

# NOTICE

Please note that this bid from NAPA Auto Parts for SWC17\*13 was received at the Purchasing Division office prior to the established bid opening date and time on April 25, 2017, but was not loaded properly within wvOASIS at the public bid opening. This bid has since been loaded and is now posted.



Diane Holley-Brown  
Assistant Purchasing Director



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 4

List View

## General Information

## Contact

## Default Values

## Discount

## Document Information

Procurement Folder: 315628

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0212

Vendor ID: 000000215737

SO Doc ID: SWC1700000013

Legal Name: NAPA AUTO PARTS

Published Date: 4/18/17

Alias/DBA:

Close Date: 4/25/17

Total Bid: \$0.00

Close Time: 13:30

Response Date: 04/21/2017

Status: Closed

Response Time: 17:07

Solicitation Description: ADDENDUM 6 STATEWIDE  
CONTRACT FOR MV AUTO

Total of Header Attachments: 4

Total of All Attachments: 4



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder : 315628

Solicitation Description : ADDENDUM 6 STATEWIDE CONTRACT FOR MV AUTO PARTS

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-04-25 13:30:00	SR 0212 ESR04211700000005121	1

VENDOR

000000215737

NAPA AUTO PARTS

Solicitation Number: CRFQ 0212 SWC1700000013

Total Bid : \$0.00 Response Date: 2017-04-21 Response Time: 17:07:23

Comments:

FOR INFORMATION CONTACT THE BUYER

Crystal Rink  
(304) 558-2402  
crystal.g.rink@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	MV AUTO PARTS	0.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
73161605			

Extended Description :	IF VENDOR IS SUBMITTING AN ELECTRONIC BID: VENDOR MUST COMPLETE THE ATTACHED PRICING PAGE, EXHIBIT A. IF BIDDING ELECTRONICALLY, VENDOR IS TO PUT \$0.00 ON THE COMMODITY LINE IN WVOASIS, COMPLETE THE EXCEL PRICING PAGE, AND UPLOAD INTO WVOASIS AS AN ATTACHMENT. ONLY PRICING SUBMITTED VIA EXHIBIT A PRICING PAGE WILL BE EVALUATED FOR AWARD.
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**Comments:** response exhibit A



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Request for Quotation  
05 — Auto Supply

Proc Folder: 315628

Doc Description: ADDENDUM 6 STATEWIDE CONTRACT FOR MV AUTO PARTS

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2017-04-18	2017-04-25 13:30:00	CRFQ 0212 SWC1700000013	7

**BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

**VENDOR**

Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**

Crystal Rink

(304) 558-2402

crystal.g.rink@wv.gov

  
Signature X

FEIN # 58-0054510

DATE 4-19-17

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION IS SOLICITING BIDS TO ESTABLISH A STATEWIDE CONTRACT FOR MOTOR VEHICLE AUTO PARTS PER THE ATTACHED.

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV99999	No City WV 99999
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	MV AUTO PARTS	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
73161605			

**Extended Description :**

IF VENDOR IS SUBMITTING AN ELECTRONIC BID:  
VENDOR MUST COMPLETE THE ATTACHED PRICING PAGE, EXHIBIT A. IF BIDDING ELECTRONICALLY, VENDOR IS TO PUT \$0.00 ON THE COMMODITY LINE IN WVOASIS, COMPLETE THE EXCEL PRICING PAGE, AND UPLOAD INTO WVOASIS AS AN ATTACHMENT. ONLY PRICING SUBMITTED VIA EXHIBIT A PRICING PAGE WILL BE EVALUATED FOR AWARD.

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2017-04-14

<b>SWC1700000013</b>	<b>Document Phase</b> <b>Draft</b>	<b>Document Description</b> ADDENDUM 6 STATEWIDE CONTRACT FOR MV AUTO PARTS	<b>Page 3</b> <b>of 3</b>
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### **ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: SWC1700000013**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input checked="" type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input checked="" type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input checked="" type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input checked="" type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Genuine Parts Co. dba NAPA

Company

Sam P. John

Authorized Signature

4-20-17

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

CRFQ SWC1700000013

ADDENDUM 5

ANSWERS TO ADDITIONAL VENDOR QUESTIONS

Q1. I see that you have a 3-day delivery requirement. I can have product delivered in 3-5 days, depending on the specific commodity. Will this be ok?

A1. The 3-day delivery requirement will remain as is per Section 7.1 of the specifications

Q2. Also, on the pricing pages, should the discount offered for the specific items be the same discount that is offered on the category discount pages? For example, if I am offering 10% off widgets, do I have to offer 10% off the widget offered for the chevy impala?

A2. The percentage discount listed on the Category Discount page must be the exact discount for that category for all vehicles on Exhibit A Pricing Pages A through C

Q3. Should I submit price sheets with my bid?

A3. Vendors must submit the Exhibit A Version 4 pricing pages with their bids. These will be the only pricing pages evaluated for award

Q4. Within Solicitation Documents; Specifications; section 4.3; under Categories, it reads:

"The vendor is provide a *"single fixed discount percentage for all items included in a particular category"*. The discount percentage must be the same *"per category for each vehicle model year and make"*.

Since there are two (2) manufacturers involved, Ford and General Motors, can there be a separate and different *"single fixed discount percentage for all items included in a particular category"* for each manufacturer? That is to say a set discount for each of the seventeen (17) categories for Ford vehicles, and a separate set discount for all General Motors vehicles.

A4. No, the State requires a single discount per category for all makes and models. For example, the vendor's Discount Percentage for each Category line is to be the same across all vehicle makes and models represented in the vendor's catalog (Ford Chevrolet, Jeep, Dodge etc.).



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**State of West Virginia**  
**Request for Quotation**  
**05 - Auto Supply**

Proc Folder: 315628

Doc Description: STATEWIDE CONTRACT FOR MV AUTO PARTS

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2017-03-21	2017-04-11 13:30:00	CRFQ 0212 SWC1700000013	1

**BID RECEIVING LOCATION**

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

**VENDOR**

Vendor Name, Address and Telephone Number:

**FOR INFORMATION CONTACT THE BUYER**

Crystal Rink  
(304) 558-2402  
crystal.g.rink@wv.gov

Signature X

FEIN #

58-0254510

DATE

4-19-2017

All offers subject to all terms and conditions contained in this solicitation

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VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2017-03-27

SWC1700000013	<b>Document Phase</b> Draft	<b>Document Description</b> STATEWIDE CONTRACT FOR MV AUTO PARTS	<b>Page 3</b> of 3
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### ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### DEFINITIONS:

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

### WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Gwinnett Parts Co. DBA NAPA

Authorized Signature: Dan P. John Date: 4-20-17

State of Georgia

County of Cobb, to-wit:

Taken, subscribed, and sworn to before me this 21 day of April, 2017.

My Commission expires Nov. 6, 2018.

AFFIX SEAL HERE

NOTARY PUBLIC

Patsy Green

Purchasing Affidavit (Revised 07/01/2012)



# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. ☒ **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. ☒ **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. ☐ **Application is made for 2.5% vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
4. ☒ **Application is made for 5% vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. ☐ **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. ☐ **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. ☐ **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**  
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Garcia ProCo - dba NAPA

Signed: Jim P. [Signature]

Date: 4-20-17

Title: Vice President Major Accounts

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

DON LACHANCE Gov. SALES MANAGER  
(Name, Title)  
DONALD LACHANCE Gov. SALES MANAGER  
(Printed Name and Title)  
2999 WILLOWOOD PARKWAY ATL. GA. 30339  
(Address)  
(678) 934-5057 FAX# (770) 8598920  
(Phone Number) / (Fax Number)  
DON-LACHANCE@GEMPT.COM  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

GENUINE PARTS Co. dba X1APA  
(Company)

Dan P. John  
(Authorized Signature) (Representative Name, Title)

DENNIS P. TOLIVAR V.P. MAJOR ACCOUNTS  
(Printed Name and Title of Authorized Representative)

4-20-17  
(Date)

(678) 934-5451  
(Phone Number) (Fax Number)

- Genuine Parts Co dba NAPA
- Response to CRFQ-SWC1700000013- MV Auto Parts

**Cover Letter:**

**NAPA AUTO PARTS APPRECIATES THE OPPORTUNITY TO SUBMIT THE FOLLOWING PROPOSAL IN RESPONSE TO YOUR REQUEST: RFP SOLICITATION FOR AUTO PARTS**

**UPON REVIEW OF THE REQUIREMENTS/ CONDITIONS OUTLINES OF THE REQUEST FOR PROPOSAL, WE ARE SUBMITTING THE FOLLOWING PROPOSAL, BASED ON THOSE EXPECTATIONS AND OUR EXPERIENCE, AND IN COMPLIANCE WITH THE KNOWN APPLICABLE REGULATIONS AND/OR REQUIREMENTS. WE HAVE REVIEWED AND ARE IN AGREEMENT WITH THE MANDATORY SECTIONS OF THE PROPOSED CONTRACT PUT FORTH IN THE RFP. WE HAVE ALSO INCLUDED – AS PART OF OUR PROPOSAL – MINOR MODIFICATIONS TO THE AGREEMENT THAT WE WOULD ASK YOU TO CONSIDER IN YOUR REVIEW. WE ARE EXCITED ABOUT THE OPPORTUNITY WITH THE STATE OF WEST VIRGINIA. WE HAVE INTENDED TO DEMONSTRATE HOW NAPA WILL CONTINUE TO PROVIDE THE GREATEST BENEFITS TO THE STATE WHILE AIDING YOU IN FULFILLING YOUR STRATEGIC GOALS FOR THE FUTURE. BELOW YOU WILL FIND YOUR PRINCIPAL CONTACT ALONG WITH YOU SUMMARY OF ABILITY TO SUPPLY THE REQUIRED PRODUCTS AND SERVICES.**

**WE HAVE ATTEMPTED TO MAKE OUR RESPONSE AS COMPLETE AND THOROUGH AS POSSIBLE. WE ARE PREPARED TO DISCUSS ANY AREA OF THE PROPOSAL THAT MAY REQUIRE FURTHER CLARIFICATION. THANK YOU FOR YOUR CONSIDERATION.**

**BEST REGARDS**



**DENNIS P. TOLIVAR  
VICE PRESIDENT MAJOR ACCOUNTS  
GENUINE PARTS CO. DBA NAPA AUTO PARTS**

**Response continued**

### **Background Knowledge and Experience**

**NAPA has been distributing products in the United States of American since 1925. We partner with world renowned vendors that are known for their longevity, product quality, and warranties. NAPA's customer base is made up of approximately 85% wholesale customers to 15% retail. NAPA's independent ownership store model has formed the backbone of the U.S. parts distribution model in North America for decades. We also operate parts stores globally in Canada, Mexico, Australia and New Zealand. In addition to our 6000 parts stores NAPA has approximately 17000 NAPA Auto Care Centers in the US, and over 300 VMI locations. NAPA is long known for our quality parts, breadth of coverage, and our knowledgeable associates.**

**Previous similar work with public or private procurement entities.**

**In 2016, NAPA had 32 state contracts, 4 federal contracts, and over 250 Major Account relationships with other National fleets and service chains in the US.**

**NAPA has decades of experience in providing contract solutions for national chains such as Firestone, Goodyear, Midas, Tire Kingdom, AAA, State of GA, State of CA, State of NJ, State of Connecticut and the State of Arizona to name a few. We have a dedicated account team in NAPA headquarters that Mr. Lachance is part of, and a dedicated divisional and DC force to implement customer requirements. NAPA communicates daily with our field teams and store associates to ensure that proper protocols are established and maintain for large national accounts, and large public contracts such as NASPO Value point and NJPA.**

**Genuine Parts Company, dba NAPA is able to provide Retail Sales Establishments to the various agencies utilizing this Master Agreement through ~6000 total NAPA stores and 59 Distribution Centers across the US made available to those participating States with this Master Agreement. A List of Participating Stores in the State is attached and will serve as an example, a list may be provided to all States who participate in this program. Genuine Parts Company, dba NAPA agrees to accept orders from any of the State agencies, Local Governmental agencies and all other Participating Entities.**

**Response continued**

**Proposal by Genuine Parts Company (“NAPA”) in response to:  
State of West Virginia  
Request for Quotation  
Statewide Contract for MV Auto Parts**

**List of Exceptions**

General Terms and Conditions, Section 1

At the end of the last sentence, please add: as modified by Vendor’s list of exceptions submitted with its Bid. 6

General Terms and Conditions, Section 13

Please revise this section to read as follows: The parties agree that Vendor’s quoted discount percentage will remain firm, but prices on individual products will increase and decrease throughout the term of the awarded contract. 6

General Terms and Conditions, Section 16

Please revise the first sentence to read as follows: The State will pay to Vendor all taxes imposed by a governmental authority for which the State is not exempt. Vendor will then remit these taxes to the appropriate governmental authority in accordance with applicable laws. 6

General Terms and Conditions, Section 28

Please add ‘for a period of 12 months following delivery’ after ‘this Contract will’. 5

General Terms and Conditions, Section 36

Please revise the last paragraph to read: Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims arising or resulting from Vendor’s breach of this Section 36. 6

General Terms and Conditions, Section 37

Please revise subpart (1) to read: any claims or losses arising or resulting from the negligent acts or omissions or intentional misconduct of Vendor or its officers, employees or subcontractors in connection with the performance of the Contract. 6

General Terms and Conditions, Section 43

Please delete this section in its entirety. 8

General Terms and Conditions, Section 44

Please delete this section in its entirety. 8

Specifications, Section 4.2

Please revise the second sentence to read: The resulting Discounted Price shall be the initial price Agencies pay for purchases of that Eligible Item under this Contract. While the Discount Percentage will remain

firm, prices on individual Eligible Items will increase and decrease throughout the term of the Contract. As such, the Discounted Price will increase and decrease throughout the term of the Contract as well. 6

Specifications, Section 5.2

Please revise this section to read as follows: The pricing of individual Eligible Items in a Catalog will be updated by Vendor from time to time, but the quoted Percentage Discount and Eligible Items listed in a Catalog will remain unchanged unless the parties otherwise mutually agree in writing to a change. 6

Version 5 Revised  
Exhibit A Category  
Discounts

CRFQ SWC1700000013

Vendor: \_ Genuine Parts Company dba NAPA Auto Parts

Category	Category Description	Discount Percentage
1	Air Conditioning	61%
2	Alternators and Starters	50%
3	Batteries	46%
4	Bearings, Ball and Roller	60%
5	Belts and Hoses	55%
6	Brakes	54%
7	Electrical and Ignition	50%
8	Emissions & Exhaust	45%
9	Engine & Drive Train	50%
10	Filters: Oil, Gas, Air, and Transmission	56%
11	Gaskets And Seals	51%
12	Heating and Cooling (Engine)	53%
13	Lamps/Lighting/Mirrors	51%
14	Oils and Lubricants (Regular and Synthetic)	45%
15	Pumps: Fuel and Water	47%
16	Suspension, Shocks, Struts, Steering	58%
17	Wipers / Washers	55%

Vendor Information	
Vendor Contact	Don Lachance
Phone	678-934-5057
Fax	770-859-2920
Email	don_lachance@genpt.com

Vendor: Genuine Parts Company dba NAPA Auto Parts

Vehicle Model Year/Make: 2015 Ford Explorer 4WD 3.5L V6 Auto

Category	Category Description	Part Description	Brand	Part Number	Unit Price	Discount Percentage	Discounted Price	Estimated Quantity	Total
1	Air Conditioning	AC Compressor	NAPA Temp Products	255344	\$ 843.88	61%	\$ 329.11	5	\$1,645.57
2	Alternators and Starters	Alternator	NAPA Power Premium	213-9800	\$ 346.74	50%	\$ 173.37	10	\$1,733.70
3	Batteries	Battery	NAPA Batteries	7559	\$ 149.92	46%	\$ 80.96	5	\$404.78
4	Bearings, Ball and Roller	Front Wheel Bearing Assy (Driver Side)	NAPA Bearings	BR930809	\$ 260.90	60%	\$ 104.36	5	\$521.80
5	Belts and Hoses	Serpentine Belt	NAPA Belts & Hose	25-060450	\$ 33.14	55%	\$ 14.91	10	\$149.13
6	Brakes	Front Brake Pads	NAPA Brakes Premium	SS-8715X	\$ 74.50	54%	\$ 34.27	25	\$856.75
7	Electrical and Ignition	Spark Plug	Autolite Iridium	XP5363	\$ 11.52	50%	\$ 5.76	30	\$172.80
8	Emissions & Exhaust	Muffler	NAPA Exhaust	53944	\$ 299.06	45%	\$ 164.48	5	\$822.42
9	Engine & Drive Train	Rear Driver's Side CV Axle	Ford Motor Co	BB5Z4K138B	\$ 238.24	50%	\$ 119.12	5	\$595.60
10	Filters: Oil, Gas, Air, and Transmission	Oil Filter	NAPA ProSelect Filter	27502MP	\$ 5.64	56%	\$ 2.48	50	\$124.08
11	Gaskets And Seals	Oil Drain Plug Gasket	NAPA Solutions	704-1950	\$ 4.48	51%	\$ 2.20	5	\$10.98
12	Heating and Cooling (Engine)	Thermostat	NAPA Thermostats	109	\$ 13.26	53%	\$ 6.23	10	\$62.32
13	Lamps/Lighting/Mirrors	Brake light Bulb	NAPA Lamps	3457	\$ 2.50	51%	\$ 1.23	25	\$30.63
14	Oils and Lubricants (Regular and Synthetic)	Brake Fluid	NAPA Brake Fluid	35-012	\$ 5.16	45%	\$ 2.84	100	\$283.80
15	Pumps: Fuel and Water	Water Pump	Tru-Flow Water Pumps	43318	\$ 84.86	47%	\$ 44.98	5	\$224.88
16	Suspension, Shocks, Struts, Steering	Right Rear Shock	NAPA Shocks	911330	\$ 150.22	58%	\$ 63.09	6	\$378.55
17	Wipers / Washers	Wiper Blade (Driver Side)	Old World Industries	NPB26	\$ 21.68	55%	\$ 9.76	50	\$487.80
								<b>Sub Total A</b>	<b>\$8,505.58</b>

Vendor:Genuine Parts Company dba NAPA Auto Parts

Vehicle Model Year/Make: 2015 Ford F150 F1E 4WD 3.5L V6

Category	Category Description	Part Description	Brand	Part Number	Unit Price	Discount Percentage	Discounted Price	Estimated Quantity	Total
1	Air Conditioning	AC Compressor	NAPA Temp Products	276050	\$ 843.88	61%	\$ 329.11	5	\$1,645.57
2	Alternators and Starters	Alternator	NAPA Power Premium	213-8921	\$ 346.74	50%	\$ 173.37	10	\$1,733.70
3	Batteries	Battery	NAPA Batteries	7548	\$ 166.98	46%	\$ 90.17	5	\$450.85
4	Bearings, Ball and Roller	Rear-Axle Shaft Bearing Assy 9.75"	NAPA Bearings	BR930809	\$ 260.90	60%	\$ 104.36	5	\$521.80
5	Belts and Hoses	Serpentine Belt	NAPA Power-Fit	6K690	\$ 22.22	55%	\$ 10.00	10	\$99.99
6	Brakes	Front Brake Pads	NAPA Proformer	TS-8528X	\$ 47.98	54%	\$ 22.07	25	\$551.77
7	Electrical and Ignition	Spark Plug	Autolite Iridium	XP5863	\$ 11.52	50%	\$ 5.76	30	\$172.80
8	Emissions & Exhaust	Muffler	NAPA Exhaust	17233	\$ 275.70	45%	\$ 151.64	5	\$758.18
9	Engine & Drive Train	U-Joint	NAPA Proformer U Joint	P331	\$ 22.38	50%	\$ 11.19	5	\$55.95
10	Filters: Oil, Gas, Air, and Transmission	Oil Filter	NAPA ProSelect	27502MP	\$ 5.64	56%	\$ 2.48	50	\$124.08
11	Gaskets And Seals	Oil Drain Plug Gasket	NAPA Solutions	704-3010	\$ 4.48	51%	\$ 2.20	5	\$10.98
12	Heating and Cooling (Engine)	Thermostat	NAPA Thermostats	459-180	\$ 32.36	53%	\$ 15.21	10	\$152.09
13	Lamps/Lighting/Mirrors	Brake light Bulb	NAPA Proformer Lighting	3157LL	\$ 4.78	51%	\$ 2.34	25	\$58.56
14	Oils and Lubricants (Regular and Synthetic)	Brake Fluid	NAPA Brake Fluid	35-012	\$ 5.16	45%	\$ 2.84	100	\$283.80
15	Pumps: Fuel and Water	Water Pump	NAPA Tru-Flow	43016	\$ 118.10	47%	\$ 62.59	5	\$312.97
16	Suspension, Shocks, Struts, Steering	Right Rear Shock	Rancho Suspension	RS55287	\$ 150.22	58%	\$ 63.09	6	\$378.55
17	Wipers / Washers	Wiper Blade (Driver Side)	Old World Industries	NP22	\$ 8.36	55%	\$ 3.76	50	\$188.10
								<b>Sub Total B</b>	\$7,499.72

Vendor: Genuine Parts Company dba NAPA Auto Parts

Vehicle Model Year/Make: 2012 Chevrolet Impala FWD 3.6L V6 1WF19

Category	Category Description	Part Description	Brand	Part Number	Unit Price	Discount Percentage	Discounted Price	Estimated Quantity	Total
1	Air Conditioning	AC Compressor	NAPA Temp Products	273618	\$ 579.68	61%	\$ 226.08	5	\$1,130.38
2	Alternators and Starters	Alternator	NAPA Power Premium	213-8379	\$ 322.98	50%	\$ 161.49	10	\$1,614.90
3	Batteries	Battery	NAPA Batteries	7534	\$ 143.95	46%	\$ 77.73	5	\$388.67
4	Bearings, Ball and Roller	Front Wheel Bearing Assy (Driver Side)	NAPA Proformer Bearings	PBR930548K	\$ 154.84	60%	\$ 61.94	5	\$309.68
5	Belts and Hoses	Serpentine Belt	NAPA Power-Fit Belts	6K950	\$ 42.58	55%	\$ 19.16	10	\$191.61
6	Brakes	Front Brake Pads	NAPA Proformer Pads	TS8269X	\$ 47.98	54%	\$ 22.07	25	\$551.77
7	Electrical and Ignition	Spark Plug	Champion	9299	\$ 13.54	50%	\$ 6.77	30	\$203.10
8	Emissions & Exhaust	Muffler	NAPA Exhaust	21750	\$ 156.74	45%	\$ 86.21	5	\$431.04
9	Engine & Drive Train	Left CV Axle	NAPA CV Boots	686-2348	\$ 29.66	50%	\$ 14.83	5	\$74.15
10	Filters: Oil, Gas, Air, and Transmission	Oil Filter	NAPA ProSelect	27045MP	\$ 4.66	56%	\$ 2.05	50	\$102.52
11	Gaskets And Seals	Oil Drain Plug Gasket	NAPA Solutions	704-1982	\$ 2.30	51%	\$ 1.13	5	\$5.64
12	Heating and Cooling (Engine)	Thermostat	NAPA Thermostats	462-180	\$ 41.48	53%	\$ 19.50	10	\$194.96
13	Lamps/Lighting/Mirrors	Brake light Bulb	NAPA ProFormer Blubs	3057	\$ 1.96	51%	\$ 0.96	25	\$24.01
14	Oils and Lubricants (Regular and Synthetic)	Brake Fluid	NAPA Brake Fluid	35-012	\$ 5.16	45%	\$ 2.84	100	\$283.80
15	Pumps: Fuel and Water	Water Pump	Tru-Flow Water Pumps	43530	\$ 150.06	47%	\$ 79.53	5	\$397.66
16	Suspension, Shocks, Struts, Steering	Right Rear Shock	NAPA Shocks	553023	\$ 196.94	58%	\$ 82.71	6	\$496.29
17	Wipers / Washers	Wiper Blade (Driver Side)	Old World Industries	NP22	\$ 8.36	55%	\$ 3.76	50	\$188.10
								<b>Sub Total C</b>	<b>\$6,588.25</b>

**Exhibit A Total Bid Amount      CRFQ SWC1700000013**

<b>Sub Total A</b>	<b>\$</b> 8,505.58
<b>Sub Total B</b>	<b>\$</b> 7,499.72
<b>Sub Total C</b>	<b>\$</b> 6,588.25
<b>Total Bid Amount (Combine Sub Total A,B, and C)</b>	<b>\$</b> 22,593.56

**Vendors Must Indicate By Check Mark Which Districts Bidding**

**\*\*One pricing sheet may be used for multiple districts with the same discount\*\***

**Bidding All Districts** \_\_\_\_\_ **X** \_\_\_\_\_

**District 1** \_\_\_\_\_

**District 2** \_\_\_\_\_

**District 3** \_\_\_\_\_

**District 4** \_\_\_\_\_

**District 5** \_\_\_\_\_

**District 6** \_\_\_\_\_

**District 7** \_\_\_\_\_

**District 8** \_\_\_\_\_

**District 9** \_\_\_\_\_

**District 10** \_\_\_\_\_

## Exhibit B

## List of Authorized Locations

## NAPA Auto Parts

Name	Address	City/State/Zip	Phone	Online Ordering Site
Pennington Auto Supply	214 Main St	Clay, WV 25043	(304) 587-4770	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	6417 Sissonville Dr	Charleston, WV 25320	(304) 984-1704	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	614 Virginia St	Charleston, WV 25302	(304)343-7621	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	6609 McCorkle Ave SE	Charleston, Wv 25304	(304) 925-7725	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Clendenin Auto Parts	1520 Buff Lick Road	Clendenin, WV 25045	(304) 548 - 6555	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	5059 Elk River Road S	Elkview, WV 25071	(304) 965-3374	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	130 West 19th Street	Nitro, WV 25143	(304) 759-3309	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	3101 MacCorkle Ave SW	S Charleston, WV 25303	(304) 744-9421	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	131 MacCorkle Ave	Saint Albans, WV 25177	(304) 727-4311	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	3101 MacCorkle Ave SW	S Charleston, WV 25303	(304) 744-9771	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Mitchell Auto Parts Inc	614 Viand Street	Point Pleasant, WV 25550	(304) 675-2218	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	3830 Teays Vally Road	Hurricane, WV 25526	(304) 757-6022	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	6356 Route 60 East	Barboursville, WV 25504	(304) 733-4849	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	324 West 18th Street	Huntington, WV 25704	(304) 729-1357	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	2931 5th Ave	Huntington, WV 25702	(304) 523-6409	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	305 East Main St	Milton, WV 25541	(304) 743-2277	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
White's Auto	Rt 1 Box 5	Hamlin, WV 25523	(304) 824-7470	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Lincoln Auto Parts	#5 LINCOLN PLAZA	WEST HAMLIN, WV 25571	(304) 824-5442	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	360 Riverview Ave	Logan, WV 25601	(304) 752-4650	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Rick's Auto Parts	200 Route 52	Gilbert, WV 25621	(304) 664-3331	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	Route 52	Kermit, WV 25674	(304) 393-4617	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Napa Auto Parts	907 Oak Street	Kenova, WV 25530	(304) 453-4234	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>
Wayne Auto Parts	4939 Route 152	Lavalette, WV 25535	(304) 691-4095	<a href="http://WWW.NAPAPROlink.com">WWW.NAPAPROlink.com</a>