



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 11

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 303622

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0210

Vendor ID: 000000190047

SO Doc ID: ISC1700000020

Legal Name: NETWORK INNOVATION SOLUTIONS CORP

Published Date: 5/1/17

Alias/DBA:

Close Date: 5/3/17

Total Bid: \$298,166.80

Close Time: 13:30

Response Date: 05/01/2017

Status: Closed

Response Time: 15:35

Solicitation Description: Addendum #3 Enterprise Vulnerability Management System

Total of Header Attachments: 11

Total of All Attachments: 11



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 303622

Solicitation Description : Addendum #3 Enterprise Vulnerability Management System

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2017-05-03 13:30:00	SR 0210 ESR05011700000005233	1

VENDOR

000000190047

NETWORK INNOVATION SOLUTIONS CORP

Solicitation Number: CRFQ 0210 ISC1700000020

Total Bid : \$298,166.80

Response Date: 2017-05-01

Response Time: 15:35:29

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale
(304) 558-8801
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	On-Premise Enterprise Vulnerability Management System (EVMS)	1.00000	LS	\$85,000.000000	\$85,000.00

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description : Support and Maintenance must be included for Year 1 of contract

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Training (3.1.8.4) - (4) Adm. Seats, (2) Advanced Adm. Seats	1.00000	LS	\$12,000.000000	\$12,000.00

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description : Training (3.1.8.4) - (4) Adm. Seats, (2) Advanced Adm. Seats

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Support and Maintenance (3.1.9) Year 2 - Renewal	1.00000	LS	\$64,405.600000	\$64,405.60

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description : Support and Maintenance (3.1.9) Year 2 - Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Support and Maintenance (3.1.9) Year 3 - Renewal	1.00000	LS	\$64,405.600000	\$64,405.60

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description : Support and Maintenance (3.1.9) Year 3 - Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Support and Maintenance (3.1.9) Year 4 - Renewal	1.00000	LS	\$64,405.600000	\$64,405.60

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description :	Support and Maintenance (3.1.9) Year 4 - Renewal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Installation Services (3.1.10) - (3) Days	1.00000	LS	\$7,950.000000	\$7,950.00

Comm Code	Manufacturer	Specification	Model #
43233701			

Extended Description :	Installation Services (3.1.10) - (3) Days

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: ISC 170000020

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

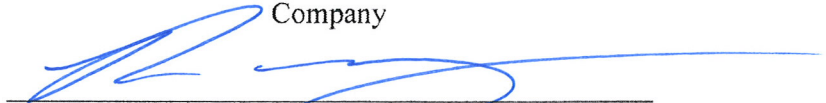
(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Network Innovation Solutions

Company



Authorized Signature

4-27-17

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: TSC 17 000000 20

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

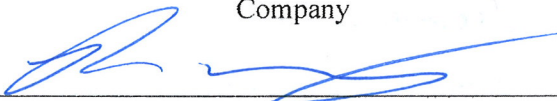
Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Network Innovation Solutions
Company


Authorized Signature

4-27-17
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Thomas CTO
(Name, Title)

(Printed Name and Title)


4300 1st Ave Nitro, WV 25143
(Address)

304-781-2285 / 304-781-2281
(Phone Number) / (Fax Number)

JThomas@gonis.us
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Network Innovation Solutions
(Company)

 Robert Whitley CEO
(Authorized Signature) (Representative Name, Title)

(Printed Name and Title of Authorized Representative)

4-27-17
(Date)

304-781-2282 304-781-2281
(Phone Number) (Fax Number)

Item Description	Quantity	Unit of Measure	Unit Cost
Perpetual Software License for Enterprise Vulnerability Management System (EVMS - sections 3.1.1 - 3.1.7) for up to 30,000 IP Addresses (no hardware). (12) Months of software support and maintenance included.	1	Lump Sum	85000
Training (3.1.8.4): (4) seats for administrator training / (2) seats for advanced administrator training.	1	Lump Sum	12000
Installation and Configuration Remote Support Services (3.1.10) for (3) days.	1	Lump Sum	7950
Optional - Year 2 Support and Maintenance (3.1.9.1.2)	1	Lump Sum	64405.6
Optional - Year 3 Support and Maintenance (3.1.9.1.2)	1	Lump Sum	64405.6
Optional - Year 4 Support and Maintenance (3.1.9.1.2)	1	Lump Sum	64405.6
Total			\$298,166.80

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. ☒ **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. ☒ **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. ☒ **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Network Innovation Solutions

Signed: _____

Date: 4-27-17

Title: CEO

Nexpose Advanced Certified Administrator

What is it?

A two-day interactive class covering advanced topics for extending and integrating the Nexpose Vulnerability Management System, as well as techniques for analyzing the wealth of data the product provides.

The course can be presented in a **virtual classroom**, which is staged on a Rapid7 remote lab, or **on-site** in your training facility.

Who is the audience?

Geared toward a more technical audience, this hands-on training session is perfect for individuals who have been supporting Nexpose for some time, those tasked with supporting 3rd-party product integrations or customers needing a deeper understanding of Nexpose data.

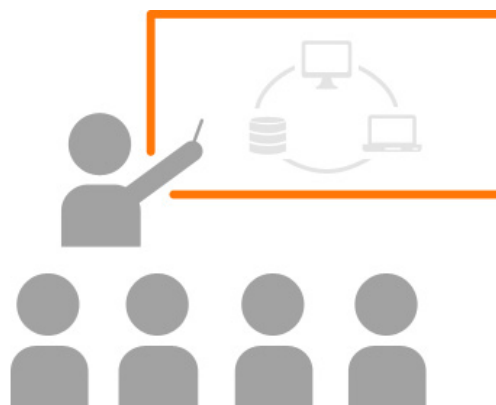
What are the prerequisites?

Ideally, attendees should have experience with the following:

- Nexpose Certified Administrator course
- Basic understanding of Database Management Systems (DBMS)
- Basic understanding of Structured Query Language (SQL)
- Basic understanding of programming/scripting logic and concepts
- Prior experience writing scripts, helpful (preferably Ruby)

What is the course content?

- SQL Query Reports – Attendees will be exposed to the underlying reporting data model and learn to create custom queries for export
- Nexpose API – Attendees will be exposed to Nexpose automation capabilities using the API, and will learn to interact with the API to perform routine tasks.
- Scripting with the Nexpose Ruby Gem – Attendees will learn the basics of Ruby scripting and how to leverage the Nexpose Gem to automate routine tasks and extend functionality.
- Nexpose Best Practices – Attendees will learn tips and tricks to tune and optimize Nexpose to achieve the best performance and results.
- Advanced Troubleshooting - Attendees will learn the various ways to troubleshoot Nexpose issues.



Course Agenda

The course includes a combination of lecture, demonstrations, and lab exercises giving the learner the opportunity hear, see and engage in activities.

Day 1

- Site Strategy Best Practices
- Asset Group Best Practices
- RealContext Best Practices
- Boolean Logic with Dynamic Asset Groups and Asset Tags
- Tuning the PostgreSQL Database
- Tuning Scan Templates
- Advanced Troubleshooting/Diagnostics
- Intro/Overview to SQL
- Understand the Nexpose Reporting Data Model
- Manipulate data with Pivot Tables and Charts

Day 2

- API Architecture and Requirements
- Perform the following tasks through the API:
 - Authenticate to the API
 - Perform a Site Listing
 - Initiate a Scan on a Site
 - Logout of the API
- Overview of the Nexpose Gem and Documentation
- Object Oriented Programming Overview
- Anatomy of a Script
- Ruby Basics

What is the cost?

- Open-enrollment class - \$2,000 per student
- On-site class - \$7,000 per course plus travel & expenses, up to 5 attendees
- Applicable CPEs: 16

Want to get started?

Call: 866.7.RAPID7

Email: sales@rapid7.com

Schedule: <http://www.rapid7.com/services>

Nexpose Certified Administrator: Introduction to Nexpose

What is it?

Are you a security professional that doesn't quite know where to begin getting an understanding of what kind of devices are in your environment, or how vulnerable some of them may be? Are you looking to deploy new vulnerability management software for your organization or just personal use? This two-day interactive class, led by a Rapid7 Security Consultant, will walk you through some basic to intermediate product features, best security practices, and techniques for vulnerability scanning various devices within a typical network environment.

The **virtual** class, which is hosted on a Rapid7 lab and delivered remotely, culminates in several exercises where users can apply learning in a fun, yet educational, simulation against multiple scenario driven target environments.

Customers who participate in Training **on-site** will experience hands-on opportunities to apply learned skills in a fun, yet educational, scenario in their own environment. The end result will be a strong understanding of Nexpose and how to use it to address your own network security goals.

All participants will have access to the **Nexpose Certified Administrator Exam** as part of their training program. Leverage the knowledge gained as part of the class to become a certified specialist and stand out from the crowd!

Who is the audience?

Geared toward security professionals who have little to no Nexpose experience, this hands-on training session is perfect for individuals within an organization who have been tasked with creating a security program from the ground up, or migrating from a different vulnerability management tool. Often over-taxed and under resourced, enabling security professionals the ability to learn how to use Nexpose will greatly enhance your understanding of your network. Those interested in automating your scanning and retrieving comprehensive reports for easy analysis will find this course a perfect fit.

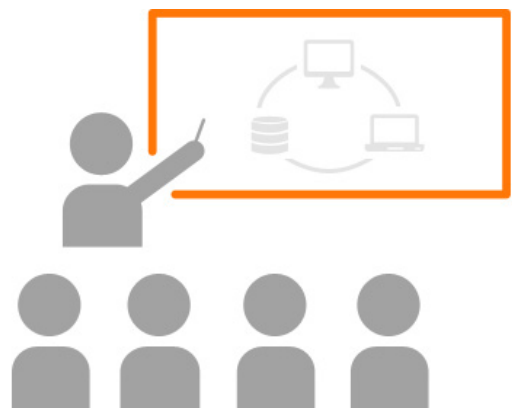
What are the prerequisites?

Ideally, attendees should have experience with the following:

- Experience with Windows® and Linux Operating Systems
- Basic knowledge of network protocols
- Basic knowledge of IPv4 address spacing
- Vulnerability management system knowledge

What is the course content?

- Introduction to Nexpose
 - What is Nexpose and what are the main product components?
- Install
 - Requirements and recommendations
 - Performing a console backup
 - Installing and pairing a scan engine
- Operate
 - Getting Started with the console
 - Viewing results
 - Setting up sites
 - Running manual scans
 - Reporting on the environment



- Administer
 - Managing users, roles, and permissions
 - Managing scan credentials
 - Tuning scans
 - Creating custom report templates
 - Managing users
 - Creating custom scan and report templates

Course Agenda

Day 1

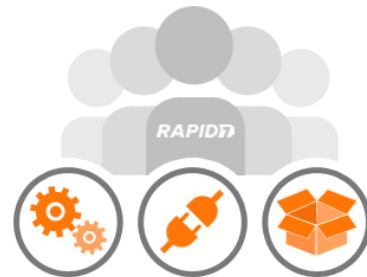
The first day will focus on vulnerability management methodology to give the attendee a refresher in the basic concepts and workflow of a standard vulnerability management program. During this session, we will complete a practical walkthrough of the Nexpose graphical user interface. Once an understanding of the Nexpose software is established attendees can progress to a number of activities to actually use the tool for scanning.

- Lecture – Introduction to Nexpose and the Architecture
- Activity – Restoring a backup
- Activity – Installing and pairing a scan engine
- Lecture – The Eight Scan Steps
- Activity – Creating a custom scan template and credentials
- Lecture – Slicing & Dicing – Organizing Your Data
- Activity – Running manual scans

Day 2

After working through the activities of day 1, the attendees will have a strong understanding of Nexpose capabilities and can progress into more advanced labs. Day 2 will consist of lab and lecture and will conclude with outlying questions and delving into topics that may be specific to your particular environment.

- Lecture – Planning Your Deployment
- Lecture – Navigating the user interface
- Activity – Creating custom report templates and reporting
- Lecture – Vulnerability and Risk Scoring
- Lecture – Vulnerability Management
- Lecture – Administrative Overview
- Activity – Managing users



What is the cost?

- Open-enrollment class - \$2,000 per student
- On-site class - \$7,000 per course plus travel & expenses, up to 5 attendees
- Applicable CPEs: 16

Want to get started?

Call: 866.7.RAPID7

Email: sales@rapid7.com

Schedule: <http://www.rapid7.com/services>

Rapid7 Nexpose Deployment Services: Basic Package

Rapid7 Nexpose is purpose-built to help your security team manage vulnerabilities all the way through to remediation. Our users continuously find Nexpose easy to deploy and use, with rapid time-to-value a key goal. Rapid7's Deployment Services are tailored to operationalize your Vulnerability Management program by leveraging our leading vulnerability management solution, Nexpose. Our Security Consultants are field experts with years of security experience to help you extract the maximum value from the solution.

We augment your Nexpose deployment by configuring it to meet your business needs, automating processes, and developing reporting workflows to provide the necessary insight to improve your security posture. Working directly with your team and your current tools, we help you align Nexpose with best practices we've learned through our thousands of customers. With Rapid7 Nexpose Deployment Services you'll make the best use of valuable budget dollars and set your team up for ultimate success.

Days

- Up to 3

Overview

- Setup and quick product feature overview

Primary Goals

- Set up Nexpose using Rapid7's suggested best practices (up to 5K live endpoints)
- Configure authenticated scanning
- Walk through Nexpose's built-in reports
- Establish a workflow for backup/restore of the Nexpose Console

The Hard Deliverable

- As-Built Guide

The Methodology

- Phase I - Architecture
 - » Mapping out the placement, resource requirements, and connectivity for the Nexpose Console and Scan Engines
- Phase II - Configuration
 - » Scan Engine pairing
 - » Best practice setups of Sites, Asset Groups, Tags, and Users
 - » Scan template tuning based on environment and scan preferences
- Phase III - Scanning
 - » Overview of the best methodology to adopt when performing authenticated/credentialed scans
 - » Ensuring devices are being authenticated appropriately
- Phase IV - Reporting
 - » Walk through Nexpose's built-in reports to understand the different reporting details that are available

- Phase V - Maintenance
 - » Automation of backup and maintenance tasks
 - » Setting up a process for disaster recovery
- Phase VI - Documentation
 - » Documentation that encompasses the architecture, deployment design and any automation workflows.

Requirements

Rapid7 Requirements

The following includes responsibilities of Rapid7:

- Provide consultant(s) with adequate training and certifications to conduct the Services.
- Provide the appropriate hardware and software to perform the Services.
- Work with the Client appointed project manager to schedule the work.
- Complete all deliverables and documents.

Customer Requirements

The following includes the responsibilities of Client to be performed prior to the engagement:

- Designate a Project Manager to work with Rapid7. Where onsite services are necessary, the Project Manager will arrange for access to the business site during normal business hours.
- Ensure all key network, security, or other Client personnel are accessible for interview or meetings as necessary for services.
- Provide Rapid7 with a list of relevant documentation (i.e., policies, procedures, diagrams, flow charts, etc.) necessary for Services, prior to the commencement of Services.
- Deployment
 - » Pre-Engagement checklist (will be provided during Intro call) is complete by start of deployment.
 - » Client to provide Rapid7 consultant with remote access, through GoToMeeting or equivalent, to Nexpose Console (command line and UI) for remote engagements.
 - » Client has a dedicated resource(s) available to work with Rapid7 consultant during working hours of deployment.
 - » Client will have change control approvals in place to allow for both discovery and vulnerability (authenticated/unauthenticated) scans during deployment engagement.

Terms and Conditions

Services are performed between standard business hours, 8:30 AM to 5:00 PM local time, Monday through Friday, excluding nationally observed holidays, and in contiguous business days once commenced unless otherwise agreed upon in advance. Rapid7 will provide final deliverables no later than 10 business days from completion of work.

Rapid7 requires written confirmation ten (10) business days prior to scheduled Services for cancellation or postponement of Services. If fewer than the ten (10) business days' notice is given, only the portion of the Services falling after the ten (10) day notice period may be available for rescheduling. Client understands that Rapid7 must allocate resources in advance and that if Client cancels the Services within 10 business days of the Services' scheduled start date Rapid7 would suffer damages and costs. Accordingly, in the event Client cancels the start date of the Services in each case within 10 business days of the Services' scheduled start date, Client shall remain responsible for, as an early termination fee and not as a penalty, the portion of the Services that were canceled without the required ten (10) day notice.

Pricing is for all tasks defined by this Service, will be itemized in a Rapid7 quotation, based on the established terms and conditions between the client and Rapid7. Service fees are non-refundable and good for a period of twelve (12) months from the effective date of the aforementioned quotation.

nexpose

Act at the Moment of Impact

It's a race. You against the vulnerabilities living in your network. And this race happens in real-time, not just during a scanning window.

Vulnerabilities pop up every day in various forms, so you need constant intelligence to discover them, locate them, prioritize them for your business, act at the moment of impact, and confirm your exposure has been reduced. With Nexpose, you can feel confident each day that you have helped to protect your organization, customers, and co-workers.

VULNERABILITY MANAGEMENT THAT'S AS LIVE AS YOUR NETWORK, TO REDUCE TODAY'S RISKS TODAY

Nexpose lives in the now

Live Monitoring that's as dynamic as your network transforms your data into a live action plan, moving you beyond the trap of passive scanning and CVSS-only scoring.

Nexpose thinks like an attacker

Advanced Exposure Analytics finds vulnerabilities and prioritizes them based on what will be exploited first, so you can avoid the list of stale alerts.

Nexpose provides a live scoreboard

Liveboards, not dashboards, immediately show whether you are winning or losing.

Nexpose workflow gets the job done

Make IT your best friend with the context they need and an adaptive Remediation Workflow (Beta) to manage and analyze progress.

Act at the moment of impact

Nexpose Live Monitoring and Adaptive Security gives your vulnerability management program fresh data, granular risk scores, and knowledge of what attackers look for, so you can act as change happens.

Live Monitoring of exposures: Gather fresh data and automatically assess for change and exposures, reducing remediation to a matter of minutes with a live view into vulnerabilities as they happen.

Agents and Adaptive: Benefit from Live Monitoring of exposures, whether using Adaptive Security or Rapid7 Agents (Beta), to free yourself from the 'scan and wait' trap.

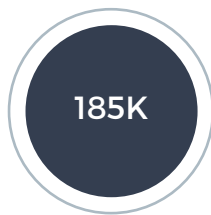
Implement secure configurations: Harden your systems based on industry best practices like CIS and DISA STIG to start getting your network in shape.

Adapt to your changing environment: Using Nexpose Adaptive Security, automatically detect and scan new devices as they enter your network and identify which devices have critical vulnerabilities as soon as they're released.

Scalability is key: Whether you're a small startup or need to scan 1,000,000 IPs every day, Nexpose's distributed architecture and advanced discovery capabilities (including integration with VMware and DHCP) make it easy to manage vulnerability management programs of any size. Plus, our services team can set everything up for you, while you focus on what matters – security.



75K



185K

Get enterprise-class protection with up-to-date scans for over 75,000 vulnerabilities and 185,000 checks across your network.

ANALYTICS THAT THINK LIKE AN ATTACKER

Vulnerabilities are not all equal, and they shift based on unique aspects of your ever-changing network. Knowing which vulnerability is most threatening requires fresh data and more than a list of old scan alerts with CVSS scores. You need an ever-present action plan customized to your business.

Advanced Exposure Analytics: Nexpose translates decades of attacker knowledge into a proven analytics library. Fueled by fresh data, via agents or Adaptive Security, Nexpose Exposure Analytics spots change as it happens and automatically prioritizes where to look, so you act confidently and quickly.

Risk scores without the wait: CVSS doesn't change, attackers do, and you can't wait for a CVSS score to take action. Nexpose is the only scanner that looks at exploit exposure, malware availability, and age to prioritize vulnerabilities as an attacker would.

Close the vulnerability loop and confirm the fix was made: Integrate Nexpose with Metasploit, the most widely used penetration testing framework in the world, for real-time validation of which systems are exposed and which controls are working.

Use innovative research for an innovative security program: Tap into Rapid7's Project Sonar to understand what external network doors you're missing, and subscribe to our threat feeds to quickly scan for and address dangerous new vulnerabilities.

LIVEBOARDS SHOW YOU THE SCORE, FROM COMPLIANCE TO PROGRESS

Nexpose transforms your exposure management data into detailed visualizations so you can focus resources and easily share each action with security, IT, compliance, and the C-Suite.

Liveboards, not just dashboards: Most dashboards are glorified infographics—static and data-driven—and they often require you to wait for scans with a long refresh rate. Nexpose Liveboards show if you are winning or losing, using live data and accessible analytics so you can visualize, prioritize, assign, and fix your exposures.

Simplify compliance and report with ease: Show auditors how your environment has changed over time, demonstrating how you're compliant against PCI DSS, NERC CIP, FISMA (USGCB/FDCC), HIPAA/HITECH, Top 20 CSC, DISA STIGS, and CIS standards for risk, vulnerability, and configuration management.

Tell your story and show progress: Easily build reports to communicate the overall vulnerability management program to multiple audiences from IT and compliance to the C-Suite.

Simplify compliance and report with ease: Show auditors how your environment has changed over time, demonstrating how you're compliant against PCI DSS, NERC CIP, FISMA (USGCB/FDCC), HIPAA/HITECH, Top 20 CSC, DISA STIGS, and CIS standards for risk, vulnerability, and configuration management.

Tell your story and show progress: Easily build reports to communicate the overall vulnerability management program to multiple audiences from IT and compliance to the C-Suite.

MAKE IT YOUR BEST FRIEND AND BOOST PRODUCTIVITY

Manual remediation has failed. Sending stale alerts to IT and hoping things get done usually leads to friction between teams and no improvement to security. Nexpose Remediation Workflow converts vulnerability data into action, helping you integrate with the people, teams, and technology that get the job done.

Plan, follow, execute, and track remediation: Show your team exactly what to fix and why. Prioritize based on likelihood of use in an attack; so if you can only fix 10 things today, you know you're fixing the right things.

Play well with all your security tools: Nexpose is a data-rich resource that can amplify the other solutions in your stack, from a SIEM and firewalls to a ticketing system. Only Nexpose integrates with 50+ other leading technologies; and with the Nexpose open API, your existing data can make your other tools even more valuable.

Asset organization: Tag assets by location and ownership to easily see who owns what. Mark the assets that matter most to your company as critical to automatically increase their risk score and put them atop your remediation reports.

“Verdict: For a large enterprise – really, no matter how large – this product is well worth your consideration. It brings the power of significant functionality with a history of reliability and excellent support options.”

- SC Magazine

GET STARTED TODAY

Call: 866.7.RAPID7

Email: sales@rapid7.com

Try: www.rapid7.com/nexpose



RFQ No. JSC 1700000020

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Network Innovation Solutions

Authorized Signature: [Signature] Date: 4-27-17

State of WV

County of Carroll, to-wit:

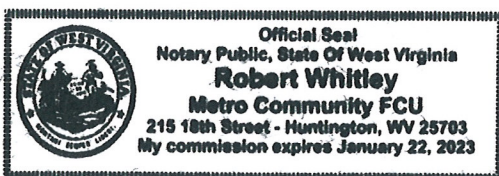
Taken, subscribed, and sworn to before me this 27 day of April, 20 17

My Commission expires 1-22, 20 23

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 07/01/2012)



ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: ISC 1700000620

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

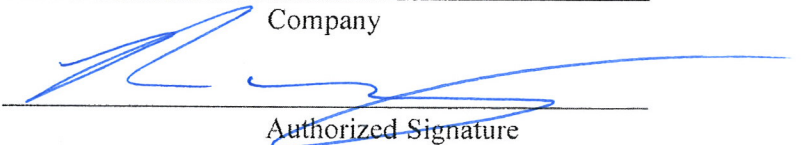
(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Network Innovation Solutions

Company



Authorized Signature

5-1-17

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012