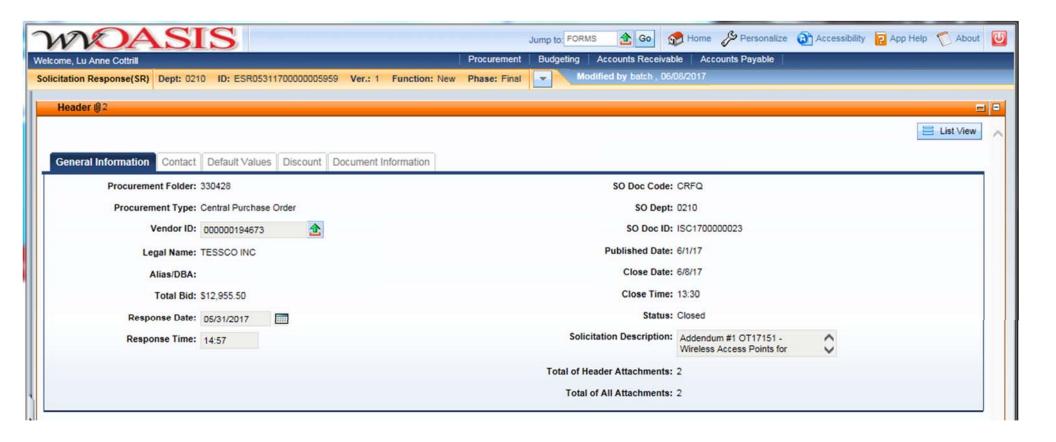
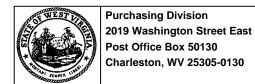


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 330428

Solicitation Description: Addendum #1 OT17151 - Wireless Access Points for Building "3

Proc Type: Central Purchase Order

 Date issued
 Solicitation Closes
 Solicitation Response
 Version

 2017-06-08 13:30:00
 SR
 0210 ESR05311700000005959
 1

VENDOR

000000194673

TESSCO INC

Solicitation Number: CRFQ 0210 ISC1700000023

Total Bid: \$12,955.50 **Response Date:** 2017-05-31 **Response Time:** 14:57:00

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|----------|------------|--------------|-----------------------------|
| 1 | 3.1.1 Aerohive AP130 (p/n AH-AP-130-AC-FCC), or equal | 45.00000 | EA | \$202.000000 | \$9,090.00 |

| Comm Code | Manufacturer | Specification | Model # | |
|-----------|--------------|---------------|---------|--|
| 43200000 | | | | |

Extended Description:

3.1.1 Aerohive AP130 (part number AH-AP-130-AC-FCC), or equal, contract item must meet or exceed the items listed: Must be plenum rated. Must be (2) radio 2x2:2 IEEE 802.11 a/b/g/n/ac. Must support (1) 10/100/1000 Mbit/s. Must be FCC (Federal Communications Commission) regulatory domain compliant. May be provided without power supply. Access points must be manageable by existing Aerohive manager(s) in use currently by the State. This indicates that the product provided must integrate into the existing system with no additional accommodations.

Comments: This item is considered special order; non-cancellable and non-returnable.

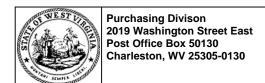
| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|----------|------------|-------------|-----------------------------|
| 2 | 3.1.2 Aerohive Hive Mgr License (p/n AH-HM-LIC-1AP) or equal | 45.00000 | EA | \$85.900000 | \$3,865.50 |

| Comm Code | Manufacturer | Specification | Model # | |
|-----------|--------------|---------------|---------|--|
| 43200000 | | | | |

Extended Description:

3.1.2 Aerohive Hive Manager License (part number AH-HM-LIC-1AP), or equal, contract item must meet or exceed the items listed: Any license must allow: proper operational functions of the hive manager, simple policy creation, firmware upgrades, configuration updates and monitoring from the existing Hive Manager solution's management interface. Any license must be recognized by the Hive Manager v6.8r7 or higher 6.x versions and authorize the access point(s) to receive configuration data from the Hive Manager. Any license must permit the gathering of performance metrics for all

Comments: This item is considered special order; non-cancellable and non-returnable.



State of West Virginia Request for Quotation 21 — Info Technology

Proc Folder: 330428

Doc Description: OT17151 - Wireless Access Points for Building "3"

Proc Type: Central Purchase Order

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2017-05-19
 2017-06-01 13:30:00
 CRFQ
 0210 ISC1700000023
 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

TESSCO Inc. 11126 McCormick Rd. Hunt Valley, MD 21031-1494 (800) 472-7373

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature X FEIN # 52-1868893 DATE May 31, 2017

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMAITON:

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology to establish a contract for the one time purchase of Wireless Access Points for Building 3 on the Capitol Complex in Charleston West Virginia.

| INVOICE TO | | SHIP TO | | | | | |
|--|---------|----------------------|----------------------|--|--|--|--|
| | | RECEIVING | | | | | |
| DEPARTMENT OF ADMINISTRATION | | DEPARTMENT OF ADMIN | ISTRATION | | | | |
| OFFICE OF TECHNOLOGY | | OFFICE OF TECHNOLOGY | OFFICE OF TECHNOLOGY | | | | |
| 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR | | 908 BULLITT ST | | | | | |
| CHARLESTON | WV25305 | CHARLESTON | WV 25301-1002 | | | | |
| US | | US | | | | | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|------------|-------------|
| 1 | 3.1.1 Aerohive AP130 (p/n AH-AP-130-AC-FCC), or equal | 45.00000 | EA | \$202.00 | \$9,090.00 |

| Comm Code | Manufacturer | Aerohive | Specification | Model # AH-AP-130-AC-FCC |
|-----------|--------------|----------|---------------|--------------------------|
| 43200000 | | | | |
| | | | | |

Extended Description:

3.1.1 Aerohive AP130 (part number AH-AP-130-AC-FCC), or equal, contract item must meet or exceed the items listed: Must be plenum rated. Must be (2) radio 2x2:2 IEEE 802.11 a/b/g/n/ac. Must support (1) 10/100/1000 Mbit/s. Must be FCC (Federal Communications Commission) regulatory domain compliant. May be provided without power supply. Access points must be manageable by existing Aerohive manager(s) in use currently by the State. This indicates that the product provided must integrate into the existing system with no additional accommodations.

| INVOICE TO | | SHIP TO | |
|--|------------|-----------------------|---------------|
| | | | |
| DEPARTMENT OF ADMIN | IISTRATION | DEPARTMENT OF ADMINIS | STRATION |
| OFFICE OF TECHNOLOGY | | OFFICE OF TECHNOLOGY | |
| 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR | | 908 BULLITT ST | |
| CHARLESTON | WV25305 | CHARLESTON | WV 25301-1002 |
| us | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|----------|------------|------------|-------------|
| 2 | 3.1.2 Aerohive Hive Mgr License (p/n AH-HM-LIC-1AP) or equal | 45.00000 | EA | \$85.90 | \$3,865.50 |

| Comm Code | Manufacturer Aerohive | Specification | Model # AH-HM-LIC-1AP |
|-----------|-----------------------|---------------|-----------------------|
| 43200000 | | | |
| 1 | | | |

Extended Description:

3.1.2 Aerohive Hive Manager License (part number AH-HM-LIC-1AP), or equal, contract item must meet or exceed the items listed: Any license must allow: proper operational functions of the hive manager, simple policy creation, firmware upgrades, configuration updates and monitoring from the existing Hive Manager solution's management interface. Any license must be recognized by the Hive Manager v6.8r7 or higher 6.x versions and authorize the access point(s) to receive configuration data from the Hive Manager. Any license must permit the gathering of performance metrics for all licensed access point(s). Any license must allow for the modification of access point(s).

SCHEDULE OF EVENTS

<u>Line</u> <u>Event Date</u>
1 Technical Questions Due 2017-05-25

| | Document Phase | Document Description | Page 3 | |
|---------------|----------------|--------------------------------------|--------|--|
| ISC1700000023 | Final | OT17151 - Wireless Access Points for | of 3 | |
| | | Building "3" | | |

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit A - Building "3" Wireless AP (OT17151)

Pricin□Pa□e

| Line Item Number | Item Name | Description | Alternative Item SKU | Alternative Item Name and Description | Unit of Measure | Quantity | | Extended Unit Price |
|---------------------|-------------------------------|--|----------------------|---------------------------------------|--------------------|-------------|--------|------------------------|
| | | Mandatory Contract Item Requirements | | | | | | |
| 3.1.1 | Aerohive AP130 | (□art num⊡er AH-AP-130-AC-FCC), or e⊡ual | | | each | 45 | 202.00 | 9,090.00 |
| 3.1.2 | Aerohive Hive Manager License | (⊑art num⊑er AH-HM-LIC-1AP), or e⊡ual | | | each | 45 | 85.90 | 3,865.50 |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | Total Bid F | Price | 12,955.50 |