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Solicitation Response(SR) | Dept: 0210 | ID: ESR0914160000001063 | Ver.: 1 | Function: New | Phase: Final | Modified by batch , 09/14/2016

Header

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 237208

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000111308

Legal Name: SLAIT CONSULTING LLC

Alias/DBA:

Total Bid: \$255,117.08

Response Date: 09/14/2016

Response Time: 11:12

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC1700000002

Published Date: 9/7/16

Close Date: 9/14/16

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum #3 SAN Storage Systems (OT1705)

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder : 237208

Solicitation Description : Addendum #3 SAN Storage Systems (OT1705)

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2016-09-14 13:30:00	SR 0210 ESR09141600000001063	1

VENDOR

000000111308

SLAIT CONSULTING LLC

Solicitation Number: CRFQ 0210 ISC1700000002

Total Bid : \$255,117.08

Response Date: 2016-09-14

Response Time: 11:12:56

Comments: Please review our attached document "WVoIT SAN Storage Solutions Response" for details about our response.

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale
(304) 558-8801
stephanie.l.gale@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	San Storage Solutions	2.00000	EA	\$97,840.180000	\$195,680.36

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description :	SAN Storage Solutions
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Comments: Delivery days are submitted as business days.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Maintenance and Support				\$59,436.72

Comm Code	Manufacturer	Specification	Model #
81112201			

Extended Description :	Initial Year Maintenance and Support
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Comments: Maintenance quoted is for 4 years as requested in the CRFQ. Also, the number quoted is for both systems.



SLAIT Consulting and NetApp Solution Proposal

Innovative Storage Solution to Support the State of West Virginia's SAN Storage Infrastructure

CRFQ ISCI 1700000002



Prepared by:

Mike Sparrer

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4405 Cox Rd., Suite100
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September 13, 2016
Stephanie Gale
Buyer
State of West Virginia Purchasing Division
2019 Washington Street East
Charleston WV, 25305

Dear Stephanie,

Thank you for giving SLAIT Consulting and NetApp the opportunity to propose a solution for your CRFQ for SAN Storage Solutions. We believe that our partnership, coupled with our service experience will be perfectly matched to this project. SLAIT Consulting is not a multi-billion dollar conglomerate, but rather an organization that operates as an extension of our clients IT teams. Every client has unique needs and SLAIT tailors our solutions to meet those specific requirements.

SLAIT is in its 25th year of delivering products and services to our clients. Our longevity is a testament to our engineers and Account Executives abilities to remain relevant to their clients, leveraging the right technologies and services at the right time to keep our customers running, prospering and current. SLAIT has a strong balance sheet with zero debt, strong banking relationships to finance projects of any size and a commitment to maintain the same in the future. The State of West Virginia can count on solutions to their technical problems delivered by professionals at every level.

SLAIT Consulting will give this project the time, attention to detail, and commitment that will be required to make this engagement successful. We have a proven track record designing and implementing Data Storage solutions and will take the time to customize the solution to meet the specific requirements that you face today, and in the future.

SLAIT maintains strong partnerships with the industry's leading hardware and software manufacturers. For the solution that The State of West Virginia is seeking, we are partnered with NetApp. NetApp has proven to be a solid technology partner in many accounts like yours. Through our strategic partnership, NetApp and SLAIT continue to demonstrate innovation and market leadership together, as evidenced by the hundreds of joint customers that have been able to enjoy the fully optimized solutions that allow businesses to better protect, manage, and recover critical data anytime and anywhere.

SLAIT Consulting is uniquely qualified to deliver flexible strategic and tactical solutions with resources that contain the right mix of technical competence and professional manner. As you read through this proposal, know that we have the partnerships, experience, skills and processes to successfully meet your requirements.

Thank you again for your time and consideration.

Best Regards,

Mike Sparrer
Account Executive, SLAIT Consulting

1 Executive Summary

SLAIT and its partner, NetApp would like to thank the West Virginia Office of Technology (WVoIT) for the opportunity to respond to the CRFQ for SAN Storage Solutions. The proposed solution to WVoIT not only meets the requirements set forth in the CRFQ but in most cases exceeds them.

SLAIT is proposing a multi-faceted solution based upon the NetApp All Flash FAS8040 and clustered Data ONTAP, NetApp's operating system. The solution will provide the WVoIT with an All Flash FAS8040 in both the Charleston and Clarksburg locations allowing these two systems to utilize NetApp's SnapVault and SnapMirror technologies to seamlessly replicate data.

The proposed systems will be able to leverage the clustered Data ONTAP to deliver three core values to WVoIT:

- Nondisruptive Operations
- Seamless Scalability
- Proven Efficiency

SLAIT Consulting and NetApp have a very long history of efficiently working together and we look forward to bringing that experience to this project.

Along with our continued success we have many references to choose from, most of them you already are aware of or speak with, but at any time please do not hesitate to ask if you wish to communicate with another customer and we would be happy to broker that discussion.

1.1 Expected Outcomes

To improve productivity, profitability and sustained growth patterns we anticipate that the WVoIT wants to achieve the following outcomes:

- Support your existing Call Center operations efficiently and effectively
- Have the flexibility to expand storage and move data seamlessly
- Enable faster application development and deployment without impact to current business operations
- Maximize productivity by providing IT services faster
- Achieve non-disruptive operations

1.2 The NetApp All Flash Solution

NetApp is truly the market leader in All Flash Systems and the solution will utilize years of experience and development to your data center floor.

NetApp All Flash systems allow you to streamline your flash adoption using the true unified all-flash array built for both SAN and NAS environments. NetApp® AFF8000 systems deliver all-flash performance with best-in-class data management—from flash to disk to cloud.

This solution will allow you to:

Transform your data center economics. Eliminate performance tuning. Get flash for the price of disk, thanks to inline data reduction technologies—including new data compaction with the first all-flash array to support 15TB SSDs.

Deploy flash with maximum flexibility. Integrate AFF seamlessly into the infrastructure with nondisruptive scaling and software-defined access to flash. Achieve long-term compatibilities with our broadest application integration.

Accelerate your speed of business. Realize new business opportunities made possible by flash. Run enterprise applications up to 20 times faster with up to 60% additional boost, fueled by ONTAP® 9 storage software.

Making the transition to NetApp Flash gives you:

3X guaranteed performance for greater agility

4:1 guaranteed increase in storage efficiency for affordability

5 ways to get started, including a risk-free trial, free controller upgrade, and support extension

1.3 The NetApp All Flash Software Suite

Combine all-flash performance with best-in-class enterprise data management and integrated data protection tools.

Manage flash with unparalleled simplicity and flexibility using NetApp® ONTAP® 9 enterprise-grade data management software built for both SAN and NAS environments. Safeguard your data with industry's most comprehensive data protection that is built into our All Flash FAS systems.

ONTAP 9 takes ease of management, storage efficiency, and performance to a whole new level.

Set up and serve data within 10 minutes. Eliminate performance tuning. Monitor and optimize performance with automated tools and predictive analytics.

Furthering the innovations in FlashEssentials, flash optimization technologies built on the flash-suited ONTAP WAFL® (Write Anywhere File Layout) file system, ONTAP 9 delivers up to 60% more performance than previous versions. New inline data compaction further reduces storage by placing multiple small data blocks in a single 4KB block when combined with inline data compression. For database workloads with small I/O sizes, the space savings could be as high as 67:1.

Features and Software Included with the Data ONTAP OS

Efficiency: FlexVol®, deduplication, compression, compaction, and thin provisioning

Availability: MetroCluster™ and Multipath I/O

Data protection: RAID-DP® and Snapshot

Performance: Storage quality of service (QoS)

Management: OnCommand® Workflow Automation, System Manager, Performance Manager, and Unified Manager

Flash Bundle Included with AFF8000 Systems

All storage protocols supported (FC, FCoE, iSCSI, NFS, pNFS, CIFS/SMB)

SnapRestore®: Back up and restore entire Snapshot copies in seconds

SnapMirror®: Simple, flexible replication for disaster recovery

FlexClone®: Instant virtual copies of files, LUNs, and volumes

SnapManager® suite and SnapCenter®: Application- and virtual machine-aware backup, recovery, and cloning for enterprise applications

SnapVault®: Simple, flexible replication for data backup

1.4 Technical Overview

A thumbnail of the proposed solution is:

Charleston

NetApp 8040 All Flash HA System

(1) DS2246 SSD Shelf populated with 24 x 1.6TB SSD drives (38.4 TBS RAW)

FLASH Bundle Software package. Includes:

- All storage protocols supported (FC, FCoE, iSCSI, NFS, pNFS, CIFS/SMB)

- SnapRestore®: Back up and restore entire Snapshot copies in seconds

- SnapMirror®: Simple, flexible replication for disaster recovery

- FlexClone®: Instant virtual copies of files, LUNs, and volumes

- SnapManager® suite and SnapCenter®: Application- and virtual machine-aware backup, recovery, and cloning for enterprise applications

- SnapVault®: Simple, flexible replication for data backup

4 Year Support (SupportEdge Standard 4HR Replace)

All necessary Cables, cards and adaptors

SLAIT Consulting Services and Project Management hours to successfully implement this project

Clarksburg

NetApp 8040 All Flash HA System

(1) DS2246 SSD Shelf populated with 24 x 1.6TB SSD drives (38.4 TBS RAW)

FLASH Bundle Software package. Includes:

- All storage protocols supported (FC, FCoE, iSCSI, NFS, pNFS, CIFS/SMB)

- SnapRestore®: Back up and restore entire Snapshot copies in seconds

- SnapMirror®: Simple, flexible replication for disaster recovery

- FlexClone®: Instant virtual copies of files, LUNs, and volumes

- SnapManager® suite and SnapCenter®: Application- and virtual machine-aware backup, recovery, and cloning for enterprise applications

- SnapVault®: Simple, flexible replication for data backup

4 Year Support (SupportEdge Standard 4HR Replace)

All necessary Cables, cards and adaptors

SLAIT Consulting Services and Project Management hours to successfully implement this project

Vendor Profiles

SLAIT Consulting

SLAIT Consulting, LLC is in its 24th year of delivering IT solutions across the technical areas of our commercial and government clients. Our long history in the world of ever-changing technologies demonstrates SLAIT's ability to remain relevant to our customers by knowing when and how to migrate our client's technical environments to their next generation requirements.

SLAIT is a debt free, \$115MM company and has been in business for over 25 years. Our DUNS # is 060246423. Should the SLAIT team be down selected as a finalist, SLAIT agrees to provide financial statements for the past two years should the State of West Virginia need to accurately assess the financial stability and viability; and, conclude that our team has the financial strength to deliver all aspects of the consulting services requested.

SLAIT is in the business of developing and delivering fully integrated technology and staffing solutions to their clients. SLAIT was incorporated in the Commonwealth of Virginia on 26 September 1990 by Denise and Casey Robinson, offering telecommunication products, services, and solutions to commercial and government business sectors. Since its founding, SLAIT has established a history of exemplary performance on commercial and government contracts with a proud tradition of high integrity and ethical values supported by accepted accounting practices, operational controls, and documented procedures. Through their offices in Virginia Beach, VA, Austin, TX, Richmond, VA, Gaithersburg, MD, New York, NY and Raleigh, NC, SLAIT delivers complex systems, custom staffing and outsourced solutions, systems integration projects, electronic security and satellite communications offerings. SLAIT is a team of over 350 technology professionals who are experienced, trained, and certified in a myriad of practices. SLAIT designs, implements, manages, and supports information technology applications, infrastructure (desktops and data centers), and operations that are vital to the mission critical operations of organizations throughout the country.

SLAIT Delivers More. SLAIT is uniquely qualified to deliver flexible solutions with resources that contain the right mix of technical competence and professional manner. SLAIT's 3 lines of business deliver a full range of solutions. These lines of business are:

- **Product Solutions:** Since SLAIT is a reseller of many top tier product manufacturers, we invest heavily in our engineers' training and certifications in those product sets. SLAIT currently has vendor trained and certified resources for all their established relationships. Our consultative approach covers all aspects of the analysis, design, implementation and management strategy our clients demand in the vertical specialties. In addition, as Value Added Reseller, we are given access to hardware and software without cost to conduct R&D efforts. In order for the SLAIT team to deliver top tier solutions that leverage best in class technologies, SLAIT maintains a working technology lab, leveraging our deep relationships with hardware and software manufacturers, where solutions can be architected and tested. Many times our clients are not able to get access to certain technologies or hardware configurations in a timely manner. SLAIT can quickly configure complex, multi-vendor implementations to demonstrate functionality or to provide a technical proof of concept without incurring expensive software and hardware licensing fees. Additionally, this provides a bench of engineers to draw from for emergency

situations, quick troubleshooting, architectural discussions and turn-key solutions. A sample of what we are authorized to resell:



- People Solutions: This line of business is the staff augmentation delivery arm for traditional contract, contract to hire and permanent placement solutions. The ability to locate, acquire and deliver the right resource at the right time for short term or long term needs is the hallmark of our team of technical recruiters and salespeople. This group delivers just-in-time technical resources spanning from months to years, including permanent placement for over 100 state and local governments and commercial clients. This is the organic engine that keeps our help desk operations fully staffed.
- Process Solutions: For solutions based on service level agreements and/or based on a longer length of time, i.e., over a year, SLAIT delivers managed solutions. We currently have clients where SLAIT delivers solutions ranging from help desks to complete IT infrastructures. Our help desk solution is detailed through this response.

NetApp Inc.

NetApp was founded in 1992 with the goal of simplifying data access by creating the world's first network storage appliance. Today, NetApp is a \$6.3 billion, Fortune 500® storage and data management company with more than 13,000 employees around the world in more than 150 offices.

NetApp is recognized by Forbes as one of the World's Most Innovative Companies for our thought leadership and exploration into advanced technologies that define the future of storage and data management. The leading market research firm, IDC, ranked NetApp's Data ONTAP Operating System (OS) as the #1 Branded Storage OS within the open networked disk storage systems market.

The NetApp unified fabric-attached storage (FAS) platform offers the optimal storage platform for business applications, shared infrastructures, and cloud environments. The high performance NetApp E-Series platform offers modular flexibility and custom configuration capability for demanding workloads, with an optimized price to performance ratio. NetApp is a leading original equipment manufacturer (OEM) storage provider with a 15-year track record of enabling OEM companies to offer market-leading IT and storage solutions that serve specific markets and customer requirements.

In addition, NetApp storage is used by companies that service higher education, including Blackboard, the leading provider of e-education enterprise software applications and services, which uses NetApp for production, application development, and cloud service delivery. NetApp delivers solutions for Enterprise ERP applications, Research, Campus Security, online and classroom training technologies, HPC, and Video Surveillance. NetApp is the storage vendor of choice because we deliver the ease of management, efficiencies, and flexibility needed by the typically small IT staffs in higher education.

In addition to delivering IT technologies to higher education customers, NetApp provides free course materials for use in degree and continuing education programs, and collaborates with higher education to deliver STEM and Women In Technology outreach programs to encourage high school and college students to pursue technical education.



ATTACHMENT A – Pricing Page

Commodity Line Number	Description	Unit of Measure	Quantity	Unit Cost	Extended Cost
Commodity Line 1, Specification 3.1.1	SAN Storage Solutions- Charleston and Clarksburg	Each	2	97840.18	195,680.36
Commodity Line 2, Specification 3.1.2	4 Year Maintenance & Support Warranty	Each	2	29718.36	59,436.72
Total Cost				255,117.08	

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: ISC 170000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- ☒ Addendum No. 1
- ☒ Addendum No. 2
- ☒ Addendum No. 3
- ☐ Addendum No. 4
- ☐ Addendum No. 5

- ☐ Addendum No. 6
- ☐ Addendum No. 7
- ☐ Addendum No. 8
- ☐ Addendum No. 9
- ☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

SLAIT CONSULTING
Company

M. W. f.
Authorized Signature

9/13/16
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

RFQ No. 0210 ISC1700000005

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: SLAIT CONSULTING

Authorized Signature: [Signature] Date: 9/15/16

State of Virginia

County of Montgomery, to-wit:

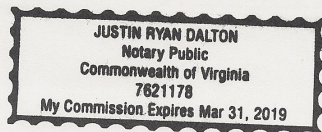
Taken, subscribed, and sworn to before me this 13th day of September, 2016.

My Commission expires 3-31-19, 2019.

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature]
Purchasing Affidavit (Revised 07/01/2012)



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: SCAIT Consulting

Signed: [Signature]

Date: 9/12/16

Title: Account Executive

ATTACHMENT B - Complete Solution Item List Template

Part #	Detailed Description	Unit of Measure	Quantity
SW-2-CL-BASE	SW-2,BASE,CL,NODE	Each	2
AFF8040A-001-R6	AFF8040 HA SYSTEM	Each	4
X6227-R6-C	CHASSIS,FAS8040/60/80 W/CNTRL SLOTS,AC PS,-C	Each	2
X6553-R6-C	CABLE,CNTRL-SHELF/SWITCH,2M,LC/LC,OP,-C	Each	16
X6558-R6-C	CABLE,SAS CNTRL-SHELF/SHELF-SHELF/HA,2M,-C	Each	8
X6561-R6-C	CABLE,ETHERNET,2M RJ45 CAT6,-C	Each	4
X6562-R6-C	CABLE,ETHERNET,5M RJ45 CAT6,-C	Each	2
X6566B-05-R6-C	CABLE,DIRECT ATTACH CU SFP+ 10G,0.5M,-C	Each	8
X2069-R6-C	HBA,4-PORT SAS 3/6/12GBPS QSFP PCIE,-C	Each	4
DS2246-AF384-24S-0P-R6-C	SSD SHLF,AFF,24X1.6TB,0P,-C	Each	2
X5515A-R6-C	RACKMOUNT KIT,4N2,DS14-MIDDLE,-C,R6	Each	2
X5526A-R6-C	RACKMOUNT KIT,4-POST,UNIVERSAL,-C,R6	Each	2
X6596-R6-C	SFP+ FC OPTICAL 16GB,-C	Each	16
ALL-FLASH-OPTIMIZED	OPTIMIZED SSD PERSONALITY	Each	2
DOC-AFF80X0-C	DOCUMENTS,AFF80X0,-C	Each	2
X800-42U-R6-C	POWER CABLE,IN-CABINET,C13-C14,-C	Each	8
SW-FLASH-BUNDLE-C	SW,FLASHBUNDLE,PER-0.1TB,ULTRAPERF-STOR,-C	Each	768
X6536-R6-C	CABLE,CNTRL-SHELF/SWITCH,5M,LC/LC,OP,-C	Each	8
X1117A-EN-R6-C	NICII 2-PORT BARE CAGE SFP+ 10GBE PCIE,EN,-C	Each	4
X6569-R6-C	SFP+ FOR X1117A,OPTICAL,10GBE,R6,-C	Each	8
CS-A2-4R-VA	SUPPORTEDGE STANDARD PART REPLACE 4HR,VA	Each	2
	6600500 SLAIT CONSULTING SERVICES - Implementation	Hour	80
	6600500 SLAIT CONSULTING SERVICES - Project Management	Hour	12