



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

List View

### General Information

Procurement Folder: 198906

Procurement Type: Central Master Agreement

Vendor ID: VS0000009629

Legal Name: Diversified Inspections/ITL

Alias/DBA:

Total Bid: \$40,640.00

Response Date: 05/24/2016

Response Time: 16:48

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT1600000098

Published Date: 5/4/16

Close Date: 5/31/16

Close Time: 13:30

Status: Closed

Solicitation Description: INSPECTION & TESTING OF CRANES, MANLIFTS, &

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder :** 198906

**Solicitation Description :** INSPECTION & TESTING OF CRANES, MANLIFTS, & UNDERBRIDGE

**Proc Type :** Central Master Agreement

Date issued	Solicitation Closes	Solicitation No	Version
	2016-05-31 13:30:00	SR 0803 ESR05111600000005509	1

**VENDOR**

VS0000009629  
 Diversified Inspections/ITL

**FOR INFORMATION CONTACT THE BUYER**

Misty DeLong  
 (304) 558-8802  
 misty.m.delong@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TRUCK CRANES	18.00000	EA	\$420.000000	\$7,560.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : TRUCK CRANES (OVER 18 TON)CLASS 337

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	HYDRAULIC TRUCK CRANES	34.00000	EA	\$340.000000	\$11,560.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : HYDRAULIC TRUCK CRANES(under 18 ton) - class 261, 332

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	UNDER BRIDGE INSPECTION UNITS	6.00000	EA	\$525.000000	\$3,150.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : UNDER BRIDGE INSPECTION UNITSCLASS 932, 933, 934

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	BUCKET AND PLATFORM TRUCKS	23.00000	EA	\$340.000000	\$7,820.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : BUCKET AND PLATFORM TRUCKSCLASS 930,931

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	YARD CRANES	25.00000	EA	\$220.000000	\$5,500.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : YARD CRANES - CLASS 336

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	MANLIFTS	10.00000	EA	\$145.000000	\$1,450.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : MANLIFTSCLASS 936

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	OVERHEAD SHOP CRANES	30.00000	EA	\$120.000000	\$3,600.00

Comm Code	Manufacturer	Specification	Model #
72154502			

Extended Description : OVERHEAD SHOP CRANES



# **diversified inspections / ITL**

*Aerial Lift / Crane Inspections & Certifications*

*Celebrating Over 30 Years of Excellence*

May 24, 2016

State of West Virginia  
Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305

**RE: Solicitation No. CRFQ 0803 DOT1600000098**

In response to your request for quote for Inspection and Testing of Cranes, Manlifts and Underbridge Units, Diversified Inspections/ITL is pleased to provide the attached quote for your review and approval.

Diversified Inspections has conducted these inspections in West Virginia and across the nation since 1971 with the highest standards recognized by the industry. These inspections are conducted on your premises, at your convenience, by experienced SNT-TC-1A Level II technicians, and performed in accordance with OSHA and the current ANSI standards.

We appreciate the opportunity to be of service to the State of West Virginia. If you have any questions or wish to schedule these inspections I can be reached at 602-347-6301

Sincerely,

Renée Shearer  
Diversified Inspections/ITL

**Diversified Inspections / Independent Testing Laboratories, Inc.**

Corporate • P.O. Box 39669 • Phoenix, AZ 85069 • Local 602 995 5800 • Toll Free 800 992 1111 • Fax 602 864 6975

[www.diusa.com](http://www.diusa.com)



# diversified inspections / ITL

*Aerial Lift / Crane Inspections & Certifications*

*Celebrating Over 30 Years of Excellence*

## QUALIFICATIONS

**Experience:** Diversified Inspections/ITL has provided comprehensive inspections and nondestructive testing services across the country since 1971. An example of on-going annual testing and inspection projects of similar scope as West Virginia Department of Transportation are listed on the attached list of references.

**Resources:** Diversified Inspections/ITL has 100 employees; our corporate office is located in Phoenix, Arizona with over 60 mobile technicians based throughout the country. Each of our mobile technicians has a van/truck equipped with the appropriate equipment needed to conduct various tests and inspections including load cell systems, dielectric, ultrasonic and acoustic emissions machines, and magnetic particle testing guns.

Testing and inspections services will be performed by experienced SNT-TC-1A Level II technicians (evidence of certification is available upon request) in accordance with OSHA and the current ANSI standard. One crew, consisting of 1-2 men will be assigned to the project devoting 100% of their time until the project is complete.

**Professional Qualifications:** The qualifications and experience of the following key personnel will be utilized throughout this project.

- **Leland S. Bisbee, III** – Chief Executive Officer, over 40 years as a leader in the business of safety inspections and nondestructive testing.
- **Jerry Tanner** – Vice President/General Manager, over 30 years experience in nondestructive testing, crane and aerial inspections. Vice Chairman of the ASTM Committee on Acoustic Emission, which includes F914 & F1430, ASNT-SNT-TC-1A Level II.
- **Ralph Goodwin** – Manager of Technical Training, 25 years experience in nondestructive testing, crane inspections, aerial inspections and material handling equipment. ASNT-SNT-TC-1A Level III, CAL/OSHA certified, EVT certification.
- **William Russell** – Director of Operations Northeast, over 10 years experience in nondestructive testing, crane and aerial inspections, sales management and operations. ASNT-SNT-TC-1A Level II. William will oversee all day-to-day operations. He will insure that all conditions and requirements of the contract are met effectively and efficiently.

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**Diversified Inspections/ITL Inc.  
References/Work Experience**

<b>Owner Name</b>	<b>Contact Information</b>	<b>Work Description</b>	<b>Total Cost</b>
Northeast Utilities, CT	Edward Parke (860) 817-7469	Dielectric testing and annual boom inspections for CL&P (350 units twice per year).	\$104K Annually
Indianapolis Power & Light, IN	Les Gose (317) 261-8638	Dielectric testing and annual boom inspections (120 units twice per year).	\$31K Annually
Michigan DOT, MI	Scott Ratterree (517) 334-7769	Dielectric testing and annual boom inspections (90 units annually).	\$33K Annually
New Jersey DOT, NJ	Satish Bahl (609) 530-5383	Dielectric testing and annual boom inspections (90 units annually).	\$28K Annually
Ohio DOT, OH	Jim Schurch (614) 466-3778	Dielectric testing and annual boom inspections (100 units annually).	\$29K Annually
Pennsylvania Power & Light, PA	John Adkisson (484) 634-3567	Dielectric testing and annual boom inspections (400 units annually).	\$200K Annually

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**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Renee Shearer Inside Sales  
(Name, Title) Renee Shearer - Inside Sales  
Renee Shearer - Inside Sales  
(Printed Name and Title) PO Box 39669 Phoenix, AZ 85  
PO Box 39669 Phoenix, AZ 85  
(Address) Ph: 602-347-6301 fax: 602-347-6212  
Ph: 602-347-6301 / (Fax Number) 602-347-6212  
(Phone Number) / (Fax Number) rshearer@dusa.com  
rshearer@dusa.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Diversified Inspections/ITL Inc.  
(Company) Renee Shearer Inside Sales  
(Authorized Signature) (Representative Name, Title) Renee Shearer - Inside Sales  
Renee Shearer - Inside Sales  
(Printed Name and Title of Authorized Representative) May 24, 2016  
May 24, 2016  
(Date) 602-347-6301 fax: 602-347-6212  
602-347-6301 fax: 602-347-6212  
(Phone Number) (Fax Number)