



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#)

Procurement Folder: 244612

Procurement Type: Central Master Agreement

Vendor ID: VS0000005409

Legal Name: Beacon Systems Inc

Alias/DBA:

Total Bid: \$1,320,000.00

Response Date: 12/08/2016

Response Time: 11:38

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1700000010

Published Date: 11/28/16

Close Date: 12/8/16

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #2 Technical Staffing Services (OT1717)

Total of Header Attachments: 5

Total of All Attachments: 5



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 244612

Solicitation Description : Addendum #2 Technical Staffing Services (OT1717)

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-12-08 13:30:00	SR 0210 ESR12071600000002615	1

VENDOR

VS0000005409

Beacon Systems Inc

Solicitation Number: CRFQ 0210 ISC1700000010

Total Bid : \$1,320,000.00

Response Date: 2016-12-08

Response Time: 11:38:02

Comments:

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale
(304) 558-8801
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	IT Project Coordinator/Business Analyst	2000.00000	HOUR	\$60.000000	\$120,000.00

Comm Code	Manufacturer	Specification	Model #
80101604			

Extended Description : IT Project Coordinator/Business Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	IT Project Manager	2000.00000	HOUR	\$65.000000	\$130,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description : IT Project Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior IT Project Manager	2000.00000	HOUR	\$70.000000	\$140,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description : Senior IT Project Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Microsoft Office Specialist Trainer	2000.00000	HOUR	\$55.000000	\$110,000.00

Comm Code	Manufacturer	Specification	Model #
80101507			

Extended Description : Microsoft Office Specialist Trainer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cyber Security Auditor	2000.00000	HOUR	\$85.000000	\$170,000.00

Comm Code	Manufacturer	Specification	Model #
80101507			

Extended Description :	Cyber Security Auditor
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Firewall Administrator	2000.00000	HOUR	\$70.000000	\$140,000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description :	Firewall Administrator
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Network Engineer	2000.00000	HOUR	\$60.000000	\$120,000.00

Comm Code	Manufacturer	Specification	Model #
80111610			

Extended Description :	Network Engineer
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	VoIP Engineer	2000.00000	HOUR	\$65.000000	\$130,000.00

Comm Code	Manufacturer	Specification	Model #
80101507			

Extended Description :	VoIP Engineer
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Windows Server System Administrator	2000.00000	HOUR	\$65.000000	\$130,000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description :	Windows Server System Administrator
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	RedHat Linux Server System Administrator	2000.00000	HOUR	\$65.000000	\$130,000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description :	RedHat Linux Server System Administrator
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Past Performances

Beacon Systems, Inc

No.	Client Name
1	<p>17th Judicial Court of Florida Orlando Garcia Phone: 954-831-5644 Email: ogarcia@17th.flcourts.org Address: 201 SE 6th Street, Suite 895, Fort Lauderdale, FL 33301</p>
2	<p>NASA/Goddard Space Flight Center Israel Moya Phone: 301-286-3513 Email: israel.a.moya@nasa.gov Address: 8800 Greenbelt Road Greenbelt, MD 20771</p>
3	<p>County of San Diego Murali Pasumarthi Phone: (754) 264-3298 Email: mpasumarthi@hotmail.com Address: 5469 Kearny Villa Road, Suite 201 San Diego, CA. 92101</p>
4	<p>State of Virginia Patricia Bowler Phone: (804) 288-4246 Email: patricia.bowler@compaid.com Address: 109 Governor Street, Richmond, VA 23219</p>
5	<p>State of Oregon Jennifer Buch Phone: (770) 903-9990 Email: JenniferB@Covendis.com Address: 200 Walker Street, Suite B, Atlanta, GA 30313</p>
6	<p>State of Rhode Island Debbie St. Hilaire Phone: (401) 462-4748 Email: Debbie.StHilaire@DoIT.ri.gov Address: 50 Service Avenue, Warwick, RI 02886</p>
7	<p>United States Department of Agriculture (USDA) Ron Penrose Phone: (406) 329-3979 Email: rpenrose@fs.fed.us Address: Building 24, Fort Missoula, MT 59804</p>

Technical Staffing Services (OT1717)

CRFQ : ISC1700000010

Proposal Response

ISO 9001: 2008 CERTIFIED/ DCAA AUDITED



Submitted to:

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

Offer Due Date / Local Time:

12-08-2016 / 1:30 PM EST

POC: Vinod Reddi, COO
9900 W. Sample Road, Suite 400A
Coral Springs, FL 33065
vreddi@beacongov.com
(954) 426-1171

Submitted by
BEACON SYSTEMS, INC.



COVER LETTER

December 8st , 2016

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305

Subject: Response to CRFQ: ISC1700000010, "Technical Staffing Services (OT1717)"

Dear Ms. Gale:

Beacon Systems (BeaconGov) Inc. is pleased to submit this proposal to the **State of West Virginia, Purchasing Division (State)** to provide Technical Staffing Services.

BeaconGov has a demonstrated history of quality performance in the Federal, State and Local sectors. We have provided on-site professional and support staff services for the Civilian, military and major DOD contractors. We diligently conduct background investigations on all of our employees to ensure client confidence and to safeguard the integrity of our company.

BeaconGov is an established woman owned and ISO 9001/ ISO 20000 Certified company, committed to the provision of out-standing services to every segment of government. Our proposal in response to this requirement is attached for your review and consideration.

MISSION: To deliver qualified Personnel and cost-effective Service that offer Productivity, efficiency and value to the **State of West Virginia**.

GOAL: Our goal is to enable the **State of West Virginia** mission by providing Qualified Candidates, on time, fully screened and with a Comprehensive On-boarding process.

BeaconGov appreciates the opportunity to submit our response to the **State of West Virginia** for consideration. Should you have any questions in this regard, please do not hesitate to contact me at (954) 426-1171.

Sincerely,



Vinod Reddi
Chief Operating Officer

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1. EXECUTIVE SUMMARY

Our understanding and ability to meet the requirements

The State of West Virginia has issued this RFQ to procure Information Technical Staffing Services.

It is our understanding that through this RFQ that the state is securing proposals from vendors providers who can provide information technology technical staffing services and specialized technical consulting. The multiple participation award contracts resulting from this RFO will provide staffing needs of West Virginia office of Technology with the flexibility of obtaining resources quickly and efficiently as and on need basis.

The selected Offerors are requested to fulfill the WVOT's need for resources with various ranges of areas and Skill Categories for systems, projects and applications for a multitude of telephony, data, administration and networking needs. The services include development, modifications, and enhancements to the computer systems as defined by WVOT. The multiple participation award contracts resulting from this RFO will provide WVOT with the flexibility of obtaining resources quickly and efficiently by issuing services request or SOW.

The State is seeking vendors that are specialists in recruiting/staffing who have a bench of existing candidates ready to staff as on need basis.

- The State's objective is to choose qualified providers who can deliver the required resources in a timely manner, through a variety of flexible and timely methods including but not limited to temporary basis or a temp-to-hire basis, contract for hire, and direct placement services.
- The prequalified firm will have proven ability to deliver resources at a competitive price, meeting or exceeding the expertise required by the State.
- The requirements for staff may change, though the expertise categories may remain stable through the period of the contract. The prequalified firm should have the flexibility and scalability to provide resources on demand, within specific deadlines.
- State expects the qualified provider must be responsible for the recruitment, hiring, and employment of the selected personnel.

State expects the qualified vendors to provide IT staffing services which include, but are not limited to:

1. IT Project Coordinator/Business Analyst
2. IT Project Manager
3. Senior IT Project Manager

4. Microsoft Office Specialist Trainer
5. Cyber Security Auditor
6. Firewall Administrator
7. Network Engineer
8. VoIP Engineer
9. Windows Server System Administrator
10. RedHat Linux Server System Administrator

BeaconGov has a demonstrated history of quality performance in the Federal, State and Local sectors. We have provided on-site professional and support staff services for the Civilian, military and major DOD contractors. We diligently conduct background investigations on all of our employees to ensure client confidence and to safeguard the integrity of our company.

BeaconGov provides quality information technology and management consulting services and solutions to government agencies. Our senior management personnel assigned to this project will bring strong project management experience which will result in managing the project successfully. Once we have a detailed understanding communicated across the team, we then focus on finding the good fits for the positions. We do this by a tiered recruiting approach wherein, we qualify candidates not only by preliminary interviews, but also by extensive technical interviews before we submit candidate to the customer. The current requirements of the State fall within our areas of proficiencies and we are committed to finding the right resource meeting the technicalities of the requirement at the best possible rates. We therefore, are extremely capable of understanding the current and future technology needs of the State and in submitting staff; we shall ensure that the resource is not just technically qualified for the position, but also has good written and verbal communication skills, leading to project success. Meeting customer's unique staffing requirements and taking responsibility for deliverables/ milestones is our core competency.

BeaconGov's resources possess strong skills in Information technology technical staffing, especially in the federal and state. We have provided in the past staffing services for 17th Judicial Circuit of Florida, Regional Transportation Commission of Southern Nevada, State of Florida, State of Oregon, State of Rhode Island, State of Texas, State of Virginia, NASA, US Army, US Air Force, US Department of Agriculture (USDA) and many more state and federal agencies

BeaconGov is the single point of accountability and has the financial, human and executive resources necessary to implement this contract.

BeaconGov provides best talent, resources, experience and market expertise to its customers. Our experience working with corporations and Government customers helps us understand how the customer works, and gives us an idea of how we can build an effective working model to meet your needs.

BeaconGov approach is to align our resources provisioning with the State's requirements and value drivers. We will combine a broad set of staffing services capabilities, with our wide reach to provide you with an adaptable, scalable, and reliable resource framework from which we can support your requirements. We elaborated our qualifications in the following sections.

We would like to submit this response to provide Technical Staffing services specified in the RFO.

MANAGEMENT APPROACH:

APPROACH TO ACCOMPLISH STATE REQUIREMENTS

BeaconGov's management approach is based on following components:

Key Features of BeaconGov

- Dedicated Account Manager at no additional cost to State.
- Technical Advisory Board (TAB) to drive innovation and improve service delivery
- Highly experienced and empowered Account Manager
- Integrated leading-edge management tools and processes to deliver high quality and low risk performance
- Comprehensive staffing approach.

Our team management approach is seamless; our designated account manager will serve as the primary interface and the single point for accountability with State. Our proven industry project and contract management methodologies encompass acquiring and retaining high-quality professional staff; producing only the highest quality and timely deliverables; and ensuring effective communication between "BeaconGov" and the State program management office. We will conduct comprehensive employee monitoring and management activities.

2. PRICING

1.1 Pricing/Exhibit A

Technical Staffing Service Title	Quantity/Estimated Hours	Unit of Measure	Unit Price/Hourly Rate
IT Project Coordinator/Business Analyst	2000	Hour	\$60
IT Project Manager	2000	Hour	\$65
Senior IT Project Manager	2000	Hour	\$70
Microsoft Office Specialist Trainer	2000	Hour	\$55
Cyber Security Auditor	2000	Hour	\$85
Firewall Administrator	2000	Hour	\$70
Network Engineer	2000	Hour	\$60
VoIP Engineer	2000	Hour	\$65
Windows Server System Administrator	2000	Hour	\$65
RedHat Linux Server System Administrator	2000	Hour	\$65

*** All quantities/estimated hours are estimates and do not obligate the State of West Virginia or WVOT to this amount. Per 5.2 of the Specifications, vendors should clearly note "no bid" or "N/A" on their bid for any items for which they will not be bidding.

3. VENDOR QUALIFICATIONS

2.1 Firms Qualifications and Experience

Item	Details
Company Name	BEACON SYSTEMS, INC.
Corporate Address:	9900 W Sample Road, Suite 400a, Coral Springs, FL 33065 (954) 426-1171 Phone / (954) 426-1181 Fax vreddi@BeaconGov.com / www.BeaconGov.com
Taxpayer Identification No:(TIN #)	20-3600514
CCR Registration	Active
Company Dun & Bradstreet No	60-7597064
Cage Code No:	484V6
Year the Firm was Established	2005
Number of Years in Business	Ten (10) years
Authorized Representative (Primary contact) Name, Phone # & email id	Dr. Peter R. Ramsaroop, Account Manager peter.ramsaroop@beacongov.com (954) 426-1171
Authorized Representative (Secondary contact)	Ritu Singh, Contracts Administrator ritu@beacongov.com (954) 426-1171

Beacon Systems, Inc., (BeaconGov) is a committed provider of staffing, strategic technology, and business solutions to federal, state and local government entities. Beacon Systems (BeaconGov) is a committed /SDB/WOSB certified provider of technology and business solutions to organizations. Focusing on quality performance and responsiveness to our clients, BeaconGov has been awarded Master Contracts in eight States to provide technical staffing similar to this requirement.

BeaconGov has been in business for around ten (10) years providing Staffing, Consultancy and Software Development services to state agencies, local governments. We take pride in producing advanced technology solutions to our clients by utilizing the collective industry and technical management expertise of our qualified professionals to integrate proven methods. Innovation and Industry Best Practices. BeaconGov brings an expert approach derived from direct experience other agencies such as NASA, Department of Defense (DoD) and State Agencies from nu-

merous successful projects. BeaconGov's resources possess strong skills in Information technology technical staffing, especially in the federal and state. We have provided in the past staffing services for 17th Judicial Circuit of Florida, Regional Transportation Commission of Southern Nevada, State of Florida, State of Oregon, State of Rhode Island, State of Texas, State of Virginia, NASA, US Army, US Air Force, US Department of Agriculture (USDA) and many more state and federal agencies.

We have provided staffing support of over 100 personnel to the U.S. Army, State Courts of Florida, State of Oregon, Voice of America and USDA during our engagements.

- Provided over 35 technical experts to NASA Goddard Mission projects including the Lunar and InFocus Balloon Launches.
- Outstanding/Exceptional CPARS from NASA two years in row.
- BeaconGov has provided over 100 technical support personnel in 8 states including web design, production, graphics artist, communications personnel, and software engineers among others.

BeaconGov has delivered Science and Technology solutions to NASA including instrument design, fabrication, engineering and launch applications for some of the most complex launches including MAVEN, MOMA, InFOCuS Balloon and LADEE missions.

In addition, BeaconGov has developed a model enterprise Court Management System (eBench) for 17th Judicial Circuit of Florida that integrates technology, mobile applications and real-time data visualization to over 35,000 Lawyers and Judges. Our technology support to many DoD agencies, NASA, Voice of America, FDA and State Organizations extends our delivery of solutions worldwide.

Our Stats

- ✓ 10 year old proven firm
- ✓ ISO 9001:2008 & 20000 Certified
- ✓ DCAA Audited Accounting System
- ✓ SBA Approved Joint Venture (BeaTech) between ManTech and Beacon Systems
- ✓ Successfully served several Federal Agencies such as DOD, NASA, VA, CDC, IRS, FDA and USDA
- ✓ Schedule 70 GSA and Seaport-e Prime Contract Holder
- ✓ SBA 8 (m) Certified Women-Owned Business – EDWOSB
- ✓ Outstanding CPARS and Top 20% in PPE by Dun & Bradstreet
- ✓ Support NAICS Codes 541330, 543511, 541611, 541712

Past Performance

NASA – Goddard Space Flight Center

System Engineering: Supporting the InFOCuS Balloon Project Launches

- Software Development
- Instrument Design and Development
- Adaptive Manufacturing and 3D Printing

US Army - Armed Forces Institute of Pathology

Enterprise Development: Design, Development, and Implementation of Armed Forces Medical Examiner Tracking System

- Enterprise Architecture
- Software Development
- Data Management

NASA - Goddard Space Flight Center

Mars Program Support – MOMA & MAVEN

- Software Engineering
- Mechanical Design
- Instrument Design
- Systems Integration

NASA – John F. Kennedy Space Center

Provided Software Engineering Services for Integrated Launch Operations Application (ILOA)

- VMWare Implementation
- Virtualization

Voice of America

Digital Media Support Services

- Digital Analytics
- Social Media
- Broadcasting Support
- Mobile App Support

Supreme Court of Florida / 17th Judicial Circuit

Developed an Electronic Court Management System

- Enterprise Architecture

- Big Data
- Mobile App Development

Department of Veteran Affairs

Digital Library Management Services

- Enterprise Planning
- Data Management
- SharePoint Development

US Marine Corps

SharePoint Support Services

- SharePoint Development
- USMC Portal Maintenance

US Department of Agriculture

Web Development Support

- Portal Maintenance

State of Oregon

Enterprise Application Development support for States Flue.Gov portal

- Data Visualization
- SharePoint Portal Implementation
- Software Development

Department of Commerce/NOAA

Networker Technical and Maintenance Support

- Backup and Recovery

Tripler Army Medical Center, Hawaii

Proventia Software Support and Maintenance

- Web application security

IRS/ Bureau of Engraving and Printing

CommVault Support Services

- Backup and Recovery

Food and Drug Administration (FDA)

Solarwinds Support

- Enterprise Network Management
- Network Support and Maintenance

Results Driven Company

BeaconGov is proud of our accomplishments. Our team has partnered with some of the leading universities around the world to deliver quality solutions to NASA and in support of the European Space Agency (ESA). Our Digital Media Technology support to Voice of America delivers world-wide solutions including technical and staffing support in West Africa.

BeaconGov has received outstanding CPARS ratings from all our federal clients. In addition, major outstanding awards include:

- Exceptional Achievement Award by Director, Goddard Space Center for Engineering Support to the first mission to Mars (MAVEN)
- Certificate of Appreciation Award for outstanding work on the Lunar Atmosphere and Dust Environment Explorer (LADEE) project
- NASA Honor Award - Group Achievement Award (Super TIGER Team)

Staffing Contracts

Below is a list of just a few of our clients that we have provided staffing services for the last 8 years. We have provided over 100 personnel in short periods of time for these clients.

Federal Customers

- | | |
|--|---|
| • NASA | • Voice of America / BROWARD COLLEGE |
| • US Army | • Northrop Grumman |
| • US Air Force | • CACI |
| • US Department of Agriculture (USDA) | • CSC |
| • National Oceanic and Atmospheric Administration | • Tripler Army Medical Center |
| | • Raytheon |

State Government Staffing Customers

- State of Florida
- State of Oregon

- State of Rhode Island
- State of Texas
- State of Virginia

Local Government Staffing Customers

- Broward County, Florida
- Palm Beach County, Florida
- City of Richmond, Virginia
- Broward County Sheriff
- San Diego County

2.2 Past Performance

Our experience in providing the similar services

2.2.1 Past Contract #01: GODDARD Space Flight Center /NASA

Contracting Office: GODDARD Space Flight Center /NASA	
Contract Number: NNG11PX00C	Prime Contractor: Beacon Systems, Inc.
Contract Information:	Customer Points of Contact:
Contract Type: Time & Materials Period of Performance: 12/28/2011 – 12/27/2016	Contracting Officer Name: Mr. Israel A. Moya p: (301) 286-3513 e: israel.a.moya@nasa.gov

Scope of Work Performed

IT and Engineering Support

We provide on-site support as needed, provide general IT, science and general engineering support including programming, Systems Design, Feasibility Studies, sub-system and component design, to support the various stages of instrumentation development at NASA. This support will encompass the fields of Electronics

Results

- ✓ Outstanding Contractor Performance Assessment Report (CPAR)
- ✓ We have received 11 task orders within 7 months of contract initiation.
- ✓ Several future task orders are under discussion.

and Electrical Engineering, Mechanical Engineering, and Software Engineering, etc.

2.2.2 Past Contract #02: Regional Transportation Commission of Southern Nevada

Contracting Office: Regional Transportation Commission of Southern Nevada	
Contract Number: PO628945	Prime Contractor: Beacon Systems, Inc.
Contract Information:	Customer Points of Contact:
Contract Type: Time & Materials	Contracting Officer Name: Murali Pasumarthi
Period of Performance: October 2009 through November 2011	p: (754) 264-3298 e: murali.pasumarthi@sdcounty.ca.gov

Scope of Work Performed

Infrastructure Management System

The Infrastructure Management System has an inventory management section, which provides users with options to enter and manage the device and component details.

The system consists of an integrated solution that includes a GIS MAP and GIS layers enabled section. The GIS map view is seamlessly linked to the inventory management section. Administration module controls access based on end user roles which can be set by the administrator. Technologies used are MS SharePoint, .NET, ESRI

We have provided staffing and consulting services for San Diego County traffic department.

Results
<ul style="list-style-type: none"> ✓ Quality of Service was on time and on budget. ✓ Project was closed satisfactorily.

2.2.3 Past Contract #03: Supreme court of Florida/17th Judicial

Contracting Office: 17th Judicial Circuit of Florida	
Contract Number: A7A75E	Prime Contractor: Beacon Systems, Inc.
Contract Information:	Customer Points of Contact:
Contract Type: Firm Fixed/Time Materials	Contracting Officer Name: Orlando Garcia
Period of Performance: May 2013 through Current	p: 954-831-5644 e: ogarcia@17th.flcourts.org

Scope of Work Performed

We have provided technical specialized staffing services to develop enterprise court and case management systems. The staffing was dynamic and adjusted for the need to meet the schedule and budget.

Results
<ul style="list-style-type: none"> ✓ Provided Outstanding Web Design and Visual Output ✓ Able to deliver same productivity with significant savings over their previous outsourcing model

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ISC1700000010

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

BEACON SYSTEMS, INC

Company



Authorized Signature

12-7-16

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

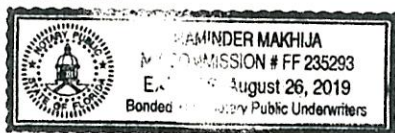
DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:Vendor's Name: Beacon Systems, Inc.Authorized Signature: [Signature] Date: 11-30-16State of FLORIDACounty of BROWARD, to-wit:Taken, subscribed, and sworn to before me this 30 day of November, 2016.My Commission expires 08/26/19, 2019.**AFFIX SEAL HERE****NOTARY PUBLIC**Raminder Makhiya

Purchasing Affidavit (Revised 07/01/2012)

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- ____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 ____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 ____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

2. Application is made for 2.5% vendor preference for the reason checked:

- ____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

3. Application is made for 2.5% vendor preference for the reason checked:

- ____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

4. Application is made for 5% vendor preference for the reason checked:

- ____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- ✓ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: BEACON SYSTEMS, INC.

Signed: [Signature]

Date: 11-30-16

Title: COO