



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 135819

SO Doc Code: CRFQ

Procurement Type: Central Contract - Fixed Amt

SO Dept: 0507

Vendor ID: 000000174432

SO Doc ID: HCC1600000001

Legal Name: CADRE COMPUTER RESOURCES CO

Published Date: 10/30/15

Alias/DBA:

Close Date: 11/4/15

Total Bid: \$47,620.00

Close Time: 13:30

Response Date: 11/04/2015

Status: Closed

Response Time: 13:28

Solicitation Description: Next Generation Firewall

Total of Header Attachments: 0

Total of All Attachments: 0



State of West Virginia Solicitation Response

Solicitation Description : Next Generation Firewall

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation No	Version
	2015-11-04 13:30:00	SR 0507 ESR11041500000001973	1

VENDOR

000000174432

CADRE COMPUTER RESOURCES CO

FOR INFORMATION CONTACT THE BUYER

Robert Kilpatrick

(304) 558-0067

robert.p.kilpatrick@wv.gov

Signature X

FEIN #

DATE _____

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Next Generation Threat Prevention Appliance	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description : Appliance #1: CheckPoint 4600 Next Generation Threat Prevention Appliance, or equal.Specifications Section 4.2.1: One (1) CPAP-SG4600-NGTP, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Next Generation Threat Prevention Appliance	1.00000	EA	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description : Appliance #2: CheckPoint 4600 Next Generation Threat Prevention Appliance, or equalSpecifications Section 4.2.1: One (1) CPAP-SG4600-NGTP-HA, or equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Hardware/Software Support for Appliance #1	1.00000	LS	\$16,785.000000	\$16,785.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Hardware/Software Support, per Specifications Section 4.3, for Appliance #1. Unit Price should be Total Cost Over Life of Contract from Exhibit A, Pricing Page.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Hardware/Software Support for Appliance #2	1.00000	LS	\$16,785.000000	\$16,785.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description : Specifications Section 4.3, for Appliance #2. Unit Price should be Total Cost Over Life of Contract from Exhibit A, Pricing Page.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Firewall Software: Stateful Inspection	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Stateful Inspection, Specifications Section 4.5.1Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Firewall Software: IPv6 Support	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: IPv6 Support, Specifications Section 4.5.2Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Firewall Software: Intrusion Prevention System (IPS)	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Intrusion Prevention System (IPS), Specifications Section 4.5.3Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Firewall Software: User Identity Acquisition	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: User Identity Acquisition, Specifications Section 4.5.4Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Firewall Software: Application Control and URL Filtering	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Application Control and URL Filtering, Specifications Section 4.5.5Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Firewall Software: Anti-Bot and Anti-Virus	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Anti-Bot and Anti-Virus, Specifications Section 4.5.6Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Firewall Software: Anti-Spam and Email Security	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Anti-Spam and Email Security, Specifications Section 4.5.7Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Firewall Software: IPsec VPN	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: IPsec VPN, Specifications Section 4.5.8Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Firewall Software: Security Management	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Security Management, Specifications Section 4.5.9Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	Firewall Software: Threat Prevention Updates	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Threat Prevention Updates, Specifications Section 4.5.10Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Firewall Software: Logging and Monitoring	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Logging and Monitoring, Specifications Section 4.5.11Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	Firewall Software: Security Gateway Sizing/Recommendations	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Firewall Software: Security Gateway Sizing and Recommendations, Specifications Section 4.5.12This item may include any Mobile Access application.Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Installation and Configuration	1.00000	LS	\$6,070.000000	\$6,070.00

Comm Code	Manufacturer	Specification	Model #
81111809			

Extended Description : On-site installation and configuration with latest software and firmware versions. Replicating current firewall configuration with required changes, per Specifications Section 4.6Unit Price should be Total Cost Over Life of Contract from Exhibit A Pricing Page

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	Security Management Software	1.00000	LS	\$7,980.000000	\$7,980.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Security Management Software, Specifications Section 4.7Unit Price should be the Total Cost Over Life of Contract from the Exhibit A: Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	Miscellaneous Costs Not Included in Any Other Line Item	1.00000	LS	\$0.000000	\$0.00

Comm Code	Manufacturer	Specification	Model #
43233200			

Extended Description : Miscellaneous Costs: For any costs required to be charged by the Vendor which do not fit into any other line item; use of this lines requires the inclusion, in the vendor's bid, of documentation to describe the miscellaneous costs. Failure to include documentation to support the entire total line item bid will result in disqualification of the bid.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: HCC1600000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

CADRE COMPUTER RESOURCES CO
Company

Authorized Signature
11/4/15
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Proposal Date: 11/4/2015

Expiration Date:

Proposal Terms: 30 Days

WV Health Care Authority
Proposal No: OLZOGA200022DWS
WV Health Care Authority - CP Bid Quote

Presented To: WV Health Care Authority

Attn: Robert Kilpatrick

100 Dee Drive

Charleston, WV 25311

Phone: (304)558-0067

Email: robert.p.kilpatrick@wv.gov



Item	Product Name & Description	Qty	Unit Price	Extended Price
1	4600 Next Generation Threat Prevention Appliance Including 3 Years of Update Services and Direct Standard Support	1	\$16,785.000	\$16,785.00
2	Check Point Enterprise Software Subscription & Direct Standard Support with Check Point for additional product <i>Year 4 support cost for 4600 NGTP. Pricing is based on todays pricing and subject to change if CheckPoint's pricing changes.</i>	1	\$2,420.000	\$2,420.00
3	Next Generation Threat Prevention Package for 1 year for 4600 Appliance <i>Year 4 NGTP package for 4600. Pricing is based on todays pricing and subject to change if CheckPoint's pricing changes.</i>	1	\$4,905.000	\$4,905.00
4	4600 Next Generation Threat Prevention Appliance Including 3 Years of Update Services and Direct Standard Support	1	\$16,785.000	\$16,785.00
5	Check Point Enterprise Software Subscription & Direct Standard Support with Check Point for additional product <i>Year 4 support cost for 4600 NGTP. Pricing is based on todays pricing and subject to change if CheckPoint's pricing changes.</i>	1	\$2,420.000	\$2,420.00
6	Next Generation Threat Prevention Package for 1 year for 4600 Appliance <i>Year 4 NGTP package for 4600. Pricing is based on todays pricing and subject to change if CheckPoint's pricing changes.</i>	1	\$4,905.000	\$4,905.00
7	Check Point Security Management pre-defined system managing 2 gateways and 5 blades <i>5 blades include (Network Policy Management, Endpoint Policy Management, Logging and Status, Monitoring and User Directory)</i>	1	\$4,200.000	\$4,200.00
8	Check Point Enterprise Software Subscription & Direct Standard Support with Check Point for additional product <i>Software support for 3 years on the security management system managing 2 gateways and 5 blades (Network Policy Management, Endpoint Policy Management, Logging and Status, Monitoring and User Directory)</i>	1	\$3,780.000	\$3,780.00
9	Check Point Enterprise Software Subscription & Direct Standard Support with Check Point for additional product	1	\$1,008.000	\$1,008.00

Proposal Date: 11/4/2015

Expiration Date:

Proposal Terms: 30 Days

WV Health Care Authority

Proposal No: OLZOGA200022DWS

WV Health Care Authority - CP Bid Quote

Year 4 software support for security management system managing 2 gateways and 5 blades (Network Policy Management, Endpoint Policy Management, Logging and Status, Monitoring and User Directory). Pricing is based on today's pricing and subject to change if CheckPoint's pricing changes

10 Cadre Consulting Project	1	\$6,070.000	\$6,070.00
Special case Project-based consulting can only be quoted after T&Cs have been negotiated with VP Professional Svcs. SoW is required. Hours are valid for two years from date of purchase.			

Subtotal: \$63,278.00
GRAND TOTAL: \$63,278.00

Comments:

- **Payment Terms.** Subject to continuing credit approval, terms of payment are net 30 days from the invoice due date unless otherwise noted.
- **Pricing.** Unless otherwise noted, prices quoted are good for 30 days and does not include applicable tax.
- **Freight.** Unless otherwise noted, prices do not include freight. All freight amounts are estimates only and are subject to change.
- **Returns.** Except for returns permitted under any end-user warranties provided by the manufacturer, all returns must be pre-approved by Cadre and the manufacturer. If approved such return may be subject to the vendor's specified restocking fee(s).
- **Cadre Professional Services.** Services will be documented in an agreed upon PSA (and one or more Statements of Work signed under that agreement) and will be provided to the client stated above.
- **International Shipping.** Orders that are shipped to countries outside of the US may be subject to additional fees which include import taxes, customs duties and handling fees levied by the destination country. The recipient of an international shipment may be subject to such import taxes, customs duties and fees, which are levied once a shipment reaches your country. These additional charges for customs clearance must be borne by the recipient; we have no control over these charges and cannot predict what they may be. Customs policies vary widely from country to country. When customs clearance procedures are required, it can cause delays beyond our original delivery estimates as well as additional fees for storage of equipment. The freight, duty/vat (taxes), and handling charges referenced on this quote are an estimate only; provided to you for general information purposes. Recipient of the shipment is responsible for all fees upon delivery or invoicing.

This information is confidential, and the property of Cadre. The contents are provided specifically for the client and without authorization from Cadre not to be distributed.



Statement of Work for:

West Virginia Healthcare Authority

Prepared by: *Tom Ellis*
Senior Security Engineer

July 1, 2015
Reference Number: 20150630-042



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Statement of Work

This Statement of Work is by and between West Virginia Healthcare Authority on behalf of itself and its Affiliates (hereinafter, “Client”) and Cadre Computer Resources Co. (hereinafter, “Cadre”), and is made pursuant to the Master Professional Services Agreement.

This Statement of Work contains confidential information of Cadre, and Cadre is submitting it to the Client with the understanding that the Client will not disclose this Statement of Work or its contents to any third party without the prior written consent of Cadre.

This document defines the services that Cadre will provide to the Client under this agreement. The Client has engaged Cadre to provide security engineering resources for this project.

The intent of this document is to ensure that both Cadre and the Client share a common and equal understanding of the services that will be rendered by Cadre. The information contained herein will describe the project scope and the responsibilities of both the Client and Cadre to ensure the success of the project.

Before we begin our services, you will need to sign this Statement of Work and a mutually agreeable Professional Services Agreement, which incorporates the terms of this Statement of Work. If you have not previously signed our Professional Services Agreement, we will furnish a copy for your review.

Executive Overview

Cadre believes that it is important to understand the current security posture of an organization before beginning any project. We are dedicated to working within the organization's current security posture when integrating new technologies or creating configuration changes to existing technologies.

Cadre's security consulting projects are based on the following components, while taking into consideration that every network's size, complexity, and requirements are unique:

- Current network architecture.
- Current security plans.
- Current business goals.
- Number and size of network segments.
- Number and type of firewall management servers.
- Number and type of firewall gateways.
- Current and desired security policy and application access.
- Event knowledge transfer.

Based on these components, along with the information gathered during the initial meetings between our organizations, Cadre has derived the project overview, phases, contingencies and time estimates to complete your custom security consulting project.

Project Overview

This project involves upgrading and enhancing the Client's Check Point environment, currently made up of a standalone deployment running R75.30 on Check Point's Secure Platform operating system on a pair of Check Point UTM-576 appliances which also serve as gateways. They are in an Active/Passive High Availability (HA) configuration using Check Point's ClusterXL technology.

This project will include upgrading the environment to R77.30 and Check Point's Gaia Operating System on new 4600 appliances. The upgrade process from R75.30 to R77.30 is a multi-step upgrade process. The Check Point database will be migrated from the existing installation. Cadre will then perform the upgrade in Virtual Machines (VMs). The final migration file will then be imported into a fresh installation of R77.30.

Cadre will enable (with basic configuration) new blades on the 4600 appliances. Application Control, Identity Awareness, Anti-Virus, Anti-Bot, IPS, and Anti-Spam will be configured.

During this project, Cadre will provide knowledge transfer to the Client's administrative staff. We do encourage Client participation during this process and will endeavor to provide as much knowledge transfer as time allows. This knowledge transfer is not a substitute for formal administrative training. Cadre highly recommends the Client allow the administrator of the solution to attend Check Point training courses which cover the deployed Check Point solutions.

Project Phases

Site Assessment

- Gather prerequisite information from the Client.
- Perform pre-site interview.

Design Implementation Plan

- Review site assessment information gathered.
- Review firewall configuration, addressing information, system requirements, and testing plan.
- Verify Check Point licensing.
- Verify change management and testing plans.
- Create a task list for the work to be completed on site.

Database Migration

- Export existing configuration using R77 migration tools.
- Import configuration in a fresh R77 VM.
- Verify rules, objects, and policy installation.
- Export R77 configuration using R77.30 migration tools.
- Import configuration in a fresh R77.30 VM.
- Verify rules, objects, and policy installation.

Install new 4600 Appliances

- Perform a fresh install of Gaia R77.30 on both appliances.
- Configure appliances in standalone mode.
- Configure appliances for ClusterXL.
- Verify interfaces.
- Verify static routes.
- Verify any required proxy ARP entries.
- Shut down the outgoing UTM-1 576 appliances.
- Cutover to new 4600 Appliances
- Verify rules, objects, and policy installation.
- Test HA failover.
- Configure Application Control, Identity Awareness, Anti-Virus, Anti-Bot, IPS, and Anti-Spam blades.
- Execute test plan provided by the customer.

Provide Advice and Knowledge Transfer

- Configure and schedule backups.
- Policy “clean-up.”
- Make recommendations based on security best practices.
- Set aside time to answer questions from the Client.

Project Phases Summary

The table below shows Cadre’s estimate of time to complete each phase.

Phase	Hours
Site Assessment	1
Design Implementation Plan	1
Database Migration	6
Install new 4600 Appliances	8
Provide Advice and Knowledge Transfer	4

Project Time Estimates

Cadre estimates that the custom security consulting project will require the following number of hours to complete:

16 hours during business hours
4 hours after hours

Cadre’s Security Consulting Group makes every attempt to accurately estimate the number of hours required to successfully complete the project on time and within budget. If impediments arise that are out of Cadre’s control, the project completion time could be impacted. If this case arises, Cadre will provide an explanation for the delay and an estimate of the additional hours



needed to complete the project. The Client will be responsible for any additional billable hours at the agreed upon hourly rate.

Valid impediments consist of but are not limited to:

- Malfunctioning hardware
- Inability to access equipment or personnel that are required to complete the project.
- Delays associated with third party equipment. This includes cabling, servers, routers, hubs, and switches not purchased from Cadre.
- Conflicts or incompatibilities associated with the installation of the software on non-Cadre purchased hardware.
- Non-completion or invalid information included on the pre-site questionnaire.
- Work schedule changed from normal business hours to after-business hours or weekend hours.

The Client will only be billed for the actual hours Cadre uses to perform the project. Hours are valid for two years after the date of purchase. Cadre will submit an invoice to the Client at project completion. In cases of projects lasting over one month, Cadre may bill for work completed monthly unless an applicable Statement of Work specifies otherwise.

Exclusive of Project Management services and unless otherwise agreed to in writing, there is a minimum eight (8) hour charge per day for non “after-hours” work when any Cadre Engineer performs on-site Professional Services. This applies without regard to how many hours the Client asks the Cadre Engineer to perform. The eight (8) hour minimum applies to each Cadre Engineer that performs on-site Professional Services. For example, if two Cadre Engineers perform on-site Professional Services at the Client’s site(s) on the same day, the minimum charge would be for sixteen (16) hours. The minimum charge will not apply in cases where the remaining hours for a Professional Services project is fewer than eight (8).

For “After Hours” on-site Professional Services, there is a minimum four (4) hour charge for each Cadre engineer who performs Professional Services.

Once any on-site work is scheduled, Cadre requires forty-eight (48) hours notice for cancellation or rescheduling. Cadre reserves the right to bill for time scheduled and cancelled or postponed where fewer than forty-eight (48) hours notice was given to Cadre.

All hours are assumed to be during normal business hours, defined as Monday through Friday 8am to 5pm ET, unless otherwise requested by the Client. Hours requested to be outside of normal business hours will be noted in the above time estimates.

Project Contingencies

In order to ensure a successful project it is important that a good communication flow is established between Cadre and the Client. The following information is required to be supplied by the Client prior to the security consulting services being performed at the Client's location.

The Client is responsible for supplying:

- Access to all Check Point VPN-1 license information.
- A detailed security policy to be enforced by all firewalls.
- Access to all network equipment surrounding the firewalls, including routers, switches, hubs, and local segment systems.
- A list of custom tests that will be performed to test the firewalls once the changes are complete.
- Downtime windows for the planned changes.
- The IP addressing information for the firewall modules and Security Management Server.
- A network diagram for the existing environment.
- It is expected that Cadre's engineers will have access to a resource from the Client to provide information about their network during the implementation process.

Travel Expenses

The Client will reimburse Cadre for all reasonable and necessary employee travel and living expenses directly related to services provided under this Statement of Work, except as specifically agreed in writing. Travel and living expenses of Cadre employees or other representatives will be reimbursable in accordance with the policy set forth in this Statement of Work.

Cadre agrees to use its best reasonable efforts to comply with the guidelines set forth below. Project Managers appointed by Cadre and the Client will review submitted expenses per guidelines set forth in this Statement of Work and cooperate fully to ensure compliance with the Expense Guidelines.

Cadre will attach copies of all expense receipts to applicable invoices.

Cadre will directly pay its subcontractors (if applicable) for their expenses.

The following guidelines will apply:

Airline Transportation:

All airline travel arrangements will be made at least 14 days in advance, whenever possible, to allow for the lowest possible travel fare expenditure. All air travel will be in ECONOMY class; upgrades to business and first-class will not be reimbursed. We have set a maximum round trip fare at \$800.00. If Cadre cannot secure airfare within the limit, Cadre must pre-approve with the Client.

Airport Transportation:

Airport transportation fees are reimbursable at a maximum of \$60.00 per trip or personal automobile expense will be reimbursed at current government rate per mile for travel to and from airport using personal automobile.

Vehicle Expenses:

Rental fees, tolls, gasoline and parking fees are reimbursable expenses for Cadre staff members traveling into or out of the Client's location by commercial airlines from remote locations. Rental car should not be larger than mid-size or exceed \$60.00 per day. Pre-approved mileage expense for use of Cadre's personal car will be reimbursed at the current government rate. Whenever possible Cadre's staff should share car rentals and travel together.

Lodging Reservations:

Lodging fees are set at a maximum of \$150.00 per night. Allowable lodging expenses are limited to room fee and any applicable taxes.

Meals and Entertainment:

The Client will reimburse up to a maximum of \$60.00 per day for actual expenses. Cadre will include copies of receipts for meals over \$25.00 with appropriate invoice. If a group meal has been pre-approved by the Client, Cadre will include receipt and detailed list of attendees with appropriate invoice.

Travel Time:

Travel time by Cadre's staff members to and from Client facilities will be billable and reimbursed at a rate of \$75.00 per hour. The first hour of travel time is not billed.

Miscellaneous:

Any expense not identified herein must be pre-approved by the Client in writing. A copy of the receipt along with a written detail of item purchased along with the written approval must be included with appropriate invoice.

Scheduling

Cadre requires a signed Professional Services Agreement, Purchase Order and Statement of Work before a project start time can be scheduled. Once all documents are signed and received by Cadre, work will be scheduled to begin within two weeks.

Cadre will do its best to work with the Client to meet the Client's time lines; subject to the availability of Cadre's engineering resources.

Pricing

The Client will be invoiced after receipt of final phase documentation, project documentation, or agreed upon deliverable.

Payment is due within 30 days of receipt of invoice.

Approval

Company: West Virginia Healthcare Authority

Contact: _____

Title: _____

Address: _____

E-mail: _____

Signature: _____

Date: _____



CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

CADRE COMPUTER RESOURCES Co

(Company)

DAVE SCOTT SECURITY CONSULTANT

(Authorized Signature) (Representative Name, Title)

(P) 412.874.5651 (F) 412.299.5508 11/4/15

(Phone Number) (Fax Number) (Date)

CENTRALIZED REQUEST FOR QUOTATION
CRFQ 0507 HCC1600000001
Next Generation Firewall

10. MISCELLANEOUS:

- 10.1 **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Steve M. Krumpelman
Telephone Number: 513-762-6449
Fax Number: 513-762-6502
Email Address: STEVE.KRUMPELMAN@CHDRE.NET

CRFQ 0507 HCC1600000001 Exhibit A: Pricing Pages

Commodity Line	Specification Section	Description	Vendor Alternate Description and Part Number	One-Time Cost (if applicable)	Year One Cost (if applicable)	Year Two Cost (if applicable)	Year Three Cost (if applicable)	Year Four Cost (if applicable)	TOTAL COST OVER LIFE OF CONTRACT
1	4.2.1	Appliance #1: CPAP-SG4600-NGTP, or equal			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	4.2.2	Appliance#2: CPAP-SG4600-NGTP-HA, or equal			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	4.3	Hardware/Software Support for Appliance#1			\$16,785.00	\$0.00	\$0.00	\$7,325.00	\$24,110.00
4	4.3	Hardware/Software Support for Appliance#2			\$16,785.00	\$0.00	\$0.00	\$7,325.00	\$24,110.00
5	4.5.1	Firewall Application: Stateful Inspection			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6	4.5.2	Firewall Application: IPv6 Support			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7	4.5.3	Firewall Application: Intrusion Prevention System (IPS)			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8	4.5.4	Firewall Application: User Identity Acquisition			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9	4.5.5	Firewall Application: Application Control and URL Filtering			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	4.5.6	Firewall Application: Anti-Bot and Anti-Virus			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
11	4.5.7	Firewall Application: Anti-Spam and Email Security			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
12	4.5.8	Firewall Application: IP sec VPN			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	4.5.9	Firewall Application: Security Management			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
14	4.5.10	Firewall Application: Threat Prevention Updates			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
15	4.5.11	Firewall Application: Logging and Monitoring			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
16	4.5.12	Firewall Application: Security Gateway Sizing			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
17	4.6	Installation and Configuration			\$6,070.00	\$0.00	\$0.00	\$0.00	\$6,070.00
18	4.7	Security Management Software			\$7,980.00	\$0.00	\$0.00	\$1,008.00	\$8,988.00
19	N/A	Miscellaneous Costs not Cover Elsewhere			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
								TOTAL COST	\$63,278.00

CRFQ 0507 HCC1600000001 Exhibit A: Pricing Pages

Commodity Line	Specification Section	Description	Vendor Alternate Description and Part Number	One-Time Cost (if applicable)	Year One Cost (if applicable)	Year Two Cost (if applicable)	Year Three Cost (if applicable)	Year Four Cost (if applicable)	TOTAL COST OVER LIFE OF CONTRACT
1	4.2.1	Appliance #1: CPAP-SG4600-NGTP, or equal			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
2	4.2.2	Appliance#2: CPAP-SG4600-NGTP-HA, or equal			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
3	4.3	Hardware/Software Support for Appliance#1			\$16,785.00	\$0.00	\$0.00	\$7,325.00	\$24,110.00
4	4.3	Hardware/Software Support for Appliance#2			\$16,785.00	\$0.00	\$0.00	\$7,325.00	\$24,110.00
5	4.5.1	Firewall Application: Stateful Inspection			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6	4.5.2	Firewall Application: IPv6 Support			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
7	4.5.3	Firewall Application: Intrusion Prevention System (IPS)			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
8	4.5.4	Firewall Application: User Identity Acquisition			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
9	4.5.5	Firewall Application: Application Control and URL Filtering			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	4.5.6	Firewall Application: Anti-Bot and Anti-Virus			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
11	4.5.7	Firewall Application: Anti-Spam and Email Security			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
12	4.5.8	Firewall Application: IP sec VPN			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	4.5.9	Firewall Application: Security Management			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
14	4.5.10	Firewall Application: Threat Prevention Updates			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
15	4.5.11	Firewall Application: Logging and Monitoring			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
16	4.5.12	Firewall Application: Security Gateway Sizing			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
17	4.6	Installation and Configuration			\$6,070.00	\$0.00	\$0.00	\$0.00	\$6,070.00
18	4.7	Security Management Software			\$7,980.00	\$0.00	\$0.00	\$1,008.00	\$8,988.00
19	N/A	Miscellaneous Costs not Cover Elsewhere			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
							TOTAL COST		\$63,278.00

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: LADRE COMPUTER RESOURCES CO
Authorized Signature: [Signature] Date: 11/3/2015

State of OHIO

County of HAMILTON, to-wit:

Taken, subscribed, and sworn to before me this 3 day of NOVEMBER, 2015.

My Commission Expires 5/20/17, 20 .

AFFIX SEAL HERE



Robin R. Noppert
Notary Public, State of Ohio
My Commission Expires 05-20-2017

NOTARY PUBLIC

[Signature]

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code, §5A-3-37**. (Does not apply to construction contracts). **West Virginia Code, §5A-3-37**, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- ☐ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- ☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
- ☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

2. Application is made for 2.5% vendor preference for the reason checked:

- ☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

3. Application is made for 2.5% vendor preference for the reason checked:

- ☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

4. Application is made for 5% vendor preference for the reason checked:

- ☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- ☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- ☒ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Cadre Computer Resources Co

Signed: 

Date: 11-4-15

Title: Security Consultant