



# West Virginia Purchasing Division


2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

[List View](#)

### General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)**Procurement Folder:** 41557**SO Doc Code:** CRFQ**Procurement Type:** Central Purchase Order**SO Dept:** 0506**Vendor ID:** 000000219123 **SO Doc ID:** MMB1500000002**Legal Name:** POMEROY IT SOLUTIONS SALES CO**Published Date:** 3/10/15**Alias/DBA:****Close Date:** 3/19/15**Total Bid:** \$61,356.96**Close Time:** 13:30**Response Date:** 03/19/2015 **Status:** Closed**Response Time:** 13:16**Solicitation Description:** ADDENDUM NO. 1 NETWORK SWITCHES & ACCESS., W/5 YR**Total of Header Attachments:** 0**Total of All Attachments:** 0



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State Of West Virginia  
 Solicitation Response**

**Proc Folder :** 41557

**Solicitation Description :** ADDENDUM NO. 1 NETWORK SWITCHES & ACCESS., W/5 YR EXTENDED

**Proc Type :** Central Purchase Order

Date issued	Solicitation Closes	Solicitation No	Version
	2015-03-19 13:30:00	SR 0506 ESR03191500000002660	1

**VENDOR**

000000219123  
 POMEROY IT SOLUTIONS SALES CO

**FOR INFORMATION CONTACT THE BUYER**

Gregory Clay  
 (304) 558-2566  
 gregory.c.clay@wv.gov

**Signature X** **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	NETWORK SWITCH	9.00000	EA	\$5,453.68	

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO		

Extended Description : SECTION 4.2  
 CATALYST 2960S 48 GIG POE 740W, 4 X SFP LAN BASE SWITCH OR EQUAL  
 MUST INCLUDE FIVE (5) YEAR EXTENDED SERVICE AGREEMENT.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	NETWORK SWITCH	2.00000	EA	\$2,641.50	

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO		

Extended Description : SECTION 4.3  
 CATALYST 2960S 24 GIG POE 370 W, 2 x SFP LAN BASE SWITCH OR EQUAL.  
 MUST INCLUDE FIVE (5) EXTENDED SERVICE AGREEMENT.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	STACK MODULE	7.00000	EA	\$536.72	

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : SECTION 4.4  
 CISCO CATALYST 2960S FLEX STACK MODULE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	STACKING CABLE	5.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : SECTIO 4.5  
 CISCO FLEXSTACK 50CM STACKING CABLE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	STACKING CABLE	2.00000	EA	\$44.91	

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : SECTION 4.6  
CISCO FLEXSTACK 1M STACKING CABLE OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	TRANSCEIVER	14.00000	EA	\$224.57	

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO		

Extended Description : SECTION 4.7  
CISCO GE SFP, LC CONNECTOR SX TRANSCEIVER OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	AC POWER CORD	11.00000	EA	\$0.00	

Comm Code	Manufacturer	Specification	Model #
26121636	CISCO		

Extended Description : SECTION 4.8  
AC POWER CORD, 16 AWG OR EQUAL

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	INSERT PACKOUT	11.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222600			

Extended Description : SECTION 4.9.1  
SECTION 4.9.2  
INSERT PACKOUT



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation

Proc Folder: 41557

Doc Description: ADDENDUM NO. 1 NETWORK SWITCHES & ACCESS., W/5 YR EXTENDED

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2015-03-10	2015-03-19 13:30:00	CRFQ 0506 MMB1500000002	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number: Pomeroy IT Solutions  
 500 Westmoreland Office Park  
 Dunbar, WV 25064  
 Phone: 304.746.4434  
 Fax: 866.307.5674  
 Michelle Clark, Inside Sales  
 Linda.clark@pomeroy.com

**FOR INFORMATION CONTACT THE BUYER**

Gregory Clay  
 (304) 558-2566  
 gregory.c.clay@wv.gov

Signature X

FEIN # 61-1352158

DATE

03/19/2015

All offers subject to all terms and conditions contained in this solicitation

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	NETWORK SWITCH	9.00000	EA	\$5,453.68	\$ 49,083.12

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base & SMARTNET 24X7X4 Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G	WS-C2960X-48FPS-L & CON-SNTP-WSC294SL

Extended Description :  
SECTION 4.2

CATALYST 2960S 48 GIG POE 740W, 4 X SFP LAN BASE SWITCH OR EQUAL  
MUST INCLUDE FIVE (5) YEAR EXTENDED SERVICE AGREEMENT.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	NETWORK SWITCH	2.00000	EA	\$2,641.50	\$5,283.00

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base & SMARTNET 24X7X4 Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G	WS-C2960X-24PS-L & CON-SNTP-WSC224SL

Extended Description :  
SECTION 4.3

CATALYST 2960S 24 GIG POE 370 W, 2 x SFP LAN BASE SWITCH OR EQUAL.  
MUST INCLUDE FIVE (5) EXTENDED SERVICE AGREEMENT.

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	STACK MODULE	7.00000	EA	\$ 536.72	\$ 3,757.04

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO	Catalyst 2960-X FlexStack Plus Stacking Module	C2960X-STACK

Extended Description :  
SECTION 4.4

CISCO CATALYST 2960S FLEX STACK MODULE OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	STACKING CABLE	5.00000	EA	\$ 0.00	\$ 0.00

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO	FlexStack stacking cable with a 0.5 m length	CAB-STK-E-0.5M

Extended Description :  
SECTIO 4.5

CISCO FLEXSTACK 50CM STACKING CABLE OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	STACKING CABLE	2.00000	EA	\$ 44.91	\$ 89.82

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO	Cisco FlexStack 1m stacking cable	CAB-STK-E-1M

Extended Description :  
SECTION 4.6

CISCO FLEXSTACK 1M STACKING CABLE OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	TRANSCEIVER	14.00000	EA	\$ 224.57	\$ 3,143.98

Comm Code	Manufacturer	Specification	Model #
43222600	CISCO	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	GLC-SX-MMD=

Extended Description :  
SECTION 4.7

CISCO GE SFP, LC CONNECTOR SX TRANSCEIVER OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	AC POWER CORD	11.00000	EA	\$ 0.00	\$ 0.00

Comm Code	Manufacturer	Specification	Model #
26121636	CISCO	AC Power cord, 16AWG	CAB-16AWG-AC

Extended Description :  
SECTION 4.8

AC POWER CORD, 16 AWG OR EQUAL

INVOICE TO		SHIP TO	
PROCUREMENT OFFICER - 304-525-7801 HEALTH AND HUMAN RESOURCES MILDRED MITCHELL - BATEMAN HOSPITAL PO BOX 448 HUNTINGTON WV25709 US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25304 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	INSERT PACKOUT	11.00000	EA	N/A	N/A

Comm Code	Manufacturer	Specification	Model #
43222600	Cisco	Insert, Packout - PI-MSE Note: This was a Cisco promotional item, and is no longer offered as a configurable option.	PI-MSE-PRMO-INSRT

Extended Description :

SECTION 4.9.1  
SECTION 4.9.2

INSERT PACKOUT

<b>MMB150000002</b>	<b>Document Phase</b> Final	<b>Document Description</b> ADDENDUM NO. 1 NETWORK SWITCHES & ACCESS., W/5 YR EXTENDED	<b>Page 6</b> <b>of 6</b>
---------------------	--------------------------------	--	------------------------------

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

**SPECIFICATIONS FOR NETWORK SWITCHES**

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of Mildred Mitchell-Bateman Hospital located at 1530 Norway Avenue, Huntington WV 25705 to establish a contract for the one time purchase Network Switches to replace existing network equipment and Extended Service Agreement.
2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in Section 2 of the General Terms and Conditions.
  - 2.1 **“Contract Service”** means extended service agreement as more fully described in these specifications.
  - 2.2 **“Contract Items”** means Catalyst 2960S 48 GigE PoE 740W, 4 x SFP LAN Base Switch; Catalyst 2960S 24 GigE PoE 370W, 2 x SFP LAN Base Switch; Cisco Catalyst 2960S Flex Stack Module; Cisco Flexstack 50CM Stacking Cable; Cisco FlexStack 1 m Stacking Cable; GE SFP, LC connector SX Transceiver; AC Power Cord, 16AWG, CON-SNT-2960S4FS, CON-SNT-2960s2PS and associated hardware or equal.
  - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods and services that is published by the Purchasing Division identified as CRFQ 0506 *MMB150000002*.
3. **QUALIFICATIONS:** Vendor, or Vendor’s staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
  - 3.1 Must have a Valid Current West Virginia Business License
4. **GENERAL REQUIREMENTS:**
  - 4.1 **Mandatory Contract Service Requirements:** Contract Items and Services must meet or exceed the mandatory requirements listed below.
  - 4.2 Must be Catalyst 2960S 48 GigE PoE 740W, 4 x SFP LAN Base Switch, Part Number WS-C2960S-48FPS-L or equal.
  - 4.3 Must be Catalyst 2960S 24GigE PoE 370W, 2 x SFP LAN Base Switch, Part Number WS-C2960S-24PS-L or equal.
  - 4.4 Must be Cisco Catalyst 2960S FlexStack Stack Module,

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

Part Number C2960S-STACK or equal.

- 4.5** Must be Cisco FlexStack 50cm Stacking Cable,  
Part Number CAB-STK-E-0.5M or equal.

**4.5.1** This cable must connect adjacent switches in a stack.

- 4.6** Must be Cisco FlexStack 1m Stacking Cable,  
Part Number Cab-STK-E-1M or equal.

**4.6.1** This cable must connect the top and bottom switch in a stack of three (3) switches.

- 4.7** Must be Cisco GE SFP, LC connector SX Transceiver,  
Part Number GLC-SX-MM or equal.

- 4.8** Must be powered by electricity by AC Power Cord, 16AWG,  
Part Number CAB-16AWG-AC or equal.

- 4.9** Must provide Insert Packout – PI-MSE for the each of the following:

**4.9.1** (9) each Catalyst 2960S 48 GigE PoE 740W 4 x SFP LAN Base Switch or equal.

**4.9.2** (2) each Catalyst 2960S 24 GigE PoE 370W 2 x SFP LAN Base Switch or equal.

- 4.10** Vendor must provide an extended service agreement to include the following requirements for a total of five (5) years.

The extended service agreement must be Cisco Smartnet for each switch listed in 4.2.  
Part number CON-SNTP-2960S4FS or equal.

The service must include telephone technical support eight (8) hours a day, 8:00am to 4:00pm eastern time zone/five (5) days a week, next day hardware replacement, and software updates.

- 4.11** Vendor must provide an extended service agreement to include the following requirements for year one (1) and renewals for four (4) additional years for a total of five (5) years.

The extended service agreement must be Cisco Smartnet for each switch listed in Section 4.3.  
Part number CON-SNTP-2960S2PS or equal.

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

The service must include telephone technical support eight (8) hours a day, 8:00am to 4:00pm eastern time zone/five (5) days a week, next day hardware replacement, and software updates.

**5. CONTRACT AWARD:**

**5.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items and Service(s). The Contract shall be awarded to the Vendor that provides the Contract Items and Service(s) meeting the required specifications for the lowest overall total cost as shown on the Pricing Page. The renewals included in this purchase are only applicable to the additional years of the "Extended Service Agreements" named within the document and do not include the purchase or renewal of any other items.

**5.2 Pricing Page:** Vendor should complete the Pricing Page by filling in the price per requested unit, the extended price for the total number of units requested and grand total for all goods and services requested. Vendor should completed the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid be disqualified.

Vendor may also submit bids using the VSS/WV Oasis website and insert pricing on the commodity lines.

You can go to: <https://prod-fin-vss.wvoasis.gov/webapp/prdvss11/AltSelfService> to submit online bids.

**6. PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Items and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

**7. PAYMENT:** Agency shall pay a flat fee, as shown on the Pricing Pages, for all Contract Items and Services performed and accepted under this contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

**8. TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel cost may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency.

**9. DELIVERY AND RETURN:**

**9.1 Shipment and Delivery:** Vendor shall ship the Contract Items Immediately after being awarded this Contract and receiving a purchase order or a notice to proceed. Vendor shall

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

deliver the Contract Items within thirty (30) days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at: West Virginia Office of Technology, 1900 Kanawha Boulevard East, Building 5, A-916, Charleston WV 25305.

- 9.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for the cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

- 9.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.
- 9.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 9.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within thirty (30) days of receipt, F.O.B Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in resalable condition if they are unused and in original packaging. Any restock charge for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

**10. FACILITIES ACCESS:** Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access card and/or keys are required:

- 10.1** Vendor must identify principle service personnel which will be issued access cards and/or keys to perform service.
- 10.2** Vendor will be responsible for controlling cards and/or keys and will pay replacement fee, if the cards and/or keys become lost or stolen.
- 10.3** Vendor shall notify Agency immediately of any lost, stolen or missing cards and/keys.
- 10.4** Anyone performing under this Contract will be subject to the Agency's security protocol and procedures.
- 10.5** Vendor shall inform all staff of Agency's security protocol and procedures.

**11. VENDOR DEFAULT:**

**11.1** The following shall be considered a vendor default under this Contract.

**11.1.1** Failure to perform Contract Services in accordance with the requirements contained herein.

**11.1.2** Failure to comply with other specifications and requirements contained herein.

**11.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services Provided under this Contract.

**11.1.4** Failure to remedy deficient performance upon request.

**11.2** The following remedies shall be available to Agency upon default.

**11.2.1** Immediate cancellation of the Contract

**11.2.2** Immediate cancellation of one or more release orders issued under this Contract.

**11.2.3** Any other remedies available in law or equity.



REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

**12. MISCELLANEOUS:**

**12.1 Point of Contact:** During the performance of this Contract, Vendor must designate and maintain a primary point of contact responsible for overseeing Vendor's responsibilities under this Contract. The Point of Contact must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor shall list its Point Of Contact and his or her contact information below.

**Point of Contact:** Stuart Damron / Michelle Clark

**Telephone Number: Office :** (304) 746-4434

**Cell:** (304) 421-2221

**Fax Number:** 1 (866) 307-5674

**Email Address:** Stuart.Damron@Pomeroy.com / Linda.Clark@Pomeroy.com

**12.2 Explanation of Award:** Agency will Evaluate the bids received based on the Grand Total Bid Price. A Contract will be awarded to the apparent successful Vendor that provides the Contract Items that meets or exceeds the required specifications contained herein, for the lowest overall Grand Total Bid Price.

Payment to the Vendor will be made in arrears after delivery and 100% of acceptance of Contract Items by the Agency.

Please Complete:

**Vendor Business Name:** Pomeroy IT Solutions Sales Company, Inc.

**Vendor Address:** 500 Westmoreland Office Park  
Dunbar, WV 25064

**Remit to Address:** Po Box 631049  
Cincinnati, OH 45263-1049

**Vendor Telephone Number:** (304) 746-4434

REQUEST FOR QUOTATION  
CRFQ 0506 MMB150000002 - NETWORK SWITCHES

---

Vendor Fax Number: 1 (866) 307-5674

Vendor Email: Stuart.Danson@Pomeroy.com / Linda.Clark@Pomeroy.com

Vendor Authorized Representative: L. Michelle Clark  
(Please Print)

Vendor Authorized Representative Signature: 

Date: 03/19/2015

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Pomeroy IT Solutions  
(Company)

Michelle Clark, Inside Sales  
(Authorized Signature) (Representative Name, Title)

Phone (304) 746-4434 Fax (866) 307-5674 03/19/2015  
(Phone Number) (Fax Number) (Date)

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: MMB1500000002**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Pomeroy IT Solutions  
Company  
Michelle Pitt  
Authorized Signature  
03/19/2015  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.  
Revised 6/8/2012

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Pomeroy IT Solutions

Signed: Michelle [Signature]

Date: 03/19/2015

Title: Inside Sales

STATE OF WEST VIRGINIA  
Purchasing Division

# PURCHASING AFFIDAVIT

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Pomeroy IT Solutions

Authorized Signature: *Michelle [Signature]* Date: 03/19/2015

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 19 day of March, 2015

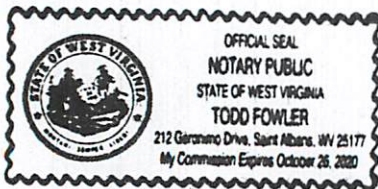
My Commission expires October 26, 2020

AFFIX SEAL HERE

NOTARY PUBLIC

*[Signature]*

Purchasing Affidavit (Revised 07/01/2012)



**Bill To:**  
PROCUREMENT OFFICER  
WV DHHR  
MILDRED MITCHELL - BATEMAN HOSPITAL,  
PO BOX 448  
HUNTINGTON, WV 25709

Phone: (304)525-7801  
Email: gregory.c.clay@wv.gov

**Ship To:**  
Gregory Clay  
WV OFFICE OF TECHNOLOGY  
BLDG 5, 10TH FLOOR,  
1900 KANAWHA BLVD E  
CHARLESTON, WV 25304

Phone: (304)356-4095

Srl	Mfr. Part	Description	Price	Qty.	Extended	
*1	WS-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base Mfr: CISCO SYSTEMS, INC*	\$ 2,962.08	9	\$ 26,658.72	
*2	CON-SNTP-WSC294SL	SMARTNET 24X7X4 Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G Duration - 12 months  Note: Qty 45 is equal to five (5) years per switch Mfr: CISCO SYSTEMS, INC*	\$ 498.32	45	\$ 22,424.40	
*3	WS-C2960X-24PS-L	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base Mfr: CISCO SYSTEMS, INC*	\$ 1,435.00	2	\$ 2,870.00	
*4	CON-SNTP-WSC224SL	SMARTNET 24X7X4 Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G Duration - 12 months  Note: Qty 10 is equal to five (5) years per switch Mfr: CISCO SYSTEMS, INC*	\$ 241.30	10	\$ 2,413.00	
*5	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module Mfr: CISCO SYSTEMS, INC*	\$ 536.72	7	\$ 3,757.04	
*6	CAB-STK-E-0.5M	FlexStack stacking cable with a 0.5 m length Mfr: CISCO SYSTEMS, INC*	\$ 0.00	5	\$ 0.00	
*7	CAB-STK-E-1M	Cisco FlexStack 1m stacking cable Mfr: CISCO SYSTEMS, INC*	\$ 44.91	2	\$ 89.82	
*8	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM Mfr: CISCO SYSTEMS, INC*	\$ 224.57	14	\$ 3,143.98	
*9	CAB-16AWG-AC	AC Power cord, 16AWG Mfr: CISCO SYSTEMS, INC*	\$ 0.00	11	\$ 0.00	
9 item(s)					<b>Sub-Total</b>	<b>\$ 61,356.96</b>
					<b>Freight:</b>	<b>\$ 0.00</b>
					<b>Tax @ 0%</b>	<b>\$ 0.00</b>
					<b>Total</b>	<b>\$ 61,356.96</b>

(\*) Tax exempted Part(s)

**Terms and Conditions**

This quotation has been prepared by Pomeroy based upon current product pricing and product availability as of the date of this quotation. The quotation provided hereon is subject to change if, after the issuance of this quotation, product pricing and/or product availability is affected as the direct result of a force majeure event or circumstance that is beyond Pomeroy's reasonable control.

For any questions regarding our returns policy, please contact your Pomeroy sales associate or Click on the link below for a copy of our written policy. <https://shop.pomeroy.com/CustomPages/CustomPage.aspx?PageId=3186>

**Shipping Details and Delivery**

Shipping Via BEST GND

Vendor Signature  
FEIN# 61-1352158



Purchase Orders can be faxed to:  
Michelle Clark 1.866.307.5674

**POMEROY**  
infrastructure. optimized.™

**POMEROY**

500 Westmoreland Office Park  
Dunbar, WV 25064  
Phone: 800-227-8798 - 5753 Fax: 866-307-5674

**MMB150000002**

Number: **9116575**

Date: **03/17/2015**

---

Quote valid until: 04/16/2015

**Payment Details**

Company PO [ ]

Payment Term 30 days

**Additional References**

Customer Name

Sales Consultant

---

Prepared by: Michelle Clark  michelle.clark@pomeroy.com  800-227-8798 - 5753

---