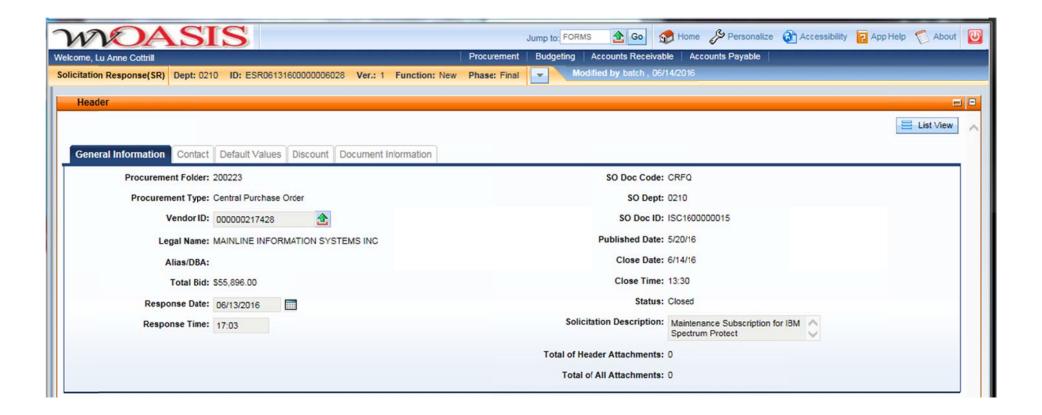


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 200223

Solicitation Description: Maintenance Subscription for IBM Spectrum Protect

Proc Type: Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2016-06-14	SR 0210 ESR06131600000006028	1
	13:30:00		

VENDOR

000000217428

MAINLINE INFORMATION SYSTEMS INC

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801 stephanie.l.gale@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	One (1) Year IBM Spectrum Protect	1.00000	EA	\$55,896.000000	\$55,896.00
	Subscription or Equal				

Comm Code	Manufacturer	Specification	Model #	
81112200				

Extended Description:

3.1.1 Annual subscription licensing, maintenance, and support for Spectrum Protect Version 7.1.1.0, or equal, with 17 terabytes of protected data running on a single IBM AIX P720 file server.

EXHIBIT A – Pricing Sheet Support for IBM Spectrum Protect

Contract Item	Description	Manufacturer and Model if bidding *or equal products	Quantity	Per Terabyte	Extended Cost
3.1.1	One (1) Year D1IQ6LL IBM Spectrum Protect Suite Entry - Front End Terabyte (1- 100) License and Software Subscription and Support	N.a	17	\$3,288.00	\$55,896.00
		Mainline INFORMATION SYSTEMS	To	tal Cost	\$55,896.00



Department of Administration

CRFQ 0210 ISC1600000015 for Maintenance Subscription for IBM Spectrum Protect

Due: June 14, 2016

IMPROVE SERVICE. MANAGE COST. REDUCE RISK.



June 14, 2016

Stephanie Gale
Department of Administration
2019 Washington Street East
Charleston, WV 25305-0130

Dear Stephanie:

Attached, please find the Mainline Information Systems, Inc. proposal for Maintenance Subscription for IBM Spectrum Protect in response to the Department of Administration CRFQ 0210 ISC1600000015. Mainline is an authorized IBM Premier Business Partner in good standing, and has been providing quality IBM products and services with the highest degree of customer service available for over 25 years.

This proposal demonstrates our continued commitment to a successful, long-term relationship with Department of Administration. We have attached a compliance statement which proposes minor modifications to certain terms and conditions contained in the CRFQ.

Thank you for considering the attached proposal to meet your technology needs. I look forward to discussing the elements of this proposal with you in detail. Please feel free to contact me for any additional information.

Sincerely,

Craig Plants

Craig Plants
Account Executive
Mainline Information Systems, Inc.

Phone: 734.674.5317

Email: Craig.Plants@mainline.com



Department of Administration

CRFQ 0210 ISC1600000015 for Maintenance Subscription for IBM Spectrum Protect

Due Date: June 14, 2016

Prepared For:

Stephanie Gale Department of Administration 2019 Washington Street East Charleston, WV 25305-0130 stephanie.l.gale@wv.gov

Presented By:

Craig Plants
Account Executive
Mainline Information Systems, Inc.
734.674.5317
Craig.Plants@mainline.com



Compliance Statement

	Bid of Mainline Information Systems	State of West Virginia, RFQ#: 0210 ISC1600000015				
	COMPLIANCE STATEMENT TO TERMS AND CONDITIONS					
*	Bidder complies with the terms and conditions of the Request for Quotation exceptools following proposed modifications and additions:					
RFQ Reference	Bidder's Proposed Conditions	Brief Explanation of Proposal				
General Terms and Conditions, Section 1, Contractual Agreement	Bidder proposes the following modifications: Issuance of a Purchase Order signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance of this Contract made by and between the State of West Virginia and the Vendor, subject to the modifications proposed in Vendor's response. Vendor's signature on its bid signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract except as set forth in Vendor's response.	Mainline wishes to clarify that Vendor's proposed changes will be incorporated into the Contract.				
General Terms and Conditions, Section 11, Liquidated Damages	Bidder proposes deletion of the following: Vendor shall pay liquidated damages in the amount of for This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy.	Mainline is a remarketer of IBM maintenance, and as such, performance penalties or liquidated damages are not applicable to this transaction.				
General Terms and Conditions, Section 14, Payment	Bidder proposes the following modification: Payment in advance is prohibited under this Contract. Payment may only be made after the delivery and acceptance of goods or services. The Vendor shall submit invoices, in arrears. The State agrees to pay Vendor the full	Bidder wishes to establish reasonable payment terms.				



	amount due within thirty (30) days after receipt of the invoice.	
General Terms and Conditions, Section 24, Subsequent Forms	Bidder proposes the following modifications: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any Vendor form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, or sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon. Notwithstanding the above, the applicable IBM terms and conditions shall govern the performance of software licensing, warranty, and support.	Bidder wishes to clarify IBM software licensing and support is a remarketed offering, and, as such, the applicable OEM terms shall apply.
General Terms and Conditions, Section 26, Warranty	Bidder proposes the following modifications: The Vendor expressly warrants that it is an authorized remarketer of IBM software and subscription services, and as such will invoice and collect payment from the State pursuant to the payment terms incorporated herein. IBM will contract directly with the State for the performance of IBM software and subscription services. The applicable IBM terms and conditions for software licensing, warranty, and support shall govern the performance of software and support and shall take precedence over any conflicting terms relating to licensing, warranty and support in this Contract. the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.	In its role as a reseller, Mainline wishes to clarify applicable warranty provisions.
General Terms and Conditions,	Bidder proposes the following modifications: The Vendor agrees to indemnify, defend, and hold harmless the State	Mainline wishes to establish reasonable
Section 36,	and the Agency, their officers, and employees from and	parameters
Indemnification	against: (1) Any claims or losses for services rendered by	associated with its

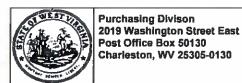


	the Vendor, its officers, employees, or any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.	indemnification obligations
Specifications, Section 3.1.1.1	Bidder proposes the following modifications: The Contracted Item must provide access to IBM's Customer Center for patches, updates and technical support. Support must be 24 hours a day, 7 days a week, 365 days a year (phone, email, chat), with a noncritical response time objective of four (4) hours, and a critical response time objective of two (2) one (I) hours.	Mainline wishes to clarify the IBM support service level objectives.
Specifications, Section 6.4 Return of Unacceptable Items	Bidder proposes the following modification: If the Agency deems the Contract items to be unacceptable, due to noncompliance with the bid specifications, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge.	Mainline wishes to clarify product returns in this section are due to noncompliance with the bid specs
Specifications, Section 6.5 Return due to agency error	Bidder proposes the addition of the following at the end of this section: Notwithstanding the above, any such returns due to Agency errors are subject to OEM approval.	Mainline wishes to clarify in its role as a reseller, that any returns must be approved in advance by the OEM.

Exhibit A- Pricing Sheet

EXHIBIT A – Pricing Sheet Support for IBM Spectrum Protect						
Contract Item	Description	Manufacturer and Model if bidding *or equal products	Quantity	Per Terabyte	Extended Cost	
3.1.1	One (1) Year D1IQ6LL IBM Spectrum Protect Suite Entry - Front End Terabyte (1- 100) License and Software Subscription and Support		17	\$3,288.00	\$55,896.00	
	Total Cost		tal Cost	\$55,896.00		





State of West Virginia Request for Quotation 21 — Info Technology

Proc Folder: 200223

Doc Description: Maintenance Subscription for IBM Spectrum Protect

Proc Type: Central Purchase Order

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2016-05-20
 2016-06-14 13:30:00
 CRFQ
 0210 ISC1600000015
 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Mainline Information Systems, Inc.

1700 Summit Lake Dr.

Tallahassee, FL 32317

(850) 219-5000

FOR INFORMATION CONTACT THE BUYER

Stephanie L Gale (304) 558-8801

stephanie.l.gale@wv.gov

Signature X

FEIN # 59-2960721

DATE 6/13/2016

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFQ-001

CERTIFICATIONAND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Mainline Information Systems, Inc.

(Company

Joseph P. Elebash, Chief Financial Officer

(Authorized Signature) (Representative Name, Title)

(850) 219-5000 (888) 794-4792 6/13/2016

(Phone Number) (Fax Number) (Date)

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-20-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Mainli	ne√Information Sy	ystems, Inc.		
Authorized Signature:	1/	Date	6/13/2016	
State of Florida				
County of <u>Leon</u>	, to-wit:			
Taken, subscribed, and swor	n to before me this 13 day o	June	, 20 16	\cap
My Commission expires	12/15/14	20	1 -	
AFFIX SEAL HERE	N	OTARY PUBLIC	Son K	Jarnen
		S-11 (9/	Purchasing Affidavit (Revised	1 07/01/2012)



Proposal Acceptance and Signature Page

Proposal for

Department of Administration

June 14, 2016

Your signature below indicates your acceptance of this Proposal subject to the terms and conditions included in CRFQ 0210 ISC1600000015, as amended by the attached Compliance Statement, which are hereby incorporated by reference and made a part hereof, except to the extent the Product Code references other terms and conditions. Execution of this Proposal or issuance of a Purchase Order authorizes Mainline to place on order, ship, and invoice the above listed Equipment, Third Party Products and Services, as applicable. Unless otherwise defined herein, all capitalized terms shall have the meanings ascribed to them in the applicable terms and conditions.

Price is subject to applicable taxes. Payment terms are net 30 days. The pricing set forth herein is based upon the applicable manufacturer's current pricing matrix and the application of all charges and/or credits. Mainline will advise Client in writing, prior to shipment, of any changes in pricing by the manufacturer that would affect this Proposal.

Please return an executed copy of this Proposal Acceptance and Signature Page to me via mail or fax at 888.794.4792. Thank you for your confidence in Mainline.

Department of Administration	Date
Representative's Authorized Signature	
Department of Administration	
Representative's Printed Name and Title	
Mainline Representative's	Date
Authorized Signature	
Mainline Representative's	
Printed Name and Title	



Disclosure Statement

Trademarks

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