



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information Contact Default Values Discount Document Information

Procurement Folder: 179122

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000181470

Legal Name: UNISYS CORPRATION

Alias/DBA:

Total Bid: \$128,061.00

Response Date: 02/29/2016

Response Time: 9:36

SO Doc Code: CRFQ

SO Dept: 1200

SO Doc ID: AUD160000003

Published Date: 2/18/16

Close Date: 3/3/16

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM 1 - EMC RECOVERPOINT FOR VIRTUAL

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 179122

Solicitation Description : ADDENDUM 1 - EMC RECOVERPOINT FOR VIRTUAL MACHINES OR EQUAL

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation No	Version
	2016-03-03 13:30:00	SR 1200 ESR02261600000003956	1

VENDOR

000000181470
 UNISYS CORPORATION

FOR INFORMATION CONTACT THE BUYER

Linda Harper
 (304) 558-0468
 linda.b.harper@wv.gov

Signature X **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	RECOVERPOINT LICENSE SOLUTION	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
93151517			

Extended Description : RECOVERPOINT LICENSE SOLUTION

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	RECOVERPOINT CLIENT LICENSES	70.00000	EA	\$404.000000	\$28,280.00

Comm Code	Manufacturer	Specification	Model #
93151517			

Extended Description : RECOVERPOINT CLIENT LICENSES

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
93151517			

Extended Description : RECOVERPOINT LINUX GPLV3 DISTRIBUTION

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	RECOVERPOINT FOR VIRTUAL MACHINES IMPLEMENTATION	1.00000	EA	\$1,450.000000	\$1,450.00

Comm Code	Manufacturer	Specification	Model #
93151517			

Extended Description : RECOVERPOINT FOR VIRTUAL MACHINES IMPLEMENTATION

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	YEAR 1 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	\$7,056.000000	\$7,056.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : YEAR 1 ANNUAL 5X9 MAINTENANCE SUPPORT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	YEAR 2 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	\$21,168.000000	\$21,168.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : YEAR 2 ANNUAL 5X9 MAINTENANCE SUPPORT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	YEAR 3 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	\$22,264.000000	\$22,264.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : YEAR 3 ANNUAL 5X9 MAINTENANCE SUPPORT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	YEAR 4 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	\$23,338.000000	\$23,338.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : YEAR 4 ANNUAL 5X9 MAINTENANCE SUPPORT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	YEAR 5 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	\$24,505.000000	\$24,505.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	YEAR 5 ANNUAL 5X9 MAINTENANCE SUPPORT
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February 25, 2016

State of West Virginia
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Attention: Sealed Bid: EMC Recoverpoint for Virtual Machines or Equal
Buyer: Linda Harper
Solicitation NO.: CRFQ AUD1600000003
Bid Opening Date: March 3, 2016
Bid Opening Time: 1:30PM EST

Unisys Corporation is pleased to submit this response to the State of West Virginia's CRFQ AUD1600000003 for an EMC Recoverpoint for Virtual Machines or Equal solution that was published by the State of West Virginia, Department of Administration, Purchasing Division.

The Unisys response addresses the specific requirements of the Solicitation for the product to include the first twelve (12) months of maintenance ("Solicitation Response"). Unisys has also included a second response ("Alternative Response") with a total of five (5) years of maintenance included and paid in advance. The Alternative Response allows the State to derive significant economic benefit based on a commitment for an extended term for the maintenance services.

Attached are the following materials.

- 1) EMC Recover Point for Virtual Machines specification sheet
- 2) Exhibit A – Pricing Page (Solicitation Response)
- 3) Exhibit A – Unisys prepared Excel Pricing Page, outlining detailed Solicitation Response
- 4) Exhibit B – Pricing Page (Alternative Response)
- 5) Exhibit B – Unisys prepared Excel Pricing Page, outlining detailed Solicitation Response
- 6) Vendor Preference Certificate signed by Unisys Corporation
- 7) Purchasing Affidavit signed by Unisys Corporation
- 8) General Terms and Conditions, Certification and Signature Page signed by Unisys Corporation
- 9) General Terms and Conditions, Addendum Acknowledgement Form signed by Unisys Corporation
- 10) Solicitation Number: CRFQ DEP1600000010, Addendum Number: 01

Should you require any additional information concerning the quoted products and services, please contact Unisys Representative, Meredith Hughes at 248-805-5014. We at Unisys appreciate and value our relationship with the State of West Virginia, and thank you for the interest that the State of West Virginia in Unisys provided EMC products and services.

Sincerely,

Thomas P. Mannix
Contracts Manager
Unisys Corporation

Cc: Meredith J. Hughes, Unisys Corporation



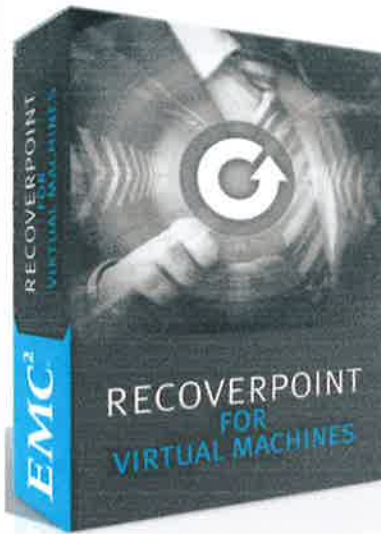
Statement of Understanding

This proposal has been prepared in accordance with Unisys understanding of your requirements based on the information provided and good systems design techniques. All timings, flow charts, system design and related information contained in this proposal represent Unisys best estimates. However, since the actual results in your particular operations (including among other aspects speeds, personnel requirements and costs) may vary from those indicated in the proposal due to variations in software, programs, volume, environment, personnel, and other factors, the final determination that the proposed products and services meet your requirements must be yours.

This proposal contains confidential information of Unisys Corporation. In consideration of the receipt of this document, recipient agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for evaluation of its contents.

Unisys Corporation (Unisys) presents this proposal to you in confidence to solicit an offer from you to Unisys to buy the products and services described herein. This proposal is not a contract or an offer to contract. By your receipt of this response, the State of West Virginia Auditors Office is not obligated to make an offer to Unisys to buy any products or services. Unisys proposal is based on the assumption that the Unisys products and related services contained in this proposal will be supplied under the terms and conditions set forth in the Unisys - State of West Virginia Master Agreement #95010052 (the "Master Agreement"), a copy of which is on file at the West Virginia Department of Administration and at the West Virginia Attorney General's Office, and the attached Addendum. Client shall reference this quote on its order and include a copy of this quote and the signed Addendum. Neither party shall be bound unless and until a written Order under the parties' existing Agreement, contract #95010052 (the "Agreement"), expressly referencing this quote is signed by both parties.

This proposal is valid for 30 days unless extended by Unisys in writing.



RecoverPoint for Virtual Machines

Essentials:

- Protects Virtual Machines (VMs) in VMware environment with VM level granularity and provides local or remote replication for any PIT recovery.
- Integrated with VMware vCenter with built-in orchestration and automation capabilities
- Provides an automated workflow that enhances the operational and disaster recovery processes, reducing data loss and the time required for recovery.
- Helps organizations to achieve their business continuity goals defined by their RPO and RTO.

EMC RECOVERPOINT FOR VIRTUAL MACHINES

Protects and Recovers VMs to Any Point in Time

EMC RecoverPoint® for Virtual Machines, a member of the RecoverPoint family, redefines data protection for VMware virtualized environments. It protects Virtual Machines (VM) at VM level granularity with local or remote replication for recovery to any Point-in-Time (PIT). It supports synchronous or asynchronous replication over any distance with efficient WAN bandwidth utilization, reducing network costs up to 90%. RecoverPoint for VMs simplifies Disaster Recovery, Disaster Recovery testing and Operational Recovery with built-in orchestration and automation capabilities directly accessible from VMware vCenter. It provides a reliable and repeatable automated DR workflow that increases customer's data protection and recovery operational efficiencies. This fully virtualized data protection product is built on the robust RecoverPoint engine, the proven market leader in replication and disaster recovery.

Specifications

INTEGRATED WITH VMWARE VCENTER

RecoverPoint for Virtual Machines is a fully virtualized software-only solution deployed in VMware ESXi server environments without any additional hardware dependency. There are three architectural components which are fully integrated and deployed in a VMware ESXi server environment: the VMware vCenter plug-in, a RecoverPoint write-splitter embedded in vSphere hypervisor, and a virtual appliance.

TABLE 1 ENVIROMENTAL REQUIREMENTS

DESCRIPTION	REQUIREMENT
EMC RECOVERPOINT FOR VIRTUAL MACHINES	Version 4.3 SP1
VMWARE VCENTER AND ESX SERVERS (PROVIDED BY CUSTOMER)	Release 5.1 U1 or 5.5 with vCenter vSphere Web Client. Also, 6.0, 6.1 (updates included).
NETWORK INFRASTRUCTURE (PROVIDED BY CUSTOMER)	4 Virtual Networks (LAN, WAN, 2 ISCSI); 1 Software ISCSI Adapter per ESXi Node with 2 VMKernel Ports

TABLE 2 PRODUCT COMPONENTS

DESCRIPTION	DEPLOYMENT GUIDE
VIRTUAL APPLIANCE	Minimum of 2 virtual appliances required to form RecoverPoint for VMs cluster
ESX SPLITTER	Installed on every ESXi node in the ESX cluster
RECOVERPOINT FOR VIRTUAL MACHINES VMWARE VCENTER PLUG-IN	RecoverPoint for VMs vCenter Plug-in for vSphere Web Client
All managed via vSphere Web Client	

TABLE 3 VIRTUAL APPLIANCE CONFIGURATION

VCPU	MEMORY	DISK
2 vCPUs / 4 GHz	4 GB	45 GB
4 vCPUs / 9 GHz	4 GB	45 GB
8 vCPUs / 17 GHz	8 GB	45 GB

Refer to the [EMC RecoverPoint Family Data Sheet](#), for a product overview.

WARRANTY AND MAINTENANCE

Ninety-day software warranty. Extended warranty is available

CONTACT US

To learn more about how EMC products, services, and solutions can help solve your business and IT challenges, [contact](#) your local representative or authorized reseller— or visit us at www.EMC.com

CONFIGURE AND QUOTE

Visit the EMC Store



store.emc.com/RecoverPoint

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EMC believes the information in this document is accurate as of its publication date. The information is subject to change without notice.

Exhibit A - Pricing Page - "SOLICITATION RESPONSE"

EMC RecoverPoint for Virtual Machines (RP4VM) or Equal

<i>Line #</i>	<i>Quantity</i>	<i>Description</i>	<i>Purchase Price</i>
1	1	RecoverPoint License Solution EMC-Part# RP-LS or Equal (*)	0
2	70	RecoverPoint 70 Client Licenses EMC-Part# 456-106-720 or Equal	28,280
3	1	RecoverPoint Linux GPLv3 Distribution EMC- Part# RP-LNX-GPL or Equal	0
4	1	RecoverPoint for Virtual Machines or Equal Implementation	1,450

Maintenance Year 1

5	* Year 1 Annual 5x9 Maintenance Support Price EMC- Part# M-PRESW-001 or Equal	7,056
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TOTAL Product, Implementation and Year 1 Maintenance

TOTAL FOR EMC - RecoverPoint for Virtual Machines (RP4VM) or Equal (Sum of Lines 1, 2, 3, 4 and 5)		36,786
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Maintenance Pricing Years 2 - 5

6	* Year 2 Annual 5x9 Maintenance Support Price	21,168***
7	* Year 3 Annual 5x9 Maintenance Support Price	22,264***
8	* Year 4 Annual 5x9 Maintenance Support Price	23,338***
9	* Year 5 Annual 5x9 Maintenance Support Price	24,505***

TOTAL BID

TOTAL BID for EMC RecoverPoint for Virtual Machines (RP4VM) and 5 Years Maintenance Support (Sum of Lines 1, 2, 3, 4, 5, 6, 7, 8, 9)		128,061
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* Maintenance pricing for years 2 through 5 will not be a part of the award for this bid and will be handled as a change order in each successive year.

(*) EMC SKU RP-LS is no longer available. EMC has substituted SKU 458-000-228

** Style M-PRESW-001 is EMC Premium SW Support and is 24 x77 x 4 hour support, not 5 x 9 support coverage as CRFQ outlined.

*** Future year maintenance prices, contracted for in advance, to possibly be acquired and paid for in the future are shown at list price with a 5% annual increase. To realize a significant savings, consider Unisys' "alternative response" to prepay the five years.

Exhibit A - Pricing Page - Solicitation Response

State of West Virginia - CRFQ AUD1600000003 Recover Point for VM or Equal (ID: 162048)

Duration (ID: 363498)			Extended List Price	Unit Price	Extended Net	Discount	Discount
Qty	Unisys Style	EMC SKU	USD	USD	Price	Amount	%
Maintenance:							
Maintenance Level (HW and SW) : 24x7 4 Hour Response for 1 year							
		M-PRESW-001 *					
			Maintenance	20,160		7,056	13,104 85%
Software :							
70	OPN456106-720	456-106-720	RecoverPoint for VM (15-99 VM)=IB	86,800	404 OTC	28,280	58,520 67%
1	OPN1000-GPL	RP-LNX-GPL	RECOVERPOINT LINUX GPLV3	0	0 OTC	0	
1	OPN458000-228	458-000-228 **	DISTRIBUTION	0	0 OTC	0	
			RECOVERPOINT FOR VM PRODUCT				
			Software	86,800		28,280	58,520 67%
Services :							
1	OPN100-VML	PS-BAS-RPVMGL	RP FOR VM IMPLEMENTATION ASSISTANCE	1,450	1,450	1,450	
			Services	1,450		1,450	0%
			Configuration	108,410		36,786	71,624 66%

* Style M-PRESW-001 is EMC Premium SW Support and is 24 X 7 X 4 hour support, not 5 X 9 support coverage as CRFQ outlined.
 ** EMC SKU RP-LS is no longer available. EMC has substituted EMC SKU 458-000-228

Exhibit B - Pricing Page - "ALTERNATIVE RESPONSE"

EMC RecoverPoint for Virtual Machines (RP4VM) or Equal

<i>Line #</i>	<i>Quantity</i>	<i>Description</i>	<i>Purchase Price</i>
1	1	RecoverPoint License Solution EMC-Part# RP-LS or Equal (*)	0
2	70	RecoverPoint 70 Client Licenses EMC-Part# 456-106-720 or Equal	28,280
3	1	RecoverPoint Linux GPLv3 Distribution EMC- Part# RP-LNX-GPL or Equal	0
4	1	RecoverPoint for Virtual Machines or Equal Implementation	1,450

Maintenance Year 1

5	* Year 1 Annual 5x9 Maintenance Support Price EMC- Part# M-PRESW-001 or Equal	**	7,056
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TOTAL Product, Implementation and Year 1 Maintenance

TOTAL FOR EMC - RecoverPoint for Virtual Machines (RP4VM) or Equal (Sum of Lines 1, 2, 3, 4 and 5)			36,786
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Maintenance Pricing Years 2 - 5

6	* Year 2 Annual 5x9 Maintenance Support Price	7,056***
7	* Year 3 Annual 5x9 Maintenance Support Price	7,056***
8	* Year 4 Annual 5x9 Maintenance Support Price	7,056***
9	* Year 5 Annual 5x9 Maintenance Support Price	7,056***

TOTAL BID

TOTAL BID for EMC RecoverPoint for Virtual Machines (RP4VM) and 5 Years Maintenance Support (Sum of Lines 1, 2, 3, 4, 5, 6, 7, 8, 9)		65,010
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* Maintenance pricing for years 2 through 5 will not be a part of the award for this bid and will be handled as a change order in each successive year.

(*) EMC SKU RP-LS is no longer available. EMC has substituted SKU 458-000-228

** Style M-PRESW-001 is EMC Premium SW Support and is 24 x 7 x 4 hour support, not 5 x 9 support coverage as CRFQ outlined.

*** Five year total prepay offers a significant savings for the State of West Virginia.

Exhibit B - Pricing Page - Alternative Response

State of West Virginia - CRFQ AUD1600000003 Recover Point for VM or Equal (ID: 162777)

Configuration (ID: 385705)

Qty	Uniqys Style	EMC SKU	Description	Extended List Price USD	Unit Price USD	Extended Net Price USD	Discount Amount	Discount %
Maintenance:								
Maintenance Level (HW and SW) : 24x7 4 Hour Response for 5 years								
M-PRESW-001 *								
			Year 1	20,160	7,056	7,056		
			Year 2	20,160	7,056	7,056		
			Year 3	20,160	7,056	7,056		
			Year 4	20,160	7,056	7,056		
			Year 5	20,160	7,056	7,056		
			Maintenance	100,800		35,280	65,520	65%
Software :								
70	OPN456106-720	456-106-720	RecoverPoint for VM (15-99 VM)=IB	86,800	404 OTC	28,280	58,520	67%
1	OPN1000-GPL	RP-LNX-GPL	RECOVERPOINT LINUX GPLV3	0	0 OTC	0		
			DISTRIBUTION					
1	OPN458000-228	458-000-228 **	RECOVERPOINT FOR VM PRODUCT	0	0 OTC	0		
			Software	86,800		28,280	58,520	67%
Services :								
1	OPN100-VML	PS-BAS-RPVMGL	RP FOR VM IMPLEMENTATION ASSISTANCE	1,450	1,450	1,450		
			Services	1,450		1,450		0%
			Configuration	189,050		65,010	124,040	66%

* M-PRESW-001 is EMC Premium SW Support and is 24 X 7 X 4 hour support, not 5 X 9 support coverage as CRFQ outlined.
 ** SKU RP-LS is no longer available. EMC has substituted EMC SKU 458-000-228

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

____ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% vendor preference for the reason checked:

____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

____ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Unisys Corporation

Signed: Thomas P. Murray

Date: 2/24/2016

Title: Contracts Manager

STATE OF WEST VIRGINIA
Purchasing Division
PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Unisys Corporation

Authorized Signature: *Thomas P. Mannix* Date: 2/24/2016
Thomas P. Mannix, Contracts Manager

State of New Jersey

County of Union, to-wit:

Taken, subscribed, and sworn to before me this 24th day of February, 2016.

My Commission expires May 24, 2016

AFFIX SEAL HERE

NOTARY PUBLIC *Karen A. DeMaio*
KAREN E. DeMAIO
NOTARY PUBLIC OF NEW JERSEY
MY COMMISSION ENDS 05/24/16

Purchasing Affidavit (Revised 08/01/2015)

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Unisys Corporation

(Company)



(Authorized Signature) (Representative Name, Title)

Thomas P. Mannix, Contracts Manager

(908)445-7560

2/24/2016

(Phone Number) (Fax Number) (Date)

SOLICITATION NUMBER: AUD1600000003

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- | Modify bid opening date and time
- | Modify specifications of product or service being sought
- | Attachment of vendor questions and responses
- | Attachment of pre-bid sign-in sheet
- | Correction of error
- | Other

Description of Modification to Solicitation:

1. To modify the Vendor Question deadline to Tuesday, February 23, 2016, 5:00 p.m. EST.
2. To modify the Bid Closing date to Thursday, March 3, 2016, 1:30 p.m. EST.

No other changes.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AUD1600000003

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Unisys Corporation

Company



Authorized Signature

Thomas P. Mannix, Contracts Manager

2/24/2016

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 179122

Doc Description: EMC RECOVERPOINT FOR VIRTUAL MACHINES OR EQUAL

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2016-02-16	2016-03-10 13:30:00	CRFQ 1200 AUD1600000003	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

*UNISYS CORPORATION
 578 SHELLBOURNE DRIVE
 ROCHESTER HILLS, MI 48309
 ATTN - MEREDITH HUGHES
 248-805-5014*

FOR INFORMATION CONTACT THE BUYER

Linda Harper
 (304) 558-0468
 linda.b.harper@wv.gov

Signature X *Meredith Hughes* EIN 380387840 DATE 2/25/2016
 FEIN #

offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the WV State Auditor's Office (WWSAO) to establish a contract for EMC Recoverpoint for Virtual Machines, or Equal per the attached specifications and terms and conditions.

/OICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
CHARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	RECOVERPOINT LICENSE SOLUTION	1.00000	EA	.00	.00

Comm Code	Manufacturer	Specification	Model #
93151517	EMC UNISYS	RP-LS REPLACED BY 458-000-228 OPN 458000-228	

Extended Description :
RECOVERPOINT LICENSE SOLUTION

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
HARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	RECOVERPOINT CLIENT LICENSES	70.00000	EA	404.00	28,280.00

Comm Code	Manufacturer	Specification	Model #
93151517	EMC UNISYS	456-108-720 OPN 456106-720	

Extended Description :
RECOVERPOINT CLIENT LICENSES

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
CHARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	RECOVERPOINT LINUX GPLV3 DISTRIBUTION	1.00000	EA	.00	.00

Comm Code	Manufacturer	Specification	Model #
93151517	EMC UNISYS		RP-LNX-GPL OPN1000-GPL

Extended Description :

RECOVERPOINT LINUX GPLV3 DISTRIBUTION

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E CHARLESTON WV25305-0230 US		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E MALDEN WV 25306-6330 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	RECOVERPOINT FOR VIRTUAL MACHINES IMPLEMENTATION	1.00000	EA	1,450.00	1,450.00

Comm Code	Manufacturer	Specification	Model #
93151517	EMC UNISYS		PS-BAS-RPVMGL OPN100-VML

Extended Description :

RECOVERPOINT FOR VIRTUAL MACHINES IMPLEMENTATION

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E CHARLESTON WV25305-0230 US		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E MALDEN WV 25306-6330 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	YEAR 1 ANNUAL 5X9 MAINTENANCE SUPPORT *	1.00000	EA	7,056.00	7,056.00 **

Comm Code	Manufacturer	Specification	Model #
81111812	EMC		M-PRESW-001

Extended Description :

YEAR 1 ANNUAL 5X9 MAINTENANCE SUPPORT

* YOUR RFQ REQUESTED EMC STYLE M-PRESW-001 WHICH IS 7X24 MAINTENANCE SUPPORT, NOT 5X9. WE HAVE RESPONDED WITH 7X24 MAINTENANCE.

** PLEASE CONSIDER UNISYS'S ALTERNATIVE MAINTENANCE PRICING ON "ALTERNATIVE RESPONSE" SPREAD SHEET ATTACHED.

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E J00 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
CHARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	YEAR 2 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	21,168.00	21,168.00

Comm Code	Manufacturer	Specification	Model #
81111812	EMC		M-PRESW-001

Extended Description :
YEAR 2 ANNUAL 5X9 MAINTENANCE SUPPORT

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
CHARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

ne	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	YEAR 3 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	22,264.00	22,264.00

Comm Code	Manufacturer	Specification	Model #
81111812	EMC		M-PRESW-001

Extended Description :
YEAR 3 ANNUAL 5X9 MAINTENANCE SUPPORT

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E		STATE AUDITORS OFFICE 4916 KANAWHA BLVD E	
CHARLESTON	WV25305-0230	MALDEN	WV 25306-6330
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	YEAR 4 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	23,338.00	23,338.00

Comm Code	Manufacturer	Specification	Model #
81111812	EMC		M-PRESW-001

Extended Description :

YEAR 4 ANNUAL 5X9 MAINTENANCE SUPPORT

INVOICE TO	SHIP TO
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E CHARLESTON WV25305-0230 US	STATE AUDITORS OFFICE 4916 KANAWHA BLVD E MALDEN WV 25306-6330 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	YEAR 5 ANNUAL 5X9 MAINTENANCE SUPPORT	1.00000	EA	24,505.00	24,505.00

Comm Code	Manufacturer	Specification	Model #
81111812	EMC		M-PRESW-001

Extended Description :

YEAR 5 ANNUAL 5X9 MAINTENANCE SUPPORT

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Question Deadline 5:00 PM	2016-02-29

AUD1600000003	Document Phase Final	Document Description EMC RECOVERPOINT FOR VIRTUAL M ACHINES OR EQUAL	Page 6 of 6
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions