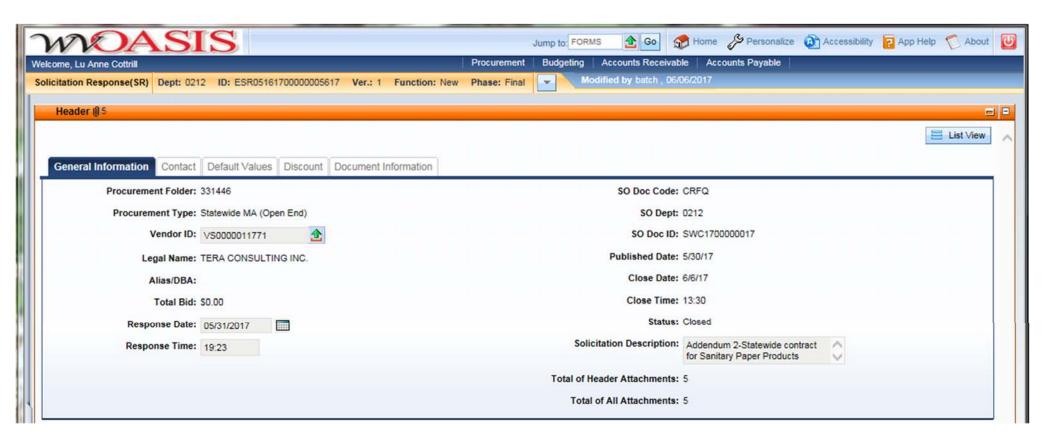


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 331446

Solicitation Description: Addendum 2-Statewide contract for Sanitary Paper Products

Proc Type: Statewide MA (Open End)

Date issued Solicitati	on Closes Solicit	tation Response	Version
2017-06 13:30:00		0212 ESR05161700000005617	1

VENDOR

VS0000011771

TERA CONSULTING INC.

Solicitation Number: CRFQ 0212 SWC1700000017

Total Bid : \$0.00 **Response Date**: 2017-05-31 **Response Time**: 19:23:45

Comments: Discount off our Full Catalog www.biggestbook.com. 62% off list price, Office Supplies, Office

Furniture, Janitorial, Break room supplies

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers (304) 558-0246 jessica.s.chambers@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

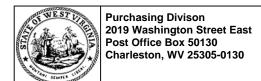
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Please see Exhibit A Pricing Page.	0.00000	LS	\$1.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #	
14110000				

Extended Description:

Vendors should complete all columns of the attached Excel file labeled SANPAP17_PriceSheet LOCKED. Columns highlighted in green indicate information inputted by the vendor. Gray highlighted areas are not applicable to the product listed.

Comments: SEE ATTACHED PRICE SHEET



State of West Virginia Request for Quotation

20 — Household Items

Proc Folder: 331446

Doc Description: Statewide contract for Sanitary Paper Products

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation	n No	Version
2017-05-10	2017-06-06	CRFQ	0212 SWC1700000017	1
	13:30:00			

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number: **TERA CONSULTING INC**

185 WEST JOHN ST #7111 HICKSVILLE, NY, 11802

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers (304) 558-0246 jessica.s.chambers@wv.gov

Signature X FEIN # 61-1656179 DATE **05/16/17**

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMAITON:

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish an Open-End Statewide Contract for Sanitary Paper and Accessories as further defined within these specifications. This Contract will be available to Agencies of the State of West Virginia and its political subdivisions.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDI	CATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATE	ED BY ORDER
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Please see Exhibit A Pricing Page.	0.00000	LS		

Comm Code	Manufacturer	Specification	Model #	
14110000				

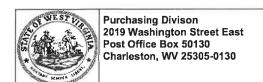
Extended Description:

Vendors should complete all columns of the attached Excel file labeled SANPAP17_PriceSheet LOCKED. Columns highlighted in green indicate information inputted by the vendor. Gray highlighted areas are not applicable to the product listed.

	Document Phase	Document Description	Page 3
SWC170000017	Final	Statewide contract for Sanitary Paper	of 3
		Products	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia Request for Quotation 20 — Household Items

P	roc Folder: 331446		
		de contract for Sanitary Paper Products	
P	roc Type: Statewide MA	(Open End)	
			114
Date Issued	Solicitation Closes	Solicitation No	Version

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

TERA CONSULTING NC 185 W JOHN ST.#7111 HICKSVILLE, NY 11802

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers (304) 558-0246 jessica.s.chambers@wv.gov

Signature X

FEIN # 61-1656175

DATE **05/16/17?**

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMAITON:

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish an Open-End Statewide Contract for Sanitary Paper and Accessories as further defined within these specifications. This Contract will be available to Agencies of the State of West Virginia and its political subdivisions.

INVOICE TO	MEGGARAT YEAR WARE	SHIP TO	
ALL STATE AGENCIE VARIOUS LOCATION	S AS INDICATED BY ORDER	STATE OF WEST VIF VARIOUS LOCATION	RGINIA IS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
us		US	

Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
Please see Exhibit A Pricing Page.	0.00000	LS		
			<u> </u>	The following the first file

Comm Code	Manufacturer	Specification	Model #	
14110000				

Extended Description:

Vendors should complete all columns of the attached Excel file labeled SANPAP17_PriceSheet LOCKED. Columns highlighted in green indicate information inputted by the vendor. Gray highlighted areas are not applicable to the product listed.

	Document Phase	Document Description	Page 3
SWC1700000017	Draft	Statewide contract for Sanitary Paper	
		Products	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

- 1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.
- **2. MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

- · · · · · · · · · · · · · · · · · · ·
3. PREBID MEETING: The item identified below shall apply to this Solicitation.
A pre-bid meeting will not be held prior to bid opening
☐ A NON-MANDATORY PRE-BID meeting will be held at the following place and time:

☑ A MANDATORY PRE-BID meeting will be held at the following place and time:

West Virginia Purchasing Division Capitol Complex, Building 15 2019 Washington Street, East Charleston, WV, 25305

05/22/2017 at 10:00 AM.EST.

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: 05/26/2017 at 9:00 AM (EST)

Submit Questions to: Jessica Chambers

2019 Washington Street, East Charleston, WV 25305

Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)

Email: Jessica.S.Chambers@wv.gov

- **5. VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.
- **6. BID SUBMISSION:** All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is: Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID: BUYER: SOLICITATION NO.: BID OPENING DATE: BID OPENING TIME: FAX NUMBER:

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

For Request For Proposal ("RFP") Responses Only: In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus ______ N/A _____ convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

Technical
Cost

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: 06/06/2017 at 1:30 PM (EST)

Bid Opening Location: Department of Administration, Purchasing Division

2019 Washington Street East Charleston, WV 25305-0130

- **8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.
- **9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.
- 10. ALTERNATES: Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.
- 11. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.
- 12. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.
- 13. REGISTRATION: Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.
- 14. UNIT PRICE: Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.
- 15. PREFERENCE: Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

- 16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES: For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, womenowned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.
- 17. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.
- 18. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.
- 19. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance."
- 20. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b."

21. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

GENERAL TERMS AND CONDITIONS:

- 1. CONTRACTUAL AGREEMENT: Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
- 2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
- **2.1.** "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
- 2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.
- 2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
- **2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
- 2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
- **2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
- **2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- **2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
- **2.9.** "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

determined in accordance with the category that has been identified as applicable to this Contract below:				
☑ Term Contract				
Initial Contract Term: This Contract becomes effective on Award and extends for a period of one (1) year(s).				
Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to				
Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.				
Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed withindays.				
Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within days.				
Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed months in total. Automatic renewal of this Contract is prohibited.				
One Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.				
Other: See attached.				

- **4. NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.
- **5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.
- ✓ Open End Contract: Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

 Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

 Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

 One Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
- 6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.
- 7. REQUIRED DOCUMENTS: All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code §
5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond
in the amount of five percent (5%) of the total amount of the bid protecting the State of West
Virginia. The bid bond must be submitted with the bid.

PERFORMANCE BOND: The apparent	successful Vendor shall provide a performance
	The performance bond must be received by the
Purchasing Division prior to Contract award.	On construction contracts, the performance bond
must be 100% of the Contract value.	, I

LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.
In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable. Notwithstanding the foregoing, West Virginia Code § 5-22-1 (d) mandates that a vendor provide a performance and labor/material payment bond for construction projects. Accordingly, substitutions for the performance and labor/material payment bonds for construction projects is not permitted.
MAINTENANCE BOND: The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.
☐ LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.
The apparent successful Vendor shall also furnish proof of any additional licenses or

certifications contained in the specifications prior to Contract award regardless of whether or not

Revised 04/07/2017

that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancelation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of this contract. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed in this section.

Vendor must maintain:					
Commercial General Liability Insurance in at least an amount of:					
 ☐ Automobile Liability Insurance in at least an amount of: ☐ Professional/Malpractice/Errors and Omission Insurance in at least an amount of: ☐ Commercial Crime and Third Party Fidelity Insurance in an amount of: 					
				Cyber Liability Insurance in an amour	nt of:
				Builders Risk Insurance in an amount	equal to 100% of the amount of the Contract.
П					
_					

- 9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.
- 10. LITIGATION BOND: The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

- 16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.
- **18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.
- 19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e.
- **20. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.
- 21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.
- **22. COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.
- 23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.
- 24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

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- 25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.
- 28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- 29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- **30. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.
- 31. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/default.html.

32. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

- 33. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.
- 34. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.
- 35. VENDOR CERTIFICATIONS: By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

36. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

37. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

38. PURCHASING AFFIDAVIT: In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.

- 39. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE: This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.
- **40. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.
- **41. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:
- Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.
- Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.requisitions@wv.gov.
- **42. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

- 43. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:
- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

44. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish an Open-End Contract for Sanitary Paper and Accessories as further defined within these specifications.

These items were previously solicited under the Contract: SANPAP13 that was advertised and opened on: 08/27/2013. Vendors may review submitted bid responses by visiting the west Virginia Purchasing Division "Bid Opening Index at the following: http://www.state.wv.us/admin/purchase/Bids/FY2014/BO20130827.html to review previously submitted bids.

I is the intent to have the awarded contract in place and become effective December1st, 2017.

- **2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - **2.1** "Contract Item" or "Contract Items" means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.2 "Basis Unit Weight" means weight in pounds of one (1) Square Foot of Item.
 - 2.3 "Contract Price (Per Case)" means the contract price represents the price of the packaged quantity the Vendor will sell to the Agency.
 - **Example** the contract price for toilet paper in case of ninety-six (96) rolls would be the price for the case of ninety-six (96) rolls under this Contract.
 - **2.4** "Dispenser Number" means number of the corresponding sanitary Paper Product dispenser which fits the sanitary Paper Product being provided.
 - 2.5 "Eligible Item" means the list of Sanitary Paper and other accessories available under this Contract that have been specifically identified on the Exhibit A Pricing Page.
 - 2.6 "Extended Unit Price" means the Unit Price multiplied by the Estimated Quantity.
 - 2.7 "Item" means one (1) package/roll/etc. of the product being provided.
 - 2.8 "Item Price/ Cost per Item" means cost of one (1) Item.

- 2.9 "Linear Feet" mean the same measurement as a foot. The linear foot measures 12 inches in length. Linear is used to describe the total length of an item without regard to width or thickness.
- 2.10 "Manufacturer" means the producer of the eligible Item being provided.
- **2.11 "Manufacturer's Model/Product Number"** means the specific model or product code designated by the manufacturer for order placement.
- 2.12 "Items per case (Rolls or Packages for Contract Price)" means the number of Items that are included in the package being sold for the Contract Price.
- 2.13 "Item Length in Feet" means the total length in feet of Paper Products contained in each Item.
- 2.14 "Item Width in Feet" means the total width in feet of Paper Products contained in each Item
- **2.15** "Unit of Measure" means the smallest measurable amount of an eligible Item and is identified on the Pricing Page in the Unit column. Unit will be used for evaluation purposes only.
- 2.16 "Unit Price" means (Cost per Square Foot) the price of an individual Unit of an eligible Item as shown on the Pricing Pages.
- **2.17 "Pricing Pages"** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the solicitation responses.
- 2.18 "Total Bid Cost" means the total sum of the Extended Cost Column on the Pricing Page.
- **2.19 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

3. GENERAL REQUIREMENTS:

3.1 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

PAPER PRODUCTS:

3.1.1 BATH TISSUE

- **3.1.1.1** Bath tissue shall be made with reasonable industry practice with respect to Quality including holes, tears, wrinkles, cleanliness and foreign materials.
- 3.1.1.2 Bath tissue shall meet or exceed specifications as listed below.
- **3.1.1.3** Product Requirements/Specifications:
 - **3.1.1.3.1 (Item1) Consumer Bath Tissue:** Georgia Pacific Envision Model 14585, or Equal.
 - **3.1.1.3.1.1** Must be white in color
 - **3.1.1.3.1.2** Single ply.
 - **3.1.1.3.1.3** Post-Consumer Waste of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.1.4** Recycled Content of no less than 25% (EPA minimum requirements)
 - 3.1.1.3.1.5 Minimum Basis Unit Weight of .0035 lbs. per sq. ft.
 - 3.1.1.3.1.6 Chlorine Free processed
 - **3.1.1.3.2 (Item 2) Consumer Bath Tissue:** Georgia Pacific Angle Soft Embossed; Model 16840, or Equal.
 - **3.1.1.3.2.1** Must be white in color
 - 3.1.1.3.2.2 Must be a minimum of double ply.
 - **3.1.1.3.2.3** Post-Consumer Waste of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.2.4** Recycled Content of no less than 25% (EPA minimum requirements)
 - 3.1.1.3.2.5 Minimum Basis Unit Weight of .0064 lbs. per sq. ft.
 - 3.1.1.3.2.6 Chlorine Free processed

- **3.1.1.3.3 (Item 3) Consumer Bath Tissue:** Georgia Pacific Envision Model 19880/01, or Equal.
 - **3.1.1.3.3.1** Must be white in color
 - 3.1.1.3.3.2 Must be a minimum of double ply
 - **3.1.1.3.3.3** Post-Consumer Waste of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.3.4** Recycled Content of no less than 25% (EPA minimum requirements).
 - 3.1.1.3.3.5 Minimum Basis Unit Weight of .0063 lbs. per sq. ft.
 - 3.1.1.3.3.6 Chlorine Free processed
- **3.1.1.3.4 (Item 4) Consumer Bath Tissue:** Georgia Pacific-Acclaim Jumbo; Model 13718, or Equal.
 - **3.1.1.3.4.1** Must be white in color
 - **3.1.1.3.4.2** Single ply
 - **3.1.1.3.4.3** Post-Consumer Waste of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.4.4** Recycled Content of no less than 25% (EPA minimum requirements)
 - 3.1.1.3.4.5 Minimum Basis Unit Weight of .0035 lbs. per sq. ft.
 - 3.1.1.3.4.6 Chlorine Free processed
- **3.1.1.3.5 (Item 5) Consumer Bath Tissue:** Kimberly Clark Scott JRT Sr.; Model 07827, or Equal.
 - **3.1.1.3.5.1** Must be white in color
 - 3.1.1.3.5.2 Must be a minimum of double ply
 - **3.1.1.3.5.3** Minimum Basis Unit Weight of .0063 lbs. per sq. ft.

- **3.1.1.3.6 (Item 6) Consumer Bath Tissue:** Georgia Pacific-Acclaim Jumbo; Model 13728, or Equal.
 - **3.1.1.3.6.1** Must be white in color
 - **3.1.1.3.6.2** Must be a minimum of double ply
 - 3.1.1.3.6.3 Minimum Basis Unit Weight of .0062 lbs. per sq. ft.
- **3.1.1.3.7 (Item 7) Consumer Bath Tissue:** Georgia Pacific-Envision Jumbo; Model 12798, or Equal.
 - **3.1.1.3.7.1** Must be white in color
 - 3.1.1.3.7.2 Must be a minimum of double ply
 - **3.1.1.3.7.3** Post-Consumer Waste of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.7.4** Recycled Content of no less than 25% (EPA minimum requirements)
 - **3.1.1.3.7.5** Basis Unit Weight of .0062 lbs. per sq. ft.
 - 3.1.1.3.7.6 Chlorine Free processed

3.1.2 BATH TISSUE DISPENSERS

- **3.1.2.1** Bath tissue dispenser shall be made with reasonable industry practice with respect to quality.
- **3.1.2.2** Bath tissue dispensers shall meet or exceed the specifications listed below.
- **3.1.2.3** Bath tissue dispensers shall fit bath tissue supplied as a part of this contract.
- 3.1.2.4 Product Requirements/Specifications:
 - **3.1.2.4.1 (Item 8) Bath Tissue Dispenser-**Georgia Pacific; Model 57120/01, or Equal
 - 3.1.2.4.1.2 Must be a two (2) roll bath tissue dispenser.

- **3.1.2.4.1.3** Must hold rolls a minimum of 4" wide to a maximum of 4.5" wide.
- 3.1.2.4.1.4 Must hold rolls of up to 5" in diameter
- 3.1.2.4.1.5 Must be constructed of metal.
- **3.1.2.4.2 (Item 9) Bath Tissue Dispenser** Georgia Pacific; Model: 59206 or Equal.
 - **3.1.2.4.2.1** Must be a two (2) roll covered bath tissue dispenser.
 - **3.1.2.4.2.2** Must be able to hold rolls that are a maximum of 4" wide.
 - 3.1.2.4.2.3 Must be constructed of plastic.
- **3.1.2.4.3 (Item 10) Bath Tissue Dispenser** Georgia Pacific; Model 59009, or Equal.
 - 3.1.2.4.3.1 Must be a single roll dispenser.
 - **3.1.2.4.3.2** Must be able to hold one roll up to a maximum of 9" diameter.
 - 3.1.2.4.3.3 Must be constructed of plastic.

3.1.3 ROLL TOWELS

- **3.1.3.1** Towels shall be made in accordance with industry standard practice with respect to holes, tears, wrinkles, and cleanliness from foreign materials and dirt.
- 3.1.3.2 Towels to meet or exceed specifications as listed below.
- 3.1.3.3 Product Specifications:
 - **3.1.3.3.1 (Item 11) Roll Towels** Kimberly Clark-Scott Hard Roll; Model 04142, or Equal.
 - 3.1.3.3.1.1 Should be brown in color.
 - 3.1.3.3.1.2 Chlorine Free processed.

- **3.1.3.3.1.3** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
- **3.1.3.3.1.4** Recovered fiber content of at least 40% (EPA Minimum requirements)
- **3.1.3.3.1.5** Must be unscented.
- 3.1.3.3.1.6 Minimum Basis Unit Weight of .0073 lb. per sq. ft.
- **3.1.3.3.2 (Item 12) Roll Towels** Kimberly Clark Kleenex Hard Roll, Model 50606, or Equal.
 - 3.1.3.3.2.1 Should be white in color.
 - 3.1.3.3.2.2 Minimum Basis of Weight .0093 lb. per sq. ft.
 - **3.1.3.3.2.3** Must be unscented.
- **3.1.3.3.3 (Item 13) Roll Towels** Kimberly Clark Kleenex Hard Roll; Model 01080, or Equal.
 - 3.1.3.3.1 Should be white in color.
 - **3.1.3.3.2** Minimum Basis Unit Weight of .0086 lbs. per sq. ft.
- **3.1.3.3.4 (Item14) Roll Towels** Kimberly Clark- Scott Hard Roll; Model 01040, or Equal.
 - **3.1.3.3.4.1** Must be white in color.
 - 3.1.3.3.4.2 Minimum Basis Unit Weight of .0058 lbs. per sq. ft.
 - **3.1.3.3.4.3** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
- **3.1.3.3.5 (Item 15) Roll Towels -** Georgia Pacific enMotion High Capacity; Model 89420 or Equal.
 - **3.1.3.3.5.1** Must be white in color.

- 3.1.3.3.5.2 Basis Unit Weight of .0064 lbs. per sq. ft.
- **3.1.3.3.5.3** Must be unscented.
- **3.1.3.3.6 (Item 16) Roll Towels** Georgia Pacific enMotion High Capacity; Model 89460, or Equal.
 - **3.1.3.3.6.1** Must be white in color.
 - 3.1.3.3.6.2 Minimum Basis Unit Weight of .0067 lbs. per sq. ft.
 - **3.1.3.3.6.3** Must be unscented.
- **3.1.3.3.7 (Item 17) Roll Towels** Georgia Pacific Ultima High Capacity Premium; Model 2530, or equal.
 - **3.1.3.3.7.1** Must be white in color.
 - **3.1.3.3.7.2** Minimum Basis Unit Weight of .0090 lbs. per sq. ft.
 - **3.1.3.7.3** Must be unscented.
- **3.1.3.3.8 (Item 18) Roll Towels** Georgia Pacific-Envision Hardbound Roll; Model 26401, or Equal.
 - **3.1.3.3.8.1** Must be brown in color.
 - **3.1.3.3.8.2** Must be unscented.
 - **3.1.3.3.8.3** Minimum Basis Unit Weight of .0072 lbs. per sq. ft.
 - **3.1.3.3.8.4** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
 - 3.1.3.3.8.5 Recovered fiber content of at least 40% (EPA Minimum requirements)

3.1.4 ROLL TOWEL DISPENSERS

3.1.4.1 Roll Towel Dispensers shall be made in accordance with standard industry practice.

- **3.1.4.2** Roll Towel Dispensers shall meet or exceed specifications listed below.
- **3.1.4.3** Roll Towel Dispensers shall fit roll towels provided as a part of this contract.
- 3.1.4.4 Product specifications:
 - **3.1.4.4.1 (Item 19) Roll Towel Dispenser** Georgia PacificenMotion; Model 59498, or Equal.
 - 3.1.4.4.1.1 Must be constructed of plastic.
 - 3.1.4.4.1.2 Must be able to be wall mounted
 - 3.1.4.4.2 (Item 20) Roll Towel Dispenser Georgia Pacificen Motion; Model 59460 or Equal.
 - 3.1.4.4.2.1 Must be constructed of Plastic.
 - 3.1.4.4.2.2 Must be able to be wall mounted.
 - 3.1.4.4.2.3 Must be automatic and touch free.
 - **3.1.4.4.3** (Item 21) Roll Towel Dispenser Georgia Pacific-Cormatic; Model ADS200B, or Equal
 - 3.1.4.4.3.1 Must be constructed of plastic.
 - **3.1.4.4.3.2** Must be able to be wall mounted.
 - 3.1.4.4.3.3 Must be automatic and touch free.
 - **3.1.4.4.4** (Item 22) Roll Towel Dispenser Georgia Pacific Push Paddle for Roll Paper; Model 54338, or Equal.
 - **3.1.4.4.4.1** Must be constructed of plastic.
 - 3.1.4.4.2 Must be able to be wall mounted.
 - **3.1.4.4.3** Must have a push paddle to dispense towels.
 - 3.1.4.4.4 Must hold a minimum eight (8)" diameter roll.

3.1.5 FOLDED TOWELS

- **3.1.5.1** Towels shall be made in accordance with standard industry practice with respect to holes, tears, wrinkles, cleanliness, foreign materials, and dirt.
- **3.1.5.2** Towels shall meet or exceed specifications listed below.
- **3.1.5.3** Product specifications:
 - **3.1.5.3.1 (Item 23) Folded Towels** Georgia Pacific Envision Single Fold, Bleached; Model 20904, or Equal.
 - 3.1.5.3.1.1 Must be white in color.
 - 3.1.5.3.1.2 Basis Unit Weight of .0069 lbs. per sq. ft.
 - **3.1.5.3.1.3** Must be unscented.
 - **3.1.5.3.2** (Item 24) Folded Towels Georgia Pacific-Envision single fold economy towels, unbleached; Model 23504, or Equal.
 - **3.1.5.3.2.1** Must be brown in color
 - **3.1.5.3.2.2** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
 - **3.1.5.3.2.3** Recovered fiber content of at least 40% (EPA Minimum requirements)
 - **3.1.5.3.2.4** Minimum Basis Unit Weight of .0073 lbs. per sq. ft.
 - **3.1.5.3.2.5** Must have a single fold.
 - **3.1.5.3.2.6** Must be unscented.
 - **3.1.5.3.3** (Item 25) Folded Towels Georgia Pacific-Acclaim C Fold, Bleached; Model 20603, or Equal.
 - 3.1.5.3.3.1 Must be white in color.
 - **3.1.5.3.3.2** Must be unscented.

- 3.1.5.3.3 Minimum Basis Unit Weight of .0074 lbs. per sq. ft.
- **3.1.5.3.4** (Item 26) Folded Towels Georgia Pacific-Envision C Fold Economy, Unbleached; Model 21924, or Equal.
 - **3.1.5.3.4.1** Must be brown in color.
 - **3.1.5.3.4.2** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
 - **3.1.5.3.4.3** Recovered fiber content of at least 40% (EPA Minimum requirements)
 - 3.1.5.3.4.4 Minimum Basis Unit Weight of .0074 lbs. per sq. ft.
- 3.1.5.3.5 (Item 27) Folded Towels Georgia Pacific-Signature Multifold (Z fold) Bleached Economy; Model 21000, or Equal.
 - **3.1.5.3.5.1** Must be white in color.
 - 3.1.5.3.5.2 Minimum Basis Unit Weight of .0110 lbs. per sq. ft.
- **3.1.5.3.6** (Item 28) Folded Towels Georgia Pacific-Envision Multifold; Model 23304, or Equal.
 - **3.1.5.3.6.1** Must be brown in color.
 - **3.1.5.3.6.2** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
 - **3.1.5.3.6.3** Recovered fiber content of at least 40% (EPA Minimum requirements)
 - 3.1.5.3.6.4 Minimum Basis Unit Weight of .0076 lbs. per sq. ft.

3.1.6 FOLDED TOWEL DISPENSERS

3.1.6.1 Folded Towel Dispensers shall be made in accordance with standard industry practices.

- **3.1.6.2** Folded Towel Dispensers shall meet or exceed specifications listed below.
- **3.1.6.3** Folded Towel Dispensers shall fit folded towels provided as a part of this contract.
- 3.1.6.4 Product Specifications:
 - **3.1.6.4.1 (Item 29) Folded Towel Dispenser-** Georgia Pacific Single Fold Towel Dispenser; Model 56701, or Equal.
 - **3.1.6.4.1.1** Must be of metal construction
 - **3.1.6.4.1.2** Must be able to be wall mounted.
 - **3.1.6.4.2 (Item 30) Folded Towel Dispenser-** Georgia Pacific Combination C and Multifold (Z fold) dispenser; Model 56650/01, or Equal.
 - 3.1.6.4.2.1 Must be constructed of plastic.
 - 3.1.6.4.2.2 Must be able to be wall mounted.
 - **3.1.6.4.2.3** Must accommodate both C fold and Z fold towels.

3.1.7 MISCELLANEOUS PRODUCTS AND ACCESSORIES

- 3.1.7.1 Products shall be of manufacturer's best grade
- **3.1.7.2** Product specifications:
 - **3.1.7.2.1 (Item 31) Facial Tissues-** Georgia Pacific-Envision 2 Ply Facial Tissues; Model 47410, or Equal.
 - **3.1.7.2.1.1** Must be white in color.
 - **3.1.7.2.1.2** Minimum Basis Unit Weight of .0062 lbs. per sq. ft.
 - **3.1.7.2.1.3** Must contain a minimum of 10% Post- consumer Recycled Fiber (EPA minimum Requirement)
 - 3.1.7.2.1.4 Must be Chlorine-free processed.
 - **3.1.7.2.1.5** Must be 2 ply.

- 3.1.7.2.2 (Item 32) Kitchen Towels- Georgia Pacific Preference, Perforated, Bleached; Model 27700, or Equal.
 - **3.1.7.2.2.1** Must be white in color.
 - 3.1.7.2.2.2 Minimum Basis Unit Weight of .0091 lbs. per sq. ft.
 - **3.1.7.2.2.3** Must be 2 ply.
 - **3.1.7.2.2.4** Must be unscented.
- **3.1.7.2.3** (Item 33) Kitchen Towels- Georgia Pacific-Envision Perforated, Unbleached; Model 28290, or Equal
 - 3.1.7.2.3.1 Must be brown in color.
 - **3.1.7.2.3.2** Must be unscented.
 - 3.1.7.2.3.3 Minimum Basis Unit Weight of .0084 lbs. per sq. ft.
 - **3.1.7.2.3.4** Post-Consumer Waste of no less than 40% (EPA minimum requirements)
 - 3.1.7.2.3.5 Recovered fiber content of at least 40% (EPA Minimum requirements)
 - **3.1.7.2.3.6** Must be 2 ply.
- **3.1.7.2.4** (Item 34) Toilet Seat Covers- Georgia Pacific Safe-T-Gard; Model 47052, or Equal
 - **3.1.7.2.4.1** Must be white in color.
- 3.1.7.2.5 (Item 35) Toilet Seat Cover Dispenser- Georgia Pacific Safe-T-Gard Dispenser; Model 57710, or Equal.
 - 3.1.7.2.5.1 Must be made of plastic
 - 3.1.7.2.5.2 Must be able to be wall mounted.
 - **3.1.7.2.5.3** Must fit toilet seat covers supplied as a part of this contract.

- **3.1.7.2.6** (Item 36) Wipers- Brawny Industrial Light Duty, Double Ply Paper Wipers; Model 29221, or Equal
 - **3.1.7.2.6.1** Must be white in color.
 - **3.1.7.2.6.2** Minimum Basis Unit Weight of .0114 lbs. per sq. ft.
 - **3.1.7.2.6.3** Must be 2 ply.
 - **3.1.7.2.6.4** Must be unscented.
- 3.1.7.2.7 (Item 37) Food Service Towels- Brawny Dine-A-Wipe; Model 29414, or Equal.
 - **3.1.7.2.7.1** Must be white in color.
 - **3.1.7.2.7.2** Must be unscented.
 - 3.1.7.2.7.3 Minimum Basis Unit Weight of .0095 lbs. per sq. ft.
 - 3.1.7.2.7.4 Must be washable and reusable.

3.1.8 <u>ADDITIONAL REQUIREMENTS</u>

3.18.1 Vendor must provide manufacturer's specification sheets for all products bid and should label each as to what Line Item the specifications are in reference to. It is strongly preferred this information be submitted with Vendor's bid responses. Manufactures specification sheets will be used to validate information contained in the Vendor's submitted Pricing Page. Differences in information provided between the manufactures specification sheets and the Pricing Page may result in the disqualification of the Vendor's submitted bid.

3.1.9 <u>CUSTOMER SERVICE</u>

- 3.1.9.1 Vendor shall provide assistance via telephone, fax or email to all contract users in placing orders against this contract as it relates to the Vendor's functions including: Order Placement, Order Status, Account Inquire, and Billing.
- **3.1.9.2** Vendor should resolve any issues arising from order placement, order status, account inquire, and/or billing within one (1) business day of

the inquiry. Issues which cannot be resolved in this timeframe must be reported to the Agency with a description of the issue and expected resolution deadline. The Vendor shall report all inquiries unresolved in five (5) business days to the Purchasing Division.

3.1.9.3 Vendor must carry sufficient stock to fill orders placed under this contract within the delivery requirements as specified in Section 6.

4 CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Eligible Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall TOTAL BID COST as shown on the Pricing Pages.

Please note that orders placed against this contract will reflect the Contract Price (Price per Case). Notwithstanding the forgoing, the Purchasing Division reserves the right to award this Contract to multiple Vendors if it deems such action is necessary and is in the best interest of the State.

The Price quoted must take into account and consideration any and all fees, charges, or other miscellaneous cost associated that the vendor may require, including delivery charges as indicated below, those fees, charges or other miscellaneous cost will not be paid separately. The Agency shall only pay the appropriate Contract Price for items purchased under this Contract.

Minimum Order: Orders under \$300.00 may be purchased in the open market through normal competitive Purchasing bidding procedures and requirements.

- 4.2 Pricing Pages: Vendors are strongly encouraged to complete the Pricing Pages electronically; they have been created in MS Excel and will automatically perform Vendor calculations as required for the evaluation of this solicitation. Doing so will reduce the number of manual calculations required and limit the possibility for errors as explained below. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.
 - **4.2.1 Information requested-**The Pricing Page includes paper products and miscellaneous accessories. Vendor should complete the Pricing Page by filling in the (SHADED BLANK SPACES) as required with the information requested. The information requested on the Pricing Pages for each frequently purchased Eligible Item includes:

Eligible Item Description

Manufacturer

- Manufactures Model/Product Number
- Dispenser Number (if applicable)

Item Information and Pricing

- Contract Price (Per Case)
- Quantity of Items per Case (Rolls or Packages of Paper for Contract Price)
- Item Price (Cost per Item)
- Item Length in Feet
- Item Width in Feet
- Item Net Weight in Pounds
- Basis Unit Weight (Pounds Per Square Foot)

Pricing for Evaluation

- Unit Price
- Unit of Measure
- Estimated Unit Quantity to be purchased
- Extended Unit Price
- Total Bid Amount.

4.2.2 Pricing Page Calculations – The Pricing Pages require the Vendor to insert its:

- Manufacturer
- Manufacturer's Model/Product Number
- Dispenser Number (if applicable)
- Contract Price (Per Case)
- Items per Case (Rolls or Packages of Paper for Contract Price)
- Item Price (Cost per Item)
- Item Length in feet
- Item Width in Feet
- Item Weight in Pounds
- Basis Unit Weight (Pounds Per Square Foot)
- Unit Price
- Unit of Measure
- Estimated Unit Quantity to be purchased
- Extended Unit Price
- Total Bid Amount.

If the Vendor completes the Pricing Pages electronically using the Microsoft Excel version provided electronically in wvOASIS, these calculations will be automatically populated.

4.2.3 Vendor Entered Information for Calculations

4.2.3.1 Item Length in Feet - Length in feet of product contained in an Item.

Example: Item 17 Georgia Pacific 20904 Single Fold Bleached Towel. Towel Length (10.250") /12" = .854 Linear Feet.

4.2.3.2 Item Width in Feet - Width in feet of product contained in an Item.

Example: Item 17 Georgia Pacific 20904 Single Fold Bleached Towel. Towel Width (9.25") /12 = .770 Linear Feet.

4.2.4 Populated Information for Calculations

4.2.4.1 Item Price (Cost per item) – Contract price divided by the number of Items per Case (Rolls or Packages of Paper for Contract Price).

Example Contract Price \$10.00/ (4) Items per Case = \$2.50 Unit Cost Per Item.

4.2.4.2 Basis Unit Weight-(Pounds per Square Foot) – Item Net Weight in Pounds divided by the total of Item Length in feet multiplied by Item Width in feet.

Example 2.050 Pounds (Item Net Weight in Pounds) divided by [2000 Lineal Feet (Item Length in Feet) multiplied by 0.29 Lineal Feet (Item Width in Feet)].

$$2.050 \text{ pounds} = 2.050 \text{ pounds} = .0297 \text{ lbs. per Sq. Ft.}$$

 $2000 \text{ (Feet) x } 0.029 \quad 68.97 \text{ Sq. Ft.}$

4.2.4.3 Unit Price-(Cost per Square Foot) divided by Square Foot of Item (This will be the cost utilized for the evaluation).

Example \$2.50 divided by 68.97 Sq. Ft. = \$0.0362 per Sq. Ft.

4.2.4.4 Extended Unit Cost-(Cost Basis Cost) multiplied by the estimated Quantity

Example \$0.0362 multiplied 25,000 (Estimated Quantity) = \$ 905.00.

4.2.4.5 Total Bid Amount-Total of the Extended Cost Column for all items.

The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. Vendors can download the Excel Pricing Sheet for the wvOASIS Vendor Self-Serve website or request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: [insert buyer's contact info.].

5 ORDERING AND PAYMENT:

5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, email, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

Spending Units will issue an Agency delegated Purchase order (ADO) to the Vendor for Eligible Items awarded from this Contract.

Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6 DELIVERY AND RETURN:

6.1 Delivery Time: Vendor shall deliver standard orders within seven (7) calendar days after orders are received. Vendor shall deliver emergency orders within two (2) calendar day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.

Agencies placing Emergency Orders MUST include this information on the face of the Agency delivery Order (ADO). Failure to include this information may result in delays of delivery.

- 6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.
 - Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.
- 6.3 Delivery Payment/Risk of Loss: Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with

the original freight bill attached to the invoice.

Vendor may invoice Agency for the cost of any delivery valued at less than \$200.00 provided that the Vendor invoices those delivery cost as a separate charge with the original freight bill attached to the invoice.

- 6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 6.5 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7 **VENDOR DEFAULT:**

- 7.1 The following shall be considered a vendor default under this Contract.
 - **7.1.2** Failure to provide Contract Items in accordance with the requirements contained herein.
 - 7.1.3 Failure to comply with other specifications and requirements contained herein.
 - 7.1.4 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 7.1.5 Failure to remedy deficient performance upon request.
- 7.2 The following remedies shall be available to Agency upon default.
 - **7.2.2** Immediate cancellation of the Contract.

- **7.2.3** Immediate cancellation of one or more release orders issued under this Contract.
- **7.2.4** Any other remedies available in law or equity.

8 MISCELLANEOUS:

- **8.1** No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- **8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Mana	ger: TERRY ANN POWELL	
Telephone Num	nber: 516-732-1888	
Fax Number:	267-750-5970	
Email Address:	TPOWELL@TERACONSULTINGINGINC.COM	

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Terry Ann Powell, ceo (Name, Title) terry ann powell, ceo (Printed Name and Title) 185 West John St. #7111 (Address) 516-732-1888, 267-750-5970 (Phone Number) / (Fax Number) tpowell@teraconsultinginc.com (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

tera Consulting Inc.	
(Company)	
	,ceo
(Authorized Signature) (Representative Name, Title)	•
Terry Ann POWELL, CEO	
(Printed Name and Title of Authorized Representative)	
05/18/17	
(Date)	
516-732-1888	
(Phone Number) (Fax Number)	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Tera Consulting Inc.		
Authorized Signature:	Date	e: _ 05/16/17
State of New York		
County of Nassau , to-wit:		
Taken, subscribed, and sworn to before me this day	y of	, 20 <u>_</u> 17.
My Commission expires	, 20	
AFFIX SEAL HERE	NOTARY PUBLIC	

Paper Products

	Eligible Item Description					Item Information and Pricing							Pricing for Evaluation			
	All references to be vendors may bid t				only and	The information below is necessary to fully evaluate the vendor's bid response. Failure to provide the information requested may result in the disqualifiation of the vendor's bid.						to provide the	The information provided in this section will be used for evaluation purposes.			
Item	Descriptio	n	Manufacturer	Manfuacturer Model/Product Number	Dispenser No. (If applicable)	Contract Price (Per Case)	Items per Case (Rolls or Packages of Paper for Contract Price)	Item Price (Cost Per Item)	Item Length in Feet	Item Width in Feet	Item Net Weight in Pounds	Basis Unit Weight (Pounds Per Square Foot)	Unit Price	Unit of Measure	Estimated Quantity	Extended Unit Price
	Bathroom Tissue													•		
1	Small Single Ply Roll	GP14585 or Equal	Georgia Pacific	GPC1458001		\$73.70	СТ	#VALUE!	4 1/20"	4"	eight: 47.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
2	Small Double Ply Roll	GP16840 or equal	Georgia Pacific	GPC16840		\$45.22	СТ	#VALUE!	4 1/20"	4"	eight: 16.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
3	Small Double Ply Roll	GP19880/ 01 or equal	Georgia Pacific	GPC1988001		\$53.32	СТ	#VALUE!	4 1/20"	4"	eight: 39.0 lbs / Car		#VALUE!	Square Foot	,	#VALUE!
4	Large Single Ply Roll	GP13718 or equal	Georgia Pacific	GPC13718		\$36.89	СТ	#VALUE!	3 1/2"	9"	eight: 18.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
5	Large Double Ply Roll	KC07827 or Equal	Kimberly Clark	KCC07827		\$70.61	СТ	#VALUE!	3 11/20"	12"	eight: 24.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
6	Large Double Ply Roll	GP13728 or equal	Georgia Pacific	GPC13728		\$35.70	СТ	#VALUE!	3 1/2"	9"	eight: 16.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
7	Large Double Ply Roll	GP12798 or equal	Georgia Pacific	GPC12798		\$36.89	СТ	#VALUE!	3 1/2"	9"	ight: 16.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
\vdash	Bathroom Tissue D	GP57120/														
8	Double Dispenser Basic	01 or equal	Kimberly Clark	KCC09605		\$10.00	EACH	#VALUE!					#VALUE!	Each	100	#VALUE!
9	Enclosed Two-Roll Plastic	GP59206 or equal	Georgia Pacific	GPC59209		\$38.08	EACH	#VALUE!					#VALUE!	Each	200	#VALUE!
10	Enclosed Large Roll Plastic	GP59009 or equal	Georgia Pacific	GPC59009		\$19.04	EACH	#VALUE!					#VALUE!	Each	300	#VALUE!
	Roll Towel	s											_			
11	Hard Roll Towel Unbleached	KC04142 Or Equal	Kimberly Clark	KCC04142		\$69.14	12/CT	#VALUE!	800 ft	8'	eight: 46.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
12	Hard Roll Towel Bleached	KC50606 or equal	Kimberly Clark	KCC50606		\$52.36	6/CT	#VALUE!	600 ft	8'	eight: 23.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
13	Hard Roll Towel Bleached	KC01080 or equal	Kimberly Clark	KCC01080		\$84.00	12/CT	#VALUE!	425 ft	8	eight: 31.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
14	Roll Towel Bleached	KC01040 or equal	Kimberly Clark	KCC01040		\$109.48	12/CT	#VALUE!	800 ft	8'	eight: 39.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
15	High Capacity Touchless	GP89420 or equal	Kimberly Clark	KCC09992		\$72.60	EACH	#VALUE!	16 13/100"	12 63/100"	Veight: 7.5 lbs / Bo	#VALUE!	#VALUE!	Square Foot	100,000	#VALUE!
16	High Capacity Towel Bleached	GP89460 or equal	Kimberly Clark	KCC50606		\$52.12	6/CT	#VALUE!	600 ft	8.0000	ight: 23.0 lbs / Car	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!

17	High Capacity Towel Un-bleached	GP2530 or equal	Georgia Pacific	GPC2530P	\$70.32	6/CT	#VALUE!	700 ft	8 1/4"	eight: 25.0 lbs / Carl	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
18		GP26401 or equal	Georgia Pacific	GPC26401	\$31.08	12/CT	#VALUE!	350 ft	7 7/8"	eight: 24.0 lbs / Carl	#VALUE!	#VALUE!	Square Foot	250,000	#VALUE!
	Roll Towel Disp	ensers													
19	Wall Mount Automatic Dispenser	GP59498 or equal	Georgia Pacific	GPC59489	\$38.08	EACH	#VALUE!					#VALUE!	Each	200	#VALUE!
20	Automatic Dispenser		Georgia Pacific	GPC58487	\$52.36	EACH	#VALUE!					#VALUE!	Each	200	#VALUE!
21		GPADS20 0B or equal	Georgia Pacific	NO BID									Each	200	
22		GP54338 or equal	Georgia Pacific	GPC54338	\$38.08	EACH	#VALUE!					#VALUE!	Each	300	#VALUE!

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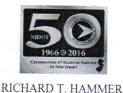
Total Bid Cost #VALUE!

VENDOR NAME: Tera Consulting Inc ADDRESS: _185 West John St. #7 7111, Hicksville, ny 11802	PHONE:516-732-188_ FAX:267-750-5970_ EMAIL:_tpowell@teraconsultinginc.com
CONTACT Terry Ann Powell PERSON:	
(Please print)	
AUTHORIZED REPRESENTATIVE:Terry Ann Powell, CEO (Signature)	5/16/2017 (Date)
AUTHORIZED REPRESENTATIVE:Terry Ann Powell,ceo (Print)	



State of New Jersey

DEPARTMENT OF TRANSPORTATION
P.O. Box 600
Trenton, New Jersey 08625-0600



Commissioner

CHRIS CHRISTIE

KIM GUADAGNO Lt. Governor

November 15, 2016

TERA CONSULTING INC TERRY ANN POWELL 185 WEST JOHN STREET HICKSVILLE, NY 11802

RE: DBE Certification Approval

Dear TERRY ANN POWELL:

We are please to inform you that we have completed review of your application and determined that your firm qualifies for certification as a Disadvantaged Business Enterprise (DBE). The New Jersey Department of Transportation conducted the review on behalf of the New Jersey Unified Certification Program (NJ UCP).

Your certification will remain in effect provided that your firm continues to meet the eligibility criteria established by Federal Regulation Title 49 CFR 26. You must provide an affidavit and supporting documentation on an annual basis affirming that there have been no changes within your firm that would affect your current eligibility as a DBE. It is your responsibility to notify this office in writing within 30 days of any changes. Failure to do so will effectuate a process which may result in your firm's decertification.

The following table lists the North America Industry Classification System (NAICS) Code(s) and description(s) that have been assigned to your company in accordance with the service(s) your firm render(s):





775 328-6400



Nevada Unified Certification Program

This is to Certify that:

Tera Consulting, Inc./Tera Office Solutions

Is registered as a Disadvantaged Business Enterprise and Small Business Enterprise in the Nevada Unified Certification Program

Under the Provisions of 49 CFR Part 26

And is Therefore Recognized This 25th Day of October, 2016

And supersedes any certification or listing previously issued

Certificate No. NV20337998NUCP

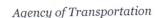




702 887-2355



775 348-0400





State of Vermont
Finance & Administration Division
Office of Civil Rights & Labor Compliance
1 National Life Drive.
Montpelier, VT 05633-5001
vtranscivilrights.vermont.gov

[phone] 802-828-2644 [fax] 802-828-1047 [ttd] 800-253-0191

September 19, 2016

Tera Consulting, Inc., Terry-Ann Powell 185 West John Street, Unit7111 Hicksville, NY 11802

Dear Ms. Powell:

We have reviewed the information submitted to us by your firm requesting certification as a Disadvantaged Business Enterprise (DBE). We are pleased to inform you that your firm complies with the ownership and control requirements established by the Vermont Agency of Transportation (VTrans) and the United States Department of Transportation (US DOT) regulations 49 CFR Part 26, "Participation by Disadvantaged Business Enterprises in the Department of Transportation Programs." Your company is certified to perform work in the following: Supplier of Office Furniture & Supplies, Janitorial, Tissue Paper and Safety Products. NAICS Code(s): 425120 541613

Your company's designation as a DBE will appear in the VTrans DBE Directory which receives frequent distribution in hardcopy, and will also appear on the VTrans DBE web site at: http://vtranscivilrights.vermont.gov/doing-business/dbe-center. We ask that you periodically visit the electronic directory on the web site to verify that the information listed continues to be current. This web site also contains valuable business assistance and government contracting links to assist you in your business endeavor. Acceptance as a DBE entitles your company to be included in our listing of disadvantaged firms indicating an interest in doing work in Vermont. This listing is referenced in all federal-aid contract proposals advertised by VTrans.

As a DBE, you must inform the VTrans Office of Civil Rights and Labor Compliance in writing of any change in circumstances affecting your ability to meet size, disadvantage status, ownership, control requirements or any material change in the information provided in your application form. Changes in management responsibility among members of a limited liability company are covered by this requirement. The above mentioned web site provides the DBE certification criteria should you need to refer to it. You must provide the written notification within 30 days of the occurrence of the change. Please forward to:

Vermont Agency of Transportation
Office of Civil Rights and Labor Compliance
1 National Life Drive
Montpelier, VT 05633-5001

If you fail to make timely notification of such a change, you will be deemed to have failed to cooperate under 49 CFR 26.109(c). The VTrans Office of Civil Rights and Labor Compliance reserves the right to monitor, perform random spot checks, re-evaluate the firm or revoke the firm's certification if it no longer meets the certification criteria. This letter only certifies eligibility for one year; you will be required to submit documentation on an annual basis to verify continued social and economic disadvantage. The necessary paperwork will be forwarded to you at the time of the renewal.

Welcome to the VTrans Disadvantaged Business Enterprise program; we wish you success in acquiring work in this State. Should you have any questions regarding the program, please feel free to contact Sonya Boisvert, Civil Rights Program Manager at 802.828.2644 or at sonya.gov.

Sincerely,

Sonya Boisvert

Sonya Boisvert Civil Rights Program Manager

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS



Department of Administration

Minority Business Enterprise Compliance Office

One Capitol Hill

Providence, RI 02908-5860

Office: Fax:

(401) 574-8670

(401) 574-8387

RI Relay: 711 www.mbe.ri.gov

September 21, 2016

Ms. Terry Ann Powell Tera Consulting, Inc. 185 West John Street, #711 Hicksville, NY 11802

Dear Ms. Powell:

Pursuant to 49 CFR 26.85(b) - Interstate DBE Certification, please be advised that the MBE Compliance Office, acting as certification agent for RIDOT, RIAC, and RIPTA, has certified your firm as a DBE under the U.S. DOT DBE Program. Your "Disadvantaged Business Certification Number" which you can utilize as proof of your status is MBCN 1756. Your company has been approved as a DBE to conduct business primarily as a "sales and marketing consulting services; stationary and office supplies, industrial and personal services merchant wholesale broker; paper and furniture wholesale merchant broker" firm under primary NAICS Code 541613 and additional NAICS Codes 425120.

Please note that it is your responsibility to notify the MBE Compliance Office of any changes in circumstance affecting your ability to meet size, disadvantaged status, ownership, or control requirements, or any material change in the information provided in your application form, within 30 days of such changes. The notice must take the form of an affidavit sworn to by the applicant before a person who is authorized by state law to administer oaths or of an unsworn declaration executed under penalty of perjury of the laws of the United States. Additionally you must attach supporting documentation describing in detail the nature of such changes. Failure to make timely notification of such a change will result in administrative removal of certification for failure to cooperate under 49 CFR 26.109(c).

In order to maintain your certification as a DBE, you must submit your annual review package sixty (60) days prior to your annual review date of 9/30/2017, and annually each year thereafter. Your annual review package must include: (a) a completed No Change Affidavit (enclosed); (b) current corporate federal tax returns, including all federal schedules and attachments, for the applicant firm and any affiliate firms, if applicable; (c) copy of your current certification letter from your home state UCP if firm is not based in Rhode Island, and (d) copy of pertinent Rhode Island licenses if business is operating in a licensed industry. Failure to submit your annual review package will also result in an administrative removal of your certification.

We wish you success in the DBE Program and if we can be of further assistance to you, please contact this office.

Sincerely,

Dorinda L. Keene

Assistant Administrator - MBE Compliance

Horinda of Kum

Cc: Vanessa Crum, RIDOT James Vincent - RIPTA Jeffrey Goulart - RIAC



STATE OF NEVADA DEPARTMENT OF TRANSPORTATION

1263 S. Stewart Street Carson City, Nevada 89712

RUDY MALFABON, P.E., *Director*In Reply Refer to:

October 27, 2016

Ms. Terry-Ann Powell Tera Consulting Inc./Tera Office Solutions 185 West John Street Unit #7111 Hicksville, NY 11802

Dear Ms. Powell:

The Nevada Department of Transportation (NDOT) is pleased to announce that your firm was certified on October 25, 2016 as a Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) under the Nevada Unified Certification Program (NUCP) in accordance with 49 CFR Part 26.

Your certificate number is NV20337998NUCP and your firm is certified in sales & marketing consulting services; stationary and office supplies, industrial and personal services, paper and furniture merchant wholesalers classified under the following NAICS codes:

541613: Marketing consulting services

425120: Wholesale Trade Agents and Brokers.

Your firm will be listed in Nevada's Certified Vendors Directory which can be accessed via the internet at www.nevadadbe.com. As long as the firm is listed, it is considered DBE/SBE certified to conduct work on all U.S. Department of Transportation (USDOT) funded contracts.

DBE/SBE certification is continuous but is contingent upon the firm renewing its eligibility annually through this office. You will be notified in advance of your obligation to continue eligibility by submitting a No Change Affidavit (NCA). Failure to submit forms and/or change of information will be deemed a failure to cooperate under Section 26.109 of the Regulations and may result in your firm being removed from eligibility.

DBE/SBE certification is <u>not</u> a guarantee of work, but enables your firm to compete for, and perform, contract work as a DBE contractor, subcontractor, consultant, sub-consultant or material supplier on all USDOT Federal Aid and state funded projects in Nevada.

If, at any time, there is a material change in your firm, including, but not limited to, ownership, officers, directors, scope of work being performed, daily operations, affiliations with other

businesses or individuals or physical location of the firm, you must notify this office in writing no more than 30 days from the change. Notification must include supporting documentation.

If you have any questions, or if we may be of any assistance to you, please do not hesitate to contact us at (702) 730-3309, pdelacruz@dot.state.nv.us or ndot@dbesystem.com. We wish you great success as a Nevada certified DBE.

Sincerely,

Ray Marshall

Title VI/DBE Manager

Nevada Department of Transportation

External Civil Rights Division

600 S. Grand Central Pkwy., Ste. 142

Las Vegas, NV 89106

Enclosure



NEW YORK STATE

WINORETY- AND WOMEN-OWNED BUSINESS ENTERPRISE ("MWBE")

CERTIFICATION

Empire State Development's Division of Minority and Women's Business Development grants a

Minority Business Enterprise (MBE)

pursuant to New York State Executive Law, Article 15-A to:

Tera Consulting Inc. DBA Tera Consulting Inc.

Certification Awarded on: August 27, 2015 Expiration Date: August 27, 2018 File ID#: 59087



Division of Minority and Women's Business Development

A Division of Empire State Development



WOSB Program Certification - EDWOSB

OMB Control No: 3245-0374

Expiration Date: 11/30/2017

DUNS# \$69144018

documentation, I have personally reviewed the information and it is true and accurate. I understand that these statements are made for the purpose of determining eligibility for a WOSB Program contract. I understand that the information submitted may be given to Federal, \$tate and local agencies for determining violations of law and other purposes. The certifications in this document are continuing in nature. Each WOSB or EDWOSB prime contract for which the EDWOSB submits an offer/quote or receives an award constitutes a restatement and reaffirmation of these certifications. I understand that the EDWOSB may not misrepresent its status as an EDWOSB to: 1) obtain a contract under the Small Business Act; or 2) obtain any benefit under a provision of Federal law that references the WOSB Program for a definition of program eligibility. Warning: By signing this certification you are representing on your own behalf, and on behalf of the WOSB, that the information provided in this certification, and any document or supplemental information submitted, is true and correct as of the date set forth opposite your signature. any intentional or negligent misrepresentation of the information contained in this certification may result in criminal, civil, or administrative sanctions including, but not limited to: 1) fines of up to \$500,000, and imprisonment of up to 10 years, or both, as set forth in 15 U.S.C. § 645 and 18 U.S.C. § 1001, as well as any other applicable criminal laws; 2) treble damages and civil penalties under the False Claims Act; 3) double damages and civil penalties under the Program Fraud Civil Remedies Act; 4) suspension and/or debarment from all Federal procurement and non-procurement transactions; and 5) program termination. I am an officer of the WOSB authorized to represent it and sign this certification on its behalf. 12/23/15 Date (Month/Day/Year) Signature TOINELL Print Name (First, Middle, Last) TERRY-ANN ADELL Title

PLEASE NOTE: According to the Paperwork Reduction Act, you are not required to respond to this information collection unless it displays a valid OMB approval number. The estimated burden for completing this form, including reading the instructions and compiling the information, is 2 hours. If you have questions or comments concerning this estimate or other aspects of this information collection, please contact the US Small Business Administration, Chief, Administrative Unformation Branch, Washington, D.C. 20416 and/or SBA Desk Officer, Office of Management and Budget, New Executive Office Building, Room 10202, Washington, D.C. 20503.

CONSUHIND INC

Business Namé

THE PORT AUTHORITY OF NY & NJ

John Degnan Chairman Patrick J. Foye
Executive Director

Tera Consulting Inc

This certificate acknowledges that the above-named firm is certified as a Minority and Women-owned Business Enterprise.

Certification Date:

January 21, 2016

Re-Evaluation Date: January 21, 2019

Lash Drun

Lash Green, Director

Office of Business Diversity and Civil Rights



NEW YORK STATE

MINORETY- AND WOMEN-OWNED BUSINESS ENTERPRISE ("MWBE")

CERTIFICATION

Empire State Development's Division of Minority and Women's Business Development grants a

Minority Business Enterprise (MBE)

pursuant to New York State Executive Law, Article 15-A to:

Tera Consulting Inc. DBA Tera Consulting Inc.

Certification Awarded on: August 27, 2015 Expiration Date: August 27, 2018 File ID#: 59087



Division of Minority and Women's Business Development

A Division of Empire State Development



THE COMMONWEALTH OF MASSACHUSETTS

Executive Office for Administration and Finance

OPERATIONAL SERVICES DIVISION

State Transportation Building • 10 Park Plaza, Suite 2600-B Boston, Massachusetts 02116

> Charles D. Baker Governor

Karyn E. Polito Lieutenant Governor

> Kristen Lepore Secretary

Gary J. Lambert Assistant Secretary for Operational Services

September 23, 2016

Ms. Terry Ann Powell Tera Consulting, Inc 185 West John Street, Unit 7111 Hicksville, NY 11802

Dear Ms. Powell:

Congratulations! The Supplier Diversity Office (SDO), on behalf of the Massachusetts Unified Certification Program (MassUCP), is pleased to notify you that your company has been certified as a disadvantaged business enterprise (DBE). We will list your firm in the Massachusetts Central Register and our DBE Directory as certified in the following NAICS: 425120, 541613 with the certified business description of SALES AND MARKETING CONSULTING SERVICES, STATIONERY AND OFFICE SUPPLIES, INDUSTRIAL AND PERSONAL SERVICES, MERCHANT WHOLESALE BROKER, PAPER AND FURNITURE WHOLESALE MERCHANT BROKER. We commend you on your new certification and wish you success over the coming year.

Your firm's designation as a DBE will appear in the <u>Massachusetts Central Register</u> and the DBE Certified Business Listing of eligible firms for federal-aid transportation projects.

As a DBE, you must inform SDO in writing of changes affecting your size, disadvantaged status, ownership, control requirements or in any of the information provided in your application form. Changes in management responsibility among members of a limited liability company requirement. You must attach supporting documentation describing in detail changes. The notice must take the form of an affidavit sworn to by the owners of the firm before a person who is authorized by state law to administer oaths or of an un-sworn penalty of perjury of the laws of the United States. You must provide the written notification within thirty (30) days of the occurrence of the change. If you fail to make timely notification of such a change, you will be deemed to have failed to cooperate under 49 CFR 26.109(c).

You must update your firm's DBE certification, if it continues to meet the applicable criteria, on or before your firm's certification anniversary date of **September 23, 2017** each year. To do so, you will need to submit:

- (1) No Change Affidavit (will be sent with the reminder letter)
- (2) A <u>signed</u> copy of your company's, and all of its affiliates', U.S. Tax Returns including all schedules and attachments for the year(s) indicated.
- (3) If a sole proprietor, a copy of your Schedule C. for year(s) indicated.
- (4) A <u>notarized statement</u> of the **number** of full- and part-time employees (including owner) for each

year indicated.

(5) For out of state companies, please provide a copy of your most recent certification letter from your home state.

SDO reserves the right to monitor, perform random spot checks, re-evaluate the firm or revoke the firm's certification if it no longer meets the certification criteria.

If you have changed your company name or address, please notify Ms. Nedra D. White, in writing on the company's letterhead in order to update your state vendor file.

During the period of your certification, if you have further questions regarding annual reviews, please contact Ms. Nedra D. White, Director of Certification, at (617) 701-8012.

very truly yours,

Nedra D. White

Director of Certification

Edward P. Mangano County Executive

Dr. Phillip E. ElliottDeputy County Executive

County of Nassau Office of Minority Affairs

Hereby Grants Certification to:

Tera Consulting Inc.

This certificate acknowledges that this company has met the criteria as established by the Minority and Woman Owned Business Enterprise Program at the County of Nassau Office of Minority Affairs, pursuant to Local Law No. 14, Title 53, dated October 2, 2002 and therefore, is certified as a Minority and Woman Owned Business Enterprise (MWBE).

This certification will remain in effect until its expiration date provided there are no changes in ownership, control, and/or operations of the firm or eligibility requirements. The Nassau County Office of Minority Affairs must be notified within thirty days of any material changes in the business, which affects ownership and control.

Certification Number: OMA- MWBE-15-2437-19-SBS

Dr. Phillip E. Elliott

Deputy County Executive

Expiration Date: **2/15/2019**

Cesari Iman, MBA Certification Analyst



Division of Economic and Financial Opportunity

M/WBE Certificate

Tera Consulting, Inc.

This certificate acknowledges that this company has met the criteria as established by the M/WBE Program at the New York City Department of Small Business Services and is therefore certified as a Minority and Women-owned Business Enterprise (M/WBE).

Certificate Number:

MWCERT2015-689

Expires on:

11/29/2020

Bill De Blasia

Maria Torres-Springer, Commissioner



DIVISION OF TERA CONSULTING INC.

185 West John ST.#7111, Hicksville, NY 11802, www.Teraofficesolutions.com **05/16/2017**

On behalf of Tera Consulting Inc. Tera Office solutions Division, I would like to thank you for the opportunity to provide State of West Virginia with the following proposal.

Account Manager whose contact details are below:

Terry Ann Powell

M - (516) 732-1888

W - (800) 887-1885

F - (267)750-5970 Email: tpowell@teraconsultinginc.com

As you may know, integrity and accountability are key components of our service, as we always think company and customers before all else. Tera Consulting Inc. has over 15 years of experience providing customized solutions that save organizations time and money. We pride ourselves on being a company that you can trust for a long-term partnership with a value-added relationship, in which common goals are shared. Among those goals are fair and equitable treatment between Tera Consulting Inc. and the State of West Virginia

Integrity and accountability are key components of our business and service, as we always think customers before all else. The state of West Virginia will receive frequent communication about our performance, as well as the efficiency of the program we have put into place for the county.

Sincerely,