



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

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General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#)

Procurement Folder: 244354

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0212

Vendor ID: 000000227716 

SO Doc ID: SWC1700000002

Legal Name: LAWSON PRODUCTS INC


Published Date: 9/6/16

Alias/DBA:

Close Date: 9/13/16

Total Bid: \$0.00

Close Time: 13:30

Response Date: 09/13/2016 

Status: Closed

Response Time: 13:17

Solicitation Description: Addendum No. 02: FASTEN16-
Fasteners and Fastening Devices

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 244354

Solicitation Description : Addendum No. 02: FASTEN16- Fasteners and Fastening Devices

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-09-13 13:30:00	SR 0212 ESR09121600000001012	1

VENDOR

000000227716

LAWSON PRODUCTS INC

Solicitation Number: CRFQ 0212 SWC1700000002

Total Bid : \$0.00

Response Date: 2016-09-13

Response Time: 13:17:11

Comments: Hello, Please be advise, the submitted weight is based on the weight per packaging. Expected Shipping delivery is 3-5 business days from receipt of order request. Thank you so much for this opportunity. Lawson Products, Inc.

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
(304) 558-0246
jessica.s.chambers@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Pricing per the attached Pricing Page (Exhibit A)	0.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
31162400			

Extended Description :	Please see attached pricing page for pricing information.
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Comments: Please see attached Excel and PDF Versions were attached.



Request for Quotation from Lawson Products, Inc.

ORIGINALS

Prepared For:

The State of West Virginia

Request for Quotation Fasten16-Fasteners and Fastening Devices

Due: September 13, 2016 @1:30 EST

September 12, 2016

Prepared By:

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LAWSON PRODUCTS, INC.



Hello,

I'm pleased to present the State of West Virginia with the following proposal for the management of its Fasteners and Fastening Devices. By choosing Lawson Products, you'll benefit from cost savings, expert technical support, vendor management of product and visibility and accountability into spend on a strategic level. We strive to make your end-users more productive and focused on the tasks that are most critical to your business success.

Our proposal offers a full-service approach by integrating the following elements into a cohesive, cost-reducing procurement program:

- Specialized pricing for your unique market basket of items.
- Dedicated, **local** account management, providing consultative, expert support
- Proven strategies that reduce both your product and process costs
- Vendor Management of Inventory (VMI)
- Superior distribution capabilities through our low-cost, strategic fulfillment center network
- Flexible reporting and billing options to meet your needs
- A relentless focus on continuous improvement and quality assurance

Lawson is more than a supplier: our goal is to be a true business partner for the State of West Virginia. We are committed to developing innovative solutions that will result in long-term benefits for the State of West Virginia.

Thank you for giving Lawson the opportunity to demonstrate our capabilities. If you have any additional questions, please do not hesitate to contact me directly.

Best regards,

Jodi Cooper

224-456-6361

jodi.cooper@lawsonproducts.com



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1.0 Our Company

Lawson History

Founded in 1952, Lawson Products, a business of Lawson Products, Inc. (NASDAQ:LAWS), is an industrial distributor of maintenance and repair supplies, committed to helping customers resolve the challenges of their operations, because we know maintenance is productivity. Through a personal approach and technical know-how, we focus on making sure the right parts are always there to handle the job – so customers can be more productive and efficient. We call it “Smarter Maintenance”.

Offering over 350,000 standard products in all 50 states, Canada, Mexico, and the Caribbean, and exporting products that support U.S. military efforts in the Middle East, Asia and Europe serving over 250,000 customers in the industrial, commercial, institutional and government markets. Lawson Products ships 99% of all lines complete within 24 hours from 5 Distribution Centers strategically located throughout North America. Lawson Products also has over 900 sales representatives throughout North America and sells products in all 50 states, Alaska, Guam, Hawaii, Puerto Rico, the Virgin Islands, Canada, Mexico, the Caribbean, and export products that support U.S. Military efforts in the Middle East and Europe.

Lawson offers over 350,000 standard products within Fleet Maintenance, Fastening Systems, Battery Maintenance, Brass, Iron and Steel Fittings, Hydraulics, Abrasives, Shop Supplies, Hand Tools, Electrical, Welding, Safety Products, Specialty Chemicals, Cutting Tools, Industrial Products, Building Equipment and Maintenance, HVAC, Power Transmissions, Custodial and Janitorial and Sanitation that are all currently stocked within our facilities.

Mission and Vision

The mission of Lawson Products, Inc. is to fully implement a Standardized Inventory Initiative, in compliance with the principles of “5S”, for our customers. We utilize a collaborative initiative designed to lower overall product acquisition costs while meeting specific service and inventory requirements.

The vision of Lawson is to develop a “Strategic Partnership” with The State of West Virginia and to be considered the primary resource for MRO products and service.





2.0 Lawson Spend Management

Business Objectives for the State of West Virginia

1. Hard and soft cost savings
2. Vendor consolidation
3. Customized and standardized inventory
4. Improved MRO inventory management and productivity
5. Improved MRO reporting and transparency
6. Long-term MRO solution

Lawson Products' proven track record of business credibility, reputation and decade-long international commerce experiences with key suppliers is an important strength. Our philosophy is to provide *"the right part, in the right place, at the right time"*. Service and cost effectiveness is one of our primary considerations.

We work at increasing customer productivity in several ways including:

- Reduce the amount of time searching for / purchasing parts.
- Avoid emergency off-site trips for a part by insuring adequate inventory is available at all times.
- Assign a knowledgeable Sales Professional who will inventory, review, and order for those areas where authorized the responsibility.

Lawson Products offers over 350,000 standard products in our current offering and over 60,000 products within our automotive group (Kent Automotive). As we strive to meet our all our customers' needs, we continue to add new lines to our offerings.

In addition, we offer our Find MRO group (Specials) to support any product needs outside of our current offering for The State of West Virginia if need be. This group is able to source any and all products for support of this contract.

In general, Lawson Products strategic product sourcing involves the following phases:

- Current usage requirements.
- General evaluation of the needs for product sourcing, their feasibility and related industrial intelligence.
- General research on product availability, technological achievability, cost feasibility and potential operation issues.
- Facilitating communications for The State of West Virginia with selected supplier or the manufacturers regarding technical specifications, engineering plan if needed, cost estimation, contract or agreement term negotiation, production and logistic arrangements and other import/export issues.
- Developing and implementing new and improved product sourcing solutions, including purchasing plan, production plan, quality control measures, supply chain monitoring and management, and logistic solutions.



A company's ability to reduce transaction cost and control spend have become increasingly important in today's economy. Lawson Products can help you with your spend management initiatives by using one of our E-Business Solutions. We have several advantages such as:

- A dedicated E-Procurement website which offers one of the fastest integrations in the industry.
- A standards-based E-Procurement Solutions for hassle free integration
- E-Invoicing capabilities
- Ariba-Ready certification for Catalog and "punch-out" options
- Customized catalog
- Customer-specific pricing
- A knowledgeable team of seasoned professionals for supporting implementations.

Lawson Products Branches / Distribution Centers are located:

Lawson Headquarters
8770 W. Bryn Mawr. Ave
Chicago, IL 60031
773-304-5050

Lawson McCook
8801 W. 47th St.
McCook, IL 60525
708-225-0100

Lawson Fairfield
28 Industrial Road
Fairfield, New Jersey 07004
973-227-2720

Lawson Suwanee
1197 Satellite Blvd.
Suwanee, Georgia 30024
1-800-552-9766

Lawson Reno
1381 Capital Boulevard
Reno, Nevada 89502
702-856-1381

Lawson Canada
7315 Rapistan Court
Mississauga, Ontario
Canada L5N5Z4
905-567-1717

Lawson Products Distribution Centers are full stocking. The Distribution Centers can guarantee next day delivery in an emergency utilizing air freight services. Lawson Customer Pick-Up service in an emergency to pick up the necessary parts is available at our Distribution Centers.



3.0 Lawson Products Service Model for the State of West Virginia

Implementation

A critical component to the installation of an effective system is labeled storage equipment to minimize search- time. Lawson Products will work with each location to identify the unique requirements, determine the necessary bins / cabinets, label, transfer stock, and minimize disruption.

Lawson Products offers additional value-added programs. They demonstrate our commitment to service, and they will reduce our customer's acquisition, possession and application costs:

Bin & Cabinets Storage System - Lawson Products sales teams will provide your locations with high quality steel storage bins and cabinets on a no-charge basis. These labeled, organized bins and cabinets will enable your staff to locate parts easily, reducing "search time".

A local Lawson Products Sales Representative - Personally maintains the integrity of your storage system. In addition, the sales person will write recommended orders, and stock the previous order in the proper location.

There is no question that this storage system--with its built-in customer service--will help your locations achieve their uptime goals. As part of our continued improvements efforts as an ISO organization, Lawson Products is enhancing our inventory management systems, software crib management systems, and state-of-the-art cabinets that offer scales and RFID to provide real time inventory management and help improve costs and efficiencies within an organization.

Ongoing Support

Your Lawson Sales Representative is your front line product and application expert. Our representatives are the most experienced in the industry and they will identify and evaluate problem areas on-site and recommend innovative product solutions and applications. They are backed by our full team of Technical and Engineering professionals.

Your representative will call on your branches on a pre-approved schedule to re-sort the bins where parts or fasteners have been returned and thrown into the wrong slot. Your Lawson Products representative will also be available in your plant regularly during any scheduled plant maintenance shutdowns. In effect, each location will have an additional, unpaid consultant to care for their MRO Inventory.

All The State of West Virginia locations will be assigned to a LOCAL Lawson Representative – ***We are where you are***

- Technically Trained
- Operationally Trained
- Not a “bin stuffer”, but an integrated part of the School District’s operation
- Focus is on the State of West Virginia’s equipment up-time, not selling products to fill bins

Lawson Products also believes in accountability and providing visibility into your Fleet Maintenance and MRO program. To help achieve this, we will provide periodic business reviews. These reviews will not only recap your purchases and ordering trends, but strive to identify and quantify additional areas of cost reduction.



Reduce Consumption and improve value

- The local Lawson representative will meet with the State of West Virginia's team to establish an agreed upon cadence for field visits
- Lawson will handle all labor necessary to transition to the Lawson cabinet system (as well providing all new bins at no cost)
- Reduce your capital output for supplies while increasing your service levels
- Provide reporting and visibility into your purchase trends
- Product demonstrations, safety seminars
- Access to product engineers and chemists
- Focus on inventory turns
- Single Government Account Management contact for the School District
- Site surveys, savings analysis reports, and best practice sharing



Customer Service

Lawson Products has a Customer Service Call Center and Tech Support line available to our customers. Hours of availability are **7:00 AM to 7:00 PM, CST; Monday-Friday.**



Our Call Center Service capabilities include:

Inbound Services	
<ul style="list-style-type: none">• Order taking, processing, questions or tracking• Product Knowledge• Technical Support• Hot transfer• Product Inquires• TPV (Third party verification)	<ul style="list-style-type: none">• Returns Processing• Pre/post sales service• Level 1 and 2 Tech Support• Credit Card Sales Support• Help Desk

As a point of contact for The State of West Virginia, the Lawson Products Customer Service Team will address any questions, issues or concerns in regards to catalog inquires, orders or order inquiries, special order requirements, special delivery requirements, emergency ordering, and product returns.

Lawson Products' Customer Service Team can also provide a large offering of safety brochures, charts, and useful information to improve shop operations, productivity, and safety.



4.0 Technical Support

Lawson Products Technical Services Team is available to answer tough technical questions. Call on them to provide detailed technical product specifications as well as alternative and innovative solutions for challenging maintenance applications.

Lawson Products unique service offering includes our Application Engineers. Rely on our Engineers when you require a higher level of insight and expertise. Engineering is the back bone of everything we do at Lawson from product development to application analysis.

With a combined total of more than 120 years of industrial and engineering experience, we offer Technical and Engineering support in several critical areas:

- On-site application analysis and problem solving assistance as well as safety and best practices education are provided by experienced specialists. We will custom-tailor a seminar for your business.
- Full capability laboratory services offer solutions for:
 - Determining root causes of problems to provide recommendations and solutions to you
 - Simulating, reproducing and resolving application use issues in our Engineering Lab
 - Product development, application support and quality control
- Better, more qualified products are recommended based on product comparison testing.
- Material safety data sheets (MSDS)/ Safety Data Sheet (SDS) for all chemical products are available online to you at any time.

Upon award of this contract partnership, Lawson Products will provide a special support team, within our Engineering Department, to focus on specific Custodial needs.

The Lawson Engineering & Fleet Team can also provide accredited, on-site safety training Seminars for your staff. These are provided to The State of West Virginia and cover the following areas:

- | | |
|-------------------------------|-----------------------------|
| ➤ Fastener Safety Seminar | ➤ Electrical Safety Seminar |
| ➤ Cutting Tool Safety Seminar | ➤ Hydraulic Safety Seminar |
| ➤ Pneumatic Safety Seminar | ➤ Unique Customer Requests |



5.0 Quality

Lawson Products Family of Businesses has developed a quality management system to better satisfy the needs of our customers and to improve management of our operations. The scope of our Quality System encompasses the distribution of expendable maintenance repair and replacement supplies including Lawson Products, Assembly Component Systems, Specials and Kent Automotive, to orders specified by field sales. This includes the purchasing, inspection, warehousing and order processing of catalogued and special order items.

The Quality System establishes processes and practices intended to ensure compliance with the requirements of ISO 9001:2000.

The Quality Manual addresses each section of the quality system requirements of the ISO 9001 standard. Within the Quality Manual, procedures and work instructions are referenced when appropriate. This Quality Manual has been reviewed and approved by the management of Lawson Products Family of Businesses who are committed to implementing the policies stated, striving for total customer satisfaction, identifying areas for improvement and encouraging communication between ourselves, our customers and our suppliers.

Product Quality is maintained by Lawson's QC Department. Quality begins with specifications created by our Engineering Department and controlled at our QC lab at our Lawson Distribution Center.

Service Quality is a product of field sales management assigned to support the business relationship with The State of West Virginia. Collectively this management team will facilitate Implementation and ongoing customer satisfaction.

General Requirements

The company has established, documented, implemented and maintained a quality management system that meets the requirements of ISO 9001. The quality system continually improves its effectiveness in accordance with the ISO 9001 requirements and documentation defines how the company meets requirements A-F of the guidelines.

Within the quality system, emphasis is placed upon the following:

- Effective planning, operation and control
- Prevention versus detection
- Selection, monitoring and control of suppliers
- Procedures assuring the safe handling, package, storage and delivery of products to customers
- Establishment of appropriate acceptability standards at specified process points
- Procedures to establish and monitor process capability
- Regular internal audit and review
- Effective corrective action procedures for dealing with client complaints and other instances of nonconformance
- Effective management of measuring and test equipment
- Maintaining quality records as required by the standard.

Documentation Requirements

The quality system uses three levels of documentation. The top level, the quality manual, describes the policies, objectives and interaction between processes of our quality system. The second level, the procedures, defines specific steps, instructions, authorities and responsibilities for implementing activities. The third level, the work instructions explain in detail how to perform certain tasks. Procedures govern the issue, approval and revision of all documentation.



LAWSON Products

Lawson incorporates the 5S process into our site assessments which minimizes inventory cost and provides a consistent, efficient and organized environment for our customers.

Below, a typical example of a Lawson initial setup (before/after) :



LAWSON Products

Improved Organization & Space Saving Solutions

Lawson Transformation



Smarter Maintenance™

Lawson Products, Inc. • Customer Satisfaction • Quality • Service • Profitability



6.0 Other Documents

Catalog Pages

Please reference the attached Catalog Pages.

Items circled in Red are Lawson's part numbers noted on Exhibit A.

You can also visit Lawson Products Website for additional product details and description at

www.lawsonproducts.com

FALCONGRIP® GRADE 8 and GRADE 5 FASTENERS



FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1/4-20 UNC Across Flats 7/16"	1/2	Yellow Zinc	FA68000*	100
	5/8	Yellow Zinc	FA68358	100
	3/4	Yellow Zinc	FA68001*	100
	1	Yellow Zinc	FA68002*	100
	1-1/4	Yellow Zinc	FA68003*	100
	1-1/2	Yellow Zinc	FA68004*	100
	1-3/4	Yellow Zinc	FA68005*	100
	2	Yellow Zinc	FA68006*	100
	2-1/4	Yellow Zinc	FA68007*	50
	2-1/2	Yellow Zinc	FA68008*	50
	2-3/4	Yellow Zinc	FA68009	50
	3	Yellow Zinc	FA68010*	50
	3-1/4	Yellow Zinc	FA68011	50
	3-1/2	Yellow Zinc	FA68012	50
	4	Yellow Zinc	FA68014	50
	4-1/2	Yellow Zinc	FA68014A	50
1/4-28 UNF Across Flats 7/16"	5	Yellow Zinc	FA68014B	50
	5-1/2	Yellow Zinc	FA68014C	50
	6	Yellow Zinc	FA68014D	50
	6-1/2	Yellow Zinc	FA21100A	25
	7	Yellow Zinc	FA21101A	25
	7-1/2	Yellow Zinc	FA21102A	25
	8	Yellow Zinc	FA21103A	25
	1/2	Yellow Zinc	FA68200	100
	3/4	Yellow Zinc	FA68201	100
	1	Yellow Zinc	FA68202	100
	1-1/4	Yellow Zinc	FA68203	100
	1-1/2	Yellow Zinc	FA68204	100
	1-3/4	Yellow Zinc	FA68205	100
	2	Yellow Zinc	FA68206	100
	2-1/4	Yellow Zinc	FA68207	50
	2-1/2	Yellow Zinc	FA68208	50
5/16-18 UNC Across Flats 1/2"	2-3/4	Yellow Zinc	FA68209	50
	3	Yellow Zinc	FA68210	50
	3-1/4	Yellow Zinc	FA68211	50
	3-1/2	Yellow Zinc	FA68212	50
	4	Yellow Zinc	FA68214	50
	4-1/2	Yellow Zinc	FA68214A	50
	5	Yellow Zinc	FA68214B	50
	6	Yellow Zinc	FA68214D	50
	6-1/2	Yellow Zinc	FA21200A	25
	7	Yellow Zinc	FA21201A	25
	7-1/2	Yellow Zinc	FA21202A	25
	8	Yellow Zinc	FA21203A	25
	1/2	Yellow Zinc	FA68015*	100
	5/8	Yellow Zinc	FA68359	100
	3/4	Yellow Zinc	FA68016*	100
	1	Yellow Zinc	FA68017*	100
	1-1/4	Yellow Zinc	FA68018*	100
	1-1/2	Yellow Zinc	FA68019*	100
	1-3/4	Yellow Zinc	FA68020*	100
	2	Yellow Zinc	FA68021*	100
	2-1/4	Yellow Zinc	FA68022*	50
	2-1/2	Yellow Zinc	FA68023*	50
	2-3/4	Yellow Zinc	FA68024	50
	3	Yellow Zinc	FA68025*	50
	3-1/4	Yellow Zinc	FA68026	50
	3-1/2	Yellow Zinc	FA68027*	50
	4	Yellow Zinc	FA68029*	50
	4-1/2	Yellow Zinc	FA68029A	50
	5	Yellow Zinc	FA68029B	50
	5-1/2	Yellow Zinc	FA68029C	50
	6	Yellow Zinc	FA68029D	50
	6-1/2	Yellow Zinc	FA21104A	25
	7	Yellow Zinc	FA21105A	25
	7-1/2	Yellow Zinc	FA21106A	25
	8	Yellow Zinc	FA21107A	25

*These items are Lawson's branded FalconGrip® fasteners.

†Usually ships in 3 to 7 days

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
5/16-24 UNF Across Flats 1/2"	1/2	Yellow Zinc	FA68215	100
	3/4	Yellow Zinc	FA68216	100
	1	Yellow Zinc	FA68217	100
	1-1/4	Yellow Zinc	FA68218	100
	1-1/2	Yellow Zinc	FA68219	100
	1-3/4	Yellow Zinc	FA68220	100
	2	Yellow Zinc	FA68221	100
	2-1/4	Yellow Zinc	FA68222	50
	2-1/2	Yellow Zinc	FA68223	50
	2-3/4	Yellow Zinc	FA68224	50
	3	Yellow Zinc	FA68225	50
	3-1/4	Yellow Zinc	FA68226	50
	3-1/2	Yellow Zinc	FA68227	50
	4	Yellow Zinc	FA68229	50
	4-1/2	Yellow Zinc	FA68229A	50
	5	Yellow Zinc	FA68229B	50
3/8-16 UNC Across Flats 9/16"	6	Yellow Zinc	FA68229D	50
	7-1/2	Yellow Zinc	FA21206A	25
	8	Yellow Zinc	FA21207A	25
	1/2	Yellow Zinc	FA68030	100
	5/8	Yellow Zinc	FA68360	100
	3/4	Yellow Zinc	FA68031*	100
	1	Yellow Zinc	FA68032*	100
	1-1/4	Yellow Zinc	FA68033*	50
	1-1/2	Yellow Zinc	FA68034*	50
	1-3/4	Yellow Zinc	FA68035*	50
	2	Yellow Zinc	FA68036*	50
	2-1/4	Yellow Zinc	FA68037*	50
	2-1/2	Yellow Zinc	FA68038*	50
	2-3/4	Yellow Zinc	FA68039	50
	3	Yellow Zinc	FA68040*	50
	3-1/4	Yellow Zinc	FA68041	50
	3-1/2	Yellow Zinc	FA68042*	50
3/8-24 UNF Across Flats 9/16"	3-3/4	Yellow Zinc	FA68043	25
	4	Yellow Zinc	FA68044*	25
	4-1/2	Yellow Zinc	FA68044A	25
	5	Yellow Zinc	FA68044B	25
	5-1/2	Yellow Zinc	FA68044C	25
	6	Yellow Zinc	FA68044D	25
	6-1/2	Yellow Zinc	FA21108A	10
	7	Yellow Zinc	FA21109A	10
	7-1/2	Yellow Zinc	FA21110A	10
	8	Yellow Zinc	FA21111A	10
	1/2	Yellow Zinc	FA68230	100
	3/4	Yellow Zinc	FA68231	100
	1	Yellow Zinc	FA68232	100
	1-1/4	Yellow Zinc	FA68233	100
	1-1/2	Yellow Zinc	FA68234	50
	1-3/4	Yellow Zinc	FA68235	50
	2	Yellow Zinc	FA68236	50
	2-1/4	Yellow Zinc	FA68237	50
	2-1/2	Yellow Zinc	FA68238	50
	2-3/4	Yellow Zinc	FA68239	50
	3	Yellow Zinc	FA68240	50
	3-1/4	Yellow Zinc	FA68241	50
	3-1/2	Yellow Zinc	FA68242	50
	4	Yellow Zinc	FA68244	25
	4-1/2	Yellow Zinc	FA68244A	25
	5	Yellow Zinc	FA68244B	25
	5-1/2	Yellow Zinc	FA68244C	25
	6	Yellow Zinc	FA68244D	25
	6-1/2	Yellow Zinc	FA21208A	10
	7	Yellow Zinc	FA21209A	10
	7-1/2	Yellow Zinc	FA21210A	10
	8	Yellow Zinc	FA21211A	10

Available In Assortment



Grade 8

- LP795 (8 items, 950 pieces)
- LP796 (8 items, 750 pieces)
- LP797 (8 items, 500 pieces)
- LP798 (8 items, 425 pieces)
- LP799 (8 items, 425 pieces)

See page 32

866.529.7664 lawsonproducts.com

HEX CAP SCREWS, BOLTS, NUTS, WASHERS 157



FALCONGRIP® GRADE 8 and GRADE 5 FASTENERS

FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
7/16-14 UNC Across Flats 5/8"	3/4	Yellow Zinc	FA68045*	50
	1	Yellow Zinc	FA68046*	50
	1-1/4	Yellow Zinc	FA68047*	50
	1-1/2	Yellow Zinc	FA68048*	50
	1-3/4	Yellow Zinc	FA68049*	50
	2	Yellow Zinc	FA68050*	50
	2-1/4	Yellow Zinc	FA68051*	50
	2-1/2	Yellow Zinc	FA68052*	50
	2-3/4	Yellow Zinc	FA68053*	50
	3	Yellow Zinc	FA68054*	50
	3-1/4	Yellow Zinc	FA68055	25
	3-1/2	Yellow Zinc	FA68056*	25
	4	Yellow Zinc	FA68058	25
	4-1/2	Yellow Zinc	FA68058A	25
	5	Yellow Zinc	FA68058B	25
	5-1/2	Yellow Zinc	FA68058C	25
	6	Yellow Zinc	FA68058D	25
	6-1/2	Yellow Zinc	FA21112A	10
7/16-20 UNF Across Flats 5/8"	7	Yellow Zinc	FA21113A	10
	7-1/2	Yellow Zinc	FA21114A	10
	8	Yellow Zinc	FA21115A	10
	3/4	Yellow Zinc	FA68245	50
	1	Yellow Zinc	FA68246	50
	1-1/4	Yellow Zinc	FA68247	50
	1-1/2	Yellow Zinc	FA68248	50
	1-3/4	Yellow Zinc	FA68249	50
	2	Yellow Zinc	FA68250	50
	2-1/4	Yellow Zinc	FA68251	50
	2-1/2	Yellow Zinc	FA68252	50
	2-3/4	Yellow Zinc	FA68253	50
	3	Yellow Zinc	FA68254	50
	3-1/4	Yellow Zinc	FA68255	25
	3-1/2	Yellow Zinc	FA68256	25
	4	Yellow Zinc	FA68258	25
	4-1/2	Yellow Zinc	FA68258A	25
1/2-13 UNC Across Flats 3/4"	5	Yellow Zinc	FA68258B	25
	5-1/2	Yellow Zinc	FA68258C	25
	6	Yellow Zinc	FA68258D	25
	6-1/2	Yellow Zinc	FA21212A	10
	7	Yellow Zinc	FA21213A	10
	7-1/2	Yellow Zinc	FA21214A	10
	8	Yellow Zinc	FA21215A	10
	3/4	Yellow Zinc	FA68059*	50
	1	Yellow Zinc	FA68060*	50
	1-1/4	Yellow Zinc	FA68061*	50
	1-1/2	Yellow Zinc	FA68062*	50
	1-3/4	Yellow Zinc	FA68063*	50
	2	Yellow Zinc	FA68064*	50
	2-1/4	Yellow Zinc	FA68065	50
	2-1/2	Yellow Zinc	FA68066*	50
	2-3/4	Yellow Zinc	FA68067	50
	3	Yellow Zinc	FA68068*	50
	3-1/4	Yellow Zinc	FA68069	25
1/2-13 UNC Across Flats 3/4"	3-1/2	Yellow Zinc	FA68070*	25
	3-3/4	Yellow Zinc	FA68071*	25
	4	Yellow Zinc	FA68072*	25
	4-1/2	Yellow Zinc	FA68073*	25
	5	Yellow Zinc	FA68074*	25
	5-1/2	Yellow Zinc	FA68075	25
	6	Yellow Zinc	FA68076*	25
	6-1/2	Yellow Zinc	FA21116A	10
	7	Yellow Zinc	FA68076A	10
	7-1/2	Yellow Zinc	FA21118A	10
	8	Yellow Zinc	FA68076B	10
	8-1/2	Plain	A21300	5
	9	Plain	A21301	5
	9-1/2	Plain	A21302	2
	10	Plain	A21303	2
	10-1/2	Plain	A21304 ²	1
	11	Plain	A21305 ²	1
	11-1/2	Plain	A21306 ²	1
	12	Plain	A21307 ²	1
	12-1/2	Plain	A21308 ²	1
	13	Plain	A21309 ²	1
	13-1/2	Plain	A21310 ²	1
	14	Plain	A21311 ²	1

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1/2-20 UNF Across Flats 3/4"	3/4	Yellow Zinc	FA68259	50
	1	Yellow Zinc	FA68260	50
	1-1/4	Yellow Zinc	FA68261	50
	1-1/2	Yellow Zinc	FA68262	50
	1-3/4	Yellow Zinc	FA68263	50
	2	Yellow Zinc	FA68264	50
	2-1/4	Yellow Zinc	FA68265	50
	2-1/2	Yellow Zinc	FA68266	50
	2-3/4	Yellow Zinc	FA68267	50
	3	Yellow Zinc	FA68268	50
	3-1/4	Yellow Zinc	FA68269	25
	3-1/2	Yellow Zinc	FA68270	25
	4	Yellow Zinc	FA68272	25
	4-1/2	Yellow Zinc	FA68273	25
	5	Yellow Zinc	FA68274	25
	5-1/2	Yellow Zinc	FA68275	25
	6	Yellow Zinc	FA68276	25
	6-1/2	Yellow Zinc	FA21216A	10
9/16-12 UNC Across Flats 13/16"	7	Yellow Zinc	FA21217A	10
	7-1/2	Yellow Zinc	FA21218A	10
	8	Yellow Zinc	FA21219A	10
	1	Yellow Zinc	FA68077	25
	1-1/4	Yellow Zinc	FA68078	25
	1-1/2	Yellow Zinc	FA68079	25
	1-3/4	Yellow Zinc	FA68080	10
	2	Yellow Zinc	FA68081	10
	2-1/4	Yellow Zinc	FA68082	10
	2-1/2	Yellow Zinc	FA68083	10
	3	Yellow Zinc	FA68085	10
	3-1/2	Yellow Zinc	FA68087	10
	4	Yellow Zinc	FA68089	10
	4-1/2	Yellow Zinc	FA68090	10
	5	Yellow Zinc	FA68091	10
	5-1/2	Yellow Zinc	FA68092	10
	6	Yellow Zinc	FA68093	10
9/16-18 UNF Across Flats 13/16"	1	Yellow Zinc	FA68277	25
	1-1/4	Yellow Zinc	FA68278	25
	1-1/2	Yellow Zinc	FA68279	25
	1-3/4	Yellow Zinc	FA68280	10
	2	Yellow Zinc	FA68281	10
	2-1/2	Yellow Zinc	FA68283	10
	3	Yellow Zinc	FA68285	10
	3-1/2	Yellow Zinc	FA68287	10
	4	Yellow Zinc	FA68289	10
	4-1/2	Yellow Zinc	FA68290	10
	5	Yellow Zinc	FA68291	10
	6	Yellow Zinc	FA68293	10

*These items are Lawson's branded FalconGrip® fasteners.

²Usually ships in 3 to 7 days.

Available In Assortment



Grade 8

- LP795 (8 items, 950 pieces)
- LP796 (8 items, 750 pieces)
- LP797 (8 items, 500 pieces)
- LP798 (8 items, 425 pieces)
- LP799 (8 items, 425 pieces)

See page 32



FALCONGRIP® GRADE 8 and GRADE 5 FASTENERS



FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
	1	Yellow Zinc	FA68094	25
	1-1/4	Yellow Zinc	FA68095	25
	1-1/2	Yellow Zinc	FA68096	25
	1-3/4	Yellow Zinc	FA68097	25
	2	Yellow Zinc	FA68098	25
	2-1/4	Yellow Zinc	FA68099	25
	2-1/2	Yellow Zinc	FA68100	25
	2-3/4	Yellow Zinc	FA68101	25
	3	Yellow Zinc	FA68102	25
	3-1/4	Yellow Zinc	FA68103	25
	3-1/2	Yellow Zinc	FA68104	25
	3-3/4	Yellow Zinc	FA68105	10
	4	Yellow Zinc	FA68106	10
	4-1/2	Yellow Zinc	FA68107	10
	5	Yellow Zinc	FA68108	10
	5-1/2	Yellow Zinc	FA68109	10
	6	Yellow Zinc	FA68110	10
	6-1/2	Yellow Zinc	FA21120A	10
	7	Yellow Zinc	FA68110A	10
	7-1/2	Yellow Zinc	FA21122A	10
	8	Yellow Zinc	FA68110B	10
	8-1/2	Yellow Zinc	FA21136A	2
	9	Yellow Zinc	FA21137A	2
	9-1/2	Yellow Zinc	FA21138A	2
	10	Yellow Zinc	FA21139A	2
	10-1/2	Plain	A21312 ²	1
	11	Plain	A21313 ²	1
	11-1/2	Plain	A21314 ²	1
	12	Plain	A21315 ²	1
	12-1/2	Plain	A21316 ²	1
	13	Plain	A21317 ²	1
	13-1/2	Plain	A21318 ²	1
	14	Plain	A21319 ²	1
	14-1/2	Plain	A21320 ²	1
	15	Plain	A21321 ²	1
	15-1/2	Plain	A21322 ²	1
	16	Plain	A21323 ²	1
	16-1/2	Plain	A21324 ²	1
	17	Plain	A21325 ²	1
	17-1/2	Plain	A21326 ²	1
	18	Plain	A21327 ²	1
	18-1/2	Plain	A21328 ²	1
	19	Plain	A21329 ²	1
	19-1/2	Plain	A21330 ²	1
	20	Plain	A21331 ²	1

²These items are Lawson's branded FalconGrip® fasteners.

²Usually ships in 3 to 7 days

Available In Assortment

Grade 8

LP795 (8 items, 950 pieces)

LP796 (8 items, 750 pieces)

LP797 (8 items, 500 pieces)

LP798 (8 items, 425 pieces)

LP799 (8 items, 425 pieces)

See page 32

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
	1	Yellow Zinc	FA68294	25
	1-1/4	Yellow Zinc	FA68295	25
	1-1/2	Yellow Zinc	FA68296	25
	1-3/4	Yellow Zinc	FA68297	25
	2	Yellow Zinc	FA68298	25
	2-1/4	Yellow Zinc	FA68299	25
	2-1/2	Yellow Zinc	FA68300	25
	2-3/4	Yellow Zinc	FA68301	25
	3	Yellow Zinc	FA68302	25
	3-1/2	Yellow Zinc	FA68304	25
	4	Yellow Zinc	FA68306	10
	4-1/2	Yellow Zinc	FA68307	10
	5	Yellow Zinc	FA68308	10
	5-1/2	Yellow Zinc	FA68309	10
	6	Yellow Zinc	FA68310	10
	6-1/2	Yellow Zinc	FA21220A	10
	7	Yellow Zinc	FA21221A	10
	7-1/2	Yellow Zinc	FA21222A	10
	8	Yellow Zinc	FA21223A	10
	8-1/2	Yellow Zinc	FA21236A	2
	9	Yellow Zinc	FA21237A	2
	10	Yellow Zinc	FA21239A	2
	1	Yellow Zinc	FA68111	25
	1-1/4	Yellow Zinc	FA68112	25
	1-1/2	Yellow Zinc	FA68113 ²	25
	1-3/4	Yellow Zinc	FA68114	25
	2	Yellow Zinc	FA68115 ²	25
	2-1/4	Yellow Zinc	FA68116	25
	2-1/2	Yellow Zinc	FA68117 ²	25
	2-3/4	Yellow Zinc	FA68118	25
	3	Yellow Zinc	FA68119 ²	25
	3-1/4	Yellow Zinc	FA68120	10
	3-1/2	Yellow Zinc	FA68121 ²	10
	3-3/4	Yellow Zinc	FA68122	10
	4	Yellow Zinc	FA68123 ²	10
	4-1/2	Yellow Zinc	FA68124 ²	10
	5	Yellow Zinc	FA68125 ²	10
	5-1/2	Yellow Zinc	FA68126	10
	6	Yellow Zinc	FA68127 ²	10
	6-1/2	Yellow Zinc	FA68128	2
	7	Yellow Zinc	FA68129	3
	7-1/2	Yellow Zinc	FA21126A	2
	8	Yellow Zinc	FA68129A	3
	8-1/2	Yellow Zinc	FA21140A	2
	9	Yellow Zinc	FA21141A	2
	9-1/2	Yellow Zinc	FA21142A	2
	10	Yellow Zinc	FA21143A	2
	10-1/2	Plain	A21332 ²	1
	11	Plain	A21333 ²	1
	11-1/2	Plain	A21334 ²	1
	12	Plain	A21335 ²	1
	12-1/2	Plain	A21336 ²	1
	13	Plain	A21337 ²	1
	13-1/2	Plain	A21338 ²	1
	14	Plain	A21339 ²	1
	14-1/2	Plain	A21340 ²	1
	15	Plain	A21341 ²	1
	15-1/2	Plain	A21342 ²	1
	16	Plain	A21343 ²	1
	16-1/2	Plain	A21344 ²	1
	17	Plain	A21345 ²	1
	17-1/2	Plain	A21346 ²	1
	18	Plain	A21347 ²	1
	18-1/2	Plain	A21348 ²	1
	19	Plain	A21349 ²	1
	19-1/2	Plain	A21350 ²	1
	20	Plain	A21351 ²	1

5/8-18 UNF
Across Flats 15/16"

3/4-10 UNC
Across Flats 1-1/8"

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HEX CAP SCREWS, BOLTS, NUTS, WASHERS 159

HEX NUTS



Hex and Slotted Hex Nuts

- Zinc-plated unless noted
- Washer-faced
- Conform to ANSI B18.2.2 and SAE J995 specifications
- Controlled hardness
- Burr-free Class 2B threads

Grade 8



Size	Item No.	Pkg. Qty.
1/4-20 UNC	FA68400	100
1/4-28 UNF	FA68410	100
5/16-18 UNC	FA68401	100
5/16-24 UNF	FA68411	100
3/8-16 UNC	FA68402	100
3/8-24 UNF	FA68412	100
7/16-14 UNC	FA68403	50
7/16-20 UNF	FA68403A*	50
7/16-20 UNF	FA68413	50
7/16-20 UNF	FA68413A*	50
1/2-13 UNC	FA68404	50
1/2-20 UNF	FA68414	50
9/16-12 UNC	FA68405	50
9/16-18 UNF	FA68415	50
5/8-11 UNC	FA68406	25
5/8-18 UNF	FA68416	25
3/4-10 UNC	FA68407	25
3/4-16 UNF	FA68417	25
7/8-9 UNC	FA68408	25
7/8-14 UNC	FA68418	25
1-8 UNC	FA68409	10
1-14 UNF	FA68419	10
1-1/8-7 UNC	FA124A	10
1-1/8-12 UNF	FA120A	10
1-1/4-7 UNC	FA125A	10
1-1/4-12 UNF	FA121A	10
1-1/2-6 UNC	FA126A	10
1-1/2-12 UNF	FA122A	10

*Old standard 5/8" across the flats

Available In Assortment



Grade 8

- LP795 (8 items, 950 pieces)
- LP796 (8 items, 750 pieces)
- LP797 (8 items, 500 pieces)
- LP798 (8 items, 425 pieces)
- LP799 (8 items, 425 pieces)

See page 32

Grade 8 – Plain Finish



Size	Item No.	Pkg. Qty.
1/4-20 UNC	BC68400	100
1/4-28 UNF	BC68410	100
5/16-18 UNC	BC68401	100
5/16-24 UNF	BC68411	100
3/8-16 UNC	BC68402	100
3/8-24 UNF	BC68412	100
7/16-14 UNC	BC68403	50
7/16-20 UNF	BC68413	50
1/2-13 UNC	BC68404	50
1/2-20 UNF	BC68414	50
9/16-12 UNC	BC68405	50
9/16-18 UNF	BC68406	25
5/8-11 UNC	BC68416	25
5/8-18 UNF	BC68407	25
3/4-10 UNC	BC68417	25
7/8-9 UNC	BC68408	25
7/8-14 UNC	BC68418	25
1-8 UNC	BC68409	10
1-14 UNF	BC68419	10

Grade 5



Size	Item No.	Pkg. Qty.
1/4-20 UNC	FA95677	100
1/4-28 UNF	FA95687	100
5/16-18 UNC	FA95678	100
5/16-24 UNF	FA95688	100
3/8-16 UNC	FA95679	100
3/8-24 UNF	FA95689	100
7/16-14 UNC	FA95680	50
7/16-20 UNF	FA95690	50
1/2-13 UNC	FA95681	50
1/2-20 UNF	FA95691	50
9/16-12 UNC	FA95682	50
9/16-18 UNF	FA28177	25
5/8-11 UNC	FA95683	25
5/8-18 UNF	FA95692	25
3/4-10 UNC	FA95684	25
3/4-16 UNF	FA95693	25
7/8-9 UNC	FA95685	25
7/8-14 UNC	FA95694	25
1-8 UNC	FA95686	10
1-14 UNF	FA95695	10
1-1/8-7 UNC	FA61246	10
1-1/8-12 UNF	FA61247	10
1-1/4-7 UNC	FA61248	10
1-1/4-12 UNF	FA61249	10

Available In Assortment



Grade 5

- LP790 (8 items, 1,100 pieces)
- LP791 (8 items, 950 pieces)
- LP792 (8 items, 650 pieces)
- LP793 (8 items, 425 pieces)
- LP794 (8 items, 425 pieces)

See page 37

Grade 2

Size	Item No.	Pkg. Qty.
1/4-20 UNC	100	100
1/4-20 UNC	100M01	250
3/4-28 UNF	110	100
1/4-28 UNF	110M01	250
5/16-18 UNC	101	100
5/16-18 UNC	101M01	250
5/16-24 UNF	111	100
5/16-24 UNF	111M01	250
3/8-16 UNC	102	100
3/8-16 UNC	102M01	250
3/8-24 UNF	112	100
3/8-24 UNF	112M01	250
7/16-14 UNC	103	50
7/16-14 UNC	103M01	100
7/16-14 UNC	103A*	50
7/16-20 UNF	113	50
7/16-20 UNF	113A*	50
1/2-13 UNC	104	50
1/2-13 UNC	104M01	100
1/2-20 UNF	114	50



Size	Item No.	Pkg. Qty.
9/16-12 UNC	105	50
9/16-18 UNF	115	50
5/8-11 UNC	106	25
5/8-11 UNC	106M01	50
5/8-18 UNF	116	25
3/4-10 UNC	107	25
3/4-16 UNF	117	25
7/8-9 UNC	108	25
7/8-14 UNC	118	25
1-8 UNC	109	25
1-14 UNF	119	25
1-1/8-7 UNC	109A	10
1-1/4-7 UNC	109B	10
1-1/4-12 UNF	119B	10
1-1/2-6 UNC	109C	10
1-1/2-12 UNF	119C	10

Available In Assortment



Grade 2 Slotted Hex

- LP609 (10 items, 190 pieces)

See page 38

Slotted Hex Grade 2



Size	Item No.	Pkg. Qty.
1/4-20 UNC	52550	100
1/4-28 UNF	85148	100
5/16-18 UNC	52551	100
5/16-24 UNF	85149	100
3/8-16 UNC	52552	100
3/8-24 UNF	85150	100
7/16-14 UNC	52553	50
7/16-20 UNF	85151	50
1/2-13 UNC	52554	50
1/2-20 UNF	85152	50
9/16-12 UNC	52555	50
9/16-18 UNF	85153	50
5/8-11 UNC	52556	25
5/8-18 UNF	85154	25
3/4-10 UNC	52557	25
3/4-16 UNF	85155	25
7/8-9 UNC	52558	25
7/8-14 UNF	85156	25
1-8 UNC	52559	25
1-14 UNF	85157	25
1-1/8-7 UNC	58936	5
1-1/8-12 UNF	58937	5
1-1/4-7 UNC	58938	5
1-1/4-12 UNF	58939	5
1-1/2-6 UNC	58940	5
1-1/2-12 UNF	58941	5

WASHERS



FalconGrip® Thru-Hardened Flat Washers

- 1050 annealed HRPO*
- Hardened and drawn to Rc 38/45
- Zinc-plated to 0.0002" minimum thickness with yellow chromate finish
- Thru-hardened – to resist dishing, bellying or cracking
- ASTM F436

*Hot rolled, pickled and oiled steel

USS

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/4	0.3120	0.7500	0.0655	FA88445	100
5/16	0.3750	0.8750	0.0840	FA88446	100
3/8	0.4370	1.0000	0.0840	FA88447	100
7/16	0.5000	1.2500	0.0840	FA88448	100
1/2	0.562	1.3600	0.1090	FA88449	100
9/16	0.6250	1.5000	0.1090	FA88450	50
5/8	0.6870	1.7500	0.1340	FA88451	50
3/4	0.8120	2.0000	0.1495	FA88452	50
7/8	0.9370	2.2500	0.1640	FA88453	25
1	1.0620	2.5000	0.1640	FA88454	25
1-1/8	1.248	2.7500	0.1640	FA57124	10
1-1/4	1.375	3.0000	0.1640	FA57125	10

Available In Assortment

⌋	LP795 (8 items, 950 pieces)
⌋	LP796 (8 items, 750 pieces)
⌋	LP797 (8 items, 500 pieces)
⌋	LP798 (8 items, 425 pieces)
⌋	LP799 (8 items, 425 pieces)

See page 32



SAE

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/4	0.0655	0.625	0.0655	FA88435	100
5/16	0.3430	0.6870	0.0655	FA88436	100
3/8	0.4060	0.8120	0.0655	FA88437	100
7/16	0.4680	0.9210	0.0655	FA88438	100
1/2	0.5440	1.0620	0.1090	FA88439	100
9/16	0.5930	1.1870	0.1090	FA88440	50
5/8	0.6560	1.3120	0.1495	FA88441	50
3/4	0.8190	1.4680	0.1495	FA88442	50
7/8	0.9370	1.7500	0.1565	FA88443	25
1	1.062	2.000	0.1565	FA88444	25
1-1/8	1.1855	2.2500	0.1565	FA57126	10
1-1/4	1.3105	2.5000	0.1565	FA57127	10

Flat Washers – Low Carbon

- Smooth finish
- Burr-free
- Uniform gauge
- Zinc-plated
- Conforms to SAE Specification J488, ANSI Specification B18.22.1 and Federal Specification FF-W-92

USS

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
3/16	0.250	0.562	0.046	500*	500
1/4	0.312	0.734	0.065	FA501	250
5/16	0.375	0.875	0.083	FA502	250
3/8	0.438	1.000	0.083	FA503	250
7/16	0.500	1.250	0.083	FA504	100
1/2	0.562	1.375	0.109	FA505	100
9/16	0.625	1.469	0.109	FA506	100
5/8	0.688	1.750	0.134	FA507	50
3/4	0.812	2.000	0.148	FA508	50
7/8	0.938	2.250	0.165	FA509	25
1	1.062	2.500	0.165	FA510	25
1-1/8	1.250	2.750	0.165	FA510A	10
1-1/4	1.375	3.000	0.165	FA510B	10
1-1/2	1.625	3.500	0.187	FA510C	10

*Since the dimensional properties of a 3/16 USS and No. 12 washer are similar, 3/16 USS Flat Washer No. 500 can be used with a No. 12 screw.

Available In Assortment

⌋	LP790 (8 items, 1,100 pieces)
⌋	LP791 (8 items, 950 pieces)
⌋	LP792 (8 items, 650 pieces)
⌋	LP793 (8 items, 425 pieces)
⌋	LP794 (8 items, 425 pieces)

See page 37



SAE

Nominal Size	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
#2	0.094	0.219	0.020	94268	100
#3	0.109	0.250	0.031	94269	100
#4	0.125	0.314	0.031	94270	100
#6	0.156	0.375	0.047	522	500
#8	0.187	0.437	0.047	523	500
#10	0.219	0.500	0.047	511	500
1/4"	0.281	0.625	0.062	FA512	250
5/16"	0.344	0.687	0.062	FA513	250
3/8"	0.406	0.812	0.062	FA514	250
7/16"	0.469	0.922	0.062	FA515	100
1/2"	0.531	1.062	0.094	FA516	100
9/16"	0.594	1.168	0.094	FA517	100
5/8"	0.656	1.312	0.094	FA518	50
3/4"	0.812	1.4805	0.141	FA519	50
7/8"	0.937	1.750	0.141	FA520	25
1"	1.062	2.000	0.141	FA521	25

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HEX CAP SCREWS, BOLTS, NUTS, WASHERS

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WASHERS

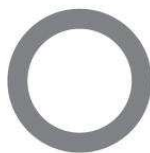
Fiber Washers

I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
3/32	1/4	1/32	571	50
1/8	1/4	1/32	572	50
3/16	3/8	1/32	575	50
3/16	5/16	1/16	574	50
1/4	1/2	1/32	577	50
1/4	3/8	1/16	576	50
5/16	7/16	1/16	578	50
5/16	9/16	1/16	579	50
3/8	5/8	1/32	581	50
3/8	1/2	1/16	580	50
7/16	11/16	1/32	582	50
1/2	5/8	1/32	583	50
1/2	3/4	1/16	584	50
9/16	13/16	1/32	585	50
5/8	7/8	1/32	587	50
5/8	3/4	1/16	586	50
11/16	15/16	1/32	588	50
3/4	1-1/16	1/32	590	50
3/4	1	1/16	589	50
13/16	1-1/8	1/32	591	50
7/8	1-3/16	1/16	592	50
15/16	1-1/4	1/32	593	50
1	1-5/16	1/16	594	50

Available In Assortment



LP89
(24 items, 580 pieces)
See page 40



Bonded Sealing Washers

- Avoid leaks under screw heads
- Rubber is bonded to washer to prevent separation
- Available in 18-8 Stainless Steel and galvanized steel
- Cross-linked 70 Durometer EPDM base material
- Temperature range: -67°F to +212°F (-55°C to +100°C)
- Approximately 0.106" thick



Nominal Size	O.D. (Inches)	Steel Item No.	Pkg. Qty.	Stainless Steel Item No.	Pkg. Qty.
#6	3/8	63190	100	63201	100
#8	1/2	63191	100	63202	100
	1/2	63192	100	63203	100
#10	9/16	63193	100	63204	100
	5/8	63194	100	63205	100
	1/2	63195	100	63206	100
#12	9/16	63196	100	63207	100
	5/8	63197	100	63208	100
#14	9/16	63198	100	63209	100
	5/8	63199	100	63210	100
5/16"	3/4	63200	100	63211	100

Available In Assortment



LP706
(22 items, 1,100 pieces)
See page 40

FalconGrip® Alloy High-Strength Lock Washers

Nominal Size (Inches)	Item No.	Pkg. Qty.
1/4	FA528A	250
5/16	FA529A	250
3/8	FA530A	100
7/16	FA531A	100
1/2	FA532A	100
9/16	FA533A	100
5/8	FA534A	100
3/4	FA535A	100
7/8	FA536A	50
1	FA537A	25
1-1/8	FA538A	10
1-1/4	FA539A	10
1-1/2	FA540A	10



Available In Assortment



LP795 (8 items, 950 pieces)
LP796 (8 items, 750 pieces)
LP797 (8 items, 500 pieces)
LP798 (8 items, 425 pieces)
LP799 (8 items, 425 pieces)
See page 32

High Collar Lock Washers for Socket Head Cap Screws

- Manufactured from spring-tempered steel
- Positive spring action assures tighter assemblies with greater holding power
- Zinc-plated
- Conforms to SAE Specification J489A



Nominal Size	Item No.	Pkg. Qty.
#8	560	100
#10	561	100
1/4"	562	100
5/16"	563	100
3/8"	564	100
7/16"	565	100
1/2"	566	100
5/8"	567	50
3/4"	568	50
7/8"	569	25
1"	570	25





Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
27 — Miscellaneous

Proc Folder: 244354

Doc Description: Addendum No. 01: FASTEN16- Fasteners and Fastening Devices

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-08-30	2016-09-13 13:30:00	CRFQ 0212 SWC1700000002	2

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

Vendor Name, Address and Telephone Number:

Lawson Products, Inc.

8770 W Bryn Mawr Ave, Suite 900

Chicago, IL 60631

Office: (773)304-5050

Fax: (312)267-1734

govsales@lawsonproducts.com

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers

(304) 558-0246

jessica.s.chambers@wv.gov

Signature X

William Holmes, VP, Sales Operations

FEIN # 80-0496603

DATE 9/12/2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**Addendum**

Addendum No.01 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish a Statewide Contract for Fasteners and Fastening Devices. The Contract awarded from this Solicitation shall cover Eligible Items from Vendor's Catalog and will be delivered statewide, per the specifications, and Terms and Conditions as attached.

INVOICE TO:	SHIP TO:
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City WV99999	No City WV 99999
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Pricing per the attached Pricing Page (Exhibit A)	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
31162400			

Extended Description :

Please see attached pricing page for pricing information.

SWC1700000002	Document Phase Draft	Document Description Addendum No. 01: FASTEN16- Fasteners and Fastening Devices	Page 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ 0212 SWC1700000002

Addendum Number: No.01

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. The purpose of this addendum is to answer all technical questions received.

No other Changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

**Technical Questions Received for
CRFQ SWC1700000002
August 30, 2016**

Q: Page 19 Section 42 Preference for use of Domestic Steel Products: Are you requiring domestic products be provided for this solicitation?

A: West Virginia Code 5A-3-56 states that "no contractor may use or supply steel products for a state contract project other than those steel products made in the United States." State Contract Project is then defined to include "the supply of any materials for such projects". That same statute, however, provides for several exceptions to the general made in the United States rule. Specifically, it states that "the director of the purchasing division may, in writing, authorize the use of foreign steel products if: (1) The cost for each contract item used does not exceed one tenth of one percent of the total contract cost or two thousand five hundred dollars, whichever is greater. Accordingly, the Director of the Purchasing Division hereby authorizes the use of foreign steel products that are less than \$2,500 per item.

Q: Page 23 Section 4.2 Discount Percentage: Are you requiring that a single percent off discount be used for both the price list as well as the category discount?

A: Per Section 4.2 of the specifications:

Discount Percentage: Vendor shall quote a single Discount Percentage that will reduce the lowest price shown in the Catalog for every Eligible Item. The resulting Discounted Price shall be the price Agencies pay for purchases of that Eligible Item under this Contract.

Vendor shall not incorporate Discount Percentages into its Catalog unless the Vendor clearly shows the Catalog Price and then separately lists the applicable Discount Percentage and the Discounted Price for each Eligible Item.

The Discount Percentage and subsequent Discounted Price derived from that discount must take into account any and all fees, charges, or other miscellaneous costs that Vendor may require, including delivery charges as indicated below, because those fees, charges, or other miscellaneous costs will not be paid separately. The Agency shall only pay the appropriate Discounted Unit Price for items purchased under this Contract.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: _____

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

 Lawson Products, Inc.

Company

 William Holmes, VP, Sales Operations Authorized Signature

 09/12/2016

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
27 — Miscellaneous

Proc Folder: 244354

Doc Description: Addendum No. 02: FASTEN16- Fasteners and Fastening Devices

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-09-06	2016-09-13 13:30:00	CRFQ 0212 SWC1700000002	3

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Lawson Products, Inc.

8770 W Bryn Mawr Ave, Suite 900

Chicago, IL 60631

Office: (773)304-5050

Fax: (312)267-1734

govsales@lawsonproducts.com

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers

(304) 558-0246

jessica.s.chambers@wv.gov

Signature X


William Holmes, VP, Sales Operations

FEIN # 80-0496603

DATE 09/12/2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**Addendum**

Addendum No.02 issued to publish and distribute the attached information to the vendor community.

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish a Statewide Contract for Fasteners and Fastening Devices. The Contract awarded from this Solicitation shall cover Eligible Items from Vendor's Catalog and will be delivered statewide, per the specifications, and Terms and Conditions as attached.

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City US	No City US
WV99999	WV 99999

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Pricing per the attached Pricing Page (Exhibit A)	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
31162400			

Extended Description :

Please see attached pricing page for pricing information.

SWC1700000002	Document Phase Draft	Document Description Addendum No. 02: FASTEN16- Fasteners and Fastening Devices	Page 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

SOLICITATION NUMBER: CRFQ 0212 SWC1700000002

Addendum Number: No.02

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☒ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. The purpose of this addendum is to attach corrected spreadsheet.

No other Changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: _____

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

 Lawson Products, Inc.

Company

 William Holmes, VP, Sales Operations
 Authorized Signature

 09/12/2016

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
 Revised 6/8/2012



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
27 — Miscellaneous

Proc Folder: 244354

Doc Description: FASTEN16- Fasteners and Fastening Devices

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2016-08-12	2016-09-13 13:30:00	CRFQ 0212 SWC1700000002	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Lawson Products, Inc.
8770 W Bryn Mawr Ave, Suite 900
Chicago, IL 60631
Office: (773)304-5050
Fax: (312)267-1734
govsales@lawsonproducts.com

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
(304) 558-0246
jessica.s.chambers@wv.gov

Signature X


William Holmes, VP, Sales Operations

FEIN # 80-0496603

DATE 09/12/2016

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish a Statewide Contract for Fasteners and Fastening Devices. The Contract awarded from this Solicitation shall cover Eligible Items from Vendor's Catalog and will be delivered statewide, per the specifications, and Terms and Conditions as attached.

INVOICE TO	SHIP TO
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER	STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER
No City US	No City US
WV99999	WV 99999

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Pricing per the attached Pricing Page (Exhibit A)	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
31162400			

Extended Description :

Please see attached pricing page for pricing information.

SWC1700000002	Document Phase <i>Final</i>	Document Description FASTEN16- Fasteners and Fastening Devices	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

WV-10
Approved / Revised
12/16/15

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

N/A- Does not apply.

Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- ☒ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- ☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- ☐ Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
- ☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked:

- ☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked:

- ☐ Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

4. Application is made for 5% vendor preference for the reason checked:

- ☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.

- ☐ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Lawson Products, Inc.

Signed: William Holmes

Date: 9/12/2016

Title: William Holmes, VP, Sales Operations

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

**REQUEST FOR QUOTATION
Fasteners and Fastening Devices**

- 9.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Lisa Castanon, Manager, Contracts and Sales Support

Telephone Number: (773)304-5050

Fax Number: (312)267-1734

Email Address: Lisa.Castanon@lawsonproducts.com

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

 Lisa Castanon, Manager, Contract and Sales Support
 (Name, Title)

 Lisa Castanon, Manager, Contract and Sales Support
 (Printed Name and Title)

 8770 W Bryn Mawr Ave, Suite 900
 (Address)

 (773)304-5050, fax (312)267-1734
 (Phone Number) / (Fax Number)

 govsales@lawsonproducts.com
 (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

 Lawson Products, Inc.
 (Company)


 (Authorized Signature) (Representative Name, Title)

 William Holmes, VP, Sales Representative
 (Printed Name and Title of Authorized Representative)

 9/13/2016
 (Date)

 (773)304-5050, fax (312)267-1734
 (Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Lawson Products, Inc.

Authorized Signature: [Signature] Date: 9/13/2016

State of ILLINOIS

County of COOK, to-wit:

Taken, subscribed, and sworn to before me this 13 day of September, 2016.

My Commission expires July 26, 2018

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature: Penny M. Giovanni]
Purchasing Affidavit (Revised 08/01/2015)





LAWSON Products

8770 W. Bryn Mawr Ave Suite 900 Chicago, IL 60631

1-800-458-3222

www.lawsonproducts.com

Lawson Products is offering The State of West Virginia The Following category discounts for the non-scheduled items

Discount taken from List Price

Product Category	Average Discount Offered
Automotive	38.5%
Cabinets	9.9%
Chemicals	47%
Cutting Tools	27.9%
Electrical	57.6%
Fluid Power	49.1%
Fasteners	62.9%
Hand Tools	49.1%
Material Handling	15.2%
Safety	15.2%
Shop Supplies	20.5%
Welding	15.2%

All items can be viewed on our website www.lawsonproducts.com

For pricing questions or to request a quote, please contact:

The Government Sales Team at:

(800)890-8198

Government.Sales@lawsonproducts.com

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
1	1/4" 20 Grade 8 Yellow Zinc Hex Head Full Nut	FHN 1/4-20 YZ 8	FalconGrip	FA68400		\$0.10	1	\$0.1048	78.7%	\$0.0223	1 - Nut	5,000	\$0.0223	111.612
2	5/16"-18 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/16 -18 YZ 8	FalconGrip	FA68401		\$0.15	1	\$0.1515	78.7%	\$0.0323	1 - Nut	5,000	\$0.0323	161.348
3	3/8" - 16 Grade 8 Yellow Zinc Full Hex Nut	FHN 3/8 - 16 YZ 8	FalconGrip	FA68402		\$0.22	1	\$0.2181	78.7%	\$0.0465	1 - Nut	5,000	\$0.0465	232.277
4	1/2" - 13 Grade 8 Yellow Zinc Full Hex Nut	FHN 1/2 - 13 YZ 8	FalconGrip	FA68404		\$0.65	1	\$0.6539	78.7%	\$0.1393	1 - Nut	2,500	\$0.1393	348.202
5	5/8" - 11 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/8 - 11 YZ 8	FalconGrip	FA68406		\$1.38	1	\$1.3800	78.7%	\$0.2939	1 - Nut	2,500	\$0.2939	734.850
6	3/4" - 10 Grade 8 Yellow Zinc Hex Full Nut	FHN 3/4 - 10 YZ 8	FalconGrip	FA68407		\$1.94	1	\$1.9400	78.7%	\$0.4132	1 - Nut	2,500	\$0.4132	1,033.050
7	1/4" - High Alloy Yellow Zinc Split Lock Washer	1/4 Hi-Alloy L/W YZ	FalconGrip	FA528A		\$0.05	1	\$0.0541	78.7%	\$0.0115	1 - Washer	5,000	\$0.0115	57.617
8	5/16" - High Alloy Yellow Zinc Split Lock Washer	5/16 Hi-Alloy L/W YZ	FalconGrip	FA529A		\$0.08	1	\$0.0834	78.7%	\$0.0178	1 - Washer	5,000	\$0.0178	88.821
9	3/8" - High Alloy Yellow Zinc Split Lock Washer	3/8 Hi-Alloy L/W YZ	FalconGrip	FA530A		\$0.13	1	\$0.1286	78.7%	\$0.0274	1 - Washer	2,500	\$0.0274	68.480
10	1/2" - High Alloy Yellow Zinc Split Lock Washer	1/2 Hi-Alloy L/W YZ	FalconGrip	FA532A		\$0.31	1	\$0.3074	78.7%	\$0.0655	1 - Washer	2,500	\$0.0655	163.691
11	5/8" - High Alloy Yellow Zinc Split Lock Washer	5/8 Hi-Alloy L/W YZ	FalconGrip	FA534A		\$0.76	1	\$0.7600	78.7%	\$0.1619	1 - Washer	2,500	\$0.1619	404.700
12	3/4" - High Alloy Yellow Zinc Split Lock Washer	3/4 Hi-Alloy L/W YZ	FalconGrip	FA535A		\$1.15	1	\$1.1500	78.7%	\$0.2450	1 - Washer	5,000	\$0.2450	1,224.750
13	1/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/4 YZ KG	FalconGrip	FA88435		\$0.13	1	\$0.1266	78.7%	\$0.0270	1 - Washer	5,000	\$0.0270	134.829
14	5/16" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/16 YZ KG	FalconGrip	FA88436		\$0.17	1	\$0.1720	78.7%	\$0.0366	1 - Washer	5,000	\$0.0366	183.180
15	3/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/8 YZ KG	FalconGrip	FA88437		\$0.23	1	\$0.2338	78.7%	\$0.0498	1 - Washer	5,000	\$0.0498	248.997
16	1/2" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/2 YZ KG	FalconGrip	FA88439		\$0.46	1	\$0.4600	78.7%	\$0.0980	1 - Washer	2,500	\$0.0980	244.950
17	5/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/8 YZ KG	FalconGrip	FA88441		\$0.84	1	\$0.8400	78.7%	\$0.1789	1 - Washer	2,500	\$0.1789	447.300
18	3/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/4 YZ KG	FalconGrip	FA88442		\$1.10	1	\$1.1000	78.7%	\$0.2343	1 - Washer	2,500	\$0.2343	585.750
19	1/4" - 20 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 1 YZ8 QPACK	FalconGrip	FA68002		\$0.23	1	\$0.2295	78.7%	\$0.0489	1 - Screw	5,000	\$0.0489	244.418
20	1/2" - 20 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 20 x 1.5 YZ8 QPACK	FalconGrip	FA68004		\$0.31	1	\$0.3075	78.7%	\$0.0655	1 - Screw	5,000	\$0.0655	327.488
21	1/4" - 20 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2 YZ8	FalconGrip	FA68006		\$0.41	1	\$0.4119	78.7%	\$0.0877	1 - Screw	5,000	\$0.0877	438.674

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
22	1/4" - 20 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2.5 YZ8	FalconGrip	FA68008		\$0.55	1	\$0.5517	78.7%	\$0.1175	1 - Screw	5,000	\$0.1175	587.561
23	1/4" - 20 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 3 YZ8	FalconGrip	FA68010		\$0.74	1	\$0.7387	78.7%	\$0.1573	1 - Screw	5,000	\$0.1573	786.716
24	3/8" - 16 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1 YZ8	FalconGrip	FA68032		\$0.47	1	\$0.4738	78.7%	\$0.1009	1 - Screw	5,000	\$0.1009	\$504.597
25	3/8" - 16 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.25 YZ8	FalconGrip	FA68033		\$0.53	1	\$0.5337	78.7%	\$0.1137	1 - Screw	5,000	\$0.1137	\$568.391
26	3/8" - 16 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.5 YZ8	FalconGrip	FA68034		\$0.60	1	\$0.6009	78.7%	\$0.1280	1 - Screw	5,000	\$0.1280	\$639.959
27	3/8" - 16 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2 YZ8	FalconGrip	FA68036		\$0.76	1	\$0.7620	78.7%	\$0.1623	1 - Screw	5,000	\$0.1623	\$811.530
28	3/8" - 16 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2.5 YZ8	FalconGrip	FA68038		\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	5,000	\$0.2130	\$1,065.000
29	3/8" - 16 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3 YZ8	FalconGrip	FA68040		\$1.23	1	\$1.2300	78.7%	\$0.2620	1 - Screw	5,000	\$0.2620	\$1,309.950
30	3/8" - 16 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3.5 YZ8	FalconGrip	FA68042		\$1.57	1	\$1.5700	78.7%	\$0.3344	1 - Screw	5,000	\$0.3344	\$1,672.050
31	5/16" - 18 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1 YZ8	FalconGrip	FA68017		\$0.36	1	\$0.3558	78.7%	\$0.0758	1 - Screw	5,000	\$0.0758	\$378.927
32	5/16" - 18 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1.5 YZ8	FalconGrip	FA68019		\$0.45	1	\$0.4534	78.7%	\$0.0966	1 - Screw	5,000	\$0.0966	\$482.871
33	5/16" - 18 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2 YZ8	FalconGrip	FA68021		\$0.58	1	\$0.5778	78.7%	\$0.1231	1 - Screw	5,000	\$0.1231	\$615.357
34	5/16" - 18 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2.5 YZ8	FalconGrip	FA68023		\$0.76	1	\$0.7632	78.7%	\$0.1626	1 - Screw	2,500	\$0.1626	\$406.404
35	5/16" - 18 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 3 YZ8	FalconGrip	FA68025		\$0.94	1	\$0.9380	78.7%	\$0.1998	1 - Screw	5,000	\$0.1998	\$998.970
36	1/2" - 13 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1 YZ8	FalconGrip	FA68060		\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	2,500	\$0.2130	\$532.500
37	1/2" - 13 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.25 YZ8	FalconGrip	FA68061		\$1.09	1	\$1.0900	78.7%	\$0.2322	1 - Screw	2,500	\$0.2322	\$580.425
38	1/2" - 13 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.5 YZ8	FalconGrip	FA68062		\$1.21	1	\$1.2100	78.7%	\$0.2577	1 - Screw	2,500	\$0.2577	\$644.325
39	1/2" - 13 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2 YZ8	FalconGrip	FA68064		\$1.49	1	\$1.4900	78.7%	\$0.3174	1 - Screw	5,000	\$0.3174	\$1,586.850

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
40	1/2" - 13 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2.5 YZ8	FalconGrip	FA68066		\$1.84	1	\$1.8400	78.7%	\$0.3919	1 - Screw	5,000	\$0.3919	\$1,959.600
41	1/2" - 13 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3 YZ8	FalconGrip	FA68068		\$2.23	1	\$2.2300	78.7%	\$0.4750	1 - Screw	5,000	\$0.4750	\$2,374.950
42	1/2" - 13 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3.5 YZ8	FalconGrip	FA68070		\$2.76	1	\$2.7600	78.7%	\$0.5879	1 - Screw	5,000	\$0.5879	\$2,939.400
43	1/2" - 13 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 4 YZ8	FalconGrip	FA68072		\$3.38	1	\$3.3800	78.7%	\$0.7199	1 - Screw	5,000	\$0.7199	\$3,599.700
44	5/8" - 11 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1 YZ8	FalconGrip	FA68094		\$1.76	1	\$1.7600	78.7%	\$0.3749	1 - Screw	5,000	\$0.3749	\$1,874.400
45	5/8" - 11 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1.5 YZ8	FalconGrip	FA68096		\$2.11	1	\$2.1100	78.7%	\$0.4494	1 - Screw	2,500	\$0.4494	\$1,123.575
46	5/8" - 11 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2 YZ8	FalconGrip	FA68098		\$2.51	1	\$2.5100	78.7%	\$0.5346	1 - Screw	2,500	\$0.5346	\$1,336.575
47	5/8" - 11 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2.5 YZ8	FalconGrip	FA68100		\$2.98	1	\$2.9800	78.7%	\$0.6347	1 - Screw	2,500	\$0.6347	\$1,586.850
58	5/8" - 11 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 3 YZ8	FalconGrip	FA68102		\$3.56	1	\$3.5600	78.7%	\$0.7583	1 - Screw	2,500	\$0.7583	\$1,895.700
49	3/4" - 10 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1 YZ8	FalconGrip	FA68111		\$3.12	1	\$3.1200	78.7%	\$0.6646	1 - Screw	2,500	\$0.6646	\$1,661.400
50	3/4" - 10 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1.5 YZ8	FalconGrip	FA68113		\$3.25	1	\$3.2500	78.7%	\$0.6923	1 - Screw	2,500	\$0.6923	\$1,730.625
51	3/4" - 10 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2 YZ8	FalconGrip	FA68115		\$3.77	1	\$3.7700	78.7%	\$0.8030	1 - Screw	2,500	\$0.8030	\$2,007.525
52	3/4" - 10 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2.5 YZ8	FalconGrip	FA68117		\$4.34	1	\$4.3400	78.7%	\$0.9244	1 - Screw	2,500	\$0.9244	\$2,311.050
53	3/4" - 10 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3 YZ8	FalconGrip	FA68119		\$4.96	1	\$4.9600	78.7%	\$1.0565	1 - Screw	2,500	\$1.0565	\$2,641.200
54	3/4" - 10 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3.5 YZ8	FalconGrip	FA68121		\$5.82	1	\$5.8200	78.7%	\$1.2397	1 - Screw	2,500	\$1.2397	\$3,099.150
55	3/4" - 10 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 4 YZ8	FalconGrip	FA68123		\$6.59	1	\$6.5900	78.7%	\$1.4037	1 - Screw	2,500	\$1.4037	\$3,509.175

Total Bid Cost \$57,308.24

List of Discount Percentages:

**Exhibit A
FASTEN 16 - Pricing Page**

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Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
(Use additional sheets if needed for number of discount percentages being offered.)														
			DISCOUNT PERCENTAGE											
I	Discount Percentage for All catalogue Items		78.70 %											

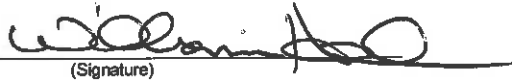
VENDOR NAME: <u>Lawson Products, Inc.</u>		PHONE: <u>(773)304-5050</u>
CONTRACT MANAGER: <u>Lisa Castanon</u> (Please print)		FAX: <u>(312)267-1734</u>
		EMAIL: <u>govsales@lawsonproducts.com</u>
AUTHORIZED REPRESENTATIVE:  (Signature)	09/12/2016 (Date)	
AUTHORIZED REPRESENTATIVE: <u>William Holmes</u>		

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Cols

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
I.														
1	1/4" 20 Grade 8 Yellow Zinc Hex Head Full Nut	FHN 1/4-20 YZ 8	FalconGrip	FA68400	1/4-20"- wt 0.71 pk	\$0.10	1	\$0.1048	78.7%	\$0.0223	1 - Nut	5,000	\$0.0223	111.612
2	5/16"-18 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/16 -18 YZ 8	FalconGrip	FA68401	1/16-18"-wt 1.04 pk	\$0.15	1	\$0.1515	78.7%	\$0.0323	1 - Nut	5,000	\$0.0323	161.348
3	3/8" - 16 Grade 8 Yellow Zinc Full Hex Nut	FHN 3/8 - 16 YZ 8	FalconGrip	FA68402	3/8-16"-wt 1.53 pk	\$0.22	1	\$0.2181	78.7%	\$0.0465	1 - Nut	5,000	\$0.0465	232.277
4	1/2" - 13 Grade 8 Yellow Zinc Full Hex Nut	FHN 1/2 - 13 YZ 8	FalconGrip	FA68404	1/2-13"-wt 1.83 pk	\$0.65	1	\$0.6539	78.7%	\$0.1393	1 - Nut	2,500	\$0.1393	348.202
5	5/8" - 11 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/8 - 11 YZ 8	FalconGrip	FA68406	5/8-11"-wt 1.78 pk	\$1.38	1	\$1.3800	78.7%	\$0.2939	1 - Nut	2,500	\$0.2939	734.850
6	3/4" - 10 Grade 8 Yellow Zinc Hex Full Nut	FHN 3/4 - 10 YZ 8	FalconGrip	FA68407	3/4-10"-2.81 pk	\$1.94	1	\$1.9400	78.7%	\$0.4132	1 - Nut	2,500	\$0.4132	1,033.050
7	1/4" - High Alloy Yellow Zinc Split Lock Washer	1/4 Hi-Alloy L/W YZ	FalconGrip	FA528A	1/4"-wt 0.6 pk	\$0.05	1	\$0.0541	78.7%	\$0.0115	1 - Washer	5,000	\$0.0115	57.617
8	5/16" - High Alloy Yellow Zinc Split Lock Washer	5/16 Hi-Alloy L/W YZ	FalconGrip	FA529A	5/16"-wt 1.0 pk	\$0.08	1	\$0.0834	78.7%	\$0.0178	1 - Washer	5,000	\$0.0178	88.821
9	3/8" - High Alloy Yellow Zinc Split Lock Washer	3/8 Hi-Alloy L/W YZ	FalconGrip	FA530A	3/8"-wt 0.63 pk	\$0.13	1	\$0.1286	78.7%	\$0.0274	1 - Washer	2,500	\$0.0274	68.480
10	1/2" - High Alloy Yellow Zinc Split Lock Washer	1/2 Hi-Alloy L/W YZ	FalconGrip	FA532A	1/2"-wt 1.25 pk	\$0.31	1	\$0.3074	78.7%	\$0.0655	1 - Washer	2,500	\$0.0655	163.691
11	5/8" - High Alloy Yellow Zinc Split Lock Washer	5/8 Hi-Alloy L/W YZ	FalconGrip	FA534A	5/8"-wt 2.23 pk	\$0.76	1	\$0.7600	78.7%	\$0.1619	1 - Washer	2,500	\$0.1619	404.700
12	3/4" - High Alloy Yellow Zinc Split Lock Washer	3/4 Hi-Alloy L/W YZ	FalconGrip	FA535A	3/4"-wt 3.74 pk	\$1.15	1	\$1.1500	78.7%	\$0.2450	1 - Washer	5,000	\$0.2450	1,224.750
13	1/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/4 YZ KG	FalconGrip	FA88435	1/4"-wt 0.53 pk	\$0.13	1	\$0.1266	78.7%	\$0.0270	1 - Washer	5,000	\$0.0270	134.829
14	5/16" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/16 YZ KG	FalconGrip	FA88436	5/16"-wt 0.58 pk	\$0.17	1	\$0.1720	78.7%	\$0.0366	1 - Washer	5,000	\$0.0366	183.180
15	3/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/8 YZ KG	FalconGrip	FA88437	3/8"-wt 0.83 pk	\$0.23	1	\$0.2338	78.7%	\$0.0498	1 - Washer	5,000	\$0.0498	248.997
16	1/2" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/2 YZ KG	FalconGrip	FA88439	1/2"-wt 1.87 pk	\$0.46	1	\$0.4600	78.7%	\$0.0980	1 - Washer	2,500	\$0.0980	244.950
17	5/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/8 YZ KG	FalconGrip	FA88441	5/8"-wt 1.78 pk	\$0.84	1	\$0.8400	78.7%	\$0.1789	1 - Washer	2,500	\$0.1789	447.300
18	3/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/4 YZ KG	FalconGrip	FA88442	3/4"-wt 2.0 pk	\$1.10	1	\$1.1000	78.7%	\$0.2343	1 - Washer	2,500	\$0.2343	585.750
19	1/4" - 20 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 1 YZ8 QPACK	FalconGrip	FA68002	1/4-20x1- wt 1.7 pk	\$0.23	1	\$0.2295	78.7%	\$0.0489	1 - Screw	5,000	\$0.0489	244.418
20	1/2" - 20 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 20 x 1.5 YZ8 QPACK	FalconGrip	FA68004	1/2-20x1.5- wt 2.39 pk	\$0.31	1	\$0.3075	78.7%	\$0.0655	1 - Screw	5,000	\$0.0655	327.488
21	1/4" - 20 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2 YZ8	FalconGrip	FA68006	1/4-20x2-wt 3.07 pk	\$0.41	1	\$0.4119	78.7%	\$0.0877	1 - Screw	5,000	\$0.0877	438.674

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Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
22	1/4" - 20 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2.5 YZ8	FalconGrip	FA68008	4-20-2.5-wt 1.9 pk	\$0.55	1	\$0.5517	78.7%	\$0.1175	1 - Screw	5,000	\$0.1175	587.561
23	1/4" - 20 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 3 YZ8	FalconGrip	FA68010	4x20x3-wt 2.25 pk	\$0.74	1	\$0.7387	78.7%	\$0.1573	1 - Screw	5,000	\$0.1573	786.716
24	3/8" - 16 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1 YZ8	FalconGrip	FA68032	8-16x1-wt 2.25 pk	\$0.47	1	\$0.4738	78.7%	\$0.1009	1 - Screw	5,000	\$0.1009	\$504.597
25	3/8" - 16 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.25 YZ8	FalconGrip	FA68033	"-16x1.25-wt 3.1 pk	\$0.53	1	\$0.5337	78.7%	\$0.1137	1 - Screw	5,000	\$0.1137	\$568.391
26	3/8" - 16 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.5 YZ8	FalconGrip	FA68034	"-16x1.5-wt 2.74 pk	\$0.60	1	\$0.6009	78.7%	\$0.1280	1 - Screw	5,000	\$0.1280	\$639.959
27	3/8" - 16 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2 YZ8	FalconGrip	FA68036	8"-16x2-wt 3.52 pk	\$0.76	1	\$0.7620	78.7%	\$0.1623	1 - Screw	5,000	\$0.1623	\$811.530
28	3/8" - 16 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2.5 YZ8	FalconGrip	FA68038	8"-16x2.5-wt 4.27 pk	\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	5,000	\$0.2130	\$1,065.000
29	3/8" - 16 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3 YZ8	FalconGrip	FA68040	8"-16x3-wt 5.08 pk	\$1.23	1	\$1.2300	78.7%	\$0.2620	1 - Screw	5,000	\$0.2620	\$1,309.950
30	3/8" - 16 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3.5 YZ8	FalconGrip	FA68042	"-16x3.5-wt 5.83 pk	\$1.57	1	\$1.5700	78.7%	\$0.3344	1 - Screw	5,000	\$0.3344	\$1,672.050
31	5/16" - 18 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1 YZ8	FalconGrip	FA68017	6"-18x1-wt 2.77 pk	\$0.36	1	\$0.3558	78.7%	\$0.0758	1 - Screw	5,000	\$0.0758	\$378.927
32	5/16" - 18 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1.5 YZ8	FalconGrip	FA68019	6"-18x1.5-wt 3.82 pk	\$0.45	1	\$0.4534	78.7%	\$0.0966	1 - Screw	5,000	\$0.0966	\$482.871
33	5/16" - 18 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2 YZ8	FalconGrip	FA68021	6"-15x2-wt 4.91 pk	\$0.58	1	\$0.5778	78.7%	\$0.1231	1 - Screw	5,000	\$0.1231	\$615.357
34	5/16" - 18 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2.5 YZ8	FalconGrip	FA68023	6"-18x2.5-wt 3.0 pk	\$0.76	1	\$0.7632	78.7%	\$0.1626	1 - Screw	2,500	\$0.1626	\$406.404
35	5/16" - 18 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 3 YZ8	FalconGrip	FA68025	6"-18x3-wt 3.48 pk	\$0.94	1	\$0.9380	78.7%	\$0.1998	1 - Screw	5,000	\$0.1998	\$998.970
36	1/2" - 13 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1 YZ8	FalconGrip	FA68060	2"-13x1-wt 4.15 pk	\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	2,500	\$0.2130	\$532.500
37	1/2" - 13 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.25 YZ8	FalconGrip	FA68061	2"-13x1.25-wt 4.68 pk	\$1.09	1	\$1.0900	78.7%	\$0.2322	1 - Screw	2,500	\$0.2322	\$580.425
38	1/2" - 13 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.5 YZ8	FalconGrip	FA68062	2"-13x1.5-wt 5.27 pk	\$1.21	1	\$1.2100	78.7%	\$0.2577	1 - Screw	2,500	\$0.2577	\$644.325
39	1/2" - 13 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2 YZ8	FalconGrip	FA68064	2"-13x2-wt 6.6 pk	\$1.49	1	\$1.4900	78.7%	\$0.3174	1 - Screw	5,000	\$0.3174	\$1,586.850

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Cols

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
40	1/2" - 13 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2.5 YZ8	FalconGrip	FA68066	13x2.5-wt 7.99 pk	\$1.84	1	\$1.8400	78.7%	\$0.3919	1 - Screw	5,000	\$0.3919	\$1,959.600
41	1/2" - 13 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3 YZ8	FalconGrip	FA68068	2-13x3-wt 9.34 pk	\$2.23	1	\$2.2300	78.7%	\$0.4750	1 - Screw	5,000	\$0.4750	\$2,374.950
42	1/2" - 13 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3.5 YZ8	FalconGrip	FA68070	2-13x4-wt 5.38 pk	\$2.76	1	\$2.7600	78.7%	\$0.5879	1 - Screw	5,000	\$0.5879	\$2,939.400
43	1/2" - 13 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 4 YZ8	FalconGrip	FA68072	2-13x4-wt 6.06 pk	\$3.38	1	\$3.3800	78.7%	\$0.7199	1 - Screw	5,000	\$0.7199	\$3,599.700
44	5/8" - 11 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1 YZ8	FalconGrip	FA68094	8-11x1-wt 3.77 pk	\$1.76	1	\$1.7600	78.7%	\$0.3749	1 - Screw	5,000	\$0.3749	\$1,874.400
45	5/8" - 11 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1.5 YZ8	FalconGrip	FA68096	8-11x1.5-wt 4.52 pk	\$2.11	1	\$2.1100	78.7%	\$0.4494	1 - Screw	2,500	\$0.4494	\$1,123.575
46	5/8" - 11 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2 YZ8	FalconGrip	FA68098	8-11x2-wt 5.41 pk	\$2.51	1	\$2.5100	78.7%	\$0.5346	1 - Screw	2,500	\$0.5346	\$1,336.575
47	5/8" - 11 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2.5 YZ8	FalconGrip	FA68100	8-11x2.5-wt 6.56 pk	\$2.98	1	\$2.9800	78.7%	\$0.6347	1 - Screw	2,500	\$0.6347	\$1,586.850
58	5/8" - 11 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 3 YZ8	FalconGrip	FA68102	8-11x3-wt 7.59 pk	\$3.56	1	\$3.5600	78.7%	\$0.7583	1 - Screw	2,500	\$0.7583	\$1,895.700
49	3/4" - 10 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1 YZ8	FalconGrip	FA68111	4-10x1-wt 6.02 pk	\$3.12	1	\$3.1200	78.7%	\$0.6646	1 - Screw	2,500	\$0.6646	\$1,661.400
50	3/4" - 10 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1.5 YZ8	FalconGrip	FA68113	4-10x1.5-wt 7.07 pk	\$3.25	1	\$3.2500	78.7%	\$0.6923	1 - Screw	2,500	\$0.6923	\$1,730.625
51	3/4" - 10 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2 YZ8	FalconGrip	FA68115	4-10x2-wt 8.38 pk	\$3.77	1	\$3.7700	78.7%	\$0.8030	1 - Screw	2,500	\$0.8030	\$2,007.525
52	3/4" - 10 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2.5 YZ8	FalconGrip	FA68117	4-10x2.5-wt 9.67 pk	\$4.34	1	\$4.3400	78.7%	\$0.9244	1 - Screw	2,500	\$0.9244	\$2,311.050
53	3/4" - 10 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3 YZ8	FalconGrip	FA68119	4-10x3-wt 11.41 pk	\$4.96	1	\$4.9600	78.7%	\$1.0565	1 - Screw	2,500	\$1.0565	\$2,641.200
54	3/4" - 10 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3.5 YZ8	FalconGrip	FA68121	4-10x3.5-wt 5.23 pk	\$5.82	1	\$5.8200	78.7%	\$1.2397	1 - Screw	2,500	\$1.2397	\$3,099.150
55	3/4" - 10 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 4 YZ8	FalconGrip	FA68123	4-10x4-wt 5.79 pk	\$6.59	1	\$6.5900	78.7%	\$1.4037	1 - Screw	2,500	\$1.4037	\$3,509.175

Total Bid Cost	\$57,308.24
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Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost

List of Discount Percentages:			
(Use additional sheets if needed for number of discount percentages being offered.)			
			DISCOUNT PERCENTAGE
I	Discount Percentage for All catalogue Items		78.70%

VENDOR
NAME: _____ Lawson Products, Inc. _____ PHONE: _____ (773)304-5050 _____

CONTRACT
MANAGER: _____ Lisa Castanon _____ FAX: _____ (312)267-1734 _____
(Please print)

EMAIL: _____ govsales@lawsonproducts.com _____

AUTHORIZED
REPRESENTATIVE: _____ 09/12/2016 _____
(Signature) (Date)

AUTHORIZED
REPRESENTATIVE: _____ William Holmes _____
(Print)

**Exhibit A
FASTEN 16 - Pricing Page**

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
1	1/4" 20 Grade 8 Yellow Zinc Hex Head Full Nut	FHN 1/4-20 YZ 8	FalconGrip	FA68400	1/4-20"- wt 0.71 pk	\$0.10	1	\$0.1048	78.7%	\$0.0223	1 - Nut	5,000	\$0.0223	111.612
2	5/16"-18 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/16 -18 YZ 8	FalconGrip	FA68401	5/16-18"-wt 1.04 pk	\$0.15	1	\$0.1515	78.7%	\$0.0323	1 - Nut	5,000	\$0.0323	161.348
3	3/8" - 16 Grade 8 Yellow Zinc Full Hex Nut	FHN 3/8 - 16 YZ 8	FalconGrip	FA68402	3/8-16"-wt 1.53 pk	\$0.22	1	\$0.2181	78.7%	\$0.0465	1 - Nut	5,000	\$0.0465	232.277
4	1/2" - 13 Grade 8 Yellow Zinc Full Hex Nut	FHN 1/2 - 13 YZ 8	FalconGrip	FA68404	1/2-13"-wt 1.83 pk	\$0.65	1	\$0.6539	78.7%	\$0.1393	1 - Nut	2,500	\$0.1393	348.202
5	5/8" - 11 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/8 - 11 YZ 8	FalconGrip	FA68406	5/8-11"-wt 1.78 pk	\$1.38	1	\$1.3800	78.7%	\$0.2939	1 - Nut	2,500	\$0.2939	734.850
6	3/4" - 10 Grade 8 Yellow Zinc Hex Full Nut	FHN 3/4 - 10 YZ 8	FalconGrip	FA68407	3/4-10"-2.81 pk	\$1.94	1	\$1.9400	78.7%	\$0.4132	1 - Nut	2,500	\$0.4132	1,033.050
7	1/4" - High Alloy Yellow Zinc Split Lock Washer	1/4 Hi-Alloy L/W YZ	FalconGrip	FA528A	1/4"-wt 0.6 pk	\$0.05	1	\$0.0541	78.7%	\$0.0115	1 - Washer	5,000	\$0.0115	57.617
8	5/16" - High Alloy Yellow Zinc Split Lock Washer	5/16 Hi-Alloy L/W YZ	FalconGrip	FA529A	5/16"-wt 1.0 pk	\$0.08	1	\$0.0834	78.7%	\$0.0178	1 - Washer	5,000	\$0.0178	88.821
9	3/8" - High Alloy Yellow Zinc Split Lock Washer	3/8 Hi-Alloy L/W YZ	FalconGrip	FA530A	3/8"-wt 0.63 pk	\$0.13	1	\$0.1286	78.7%	\$0.0274	1 - Washer	2,500	\$0.0274	68.480
10	1/2" - High Alloy Yellow Zinc Split Lock Washer	1/2 Hi-Alloy L/W YZ	FalconGrip	FA532A	1/2"-wt 1.25 pk	\$0.31	1	\$0.3074	78.7%	\$0.0655	1 - Washer	2,500	\$0.0655	163.691
11	5/8" - High Alloy Yellow Zinc Split Lock Washer	5/8 Hi-Alloy L/W YZ	FalconGrip	FA534A	5/8"-wt 2.23 pk	\$0.76	1	\$0.7600	78.7%	\$0.1619	1 - Washer	2,500	\$0.1619	404.700
12	3/4" - High Alloy Yellow Zinc Split Lock Washer	3/4 Hi-Alloy L/W YZ	FalconGrip	FA535A	3/4"-wt 3.74 pk	\$1.15	1	\$1.1500	78.7%	\$0.2450	1 - Washer	5,000	\$0.2450	1,224.750
13	1/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/4 YZ KG	FalconGrip	FA88435	1/4"-wt 0.53 pk	\$0.13	1	\$0.1266	78.7%	\$0.0270	1 - Washer	5,000	\$0.0270	134.829
14	5/16" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/16 YZ KG	FalconGrip	FA88436	5/16"-wt 0.58 pk	\$0.17	1	\$0.1720	78.7%	\$0.0366	1 - Washer	5,000	\$0.0366	183.180
15	3/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/8 YZ KG	FalconGrip	FA88437	3/8"-wt 0.83 pk	\$0.23	1	\$0.2338	78.7%	\$0.0498	1 - Washer	5,000	\$0.0498	248.997
16	1/2" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 1/2 YZ KG	FalconGrip	FA88439	1/2"-wt 1.87 pk	\$0.46	1	\$0.4600	78.7%	\$0.0980	1 - Washer	2,500	\$0.0980	244.950
17	5/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 5/8 YZ KG	FalconGrip	FA88441	5/8"-wt 1.78 pk	\$0.84	1	\$0.8400	78.7%	\$0.1789	1 - Washer	2,500	\$0.1789	447.300
18	3/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD 3/4 YZ KG	FalconGrip	FA88442	3/4"-wt 2.0 pk	\$1.10	1	\$1.1000	78.7%	\$0.2343	1 - Washer	2,500	\$0.2343	585.750
19	1/4" - 20 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 1 YZ8 QPACK	FalconGrip	FA68002	1/4-20x1- wt 1.7 pk	\$0.23	1	\$0.2295	78.7%	\$0.0489	1 - Screw	5,000	\$0.0489	244.418
20	1/2" - 20 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 20 x 1.5 YZ8 QPACK	FalconGrip	FA68004	1/2-20x1.5- wt 2.39 pk	\$0.31	1	\$0.3075	78.7%	\$0.0655	1 - Screw	5,000	\$0.0655	327.488
21	1/4" - 20 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2 YZ8	FalconGrip	FA68006	1/4-20x2-wt 3.07 pk	\$0.41	1	\$0.4119	78.7%	\$0.0877	1 - Screw	5,000	\$0.0877	438.674

**Exhibit A
FASTEN 16 - Pricing Page**

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
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Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
22	1/4" - 20 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2.5 YZ8	FalconGrip	FA68008	4-20-2.5-wt 1.9 pk	\$0.55	1	\$0.5517	78.7%	\$0.1175	1 - Screw	5,000	\$0.1175	587.561
23	1/4" - 20 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 3 YZ8	FalconGrip	FA68010	4x20x3-wt 2.25 pk	\$0.74	1	\$0.7387	78.7%	\$0.1573	1 - Screw	5,000	\$0.1573	786.716
24	3/8" - 16 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1 YZ8	FalconGrip	FA68032	8-16x1-wt 2.25 pk	\$0.47	1	\$0.4738	78.7%	\$0.1009	1 - Screw	5,000	\$0.1009	\$504.597
25	3/8" - 16 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.25 YZ8	FalconGrip	FA68033	"-16x1.25-wt 3.1 pk	\$0.53	1	\$0.5337	78.7%	\$0.1137	1 - Screw	5,000	\$0.1137	\$568.391
26	3/8" - 16 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.5 YZ8	FalconGrip	FA68034	"-16x1.5-wt 2.74 pk	\$0.60	1	\$0.6009	78.7%	\$0.1280	1 - Screw	5,000	\$0.1280	\$639.959
27	3/8" - 16 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2 YZ8	FalconGrip	FA68036	8"-16x2-wt 3.52 pk	\$0.76	1	\$0.7620	78.7%	\$0.1623	1 - Screw	5,000	\$0.1623	\$811.530
28	3/8" - 16 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2.5 YZ8	FalconGrip	FA68038	"16x2.5-wt 4.27 pk	\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	5,000	\$0.2130	\$1,065.000
29	3/8" - 16 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3 YZ8	FalconGrip	FA68040	8"-16x3-wt 5.08 pk	\$1.23	1	\$1.2300	78.7%	\$0.2620	1 - Screw	5,000	\$0.2620	\$1,309.950
30	3/8" - 16 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3.5 YZ8	FalconGrip	FA68042	"-16x3.5-wt 5.83 pk	\$1.57	1	\$1.5700	78.7%	\$0.3344	1 - Screw	5,000	\$0.3344	\$1,672.050
31	5/16" - 18 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1 YZ8	FalconGrip	FA68017	6"-18x1-wt 2.77 pk	\$0.36	1	\$0.3558	78.7%	\$0.0758	1 - Screw	5,000	\$0.0758	\$378.927
32	5/16" - 18 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1.5 YZ8	FalconGrip	FA68019	6"-18x1.5-wt 3.82 pk	\$0.45	1	\$0.4534	78.7%	\$0.0966	1 - Screw	5,000	\$0.0966	\$482.871
33	5/16" - 18 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2 YZ8	FalconGrip	FA68021	6"-18x2-wt 4.91 pk	\$0.58	1	\$0.5778	78.7%	\$0.1231	1 - Screw	5,000	\$0.1231	\$615.357
34	5/16" - 18 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2.5 YZ8	FalconGrip	FA68023	6"-18x2.5-wt 3.0 pk	\$0.76	1	\$0.7632	78.7%	\$0.1626	1 - Screw	2,500	\$0.1626	\$406.404
35	5/16" - 18 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 3 YZ8	FalconGrip	FA68025	6"-18x3-wt 3.48 pk	\$0.94	1	\$0.9380	78.7%	\$0.1998	1 - Screw	5,000	\$0.1998	\$998.970
36	1/2" - 13 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1 YZ8	FalconGrip	FA68060	2"-13x1-wt 4.15 pk	\$1.00	1	\$1.0000	78.7%	\$0.2130	1 - Screw	2,500	\$0.2130	\$532.500
37	1/2" - 13 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.25 YZ8	FalconGrip	FA68061	"-13x1.25-wt 4.68 pk	\$1.09	1	\$1.0900	78.7%	\$0.2322	1 - Screw	2,500	\$0.2322	\$580.425
38	1/2" - 13 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.5 YZ8	FalconGrip	FA68062	"-13x1.5-wt 5.27 pk	\$1.21	1	\$1.2100	78.7%	\$0.2577	1 - Screw	2,500	\$0.2577	\$644.325
39	1/2" - 13 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2 YZ8	FalconGrip	FA68064	/2-13x2-wt 6.6 pk	\$1.49	1	\$1.4900	78.7%	\$0.3174	1 - Screw	5,000	\$0.3174	\$1,586.850

Exhibit A
FASTEN 16 - Pricing Page

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
40	1/2" - 13 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2.5 YZ8	FalconGrip	FA68066	-13x2.5-wt 7.99 pk	\$1.84	1	\$1.8400	78.7%	\$0.3919	1 - Screw	5,000	\$0.3919	\$1,959.600
41	1/2" - 13 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3 YZ8	FalconGrip	FA68068	2-13x3-wt 9.34 pk	\$2.23	1	\$2.2300	78.7%	\$0.4750	1 - Screw	5,000	\$0.4750	\$2,374.950
42	1/2" - 13 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3.5 YZ8	FalconGrip	FA68070	2-13x4-wt 5.38 pk	\$2.76	1	\$2.7600	78.7%	\$0.5879	1 - Screw	5,000	\$0.5879	\$2,939.400
43	1/2" - 13 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 4 YZ8	FalconGrip	FA68072	2-13x4-wt 6.06 pk	\$3.38	1	\$3.3800	78.7%	\$0.7199	1 - Screw	5,000	\$0.7199	\$3,599.700
44	5/8" - 11 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1 YZ8	FalconGrip	FA68094	8-11x1-wt 3.77 pk	\$1.76	1	\$1.7600	78.7%	\$0.3749	1 - Screw	5,000	\$0.3749	\$1,874.400
45	5/8" - 11 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1.5 YZ8	FalconGrip	FA68096	8-11x1.5-wt 4.52 pk	\$2.11	1	\$2.1100	78.7%	\$0.4494	1 - Screw	2,500	\$0.4494	\$1,123.575
46	5/8" - 11 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2 YZ8	FalconGrip	FA68098	8-11x2-wt 5.41 pk	\$2.51	1	\$2.5100	78.7%	\$0.5346	1 - Screw	2,500	\$0.5346	\$1,336.575
47	5/8" - 11 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2.5 YZ8	FalconGrip	FA68100	8-11x2.5-wt 6.56 pk	\$2.98	1	\$2.9800	78.7%	\$0.6347	1 - Screw	2,500	\$0.6347	\$1,586.850
48	5/8" - 11 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 3 YZ8	FalconGrip	FA68102	8-11x3-wt 7.59 pk	\$3.56	1	\$3.5600	78.7%	\$0.7583	1 - Screw	2,500	\$0.7583	\$1,895.700
49	3/4" - 10 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1 YZ8	FalconGrip	FA68111	4-10x1-wt 6.02 pk	\$3.12	1	\$3.1200	78.7%	\$0.6646	1 - Screw	2,500	\$0.6646	\$1,661.400
50	3/4" - 10 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1.5 YZ8	FalconGrip	FA68113	4-10x1.5-wt 7.07 pk	\$3.25	1	\$3.2500	78.7%	\$0.6923	1 - Screw	2,500	\$0.6923	\$1,730.625
51	3/4" - 10 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2 YZ8	FalconGrip	FA68115	4-10x2-wt 8.38 pk	\$3.77	1	\$3.7700	78.7%	\$0.8030	1 - Screw	2,500	\$0.8030	\$2,007.525
52	3/4" - 10 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2.5 YZ8	FalconGrip	FA68117	4-10x2.5-wt 9.67 pk	\$4.34	1	\$4.3400	78.7%	\$0.9244	1 - Screw	2,500	\$0.9244	\$2,311.050
53	3/4" - 10 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3 YZ8	FalconGrip	FA68119	4-10x3-wt 11.41 pk	\$4.96	1	\$4.9600	78.7%	\$1.0565	1 - Screw	2,500	\$1.0565	\$2,641.200
54	3/4" - 10 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3.5 YZ8	FalconGrip	FA68121	4-10x3.5-wt 5.23 pk	\$5.82	1	\$5.8200	78.7%	\$1.2397	1 - Screw	2,500	\$1.2397	\$3,099.150
55	3/4" - 10 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 4 YZ8	FalconGrip	FA68123	4-10x4-wt 5.79 pk	\$6.59	1	\$6.5900	78.7%	\$1.4037	1 - Screw	2,500	\$1.4037	\$3,509.175

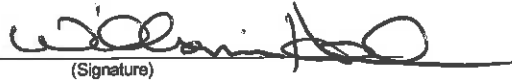
Total Bid Cost \$57,308.24

List of Discount Percentages:

**Exhibit A
FASTEN 16 - Pricing Page**

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description		Manufacturer	Mfg. #	Size/Wt	Catalogue Price	Units Provided for Catalogue Price	Unit Price	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price	Item Total Cost
(Use additional sheets if needed for number of discount percentages being offered.)														
			DISCOUNT PERCENTAGE											
1	Discount Percentage for All catalogue items		78.70 %											

VENDOR NAME: <u>Lawson Products, Inc.</u>		PHONE: <u>(773)304-5050</u>	
CONTRACT MANAGER: <u>Lisa Castanon</u> (Please print)		FAX: <u>(312)267-1734</u>	
		EMAIL: <u>govsales@lawsonproducts.com</u>	
AUTHORIZED REPRESENTATIVE: <u></u> (Signature)		<u>09/12/2016</u> (Date)	
AUTHORIZED REPRESENTATIVE: <u>William Holmes</u>			