



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 18606

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000197989

Legal Name: IPC TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$110,693.80

Response Date: 11/13/2014

Response Time: 10:31

SO Doc Code: CRFQ

SO Dept: 1200

SO Doc ID: AUD1500000001

Published Date: 11/6/14

Close Date: 11/13/14

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM NO 2-Phone System

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
 2019 Washinton Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State Of West Virginia  
 Solicitation Response**

**Proc Folder :** 18606  
**Solicitation Description :** ADDENDUM NO 2-Phone System  
**Proc Type :** Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation No	Version
	2014-11-13 13:30:00	SR 1200 ESR11121400000000927	1

**VENDOR**

000000197989  
 IPC TECHNOLOGIES INC

**FOR INFORMATION CONTACT THE BUYER**

Dean Wingerd  
 (304) 558-0468  
 dean.c.wingerd@wv.gov

Signature X FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	SHORETEL SHOREGEAR 220T1A OR EQUAL	1.00000	EA	\$3,572.25	

Comm Code	Manufacturer	Specification	Model #
43191511			

**Extended Description :** THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, WV STATE AUDITOR'S OFFICE, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE ONE TIME PURCHASE OF A ShoreTel PHONE SYSTEM OR EQUAL, INCLUDING HARDWARE COMPONENTS, SOFTWARE LICENSES, INSTALLATION SERVICES, SYSTEM CONFIGURATION, ADMIN AND USER TRAINING AND COMPLETE CUTOVER OF THE SYSTEM, PER THE ATTACHED SPECIFICATIONS.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	SHORETEL SHOREGEAR 24A OR EQUAL	1.00000	EA	\$1,647.25	

Comm Code	Manufacturer	Specification	Model #
43191511			

**Extended Description :** SHORETEL SHOREGEAR 24A OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	SHORTEL KIT OR EQUAL	1.00000	EA	\$52.25	

Comm Code	Manufacturer	Specification	Model #
43222813			

**Extended Description :** SHORTEL KIT OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	SHORETEL IP115 IP PHONE OR EQUAL	5.00000	EA	\$87.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

**Extended Description :** SHORETEL IP115 IP PHONE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	SHORETEL IP420 IP PHONE	28.00000	EA	\$103.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP420 IP PHONE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	SHORETEL IP480G IP PHONE OR EQUAL	90.00000	EA	\$202.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP480G IP PHONE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	SHORETEL IP560G IP PHONE OR EQUAL	2.00000	EA	\$235.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP560G IP PHONE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	SHORETEL SHOREPHONE IP655 OR EQUAL	5.00000	EA	\$411.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL SHOREPHONE IP655 OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	SHORETEL SHOREPHONE BB 24 OR EQUAL	4.00000	EA	\$164.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL SHOREPHONE BB 24 OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	SHORETEL 655 IP PHONE QUICK REFERENCE PACK QTY 25 OR	1.00000	EA	\$411.95	

Comm Code	Manufacturer	Specification	Model #
14111526			

<b>Extended Description :</b>	SHORETEL 655 IP PHONE QUICK REFERENCE PACK QTY 25 OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	SHORETEL VOICEMAIL QUICK REFERENCE DOC PACK OR	6.00000	EA	\$5.50	

Comm Code	Manufacturer	Specification	Model #
14111526			

<b>Extended Description :</b>	SHORETEL VOICEMAIL QUICK REFERENCE DOC PACK OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	SHORTEL 14 SOFTWARE (LATEST CONTROLLED RELEASE) OR	1.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43232902			

<b>Extended Description :</b>	SHORTEL 14 SOFTWARE (LATEST CONTROLLED RELEASE) OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	SHORETEL ETENSION & MAILBOX LICENSE OR EQUAL	130.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL ETENSION & MAILBOX LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL	130.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL PERSONAL ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL	5.00000	EA	\$44.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	SHORETEL OPERATOR ACCESS LICENSE OR EQUAL	4.00000	EA	\$272.25	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL OPERATOR ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	MUSIC ON HOLD PLUS AUDIO SYSTEM OR EQUAL	1.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
81161707			

Extended Description : MUSIC ON HOLD PLUS AUDIO SYSTEM OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	SHORTEL SHOREGEAR 50V OR EQUAL	0.00000	EA	\$1,372.25	

Comm Code	Manufacturer	Specification	Model #
72151604			

Extended Description : SHORTEL SHOREGEAR 50V OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	SHORTEL KIT RACK MOUNTI8NG TRAY OR EQUAL	1.00000	EA	\$52.25	

Comm Code	Manufacturer	Specification	Model #
43222813			

Extended Description : SHORTEL KIT RACK MOUNTI8NG TRAY OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	SHORETEL IP480 IP PHONE OR EQUAL	15.00000	EA	\$164.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP480 IP PHONE OR EQUAL



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	SHORETEL VOICEMAIL REFERENCE DOC PACK OR	1.00000	EA	\$5.50	

Comm Code	Manufacturer	Specification	Model #
14111526			

<b>Extended Description :</b>	SHORETEL VOICEMAIL REFERENCE DOC PACK OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
22	SHORTEL EXTENSION & MAILBOX LICENSE OR EQUAL	15.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORTEL EXTENSION & MAILBOX LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
23	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL	15.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
24	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL	1.00000	EA	\$44.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
25	LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS	1.00000	EA	\$1,560.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description :	LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
26	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL	1.00000	EA	\$272.25	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description :	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
27	LIBBERT RACK MOUNT KIT	1.00000	EA	\$125.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description :	LIBBERT RACK MOUNT KIT
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
28	SHORETEL SHOREGEAR 50V OR EQUAL	1.00000	EA	\$1,372.25	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description :	SHORETEL SHOREGEAR 50V OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
29	SHORETEL KIT RACK MOUNTING TRAY OR EQUAL	1.00000	EA	\$52.25	

Comm Code	Manufacturer	Specification	Model #
43222813			

<b>Extended Description :</b>	SHORETEL KIT RACK MOUNTING TRAY OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
30	SHORETEL IP115 IPH PHONE OR EQUAL	7.00000	EA	\$87.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL IP115 IPH PHONE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
31	SHORETEL IP420 IP PHONE OR EQUAL	7.00000	EA	\$103.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL IP420 IP PHONE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
32	SHORETEL IP480G IP PHONE OR EQUAL	16.00000	EA	\$202.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL IP480G IP PHONE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
33	SHORETEL IP560G IP PHONE OR EQUAL	2.00000	EA	\$235.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP560G IP PHONE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
34	SHORETEL IP655 IP PHONE OR EQUAL	0.00000	EA	\$411.95	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description : SHORETEL IP655 IP PHONE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
35	SHORETEL VOICEMAIL QUICK REFERENCE PACK OR EQUAL	1.00000	EA	\$5.50	

Comm Code	Manufacturer	Specification	Model #
14111526			

Extended Description : SHORETEL VOICEMAIL QUICK REFERENCE PACK OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
36	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL	32.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
37	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL	32.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
38	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL	1.00000	EA	\$44.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
39	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL	1.00000	EA	\$272.25	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
40	SHORETEL SHOREGEAR 50 OR EQUAL	1.00000	EA	\$1,097.25	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL SHOREGEAR 50 OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
41	SHORETEL KIT RACK MOUNTING OR EQUAL	1.00000	EA	\$52.25	

Comm Code	Manufacturer	Specification	Model #
43222813			

Extended Description :	SHORETEL KIT RACK MOUNTING OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
42	SHORETEL IP115 IP PHONE OR EQUAL	4.00000	EA	\$87.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description :	SHORETEL IP115 IP PHONE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
43	SHORETEL IP480 IP PHONE OR EQUAL	4.00000	EA	\$164.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description :	SHORETEL IP480 IP PHONE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
44	SHORETEL VOICEMAIL QUICK REFERENCE OR EQUAL	1.00000	EA	\$5.50	

Comm Code	Manufacturer	Specification	Model #
14111526			

Extended Description :	SHORETEL VOICEMAIL QUICK REFERENCE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
45	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL	5.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
46	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL	5.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
47	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL	1.00000	EA	\$44.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
48	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL	1.00000	EA	\$272.25	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
49	LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS	1.00000	EA	\$1,560.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description :	LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
50	LIEBERT RACK MOUNA KIT	1.00000	EA	\$125.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description :	LIEBERT RACK MOUNA KIT
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
51	SHORETEL SHOREGEAR 50 OR EQUAL	1.00000	EA	\$1,097.25	

Comm Code	Manufacturer	Specification	Model #
43191511			

Extended Description :	SHORETEL SHOREGEAR 50 OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
52	SHORETEL KIT RACK MOUNTING TRAY OF EQUAL	1.00000	EA	\$52.25	

Comm Code	Manufacturer	Specification	Model #
43222813			

Extended Description :	SHORETEL KIT RACK MOUNTING TRAY OF EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
53	SHORETEL IP480 IP PHONES OR EQUAL	13.00000	EA	\$164.45	

Comm Code	Manufacturer	Specification	Model #
43191511			

<b>Extended Description :</b>	SHORETEL IP480 IP PHONES OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
54	SHORETEL VOICEMAIL QUICK REFERENCE PACK OR EQUAL	1.00000	EA	\$5.50	

Comm Code	Manufacturer	Specification	Model #
14111526			

<b>Extended Description :</b>	SHORETEL VOICEMAIL QUICK REFERENCE PACK OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
55	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL	13.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
56	SHORTEL PERSONAL ACCESS LICENSE OR EQUAL	13.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

<b>Extended Description :</b>	SHORTEL PERSONAL ACCESS LICENSE OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
57	SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL	1.00000	EA	\$44.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL PROFESSIONAL ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
58	SHORETEL ADDITIONAL SITE LICENSE OR EQUAL	1.00000	EA	\$272.25	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL ADDITIONAL SITE LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
59	LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS OR EQUAL	1.00000	EA	\$1,560.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description : LIEBERT 1000 VA TOWER/RACK MOUNTABLE UPS OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
60	LIEBERT RACK MOUNT KIT	1.00000	EA	\$125.00	

Comm Code	Manufacturer	Specification	Model #
24102001			

Extended Description : LIEBERT RACK MOUNT KIT

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
61	SHORETEL MOBILITY ROUTER RA2000 OR EQUAL	1.00000	EA	\$2,747.25	

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description : SHORETEL MOBILITY ROUTER RA2000 OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
62	SHORETEL ROAM ANYWHERE CLIENT ACCESS LICENSE OR	10.00000	EA	\$82.50	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL ROAM ANYWHERE CLIENT ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
63	SIP TRUNK SOFTWARE LICENSE OR EQUAL	10.00000	EA	\$27.50	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SIP TRUNK SOFTWARE LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
64	SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL	10.00000	EA	\$110.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL EXTENSION & MAILBOX LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
65	SHORETEL PERSONAL ACCESS LICENSE OR EQUAL	10.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description : SHORETEL PERSONAL ACCESS LICENSE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
66	SHORETEL SA-100 APPLICANCE OR EQUAL	1.00000	EA	\$1,447.10	

Comm Code	Manufacturer	Specification	Model #
31162800			

Extended Description : SHORETEL SA-100 APPLICANCE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
67	10 CONCURRENT AUDIO CONFERENCING PORTS OR	1.00000	EA	\$870.00	

Comm Code	Manufacturer	Specification	Model #
72151604			

Extended Description : 10 CONCURRENT AUDIO CONFERENCING PORTS OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
68	SHORTEL APPLE LIGHTNING CONNECTOR DOCK OR EQUAL	5.00000	EA	\$202.42	

Comm Code	Manufacturer	Specification	Model #
72151604			

Extended Description : SHORTEL APPLE LIGHTNING CONNECTOR DOCK OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
69	INSTALL AND/OR MOUNTING MATERIALS OR EQUAL				\$0.00

Comm Code	Manufacturer	Specification	Model #
43222814			

Extended Description : INSTALL AND/OR MOUNTING MATERIALS OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
70	FLAT INSTALLATION SERVICES	1.00000	EA	\$14,000.00	

Comm Code	Manufacturer	Specification	Model #
72151604			

Extended Description : FLAT INSTALLATION SERVICES

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
71	TRAINING OR FLAT FEE FOR 8 PEOPLE OR EQUAL	8.00000	EA	\$175.00	

Comm Code	Manufacturer	Specification	Model #
86101607			

Extended Description : TRAINING OR FLAT FEE FOR 8 PEOPLE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
72	ANNUAL 5X12 SUPPORT CONTRACT OR EQUAL	1.00000	EA	\$6,950.00	

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description : ANNUAL 5X12 SUPPORT CONTRACT OR EQUAL

April 22, 2014

Ken Banks  
IPC Technologies  
7200 Glen Forest Dr.  
Richmond, VA 23226

Dear Ken,

ShoreTel is pleased to recognize IPC Technologies for their outstanding achievement in customer satisfaction and loyalty for the period of October 1, 2013 through March 31, 2014. ShoreTel measures customer experience using the globally recognized Net Promoter Score (NPS®) to drive improvements in customer loyalty, ensure profitable growth and recognize our stellar partners.

Your score surpasses what is considered world-class level of customer care in the industry. Your consistent performance in delivering an exceptional all-around customer experience is a tribute to your dedication to our ShoreTel customers. It is partners like you who ensure customers are not only satisfied, but are loyal to ShoreTel and our products and services.

We look forward to continuing our successful partnership and thank you for your outstanding efforts selling and supporting ShoreTel.

Sincerely,



Don Joos  
President and CEO

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: IPC Technologies, Inc  
Authorized Signature: [Signature] Date: 11/13/2014

State of Virginia  
County of Henrico, to-wit:

Taken, subscribed, and sworn to before me this 13 day of November, 2014  
My Commission expires 09/30/18, 20  .

**AFFIX SEAL HERE**



**NOTARY PUBLIC** [Signature]