

West Virginia Department of Administration, Purchasing Division 2019 Washington Street East Charleston, WV 25305-0130

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SEALED BID Response to CRFP 0608 COR1500000002 Inmate Commissary

for the West Virginia Division of Corrections



COST PROPOSAL

RFP issued: February 5th, 2015 Bid Opening: July 14th, 2015 1:30 pm











3. Cost Proposal

Union Supply *Group* has developed a comprehensive financial plan for our joint venture that will enable us to invest in facilities, equipment, inventory, staff and local program leaders for our educational initiatives and to pay a commission to WVCI, a commission to the WVDOC, to fully reimburse WVCI for the costs of their staff and resources used by our joint venture program, and to staff, train and support the onsite staff working in commissary stores across the WVDOC.

In addition to the Investments, reimbursements and commissions described below, Union Supply proposes to <u>lower prices for inmates by 30%</u> on the entire Market Basket of items provided by the WVDOC with their RFP. Please see the spreadsheets beginning on page 11 of this Cost Proposal for our complete plan to lower Market Basket Pricing for WVDOC inmates.

Investment Plan:

Union Supply has a comprehensive plan to invest more than \$330,000 to upgrade and equip WVCI's Huttonsville warehouse and get it certified as a food-storage facility by the local health authorities. Our plan calls for Union Supply to provide nearly \$500,000 of upgrades, equipment and supplies for our first year of operations.

Every upgrade and piece of fixed equipment that we install will be depreciated on Union Supply's books over the course of the contract and then given to WVCI at absolutely no charge.

This means that WVCI will be getting a fully modernized and licensed warehouse with overhead CCTV system, facility-wide Ethernet LAN, a classroom, changing room, secure storage racking, flow racks and work lines, and much more at absolutely no cost to WVCI, the WVDOC or the state of West Virginia.

Union Supply is also committing space, resources, staff, support and expertise to help support the WVDOC's Transitions program and to invest in inmate vocational training— all of which we expect pay long-term dividends for the state of West Virginia.



USCS Equipment List- WVCI Huttonsville Warehouse Equipment List & Procurement Budget Plan							
Item	Make & Model Recommended	Price per Unit	Quantity Required	Extended. Cost			
	Server Room/Demarc/LAN						
Server Rack	TrippLite SR18UB	\$650.00	0	\$0.00			
Application Server	HP DL380	\$5,000.00	2	\$10,000.00			
Self-contained & cooled server rack	APC NetShelter CX AR4024A	\$4,583.99	1	\$4,583.99			
SQL Licensing	SQL 2012	\$1,400.00	1	\$1,400.00			
WMS Server License	Custom WMS	\$7,500.00	1	\$7,500.00			
Uninterruptible Power Supply	CyberPower OR2200LCDRT2U	\$700.00	1	\$700.00			
FireWall	Juniper SSG-20	\$775.00	1	\$775.00			
MPLS Router		\$2,100.00	1	\$2,100.00			
Uninterruptible Power Supply	TrippLite	\$145.00	1	\$145.00			
Warranty for 2811, 3- year, next-day guarantee	NHR Netsure	\$150.00	1	\$150.00			
Media Converter (if fiber pull is required to warehouse)	Transition Networks	\$685.00	2	\$1,370.00			
Media converter shelf (if fiber pull is required)		\$75.00	1	\$75.00			
Single mode fiber patch cable (if fiber pull is required)	16'SC-SC	\$15.00	4	\$60.00			
High speed WAN interconnect (if fiber pull is required)	Cisco HWIC SFP Module	\$1,000.00	1	\$1,000.00			
Demarc Management Card (if fiber pull is required)	SFP	\$535.00	1	\$535.00			
Gigabit Interface Converter	1000 GBIC	\$120.00	2	\$240.00			
Fire Extinguisher	Uline	\$59.00	1	\$59.00			
Dedicated Internet Access with Management Equipment	Meridian Level 3 1.5M DIA with router	\$454.88	1	\$454.88			
		Subtotal:		\$31,147.87			
	USCS/ WVCI Staff Of	fice & Storage	Room				
PC Workstation w/ Peripherals	HP 8300, 20" Monitor, HP M602 Printer	\$1,300.00	1	\$1,300.00			



MS Office License	Office	\$350.00	1	\$350.00
Scanner/Copier	Toshiba Studio 456	\$4,249.88	1	\$4,249.88
Fax	Brothers 4100 E	\$275.39	1	\$275.39
Office Printer	HP M602	\$950.00	1	\$950.00
WMS User License	Custom WMS	\$500.00	1	\$500.00
CCTV monitors (extra)		\$697.88	0	\$0.00
Office Desk & Chair	SCPI Supervisor's choice	\$600.00	1	\$600.00
Deadbolt & Security Door	n/a		0	\$0.00
Desktop Phones with Warranty	North Hill Network	\$99.00	1	\$99.00
UPS Battery Backup	CyberPower CP550SLG	\$100.00	1	\$100.00
Climate Control for Pastry & chocolate storage	WPAC10R 10000-BTU AC & De-humidifier	\$279.99	1	\$279.99
Refrigerator	GE	\$473.00	1	\$473.00
New door to area 2	contractor	\$2,000.00	1	\$2,000.00
New windows	contractor	\$500.00	4	\$2,000.00
First Aid Kit	Johnson & Johnson	\$9.12	1	\$9.12
		Subtotal:		\$13,186.38
	Main Wor	k Areas		
Pallet Racks (8x12 ft. per unit)	Stainless steel	\$450.00	40	\$18,000.00
Flow Racks (8 linear ft./unit)	18"" or 24" stainless steel	\$2,500.00	31	\$77,500.00
Scanning Table (alternative set-up plan)	Custom built	\$5,300.00	4	\$21,200.00
Dunnage Rack 16x48x5	Custom built	¢110 00	4	\$472.32
(Printer Racks)	Custom built	\$118.08	7	Ψ172.02
	Custom built	\$118.08	8	\$1,178.88
(Printer Racks) Steel Work Table (2 at				·
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan	Custom built	\$147.36	8	\$1,178.88
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan station seating)	Custom built Custom built	\$147.36 \$72.00	8	\$1,178.88 \$576.00
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan station seating) Antifatigue Runner Mats	Custom built Custom built Uline	\$147.36 \$72.00	8 8 12	\$1,178.88 \$576.00 \$2,988.00
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan station seating) Antifatigue Runner Mats Scanner Scan Station Monitor, Keyboard and Mouse (1	Custom built Custom built Uline n/a	\$147.36 \$72.00 \$249.00	8 8 12 0	\$1,178.88 \$576.00 \$2,988.00 \$0.00
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan station seating) Antifatigue Runner Mats Scanner Scan Station Monitor, Keyboard and Mouse (1 back-up) Thermal Printer Invoice Printer (Scan Stations)	Custom built Custom built Uline n/a HP8300, 20" Monitor N/A HP M602	\$147.36 \$72.00 \$249.00	8 8 12 0	\$1,178.88 \$576.00 \$2,988.00 \$0.00
(Printer Racks) Steel Work Table (2 at each scan station) Steel Small Stool (scan station seating) Antifatigue Runner Mats Scanner Scan Station Monitor, Keyboard and Mouse (1 back-up) Thermal Printer Invoice Printer (Scan	Custom built Custom built Uline n/a HP8300, 20" Monitor N/A	\$147.36 \$72.00 \$249.00 \$1,200.00	8 8 12 0 5	\$1,178.88 \$576.00 \$2,988.00 \$0.00 \$6,000.00



Continuous band heat sealer (handheld crimpers are good alt.)	TechnoPak CBS-630	\$398.98	0	\$0.00
Pallet jack (electric only- no propane should be stored where inmates can access it)	Wesco Industrial	\$407.99	4	\$1,631.96
Powered Stacker	Wesco Industrial Model 261116	\$6,910.00	2	\$13,820.00
Forklift	Big Joe PDR Straddle Stacker 3000lb	\$36,428.00	1	\$36,428.00
Storage Bins (Under Flow Racks)	misc.	\$250.00	32	\$8,000.00
Software Licenses for scanning stations	Custom WMS	\$500.00	4	\$2,000.00
Picking bins	misc.	\$12.00	288	\$3,456.00
Vertical Baler & Compactor	optional if WVCI Recycling will pick up our cardboard	\$15,992.00	0	\$0.00
Pallets	Plastic only per ACA Standards	\$99.95	335	\$33,483.25
Miscellaneous Tools (measuring tape, socket set, wrench set, pliers, hammer, drill set, wire stripper/cutter, tool box and cabinet)		\$2,257.67	1	\$2,257.67
		Subtotal:		\$234,092.08
	Warehouse	e Exterior		
				\$0.00
Generator	not necessary		0	\$0.00
		Subtotal:		\$0.00
	Security	System		
CCTV Camera System w/Bracket, Power Supply, UPS unit)	VicoNet V923DN39MIP or Surveyor HD cameras and accessories	\$7,504.12	1	\$7,504.12
Power Over Ethernet Switch (24 port)	HP V1910-24G PoE Switch, fully managed with warranty	\$750.00	1	\$750.00
Security Camera Recording System (Includes Server, Licenses, CPU)	VicoNet 7 w/ HDExpress for office PC	\$6,170.21	1	\$6,170.21
Interior cameras	Vicon VC610 (+1 for a spare)	\$275.44	22	\$6,059.68
Exterior cameras	Vicon V960D-W Dome Camera	\$1,525.00	3	\$4,575.00
Exterior light	not necessary		0	\$0.00
Motion Detector	not necessary		0	\$0.00



Smoke Detector	not necessary		0	\$0.00
CO2 Detector	not necessary		0	\$0.00
Inmate entrance metal detector	Aramart GD600Z Metal Defender	\$1,895.00	1	\$1,895.00
Hand-held metal detectors (one back-up)	Garrett Pro-Point w/ holster	\$149.95	2	\$299.90
		Subtotal:		\$27,253.91
	Warehou	use LAN		
Conduit	romec		0	\$0.00
Cable	Cat 5E		0	\$0.00
		Subtotal:		\$0.00
	Inmate Changing Room,	Lunch Area & F	Restroom	
Inmate Changing Room w/ windows, fenced entrance & 2 doors	To be constructed w/ 30+ lockers	\$11,000.00	1	\$11,000.00
Collared, pocketless coveralls (Med 6X)	custom	\$21.00	36	\$756.00
Inmate steel-toe, rubber-soled shoes	Sketcher	\$60.00	36	\$2,160.00
Lunch Tables	ULINE Aluminum 6'	\$749.00	5	\$3,745.00
Classroom with 4 plexi windows and 15 desks	TBD	\$11,000.00	1	\$11,000.00
Inmate Restroom	Already present		0	\$0.00
	•	Subtotal:		\$28,661.00
	Monthly S	upply List		
Office Supplies and Janitorial Supplies (including Steno Pads, Garbage Cans, Broom, Mop, Gloves, Pens, High Lighter, Markers, Pencils, Ruler, Binders, Post-It Notes, Rubber Bands)	Misc	\$1,902.00	1	\$1,902.00
Cardboard Boxes	Misc	\$1.25	1000	\$1,250.00
Plastic Bags	Misc	\$0.26	6000	\$1,560.00
Tape	Misc	\$7.95	80	\$636.00
Tape Dispensers	Misc			\$0.00
Packing Slip Envelopes	Misc	\$0.62	400	\$248.00
Breckenridge Paper & Packaging	Hot Melt Glue stick ATGPWR 430-43-043	\$216.00	2	\$432.00
Breckenridge Paper & Packaging	G4 8x8x3500 Airspace Film	\$143.00	16	\$2,288.00
Breckenridge Paper & Packaging	23 5/8"x15 5/8"x131/4" RSC ECT32C printed	\$1.14	600	\$684.00



Breckenridge Paper & Packaging	12x233/4 Divider small-scored @5"	\$0.21 600		\$126.00
Breckenridge Paper & Packaging	26"x18"x37" .0025 Liner 150/RL	\$59.73	55	\$3,285.15
Paper, other			0	\$0.00
Ink Cartages, other	HP 80A toner cartridges	\$77.98	4	\$311.92
		Monthly Supply Subtotal:		\$12,723.07
		Upfront Total:		\$334,341.24
		Y 1 Total:		\$487,018.08

Commission Plan

Union Supply proposes to pay <u>a 5% commission on completed commissary sales and 7.5% on all package program sales to WVCI (exactly as instructed by Addendum 14)</u>. As instructed by Addendum 14 we will exclude property items from the calculation of commissionable commissary sales; but we propose to pay the package program commission on all completed sales including on sales of any property items that are ever carried in that program. Union Supply will also pay a commission of 1% of commissary sales to the WVDOC's Inmate Welfare Fund in addition to the commission(s) proposed for WVCI.

We will pay these commissions on all sales through the onsite commissary stores, the weekly commissary bag-and-deliver program, eligible items in the RSAT catalog sales <u>and</u> quarterly gift package sales. Per the instructions of Addendum 14, ongoing property catalog sales (offered to all inmates both through stores and pre-bagged) will be exempt from commission calculations. Items like stamps (which cannot be marked up for resale) and anything else that the WVDOC itself designates as exempt will be also excluded from the calculation(s) of commissionable sales.

Over the course of the five years of the proposed contract this projects to deliver more than **more than \$2.5 million in commissions** (\$262,510 per year projected); **support for new staff** (3 FTEs at \$147,014/year projected) **and new property and equipment to WVCI.** WVCI can use this money to support other programs, add new staff and capabilities, purchase new equipment and add expand on their successes like Tech Careers, Transitions and other programs that are helping WVDOC inmates become productive members of society.

Union Supply 's 1% commission to the WVDOC Inmate Welfare Fund projects to deliver **more than \$250,000** over five years above and beyond the savings that the WVDOC will get by having USCS staff take over responsibilities now being performed by WVDOC personnel. At the end of each year any retained earnings in excess of \$2 million will be



transferred from WVCI to the WVDOC's Additional Operations Account as per state statute §25-7-11 (c) of the Correctional Industries Act of 2009.

Reimbursement Plan:

In addition to the commission, Union Supply proposes to pay WVCI for all of their staff and resources used to support our joint venture. This includes:

1. Union Supply will pay in-full for the cost of upgrading WVCI's Huttonsville warehouse to be suitable for our proposed operations. This includes building an inmate changing room, an office, adding CCTV cameras, adding windows to interior rooms, installing a climate controlled storage area, passing a health department inspection for certification as a food storage facility, installing pallet racks, flow racks, designing picking lines, scanning stations and more. All this work will be done using inmate labor when possible (primarily for non-skilled work and never for electrical or security systems). Union Supply will reimburse WVCI for all inmate labor used.

Union Supply's warehouse plan calls for <u>more than \$330,000 of equipment, upgrades and improvements in Huttonsville</u> in addition to the commitment and expertise of our own staff during the project. <u>WVCI will retain the improved warehouse space and new infrastructure at the end of any contract at no cost to the state.</u>

- 2. Union Supply will provide all inventory and inventory financing and insurance at no cost to WVCI or the WVDOC.
- 3. Union Supply will provide educational curricula, vocational trainer certification coaching for WVCI supervisors, interactive learning tools and software, correctionssafe tables for enrolled inmates and more, at no cost to WVCI or the WVDOC.
- 4. Union Supply will reimburse for <u>3 WVCI staff</u> (two work crew supervisors and one program manager) in the WVCI warehouse. Our U-Ed team will help select and train at least one of them and get them certified in West Virginia as accredited vocational instructors for our Business, Marketing and Computer Science classes.
- 5. Union Supply will pay the full cost of employing the onsite staff necessary to run the onsite stores and windows and to deliver pre-bagged orders to adjacent facilities. Our staffing plan projects that this will require a minimum weekly staffing level of



- 22 FTEs and one supervisor, but we intend to hire and train 24 local employees including part-timers plus a state-wide manager to ensure that we have adequate coverage for vacations and sick days.
- 6. Union Supply will reimburse WVCI at a rate of up to \$1.00/hour for employing 20 inmates full time in the Huttonsville warehouse. We project that WVCI will need 15 inmates for the commissary and property programs and 5 full-time equivalent positions (really 15 inmates for one month out of every 4). We are confident in our projections, but if any changes are required to ensure the programs' success, we will reimburse for the actual cost of the staff and inmates used.
- 7. Union Supply will pay inmate who work in the onsite stores at the hourly rates provided for each facility in Addendum 9 and the modified RFP.
- 8. Union Supply will hire WVDOC inmate workers to perform tasks categorized as general or unskilled labor in our warehouse improvement plan(s).
- 9. Union Supply proposes to lower prices by **30** % for inmates on the items listed on the RFP"s Market Basket.

The projected revenues for WVDOC and WVCI are above and beyond the value of the more than \$330,000 that Union Supply will invest in WVCI's facilities, the certified forklift training, patent-pending vocational electronics classes, new investments in WVCI's trucking fleet and staff and other direct benefits the state will receive from our joint venture with WVCI.



The total value of our proposal to form a joint venture with WVCI and to employ and train inmates to perform the requested services goes far beyond the commission(s) and reimbursements outlined above.

Union Supply has designed our proposed services to help fulfill the mission of the WVDOC more fully than any other vendor possibly can. A Washington State Institute for Public Policy study* found <u>vocational</u> education reduces recidivism by 9.8 percent and correctional industries programs further reduce recidivism by 6.4 percent.

WVCI is a correctional program: industrial production teaches good work habits and skills to men and women who typically have no prior meaningful employment experience and who, once released, will need legitimate work. Correctional Industries contributes to higher post-release employment success and lowers recidivism (return to prison) rates.

- WVCI Mission Statement-(emphasis added)

*Elizabeth K. Drake, Steve Aos, and Marna G. Miller, Evidence-Based Public Policy Options to Reduce Crime and Criminal Justice Costs: Implications in Washington State, Victims and Offenders Apr. 200

Union Supply's proposed services will create employment opportunities for inmates in a professionally managed working environment that include real job training, learning and skill building. Ample academic and empirical evidence confirms the value of our plan. For instance:

Educational programs seem to be the most effective treatment program. The most common figure quoted on its success is that inmates who complete at least a GED or high school diploma are at least 10% less likely to reoffend after release. . . . Vocational training programs have mixed results, with some work programs (like computer data entry) producing trouble-free employment rates of 30% for exoffenders with other programs (like food service) only producing 1% success rates.

Palmer, Ted. (1991). "The Effectiveness of Intervention." Crime & Delinquency 37:34-49.

(See also Gendreau & Ross 1987 "Revivification of Rehabilitation: Evidence from the 1980s." Justice Quarterly 4(3):349-407)

Spooning out beans or pushing a broom do not fully develop skills or engage inmates and those jobs tend not to be part of professionally managed programs with quantifiable performance targets and job reviews etc. The inmate jobs that will be created by our proposed programs will be exactly the sort that got the very best results in Dr. Palmer's and other studies.



According to Dr. Palmer, vocational training programs deliver lower recidivism rates and better inmate re-integration into society, "If adequately funded and properly run. . . . A basic problem is that in most prisons, rehabilitative programs only reach about 5% of the inmate population."

WVCI by itself does not have the resources or experience to take over a statewide commissary program; but Union Supply has already done so and developed the tools, processes and expertise to ensure that this new program succeeds.

Union Supply proposes to implement and to provide work and accredited vocational training opportunities for 25-30 inmates at a time while preparing them for successful reentry and earning money for both the DOC and WVCI.

Above all, Union Supply's proposed partnership with WVCI and our plan to integrate our vocational training with Transitions' job placement and re-entry counseling will provide exactly the opportunities for training and employment that have been proven to <u>reduce recidivism and improve inmates' lives upon reentry</u> to the free world.

PRJCING PROPOSAL: The following is a sample market basket listing of products for cost evaluation purposes only. No glass containers, alcohol based products, or aerosol items are allowed in the prison system. This price list will be used to evaluate the pricing structure proposed by the Vendor, but Vendor will sell other products, as approved by Agency, in the Commissary. The Agency may request product samples for evaluation of quality. Said samples shall be free of cost to the Agency.

Vendor shall provide prices for each item listed below. Unit price shall be "per unit of measure" All prices quoted shall be exclusive of sales tax.

All prices quoted shall be exclusive of sales tax.						
Item	Brand	Container Size/ Count	Unit of Measure (For Calculation Purposes)	Estimated Annual Unit Quantity	Unit Price	Item Extended Price
Food	2.62	004				100
Soda (Agency prefers brand name products and requires Vendor to sell	Faygo Soda Assorted Flavors	20.00	Ounce	7,200,000	\$0.04	#2F2 000 00
soda in plastic bottles)	Back Country Decaf Coffee	4.00	Ounce	100,000	\$0.04	\$252,000.00 \$33,750.00
Instant Coffee, bag-decaffeinated Instant Coffee, bag-regular	Back Country Instant Coffee	4.00	Ounce	320,000	\$0.34	\$33,750.00
Tea Bags	Food Express Tea Bags	100.00	Each	900,000	\$0.40	\$127,200.00
Hot Fries, Andy Capps or equal	Andy Capp Hot Fries	3.00	Ounce	200,000	\$0.01	\$33,714.29
•	randy dapp net mes	0.00	34.155	200/000	ψ0.1.7	Ψ35,7 14.27
Microwave Popcorn	Ozark Natural Microwave Popcorn	3.50	Ounce	200,000	\$0.11	\$21,333.33
Ramen Noodle Soup Packet	Nissin Beef Ramen - Clear	3.00	Ounce	1,100,000	\$0.09	\$102,666.67
Premium Chicken Breast	Back Country Premium Chicken White Meat In A Pouch	4.50	Ounce	600,000	\$0.49	\$292,000.00
Sardines in Oil	Fisherman's Paradise Sardines In Oil	3.53	Ounce	250,000	\$0.20	\$50,991.50
Salsa Squeeze Bottle	Old Fashioned Premium Squeeze Salsa - Medium	15.50	Ounce	500,000	\$0.10	\$47,741.94
Spam Pouch	Hormel Spam Classic Single Pouch	2.50	Ounce	450,000	\$0.54	\$241,200.00
Peanut Butter, creamy or crunchy	Food Express Creamy Peanut Butter	18.00	Ounce	610,000	\$0.09	\$57,272.22
Cheeseburger, Microwaveable	1/4 Cheeseburger With Bun	5.00	Each	62,000	\$1.29	\$79,980.00
Beef Weiners, Package	Hot Dogs Regular 8 Pk	12.00	Count	189,480	\$0.16	\$30,553.65
Honey Bun	Mrs. Freshley's Glazed Honey Bun	3.00	Each	200,000	\$0.38	\$76,000.00
Instant Oatmeal Packet	Malt-O-Meal Regluar Instant Oatmeal	1.00	Each	210,000	\$0.25	\$52,500.00
Salted Peanuts	Mr. Nature Salted Peanuts	7.50	Ounce	1,200,000	\$0.14	\$172,800.00
Granola Bar, Assorted Box	Pampa Crunchy Oat & Honey Granola Bars	6.00	Вох	10,000	\$1.48	\$14,800.00
Pickle, Individual	Texas Tito's Big Fat Juicy Kosher Dill Pickle	6.00	Each	25,000	\$0.58	\$14,500.00
Candy bars, assorted	Baby Ruth - Butterfinger - Crunch Bar	2.10	Each	205,000	\$0.72	\$147,600.00
Chick O Stick	Chick-O-Stick	0.70	Each	50,000	\$0.15	\$7,500.00
Jolly Rancher or equal, assorted	Old Fashioned Assorted Lemonade Hard Candy	10.00	Ounce	100,000	\$0.30	\$29,500.00

Mac & Cheese, Microwaveable	Hospitality Macaroni & Cheese	7.05		47.000		
	Dinner	7.25	Ounce	17,000	\$0.11	\$1,875.86
Health/Hygiene:						
Magic Shave, or equal, Mild (Razorless)	Magic Shave Razor Less Shave			500		
magic share, or equal, max (nazeriess)	Cream Regular	6.00	Ounce	500	\$0.38	\$192.14
Shaving Cream, Regular	Personal Care Sensitive Shave Gel	= 00		05.000		
onaving oreani, negatar	Tube	5.90	Ounce	25,000	\$0.17	\$4,214.29
Deodorant/Antiperspirant-male/female,Clear Container, Clear Stick	Body Guard Push Up Anti-		_			
bedaran, maparaphan mara, remara, area de mamer, erear estas	Perspirant Deodorant	2.50	Ounce	160,000	\$0.50	\$80,000.00
Neutrogena Soap, Bar		0.50			+0.00	
3	Neutrogena Cleansing Bar Soap	3.50	Each	20,000	\$2.88	\$57,600.00
Gel Toothpaste	Fresh Mint Clear Gel Toothpaste	4.70		5.500	40.04	
<u>'</u>	No Box	4.60	Ounce	5,500	\$0.21	\$1,171.74
Toothbrush, Soft, Medium, Firm	Fresh Mint Toothbrush Soft I/W	1.00	Each	15,000	\$0.29	\$4,350.00
	Daily Defense Green Apple	4.00		405.000		
Shampoo, various types	Shampoo	16.00	Ounce	135,000	\$0.10	\$13,500.00
Fingernail Clippers, small, no file	Nail Clipper No/File Bulk/144 Ct			5 000	+0.05	
This garrier all poors, arrier, no mo	Box		Each	5,000	\$0.25	\$1,250.00
Hall's, or equal, Menthol Cough Drops		00.00		40,000	40.00	
	Good Sense Cough Drops Menthol	30.00	Package	10,000	\$0.88	\$8,800.00
Multivitamin with and without iron	Peoples Choice Multivitamin	400.00				
	W/Iron & With Iron	100.00	Count	203,000	\$0.03	\$5,379.50
Antacid Tablet	A2z Calcium Antacid Asstd Fruit	450.00				
	Flavors	150.00	Count	10,000	\$0.02	\$152.67
Vented Hair Brush	Hair Brush Vented Black Soft Vent			4.500		
	Bristles	1.00	Each	1,500	\$0.74	\$1,110.00
Tampons (no applicator)	Tampon I/W Bulk	500.00	Count	5,000	\$0.26	\$1,300.00
Electronics:			=			
9-Volt Battery	Powermax 9 Volt Heavy Duty		Each	20,000	\$0.59	\$11,800.00
Miscellaneous:						
Greeting Cards, Assorted	Freedom Greeting "Anniversary					
<u> </u>	Card"	1.00	Each	100,000	\$0.35	\$35,000.00
Colored Pencils	Liquimark Mini Color Pencils	1.00	Each	9,500	\$0.12	\$1,171.67
Small Address Book	Address Book 3 3/4" X 2 1/2"	1.00	Each	1,000	\$0.76	\$760.00
#2 Pencil	#2 Pencil	1.00	Each	2,000	\$0.18	\$360.00
Clear insulated microwave mug, minimum 22 oz.	Whirley Mug Clear	1.00	Each	250	\$1.49	\$372.50
			·	Grand Total		\$2,126,673.96

Commission Percentage to be paid to WVDOC:	1.00%
Commission recentage to be paid to WVDOC.	1.0070