

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

WOASIS	Jump to: PRCUID 🟦 😡 🌮 Home 🔑 Personalize 👔 Accessibility 🛜 App Help 🌾 About
icome, Lu Anne Cottrill	Procurement Budgeting Accounts Receivable Accounts Payable
icitation Response(SR) Dept: 0210 ID: ESR03171600000004290 Ver.: 1 Function	ion: New Phase: Final Modified by batch , 03/17/2016
Header	
	😑 List View
General Information Contact Default Values Discount Document Informa	ation
Procurement Folder: 164733	SO Doc Code: CRFQ
Procurement Type: Central Contract - Fixed Amt	SO Dept: 0210
Vendor ID: 000000181088	SO Doc ID: ISC160000009
Legal Name: ROLTA ADVIZEX TECHNOLOGES LLC	Published Date: 3/14/16
Alias/DBA:	Close Date: 3/17/16
Total Bid: \$74,207.00	Close Time: 13:30
Response Date: 03/17/2016	Status: Closed
Response Time: 10:02	Solicitation Description: Addendum #2 data storage system with encryption capability
	Total of Header Attachments: 0
	Total of All Attachments: 0



Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

	Proc Folder: 164733 Solicitation Description: Addendum #2 data storage system with encryption capability					
	Proc Type : Central Contract - Fixed Amt					
Date issued	Solicitation Closes	Solicita	tion No	Version		
	2016-03-17 13:30:00	SR	0210 ESR0317160000004290	1		

VENDOR

00000181088

ROLTA ADVIZEX TECHNOLOGIES LLC

FOR INFORMATION CONTACT THE BUYER Stephanie L Gale

(304) 558-8801 stephanie.l.gale@wv.gov

Signature X

FEIN #

DATE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Total: 3.1 Data Storage System	1.00000	EA	\$74,207.000000	\$74,207.00
Comm Code	Manufacturer	Specification		Model #	
25201704					
Extended De	lencrypt data and to mee	et Federal regulation	ns. The prop	osed solution will b	cluding PEIA, will utilize this system to e installed in the West Virginia Office of Capitol Complex (in Charleston, West



State of West Virginia Request for Quotation

F	Proc Folder: 164733					
C	Doc Description: Addendum #2 data storage system with encryption capability					
Proc Type: Central Contract - Fixed Amt						
Date Issued	Solicitation Closes	Solicitation No	Version			
2016-03-14	2016-03-17 13:30:00	CRFQ 0210 ISC160000009	3			

BID RECEIVING LOCATION			
BID CLERK		a second s	
DEPARTMENT OF ADMINISTRATION			
PURCHASING DIVISION			
2019 WASHINGTON ST E			
CHARLESTON	wv	25305	
US			

VENDOR Vendor Name, Address and Telephone Number:

Rolta Advizex Technologies 803 Quarrier street, suite 300 Charleston, W 25301 304-Le15-3301

FOR INFORMATION CONTACT THE BUYER		
Stephanie L Gale		
(304) 558-8801		
stephanie.l.gale@wv.gov		
Signature X Mike Batterto	FEIN # 37-1504-931	DATE 3/17/10
All offers subject to all terms and conditions contained	in this solicitation	
	Base 1	

ADDITIONAL INFORMAITON:

Addendum #2 issued to:

1. Provide technical questions and responses.

End of Addendum #2

INVOICE TO		and the second	SHIP TO	and the second s				
			IS&C - DATA CENTE	R MANAGER				
	ENT OF ADMINISTRATION TECHNOLOGY		DEPARTMENT OF A BLDG 6 RM B110	DEPARTMENT OF ADMINISTRATION BLDG 6 RM B110				
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR			1900 KANAWHA BLVD E					
CHARLESTON WV25305			CHARLESTON	DN WV 25305-0135				
US			US					
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price			
1	Total: 3.1 Data Storage System	1.00000	EA	\$ 74,207.00	\$ 74,207.00			
Comm Code	Manufacturer	Spe	cification	Model #				
25201704								

25201704

Extended Description :

An on premise data storage system with encryption capability. Agencies, including PEIA, will utilize this system to encrypt data and to meet Federal regulations. The proposed solution will be installed in the West Virginia Office of Technology Data Center located on the first floor of Building "6" in the State Capitol Complex (in Charleston, West Virginia).

SCHEDULI	E OF EVENTS	
Line	Event	Event Date
1	Technical Questions Due	2016-03-03

	Document Phase	Document Description	Page 3
ISC160000009	Final	Addendum #2 data storage syste m with	of 3
		encryption capability	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

CERTIFICATIONAND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

(Company)

Mike Beterto, Mike Bastaph, Accant Executive (Authorized Signature) (Representative Name, Title)

<u>304-015-3301, 304-345-2928, 3/17/10</u> (Phone Number) (Fax Number) (Date)

Revised 10/27/2015

REQUEST FOR QUOTATION

Encrypted Storage RFQ

ATTACHMENT A – Pricing Page

NOTE: Enter "0" or "zero" for any no-cost line items. Blank fields will be interpreted as no-cost.

Description	Cost
Total: Cost of system (All items listed under 3.1)	\$ 74,207.00
Grand Total Cost	\$ 74,201 00

REQUEST FOR QUOTATION

Encrypted Storage RFQ

ATTACHMENT B - VENDOR INFORMATION

Vendor Name	Polta Advizex Technologies
Vendor Address	803 Quarrier Street
	Suite 300
	chanestor, un 25301
Vendor Contact	Mika Bostaph
Vendor E-Mail Address	mbastaph @advizex.com

Wile Betleft Vendor Signature

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

[•	1	Addendum No. 1	[]	Addendum No. 6
٤ ٧	1	Addendum No. 2	[]	Addendum No. 7
[]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4]]	Addendum No. 9
[]	Addendum No. 5	[]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

HVIZEX TECHNOLOGIES Company Company Company Authorized Signature Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing. Revised 6/8/2012



Quote #Quote DateISC16*93/17/2016(Quote valid for 30 days)

FROM:

Name: Stephanie Gale Company: WV Department of Administration-Purchasing Address: 2019 Washington Street, East Address: Charleston, WV 25305 Phone: 304-558-8801 Name: **Mika Bostaph** Company: Rolta AdvizeX Technologies Address: 803 Quarrier Street, Suite 300 Address: Charleston, WV 25301 Phone: 304-615-3301

Email: stephanie.l.gale@wv.gov

Email: mbostaph@advizex.com

Terms & Conditions	
Acceptance of this quotation includes acceptance of all Terms & Conditions as specified in this	Point of Origin
quotation.	

ITEM	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
	Rolta AdvizeX Technologies Response:			
	ISC160000009			
	VNX5200 Encrypted			
VNX52DP12510M	VNX5200 DPE 25X2.5" DR-25X1.2T10K-MIN	1	\$8,918.87	\$8,918.87
VSPBM8GFFEA	VNXB 4 PORT 8G FC IO MODULE PAIR	1	\$1,167.16	\$1,167.16
VNXBDMCBLD2	VNXB CABLE KIT FOR DPE + 2 DM+1 CS	1	\$0.00	\$0.00
VNXBCS2M	VNXB 2ND CONTROL STATION-MINI RACK	1	\$611.05	\$611.05
C13-250V-ULCSA	250V PWR CRD C13 TO 6-15P UL/CSA	1	\$0.00	\$0.00
VNXB52DMM	VNX5200 ADD ON DM+FC SLIC-MINI RACK	1	\$463.89	\$463.89
VNXB52DMEM	VNX5200 DME: 1 DM+FC SLIC-MINI RACK	1	\$0.00	\$0.00
VNXBCSM	VNXB CONTROL STATION-MINI RACK	1	\$0.00	\$0.00
VDMBMXG2OPA	VNXB 10GBE 2 OP MODULE (2 SFP+)	2	\$1,400.22	\$2,800.44
FLV42S6F-100	VNX 100GB FAST CACHE 25X2.5 DPE/DAE	3	\$768.95	\$2,306.84
VNXB6GSDAE25F	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	1	\$1,560.64	\$1,560.64
V4-2S10-012	VNX 1.2TB 10K SAS 25X2.5 DPE/DAE	9	\$453.16	\$4,078.42
VNX52-KIT	VNX5200 DOCUMENTATION KIT=IC	1	\$0.00	\$0.00
VSPBMXGI2A	VNXB 2 PT OP 10G ISCSI IO MOD PR-SFP	1	\$2,801.06	\$2,801.06
W-ENHHW-001	ENHANCED HARDWARE WARRANTY	1	\$0.00	\$0.00
M-PREHWE-001	PREMIUM HW SUPPORT	1	\$3,514.74	\$3,514.74
WU-PREHWE-01	PREMIUM HW SUPPORT-WARR UPG	1	\$2,224.04	\$2,224.04
VNX5200-DARE	VNX5200 CONTROLLER BASED ENCRYP SUITE=IC	1	\$738.95	\$738.95
M-PRESWE-001	PREMIUM SW SUPPORT	1	\$532.04	\$532.04
VNX5200-ESSPCK	VNX5200 SOFTWARE ESSENTIALS PACK=IC	1	\$1,899.48	\$1,899.48
M-PRESWE-001	PREMIUM SW SUPPORT	1	\$1,367.75	\$1,367.75
458-000-112	VNX5200 APPLICATION PROTECTION=IC	1	\$4,352.85	\$4,352.85
M-PRESWE-001	PREMIUM SW SUPPORT	1	\$3,134.15	\$3,134.15
VNX5200-UNISU	VNX5200 UNISPHERE UNIFIED SUITE=IC	1	\$2,846.54	\$2,846.54
M-PRESWE-001	PREMIUM SW SUPPORT	1	\$2,049.35	\$2,049.35
VNX5200-OE	VNX OE LICENSE VNX5200=IC	1	\$0.00	\$0.00
VNXBOEPERFTB	VNX OE PERF TIER PER TB FOR VNX=IC	11	\$184.11	\$2,025.16
M-PRESWE-001	PREMIUM SW SUPPORT	1	\$177.22	\$177.22
W-ENHSW-001	ENHANCED SOFTWARE WARRANTY	1	\$0.00	\$0.00
WU-PRESWE-01	PREMIUM SOFTWARE SUPPORT- WARRANTY UPG	1	\$0.00	\$0.00
CE-VALPAKVNX	VNX SOL. (FAST; LOCAL PROTECT) VALUEPAK	3	\$4,921.05	\$14,763.16

<u>TO:</u>



Company: WV Department of Administration-Purchasing

Quote #	Quote Date			
ISC16*9	3/17/2016			
(Quote valid for 30 days)				

\$74,207

FROM:

Name: **Mika Bostaph** Company: Rolta AdvizeX Technologies Address: 803 Quarrier Street, Suite 300 Address: Charleston, WV 25301 Phone: 304-615-3301

Email: stephanie.l.gale@wv.gov

Address: 2019 Washington Street, East

Name: Stephanie Gale

Phone: 304-558-8801

TOTAL:

Address: Charleston, WV 25305

Email: mbostaph@advizex.com

Terms & Conditions	F.O.B.
Acceptance of this quotation includes acceptance of all Terms & Conditions as specified in this	Point of Origin
quotation.	

ITEM	DESCRIPTION	QTY	UNIT PRICE	EXTENDED

PSINST-ESRS	ZERO DOLLAR ESRS INSTALL	1	\$0.00	\$0.00
ADV-SVCS	AdvizeX Professional Services: See SOW		\$9,700.00	\$9,700.00
	Subtotal Product			\$64,334
	Subtotal Services			\$9,700
	Тах			\$0
	Estimated Freight			\$173

Notes:	
10165.	

Unless reflected above the quotation total does not include applicable sales tax and shipping charges.

Payment terms are Net 30 unless otherwise agreed to in writing. We do not accept credit cards.

AdvizeX Technologies may assign without notice all or part of the payments together with all the rights of an unpaid seller but without the assignee's assumption of seller's obligations under this order. AdvizeX Technologies is an equal opportunity employer dedicated to affirmative action and workforce diversity. Payment terms are Net 30, Shipping terms are FOB Origin, and cannot be superseded by any other terms, implied or expressed in any other agreement or purchase order unless otherwise agreed to in writing by AdvizeX.

Please read this Quotation carefully. The terms and conditions set forth on this form constitute the entire agreement between seller and buyer. Seller will not be bound by any terms of buyer's order that are inconsistent with the terms herein. Further, the terms set forth in this form supersede all other terms in any subsequent agreement or purchase order. Acceptance of these terms may be made (1) by written acceptance or (2) by accepting delivery of any good described on this form or (3) raising an order against this quote. This Quotation shall remain firm for 30 days from the date above unless modified in writing by AdvizeX Technologies, LLC prior to our acceptance of your order.

This Quotation and any order placed as a result hereof shall be subject exclusively to the Terms and Conditions herein. So long as part of the payment due is outstanding, AdvizeX Technologies, LLC shall retain a security interest in any product or software that is part of the system. The customer agrees to execute any documents which may be necessary or appropriate to protect AdvizeX Technologies, LLC steal retain a security interest. Any contract resulting from this

<u>TO:</u>



т	n	
	U	

Name: Stephanie Gale Company: WV Department of Administration-Purchasing Address: 2019 Washington Street, East Address: Charleston, WV 25305 Phone: 304-558-8801

Quote #	Quote Date
ISC16*9	3/17/2016
(Quote valid	l for 30 days)

FROM:

Name: **Mika Bostaph** Company: Rolta AdvizeX Technologies Address: 803 Quarrier Street, Suite 300 Address: Charleston, WV 25301 Phone: 304-615-3301

Email: stephanie.l.gale@wv.gov

Email: mbostaph@advizex.com

Terms & Conditions			F.O.B.	
Acceptance of this quotation includes acceptance of all Terms & Conditions as specified in this quotation.			Point of Origin	
ITEM	EXTENDED			
waivers of any of the and agreed to by an warranties, including	ITEMDESCRIPTIONQTYUNIT PRICEEXTENDEDQuotation must be signed by a duly authorized representative of AdvizeX Technologies, LLC.Any additions, modifications or waivers of any of the Terms and Conditions contained herein or on the attached Agreements shall only be effective if in writing and agreed to by an authorized representative of AdvizeX Technologies, LLC.AdvizeX Technologies, LLC disclaims all implied warranties, including all warranties of merchant ability and all warranties of fitness for a particular purpose.AdvizeX Technologies, LLC shall not be liable for incidental, special or consequential damages arising from any cause.			fective if in writing claims all implied ose. AdvizeX

Encrypted Storage Implementation

Professional Services – Statement of Work

Prepared for:

West Virginia Office of Technology Ref: CRFQ160000009



Prepared by:

Dave Brewster 803 Quarrier Street, Suite 300 Charleston, WV 25301

Sales Executive:

Mika Bostaph

Document Version: Creation Date: SOW Identifier: 1.0 March 14, 2016 CRFQ160000009



Table of Contents

Engagement Structure	3
Project Description	3
Scope	
Deliverables	4
Exclusions	4
Governance	6
Terms and Conditions	6
Responsibilities	6
Completion Criteria	7
Change Management Process	7
Investment	8
Statement of Work Acceptance	9
Document Control Information1	10



Engagement Structure

PROJECT DESCRIPTION

The services described herein detail the Professional Services to be performed by AdvizeX Technologies for the West Virginia Office of Technology (hereafter, "WVOT" or "Customer"). AdvizeX Technologies has proposed a new storage solution for encrypted data in response to WVOT CRFQ ISC160000009. The solution consists of an EMC VNX5200 (Unified) to provide both block and file storage. AdvizeX will install and configure one EMC VNX5200 as specified in the "VNX Installation Services" section below. AdvizeX will provision new block and file storage as scoped in the "VNX Block and File Deployment Services" section.

At the conclusion of the project, AdvizeX will deliver "As-Built" documentation for all devices installed and configuration performed as part of this Statement of Work.

SCOPE

AdvizeX will perform the project activities defined below:

VNX5200 Installation Services:

- Site preparation and installation prerequisites AdvizeX will provide equipment installation prerequisites to Customer. Included are the amount of rack space, power, network interfaces, and environmental requirements to support one EMC VNX5200 array. The storage array will be installed at Customer's data center in "Building 6" the Charleston, WV (25305-0135) campus.
- Storage array installation and initialization The array will be installed into an EMC supported cabinet, labeled, and initialized. Management software will be configured and any remediation work will be completed to ensure each array is in compliance with the EMC support matrix. The EMC Encryption Suite software will be licensed and configured by AdvizeX on the VNX5200 controllers.
- Storage pool and Automated Tiering configuration Storage pools will be configured on the array for block and file access and EMC FAST rules will be set based on Customer requirements and EMC best practices.
- **Support configuration** EMC call home support and email notifications will be configured as directed by Customer.

VNX5200 Block and File Deployment Services:

• Host compatibility review – AdvizeX will produce a report analyzing compatibility for up to three hosts for block access using EMC's reporting tools to ensure host compatibility with the EMC support matrix. Customer is responsible for executing the EMCGrab utility on each host to collect the data required to produce the report. All host remediation required to correct issues listed in reports provided is the responsibility of the Customer.



- **Block storage deployment** Following successful confirmation of host compatibility above, AdvizeX will configure the new VNX5200 array for Fibre Channel block access. AdvizeX will attach the storage array to Customer's existing Brocade 5100 series SAN switches. AdvizeX will add zoning configuration as required. Up to three hosts will be provisioned with up to three new LUNs by AdvizeX and device availability will be validated with Customer. Customer is responsible for installation of multi-pathing software for block hosts. Customer is responsible for all other host configuration required to access the new storage devices.
- File storage deployment To demonstrate the process to Customer; one new shared folder server will be configured for file sharing protocols by AdvizeX. AdvizeX will configure one new CIFS share and availability will be validated with Customer. Customer will be responsible for mapping personal computers and other devices to the CIFS share. Creation of additional file servers and shares will be the responsibility of Customer.

Documentation and Knowledge Transfer Services:

• **Documentation delivery and informal knowledge transfer** – Handover of all "As-**Built**" **documentation** as well as execution of an informal training session (up to four hours) with Customer's IT group on the new configurations which were constructed and delivered as part of this statement of work. Please note that this knowledge transfer does not replace formal vendor education. AdvizeX recommends formal EMC education.

DELIVERABLES

The deliverables associated with this engagement are:

• "As-Built" documentation for the solution listed in the "Project Description" section

EXCLUSIONS

The following elements are excluded from the services proposed in this Statement of Work:

- Remediation of host Operating Systems, server hardware, server cabling, connectivity, configuration, or performance issues.
- Code updates to existing Storage Area Network switch fabric(s).
- Any storage or data migration for existing Customer hosts, volumes, file servers, or shares.
- Any host, database, or application analysis, testing, or data validation associated with data migration.
- Configuration of backup recovery solutions.
- Replication array or device seeding, re-configuration after implementation, or relocation.
- Any replication automation, application aware/consistent replication management, or configuration of replication with any management product (excluding the on-array replication management tools).
- Troubleshooting or correction of DNS, Active Directory, or LDAP configuration or performance issues.



- Development of custom solutions, including scripting, without limitation, including any modification of Customer's application software.
- Any additional hardware/software or configuration thereof not listed in this document.
- Development or architectural design beyond what is required to perform the work detailed in the Project Details for this project.
- Construction or delivery of any education curriculum.
- Any responsibility for the ongoing configuration, management, or maintenance of any hardware, software, or systems involved in this Statement of Work.

If any of the above elements must later be brought into the scope of this project, the Change Management Process will be invoked to address the required changes.



Governance

TERMS AND CONDITIONS

AdvizeX and WVOT acknowledge and agree to the following terms and conditions:

- If a Master Services Agreement already exists between WVOT and AdvizeX, the terms of the MSA supersede and enhance the terms below.
- This proposal contains proprietary information of WVOT and AdvizeX and may not be reproduced or shared without the advance written consent of both parties.
- This proposal has been prepared based on information supplied by WVOT and on our observations, and contains our entire proposal. No representations, undertakings, agreements, terms, or conditions exist other than those contained in this proposal.
- Any errors or omissions in this document should be deemed mechanical and will be corrected upon discovery.
- This proposal and associated price quotation are valid for a period of 30 days from the date on listed on this document's cover page.
- Resources utilized in the delivery of this engagement are restricted to standard business hours (8am-5pm EST, 40 hours per week) unless agreed to in advance by both parties.
- AdvizeX personnel are entitled to time off in compliance with AdvizeX company policies. All such leave will be communicated to WVOT in advance whenever possible and will be coordinated to minimize any potential impact on this engagement.
- A signed Statement of Work and validated method of payment are required prior to project commencement.
- AdvizeX requires a minimum of ten business days from the signature of this Statement of Work to staff the project.

RESPONSIBILITIES

AdvizeX and WVOT agree to the following definition of responsibilities:

- AdvizeX will provide a project manager to act as the single point-of-contact for coordination of any activities required to successfully complete this engagement.
- WVOT will provide a single point-of-contact to facilitate this engagement that is responsible for providing timely feedback to requests made during the project.
- WVOT acknowledges that timely provision of and access to staff, facilities, data, documentation, and infrastructure is required to complete this engagement within the specified timeframe.
- WVOT is responsible for the accuracy and completeness of data provided to AdvizeX to deliver this engagement. AdvizeX may review or validate said information, but is not responsible for gathering it unless defined in the Project Scope.
- WVOT is responsible for the coordination of any outages required to complete the services detailed in this Statement of Work, including change management approval.
- WVOT is responsible for the full and complete backups of their data, and AdvizeX shall not be held liable for any data loss that may occur.



COMPLETION CRITERIA

Unless specifically stated otherwise, acceptance of the services and any materials provided hereunder will occur upon the completion of the applicable portion of the services. AdvizeX uses a standard Milestone Completion Form (MCF) as the basis for all services revenue recognition. When AdvizeX has fulfilled the criteria associated with a milestone or timeframe as defined in the Investment of this document, AdvizeX shall send WVOT a MCF indicating project phase completion and requesting acceptance and signoff.

If WVOT is satisfied with the performance for that phase, signoff will indicate acceptance. If WVOT responds in writing that AdvizeX has not satisfactorily completed the phase, the parties will meet and use good faith to resolve difficulties.

The receipt of WVOT signoff or the lack of written notice to AdvizeX of any issues with work performed within five business days of receipt of a MCF will be deemed as acceptance of the services performed. AdvizeX will recognize revenue upon delivery of a signed MCF or five business days after customer has received the MCF.

CHANGE MANAGEMENT PROCESS

AdvizeX and WVOT agree to use industry standard change management processes to provide documentation and control for any changes to this Statement of Work.



Investment

The total fixed-fee investment for the services defined in this Statement of Work is **\$9,700**. This cost **includes** any associated travel costs that may be incurred in the delivery of these services.

AdvizeX shall recognize project completion based on the schedule defined below. The fees for this project are based upon the scope of work and efforts detailed in this document. AdvizeX will bill Customer based on the investment schedule defined below.

WVOT understands and agrees that the services proposed in this Statement of Work are provided on a fixed price basis for the scope of work outlined in this document.

INVESTMENT SCHEDULE:

#	Milestone/Event	Amount
1	Project Kick-off	\$ 2,700.00
2	Installation of storage array	\$ 5,000.00
3	Delivery of "As-Built" documentation	\$ 2,000.00
	Total:	\$9,700.00



Statement of Work Acceptance

All parties hereby acknowledge that they have read and understand this Statement of Work and all attachments thereof, and agree to all terms and conditions stated herein.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date below:

WVOT
Signature
Printed Name
Title
Date

DOCUMENT REVISION:

Document Version:	1.0
Creation Date:	March 14, 2016
SOW Number:	CRFQ160000009



Document Control Information

REVISION HISTORY:

Date	Version	Change Description	Author	Reviewer
3/14/16	1.0	Initial	D. Brewster	