

13/00



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
13 - Equipment

Proc Folder: 208824
Doc Description: DNR Wildlife--Purchase of Two (2) Trailers
Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2016-04-25	2016-05-26 13:30:00	CRFQ 0310 DNR1600000038 ✓	1


BID RECEIVING LOCATION
 BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305 ✓
 US

VENDOR
 Vendor Name, Address and Telephone Number:
 VERDE INC.
 2300 N. SCENIC HWY
 LAKE WALES FL 33898
 863-559-3434
 J. T. SNOOKLY
 PRESIDENT
 VERDEINC@CENTLINK.NET

Verde Inc
2300 North Scenic Highway
Lake Wales FL 33898

05/16/16 09:54:28
WV Purchasing Division

FOR INFORMATION CONTACT THE BUYER
 Guy Nisbet
 (304) 558-2596
 guy.l.nisbet@wv.gov

Signature X  FEIN # 36-3783054 DATE 5/11/16

All offers subject to all terms and conditions contained in this solicitation

Verde Inc.

ADDITIONAL INFORMATION

Request for Quotation Solicitation

The Acquisition and Contract Administration Section of the Purchasing Division for the West Virginia Division of Natural Resources (WVDNR) is soliciting quotations for a one-time purchase and delivery of two (2) trailers. One (1) gooseneck trailer will be delivered to Shenandoah WMA, located at Romney, WV and one (1) livestock trailer will be delivered to District 5 Office, Forks of Coal Building, 50 Rocky Branch Road, Alum Creek, WV 25003-0712, per the bid requirements, specifications, terms and conditions.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WILDLIFE RESOURCES SECTION ELKINS OPERATIONS CENTER PO BOX 67		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
ELKINS	WV26241 ✓	No City	WV 99999 ✓
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Gooseneck, Tandem-Axle, Dual-Wheel, Dovetail Trailer	1.00000	EA	* 9,495-	* 9,495-

Comm Code	Manufacturer	Specification	Model #
25181612	PJ-TRAILER	25' CLASSIC FEATHERLITE WITH DUAL FDR25A2B5FK	

Extended Description :
Gooseneck, Tandem-Axle, Dual-Wheel, Dovetail Trailer. Must be 2015 or later model year.

INVOICE TO		SHIP TO	
DIVISION OF NATURAL RESOURCES WILDLIFE RESOURCES SECTION ELKINS OPERATIONS CENTER PO BOX 67		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
ELKINS	WV26241	No City	WV 99999 ✓
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Livestock Trailer-Featherlite 8117 or Equal	1.00000	EA	* 15,995-	* 15,995-

Comm Code	Manufacturer	Specification	Model #
25181703	FEATHERLITE	16' GOOSENECK	8117 LIVESTOCK

Extended Description :
Livestock Trailer-Featherlite 8117 or Equal. Must be 2015 or later model year. ✓

VERDE he

DNR1600000038	Document Phase Final	Document Description DNR Wildlife—Purchase of Two (2) Trailers	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS



See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION

West Virginia Division of Natural Resources Wildlife Resources Game Management Section
Trailers

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Division of Natural Resources to establish a contract for the one time purchase of two (2) trailers. ✓
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **"Contract Item"** means a trailer as more fully described by these specifications.
 - 2.2 **"Pricing Page"** means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.
 - 2.3 **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - 2.4 **"Gooseneck"** means a truck trailer with a projecting front end designed to attach to the bed of a pickup truck.
 - 2.5 **"Dovetail"** means a trailer deck design where the last few feet of the rear end is sloped down to decrease needed for "low to the ground" rolling stock.
 - 2.6 **"Air Spacing"** means open spaces providing ventilation to livestock.

3. GENERAL REQUIREMENTS:

3.1 **Mandatory Contract Item Requirements:** Contract Item must meet or exceed the mandatory requirements listed below. ✓

3.1.1 **Gooseneck, tandem-axle, dual-wheel, Dovetail trailer.**

Must meet the following specifications:

3.1.1.1 **Bed Length:** Must be between twenty-one (21) feet and twenty-five (25) feet and include a dovetail between four (4) feet and five (5) feet.

3.1.1.2 **Bed Width:** Must be between ninety-six (96) inches and one hundred and two (102) inches.

3.1.1.3 **Load Capacity:** Must be a minimum of fifteen thousand (15,000) pounds.

PS TRAILER
25' CLASSIC FURBED
WITH DUALS

(SEE ATTACHED)

1

✓ 25' TOTAL
(20' FLAT +
5' DOVE)

✓ 102"

✓ 15000 #

REQUEST FOR QUOTATION

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West Virginia Division of Natural Resources Wildlife Resources Game Management Section
Trailers

- 3.1.1.4 **Gross Vehicle Weight Rating:** Must be a minimum of twenty-one thousand (21,000) pounds. ✓ 22400 #
- 3.1.1.5 **Mainframe Construction:** Must be a minimum ten (10) inch I-Beam (minimum twelve (12) pounds per foot) ✓ 12" I BEAM
- 3.1.1.6 **Cross Members:** Must be a minimum three (3) inch channel on a maximum of sixteen (16) inch center. ✓ 1 1/2" C
- 3.1.1.7 **Side Rails:** Must be a minimum five (5) inch channel with stake pockets at a minimum of every two (2) feet with rub rails. ✓ 5" CHANNEL
- 3.1.1.8 **Oil Bath Axles:** Must have a minimum of two (2) with electric brakes. ✓ 2 10000 #
- 3.1.1.9 **Decking:** Must be a minimum of two (2) inch treated hardwood ✓ DEXTER AXLES PINE
- 3.1.1.10 **Adjustable Ball Coupler:** Must be a minimum of two and five sixteenths (2 5/16) inches. ✓
- 3.1.1.11 **Dual Drop Leg Jacks:** Must support a minimum of ten thousand (10,000) pounds each. ✓
- 3.1.1.12 **Adjustable Self-Supporting Ramps:** Must be a minimum of five (5) foot in length with spring assist. ✓
- 3.1.1.13 **Radial Tires:** Must have a minimum of eight (8) 235 80 R16 10-ply tires with a maximum load pressure of eighty (80) Pounds per Square Inch. ✓
- 3.1.1.14 **Lug Wheels:** Must have eight (8) sixteen (16)" lug wheels (not including spare). ✓
- 3.1.1.15 **Spare Tire:** Must be the same size listed in 3.1.1.12 and have a wheel with lockable mounting bracket. ✓
- 3.1.1.16 **Suspension:** Must have a multi-leaf slipper spring suspension with equalizer. ✓
- 3.1.1.17 **Safety Chains:** Must be included. ✓
- 3.1.1.18 **Electric Plug:** Must have a minimum seven (7) - way RV electric plug. ✓

REQUEST FOR QUOTATION

West Virginia Division of Natural Resources Wildlife Resources Game Management Section
Trailers

3.1.1.19 **Warranty:** Must have a minimum one (1) year limited warranty, a copy of which must be supplied with delivery. ✓

3.1.1.20 **Model:** Must be 2016 or current model year. ✓

3.1.2 **Featherlite 8117 Gooseneck livestock trailer or Equal:**

~~FEATHERLITE 8117~~
IS SPECIFIED
(SEE ATTACHED) (2)

Must meet the following specifications:

3.1.2.1 **Aluminum Construction:** Must be a minimum of zero point four (0.40) inch thick side sheets. ✓

3.1.2.2 **Rubber Dock Bumper:** Must be a minimum of four (4) inches thick. ✓

3.1.2.3 **Fenders:** Must be extruded aluminum ✓

3.1.2.4 **Running Boards:** Or comparable feature to facilitate viewing animals in trailer. OPTION ✓

3.1.2.5 **Hitch:** Must be gooseneck. ✓

3.1.2.6 **Adjustable Gooseneck Coupler:** Must be a minimum of two and five-sixteenths (2 5/16) inches. ✓

3.1.2.7 **Trailer Jack:** Must have a, single-speed trailer jack with removable crank handle. ✓

3.1.2.8 **Width:** Must have a width between six (6) foot and seven (7) inches and of six (6) foot and ten (10) inches. ✓ 6'7"

3.1.2.9 **Inside Height:** Must be between six (6) foot and six (6) inches and seven (7) foot. ✓ 6'6"

3.1.2.10 **Inside Length:** Must be a minimum of sixteen (16) feet and a maximum of eighteen (18) feet in length. ✓ 16'

3.1.2.11 **Air Spacing:** Must have a minimum of two top air spaces and a maximum of three top air spaces, with Plexiglas panels that can be used to control temperature. OPTION 2 ✓

3.1.2.12 **Air Vent:** Must have full trailer width front air vent under goose neck compartment. OPTION ✓

REQUEST FOR QUOTATION

West Virginia Division of Natural Resources Wildlife Resources Game Management Section
Trailers

- 3.1.2.13 **Extruded Aluminum Floor:** Must be skid resistant with three (3) inch minimum cross members on center between twelve (12) inches and fifteen (15) inches. ✓
12"
- 3.1.2.14 **Rubber Torsion:** Must have a minimum of two (2) easy lube with a minimum forty-eight hundred (4800) pound and electric brakes. ✓
- 3.1.2.15 **Full Swing Center Gate:** Must have a slam latch and one (1) latch drop gate to separate gooseneck compartment from animals. ✓
9600# GVWR.
- 3.1.2.16 **Unload Side Door:** Must have a curbside unload door on right side. Door should be a minimum of 33.5 inches wide and a maximum of 36 inches wide. Door should be a minimum of 63.5 inches high and a maximum of 66 inches high. ✓
- 3.1.2.17 **Full Swing Rear Must Gates:** Must have a stock gate with lockable slider and air spaces that match the sides with a minimum of four (4) hinges and upper gusset support for trailering on rough terrain. ✓
- 3.1.2.18 **Wheels and Tires:** Must have sixteen (16) inch eight (8) - hole wheels with sixteen (16) inch, 10-ply tires with maximum load pressure of eighty (80) psi with spare tire and carrier mounted under gooseneck. ✓
*ST235/80R16. ERATED
SPARE OPTION*
- 3.1.2.19 **Light Emitting Diode (LED) Loading Lights:** Must have LED clearance and stop/turn lights and interior dome light with switches under gooseneck with full length protected wiring harness. ✓
16 LIGHTS
- 3.1.2.20 **Weight:** Must not exceed thirty-two hundred (3200) pounds. ✓
3100#
- 3.1.2.21 **Warranty:** Must have a minimum ten (10) year limited structural warranty, a copy of which must be supplied with delivery. ✓
- 3.1.2.22 **Model:** Must be 2016 or current model year. ✓

4. CONTRACT AWARD:

- 4.1 **Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall TOTAL BID AMOUNT as shown on the Pricing Pages. The Agency reserves the right to make multiple awards, if it is in the Agency's best interest to do so.
- 4.2 **Pricing Page:** Vendor should complete the Pricing Page by including price per line item that includes shipping fees. Vendor should complete the Pricing Page in full as

Exhibit A - Pricing Page
West Virginia Division of Natural Resources' Wildlife Resources
Trailers

Spec.	Description	Vendor's Year, Make and Model Bid	Unit of Measure	Quantity	Unit Price	Extended Price
3.1.1	Gooseneck, tandem-axle, dual-wheel, dovetail trailer		Each	1	\$ 9,495	\$ 9,495
3.1.2	Featherlite 8117 Gooseneck livestock trailer or Equal.		Each	1	\$ 15,995	\$ 15,995
TOTAL BID AMOUNT						\$ 25,490

Delivery Locations:

Item 3.1.1 Gooseneck, tandem-axle, dual-wheel, dovetail trailer
 WV Division of Natural Resources
 Shenandoah WMA
 District 2 DNR Office
 Romney, WV (Hampshire County);

Contact person: Rich Rogers (304-822-3551) for delivery information

Item 3.2.1 Featherlite 8117 gooseneck livestock trailer or Equal
 WV Division of Natural Resources

Forks of Coal
 District 5 DNR Office, (Kanawha County);

Contact person: Kem Shaw for delivery information (304-552-4017).

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

VERDE Inc.

(Company)

J. J. SHORTLY PRESIDENT

(Authorized Signature) (Representative Name, Title)

863 539 3434 / 863 676 9120

5/11/16

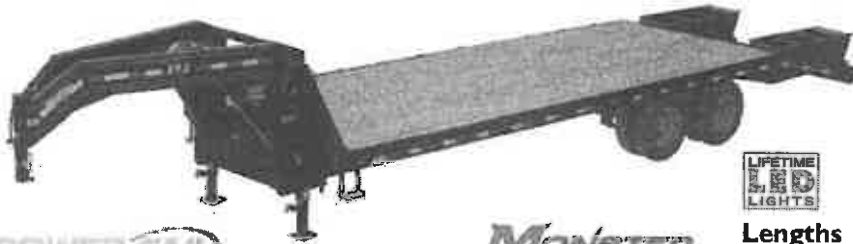
(Phone Number) (Fax Number) (Date)

#1



Classic Flatdeck with Duals

Verde Line



POWER TAIL
OF THE MARKET
AVAILABLE

MONSTER RAMP
AVAILABLE



Lengths
20' - 40'

Standard Features

- 22,400 lb. G.V.W.R.
- 10,000 lb. x 2 G.A.W.R.
- 2 5/16" Gooseneck Ball Coupler (25,000 lb.)
- Safety Chains
- 2 - Drop Leg Jacks (10,000 lb.)
- 2 - Dexter Oil Bath Brake Axles (10,000 lb.)
- 6 Leaf Slipper Spring Suspension
- 8 - 16" Grey Dual Wheels w/ 8 on 6.5" BP
- 8 - 16" 235/80R16 Radial Tires (3,090 lb.)
- Rubrail & Stake Pockets
- Electric Breakaway Kit w/ Charger
- DOT Reflective Tape
- Side Steps on Both Sides
- Front Toolbox (GN Only)
- 8' Ramps w/ Holders
- 12" x 14 lb I-Beam Main Frame, Riser & Neck
- Frame Bridge Standard on 30' and up.
- 3" Channel Crossmembers 16" on Center
- 2 x 6 x 1/8" Square Tubing Outer Deck Frame
- 2" Treated Pine Lumber Deck
- 102" Wide Deck
- DOT Approved Flushmount Lifetime LED Lights
- Amber Side Turn Flashers
- Sealed Wire Harness
- Sand Blasted, Acid Washed, Powder Coated

Notes:

- 25' and up includes 19 lb. I-Beam Frame, Riser & Neck
- Pintlehooks must upgrade to 19 lb. I-Beam

POWDER COATED

At PJ Trailers, every trailer we build is powder coated with Sherwin-Williams™ Powder Coat. A powder coat finish is far superior to conventional paint. It is extremely durable and does not easily crack, chip, or peel as conventional paint does. Powdercoating also helps prevent rust & corrosion making it the longest lasting and most durable finish on the market.

Coupler Options

- GN 2 5/16" Round (25,000 lb.) w/ Toolbox *
- BP 2 5/16" Adjustable (25,000 lb.)
- GN 2 5/16" Round (30,000 lb.) w/ Toolbox
- GN Load-Leveling 2 5/16" Square (30,000 lb.) & Tbx
- 3" Pintle Eye - Face-mount (36,000 lb.)
- GN 2 5/16" Square (30,000 lb.) w/ Toolbox
- GN 2 5/16" Square (25,000 lb.) w/ Toolbox

Axle Options

- (2) 10,000# Air / Spring
 - (2) 10,000# Elec / Spring *
 - (2) 10,000# Elec / Torsion
 - (2) 10,000# Elec/Hyd Disk / Spring
 - (3) 10,000# Elec / Spring
 - (2) 12,000# Air / Spring
 - (2) 12,000# Elec / Spring
 - (2) 12,000# Elec/Hyd Disk / Spring
 - (3) 12,000# Elec / Spring
 - (2) 12,000#, 14ply Air / Spring
 - (2) 12,000#, 14ply Elec / Spring
 - (2) 12,000#, 14ply Elec/Hyd Disk / Spring
 - (2) 16,000# 17.5" wheel, Air / Spring
 - (2) 16,000# 17.5" wheel, Elec / Spring
- Consult Your Sales Rep. for Additional Available Axles

Tail Options

- Straight Deck w/ 8' Slide-in Ramps *
- 5' Dovetail w/ 5' Slide-in Ramps
- 5' Dovetail w/ 2 Flip-over Ramps
- 5' Split Pop-up Dove w/ 5' Slide-in Ramps
- 5' Center Pop-up Dove w/ 2 Flip-over Ramps
- 5' Dovetail w/ 3 Flip-over Ramps
- 5' Dovetail w/ 2 Flip-over Monster Ramps

Other Options

- Cold Weather Wiring Harness (7-Way RV)
 - Hutch suspension H9700-Underslung Tandem Axle ²
 - AL-KO Axles ²
 - Hutch suspension H9700-Underslung Triple Axle ²
 - Plate for Winch
 - Spare Tire Mount
 - 6" Taller GN Riser
 - Douglas Fir Lumber
 - 1/4" Diamond Plate Steel Floor ²
 - Under Frame Tie-Down Flat
 - 19 lb. I-Beam Main Frame, Riser & Neck
 - 22 lb. I-Beam Main Frame, Riser & Neck ²
 - 12" oc Crossmembers
 - 1 Pair D-Rings
 - Rough Oak Floor
 - Weld-On Strap Ratchets (2)
 - Hydraulic Jacks (12,000 lb.) Incl. Front Toolbox ²
 - Receiver Hitch
 - Goodyear G Rated Tires
 - 4" Ratchets every 4ft w/ Slide Track
 - 6" Axle Spread (Larger Equalizer)
 - 72" Axle Spread
 - Steel Floor & 4 D-Rings (Cut Fenders)
 - Front Toolbox (PH Only)
 - Frame Bridging
 - Diamond Plate Ramp Bottoms
 - Torque Tube
 - Deck on the Neck 8x8 ft
 - Side-mount Toolbox
 - Winch 12VDC (12,000 lb.) Incl. Front Toolbox
 - 2-speed Jacks (12,000 lb.)
 - HD Semi Trailer 2x Jacks (25,000 lb.) No Frt T/box
 - Ramp Support Arms
- * Standard Feature
² Special Order Option: Requires additional lead-time



Length	Axles	Est. Base Weight
20'	2 - 10000	5340 lbs / 2422 kg
22'	2 - 10000	5480 lbs / 2486 kg
25'	2 - 10000	6200 lbs / 2812 kg
28'	2 - 10000	6860 lbs / 3112 kg
30'	2 - 10000	7100 lbs / 3221 kg
32'	2 - 10000	7320 lbs / 3320 kg
34'	2 - 10000	7640 lbs / 3465 kg
36'	2 - 10000	8020 lbs / 3638 kg
38'	2 - 10000	8500 lbs / 3856 kg
40'	2 - 10000	8920 lbs / 4046 kg

Weights

Length	Axles	Est. Base Weight
20'	2 - 10000	5340 lbs / 2422 kg
22'	2 - 10000	5480 lbs / 2486 kg
25'	2 - 10000	6200 lbs / 2812 kg
28'	2 - 10000	6860 lbs / 3112 kg
30'	2 - 10000	7100 lbs / 3221 kg
32'	2 - 10000	7320 lbs / 3320 kg
34'	2 - 10000	7640 lbs / 3465 kg
36'	2 - 10000	8020 lbs / 3638 kg
38'	2 - 10000	8500 lbs / 3856 kg
40'	2 - 10000	8920 lbs / 4046 kg

† Weights are estimated for base trailer only, PJ Trailers makes no guarantee regarding the accuracy of estimated weights





All Models

- 8117
- 8127
- 8271
- 8413
- 8417

8117 Livestock Trailer



STANDARD FEATURES

+ OPTIONS

- 1) STAKE
- 2) PLEXI PANELS
- 3) AIR VENT (IN GOOSENECK)
- 4) RUNNING BOARD

**Verde Inc.
CAGE #4JAK9
TPID #36-3783054
ORCA Certifications on File
DUNS: 180551801**

**2300 N. Scenic Hwy
LakeWales, FL 33898
(863) 559-3434 Voice
(863) 676-9120 Fax
verdeinc@earthlink.net**

Dear Sirs

Verde Inc is a registered small business located in central Florida which specializes in design construction and delivery of customized trailer products for clients across the United States, Canada, and around the world. With over 12 years of experience and delivery of over 1000 unique units for every purpose Verde Inc has a broad clientele and solid performance as attested by numerous customer reviews and referrals. (see past performance examples attached below)

**Verde Inc is an authorized dealer for the following national manufacturers;
Forest River Inc (a Berkshire Hathaway company) representing cargo trailer brands such as Cargomate, Continental Cargo, Rance Aluminum, Haulin, US Cargo, and Lightning (2000 dealers Nationwide)
Look Trailers representing cargo trailer brands including Look, Pace American, Cargo Express and Everlight (400 dealers)
Big Tex Trailers representing utility, dump and equipment trailers (400 dealers)
PJ Trailers representing utility, dump and equipment trailers (300 dealers)
Aluma Trailers representing aluminum utility and cargo trailers (100 dealers)
Polaris Industries representing ATV's and UTV's**

Verde Inc provides a one stop solution from pricing bids-executing contracts/purchase orders-creating CAD drawings-project management-delivery and invoicing/paperwork. Ultimately Verde Inc - strives to provide the customer with the highest quality and most competitively priced product on the market. For further information do not hesitate to contact the undersigned.

**Respectfully submitted
J.T.(Tim) Shortly
Verde, Inc.**

Verde Inc past performance includes:

ARMY: (1) trailer, Lincoln, Nebraska 72nd CST
ARMY: (1) trailer, Phoenix, AZ 91st CST
ARMY: (1) trailer, Boise, Idaho 101st CST
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)
ARMY: (1) trailer, Helena, Montana 83rd CST
ARMY: (1) trailer, Helena, Montana (Repeat customer)
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)
ARMY: (1) trailer, Montgomery, Alabama 46th CST
ARMY: (1) trailer, Jefferson City, Missouri 7th CST
ARMY: (1) trailer, Draper, Utah 85th CST
ARMY: (4) trailers, Draper, Utah (Repeat customer)
ARMY: (1) trailer, Clearwater, Florida 48th CST
ARMY: (1) trailer, Clearwater, Florida 48th CST (Repeat customer)
ARMY: (1) trailer, Sioux City, South Dakota
ARMY: (11) trailers, Ft Huachuca, Arizona
ARMY: (1) trailer, Dugway Proving Grounds, Utah
ARMY: (1) trailer, Ft Campbell, Georgia
ARMY: (1) trailer, Ft Belvoir, Virginia
ARMY: (3) trailers and HMMWV customization for recruiting Ft Dix, New Jersey (USPFO, NJ)
ARMY: (1) trailer, Ft. Lewis, Washington
ARMY: (1) trailer, Corp. of Engineers, Marmet L&D, Belle, West Virginia
ARMY: (1) trailer, Louisville, Kentucky (USPFO, KY)
ARMY: (1) trailer, Lake Oswego, Oregon (USPFO, OR)
ARMY: (1) trailer, Ft Gordon, Georgia
ARMY: (1) trailer, Ft Benning, Georgia
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)
USAF: (1) trailer, Hill AFB, Utah (currently in production)
USAF: (1) trailer, NAS Ft Worth, Texas
USAF: (1) trailer, Tinker AFB, Oklahoma
USAF: (1) trailer, Dyess AFB, Abilene, Texas
USAF: (1) trailer, Edwards AFB, California
USAF: (1) trailer, Edwards AFB, California (Repeat customer)
USAF: (3) trailers, McChord AFB, Tacoma, Washington
USAF: (2) trailers, Eielson AFB, Fairbanks, Alaska
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska (repeat customer)
USAF: (1) trailer, Mountain Home AFB, Mountain Home, Idaho
USAF: (1) trailer, Malmstrom AFB, Montana
USAF: (1) trailer, FE Warren AFB, Cheyenne, Wyoming
USAF: (2) trailers, Lackland AFB, San Antonio, Texas
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)
USAF: (2) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)
USAF: (4) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)

USAF: (1) trailer, Niagara Falls, New York
USAF: (1) trailer, Niagara Falls, New York (Repeat customer)
USAF: (1) trailer, Niagara Falls, New York (Repeat customer)
USAF: (1) trailer, MacDill AFB, Tampa, Florida (EOD Comm Center)
USAF: (1) trailer, Hurlburt Field, Panama City, Florida
USAF: (1) trailer, Hurlburt Field, Panama City, Florida (Repeat customer)
USAF: (1) trailer, Tyndall AFB, Panama City, Florida
USAF: (1) trailer, Patrick AFB, Florida
USAF: (1) trailer, Hanscom AFB, Massachusetts
USAF: (1) trailer, Kirtland AFB, New Mexico
USAF: (1) trailer, Youngstown AFB, Vienna, Ohio
USAF: (1) trailer, Laughlin AFB, Del Rio, Texas
USAF: (1) trailer, Dover AFB, Dover, Delaware
USAF: (2) trailers, Lackland AFB, San Antonio, Texas
USAF: (1) trailer, Keesler AFB, Biloxi, Missouri
USAF: (1) trailer, Moody AFB, Georgia
NAVAL SURFACE WARFARE CENTER: (20) trailers, (5) year IDIQ, Crane, Indiana
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)
US NAVY SURFACE WARFARE GROUP: (1) trailer, Stennis Space Center Mississippi
US NAVY: (1) trailer, NAS Corpus Christi, Texas
US NAVY: (3) trailers, NAS Key West
US NAVY SEALS: (3) trailers, NAB Little Creek, Norfolk, Virginia
USMC: (1) trailer, Kaneohe Bay, Hawaii
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina (repeat customer)
Special Operations Command: (6) trailers, Ft Bragg
Homeland Security/CBP BORSTAR: (3) trailers Del Rio Sector, Texas
Homeland Security/CBP BORSTAR: (1) trailer, Tucson Sector, Arizona
Homeland Security/CBP (1) trailer, Use of Force Advanced Training, Harpers Ferry, West Virginia
Homeland Security/CBP: (22) trailers, El Paso, Texas
Homeland Security/CBP: (1) trailer, El Paso, Texas (Repeat customer)
Homeland Security/CBP: (2) trailers, El Paso, Texas (Repeat customer)
Homeland Security/CBP: (2) trailers, Sanderson, Texas
Homeland Security/CBP: (1) trailer, Willcox, Arizona
Homeland Security/CBP: (1) trailer, Willcox, Arizona (Repeat customer)
Homeland Security/CBP: (1) trailer, Tucson, Arizona
Homeland Security/CBP: (1) trailer, Tucson, Arizona (Repeat customer)
Homeland Security/FEMA: (1) trailer, McClellan, California
Homeland Security/FEMA: (BPA) trailer tire and wheel assemblies, Louisiana
Homeland Security/USCG: (2) Gooseneck trailers, Venice, Louisiana
Homeland Security/USCG: (2) trailers, Portsmouth and Miami
USDOT: (2) trailers, California and Arizona
NASA: (1) trailer Wallops IS, Virginia
NASA: (1) trailer Cape Canaveral Florida
FBI: (1) trailer, Anchorage, Alaska
Bureau of Indian Affairs: (2) trailers South Dakota
WAFAIR: (2) trailers, Fairchild AFB, Washington
ATF: (2) trailers, Huntsville, Alabama USDA: (1) trailer, Forest Service, Redding, California
USDA/NRCS: (1) trailer, Pendleton, Oregon

USDA/NRCS: (1) trailer, Redmond, Oregon (Repeat customer)
USDA: (4) trailers, Idaho Falls, Idaho
USGS: (1) trailer, La Cross, Wisconsin
Polaris Defense: Ongoing Relationship (In excess of fifty trailers)
Clemson University: (1) trailer, Clemson, South Carolina
Smyrna TN: (1) trailer, Fire department
Sarnia ON: (1) trailer, Fire department
Sedgwick County: (1) trailer, Wichita, Kansas
State of Tennessee: (12) trailers, Nashville, Tennessee (TN Bureau of Investigation)
City of Galveston: (3) Restroom trailers, Galveston, Texas
Texas Parks & Wildlife (2) trailers, Austin, TX
Texas Tech: (1) trailer Sweetwater, Texas
Texas Tech: (1) trailer Breckenridge, Texas
City of Coppell: (1) trailer, Coppell, Texas
County of Travis: (1) trailer, Austin, Texas
MCSO: (1) trailer Monroe County Sherriff's Office, Rochester, New York
Conroe School District: (1) trailer, Conroe, Texas
Conroe School District: (1) trailer, Conroe, Texas (Repeat customer)
DIA: (2) trailers, Denver International Airport
State of NH: (1) trailer, DEM, Concord, New Hampshire
State of Iowa: (1) trailer, Iowa State University
State of Iowa: (1) trailer, Iowa State University (Repeat Customer)
State of Iowa: (1) trailer
State of Iowa: (1) trailer (Repeat customer)
State of Iowa: (1) trailer (Repeat customer)
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois
State of Illinois: (12) trailers, IEMA-Division of Nuclear Safety, Springfield, Illinois (Repeat customer)
Illinois MABAS: (14) trailers, Glenview, Illinois
Illinois MABAS: (24) trailers, Wheeling, Illinois (Repeat customer)
Illinois MABAS: (7) trailers, Wheeling, Illinois (Repeat customer)
Illinois MABAS: (5) trailers, Wheeling, Illinois (Repeat customer)
Illinois MABAS: (1) trailer, Wheeling, Illinois (Repeat customer)
Illinois MABAS: (18) trailers, Wheeling, Illinois (Repeat customer)
City of Riverton, Utah: (1) trailer
City of Riverton, Utah: (1) trailer (Repeat customer)
Sedgwick Co, (1) trailer, Kansas
Shawnee CO: (1) Restroom trailer. Topeka, Kansas
Arizona Dept. Emergency & Military Affairs (AZDEMA): (5) trailers, Phoenix, Arizona
City of Glendale: (1) trailer, Glendale Arizona
City of Salt Lake: (7) trailers, Salt Lake City, Utah
City of Salt Lake: (5) trailers, Salt Lake City, Utah (Repeat customer)
Missouri Department of Transportation: (2) trailers, Sikeston, Missouri
Missouri Department of Transportation: (1) trailer, Sikeston, Missouri (Repeat customer)
City of Huntsville: (2) trailers, Huntsville, Alabama
City of Huntsville: (8) trailers, Huntsville, Alabama (Repeat customer)
City of Huntsville: (5) trailers, Huntsville, Alabama (Repeat customer)
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)
Davis School District: (1) trailer, Clearfield, Utah
Volusia County SWAT: (1) trailer, Daytona Beach, Florida

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

N/A
Florida Cert
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Certification and application is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

- 2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

- 3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

- 4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

- 5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

- 6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

- 7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with *West Virginia Code* §5A-3-59 and *West Virginia Code of State Rules*.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: VERDE INC.

Signed: [Signature]

Date: 5/11/16

Title: PRESIDENT.

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: VERDE INC.

Authorized Signature: [Signature] Date: 5/11/16

State of FLORIDA

County of POCK, to-wit:

Taken, subscribed, and sworn to before me this 11 day of MAY, 2016

My Commission expires November 21, 2019

AFFIX SEAL HERE

NOTARY PUBLIC

[Signature: Cheryl B. Walker]

Purchasing Affidavit (Revised 08/01/2015)

