



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

List View

## General Information

## Contact

## Default Values

## Discount

## Document Information

Procurement Folder: 35832

Procurement Type: Central Master Agreement

Vendor ID: 000000189101



Legal Name: ASPEN TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$34,319.52

Response Date: 11/25/2014



Response Time: 13:24

SO Doc Code: CRFQ

SO Dept: 0402

SO Doc ID: EDD1500000007

Published Date: 10/30/14

Close Date: 12/2/14

Close Time: 13:30

Status: Closed

Solicitation Description: Scanner- Fujitsu fi -7180 sheet fed scanner or equal

Total of Header Attachments: 0

Total of All Attachments: 0



Purchasing Division  
2019 Washinton Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State Of West Virginia  
Solicitation Response

Proc Folder : 35832

Solicitation Description : Scanner- Fujitsufi -7180 sheet fed scanner or equal

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Date issued	Solicitation Closes	Solicitation No	Version
	2014-12-02 13:30:00	SR 0402 ESR11251400000001130	1

**VENDOR**

000000189101

ASPEN TECHNOLOGIES INC

**FOR INFORMATION CONTACT THE BUYER**

Evelyn Melton  
(304) 558-7023  
evelyn.p.melton@wv.gov

Signature X

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fujitsu fi -7180 sheet fed scanner or equal.	24.00000	EA	\$1,429.98	

Comm Code	Manufacturer	Specification	Model #
43211711			

Extended Description :	<div>Fujitsu fi-7180 sheet fed scanner or equal.</div> <div>Must be of equal quality.</div> <div>Must contain the following features:</div>
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7.2.3 Any other remedies available in law or equity.

**8. MISCELLANEOUS:**

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the RFQ unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.
- 8.3 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Red Lipscomb

**Vendor's Address:** Aspen Technologies

**Telephone Number:** 304-399-3023

**Fax Number:** 304-342-4638

**Email Address:** red.lipscomb@aspentechologiesllc.com

**CERTIFICATION AND SIGNATURE PAGE**

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Aspen Technologies  
(Company)

Robert Thomas President  
(Authorized Signature) (Representative Name, Title)

304-342-4638 11-25-14  
(Phone Number) (Fax Number) (Date)



**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ\_EDD1500000007**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

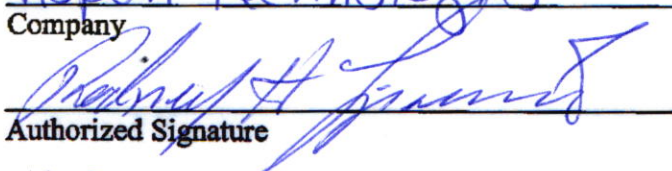
**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |   |  |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Aspen Technologies  
 Company

  
 Authorized Signature

11-25-14  
 Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA  
Purchasing Division**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

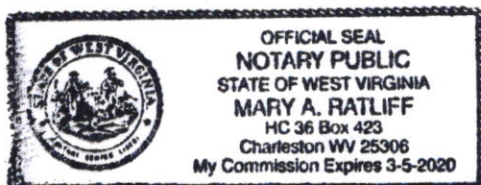
**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**Vendor's Name: Aspen TechnologiesAuthorized Signature: [Signature] Date: 11-25-14State of West VirginiaCounty of Tanawha, to-wit:Taken, subscribed, and sworn to before me this 25 day of November, 2014.My Commission expires 3-5-20, 20  .**AFFIX SEAL HERE****NOTARY PUBLIC**[Signature]  
Purchasing Affidavit (Revised 07/01/2012)



# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

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Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

**1. Application is made for 2.5% vendor preference for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

☒ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,

\_\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

**2. Application is made for 2.5% vendor preference for the reason checked:**

☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

**3. Application is made for 2.5% vendor preference for the reason checked:**

\_\_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

**4. Application is made for 5% vendor preference for the reason checked:**

☒ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

**5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

**6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:**

\_\_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

**7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**

\_\_\_\_ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Aspen Technologies

Signed: [Signature]

Date: 11-25-14

Title: Assistant



FUJITSU Document Scanner

# fi-7180 & fi-7280

## High Performance Color Duplex Scanners

Fast, productive and reliable with  
advanced feeding

- Fast 80ppm / 160ipm at 300 dpi color
- Large Capacity 80 Page Feeder
- 2D Barcode Support
- Plastic and Embossed Credit Card Scanning
- Latest USB 3.0 Connectivity
- Eco-Friendly LED Scanning
- Interactive, Multi-Line LCD Panel
- Innovative Acoustic Paper Protection
- Automatic Image Cleanup with PaperStream IP Drivers (TWAIN & ISIS)
- Advanced PaperStream Capture Software
- Scanner Central Admin Software for Fleet Management



FUJITSU



# fi-7180 & fi-7280

Designed for heavy workloads and built to last, the Fujitsu fi-7180 and fi-7280 scanners offer exceptional return on investment (ROI) through increased scanning speeds and reduced operator intervention.

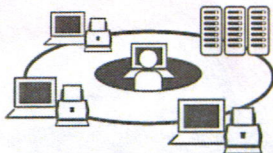
## Scanning Performance

With duplex scanning speeds of 160 images per minute at 300 dpi in Color, Grayscale, and Monochrome, the fi-7180 and fi-7280 protect your documents with acoustic sensors, ensure your data is captured with smart ultrasonic technology, and reduce rescans by cleaning up documents automatically in a single pass. Reliability is enhanced even further with new skew prevention technology for exceptional paper handling.

- Rapid power up time in less than 4 seconds.
- Hard and embossed credit card scanning up to 1.4mm thick
- Scan sticky notes, taped receipts, and labels while securing against multi-feeds
- Long document support up to 18.3 feet in PaperStream IP
- Latest USB 3.0 for forward compatibility
- 32/64 Bit Driver for PaperStream IP (TWAIN & ISIS)

## Fleet Management

Bundled with fi-7180 and fi-7280, the Scanner Central Admin provides IT departments an efficient way to manage medium to large scanner deployments. With remotely accessible fleet information, IT departments can now allocate resources effectively based on scan volume, consumable wear, depreciation schedules and maintenance expiration.



## Included with Scanner

Fujitsu fi-7180 and fi-7280 scanners have everything needed to integrate with thousands of software applications in the market or with PaperStream Capture, an advanced yet easy to use scanning application provided in the box.

- PaperStream IP Image Cleanup (TWAIN & ISIS)
- 2D Barcode Support
- PaperStream Capture batch scanning and PDF creation software
- One-year Advance Exchange Limited Warranty

## Accessories & Options

The following options are available for purchase:

- Training & Installation to get the most out of the equipment
- Advanced Exchange Warranties in multi-year bundles
- ScanAid Kit with consumables and cleaning supplies
- fi-7180 Post-Imprinter for backside endorsing
- Black Background for fi-7280 Flatbed auto-cropping
- Carrier Sheet for double letter stitching

For full details on the Limited Warranty and other service programs, please go to [www.ImagingService.com](http://www.ImagingService.com) or call (800) 626-4686.



This scanner is designed to digitize materials that can be reproduced lawfully, in accordance with applicable copyright regulations and other laws. This product is a green product and Fujitsu promotes recycling for the scanner. Users are solely responsible for how they use this scanner. It is imperative that users comply with all applicable local rules and laws, including, without limitation, copyright laws when using this scanner.



Rod Lipscomb

700 Washington St. E. Suite LL500  
Charleston WV 25301...304.399.3023

Technical Specifications			
Models		fi-7180 (ADF only) / fi-7280 (ADF+Flatbed)	
Image Sensor Type		Color CCDs (Color Charge Coupled Device)	
Light Source		White LED Array	
Optical Resolution		600 dpi	
Output Resolution <sup>1</sup>	Color (24 bit)	50 to 600 dpi, 1200 dpi <sup>2</sup>	
	Grayscale (8 bit)		
	Monochrome		
Output Color Depth		Color: 24-bit; Grayscale: 8-bit; Monochrome: 1-bit	
Internal Video Processing		65536 levels (16-bit)	
Image Processing Function		Hardware	Deskew, cropping
		Software	Multi-image, Blank page skip, i-DTC, Advanced-DTC, Simplified-DTC, sRGB, Auto color, Deskew cropping, Punch hole removal, Tab cropping, Upper lower separation, Error diffusion, Dither, Moire removal, Image Emphasis, Color cleanup, Dropout color (None, Specified, Color Saturation), Edge repair, Vertical Streaks Reduction
Performance			
Scanning Speed (A4, Portrait) <sup>3</sup>	Color <sup>4</sup> , Grayscale <sup>4</sup> , Monochrome	ADF	Simplex: 80 ppm, Duplex: 160 ipm (200 dpi / 300 dpi)
		Flatbed (fi-7280)	1.7 seconds (200 dpi)
ADF Capacity <sup>5</sup>		80 Sheets (Letter 20 lb. or A4: 80 g/m <sup>2</sup> )	
Document size	ADF minimum	2 x 2.13 in. (50.8 x 54 mm)	
	ADF maximum <sup>6</sup>	8.5 x 14 in. (216 x 355.6 mm)	
	Long document	8.5 x 220 in. (18.3') (210 x 5,588 mm) <sup>7</sup>	
	Flatbed (fi-7280)	8.5 x 11.69 in. (216 x 297 mm)	
ADF Feeding Paper Weight (Thickness)	Letter	7.2 to 110 lb. (27 to 413 g/m <sup>2</sup> )	
	A8 sheets	34 to 56 lb. (127 to 209 g/m <sup>2</sup> )	
	Card <sup>8</sup>	Up to 1.4 mm (portrait / landscape) <sup>9</sup>	
Interface		USB 3.0 (backward compatible)	
Physical Specifications			
Power requirements		100 to 240VAC ±10%	
Power consumption (Operating)	fi-7180	42 W or less (Sleep: 1.8 W, Standby: 0.35 W) <sup>10</sup>	
	fi-7280	43 W or less (Sleep: 1.8 W, Standby: 0.35 W) <sup>10</sup>	
Dimensions (WxDxH) <sup>11</sup>	fi-7180	11.8 x 6.7 x 6.4 in. (300 x 170 x 163 mm)	
	fi-7280	11.8 x 22.7 x 9.2 in. (300 x 577 x 234 mm)	
Weight	fi-7180	9.26 lb. (4.2 kg)	
	fi-7280	19.4 lb. (8.8 kg)	
Environmental compatibility <sup>12</sup>		ENERGY STAR® / RoHS / EPEAT Silver	
Operating Environment	Temperature	42° to 95° F (5° to 35° C)	
	Relative humidity	20% to 80% (non-condensing)	
Inbox Contents		ADF paper chute, AC cable, AC adapter, USB cable, Setup DVD-ROM, Getting Started Guide	
Bundled Software		PaperStream IP (TWAIN/ISIS) Driver, Software Operation Panel, Error Recovery Guide, PaperStream Capture, ScanSnap Manager for fi Series, Scan to Microsoft SharePoint <sup>13</sup> , ABBYY FineReader for ScanSnap, Scanner Central Admin Agent	
Options		Post-scan Imprinter (fi-7180 only), Carrier Sheet, Black Document Pad (fi-7280 only)	
OS Support		Windows® 8 (32-bit/64-bit), Windows® 7 (32-bit/64-bit), Windows Vista® (32-bit/64-bit), Windows XP® (32-bit/64-bit), Windows Server® 2008 (32-bit/64-bit), Windows Server® 2012 (64-bit)	
Feed Detection Features		Ultrasonic Double Feed Detection Sensor, Acoustic Paper Protection Sensor, Intelligent Multi-Feed Function (Manual Bypass)	
Other Features		Embossed Card Scanning Capability, Long Document Scanning, Scanner Central Admin management, USB 3.0 Support, Acoustic Paper Protection, Automatic Color Recognition, Paper-Size Detection, De-skew Correction, 2D Barcode Support	
Limited Warranty		One-year, Advance Exchange program also available; restrictions apply. For full details, visit <a href="http://www.ImagingService.com">www.ImagingService.com</a> or call (800) 626-4686.	
Service Options		Post-Warranty, Advance Exchange Plus; restrictions apply. Consumables: ScanAid™ kit. For full details, visit <a href="http://www.ImagingService.com">www.ImagingService.com</a> or call (800) 626-4686.	
Part Number	fi-7180	PA03670-B005	
	fi-7280	PA03670-B505	

1 Maximum output resolutions may vary, depending upon the size of the area being scanned and whether the scanner is scanning in simplex or duplex. 2 Scanning limitations brought about by scanning mode, document size and available memory may occur when scanning at high resolutions (600dpi or higher). 3 Actual scanning speeds are affected by data transmission and software processing times. 4 JPEG compressed figures. 5 Maximum capacity varies, depending upon paper weight. 6 Document sizes larger than A4, but not exceeding A3, can be scanned (single-side) using an optional carrier sheet. 7 The scanning of documents that exceed 34 inches in length will be limited to using PaperStream IP at 200 dpi or less. 800 dpi is 215 inches. 8 Supports ISO7810 embossed cards. 9 Capable of scanning up to 3 cards at a time. (Note: does not support multi-embossed card feeding.) Under 300 dpi 1.2 mm thickness. 10 fi-7180 only. 11 Excluding the ADF paper chute and stacker. 12 PFU Limited, a Fujitsu company, has determined that this product meets RoHS requirements (2002/95/EC). 13 Limited version support.



unnyvale, CA 94085-5401  
om • <http://us.fujitsu.com/fcpa>



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