Welcome, Alisha Pettit

Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) Dept: 0313 ID: ESR08301600000000858 Ver.: 1 Function: New Phase: Final ▼ Modified by batch , 08/30/2016

Header

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 199542	**SO Doc Code:** CRFQ
Procurement Type: Central Contract - Fixed Amt	**SO Dept:** 0313
Vendor ID: 000000162001	**SO Doc ID:** DEP1700000001
Legal Name: GREENPOINT TECHNOLOGY SERVICES LLC	**Published Date:** 8/15/16
Alias/DBA:	**Close Date:** 8/30/16
Total Bid: $322,400.00	**Close Time:** 13:30
Response Date: 08/30/2016	**Status:** Closed
Response Time: 10:27	**Solicitation Description:** Addendum 1-Senior SAP BW Consultant BTO16-100 for DEP
	Total of Header Attachments: 0
	Total of All Attachments: 0

Kind Attn:

Our team appreciates your consideration of Green Point Technology Services LLC dba GreenPoint Global (GP) as a potential partner to State of West Virginia for "SAP Business Warehouse Project". We are cognizant of the need for efficient and high-quality deliverables and subject matter expertise for this initiative as well as the importance of successful project management, and distribution. We greatly value the potential business opportunity with State of West Virginia and are pleased to furnish you with the requested information.

GP is an MWBE based in New York with centers in Israel and India. We take great pride in our reputation as a best in class data and technology services firm providing end-to-end solutions ranging from systems architecture to manual data entry. GP specializes in providing value added professional services to a broad base of Fortune 1000 and other companies worldwide.

GP has a long, successful record of implementing and managing outsourced projects software solutions to legal, publishing, and health-care service sectors, among others, since 2005. We offer a multi-shore approach with leading-edge delivery facilities in the U.S., India, and Israel. GP has 300 employees and vast resource pool of software professional and subject matter experts (SMEs). Our unique technologies leverage our ability to design and deploy solutions to manage high volume at rapid turnarounds through traditional and digital channels.

Across the diverse industries that we serve, our business process services through customized technology solutions optimize cost while reliably enhancing service delivery. For over a decade, we have established a prominent outsourcing platform with an impeccable record for quality and timeliness.

GP rigorously complies with ISO 9001:2008 and 27001:2005 certifications. Our processes and workflows are designed to ensure the highest level of output accuracy. Our quality control is customized and automated for each project and is an integral part of our workflow.

Our team looks forward to your review of our recommendations, implementation plan, and cost estimates.

Sincerely,

Shirley Sharma
President
GreenPoint Global

State of West Virginia BW project terms:

Following are the proposed key terms for execution of the project:

1. Project term would be one calendar year from start date of contract
2. Forty (40) hour work week at client facilities in West Virginia from 7-9am - 4-6pm
3. The Work Week may be Mon-Fri or Mon-Thurs based on occasional needs at 40hrs/week at the client facilities or at a remote location within the USA with the approval of the client.
4. Weekly timesheets will be submitted to the Client by the Contractor for payment within 30 days.
5. 12 State of West Virginia Public Holidays observed/year - each weekday holiday will be included as 8 hours/day as a Paid Holiday to the Contractor when cumulating a 40hrs/week work week.

Fees and Payment term and schedule:

1. Rate paid to Contractor (GP): $155/hour gross.
2. Overtime requests made in writing to the Contractor by the Client will be billed at 1.5 times the Rate of 155/hour
3. Overtime pay on any 12 State of West Virginia Public Holidays including weekends around these days will be billed at 1.75 times the Rate of 155/hour
4. Paid Time Off - 2 Weeks equivalent, for sickness, vacation, personal time, non-contiguous - may be taken at any time during the contract, with advance notice when possible
5. 25% Down Payment to start the project
6. All payments to be made via ACH/Direct Deposit by the Client to the Contractor

Training

Any training/conference provided to the Contractor as identified by the Contractor will be paid for by the Client (WVA), including per diem costs incurred. All training and conference attendance time will be considered to be billable as a part of the regular 40hrs work week.

Termination:

1. Contract may be terminated with 2 weeks' notice by either party
2. The Client/Contractor may terminate with two weeks' notice for non-compliance of work.

Responsibilities and Compliance of contract:

The Contractor will provide SAP BW services and deliverables to the Client. These are limited to Analysis, Design, Build and Testing of objects in the Development and Testing environment of SAP BW. Contractor will have access to production to validate and monitor migrated and productive objects.

Client will provide Project Plans showing deliverables defined and dates specified. Contractor will accept or modify such deliverable definitions and dates. Once accepted, Contractor is responsible for delivery of such specified objects in the Testing Environment. Client will be responsible for migration and sign off on said objects to the Production Environment.

Failure to comply with a deliverable on the due date may constitute one breach, unless specific and documented extraneous circumstances prevent such events. Contractor will be allowed 3 breaches before being marked in non-compliance and suitable for termination. For services not defined above, an additional rate (tbd) may be added to the contract, based on the specific new service such as Project Estimation, Planning, Management. Contractor will provide all documents of the developed objects as requested in a template provided by the client. The Client will provide all Hardware, Software, Workspace and a suitable Work Environment to the Contractor.

Intellectual Property:

1. All objects developed during the 40hrs/week and paid for will belong to the client. Contractor may use these objects in other future projects at will.
2. All documents created for these objects will also belong to the client.
3. All architecture documents and training material will belong to the Contractor and will be marked confidential and only for internal use by the trainees. Training documents may not be copied, distributed or provided to personnel without prior written consent by the Contractor.
4. All work done by the contractor outside of the 40hrs/week and paid overtime, will be the Intellectual Property of the contractor.

Interview:

1. Expenses for any interview conducted in State of West Virginia by the client will be prepaid by the client. These expenses include Air Travel, Car Rentals and Meals.
2. Hotel expenses if required for an interview related trip will also be paid by the client.

Candidate
Senior SAP BW Consultant

SUMMARY

Candidate has strong practical experience implementing SAP BW solutions for various functional environments. He has delivered working solutions in BI, Web and other IT projects for the manufacturing, automotive, consumer products, energy, high-tech, and healthcare markets. His academic background in engineering combined with his professional education and certified SAP experience enables him to provide immediate value to a wide range of BI projects within and external to the SAP portfolio - on premises and in the Cloud (AWS)

Candidate has over 20 years of IT experience, more than 15 years of SAP ECC and over 10 years of SAP BW working experience.

He plays key roles in the development and delivery of solutions, a portfolio that includes solutions for SAP integration and composite applications, business intelligence, demand data analytics, master data management, and supply chain management.

Adopting a project oriented approach, Candidate is highly regarded by his staff, peers and clients as a creative leader whose prime objective is to deliver results. Candidate interacts with his team members with encouragement, consideration and respect.

Candidate has over ten years of experience in leading BW implementations and software teams using his experience to implement the project vision in a balanced and pragmatic way.

He has working design and build to production knowledge of cloud computing infrastructure (Amazon Web Services-AWS) and considerations for scalable, distributed systems.

EDUCATION

Electrical Engineering - BE
SAP Partner Academy certifications
Computer Science - Post Bachelor's

SKILLS

BI Analysis Design and Rollout, Project Management, Architecture, Systems Analysis & Design, Development, Testing, Customer Support.SAP focus - BW, BI, SD, FI, CRM, EBP, HR and MM

Technology

BW/BI, Bex, ABAP/4, C, HTML, Perl, PHP, Javascript, SQL, Access, JQuery, AJAX, Bootstrap, Postgresql, Mysql, AWS, VPC, EC2, RDS, SES, NAT, SSH, IAM

Candidate
Senior SAP BW Consultant

Analytical and process-oriented mindset with a demonstrated desire for continuous improvement
Enthusiastic and creative leader with the ability to inspire others
Excellent communication and presentation skills
Bachelor's degree in EE with post bachelor's study in Computer Science
Product Management and Engineering advocate for APIs and extensions needed for custom solutions.
Product Support to ensure knowledge transfer for custom configuration and product extensions.
Professional Services to ensure that APIs, development and extensions meet implementation standards.

SAP BW skills

15+ Years of full cycle implementation of SAP deployment with requirements gathering, analysis, design, development, testing, rollout and support in the areas of BW and ECC.

- creating inbound and outgoing products and processes within the SAP BW landscape to initialize and update various BW objects in sync and reconciled to the source systems. These source systems include SAP ECC, NON-SAP inhouse and proprietary systems as well as external customer systems.

- building, testing and rollout of SAP BW BEX queries and secondary consumers of these queries including Web Application Designer, Query Views, SAP BO Analysis OLAP, SAP BO Analysis Office, WebI, SAP Lumira, SAP BO Explorer, OpenHub, SAP Business Connector now SAP PI replaced by SAP Data Services and others.

- building components and monitoring loads into these components. Components include BW objects to house and load transactional and master data on a daily, weekly, monthly and annual frequency.

  The components within SAP BW include PSAs, DSOs, Infoobjects, Infocubes, Multiproviders, Process Chains, DTPs, InfoPackages, Extractors, , APD, Transactional DSOs and others. Data types include structured data, csv, xcel, json, xml and others.

- Creating, testing, reconciling and adopting ABAP programs to update, monitor and shape data for consolidation and accuracy through the use of functions, RPCs, Transfer Rules, Update Rules and User Exits.

- Testing solutions built, from reconciliation against internal and external systems - SAP and non-SAP, to validation of final reports against data sources. Testing included generation of Test Cases, Validation of expected results, Transfer of test ops to third-party providers for SOX compliance, generation of test data and scenarios in concert with functional leads, use of testing tools within and external to the SAP landscape to track and validate results. Testing stages include Unit Testing, Integration/Consolidation Testing, Regression Testing and UAT.

Candidate
Senior SAP BW Consultant

EXPERIENCE

Industrial Mfg/Distr Co   **Marietta GA**
Technology Service and Customer Management   **2012 to Present**

Built a multi-tier, scalable cloud based solution on Amazon AWS. The application creates check-in tickets for an organization to manage daily traffic for visitors, guests, vendors, faculty, students, parents, guardians and volunteers. It also enables the nurse at the school clinic use a handheld tablet to manage patient data records.

Reporting services include report generation from custom tables, flat files and XML. Output generation through tabular results, PDF and interactive queries.

The application uses various web technologies including Html5, Javascript, PHP, pdo, cors, sql, unix, Apple Mac OS X, bootstrap, css and ajax.

On the cloud, the AWS hosted solution utilized NAT, IAM, SES, VPC, EC2, RDS, ELB and other resources to create a responsive, secure, scalable application with high availability across two geographic US zones.

Industrial Supplies Sales and Distribution focused on the Southeast manufacturing market. Provide standard and custom reports for sales and customer management used for logistics, presentations, and customer proposals. Quoting, Bidding, Documenting, Managing Technology and Applications for a seamless operation.

Large Pharma Corp [top 20 US fortune company]   **Georgia**
BI Projects Lead Analyst   **2004 - 2012**

This corporation has annual revenue **exceeding 100 Billion USD**

Responsible for full-cycle implementation of SAP BW projects within the company. Projects included buildout and rollout of an AR portfolio that enabled the FI AR department track and operate on multi-Billion dollar annual revenue. Developed KPI's, Infocubes, Process Chains, DSOs, and Bex Queries in consultation with senior management. Rolled out, trained and supported applications that have been live 2005 - todate. Implemented a solution for Deferred Tax that realized tax savings of over $100 Million. Built a BW CRM solution in partnership with the implementation vendor [SAP]. Built a working prototype to automate the reporting of Software maintenance backlog for the Finance Department.

Tools included BW Accelerator, Process Chains, ABAP, BEX, and Information Broadcasting, RSA1 Workbench, BOBJ integration, APD and DataStage.

B2B Technology company   **Atlanta, GA**

Candidate

Senior SAP BW Consultant

BI Analyst   **2001 - 2004**

Responsible for developing SAP Web architecture and applications in a B2B business space. The company'
focus on data integration and management included SAP technology for internal and customer facing
applications. I worked on both platforms in an ECC space including developing applications in SAP's web
facing products like MOM and EBP. I also implemented near real-time interfacing of external customer
delivered XML messages with SAP BW. For Master data management I worked on the company's data
management tool to roll out SAP ECC conversion/data management projects for external customers. The
related business intelligence solution was developed in house to enable enabled timber logging and milling
operators track near-real-time scale tickets and to cut transportation costs, expedite payments and monitor
timber quality. Tools used were BW 2.0 - 2.0H, Content Director, SAP Business Connector.

Private Technology Company   **Atlanta GA**
                                                                                          May 1997 - May 2001

A Technology company serving clients with SAP and Web needs. Clients included:

Private Cement Company   **PA**

SAP Consultant

Responsible for development of integrated enhancements to standard functionality for SAP 3.1h in the SD
module. Tasks included custom Transaction development and Interactive Reporting. Completed custom
reports using SIS structures and related transparent tables to solve sales needs. Web Enabled these reports
to provide the Salesforce access via a company standard internet browser.

Developed IDOC interfaces to a front-end application for Scale Measurements, inbound and outbound IDOCS
for Material updates, Contract updates, Sales Order changes and Delivery document creation. Techniques
used to accomplish these interfaces include User Exits, custom IDOC setup, SAP message control, and error
management. Inbound IDOC processing of Sales Orders into SAP handled approximately two thousand
orders per day from company production sites equipped with Scale Systems.

Developed custom transactions to maintain freight tables used by SD user exits for freight calculations.
Techniques for these transactions used Table Controls, Authorization and Lock Management for selected
data, internal table processing, PBO's and PAI's, Menu Painter, Screen Painter and integration in SAP menu
paths. Utilized ABAP Query to create extracts from MSEG and MKPF into Excel data. Created custom
Matchcodes for Carrier Selection, Vendor lookups and freight table selections. Built a custom interactive
Pricing report with drill-down features into standard SAP inquiry transactions and support of user selection of
report columns and sort options. Wrote various BDC's to correct SD data loaded by an external tool
application. Developed LIS/SIS structures and reports per customer specifications.

Private Electronic Assembly Equipment Company

SAP Consultant   **Norcross GA**

This corporation has annual revenue exceeding 100 Billion USD

Responsible for logistics development activities of the "ASAP" implementation of the division that enabled
the client to go live in approximately six months, ahead of schedule.

Candidate
Senior SAP BW Consultant

Duties include data conversion from legacy applications to SAP. Interfaces included material master load, material price, purchasing price (info records), inventory balances, consumption values for forecasting and MRP purposes, material determination and open purchase orders.

Reports for various SD and MM purposes were additionally written including comparison reports between external applications [FedX] and SAP. All inbound interfaces were done using the technique of combining of Call transactions and BDCs to facilitate performance and restart capabilities for data errors. Development activities included setup of Classes, messages and logical files.

Chemical Color and Chromatics Company

SAP Development Lead   **Atlanta, GA**

Responsible for Leading the development of a multi-business unit Production Line Scheduling transaction to address a gap in SAP functionality. The transaction supported multiple business units from a central, **consolidated** approach toward development and support [SAP module PP]. Tools include Screen Painter, Menu Painter, Data Dictionary, Form Pools, Function Modules, Reporting and Dialog Programming. Created RFC modules for external applications for mobile data entry/transfer to SAP [MM, SD]. Developed Basis reports to identify custom ABAP and security/'authorizations for various reports [SD, MM, FI].

Responsible for various Corrections and Transports of SAP objects in SD, MM and PP modules. Customized production FI/CO reports for performance. Analyzed production problems and tested and applied SAP notes for the resolution.

Private Industrial CORPORATION   **Atlanta, GA**
                                                                                      1988 - 1997

This corporation has annual revenue **exceeding 60 Billion USD**

Internal Consultant , Integrated Systems Support Group   **1995 - 1997**

Led the development of utilities for SAP interfaces and data conversions. Delivered comprehensive interface architecture and programming standards in the R/3 environment.

Major responsibilities included:

SAP Interface Architecture definition and design Review interface programs and reports ensuring adherence to standards and guidelines. Provide evaluation and integration development for SAP office, Workflow, and ESS applications using Haht server.

Full cycle implementation on conversion of legacy systems. Testing conducted with use of tools like CATT and Autotester to run test scripts.

Provided consultation and project management of implementation of Topcall for SAP fax services. Managed development team from a Basis perspective.

Senior Systems Analyst , Building Products Mfg. and Sales   **1988 - 1995**

Project lead for the implementation of client/server systems for Wood Product Sales business sales application. Developed and supported a sales order processing system with an emphasis on order entry for

Candidate
Senior SAP BW Consultant

the Wood Products Sales Division.

Designed and developed a client/server application using 3-tier architecture techniques for Inventory Control and Sales, enabling the division to absorb additional sales while maintaining cost effectiveness. Led a team size of 12 developers to provide immediate access to inventory and order information resulted in improved customer service, order management, and production scheduling. This system enabled commodity sales of $2 million/hour for over 70 mills and provided the sales force to react quickly to rising and falling markets.

Coordinated a methodology rollout for application development.

Led a team of seven analysts and programmers providing help desk support of production systems for 150 end users.

Major Auto Manufacturer, Livonia, MI   **1985 - 1988**

Systems Engineer, Manufacturing Development

This corporation has annual revenue exceeding 100 Billion USD

Performed systems analysis, design and programming for manufacturing applications. Developed specifications,programs, test scripts and documentation. Conducted training and support for users.

EDUCATION

Post-.Bachelor studies in Computer Science, Wayne State University, Detroit MI

Bachelor of Engineering, Electrical Engineering, College of Engineering

SAP Partner Academy Certified - SAP ABAP, SAP HR - Boston, USA

SAP BW Courses taken 2001 - 2010

BW305 - BW Query Design and Analysis

BW310 – BW - Enterprise Data Warehousing

BW307 – BW Web Application Designer

BW309 – BW – BW Workbook design with BEx Analyzer

BW330 – BW Modeling & Implementation

BW360 – BW - Operations and Performance

SAP Courses taken in 1995-96

BC010 R/3 System Architecture

BC 1 80 ABAP/'4 Data Interfaces

BC03O Data Dictionary

BC 170 Introduction to ABAP/4 Programming

Candidate

Senior SAP BW Consultant

BC 190 ABAP Dialog Oriented Report programming

BC 100 I R/3 under Oracle

BC I IO Correction and Transport System

BC605 SAP Business Workflow-Use & Configuration

BC610 SAP Business Workflow-Programming

Work Status: US Citizen

Proc Folder : 199542

Solicitation Description : Addendum 1-Senior SAP BW Consultant

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-08-30 13:30:00	SR 0313 ESR08301600000000858	1

VENDOR
000000162001
GREENPOINT TECHNOLOGY SERVICES LLC

Solicitation Number: CRFQ   0313   DEP1700000001

Total Bid : $322,400.00   **Response Date:**   2016-08-30   **Response Time:**   10:27:36

Comments:

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers

(304) 558-0246
jessica.s.chambers@wv.gov

Signature on File   **FEIN #**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior SAP BW Consultant	2080.00000	HOUR	$155.000000	$322,400.00

Comm Code	Manufacturer	Specification	Model #	
80111609				

Extended Description :	Senior SAP Business Warehouse Consultant.

Comments: Our proposal and terms sent via email to Jessica