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## Header @ 1

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## General Information

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Procurement Folder: 303622

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000195808

Legal Name: CARAHSOFT TECHNOLOGY CORP

Alias/DBA:

Total Bid: \$124,122.76

Response Date: 05/03/2017

Response Time: 11:01

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1700000020

Published Date: 5/1/17

Close Date: 5/3/17

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #3 Enterprise Vulnerability Management System

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

Proc Folder : 303622

Solicitation Description : Addendum #3 Enterprise Vulnerability Management System

Proc Type : Central Contract - Fixed Amt

| Date issued | Solicitation Closes    | Solicitation Response        | Version |
|-------------|------------------------|------------------------------|---------|
|             | 2017-05-03<br>13:30:00 | SR 0210 ESR05031700000005282 | 1       |

**VENDOR**

000000195808

CARAHSOFT TECHNOLOGY CORP

Solicitation Number: CRFQ 0210 ISC1700000020

Total Bid : \$124,122.76

Response Date: 2017-05-03

Response Time: 11:01:54

Comments:

**FOR INFORMATION CONTACT THE BUYER**

Stephanie L Gale  
(304) 558-8801  
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc   | Qty     | Unit Issue | Unit Price      | Ln Total Or Contract Amount |
|------|--|---------|------------|-----------------|-----------------------------|
| 1    | On-Premise Enterprise Vulnerability Management System (EVMS) | 1.00000 | LS         | \$58,947.940000 | \$58,947.94                 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

|                        |   |
|------------------------|---|
| Extended Description : | Support and Maintenance must be included for Year 1 of contract |
|------------------------|---|

**Comments:**    Lines 1-6 on Carahsoft Quote 9393482

| Line | Comm Ln Desc   | Qty     | Unit Issue | Unit Price      | Ln Total Or Contract Amount |
|------|--|---------|------------|-----------------|-----------------------------|
| 2    | Training (3.1.8.4) - (4) Adm. Seats, (2) Advanced Adm. Seats | 1.00000 | LS         | \$23,684.200000 | \$23,684.20                 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

|                        |  |
|------------------------|--|
| Extended Description : | Training (3.1.8.4) - (4) Adm. Seats, (2) Advanced Adm. Seats |
|------------------------|--|

**Comments:**    Lines 8-9 on Carahsoft Quote 9393482

| Line | Comm Ln Desc                                     | Qty     | Unit Issue | Unit Price      | Ln Total Or Contract Amount |
|------|--|---------|------------|-----------------|-----------------------------|
| 3    | Support and Maintenance (3.1.9) Year 2 - Renewal | 1.00000 | LS         | \$11,025.620000 | \$11,025.62                 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

|                        |  |
|------------------------|--|
| Extended Description : | Support and Maintenance (3.1.9) Year 2 - Renewal |
|------------------------|--|

**Comments:**    Lines 10-12 on Carahsoft Quote 9393482

| Line | Comm Ln Desc  | Qty     | Unit Issue | Unit Price      | Ln Total Or Contract Amount |
|------|---|---------|------------|-----------------|-----------------------------|
| 4    | Support and Maintenance (3.1.9)<br>Year 3 - Renewal | 1.00000 | LS         | \$11,456.900000 | \$11,456.90                 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

Extended Description : Support and Maintenance (3.1.9) Year 3 - Renewal

**Comments:** Lines 13-15 on Carahsoft Quote 9393482

| Line | Comm Ln Desc  | Qty     | Unit Issue | Unit Price      | Ln Total Or Contract Amount |
|------|---|---------|------------|-----------------|-----------------------------|
| 5    | Support and Maintenance (3.1.9)<br>Year 4 - Renewal | 1.00000 | LS         | \$11,902.840000 | \$11,902.84                 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

Extended Description : Support and Maintenance (3.1.9) Year 4 - Renewal

**Comments:** Lines 16-18 on Carahsoft Quote 9393482

| Line | Comm Ln Desc                                 | Qty     | Unit Issue | Unit Price     | Ln Total Or Contract Amount |
|------|--|---------|------------|----------------|-----------------------------|
| 6    | Installation Services (3.1.10) - (3)<br>Days | 1.00000 | LS         | \$7,105.260000 | \$7,105.26                  |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43233701  |              |               |         |

Extended Description : Installation Services (3.1.10) - (3) Days

**Comments:** Lines 7 on Carahsoft Quote 9393482

## GOVERNMENT PRICE QUOTATION



CONFIDENCE: SECURED

## Carahsoft Technology Corp

CARAHSOFT TECHNOLOGY CORP

1860 MICHAEL FARADAY DRIVE | SUITE 100 | RESTON, VIRGINIA 20190

PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (877) 878-7468

WWW.CARAHSOFT.COM/TRIPWIRE | TRIPWIRE@CARAHSOFT.COM

carahsoft®

**TO:** Josh Spence  
State of West Virginia  
1900 Kanawha Boulevard East  
BLDG 5 10th Floor  
Charleston, WV 25305-0009

**FROM:** Tyler Nelson  
Tripwire Government Solutions Team  
at Carahsoft Technology Corp.  
1860 Michael Faraday Drive  
Suite 100  
Reston, Virginia 20190

**EMAIL:** joshua.d.spence@wv.gov

**EMAIL:** Tyler.Nelson@Carahsoft.com

**PHONE:** (304) 558-8801 **FAX:**

**PHONE:** (703) 889-9808 **FAX:** (703) 871-8505

**TERMS:** FTIN: 52-2189693  
Shipping Point: FOB Destination  
Credit Cards: VISA/MasterCard/AMEX  
Remit To: Same as Above  
Payment Terms: Net 30 (On Approved Credit)  
Cage Code: 1P3C5  
DUNS No: 088365767  
Sales Tax May Apply

**QUOTE NO:** 9393482  
**QUOTE DATE:** 05/03/2017  
**QUOTE EXPIRES:** 06/02/2017  
**RFQ NO:**  
**SHIPPING:** GROUND  
**TOTAL PRICE:** \$124,122.76

**TOTAL QUOTE:** \$124,122.76

| LINE NO.   | PART NO.        | DESCRIPTION  | LIST PRICE  | QUOTE PRICE | QTY   | EXTENDED PRICE |
|--|-----------------|--|-------------|-------------|-------|----------------|
| <b>LICENSES AND SUPPORT FOR YEAR 1</b>           |                 |  |             |             |       |                |
| 1  | 500100-00-30000 | IP360 - License (per IP)   | \$5.67      | \$1.22      | 30000 | \$36,600.00    |
| 2  | 500225-00       | VnE Manager Ev - License<br>TripWire - 500225-00   | \$34,750.00 | \$7,473.12  | 1     | \$7,473.12     |
| 3  | 500210-00       | Device Profiler Ev - License<br>TripWire - 500210-00                                       | \$4,495.00  | \$966.67    | 4     | \$3,866.68     |
| 4  | 500100-02-30000 | IP360 - Enterprise Support For 12 Month(s)   | \$1.30      | \$0.28      | 30000 | \$8,400.00     |
| 5  | 500225-02       | VnE Manager Ev - Enterprise Support<br>TripWire - 500225-02                                | \$7,992.50  | \$1,718.82  | 1     | \$1,718.82     |
| 6  | 500210-02       | Device Profiler Ev - Enterprise Support<br>TripWire - 500210-02                            | \$1,033.85  | \$222.33    | 4     | \$889.32       |
| <b>LICENSES AND SUPPORT FOR YEAR 1 SUBTOTAL:</b> |                 |  |             |             |       | \$58,947.94    |
| <b>INSTALLATION</b>                              |                 |  |             |             |       |                |
| 7  | 900912-90       | TW Services-Tier 1 Consultant Services (per day<br>T&E additional)<br>TripWire - 900912-90 | \$2,500.00  | \$2,368.42  | 3     | \$7,105.26     |
| <b>INSTALLATION SUBTOTAL:</b>                    |                 |  |             |             |       | \$7,105.26     |
| <b>TRAINING</b>                                  |                 |  |             |             |       |                |
| 8  | 900912-90       | TW Services-Tier 1 Consultant Services (per day<br>T&E additional)<br>TripWire - 900912-90 | \$2,500.00  | \$2,368.42  | 4     | \$9,473.68     |
| 9  | 905010-90       | Training-IP360/CCM-eLearning-IP360/CCM/SIH<br>Foundation<br>TripWire - 905010-90           | \$3,750.00  | \$3,552.63  | 4     | \$14,210.52    |

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WWW.CARAHSOFT.COM/TRIPWIRE | TRIPWIRE@CARAHSOFT.COM

| LINE NO.                 | PART NO.  | DESCRIPTION   | LIST PRICE | QUOTE PRICE | QTY   | EXTENDED PRICE |
|--------------------------|-----------|---|------------|-------------|-------|----------------|
| TRAINING SUBTOTAL:       |           |   |            |             |       | \$23,684.20    |
| YEAR 2 RENEWAL           |           |   |            |             |       |                |
| 10                       | 500210-04 | Device Profiler Ev - Enterprise Support Renewal<br>TripWire - 500210-04 | \$1,033.85 | \$223.82    | 4     | \$895.28       |
| 11                       | 500225-04 | VnE Manager Ev - Renewal Enterprise Support<br>TripWire - 500225-04     | \$7,992.50 | \$1,730.34  | 1     | \$1,730.34     |
| 12                       | 500100-04 | IP360 - Renewal Enterprise Support<br>TripWire - 500100-04              | \$8.31     | \$0.28      | 30000 | \$8,400.00     |
| YEAR 2 RENEWAL SUBTOTAL: |           |   |            |             |       | \$11,025.62    |
| YEAR 3 RENEWAL           |           |   |            |             |       |                |
| 13                       | 500210-04 | Device Profiler Ev - Enterprise Support Renewal<br>- 500210-04          | \$1,033.85 | \$235.01    | 4     | \$940.04       |
| 14                       | 500225-04 | VnE Manager Ev - Renewal Enterprise Support<br>- 500225-04              | \$7,992.50 | \$1,816.86  | 1     | \$1,816.86     |
| 15                       | 500100-04 | IP360 - Renewal Enterprise Support<br>- 500100-04                       | \$8.31     | \$0.29      | 30000 | \$8,700.00     |
| YEAR 3 RENEWAL SUBTOTAL: |           |   |            |             |       | \$11,456.90    |
| YEAR 4 RENEWAL           |           |   |            |             |       |                |
| 16                       | 500210-04 | Device Profiler Ev - Enterprise Support Renewal<br>- 500210-04          | \$1,036.68 | \$247.45    | 4     | \$989.80       |
| 17                       | 500225-04 | VnE Manager Ev - Renewal Enterprise Support<br>- 500225-04              | \$8,014.40 | \$1,913.04  | 1     | \$1,913.04     |
| 18                       | 500100-04 | IP360 - Renewal Enterprise Support<br>- 500100-04                       | \$8.33     | \$0.30      | 30000 | \$9,000.00     |
| YEAR 4 RENEWAL SUBTOTAL: |           |   |            |             |       | \$11,902.84    |
| SUBTOTAL:                |           |   |            |             |       | \$124,122.76   |

PLEASE SEND ALL ORDERS TO: OMTeam@carahsoft.com

TOTAL PRICE: \$124,122.76

TOTAL QUOTE: \$124,122.76