. No expenses other than the pre-established costs of drugs and monthly service fees will be reimbursed by the State.

Bids will be reviewed and an award made to the vendor providing the overall lowest costs to the facilities. Submission of a quotation implies acceptance of the following pre-established acquisition cost margins to be paid by the State for pharmaceuticals:

SERVICES	ALLOWABLE CHARGES
<i>Prescription Drugs not covered by Insurance:</i>	Wholesale Acquisition Cost (W.A.C.) + 2%
<i>Non-prescription Drugs not covered by Insurance:</i>	Wholesale Acquisition Cost (W.A.C.) + 1%

CRFQ BHS1700000011
 PHARMACY SUPPLIES & SERVICES

PRICING PAGE

Monthly Service Fee

FACILITY AND LICENSED BEDS (LTC)	COST PER LICENSED BED PER MONTH	TOTAL PER MONTH
Jackie Withrow Hospital 199 licensed beds		
Hopemont Hospital 98 licensed beds		
Lakin Hospital 114 licensed beds		
John Manchin Sr. Health Care 41 licensed beds		
Welch Community Hospital 59 licensed beds		
	TOTAL BID =	

*****NOTE*****

For the purposes of evaluation and award, bidders must incorporate all direct and peripheral costs into a set monthly fee to be charged on a per licensed bed basis:

- Please see attached sheets for AlixaRX pricing

Vendor Name: AlixaRX

Vendor Address: 1041 Washington Pike Suite 100
Bridgeville, Pa 15017

Remit to Address: 1041 Washington Pike Suite 100
Bridgeville, Pa 15017

Phone #: 412-670-2778

Fax #: 412-220-2328

E-mail: tim.ribstein@alixarx.com

Signature: 

Date: 4/4/17



SECTION 1: Facility Charges for Resident Medications (PO and Non-IV)

Drug Costs
Brand Drugs: WAC plus 5% plus \$4.00 dispensing fee
Generic Drugs: Lesser of WAC plus 40% or AWP minus 55% plus \$4.00 dispensing fee
Limited Distribution Specialty Drugs*: Cost plus 3% plus \$0 dispensing fee
OTC Brand: WAC plus 10% + \$2.00 dispensing fee
OTC Generic: AWP minus 45% + \$2.00 dispensing fee

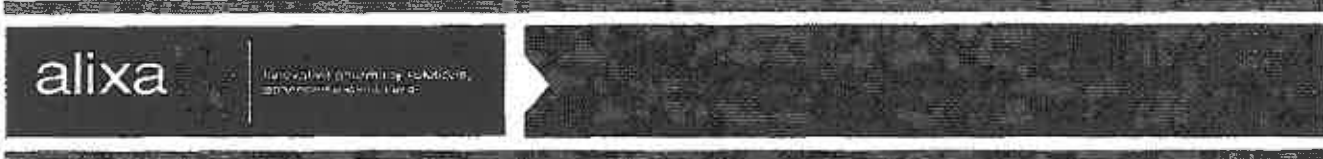
*Limited Distribution Specialty Drugs are those drugs which are unavailable to Pharmacy through Pharmacy's then current wholesale drug distributor or backup wholesale drug distributor because the medication is available only in a very limited distribution chain and would not be reasonably expected to be held in the Inventory of Pharmacy or Pharmacy's wholesale distribution chain.

SECTION 2: Facility Charges for Resident Medications (Other)

Bulk House Stock Items (non-resident specific)	WAC plus 20%
Vaccines	WAC plus 20%

SECTION 3: Facility Charges for Resident Specific Infusion Therapy Medications, IV Medications, Equipment Supplies and Services

Item	Price
IV Hydration - All Quantities	Brand Drugs: Section 1 Brand Formula plus \$10 Per Diem Generic Drugs: Section 1 Generic Formula plus \$10 Per Diem
IV Antibiotics - Infusion	Brand Drugs: Section 1 Brand Formula plus \$25 Per Diem Generic Drugs: Section 1 Generic Formula plus \$25 Per Diem
IV - Chemotherapy	Brand Drugs: Section 1 Brand Formula plus \$35 Per Diem Generic Drugs: Section 1 Generic Formula plus \$35 Per Diem
IV Pain Management (morphine, other) - Infusion	Brand Drugs: Section 1 Brand Formula plus \$35 Per Diem Generic Drugs: Section 1 Generic Formula plus \$35 Per Diem
Infusion Therapies — All Other (Misc) (e.g., steroids, heparin, dobutamine in sodium chloride, Dobutrex)	Brand Drugs: Section 1 Brand Formula plus \$25 Per Diem Generic Drugs: Section 1 Generic Formula plus \$25 Per Diem
IV Push, IM, Injectables	Brand Drugs: Section 1 Brand Formula Generic Drugs: Section 1 Generic Formula



Item	Price																																		
Total Parenteral Nutrition	Standard Formulation with Lipids (includes dextrose mixture with sodium chloride, calcium, potassium chloride, and an H2 blocker) 1 Liter = \$100 per day 2 Liter = \$110 per day 3 Liter = \$120 per day Note: All additives for Total Parenteral Nutrition shall be billed at the drug rates set forth in Section 1 above																																		
Drug Additives for Any Infusion or with therapy	Brand Drugs: Section 1 Brand Formula Generic Drugs: Section 1 Generic Formula																																		
IV Supplies – Non-Standards (e.g. supplies excluded from per diem)	WAC plus 10%																																		
IV Pump rental without medication	\$7 per day																																		
IV Supplies – Standard	Included. No additional fee.																																		
	<table border="0"> <thead> <tr> <th>Quantity of One (1)</th> <th>Standard</th> </tr> </thead> <tbody> <tr> <td>IV Starter Kit</td> <td>3 days</td> </tr> <tr> <td>Dressing Change Tray</td> <td>7 days</td> </tr> <tr> <td colspan="2">Needless Injection Cans</td> </tr> <tr> <td>Medications and fluids</td> <td>7 days per lumen</td> </tr> <tr> <td>Parenteral nutrition</td> <td>3 days per lumen</td> </tr> <tr> <td>Extension Tubing</td> <td>3 days per lumen</td> </tr> <tr> <td colspan="2">Infusion Tubing</td> </tr> <tr> <td>Continuous</td> <td>3 days 1 day</td> </tr> <tr> <td>Intermittent</td> <td>1 day dose</td> </tr> <tr> <td>Parenteral nutrition</td> <td>1 day</td> </tr> <tr> <td>Secondary</td> <td>3 days per</td> </tr> <tr> <td>Pain Management</td> <td>medication bag or cassette change</td> </tr> <tr> <td>Lipids only</td> <td>Dose</td> </tr> <tr> <td>Peripheral IV Catheter</td> <td>3 days</td> </tr> <tr> <td>Vial Adaptor</td> <td>Multi-dose Vial</td> </tr> <tr> <td>SQ Set for Pain Management</td> <td>3 days</td> </tr> </tbody> </table>	Quantity of One (1)	Standard	IV Starter Kit	3 days	Dressing Change Tray	7 days	Needless Injection Cans		Medications and fluids	7 days per lumen	Parenteral nutrition	3 days per lumen	Extension Tubing	3 days per lumen	Infusion Tubing		Continuous	3 days 1 day	Intermittent	1 day dose	Parenteral nutrition	1 day	Secondary	3 days per	Pain Management	medication bag or cassette change	Lipids only	Dose	Peripheral IV Catheter	3 days	Vial Adaptor	Multi-dose Vial	SQ Set for Pain Management	3 days
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SQ Set for Pain Management	3 days																																		

Nursing Services	Price
Peripheral Insertion	By AlixaRx: \$75 per hour including reasonable travel time By agency: 120% of actual agency cost
Midline Insertion	By AlixaRx: \$75 per hour including reasonable travel time By agency: 120% of actual agency cost
PICC Insertion	By AlixaRx: \$75 per hour including reasonable travel time By agency: 120% of actual agency cost
IV Nurse Services	By AlixaRx: \$75 per hour including reasonable travel time By agency: 120% of actual agency cost
Nursing Services	By AlixaRx: \$75 per hour including reasonable travel time By agency: 120% of actual agency cost



Section 4: Facility Charges for Clinical Pharmacy Services

The clinical pharmacy services provided by the AlixaRx Clinical Pharmacist will be billed at \$65.00 per hour.

Change of Condition* review as requested by the facility staff - \$10.00 per Change of Condition

Clinical Prospective Intervention Reviews

AlixaRx offers clinical prospective intervention reviews provided by the AlixaRx Medication Review and Optimization Center and billed at the following rate:

- \$25.00 per New Patient**/High-Risk Patient*** review;
- \$10.00 per Change of Condition* review as requested by the facility staff.

*"Change of Condition" or "COC" is defined as a clinically important deviation from a resident's baseline in physical, cognitive, behavioral, or functional domains which may require a medication review on an applicable resident. Facility's nursing staff will be exclusively responsible for identifying a resident's COC and shall notify Pharmacy when a COC request is being made for a specific resident.

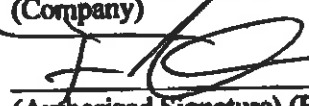
**"New Patient" is defined as any new resident admitted to the facility. A new resident would include any short-stay resident as defined by CMS and would be required to have a review according to CMS regulations.

***"High Risk Patient" is defined as an individual who has a new order or multiple orders for a high risk drug. High Risk Patients would include, but are not limited to, individuals on Warfarin (Coumadin), insulin, branded PPI's (Nexium), or certain narcotics (IV, high-dose, high cost, etc.). AlixaRx will be flexible on adding, changing, or deleting applicable drugs from this list if requested by Facility's clinical team.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Tim Ribstein, Business Development Director
 (Name, Title)
Tim Ribstein, Business Development Director
 (Printed Name and Title)
1041 Washington Pike Bridgeville, Pa 15017
 (Address)
412-670-2778 / 412-220-2328
 (Phone Number) / (Fax Number)
Tim.ribstein@alixarX.com
 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

AlixarX
 (Company)
 Tim Ribstein Business Development Director
 (Authorized Signature) (Representative Name, Title)
Tim Ribstein Business Development Director
 (Printed Name and Title of Authorized Representative)
4/4/17
 (Date)
412-670-2778 / 412-220-2328
 (Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFO BHS1700000011

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

AlixoRX
Company

[Signature]
Authorized Signature

4/4/17
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

WV-10
Approved / Revised
12/16/15

Certification and application is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application is made for 2.5% vendor preference for the reason checked:
Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% vendor preference for the reason checked:
Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% vendor preference for the reason checked:
Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,
4. Application is made for 5% vendor preference for the reason checked:
Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:
Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.
Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Tim Rubenstein
Date: 4/4/17

Signed: [Signature]
Title: Business Development Director

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Apix RX Tim Ribstein
Authorized Signature: [Signature] Date: 4/4/17

State of Pennsylvania

County of Westmoreland to-wit:

Taken, subscribed, and sworn to before me this 4th day of April, 2017

My Commission expires Oct. 24, 2018.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

