



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation  
 19 - Highways

Proc Folder: 212105

Doc Description: SODIUM CHLORIDE (ROADWAY SALT)

Proc Type: Central Master Agreement

| Date Issued | Solicitation Closes    | Solicitation No         | Version |
|-------------|------------------------|-------------------------|---------|
| 2016-05-06  | 2016-05-31<br>13:30:00 | CRFQ 0803 DOT1600000099 | 1       |

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

**BID RECEIVED LATE**  
 BUYER Misty Delong  
 WITNESS Tara  
**DISQUALIFIED**

05/31/16 15:20:35  
 WV Purchasing Division

**FOR INFORMATION CONTACT THE BUYER**

Misty Delong  
 (304) 558-8802  
 misty.m.delong@wv.gov

Robert S. Groff, Chief Financial Officer

Signature X Robert S. Groff CFO FEIN # 30-0322840

DATE May 27, 2016

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open-end contract for Sodium Chloride (Roadway Salt) for use in Snow Removal and Ice Control throughout the state of West Virginia, delivered by the Vendor to specific WVDOH delivery/storage location sites or to be picked up by WVDOH forces from the Vendor's storage sites when delivery is not feasible.

| INVOICE TO  |         | SHIP TO   |          |
|---|---------|---|----------|
| VARIOUS AGENCY LOCATIONS<br>AS INDICATED BY ORDER |         | STATE OF WEST VIRGINIA<br>VARIOUS LOCATIONS AS INDICATED BY ORDER |          |
| No City   | WV99999 | No City   | WV 99999 |
| US  |         | US  |          |

| Line | Comm Ln Desc                   | Qty     | Unit Issue | Unit Price | Total Price |
|------|--------------------------------|---------|------------|------------|-------------|
| 1    | SODIUM CHLORIDE (ROADWAY SALT) | 1.00000 | TON        |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 46161506  |              |               |         |

**Extended Description :**  
SODIUM CHLORIDE (ROADWAY SALT)

**SCHEDULE OF EVENTS**

| Line | Event                   | Event Date |
|------|-------------------------|------------|
| 1    | Technical Questions Due | 2016-05-13 |

|              |                                |   |                       |
|--------------|--------------------------------|---|-----------------------|
| DOT160000099 | <b>Document Phase</b><br>Draft | <b>Document Description</b><br>SODIUM CHLORIDE (ROADWAY SALT) | <b>Page 3</b><br>of 3 |
|--------------|--------------------------------|---|-----------------------|

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

## **INSTRUCTIONS TO VENDORS SUBMITTING BIDS**

**1. REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

**2. MANDATORY TERMS:** The Solicitation may contain mandatory provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

**3. PREBID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **NON-MANDATORY PRE-BID** meeting will be held at the following place and time:

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the mandatory pre-bid meeting. Failure to attend the mandatory pre-bid meeting shall result in disqualification of the Vendor's bid. No one person attending the pre-bid meeting may represent more than one Vendor.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. The State will not accept any other form of proof or documentation to verify attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing.

Additionally, the person attending the pre-bid meeting should include the Vendor's E-Mail address, phone number, and Fax number on the attendance sheet. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

All Vendors should arrive prior to the starting time for the pre-bid. Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in, but are charged with knowing all matters discussed at the pre-bid.

Questions submitted at least five business days prior to a scheduled pre-bid will be discussed at the pre-bid meeting if possible. Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

**4. VENDOR QUESTION DEADLINE:** Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are nonbinding.

Submitted e-mails should have solicitation number in the subject line.

Question Submission Deadline: **May 13, 2016**

Submit Questions to: **Misty Delong**  
2019 Washington Street, East  
Charleston, WV 25305  
Fax: (304) 558-4115 (Vendors should not use this fax number for bid submission)  
Email: [Misty.M.Delong@wv.gov](mailto:Misty.M.Delong@wv.gov)

**5. VERBAL COMMUNICATION:** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

**6. BID SUBMISSION:** All bids must be submitted electronically through wvOASIS or signed and delivered by the Vendor to the Purchasing Division at the address listed below on or before the date and time of the bid opening. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via e-mail. Acceptable delivery methods include electronic submission via wvOASIS, hand delivery, delivery by courier, or facsimile.

The bid delivery address is:  
Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

A bid that is not submitted electronically through wvOASIS should contain the information listed below on the face of the envelope or the bid may be rejected by the Purchasing Division.:

SEALED BID:  
BUYER: Misty DeLong  
SOLICITATION NO.: CRFQ DOT1600000099  
BID OPENING DATE: May 31, 2016  
BID OPENING TIME: 1:30 PM, EST  
FAX NUMBER:

The Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. Submission of a response to an Expression or Interest or Request for Proposal is not permitted in wvOASIS.

**For Request For Proposal ("RFP") Responses Only:** In the event that Vendor is responding to a request for proposal, the Vendor shall submit one original technical and one original cost proposal plus NA convenience copies of each to the Purchasing Division at the address shown above. Additionally, the Vendor should identify the bid type as either a technical or cost proposal on the face of each bid envelope submitted in response to a request for proposal as follows:

BID TYPE: (This only applies to CRFP)

- Technical  
 Cost

**7. BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery).

Bid Opening Date and Time: May 31, 2016 at 1:30 PM, EST.

Bid Opening Location: Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

**8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgment Form, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**9. BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

**10. ALTERNATES:** Any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand should clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items may be grounds for rejection of a Vendor's bid.

**11. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid. Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

**12. COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

**13. REGISTRATION:** Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

**14. UNIT PRICE:** Unit prices shall prevail in cases of a discrepancy in the Vendor's bid.

**15. PREFERENCE:** Vendor Preference may only be granted upon written request and only in accordance with the West Virginia Code § 5A-3-37 and the West Virginia Code of State Rules. A Vendor Preference Certificate form has been attached hereto to allow Vendor to apply for the preference. Vendor's failure to submit the Vendor Preference Certificate form with its bid will result in denial of Vendor Preference. Vendor Preference does not apply to construction projects.

**16. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37(a)(7) and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors. Preference for a non-resident small, women-owned, or minority owned business shall be applied in accordance with W. Va. CSR § 148-22-9.

**17. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.6.

**18. ELECTRONIC FILE ACCESS RESTRICTIONS:** Vendor must ensure that its submission in wvOASIS can be accessed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately opened and/or viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires, and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening if those documents are required with the bid.

**19. NON-RESPONSIBLE:** The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1-5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform, or lacks the integrity and reliability to assure good-faith performance.”

**20. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.5. and § 148-1-6.4.b.”

**21. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor’s entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled “confidential,” “proprietary,” “trade secret,” “private,” or labeled with any other claim against public disclosure of the documents, to include any “trade secrets” as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.



## GENERAL TERMS AND CONDITIONS:

1. **CONTRACTUAL AGREEMENT:** Issuance of a Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
  - 2.1. **"Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
  - 2.2. **"Bid" or "Proposal"** means the vendors submitted response to this solicitation.
  - 2.3. **"Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
  - 2.4. **"Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
  - 2.5. **"Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.
  - 2.6. **"Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
  - 2.7. **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
  - 2.8. **"State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
  - 2.9. **"Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term Contract**

**Initial Contract Term:** This Contract becomes effective on \_\_\_\_\_ and extends for a period of \_\_\_\_\_ year(s).

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Renewal of this Contract is limited to \_\_\_\_\_ successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed \_\_\_\_\_ months in total. Automatic renewal of this Contract is prohibited. Notwithstanding the foregoing, Purchasing Division approval is not required on agency delegated or exempt purchases. Attorney General approval may be required for vendor terms and conditions.

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days.

Upon completion, the vendor agrees that maintenance, monitoring, or warranty services will be provided for one year thereafter with an additional \_\_\_\_\_ successive one year renewal periods or multiple renewal periods of less than one year provided that the multiple renewal periods do not exceed \_\_\_\_\_ months in total. Automatic renewal of this Contract is prohibited.

**One Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Other:** See attached.

**4. NOTICE TO PROCEED:** Vendor shall begin performance of this Contract immediately upon receiving notice to proceed unless otherwise instructed by the Agency. Unless otherwise specified, the fully executed Award Document will be considered notice to proceed.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked below must be provided to the Purchasing Division by the Vendor as specified below.

**BID BOND (Construction Only):** Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.

**PERFORMANCE BOND:** The apparent successful Vendor shall provide a performance bond in the amount of \_\_\_\_\_. The performance bond must be received by the Purchasing Division prior to Contract award. On construction contracts, the performance bond must be 100% of the Contract value.

**LABOR/MATERIAL PAYMENT BOND:** The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be delivered to the Purchasing Division prior to Contract award.

In lieu of the Bid Bond, Performance Bond, and Labor/Material Payment Bond, the Vendor may provide certified checks, cashier's checks, or irrevocable letters of credit. Any certified check, cashier's check, or irrevocable letter of credit provided in lieu of a bond must be of the same amount and delivered on the same schedule as the bond it replaces. A letter of credit submitted in lieu of a performance and labor/material payment bond will only be allowed for projects under \$100,000. Personal or business checks are not acceptable.

**MAINTENANCE BOND:** The apparent successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and delivered to the Purchasing Division prior to Contract award.

**INSURANCE:** The apparent successful Vendor shall furnish proof of the following insurance prior to Contract award and shall list the state as a certificate holder:

**Commercial General Liability Insurance:** In the amount of \$1,000,000.00  
\_\_\_\_\_ or more.

**Builders Risk Insurance:** In an amount equal to 100% of the amount of the Contract.

The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether or not that insurance requirement is listed above.

**LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the Purchasing Division.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications prior to Contract award regardless of whether or not that requirement is listed above.

**8. WORKERS' COMPENSATION INSURANCE:** The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**9. LITIGATION BOND:** The Director reserves the right to require any Vendor that files a protest of an award to submit a litigation bond in the amount equal to one percent of the lowest bid submitted or \$5,000, whichever is greater. The entire amount of the bond shall be forfeited if the hearing officer determines that the protest was filed for frivolous or improper purpose, including but not limited to, the purpose of harassing, causing unnecessary delay, or needless expense for the Agency. All litigation bonds shall be made payable to the Purchasing Division. In lieu of a bond, the protester may submit a cashier's check or certified check payable to the Purchasing Division. Cashier's or certified checks will be deposited with and held by the State Treasurer's office. If it is determined that the protest has not been filed for frivolous or improper purpose, the bond or deposit shall be returned in its entirety.

**10. LIQUIDATED DAMAGES:** Vendor shall pay liquidated damages in the amount of according to Section 6.2, 6.3, 6.5 and 8.0, but not limited to, of the Contract Specifications

for \_\_\_\_\_

This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.

**11. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**12. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification.

**13. PAYMENT:** Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears.

**14. PURCHASING CARD ACCEPTANCE:** The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract unless the box below is checked.

Vendor is not required to accept the State of West Virginia's Purchasing Card as payment for all goods and services.

**15. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**16. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**17. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available.

**18. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-6.1.e.

**19. TIME:** Time is of the essence with regard to all matters of time and performance in this Contract.

**20. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code or West Virginia Code of State Rules is void and of no effect.

**21. COMPLIANCE:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**22. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**23. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**24. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**25. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**26. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments. Notwithstanding the foregoing, Purchasing Division approval may or may not be required on certain agency delegated or exempt purchases.

**27. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**28. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**29. BANKRUPTCY:** In the event the Vendor files for bankruptcy protection, the State of West Virginia may deem this Contract null and void, and terminate this Contract without notice.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/default.html>.

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.



**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR CERTIFICATIONS:** By signing its bid or entering into this Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; and (4) that it has reviewed this Solicitation in its entirety; understands the requirements, terms and conditions, and other information contained herein.

Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with any State agency that may require registration.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code § 5A-3-10a, all Vendors are required to sign, notarize, and submit the Purchasing Affidavit stating that neither the Vendor nor a related party owe a debt to the State in excess of \$1,000. The affidavit must be submitted prior to award, but should be submitted with the Vendor's bid. A copy of the Purchasing Affidavit is included herewith.

**38. ADDITIONAL AGENCY AND LOCAL GOVERNMENT USE:** This Contract may be utilized by other agencies, spending units, and political subdivisions of the State of West Virginia; county, municipal, and other local government bodies; and school districts ("Other Government Entities"). Any extension of this Contract to the aforementioned Other Government Entities must be on the same prices, terms, and conditions as those offered and agreed to in this Contract, provided that such extension is in compliance with the applicable laws, rules, and ordinances of the Other Government Entity. If the Vendor does not wish to extend the prices, terms, and conditions of its bid and subsequent contract to the Other Government Entities, the Vendor must clearly indicate such refusal in its bid. A refusal to extend this Contract to the Other Government Entities shall not impact or influence the award of this Contract in any manner.

**39. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**40. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.requisitions@wv.gov](mailto:purchasing.requisitions@wv.gov).

**41. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the Director of the Division of Protective Services shall require any service provider whose employees are regularly employed on the grounds or in the buildings of the Capitol complex or who have access to sensitive or critical information to submit to a fingerprint-based state and federal background inquiry through the state repository. The service provider is responsible for any costs associated with the fingerprint-based state and federal background inquiry.

After the contract for such services has been approved, but before any such employees are permitted to be on the grounds or in the buildings of the Capitol complex or have access to sensitive or critical information, the service provider shall submit a list of all persons who will be physically present and working at the Capitol complex to the Director of the Division of Protective Services for purposes of verifying compliance with this provision. The State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check.

Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**42. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
- c. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- d. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**43. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Robert S. Groff, CFO  
(Name, Title)  
Robert S. Groff, Chief Financial Officer  
(Printed Name and Title)  
1305 Hollow Cove, Narberth, PA 19072  
(Address)  
724-287-0770                      724-287-0540  
(Phone Number) / (Fax Number)  
robertgroff@comcast.net  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Mid-Atlantic Salt, LLC  
(Company)

Robert S. Groff, CFO  
(Authorized Signature) (Representative Name, Title)

Robert S. Groff, Chief Financial Officer  
(Printed Name and Title of Authorized Representative)

May 27, 2016  
(Date)

724-287-0770                      724-287-0540  
(Phone Number) (Fax Number)

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open-end contract for Sodium Chloride (Roadway Salt) for use in Snow Removal and Ice Control throughout the state of West Virginia, delivered by the Vendor to specific WVDOH delivery/storage location sites or to be picked up by WVDOH forces from the Vendors' storage sites when delivery is not feasible.

This contract shall become effective upon award and extends until June 30, 2017; however, this contract may be renewed at the same price, terms and conditions of the original contract including any subsequent change orders upon the mutual written consent of the WVDOH and the Vendor(s), with approval of the Purchasing Division and the Attorney General's office limited to two successive one-year periods.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them. Additional definitions can be found in section 2 of the General Terms and Conditions.

- 2.1 **"Contract Item" or "Contract Items"** means the list of items identified in Section 3.2.

- 2.2 **"Pricing Pages"** means the schedule of prices, estimated order quantity and totals contained in wvOASIS or attached hereto as Exhibit A and Exhibit B, and used to evaluate the Solicitation.

- 2.3 **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

- 2.4 **"WVDOH"** used throughout this Solicitation means the West Virginia Division of Highways.

- 2.5 **"ASTM"** used throughout this Solicitation means the American Society for Testing and Materials. Reference: [www.astm.org](http://www.astm.org).

- 2.6 **"MSDS"** used throughout this Solicitation means Materials Safety Data Sheet.

- 2.7 **"Contractor" or "Vendor"** used throughout this Solicitation and in any cited sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications, Roads and Bridges, adopted latest Standard Specs edition, as modified by all subsequent annual Supplemental Specifications, are interchangeable.

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

2.8 “Standard Specs” used throughout this Solicitation means the West Virginia Department of Transportation, Division of Highways Standard Specifications, Roads and Bridges, adopted latest Standard Specs edition, as modified by all subsequent annual Supplemental Specifications.

**3. GENERAL REQUIREMENTS:**

3.1 The following sections of the Standard Specs shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2, 109.20 and 308.5.

A complete hard copy of the Standard Specs may be obtained from:

West Virginia Division of Highways  
Contract Administration  
Building 5, Room 722  
1900 Kanawha Boulevard, East  
Charleston, West Virginia 25305  
(Phone) 304-558-2885

A complete electronic copy of the Standard Specs may be obtained by sourcing:  
<http://www.transportation.wv.gov/highways/Contractadmin/specifications/2010StandSpec/Pages/default.aspx>

**NOTE: The requirements of Standard Specs section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS, shall apply to all material supplied under this contract.**

3.2 **Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.2.1 **Materials:** Sodium Chloride shall conform to the requirements of the most current version of ASTM D632. The Vendor should provide the MSDS information with their bid document; however, MSDS information must be provided prior to award of a contract.

3.2.2 **Anti-Clumping Material:** If an anti-clumping agent is to potentially be applied to Sodium Chloride that will be shipped to any WVDOH delivery/storage location site covered by this contract or that may be picked up by WVDOH forces from a Vendor’s storage site, the Vendor should provide the MSDS information with their bid document; however, MSDS information must be provided prior to award of a contract.

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

- 3.2.3 Sampling and Testing:** Upon award of this Contract, the Vendor shall provide the WVDOH with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

WVDOH, Materials Division  
190 Dry Branch Road  
Charleston, WV 25306  
Phone: 304-558-3175

The WVDOH may conduct sampling and testing to verify material quality or gradation.

**4. CONTRACT AWARD:**

- 4.1 Contract Award:** The Contract is intended to provide the Agency with a purchase price for Sodium Chloride for all WVDOH delivery/storage location sites.

- A Contract shall be awarded to the Vendor(s) that provide Sodium Chloride meeting the required specifications for those counties for which their bid is low per Pricing Pages, Exhibit A.
- A Contract shall be awarded to any Vendor that submits a bid price per Pricing Page, Exhibit B for pickup by WVDOH forces from the Vendors' storage site. Pickup by WVDOH forces shall only be used by the WVDOH due to unforeseen circumstances when delivery by the Vendor is not feasible to meet the immediate need.

**4.2 Pricing Pages:**

- 4.2.1** Vendor should complete Pricing Pages, Exhibit A, by providing delivery unit prices for Sodium Chloride, per County. Vendors may bid any or all Counties on Pricing Pages, Exhibit A. Vendor shall submit one bid price for a specific County which shall include all of that County's delivery/storage location sites at one unit price per County.

Pricing Pages, Exhibit A, contains a list of delivery/storage location sites, per County, per District with estimated usage quantities.  
Purchase/delivery guarantee is per Section 6.2.

- 4.2.2** Due to unforeseen circumstances, if the need should arrive for the WVDOH Forces to pick up Sodium Chloride from a Vendor's storage site(s), if the Vendor is in agreement to provide the pickup option to the WVDOH, the Vendor should provide pickup unit prices by completing



REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

Pricing Page, Exhibit B. Vendor should also provide the storage site's 911 address or most recent physical address on Pricing Page, Exhibit B.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: [misty.g.delong@wv.gov](mailto:misty.g.delong@wv.gov).

- 4.3 An information spreadsheet is attached providing WVDOH Delivery/Storage Location Site information to the Vendors with on-site contact information and billing information. This spreadsheet may be updated by the WVDOH at any time during the term of this contract.

**5. ORDERING AND PAYMENT:**

- 5.1 **Ordering:** Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written forms of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2 **Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, to process payment for goods and services. The Vendor must accept the State of West Virginia's Purchasing Card for payment of all orders under this Contract.

**6. DELIVERY, GUARANTEE AND RETURN:**

- 6.1 **Delivery:** A Delivery Order will be issued to the awarded Vendor at the time delivery is needed. There is no typical or average order size.

Shipments for delivery to any WVDOH delivery/storage location site covered by this contract shall be delivered in bulk.

- When a Delivery Order is issued to an awarded Vendor from the inception date of the contract through September 30, 2016, a **delivery date of ten (10) working days** shall be established by the WVDOH and provided on the Delivery Order; however, the WVDOH shall have the option of accepting

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

an alternative delivery schedule provided by the awarded Vendor which shall be established at the time of the Delivery Order.

- When a Delivery Order is issued to an awarded Vendor, from October 1, 2016 through March 15, 2017, a delivery date of four (4) working days shall be established by the WVDOH and provided on the Delivery Order; however, the WVDOH shall have the option of accepting an alternative delivery schedule provided by the awarded Vendor which shall be established at the time of the Delivery Order.

An initial delivery must be made on the established delivery date and completely filled within ten (10) working days. The first day of the four (4) working days will be considered 12:01 AM, the morning (working day) following the issue of the Delivery Order.

- When a Delivery Order is issued to an awarded Vendor, from March 16, 2017 through June 30, 2017, a delivery date of ten (10) working days shall be established by the WVDOH and provided on the Delivery Order; however, the WVDOH shall have the option of accepting an alternative delivery schedule provided by the awarded Vendor which shall be established at the time of the Delivery Order.

No Vendor is authorized to ship, nor is the WVDOH authorized to receive materials prior to the issuance of a Delivery Order.

Original delivery tickets for each delivered load to the WVDOH storage sites must be signed and retained by a WVDOH representative at the delivery/storage location site.

- 6.2 Acceptance and Delivery Guarantee:** The WVDOH guarantees acceptance of 80% of the total estimated quantity awarded to a Vendor. The Vendor shall guarantee delivery, as requested by the WVDOH, of 120% of the total estimated quantity award to a Vendor. All guaranteed Delivery Orders shall be issued to the awarded Vendor no later than June 30, 2017. All guaranteed deliveries shall be completed prior to June 30, 2017 or an alternative delivery schedule agreed upon by the awarded Vendor and the WVDOH.

Conditions may dictate adjustment of the actual quantities delivered to specified delivery/storage location sites which have been awarded to a Vendor.

EXAMPLE: The total estimated quantity on this Contract is 231,030 tons. If one Vendor is awarded 43,000 total tons, the WVDOH guarantees acceptance of 34,400 total tons (80%) while the same Vendor shall guarantee delivery of 51,600 total tons (120%). Acceptance and delivery

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

tonnage shall be considered total tonnage awarded to that Vendor, not per District, County and/or WVDOH Delivery/Storage Location Site.

- 6.3 Late or Inability to Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

If an initial delivery has not been received at the WVDOH site after five (5) working days from October 1, 2016 through March 15, 2017 and an alternative delivery schedule has not been established for this delivery, the WVDOH Central Office, reserves the right to cancel the Delivery Order and proceed to obtain the required quantity of Sodium Chloride from an alternative economical source.

At the discretion of the WVDOH, the first alternate economical source shall be the next low bidder, if that bidder has availability; or secondly, may obtain pricing on the Open Market.

The quantity, required to fulfill the canceled Delivery Order obtained through an alternate economical source, will be deducted from the awarded Vendor's 80% guaranteed minimum quantity.

If the alternate economical source chosen to fulfill this request is a Vendor which has also been awarded a Contract for other WVDOH delivery/storage location sites, this quantity shall be included in that Vendor's 80% guaranteed minimum quantity.

The WVDOH reserves the right to invoice the awarded Vendor the difference in cost from that Vendor's price and the alternative economical source's price. In addition to the difference in cost, the WVDOH may include, but not limited to, any additional transportation charges associated with this delivery to fulfill the need of the cancelled Delivery Order.

- 6.4 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's Delivery/Storage location site. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.
- 6.5 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. This shall include any material delivered prior to and/or after the unloading of the material from the Vendor's truck. Delivered

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

material shall arrive in acceptable condition according to Section 3.2 meeting the most current version of ASTM D632 or it will be denied receipt. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

- 6.6 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.
- 7. PICKUP OPTION:** Due to unforeseen circumstances, when delivery by the Vendor is not feasible to meet an immediate need, the WVDOH Forces may pick up Sodium Chloride from a Vendor's storage site(s). There is no typical size or average quantity for pickup. Contact with the Vendor shall be pursued by the WVDOH prior to issuance of a Delivery Order.
- 7.1 Loading:** Vendor shall include the cost of the Vendor loading the WVDOH truck in its bid price and it is not permitted to charge the Agency separately for any loading costs.
- 8. VENDOR PERFORMANCE:** Regarding the material requirement of Section 3.2, the specific delivery requirements of Section 6.1, Section 6.2 and Section 6.3 and the return of unacceptable items of Section 6.5, but not limited to, the Vendors shall be fully aware that the WVDOH shall report all negative incidents of vendor performance to the WV Purchasing Division. The WVDOH shall report such incidents on a Vendor Performance Report which shall provide a tracking mechanism on the performance of the Vendor or of its product.

Vendor performance and product quality is crucial to the administration of this contract. When these factors do not meet expectations, the WVDOH shall work with the Vendor to make all efforts to resolve the problem. After all attempts have failed by the WVDOH to resolve the issues with the Vendor, the Vendor Performance Report will immediately be submitted to the WV Purchasing Division for assistance in resolving the problem.

REQUEST FOR QUOTATION  
**Sodium Chloride (Roadway Salt)**

---

Situations where the Vendor has breached contract or established a pattern of poor performance, the WV Purchasing Division may cancel the contract and/or suspend the Vendor from further participation in the competitive bid process.

In the event that the Vendor fails to honor any contractual terms or conditions, the WV Purchasing Division Director may suspend the vendor as having exhibiting a pattern of poor performance in fulfilling his or her contractual obligations to the state. Poor performance includes, but is not limited to, a Vendor providing or furnishing commodities, materials or services late, or at a quantity or quality level below that which is specified in the contract.

**9. VENDOR DEFAULT:**

**9.1** The following shall be considered a vendor default under this Contract.

**9.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.

**9.1.2** Failure to comply with other specifications and requirements contained herein.

**9.1.3** Failure to comply with any laws, rules and ordinances applicable to the contract Services provided under this Contract.

**9.1.4** Failure to remedy deficient performance upon request.

**9.2** The following remedies shall be available to Agency upon default.

**9.2.1** Immediate cancellation of the Contract.

**9.2.2** Immediate cancellation of one or more delivery orders issued under this Contract.

**9.2.3** Any other remedies available in law or equity.

**10. MISCELLANEOUS:**

**10.1 No Substitutions:** The Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

REQUEST FOR QUOTATION  
Sodium Chloride (Roadway Salt)

---

- 10.2 Vendor Supply:** The Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, the Vendor certifies that it can supply the Contract Items contained in its bid response.
- 10.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items leased/rented, quantities of items leased/rented and total dollar value of the items leased/rented. Vendor shall also provide reports, upon request, showing the items leased/rented during the term of this Contract, the quantity leased/rented for each of those items and the total value of lease/rental for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 10.4 Contract Manager:** During its performance of this Contract, the Vendor must designate and maintain a primary contract manager responsible for overseeing the Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. The Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Cindy Graham  
**Telephone Number:** 724-287-0770  
**Fax Number:** 724-287-0540  
**Email Address:** midatlanticsalt@zoominternet.net

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Mid-Atlantic Salt, LLC

Authorized Signature: *Robert S. Goff* Date: 5-27-16

State of PA

County of MONTGOMERY to-wit:

Taken, subscribed, and sworn to before me this 27<sup>th</sup> day of May, 2016.

My Commission expires \_\_\_\_\_, 20\_\_\_\_.

**AFFIX SEAL HERE**

COMMONWEALTH OF PENNSYLVANIA  
NOTARIAL SEAL  
JOSEPH L. ROBERTO, Notary Public  
Telford Borough, Montgomery County  
My Commission Expires January 24, 2019

*[Handwritten Signature]*

COMMONWEALTH OF PENNSYLVANIA  
NOTARIAL SEAL  
JOSEPH L. ROBERTO, Notary Public  
Telford Borough, Montgomery County  
My Commission Expires January 24, 2019

Sodium Chloride

### WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION

DISTRICT 1

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County  | Delivery/Storage Location Site  | Delivery/Storage Location Site                     |   |                    |   |
|---------|---------------------------------|--|---|--------------------|---|
|         |                                 | Physical Address                                   | Bill-to Address                               | Contact Name       | Contact Phone Number/Email Address          |
| Boone   | Clinton @ WV85                  | WV 85 above Van Wharton, WV 25208                  | 203 DOH Garage Road Danville, WV 25053        | Keither Baisden    | 304-369-7809<br>keither.r.baisden@wv.gov    |
| Boone   | Rock Creek                      | 203 DOH Garage Road Danville, WV 25053             | 203 DOH Garage Road Danville, WV 25053        | Keither Baisden    | 304-369-7809<br>keither.r.baisden@wv.gov    |
| Boone   | Seth                            | 9288 Coal River Road Seth, WV 25181                | 203 DOH Garage Road Danville, WV 25053        | Keither Baisden    | 304-369-7809<br>keither.r.baisden@wv.gov    |
| Clay    | Widen Road & CR 11              | 4476 Triplett Ridge Road Clay, WV 25043            | 4476 Triplett Ridge Road Clay, WV 25043       | Terry Legg         | 304-587-4241<br>terry.a.legg@wv.gov         |
| Clay    | Maysel                          | Route 4 Maysel, WV 25133                           | 4476 Triplett Ridge Road Clay, WV 25043       | Terry Legg         | 304-587-4241<br>terry.a.legg@wv.gov         |
| Kanawha | Chelyan                         | 14987 MacCorkle Avenue Cabin Creek, WV 25035       | 1334 Smith Street Charleston, WV 25301        | Ronald Lawrence    | 304-558-3010<br>ronald.lawrence@wv.gov      |
| Kanawha | Elkview                         | 115 Frame Road Elkview, WV 25071                   | 115 Frame Road Elkview, WV 25071              | Bobby Brown        | 304-558-9155<br>brodis.r.brown@wv.gov       |
| Kanawha | North Charleston                | 2800 W. Washington Charleston, WV 25387            | 2800 W. Washington Charleston, WV 25387       | Kenney Hammrick    | 304-744-3050<br>kenney.r.hammrick@wv.gov    |
| Kanawha | St. Albans                      | 2334 MacCorkle Avenue St Albans, WV 25177          | 2334 MacCorkle Avenue St. Albans, WV 25177    | Barbara Engelhardt | 304-722-0621<br>barbara.j.engelhardt@wv.gov |
| Kanawha | I-64 @ Rt. 119 and Penn. Avenue | 2266 Pennsylvania Avenue Charleston, WV 25302      | 2266 Pennsylvania Avenue Charleston, WV 25302 | Andy Estep         | 304-342-2520<br>andy.l.estep@wv.gov         |
| Kanawha | I-77 @ Sissonville              | 36 Allen Fork Road Sissonville, WV 25320           | 36 Allen Fork Road Sissonville, WV 25320      | Stanley King       | 304-988-3241<br>stanley.w.king@wv.gov       |
| Kanawha | I-79 @ Amma                     | 3134 Amma Road Amma, WV 25005                      | 3134 Amma Road Amma, WV 25005                 | Kenny Miller       | 304-565-9801<br>kenny.a.miller@wv.gov       |
| Kanawha | Corridor G @ Alum Creek         | 401 Champion Drive South Charleston, WV 25309      | 401 Champion Drive South Charleston, WV 25309 | Jackie Blankenship | 304-756-3634<br>jackie.p.blankenship@wv.gov |
| Mason   | Pt. Pleasant                    | 2702 Jackson Avenue Point Pleasant, WV 25550       | 2702 Jackson Avenue Point Pleasant, WV 25550  | Ernie Watterson    | 304-675-0853<br>ernie.p.watterson@wv.gov    |
| Putnam  | Red House                       | Route 62 Box 2 Red House, WV 25168                 | 3526 Teays Valley Road Hurricane, WV 25526    | Eddie Smithers     | 304-586-2023<br>james.e.smithers@wv.gov     |
| Putnam  | Hurricane @ Rt. 34              | 3256 Teays Valley Road Hurricane, WV 25526         | 3256 Teays Valley Road Hurricane, WV 25526    | Eddie Smithers     | 304-586-2023<br>james.e.smithers@wv.gov     |
| Putnam  | I-64 @ Scary Creek              | 704 Winfield Road St. Albans, WV 25177             | 704 Winfield Road St. Albans, WV 25177        | Rick Hazlewood     | 304-759-0713<br>rick.e.hazlewood@wv.gov     |
| Putnam  | US 35                           | US 35 Lat 38 34' 39.71"N Longitude 82 00' 54.58" W | 70 Winfield Road St. Albans, WV 25177         | Wade Crouch        | 304-759-0713<br>wade.m.crouch@wv.gov        |



Sodium Chloride

**WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION**

DISTRICT 2

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County  | Delivery/Storage Location Site                   | Delivery/Storage Location Site                   |                                      |                                 |                              |   |
|---------|--|--|--------------------------------------|---------------------------------|------------------------------|---|
|         |  | Physical Address                                 | Bill-to Address                      | Contact Name                    | Contact Phone #              | Contact Email Address                                 |
| Cabell  | Barboursville                                    | 6200 Route 60 East<br>Barboursville, WV 25504    | P.O. Box 880<br>Huntington, WV 25712 | Candis Adkins<br>Brian Conrad   | 304-736-3111<br>304-528-5674 | candis.d.adkins@wv.gov<br>brian.conrad@wv.gov         |
| Cabell  | I-64 @ Huntington                                | 3100 16th Street Road<br>Huntington, WV 25704    | P.O. Box 880<br>Huntington, WV 25712 | Bobby Smith<br>Ronald Bowen     | 304-528-5669<br>304-528-5669 | bobby.g.smith@wv.gov<br>ronald.l.bowen@wv.gov         |
| Lincoln | West Hamlin                                      | 7338 State Route 10<br>West Hamlin, WV 25571     | P.O. Box 880<br>Huntington, WV 25712 | Glenna Eplin<br>Elisa Perry     | 304-528-5685<br>304-824-3434 | glenna.eplin@wv.gov<br>elisa.m.perry@wv.gov           |
| Lincoln | Yawkey   | WV State Route 3<br>Yawkey, WV 25573             | P.O. Box 880<br>Huntington, WV 25712 | Glenna Eplin<br>Elisa Perry     | 304-528-5685<br>304-824-3434 | glenna.eplin@wv.gov<br>elisa.m.perry@wv.gov           |
| Lincoln | Harts  | McClellan Highway<br>Harts, WV 25524             | P.O. Box 880<br>Huntington, WV 25712 | Glenna Eplin<br>Elisa Perry     | 304-528-5685<br>304-824-3434 | glenna.eplin@wv.gov<br>elisa.m.perry@wv.gov           |
| Logan   | Corridor G @ Chapmanville                        | 8100 Old Logan Road<br>Chapmanville, WV 25508    | P.O. Box 880<br>Huntington, WV 25712 | Elizabeth Spry<br>Enoch Workman | 304-528-5684<br>304-792-7031 | elizabeth.a.spry@wv.gov<br>enoch.f.workman@wv.gov     |
| Logan   | Wilkinson  | 127 Springfield Road<br>Wilkinson, WV 25653      | P.O. Box 880<br>Huntington, WV 25712 | Elizabeth Spry<br>Enoch Workman | 304-792-7035<br>304-528-5684 | elizabeth.a.spry@wv.gov<br>enoch.f.workman@wv.gov     |
| Logan   | Man  | 4801 Buffalo Creek Road<br>Amherstdale, WV 25607 | P.O. Box 880<br>Huntington, WV 25712 | Elizabeth Spry<br>Enoch Workman | 304-792-7035<br>304-583-2188 | elizabeth.a.spry@wv.gov<br>enoch.f.workman@wv.gov     |
| Mingo   | Corridor G @ Miller's Creek<br>Building #03011   | 1 Highway Garage Road<br>Williamson, WV 25661    | P.O. Box 880<br>Huntington, WV 25712 | Johnny Kirk<br>Dallas Messer    | 304-528-5682<br>304-235-6060 | johnny.m.kirk@wv.gov<br>dallas.messer@wv.gov          |
| Mingo   | Mingo County @ Miller's Creek<br>Building #03025 | 1 Highway Garage Road<br>Williamson, WV 25661    | P.O. Box 880<br>Huntington, WV 25712 | Tenna Brinager<br>John Marcum   | 304-235-6003<br>304-528-5682 | tenna.c.brinager@wv.gov<br>john.h.marcum@wv.gov       |
| Mingo   | Gilbert  | US 52<br>Gilbert, WV 25621                       | P.O. Box 880<br>Huntington, WV 25712 | Tenna Brinager<br>John Marcum   | 304-235-6003<br>304-528-5682 | tenna.c.brinager@wv.gov<br>john.h.marcum@wv.gov       |
| Wayne   | Pritchard  | 1249 Prichard Road<br>Prichard, WV 25555         | P.O. Box 880<br>Huntington, WV 25712 | Ellen Spry<br>Glenn Matthews    | 304-528-5681<br>304-486-5010 | ellen.e.dabney-spry@wv.gov<br>glenn.a.matthews@wv.gov |
| Wayne   | Wayne  | 326 Third Street<br>Wayne, WV 25571              | P.O. Box 880<br>Huntington, WV 25712 | Ellen Spry<br>Glenn Matthews    | 304-528-5681<br>304-528-5681 | ellen.e.dabney-spry@wv.gov<br>glenn.a.matthews@wv.gov |
| Wayne   | Crum   | 20351 Tolsia Highway<br>Crum, WV 25669           | P.O. Box 880<br>Huntington, WV 25712 | Ellen Spry<br>Glenn Matthews    | 304-528-5681<br>304-393-2181 | ellen.e.dabney-spry@wv.gov<br>glenn.a.matthews@wv.gov |

Sodium Chloride

**WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION**

DISTRICT 3

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County    | Delivery/Storage Location Site | Delivery/Storage Location Site                         |   |                  |   |
|-----------|--------------------------------|--|---|------------------|---|
|           |                                | Physical Address                                       | Bill-to Address                           | Contact Name     | Contact Phone Number/Email Address        |
| Calhoun   | Millstone                      | 7619 S. Calhoun Highway<br>Millstone, WV 25261         | 624 Depot Street<br>Parkersburg, WV 26101 | Chris Carter     | 304-420-4710<br>chris.l.carter@wv.gov     |
| Jackson   | Ripley                         | 946 Claylick Road<br>Ripley, WV 25271                  | 624 Depot Street<br>Parkersburg, WV 26101 | Scott Whited     | 304-372-7857<br>scott.r.whited@wv.gov     |
| Jackson   | I-77 @ Medina                  | 2600 Medina Road<br>Ravenswood, WV 26164               | 624 Depot Street<br>Parkersburg, WV 26101 | Jimmy Belcher    | 304-420-4610<br>jimmy.l.belcher@wv.gov    |
| Pleasants | Belmont                        | WV Route 2<br>Belmont, WV 26134                        | 624 Depot Street<br>Parkersburg, WV 26101 | Amanda Nichols   | 304-420-4705<br>amanda.l.nichols@wv.gov   |
| Ritchie   | APD Pennsboro                  | 41 Ritchie Industrial Park Road<br>Pennsboro, WV 26415 | 624 Depot Street<br>Parkersburg, WV 26101 | John Barberio    | 304-659-3027<br>john.m.barberio@wv.gov    |
| Ritchie   | Ellenboro                      | 731 Ellenboro Road<br>Harrisville, WV 26362            | 624 Depot Street<br>Parkersburg, WV 26101 | Sandy Armentrout | 304-420-4706<br>sandy.j.armentrout@wv.gov |
| Ritchie   | Corridor D @ Nutter Farm       | Nutter Farm @ US 50<br>Cairo, WV 26337                 | 624 Depot Street<br>Parkersburg, WV 26101 | Kevin Reynolds   | 304-420-4703<br>kevin.c.reynolds@wv.gov   |
| Ritchie   | Smithville                     | #18 Main Street<br>Smithville, WV 26178                | 624 Depot Street<br>Parkersburg, WV 26101 | Sandy Armentrout | 304-420-4706<br>sandy.j.armentrout@wv.gov |
| Roane     | Lefthand @ WV 36               | 9734 Clay Road<br>Left Hand, WV 25251                  | 624 Depot Street<br>Parkersburg, WV 26101 | Maridith Parker  | 304-927-0962<br>Maridith.r.Parker@wv.gov  |
| Roane     | Ambler Ridge @ US 119          | US 119 @ Ambler Ridge<br>Walton, WV 25286              | 624 Depot Street<br>Parkersburg, WV 26101 | Maridith Parker  | 304-927-0962<br>Maridith.r.Parker@wv.gov  |
| Roane     | Spencer                        | 269 Charleston Road<br>Spencer, WV 25276               | 624 Depot Street<br>Parkersburg, WV 26101 | Maridith Parker  | 304-927-0962<br>Maridith.r.Parker@wv.gov  |
| Wirt      | Elizabeth                      | 610 Schoolview Street<br>Elizabeth, WV 26143           | 624 Depot Street<br>Parkersburg, WV 26101 | Chasity Stephens | 304-420-4707<br>chasity.r.stephens@wv.gov |
| Wood      | Parkersburg @ Rt. 95S          | 905 Lubeck Avenue<br>Parkersburg, WV 26101             | 624 Depot Street<br>Parkersburg, WV 26101 | Susan Swecker    | 304-420-4700<br>susan.b.swecker@wv.gov    |
| Wood      | I-77 @ Parkersburg             | 1758 Mill Run Road<br>Parkersburg, WV 26101            | 624 Depot Street<br>Parkersburg, WV 26101 | Kevin Reynolds   | 304-420-4703<br>kevin.c.reynolds@wv.gov   |
| Wood      | Corridor D @ Riverhill         | 253 @ River Hill Road<br>Washington, WV 26181          | 624 Depot Street<br>Parkersburg, WV 26101 | Kevin Reynolds   | 304-420-4703<br>kevin.c.reynolds@wv.gov   |

DISTRICT 4 Sodium Chloride **WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION**  
 Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County     | Delivery/Storage Location Site | Delivery/Storage Location Site                      |  |                                   |                              |  |
|------------|--------------------------------|---|--|-----------------------------------|------------------------------|--|
|            |                                | Physical Address                                    | Bill-to Address                        | Contact Name                      | Contact Phone #              | Contact Email Address                                |
| Doddridge  | Smithburg                      | Old Route 50<br>Smithburg, WV 26456                 | P. O. Box 4220<br>Clarksburg, WV 26302 | Mike Cronin<br>Ruth Sheets        | 304-627-2412<br>304-627-2412 | michael.g.cronin@wv.gov<br>ruth.m.sheets@wv.gov      |
| Harrison   | Gore                           | Route 20<br>Gore, WV 26301                          | P. O. Box 4220<br>Clarksburg, WV 26302 | Don Skinner<br>Tammy Carson       | 304-627-2140<br>304-627-2140 | donald.l.skinner@wv.gov<br>tammy.l.carson@wv.gov     |
| Harrison   | Saltwell                       | Exit 125 off I-79, North of<br>Clarksburg, WV 26301 | P. O. Box 4220<br>Clarksburg, WV 26302 | Bob Suan<br>Cliff Fulton          | 304-627-2411<br>304-627-2411 | bob.g.suan@wv.gov<br>clifford.w.fulton@wv.gov        |
| Harrison   | I-79 @ Lost Creek              | Exit 110 off I-79<br>Lost Creek, WV 26385           | P. O. Box 4220<br>Clarksburg, WV 26302 | Bob Suan<br>Cliff Fulton          | 304-627-2411<br>304-627-2411 | bob.g.suan@wv.gov<br>clifford.w.fulton@wv.gov        |
| Harrison   | APD 50 @ Tunnel Hill           | Jct US 50 & Co Route 50/7<br>Tunnel Hill, WV 26426  | P. O. Box 4220<br>Clarksburg, WV 26302 | Roger Grimes<br>Robbie Wilmoth    | 304-627-2410<br>304-627-2410 | roger.g.grimes@wv.gov<br>robert.a.wilmoth@wv.gov     |
| Marion     | Fairmont                       | 916 Country Club Road<br>Fairmont, WV 26554         | P. O. Box 4220<br>Clarksburg, WV 26302 | Jeff Pethtel<br>DeeDee Wood       | 304-367-2730<br>304-367-2730 | jeff.l.pethtel@wv.gov<br>delores.j.wood@wv.gov       |
| Marion     | Mannington                     | US Route 250<br>Mannington, WV 26582                | P. O. Box 4220<br>Clarksburg, WV 26302 | Don Luzadder<br>DeeDee Wood       | 304-986-2600<br>304-367-2730 | donald.e.luzadder@wv.gov<br>delores.j.wood@wv.gov    |
| Monongalia | I-79 @ Goshen Road             | Exit 146 off I-79<br>Goshen Road, WV 26508          | P. O. Box 4220<br>Clarksburg, WV 26302 | Norm Cunningham<br>Dave McCormick | 304-285-3145<br>304-692-6364 | norm.r.cunningham@wv.gov<br>david.a.mccormick@wv.gov |
| Monongalia | Ridgedale                      | 1510 Grafton Road<br>Morgantown, WV 26508           | P. O. Box 4220<br>Clarksburg, WV 26302 | David Alexander<br>Lois Nunan     | 304-285-3207<br>304-285-3207 | david.p.alexander@wv.gov<br>lois.j.numan@wv.gov      |
| Monongalia | Pentress                       | WV Route 7<br>Pentress, WV 26544                    | P. O. Box 4220<br>Clarksburg, WV 26302 | Jim Compton<br>Lois Nunan         | 304-879-5275<br>304-285-3207 | leroy.j.compton@wv.gov<br>lois.j.numan@wv.gov        |
| Preston    | Bruceeton Mills                | WV Route 26 South of<br>Bruceeton Mills, WV 26525   | P. O. Box 4220<br>Clarksburg, WV 26302 | Bob Denkenberger                  | 304-379-2162                 | joe.p.cline@wv.gov                                   |
| Preston    | Albright                       | 216 St. Joe Road<br>Albright, WV 26519              | P. O. Box 4220<br>Clarksburg, WV 26302 | Joe Cline<br>Margie Waybright     | 304-329-0192<br>304-329-0192 | joe.p.cline@wv.gov<br>margorie.a.waybright@wv.gov    |
| Preston    | Terra Alta                     | WV Route 7 East of<br>Terra Alta, WV 26764          | P. O. Box 4220<br>Clarksburg, WV 26302 | James Stull                       | 304-689-8443                 | joe.p.cline@wv.gov                                   |
| Preston    | Fellowsville                   | US Route 50 East of<br>Fellowsville, WV 26444       | P. O. Box 4220<br>Clarksburg, WV 26302 | Neil Darlington                   | 304-698-9513                 | joe.p.cline@wv.gov                                   |
| Preston    | Aurora                         | US Route 50 West of<br>Aurora, WV 26705             | P. O. Box 4220<br>Clarksburg, WV 26302 | Harlin Wolfe                      | 304-735-3311                 | joe.p.cline@wv.gov                                   |
| Preston    | I-68 @ Cooper's Rock           | Exit 15 off I-68<br>Coopers Rock, WV 26525          | P. O. Box 4220<br>Clarksburg, WV 26302 | Mike Pingley<br>Tina Bragg        | 304-285-3206<br>304-285-3206 | michael.l.pingley@wv.gov<br>tina.m.bragg@wv.gov      |
| Taylor     | Fetterman/Prunytown            | US 250 East of<br>Prunytown, WV 26354               | P. O. Box 4220<br>Clarksburg, WV 26302 | John Corio<br>Lisa Altman         | 304-265-6110<br>304-265-6110 | john.r.corio@wv.gov<br>lisa.l.altman@wv.gov          |

Sodium Chloride

### WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION

DISTRICT 5

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County    | Delivery/Storage Location Site                 | Delivery/Storage Location Site                             |  |                |   |
|-----------|--|--|--|----------------|---|
|           |  | Physical Address   | Bill-to Address                                | Contact Name   | Contact Phone Number/Email Address      |
| Berkeley  | I-81 @ Martinsburg - 0571 Storage Bldg         | 1867 Rock Cliff Drive<br>Martinsburg, WV 25401             | 1867 Rock Cliff Drive<br>Martinsburg, WV 25401 | Jett Sells     | 304-267-0085<br>jett.e.sells@wv.gov     |
| Berkeley  | 1867 Rock Cliff Drive - 0502 Storage Bldg      | 1867 Rock Cliff Drive<br>Martinsburg, WV 25401             | 1867 Rock Cliff Drive<br>Martinsburg, WV 25401 | Nancy Minnick  | 304-267-0060<br>nancy.e.minnick@wv.gov  |
| Berkeley  | I-81 @ Exit 8                                  | Behind Park n Ride<br>Exit 8 South Bound 25401             | 1867 Rock Cliff Drive<br>Martinsburg, WV 25401 | Jett Sells     | 304-267-0085<br>jett.e.sells@wv.gov     |
| Grant     | Petersburg                                     | H.C. 59, Box 245 (Route 28)<br>Petersburg, WV 26847        | H.C. 59, Box 245<br>Petersburg, WV 26847       | Glenna Lott    | 304-257-4455<br>glenna.d.lott@wv.gov    |
| Grant     | Mt. Storm                                      | Corner of WV 42 & Route 50<br>Mt. Storm, WV 26739          | H.C. 59, Box 245<br>Petersburg, WV 26847       | Glenna Lott    | 304-257-4455<br>glenna.d.lott@wv.gov    |
| Grant     | Corridor H @ Knobley Road                      | US Route 48 (off of Corridor H)<br>Maysville, WV 26833     | 2104 State Route 55<br>Moorefield, WV 26836    | Donna Eye      | 304-434-2525<br>donna.k.eye@wv.gov      |
| Hampshire | Romney   | H. C. 64, Box 232 (Jersey Mtn. Road)<br>Romney, WV 26757   | H.C. 64, Box 232<br>Romney, WV 26847           | Lynette Kesner | 304-822-4167<br>lynette.l.kesner@wv.gov |
| Hampshire | Capon Bridge                                   | Route 50<br>Capon Bridge, WV 26711                         | H.C. 64, Box 232<br>Romney, WV 26847           | Lynette Kesner | 304-822-4167<br>lynette.l.kesner@wv.gov |
| Hampshire | Slanesville                                    | Route 29<br>Slanesville, WV 25444                          | H.C. 64, Box 232<br>Romney, WV 26847           | Lynette Kesner | 304-822-4167<br>lynette.l.kesner@wv.gov |
| Hardy     | Moorefield                                     | 2104 State Route 55<br>Moorefield, WV 26836                | 2104 State Route 55<br>Moorefield, WV 26836    | Donna Eye      | 304-434-2525<br>donna.k.eye@wv.gov      |
| County    | Baker  | County Route 29<br>Baker, WV 26801                         | 2104 State Route 55<br>Moorefield, WV 26836    | Donna Eye      | 304-434-2525<br>donna.k.eye@wv.gov      |
| Jefferson | Charles Town - 0519 Storage Bldg               | 1301 Leetown Pike<br>Kearneysville, WV 25430               | 1301 Leetown Pike<br>Kearneysville, WV 25430   | Nathan Ware    | 304-725-5821<br>nathan.b.ware@wv.gov    |
| Jefferson | Charles Town - New Shed - 0564<br>Storage Bldg | 1301 Leetown Pike<br>(on same lot as above)                | 1301 Leetown Pike<br>Kearneysville, WV 25430   | Jimmy Kees     | 304-725-5821<br>jimmy.l.kees@wv.gov     |
| Mineral   | New Creek                                      | HC 72, Box 72AA (US Route 50)<br>New Creek, WV 26743       | H.C. 72, Box 72AA<br>New Creek, WV 26743       | Steve Reel     | 304-788-1221<br>steven.p.reel@wv.gov    |
| Mineral   | Sky Line                                       | Route 42<br>Elk Garden, WV 26717                           | H.C. 72, Box 72AA<br>New Creek, WV 26743       | Steve Reel     | 304-788-1221<br>steven.p.reel@wv.gov    |
| Mineral   | Short Gap                                      | Route 28<br>Ridgeley, WV 26753                             | H.C. 72, Box 72AA<br>New Creek, WV 26743       | Steve Reel     | 304-788-1221<br>steven.p.reel@wv.gov    |
| Mineral   | District Headquarters                          | US Route 50<br>Burlington, WV 26710                        | P.O. Box 99<br>Burlington, WV 26710            | Jim Wolford    | 304-289-2261<br>jim.d.wolford@wv.gov    |
| Morgan    | Berkeley Springs                               | 166 DOH Lane (off of US 522)<br>Berkeley Springs, WV 25411 | 166 DOH Lane<br>Berkeley Springs, WV 25411     | Rodney Crowell | 304-258-2578<br>rodney.b.crowell@wv.gov |
| Morgan    | Largent  | Route 9<br>Great Cacapon, WV 25422                         | 166 DOH Lane<br>Berkeley Springs, WV 25411     | Rodney Crowell | 304-258-2578<br>rodney.b.crowell@wv.gov |

Sodium Chloride

**WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION**

DISTRICT 6

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County   | Delivery/Storage Location Site | Delivery/Storage Location Site                          |   |                  |   |
|----------|--------------------------------|---|---|------------------|---|
|          |                                | Physical Address  | Bill-to Address                                   | Contact Name     | Contact Phone Number/Email Address          |
| Brooke   | Wellsburg                      | WV Route 2, Box 615<br>Wellsburg, WV 26070              | WV Route 2, Box 615<br>Wellsburg, WV              | Beth Green       | 304-238-1199                                |
| Brooke   | Weirton                        | 1225 Rice Road<br>Weirton, WV 26062                     | WV Route 2, Box 615<br>Wellsburg, WV 26070        | Beth Green       | beth.a.green@wv.gov<br>304-238-1199         |
| Hancock  | New Manchester                 | 1936 Veterans Blvd<br>New Cumberland, WV 26047          | 1936 Veterans Blvd<br>New Cumberland, WV          | Ron Castellucci  | beth.a.green@wv.gov<br>304-238-1200         |
| Marshall | Glen Dale                      | 100 Wheeling Avenue<br>Glen Dale, WV 26038              | 100 Wheeling Avenue<br>Glen Dale, WV              | Carrie Gralinski | ronald.j.castellucci@wv.gov<br>304-843-4055 |
| Marshall | Cameron                        | 33 Courtright Lane<br>Cameron, WV 26033                 | 100 Wheeling Avenue<br>Glen Dale, WV 26038        | Carrie Gralinski | carrie.a.gralinski@wv.gov<br>304-843-4055   |
| Marshall | Sand Hill                      | RD 4, Box 269A<br>Cameron, WV 26033                     | 100 Wheeling Avenue<br>Glen Dale, WV 26038        | Carrie Gralinski | carrie.a.gralinski@wv.gov<br>304-843-4055   |
| Marshall | Lynn Camp                      | 438 Richmond Lane<br>Glen Easton, WV 26039              | 100 Wheeling Avenue<br>Glen Dale, WV 26038        | Carrie Gralinski | carrie.a.gralinski@wv.gov<br>304-843-4055   |
| Ohio     | Triadelphia                    | 3870 National Road<br>Triadelphia, WV 26059             | 3870 National Road<br>Triadelphia, WV             | Sue Toland       | carrie.a.gralinski@wv.gov<br>304-238-1202   |
| Ohio     | I-70 @ Triadelphia             | 566 Woodland Acres Road<br>Wheeling, WV 26003           | 3870 National Road<br>Triadelphia, WV             | Dave Millhouse   | sue.d.toland@wv.gov<br>304-238-1065         |
| Tyler    | Sistersville                   | 730 Tyler Highway<br>Sistersville, WV 26175             | 730 Tyler Highway<br>Sistersville, WV             | Thelma Deaton    | david.a.millhouse@wv.gov<br>304-843-4057    |
| Tyler    | Centerville                    | 4901 Middle Island Road<br>Alma, WV 26320               | 730 Tyler Highway<br>Sistersville, WV             | Thelma Deaton    | thelma.f.deaton@wv.gov<br>304-843-4057      |
| Wetzel   | New Martinsville               | N. State Route 2, Box 641<br>New Martinsville, WV 26155 | N. State Route 2, Box 641<br>New Martinsville, WV | Donna Palmer     | thelma.f.deaton@wv.gov<br>304-843-4058      |
| Wetzel   | Pine Grove                     | WV 20, MP 17.14<br>Pine Grove, WV 26419                 | N. State Route 2, Box 641<br>New Martinsville, WV | Dave Sivert      | donna.l.palmer@wv.gov<br>304-889-3251       |
| Wetzel   | Hundred                        | US 250, MP3.00<br>Hundred, WV 26575                     | N. State Route 2, Box 641<br>New Martinsville, WV | Donna Palmer     | david.k.sivert@wv.gov<br>304-843-4058       |
|          |                                |   |   |                  | donna.l.palmer@wv.gov                       |

DISTRICT 7 Sodium Chloride Delivery: F.O.B. WVDOH Delivery/Storage Location Site WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION

| County  | Delivery/Storage Location Site | Delivery/Storage Location Site                       |                                    |                   |  |
|---------|--------------------------------|--|------------------------------------|-------------------|--|
|         |                                | Physical Address                                     | Bill-to Address                    | Contact Name      | Contact Phone Number/Email Address         |
| Barbour | Phillipi                       | 1439 Mansfield Drive<br>Phillipi, WV 26416           | P. O. Box 1228<br>Weston, WV 26452 | Jacqueline Haddix | 304-457-1597<br>jacqueline.m.haddix@wv.gov |
| Barbour | Belington                      | 248 Dunham Cut Road<br>Belington, WV 26250           | P. O. Box 1228<br>Weston, WV 26452 | Jacqueline Haddix | 304-457-1597<br>jacqueline.m.haddix@wv.gov |
| Braxton | Gassaway                       | 1001 State Street<br>Gassaway, WV 26624              | P. O. Box 1228<br>Weston, WV 26452 | Carolyn Miller    | 304-364-5238<br>carolyn.m.miller@wv.gov    |
| Braxton | Heaters                        | 5206 Gauley Turnpike<br>Heaters, WV 26627            | P. O. Box 1228<br>Weston, WV 26452 | Carolyn Miller    | 304-364-5238<br>carolyn.m.miller@wv.gov    |
| Braxton | I-79 @ Coon Knob               | 80 Coon Knob, DOH Road<br>Sutton, WV 26601           | P. O. Box 1228<br>Weston, WV 26452 | Charles Armstead  | 304-364-8440<br>charles.g.armstead@wv.gov  |
| Braxton | I-79 @ Burnsville              | 888 Burnsville Road<br>Burnsville, WV 26335          | P. O. Box 1228<br>Weston, WV 26452 | Roger Balsler     | 304-853-2454<br>roger.l.balsler@wv.gov     |
| Gilmer  | Glenville                      | 3531 US 33, East<br>Glenville, WV 26351              | P. O. Box 1228<br>Weston, WV 26452 | Cathy Shackelford | 304-462-7325<br>cathy.a.shackelford@wv.gov |
| Lewis   | Weston (Ben Dale)              | 937 US 19, South<br>Weston, WV 26452                 | P. O. Box 1228<br>Weston, WV 26452 | Sheena Johnson    | 304-269-0470<br>sheena.m.johnson@wv.gov    |
| Lewis   | Corridor H @ Mudlick           | 309 Mudlick Road<br>Weston, WV 26452                 | P. O. Box 1228<br>Weston, WV 26452 | Roger Sisk        | 304-473-4304<br>roger.l.sisk@wv.gov        |
| Upshur  | Clow Lot @ Buckhannon          | 493 Mudlick Road<br>Buckhannon, WV 26201             | P. O. Box 1228<br>Weston, WV 26452 | Aleece Williams   | 304-473-4225<br>c.aleece.williams@wv.gov   |
| Upshur  | Tennerton                      | 646 Route 20, South<br>Buckhannon, WV 26201          | P. O. Box 1228<br>Weston, WV 26452 | Aleece Williams   | 304-473-4225<br>c.aleece.williams@wv.gov   |
| Upshur  | Kanawha Head                   | 18022 Route 20, South<br>Buckhannon, WV 26201        | P. O. Box 1228<br>Weston, WV 26452 | Aleece Williams   | 304-473-4225<br>c.aleece.williams@wv.gov   |
| Webster | Cherry Falls                   | 808 Point Mountain Road<br>Webster Springs, WV 26288 | P. O. Box 1228<br>Weston, WV 26452 | Theresa Gibson    | 304-847-2114<br>theresa.j.gibson@wv.gov    |
| Webster | Cowen                          | 6402 Webster Road<br>Cowen, WV 26206                 | P. O. Box 1228<br>Weston, WV 26452 | Theresa Gibson    | 304-847-2114<br>theresa.j.gibson@wv.gov    |
| Webster | Hacker Valley                  | 56 Pickens Grade Road<br>Hacker Valley WV 26222      | P. O. Box 1228<br>Weston, WV 26452 | Theresa Gibson    | 304-847-2114<br>theresa.j.gibson@wv.gov    |

DISTRICT 8

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County     | Delivery/Storage Location Site | Delivery/Storage Location Site                              |                                    |                |   |
|------------|--------------------------------|---|------------------------------------|----------------|---|
|            |                                | Physical Address  | Bill-to Address                    | Contact Name   | Contact Phone Number/Email Address        |
| Pendleton  | Franklin, 220 North            | 3153 Petersburg Pike<br>US 220N, Franklin, WV 26807         | P. O. Box 1516<br>Elkins, WV 26241 | Dywayne Stout  | (304) 358-2215<br>dywayne.h.stout@wv.gov  |
| Pendleton  | Judy Gap                       | 12795 Mountaineer Drive<br>US 33, Riverton, WV 26814        | P. O. Box 1516<br>Elkins, WV       | Dywayne Stout  | (304) 358-2215<br>dywayne.h.stout@wv.gov  |
| Pendleton  | Brandywine                     | 12211 Blue Gray Trail<br>CR 21, Brandywine, WV 26802        | P. O. Box 1516<br>Elkins, WV       | Dywayne Stout  | (304) 358-2215<br>dywayne.h.stout@wv.gov  |
| Pendleton  | Onego                          | 3354 Allegheny Drive<br>US 33, Seneca Rocks, WV 26884       | P. O. Box 1516<br>Elkins, WV       | Dywayne Stout  | (304) 358-2215<br>dywayne.h.stout@wv.gov  |
| Pendleton  | Franklin, 220 South            | 6591 Upper South Branch Road<br>US 220S, Franklin, WV 26807 | P. O. Box 1516<br>Elkins, WV 26241 | Dywayne Stout  | (304) 358-2215<br>dywayne.h.stout@wv.gov  |
| Pocahontas | Marlinton                      | 25 Brush Country Rd<br>US 219, Marlinton, WV 24954          | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Pocahontas | Seebert                        | 863 Seebert Rd<br>CR 27, Seebert, WV 24946                  | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Pocahontas | Greenbank                      | 4757 Potomac Highlands Trail<br>WV 28, Green Bank, WV 24944 | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Pocahontas | Bartow (Thornwood)             | 156 Thornwood Rd<br>WV 28, Bartow, WV 24920                 | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Pocahontas | Snowshoe                       | 24 Shavers Lake Rd<br>CR 9/3, Snowshoe, WV 26209            | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Pocahontas | Slaty Fork                     | 35807 Seneca Trail<br>US 219, Slaty Fork, WV 26291          | P. O. Box 1516<br>Elkins, WV 26241 | Josh Dilley    | (304) 799-4867<br>joshua.l.dilley@wv.gov  |
| Randolph   | Elkins                         | 76 Country Club Rd<br>CR 219/11, Elkins, WV 26241           | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Harman                         | 22445 Allegheny Highway<br>US 33, Harman, WV 26270          | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Coalton                        | 2453 Coalton-Pumpkintown Rd<br>CR 53, Coalton, WV 26257     | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Valley Head                    | 245 Point Mountain Rd<br>WV 15, Valley Head, WV 26294       | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Mill Creek                     | 9407 Seneca Trail<br>US 219, Mill Creek, WV 26280           | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Pickens                        | 1019 Pickens Rd<br>CR 45, Pickens, WV 26230                 | P. O. Box 1516<br>Elkins, WV 26241 | Raymond Yeager | (304) 637-0266<br>raymond.w.yeager@wv.gov |
| Randolph   | Corridor H Lot @ Elkins        | 489 Leading Creek Rd<br>US 219N, Elkins, WV 26241           | P. O. Box 1516<br>Elkins, WV 26241 | David Skidmore | (304) 637-0220<br>david.r.skidmore@wv.gov |
| Tucker     | Parsons                        | 9209 Seneca Trail<br>US 219, Parsons, WV 26287              | P. O. Box 1516<br>Elkins, WV 26241 | Barry Gardner  | (304) 478-2304<br>lewis.b.gardner@wv.gov  |
| Tucker     | Thomas                         | 15933 Appalachian Highway<br>WV 32, Thomas, WV 26292        | P. O. Box 1516<br>Elkins, WV 26241 | Barry Gardner  | (304) 478-2304<br>lewis.b.gardner@wv.gov  |

Sodium Chloride

**WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION**

DISTRICT 9

Delivery: F.O.B. WVDOH Delivery/Storage Location Site

| County     | Delivery/Storage Location Site | Delivery/Storage Location Site                                    |   |                |   |
|------------|--------------------------------|---|---|----------------|---|
|            |                                | Physical Address  | Bill-to Address                         | Contact Name   | Contact Phone Number/Email Address      |
| Fayette    | Oak Hill                       | 3121 Main Street, WV 16<br>Oak Hill, WV 25901                     | 146 Stonehouse Road<br>Lewisburg, 24901 | John Dixon     | 304-256-6940                            |
| Fayette    | Lookout                        | 4064 Clifftop Road<br>Lookout, WV 25868                           | 146 Stonehouse Road<br>Lewisburg, 24901 | Larry Bragg    | john.c.dixon111@wv.gov<br>304-574-0373  |
| Fayette    | Falls View                     | 5727 Midland Trail<br>Charlton Heights, WV 25040                  | 146 Stonehouse Road<br>Lewisburg, 24901 | Steve Neil     | larry.j.bragg@wv.gov<br>304-779-2860    |
| Greenbrier | Lewisburg                      | 700 N Jefferson Street, US 219<br>Lewisburg, WV 24901             | 146 Stonehouse Road<br>Lewisburg, 24901 | Pat McCabe     | steven.b.neil@wv.gov<br>304-647-7465    |
| Greenbrier | Crawley                        | 157 Midland Trail / West, US 60<br>Crawley, WV 24931              | 146 Stonehouse Road<br>Lewisburg, 24901 | Rick Viers     | patrick.d.mccabe@wv.gov<br>304-392-6712 |
| Greenbrier | I-64 @ Hart's Run              | 297 John Bowling Jr Lane, Exit 175 off I-64<br>Caldwell, WV 24925 | 146 Stonehouse Road<br>Lewisburg, 24901 | Steve Hawkins  | richard.a.viers@wv.gov<br>304-536-1472  |
| Monroe     | Union                          | 875 Sweet Springs Valley Road<br>Union, WV 24983                  | 146 Stonehouse Road<br>Lewisburg, 24901 | Greg Sibold    | steven.j.hawkins@wv.gov<br>304-772-3037 |
| Monroe     | Peterstown                     | 511 Ballard-Red Sulphur Parkway<br>Peterstown, WV 24963           | 146 Stonehouse Road<br>Lewisburg, 24901 | Elwin Dillon   | william.g.sibold@wv.gov<br>304-753-9778 |
| Nicholas   | Summersville                   | 777 Turnpike Road, WV 39<br>Summersville, WV 26651                | 146 Stonehouse Road<br>Lewisburg, 24901 | Charles Reel   | william.g.sibold@wv.gov<br>304-872-0811 |
| Nicholas   | Curtin                         | 5498 Richwood Road<br>Richwood, WV 26261                          | 146 Stonehouse Road<br>Lewisburg, 24901 | Scott Robinson | charles.j.reel@wv.gov<br>304-846-9501   |
| Nicholas   | Corridor L @ Muddlety          | 50 State Garage Road, Muddlety<br>Summersville, WV 26651          | 146 Stonehouse Road<br>Lewisburg, 24901 | Jeremy Mullins | dana.s.robinson@wv.gov<br>304-872-0823  |
| Summers    | Hinton                         | 20414 State Route 12<br>Hinton, WV 25951                          | 146 Stonehouse Road<br>Lewisburg, 24901 | James Hardy    | jeremy.c.mullens@wv.gov<br>304-466-2802 |
|            |                                |   |   |                | james.g.hardy@wv.gov                    |



## WVDOH DELIVERY/STORAGE LOCATION SITE ADDRESSES AND CONTACT INFORMATION

| County   | Delivery/Storage Location Site | Delivery/Storage Location Site                  |  |   |  |   |
|----------|--------------------------------|---|--|---|--|---|
|          |                                | Physical Address                                | Bill-to Address                          | Contact Name                                | Contact Phone #                              | Contact Email Address                                   |
| McDowell | Havaco                         | 100 Headquarters Lane<br>Havaco, WV 24801       | 270 Hardwood Lane<br>Princeton, WV 24740 | Dave Stroupe<br>Debbie McCracken            | 304-436-6896<br>304-436-8411                 | david.w.stroupe@wv.gov<br>debra.s.mccracken@wv.gov      |
| McDowell | Yukon                          | 383 Marshall Highway<br>Yukon, WV 24892         | 270 Hardwood Lane<br>Princeton, WV 24740 | Dave Stroupe<br>Debbie McCracken            | 304-436-6896<br>304-436-8411                 | david.w.stroupe@wv.gov<br>debra.s.mccracken@wv.gov      |
| McDowell | Johnnycake Mountain            | 72 Coal Heritage Rd<br>Johnny Cake, WV 24844    | 270 Hardwood Lane<br>Princeton, WV 24740 | Dave Stroupe<br>Debbie McCracken            | 304-436-6896<br>304-436-8411                 | david.w.stroupe@wv.gov<br>debra.s.mccracken@wv.gov      |
| McDowell | Raysel                         | N 37.3461 W 81.7791<br>Raysel, WV 24879         | 270 Hardwood Lane<br>Princeton, WV 24740 | Dave Stroupe<br>Debbie McCracken            | 304-436-6896<br>304-436-8411                 | david.w.stroupe@wv.gov<br>debra.s.mccracken@wv.gov      |
| Mercer   | Princeton @ WV 20              | 454 New Hope Rd<br>Princeton, WV 24740          | 270 Hardwood Lane<br>Princeton, WV 24740 | Mike McMillion<br>Melanie Blankenship       | 304-425-2782<br>304-425-2025                 | mike.r.mcmillion@wv.gov<br>melanie.g.blankenship@wv.gov |
| Mercer   | Flat Top                       | 21585 Beckley Road<br>Flat Top, WV 25841        | 270 Hardwood Lane<br>Princeton, WV 24740 | Mike McMillion<br>Melanie Blankenship       | 304-425-2782<br>304-425-2025                 | mike.r.mcmillion@wv.gov<br>melanie.g.blankenship@wv.gov |
| Mercer   | I-77 @ Princeton               | 320 Ambrose Lane<br>Princeton, WV 24740         | 270 Hardwood Lane<br>Princeton, WV 24740 | Choskie Harmon<br>Richard A. Cregger        | 304-487-5280<br>304-487-5228                 | choskie.a.harmon@wv.gov<br>richard.a.cregger@wv.gov     |
| Raleigh  | Skelton                        | 379 Market Road<br>Beckley, WV 25801            | 270 Hardwood Lane<br>Princeton, WV 24740 | Johnny Vass<br>Marcia McGrady               | 304-256-6830<br>304-256-6746                 | johnny.a.vass@wv.gov<br>marcia.d.mcgrady@wv.gov         |
| Raleigh  | Bolt                           | 2314 Bolt Road<br>Bolt, WV 25817                | 270 Hardwood Lane<br>Princeton, WV 24740 | Johnny Vass<br>Marcia McGrady               | 304-256-6830<br>304-256-6746                 | johnny.a.vass@wv.gov<br>marcia.d.mcgrady@wv.gov         |
| Raleigh  | I-64 @ Bragg                   | 200 Samaritan Drive<br>Shady Spring, WV 25918   | 270 Hardwood Lane<br>Princeton, WV 24740 | TJ Basham<br>Joe Adkins                     | 304-256-6830<br>304-763-5312                 | thurman.j.basham@wv.gov<br>r.joe.adkins@wv.gov          |
| Wyoming  | Pineville                      | 1409 Bearhole Rd (WV 97)<br>Pineville, WV 24874 | 270 Hardwood Lane<br>Princeton, WV 24740 | Tom Ellis<br>Debbie Hale                    | 304-732-7280<br>304-732-7031                 | thomas.e.ellis@wv.gov<br>deborah.l.hale@wv.gov          |
| Wyoming  | Still Run                      | 9390 River Road<br>Still Run, WV 25882          | 270 Hardwood Lane<br>Princeton, WV 24740 | Tom Ellis<br>Debbie Hale<br>William Talbert | 304-732-7280<br>304-732-7031<br>304-294-4123 | thomas.e.ellis@wv.gov<br>deborah.l.hale@wv.gov          |
| Wyoming  | Hanover                        | 2959 US 52<br>Hanover, WV 24839                 | 270 Hardwood Lane<br>Princeton, WV 24740 | Tom Ellis<br>Debbie Hale<br>Todd Lester     | 304-732-7280<br>304-732-7031                 | thomas.e.ellis@wv.gov<br>deborah.l.hale@wv.gov          |

All County delivery/storage location sites shall be bid at one unit price per County.  
Unit of Measure shall be PER TON for all delivery/storage location sites.  
Vendor may bid any or all Counties.  
Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 1

| County                              | WVDOH Delivery/Storage Location Site       | Estimated Number Tons | Unit Cost Per Ton | Extended Cost |
|-------------------------------------|--|-----------------------|-------------------|---------------|
| Boone                               | Clinton @ WV85                             | 850                   |                   |               |
| Boone                               | Rock Creek                                 | 1,300                 |                   |               |
| Boone                               | Seth                                       | 850                   |                   |               |
| Boone                               | <b>Total Estimated Quantity for County</b> | <b>3,000</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Clay                                | Widen Road & CR 11                         | 1,350                 |                   |               |
| Clay                                | Maysel                                     | 450                   |                   |               |
| Clay                                | <b>Total Estimated Quantity for County</b> | <b>1,800</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Kanawha                             | Chelyan                                    | 2,000                 |                   |               |
| Kanawha                             | Elkview                                    | 1,850                 |                   |               |
| Kanawha                             | North Charleston                           | 2,000                 |                   |               |
| Kanawha                             | St. Albans                                 | 3,000                 |                   |               |
| Kanawha                             | I-64 @ Rt. 119 and Penn. Avenue            | 1,700                 |                   |               |
| Kanawha                             | I-77 @ Sissonville                         | 1,350                 |                   |               |
| Kanawha                             | I-79 @ Amma                                | 1,700                 |                   |               |
| Kanawha                             | Corridor G @ Alum Creek                    | 1,700                 |                   |               |
| Kanawha                             | <b>Total Estimated Quantity for County</b> | <b>15,300</b>         | <b>NO BID</b>     | <b>NO BID</b> |
| Mason                               | Pt. Pleasant                               | 3,000                 |                   |               |
| Mason                               | <b>Total Estimated Quantity for County</b> | <b>3,000</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Putnam                              | Red House                                  | 1,300                 |                   |               |
| Putnam                              | Hurricane @ Rt. 34                         | 1,700                 |                   |               |
| Kanawha                             | I-64 @ Scary Creek                         | 2,000                 |                   |               |
| Putnam                              | US 35                                      | 1,500                 |                   |               |
| Putnam                              | <b>Total Estimated Quantity for County</b> | <b>6,500</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| <b>Estimated Total per District</b> |  | <b>29,600</b>         | <b>NO BID</b>     | <b>NO BID</b> |

Quantities listed in this solicitation are estimated quantities.  
It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract,  
whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according  
to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
 Unit of Measure shall be PER TON for all delivery/storage location sites.  
 Vendor may bid any or all Counties.  
 Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
 by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
 DISTRICT 2

| County                              | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|-------------------------------------|--|--------------------------|----------------------|------------------|
| Cabell                              | Barboursville                              | 4875                     |                      |                  |
| Cabell                              | I-64 @ Huntington                          | 1650                     |                      |                  |
| Cabell                              | <b>Total Estimated Quantity for County</b> | <b>6525</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Lincoln                             | West Hamlin                                | 1300                     |                      |                  |
| Lincoln                             | Yawkey                                     | 975                      |                      |                  |
| Lincoln                             | Harts                                      | 975                      |                      |                  |
| Lincoln                             | <b>Total Estimated Quantity for County</b> | <b>3250</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Logan                               | Corridor G @ Chapmanville                  | 1700                     |                      |                  |
| Logan                               | Wilkinson                                  | 1300                     |                      |                  |
| Logan                               | Man  | 975                      |                      |                  |
| Logan                               | <b>Total Estimated Quantity for County</b> | <b>3975</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Mingo                               | Corridor G @ Miller's Creek, Bldg #03011   | 1300                     |                      |                  |
| Mingo                               | Mingo Cty @ Miller's Creek, Bldg #03025    | 1500                     |                      |                  |
| Mingo                               | Gilbert                                    | 500                      |                      |                  |
| Mingo                               | <b>Total Estimated Quantity for County</b> | <b>3300</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Wayne                               | Pritchard                                  | 1650                     |                      |                  |
| Wayne                               | Wayne                                      | 1500                     |                      |                  |
| Wayne                               | Crum                                       | 1000                     |                      |                  |
| Wayne                               | <b>Total Estimated Quantity for County</b> | <b>4150</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| <b>Estimated Total per District</b> |  | <b>21,200</b>            |                      | <b>NO BID</b>    |

Quantities listed in this solicitation are estimated quantities.  
 It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract,  
 whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according  
 to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County. Unit of Measure shall be PER TON for all delivery/storage location sites. Vendor may bid any or all Counties. Extended Cost is calculated by multiplying "Total Estimated Quantity for County" by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 3

| County                       | WVDOH Delivery/Storage Location Site       | Estimated Number Tons | Unit Cost Per Ton | Extended Cost |
|------------------------------|--|-----------------------|-------------------|---------------|
| Calhoun                      | Millstone                                  | 1,500                 |                   |               |
| Calhoun                      | <b>Total Estimated Quantity for County</b> | <b>1,500</b>          | NO BID            | NO BID        |
| Jackson                      | Ripley                                     | 2,300                 |                   |               |
| Jackson                      | I-77 @ Medina                              | 1,200                 |                   |               |
| Jackson                      | <b>Total Estimated Quantity for County</b> | <b>3,500</b>          | NO BID            | NO BID        |
| Pleasants                    | Belmont                                    | 1,800                 |                   |               |
| Pleasants                    | <b>Total Estimated Quantity for County</b> | <b>1,800</b>          | NO BID            | NO BID        |
| Ritchie                      | APD Pennsboro                              | 1,500                 |                   |               |
| Ritchie                      | Ellenboro                                  | 2,000                 |                   |               |
| Ritchie                      | Corridor D @ Nutter Farm                   | 400                   |                   |               |
| Ritchie                      | Smithville                                 | 300                   |                   |               |
| Ritchie                      | <b>Total Estimated Quantity for County</b> | <b>4,200</b>          | NO BID            | NO BID        |
| Roane                        | Lefthand @ WV 36                           | 600                   |                   |               |
| Roane                        | Ambler Ridge @ US 119                      | 100                   |                   |               |
| Roane                        | Spencer                                    | 1,200                 |                   |               |
| Roane                        | <b>Total Estimated Quantity for County</b> | <b>1,900</b>          | NO BID            | NO BID        |
| Wirt                         | Elizabeth                                  | 1,000                 |                   |               |
| Wirt                         | <b>Total Estimated Quantity for County</b> | <b>1,000</b>          | NO BID            | NO BID        |
| Wood                         | Parkersburg @ Rt. 95S                      | 3,500                 |                   |               |
| Wood                         | I-77 @ Parkersburg                         | 1,500                 |                   |               |
| Wood                         | Corridor D @ Riverhill                     | 1,000                 |                   |               |
| Wood                         | <b>Total Estimated Quantity for County</b> | <b>6,000</b>          | NO BID            | NO BID        |
| Estimated Total per District |  | <b>19,900</b>         |                   | NO BID        |

Quantities listed in this solicitation are estimated quantities. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
 Unit of Measure shall be PER TON for all delivery/storage location sites.  
 Vendor may bid any or all Counties.  
 Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
 by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
 DISTRICT 4

| County                              | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|-------------------------------------|--|--------------------------|----------------------|------------------|
| Doddridge                           | Smithburg                                  | 1,800                    |                      |                  |
| Doddridge                           | <b>Total Estimated Quantity for County</b> | <b>1,800</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Harrison                            | Gore                                       | 5,000                    |                      |                  |
| Harrison                            | Saltwell                                   | 700                      |                      |                  |
| Harrison                            | I-79 @ Lost Creek                          | 2,000                    |                      |                  |
| Harrison                            | APD 50 @ Tunnel Hill                       | 2,000                    |                      |                  |
| Harrison                            | <b>Total Estimated Quantity for County</b> | <b>9,700</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Marion                              | Fairmont                                   | 1,400                    |                      |                  |
| Marion                              | Mannington                                 | 750                      |                      |                  |
| Marion                              | <b>Total Estimated Quantity for County</b> | <b>2,150</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Monongalia                          | I-79 @ Goshen Road                         | 2,500                    |                      |                  |
| Monongalia                          | Ridgedale                                  | 5,500                    |                      |                  |
| Monongalia                          | Pentress                                   | 1,100                    |                      |                  |
| Monongalia                          | <b>Total Estimated Quantity for County</b> | <b>9,100</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Preston                             | Bruceton Mills                             | 5,000                    |                      |                  |
| Preston                             | Albright                                   | 2,000                    |                      |                  |
| Preston                             | Terra Alta                                 | 1,000                    |                      |                  |
| Preston                             | Fellowsville                               | 1,000                    |                      |                  |
| Preston                             | Aurora                                     | 1,000                    |                      |                  |
| Preston                             | I-68 @ Cooper's Rock                       | 2,500                    |                      |                  |
| Preston                             | <b>Total Estimated Quantity for County</b> | <b>12,500</b>            | <b>NO BID</b>        | <b>NO BID</b>    |
| Taylor                              | Fetterman/Prunytown                        | 2,000                    |                      |                  |
| Taylor                              | <b>Total Estimated Quantity for County</b> | <b>2,000</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| <b>Estimated Total per District</b> |  | <b>37,250</b>            |                      | <b>NO BID</b>    |

Quantities listed in this solicitation are estimated quantities.  
 It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract,  
 whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according  
 to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
 Unit of Measure shall be PER TON for all delivery/storage location sites.  
 Vendor may bid any or all Counties.  
 Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
 by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
 DISTRICT 5

| County                              | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|-------------------------------------|--|--------------------------|----------------------|------------------|
| Berkeley                            | I-81 @ Martinsburg (0571)                  | 1,000                    |                      |                  |
| Berkeley                            | 1867 Rock Cliff Drive (0502)               | 750                      |                      |                  |
| Berkeley                            | I-81 @ Exit 8 (0571)                       | 950                      |                      |                  |
| Berkeley                            | <b>Total Estimated Quantity for County</b> | <b>2,700</b>             | \$72.50              | \$195,750.00     |
| Grant                               | Petersburg                                 | 500                      |                      |                  |
| Grant                               | Mt. Storm                                  | 500                      |                      |                  |
| Grant                               | Corridor H @ Knobley Road (0582)           | 3,500                    |                      |                  |
| Grant                               | <b>Total Estimated Quantity for County</b> | <b>4,500</b>             | \$81.50              | \$366,750.00     |
| Hampshire                           | Romney                                     | 500                      |                      |                  |
| Hampshire                           | Capon Bridge                               | 500                      |                      |                  |
| Hampshire                           | Slanesville                                | 500                      |                      |                  |
| Hampshire                           | <b>Total Estimated Quantity for County</b> | <b>1,500</b>             | \$76.00              | \$114,000.00     |
| Hardy                               | Moorefield                                 | 700                      |                      |                  |
| Hardy                               | Baker                                      | 900                      |                      |                  |
| Hardy                               | <b>Total Estimated Quantity for County</b> | <b>1,600</b>             | \$81.39              | \$130,224.00     |
| Jefferson                           | Charles Town (0519)                        | 500                      |                      |                  |
| Jefferson                           | Charles Town - New Shed (0564)             | 500                      |                      |                  |
| Jefferson                           | <b>Total Estimated Quantity for County</b> | <b>1,000</b>             | \$72.50              | \$72,500.00      |
| Mineral                             | New Creek                                  | 250                      |                      |                  |
| Mineral                             | Sky Line                                   | 250                      |                      |                  |
| Mineral                             | Short Gap                                  | 250                      |                      |                  |
| Mineral                             | District Headquarters                      | 250                      |                      |                  |
| Mineral                             | <b>Total Estimated Quantity for County</b> | <b>1,000</b>             | \$81.85              | \$81,850.00      |
| Morgan                              | Berkeley Springs                           | 500                      |                      |                  |
| Morgan                              | Largent                                    | 250                      |                      |                  |
| Morgan                              | <b>Total Estimated Quantity for County</b> | <b>750</b>               | \$73.35              | \$55,012.00      |
| <b>Estimated Total per District</b> |  | <b>13,050</b>            |                      | \$1,016,086.00   |

Quantities listed in this solicitation are estimated quantities.  
 It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract,  
 whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according  
 to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
 Unit of Measure shall be PER TON for all delivery/storage location sites.  
 Vendor may bid any or all Counties.  
 Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
 by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
 DISTRICT 6

| County                       | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|------------------------------|--|--------------------------|----------------------|------------------|
| Brooke                       | Wellsburg                                  | 1800                     |                      |                  |
| Brooke                       | Weirton                                    | 1300                     |                      |                  |
| Brooke                       | <b>Total Estimated Quantity for County</b> | <b>3100</b>              | NO BID               | NO BID           |
| Hancock                      | New Manchester                             | 3100                     |                      |                  |
| Hancock                      | <b>Total Estimated Quantity for County</b> | <b>3100</b>              | NO BID               | NO BID           |
| Marshall                     | Glen Dale                                  | 3100                     |                      |                  |
| Marshall                     | Cameron                                    | 1700                     |                      |                  |
| Marshall                     | Sand Hill                                  | 700                      |                      |                  |
| Marshall                     | <b>Total Estimated Quantity for County</b> | <b>5500</b>              | NO BID               | NO BID           |
| Ohio                         | Triadelphia                                | 4400                     |                      |                  |
| Ohio                         | I-70 @ Triadelphia                         | 4000                     |                      |                  |
| Ohio                         | <b>Total Estimated Quantity for County</b> | <b>8400</b>              | NO BID               | NO BID           |
| Tyler                        | Sistersville                               | 1300                     |                      |                  |
| Tyler                        | Centerville                                | 900                      |                      |                  |
| Tyler                        | <b>Total Estimated Quantity for County</b> | <b>2200</b>              | NO BID               | NO BID           |
| Wetzel                       | New Martinsville                           | 1200                     |                      |                  |
| Wetzel                       | Pine Grove                                 | 800                      |                      |                  |
| Wetzel                       | Hundred                                    | 1000                     |                      |                  |
| Wetzel                       | <b>Total Estimated Quantity for County</b> | <b>3000</b>              | NO BID               | NO BID           |
| Estimated Total per District |  | <b>25,300</b>            |                      | NO BID           |

Quantities listed in this solicitation are estimated quantities.  
 It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract,  
 whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according  
 to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
Unit of Measure shall be PER TON for all delivery/storage location sites.  
Vendor may bid any or all Counties.  
Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 7

| County                              | WVDOH Delivery/Storage Location Site       | Estimated Number Tons | Unit Cost Per Ton | Extended Cost |
|-------------------------------------|--|-----------------------|-------------------|---------------|
| Barbour                             | Phillipi                                   | 2,300                 |                   |               |
| Barbour                             | Belington                                  | 1,700                 |                   |               |
| Barbour                             | <b>Total Estimated Quantity for County</b> | <b>4,000</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Braxton                             | Gassaway                                   | 1,900                 |                   |               |
| Braxton                             | Heaters                                    | 1,300                 |                   |               |
| Braxton                             | I-79 @ Coon Knob                           | 2,600                 |                   |               |
| Braxton                             | I-79 @ Burnsville                          | 2,700                 |                   |               |
| Braxton                             | <b>Total Estimated Quantity for County</b> | <b>8,500</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Gilmer                              | Glenville                                  | 1,600                 |                   |               |
| Gilmer                              | <b>Total Estimated Quantity for County</b> | <b>1,600</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Lewis                               | Weston (Ben Dale)                          | 2,500                 |                   |               |
| Lewis                               | Corridor H @ Mudlick                       | 1,500                 |                   |               |
| Lewis                               | <b>Total Estimated Quantity for County</b> | <b>4,000</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Upshur                              | Clow Lot @ Buckhannon                      | 4,200                 |                   |               |
| Upshur                              | Tennerton                                  | 200                   |                   |               |
| Upshur                              | Kanawha Head                               | 1,000                 |                   |               |
| Upshur                              | <b>Total Estimated Quantity for County</b> | <b>5,400</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| Webster                             | Cherry Falls                               | 1,000                 |                   |               |
| Webster                             | Cowen                                      | 1,000                 |                   |               |
| Webster                             | Hacker Valley                              | 500                   |                   |               |
| Webster                             | <b>Total Estimated Quantity for County</b> | <b>2,500</b>          | <b>NO BID</b>     | <b>NO BID</b> |
| <b>Estimated Total per District</b> |  | <b>26,000</b>         |                   | <b>NO BID</b> |

Quantities listed in this solicitation are estimated quantities.  
It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according to Section 6.2 of the contract specifications.



All County delivery/storage location sites shall be bid at one unit price per County. Unit of Measure shall be PER TON for all delivery/storage location sites. Vendor may bid any or all Counties. Extended Cost is calculated by multiplying "Total Estimated Quantity for County" by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 8

| County                              | WVDOH Delivery/Storage Location Site       | Estimated Number Tons | Unit Cost Per Ton | Extended Cost       |
|-------------------------------------|--|-----------------------|-------------------|---------------------|
| Pendleton                           | Franklin, 220 North                        | 470                   |                   |                     |
| Pendleton                           | Judy Gap                                   | 380                   |                   |                     |
| Pendleton                           | Brandywine                                 | 250                   |                   |                     |
| Pendleton                           | Onego                                      | 190                   |                   |                     |
| Pendleton                           | Franklin, 220 South                        | 110                   |                   |                     |
| Pendleton                           | <b>Total Estimated Quantity for County</b> | <b>1400</b>           | <b>\$88.19</b>    | <b>\$123,466.00</b> |
| Pocahontas                          | Marlinton                                  | 900                   |                   |                     |
| Pocahontas                          | Seebert                                    | 600                   |                   |                     |
| Pocahontas                          | Greenbank                                  | 500                   |                   |                     |
| Pocahontas                          | Bartow (Thornwood)                         | 550                   |                   |                     |
| Pocahontas                          | Snowshoe                                   | 200                   |                   |                     |
| Pocahontas                          | Slaty Fork                                 | 600                   |                   |                     |
| Pocahontas                          | <b>Total Estimated Quantity for County</b> | <b>3350</b>           | <b>NO BID</b>     | <b>NO BID</b>       |
| Randolph                            | Elkins                                     | 1600                  |                   |                     |
| Randolph                            | Harman                                     | 800                   |                   |                     |
| Randolph                            | Coalton                                    | 880                   |                   |                     |
| Randolph                            | Valley Head                                | 640                   |                   |                     |
| Randolph                            | Mill Creek                                 | 960                   |                   |                     |
| Randolph                            | Pickens                                    | 400                   |                   |                     |
| Randolph                            | Corridor H Lot @ Elkins                    | 1600                  |                   |                     |
| Randolph                            | <b>Total Estimated Quantity for County</b> | <b>6880</b>           | <b>NO BID</b>     | <b>NO BID</b>       |
| Tucker                              | Parsons                                    | 1200                  |                   |                     |
| Tucker                              | Thomas                                     | 1100                  |                   |                     |
| Tucker                              | <b>Total Estimated Quantity for County</b> | <b>2300</b>           | <b>\$89.67</b>    | <b>\$206,241.00</b> |
| <b>Estimated Total per District</b> |  | <b>13,930</b>         |                   | <b>\$329,707.00</b> |

Quantities listed in this solicitation are estimated quantities. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County. Unit of Measure shall be PER TON for all delivery/storage location sites. Vendor may bid any or all Counties. Extended Cost is calculated by multiplying "Total Estimated Quantity for County" by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 9

| County                              | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|-------------------------------------|--|--------------------------|----------------------|------------------|
| Fayette                             | Oak Hill                                   | 3500                     |                      |                  |
| Fayette                             | Lookout                                    | 1500                     |                      |                  |
| Fayette                             | Falls View                                 | 0                        |                      |                  |
| Fayette                             | <b>Total Estimated Quantity for County</b> | <b>5000</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Greenbrier                          | Lewisburg                                  | 1200                     |                      |                  |
| Greenbrier                          | Crawley                                    | 2200                     |                      |                  |
| Greenbrier                          | I-64 @ Hart's Run                          | 1000                     |                      |                  |
| Greenbrier                          | <b>Total Estimated Quantity for County</b> | <b>4400</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Monroe                              | Union                                      | 1000                     |                      |                  |
| Monroe                              | Peterstown                                 | 1000                     |                      |                  |
| Monroe                              | <b>Total Estimated Quantity for County</b> | <b>2000</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Nicholas                            | Summersville                               | 1500                     |                      |                  |
| Nicholas                            | Curtin                                     | 1000                     |                      |                  |
| Nicholas                            | Corridor L @ Muddlety                      | 2000                     |                      |                  |
| Nicholas                            | <b>Total Estimated Quantity for County</b> | <b>4500</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| Summers                             | Hinton                                     | 1500                     |                      |                  |
| Summers                             | <b>Total Estimated Quantity for County</b> | <b>1500</b>              | <b>NO BID</b>        | <b>NO BID</b>    |
| <b>Estimated Total per District</b> |  | <b>17,400</b>            |                      | <b>NO BID</b>    |

Quantities listed in this solicitation are estimated quantities. It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according to Section 6.2 of the contract specifications.

All County delivery/storage location sites shall be bid at one unit price per County.  
Unit of Measure shall be PER TON for all delivery/storage location sites.

Vendor may bid any or all Counties.

Extended Cost is calculated by multiplying "Total Estimated Quantity for County"  
by the "Unit Cost Per Ton".

Delivery: F.O.B. WV Division of Highways Delivery/Storage Location Site  
DISTRICT 10

| County                              | WVDOH<br>Delivery/Storage Location Site    | Estimated<br>Number Tons | Unit Cost<br>Per Ton | Extended<br>Cost |
|-------------------------------------|--|--------------------------|----------------------|------------------|
| McDowell                            | Havaco                                     | 1,500                    |                      |                  |
| McDowell                            | Yukon                                      | 300                      |                      |                  |
| McDowell                            | Johnnycake Mountain                        | 500                      |                      |                  |
| McDowell                            | Raysel                                     | 250                      |                      |                  |
| McDowell                            | <b>Total Estimated Quantity for County</b> | <b>2,550</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Mercer                              | Princeton @ WV 20                          | 3,500                    |                      |                  |
| Mercer                              | Flat Top                                   | 750                      |                      |                  |
| Mercer                              | I-77 @ Princeton                           | 3,500                    |                      |                  |
| Mercer                              | <b>Total Estimated Quantity for County</b> | <b>7,750</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| Raleigh                             | Skelton                                    | 7,500                    |                      |                  |
| Raleigh                             | Bolt                                       | 500                      |                      |                  |
| Raleigh                             | I-64 @ Bragg                               | 4,000                    |                      |                  |
| Raleigh                             | <b>Total Estimated Quantity for County</b> | <b>12,000</b>            | <b>NO BID</b>        | <b>NO BID</b>    |
| Wyoming                             | Pineville                                  | 3,000                    |                      |                  |
| Wyoming                             | Still Run                                  | 2,000                    |                      |                  |
| Wyoming                             | Hanover                                    | 100                      |                      |                  |
| Wyoming                             | <b>Total Estimated Quantity for County</b> | <b>5,100</b>             | <b>NO BID</b>        | <b>NO BID</b>    |
| <b>Estimated Total per District</b> |  | <b>27,400</b>            |                      | <b>NO BID</b>    |

Quantities listed in this solicitation are estimated quantities.

It is understood and agreed that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities listed in the schedule, while meeting the 80% minimum or the 120% maximum according to Section 6.2 of the contract specifications.

State of West Virginia  
**VENDOR PREFERENCE CERTIFICATE**

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
- Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

**2. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

**3. Application is made for 2.5% vendor preference for the reason checked:**

- Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

**4. Application is made for 5% vendor preference for the reason checked:**

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with **West Virginia Code** §5A-3-59 and **West Virginia Code of State Rules**.**

- Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

**Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.**

Bidder: Mid-Atlantic Salt, LLC

Signed: Robert S. Goff, CFO

Date: May 27, 2016

Title: Chief Financial Officer

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

# MATERIAL SAFETY DATA SHEET

## 1. Product and Company Identification

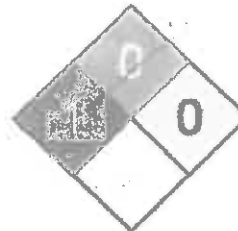
**Product Name** Sodium Chloride, Salt

**Manufacturer** Heliopolis Exports  
40 Baghdad Street-Korba  
Heliopolis-Cairo, Egypt

**Supplier** Mid - Atlantic Salt, L.L.C.  
1305 Hollow Cove  
Narberth, PA 19072  
Phone: (724) 287-0770  
www.mid-atlanticsalt.com

| LEGEND<br>HMIS/NFPA |   |
|---------------------|---|
| Severe              | 4 |
| Serious             | 3 |
| Moderate            | 2 |
| Slight              | 1 |
| Minimal             | 0 |

|                     |   |
|---------------------|---|
| Health              | 1 |
| Environment         | 0 |
| Physical Hazard     | 0 |
| Personal Protection | E |



## 2. Hazards Identification

**Emergency overview** CAUTION  
EYE AND SKIN IRRITANT.

**Potential short term health effects**

**Routes of exposure** Eye, Skin contact, Inhalation, Ingestion.

**Eyes** May cause irritation.

**Skin** May cause irritation.

**Inhalation** Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

**Ingestion** May cause stomach distress, nausea or vomiting.

**Target organs** Eyes, Skin, Respiratory system.

**Chronic effects** Prolonged or repeated exposure can cause drying, defatting and dermatitis.

**Signs and symptoms** Symptoms may include redness, edema, drying, defatting and cracking of the skin.  
Symptoms of overexposure may be headache, dizziness, tiredness, nausea and vomiting.

## 3. Composition / Information on Ingredients

| Ingredient(s)   | CAS #     | Percent  |
|-----------------|-----------|----------|
| Sodium chloride | 7647-14-5 | 60 - 100 |

## 4. First Aid Measures

**First aid procedures**

**Eye contact** Flush with cool water. Remove contact lenses, if applicable, and continue flushing. Obtain medical attention if irritation persists.

**Skin contact** Brush away excess of dry material. Flush with water. Obtain medical attention if irritation persists.

**Inhalation** If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.

**Ingestion** Do not induce vomiting. Rinse mouth with water, then drink one or two glasses of water. Obtain medical attention. Never give anything by mouth if victim is unconscious, or is convulsing.

**Notes to physician** Symptoms may be delayed.

**General advice** None Available.

## 5. Fire Fighting Measures

**Flammable properties** Not flammable by WHMIS/OSHA criteria. May be combustible at high temperatures.

|   |   |
|---|---|
| <b>Extinguishing media</b>                        |   |
| <b>Suitable extinguishing media</b>               | Treat for surrounding material.   |
| <b>Unsuitable extinguishing media</b>             | Not available   |
| <b>Protection of firefighters</b>                 |   |
| <b>Specific hazards arising from the chemical</b> | Not available   |
| <b>Protective equipment for firefighters</b>      | Firefighters should wear full protective clothing including self contained breathing apparatus. |

## 6. Accidental Release Measures

|                                |   |
|--------------------------------|---|
| <b>Personal precautions</b>    | Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements. |
| <b>Methods for containment</b> | None necessary.   |
| <b>Methods for cleaning up</b> | Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements. |

## 7. Handling and Storage

|                 |   |
|-----------------|---|
| <b>Handling</b> | Avoid breathing dusts from this material.   |
| <b>Storage</b>  | Keep out of reach of children. Keep containers tightly closed in a cool, well-ventilated place. |

## 8. Exposure Controls / Personal Protection

|                                       |  |
|---------------------------------------|--|
| <b>Exposure limits</b>                |  |
| <b>Ingredient(s)</b>                  | <b>Exposure Limits</b>   |
| <b>Sodium chloride</b>                | <b>ACGIH-TLV</b><br>Not established<br><b>OSHA-PEL</b><br>Not established  |
| <b>Engineering controls</b>           | <p>TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.</p> <p>TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.</p> <p>Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits. If user operations generate dust, fumes, or mist, use ventilation to keep exposure to airborne contaminants below the exposure limit.</p> |
| <b>Personal protective equipment</b>  |  |
| <b>Eye / face protection</b>          | Safety glasses.  |
| <b>Hand protection</b>                | Rubber gloves. Confirm with a reputable supplier first.  |
| <b>Skin and body protection</b>       | As required by employer code.  |
| <b>Respiratory protection</b>         | Where exposure guideline levels may be exceeded, use an approved NIOSH respirator or NIOSH-approved filtering facepiece.   |
| <b>General hygiene considerations</b> | Handle in accordance with good industrial hygiene and safety practice. When using do not eat or drink. Wash hands before breaks and immediately after handling the product.  |

## 9. Physical & Chemical Properties

|                   |              |
|-------------------|--------------|
| <b>Appearance</b> | Crystalline. |
| <b>Color</b>      | White        |
| <b>Form</b>       | Crystals     |
| <b>Odor</b>       | Odorless.    |

|  |                                  |
|--|----------------------------------|
| Odor threshold                                 | Not available                    |
| Physical state                                 | Solid                            |
| pH   | 6 - 8 (Neutral)                  |
| Melting point                                  | 800.9 °C (1473.8 °F)             |
| Freezing point                                 | Not available                    |
| Boiling point                                  | 1413 °C (2575.4 °F)              |
| Flash point                                    | Not available                    |
| Evaporation rate                               | Not available                    |
| Flammability limits in air, lower, % by volume | Not applicable                   |
| Flammability limits in air, upper, % by volume | Not applicable                   |
| Vapor pressure                                 | 0.1 kPa (1 mmHg) @ 865°C         |
| Vapor density                                  | Not applicable                   |
| Specific gravity                               | 2.17 (H <sub>2</sub> O = 1)      |
| Relative density                               | 2.17 g/cm <sup>3</sup>           |
| Octanol/water coefficient                      | Not available                    |
| Solubility (H <sub>2</sub> O)                  | 36g/100g H <sub>2</sub> O @ 20°C |
| Auto-ignition temperature                      | Not available                    |
| Viscosity                                      | Not applicable                   |
| Percent volatile                               | 0 % w/w                          |
| Molecular weight                               | 58.4400 g/mole                   |
| Molecular formula                              | NaCl                             |

## 10. Chemical Stability & Reactivity Information

|                                    |  |
|------------------------------------|--|
| Chemical stability                 | Stable under recommended storage conditions.                         |
| Conditions to avoid                | Do not mix with incompatible materials.                              |
| Incompatible materials             | Reactive with oxidizing agents, acids, lithium, bromine trifluoride. |
| Hazardous decomposition products   | May include and are not limited to: Chlorine, sodium oxides          |
| Possibility of hazardous reactions | Hazardous polymerization does not occur.                             |

## 11. Toxicological Information

### Component analysis - LC50

| Ingredient(s)   | LC50                          |
|-----------------|-------------------------------|
| Sodium chloride | > 21000 mg/m <sup>3</sup> rat |

### Component analysis - Oral LD50

| Ingredient(s)   | LD50           |
|-----------------|----------------|
| Sodium chloride | 3000 mg/kg rat |

### Effects of acute exposure

|                      |  |
|----------------------|--|
| Eye                  | May cause irritation.  |
| Skin                 | May cause irritation.  |
| Inhalation           | Dusts of this product may cause irritation of the nose, throat, and respiratory tract. |
| Ingestion            | May cause stomach distress, nausea or vomiting.  |
| Sensitization        | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |
| Chronic effects      | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |
| Carcinogenicity      | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |
| Mutagenicity         | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |
| Reproductive effects | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |
| Teratogenicity       | Not classified or listed by IARC, NTP, OSHA and ACGIH.                                 |

## 12. Ecological Information

|                                |   |
|--------------------------------|---|
| Ecotoxicity                    | Maybe harmful to freshwater aquatic species and to plants that are not saline tolerant. |
| Environmental effects          | Not available   |
| Aquatic toxicity               | Not available   |
| Persistence / degradability    | Not available   |
| Bioaccumulation / accumulation | Not available   |

|                                 |               |
|---------------------------------|---------------|
| Partition coefficient           | Not available |
| Mobility in environmental media | Not available |
| Chemical fate information       | Not available |

### 13. Disposal Considerations

|                                       |   |
|---------------------------------------|---|
| Waste codes                           | Not available   |
| Disposal instructions                 | Waste must be disposed of in accordance with federal, state/provincial and local environmental control regulations. |
| Waste from residues / unused products | Not available   |
| Contaminated packaging                | Not available   |

### 14. Transport Information

Department of Transportation (DOT)  
Not regulated as dangerous goods.

Transportation of Dangerous Goods (TDG)  
Not regulated as dangerous goods.

### 15. Regulatory Information

|                              |   |
|------------------------------|---|
| Canadian federal regulations | This product has been classified in accordance with the hazard criteria of the Controlled Products Regulations and the MSDS contains all the information required by the Controlled Products Regulations. |
| US Federal regulations       | This product is not known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200.<br>All components are on the U.S. EPA TSCA Inventory List.                 |

CERCLA/SARA Hazardous Substances - Not applicable.

**Occupational Safety and Health Administration (OSHA)**

29 CFR 1910.1200 hazardous chemical No

**CERCLA (Superfund) reportable quantity**

None

**Superfund Amendments and Reauthorization Act of 1986 (SARA)**

|                   |  |
|-------------------|--|
| Hazard categories | Immediate Hazard - No<br>Delayed Hazard - No<br>Fire Hazard - No<br>Pressure Hazard - No<br>Reactivity Hazard - No |
|-------------------|--|

Section 302 extremely hazardous substance No

Section 311 hazardous chemical No

Clean Air Act (CAA) Not available

Clean Water Act (CWA) Not available

Safe Drinking Water Act (SDWA) Not available

Drug Enforcement Agency (DEA) Not available

Food and Drug Administration (FDA) Not available

WHMIS status Not Controlled

State regulations This product does not contain a chemical known to the State of California to cause cancer, birth defects or other reproductive harm.

**Inventory name**

| Country(s) or region        | Inventory name                                | On inventory (yes/no)* |
|-----------------------------|---|------------------------|
| Canada                      | Domestic Substances List (DSL)                | Yes                    |
| Canada                      | Non-Domestic Substances List (NDSL)           | No                     |
| United States & Puerto Rico | Toxic Substances Control Act (TSCA) Inventory | Yes                    |

A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)



---

## 16. Other Information

---

**Disclaimer**

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

**Issue date**

09-Sep-2006

**Effective date**

01-Sep-2005

**Expiry date**

01-Sep-2008

**Prepared by**

Dell Tech Laboratories Ltd. (519) 858-5021