



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header

 List View

**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#)

**Procurement Folder:** 35813

**SO Doc Code:** CRFQ

**Procurement Type:** Central Master Agreement

**SO Dept:** 0402

**Vendor ID:** 000000219123 

**SO Doc ID:** EDD1500000006

**Legal Name:** POMEROY IT SOLUTIONS SALES CO

**Published Date:** 10/29/14

**Alias/DBA:**

**Close Date:** 12/2/14


**Total Bid:** \$11,809.00

**Close Time:** 13:30

**Response Date:** 12/02/2014 

**Status:** Closed

**Response Time:** 11:19

**Solicitation Description:** ADDENDUM NO. 1 - Various Software Products 

**Total of Header Attachments:** 0

**Total of All Attachments:** 0



Purchasing Division  
 2019 Washinton Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State Of West Virginia  
 Solicitation Response**

**Proc Folder :** 35813

**Solicitation Description :** ADDENDUM NO. 1 - Various Software Products

**Proc Type :** Central Master Agreement

Date issued	Solicitation Closes	Solicitation No	Version
	2014-12-02 13:30:00	SR 0402 ESR12021400000001219	1

**VENDOR**

000000219123  
 POMEROY IT SOLUTIONS SALES CO

**FOR INFORMATION CONTACT THE BUYER**

Evelyn Melton  
 (304) 558-7023  
 evelyn.p.melton@wv.gov

**Signature X** **FEIN #** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Snag It for Windows or equal (Educational Pricing)	5.00000	EA	\$20.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	SNAG IT FOR WINDOWS OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Aqua Data Studio [(for Windows) most recent version or equal	10.00000	EA	\$912.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	AQUA DATA STUDIO [(for Windows) MOST RECENT VERSION AND MUST INCLUDE A THREE (3) YEAR SUBSCRIPTION] OR EQUAL  (Educational Pricing)
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Microsoft Project (most recent version) or Equal	1.00000	EA	\$68.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	MICROSOFT PROJECT (MOST RECENT VERSION) OR EQUAL  EDUCATIONAL PRICING
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Solar Winds License and include 1 year maintenance or Equal	1.00000	EA	\$442.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

<b>Extended Description :</b>	SOLAR WINDS LICENSE AND MUST INCLUDE ONE (1) YEAR SUBSCRIPTION OR EQUAL  EDUCATIONAL PRICING
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Drop Box (most recent version) & include 1 year sub or Equal	5.00000	EA	\$166.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description :** DROP BOX (MOST RECENT VERSION) AND MUST INCLUDE ONE YEAR SUBSCRIPTION.  
EDUCATIONAL PRICING

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Fusions Reactor Enterprise & include 1year subs or Equal	1.00000	EA	\$1,249.00	

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description :** FUSIONS REACTOR ENTERPRISE AND MUST INCLUDE ONE (1) YEAR SUBSCRIPTION OR EQUAL.  
EDUCATIONAL PRICING



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation

Proc Folder: 35813

Doc Description: ADDENDUM NO. 1 - Various Software Products

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2014-10-29	2014-12-02 13:30:00	CRFQ 0402 EDD1500000006	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

Pomeroy  
 500 Westmoreland Office Park  
 Dunbar, WV 25064 304 746-4434 x5770

**FOR INFORMATION CONTACT THE BUYER**

Evelyn Melton  
 (304) 558-7023  
 evelyn.p.melton@wv.gov

Signature X

*Dorena McCormick*

FEIN #

61-1352158

DATE

6/2/14

All offers subject to all terms and conditions contained in this solicitation



INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Snag It for Windows or equal (Educational Pricing)	5.00000	EA	\$20.00	\$100.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description :  
SNAG IT FOR WINDOWS OR EQUAL

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Aqua Data Studio [(for Windows) most recent version or equal	10.00000	EA	\$912.00	\$9120.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description :  
AQUA DATA STUDIO [(for Windows) MOST RECENT VERSION AND MUST INCLUDE A THREE (3) YEAR SUBSCRIPTION] OR EQUAL  
(Educational Pricing)

INVOICE TO		SHIP TO	
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US		SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Microsoft Project (most recent version) or Equal	1.00000	EA	\$68.00	\$68.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description :  
MICROSOFT PROJECT (MOST RECENT VERSION) OR EQUAL  
EDUCATIONAL PRICING

INVOICE TO	SHIP TO
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US	SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Solar Winds License and include 1 year maintenance or Equal	1.00000	EA	\$442.00	\$442.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description :  
SOLAR WINDS LICENSE AND MUST INCLUDE ONE (1) YEAR SUBSCRIPTION OR EQUAL  
EDUCATIONAL PRICING

INVOICE TO	SHIP TO
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US	SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Drop Box (most recent version) & include 1 year sub or Equal	5.00000	EA	\$166.00	\$830.00

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description :  
DROP BOX (MOST RECENT VERSION) AND MUST INCLUDE ONE YEAR SUBSCRIPTION.  
EDUCATIONAL PRICING - Box BUS50 - See Attached



INVOICE TO	SHIP TO
DEPARTMENT OF EDUCATION BLDG 6, RM 204 1900 KANAWHA BLVD E CHARLESTON WV25305 US	SECRETARY DEPARTMENT OF EDUCATION OFFICE OF INFORMATION SYSTEMS 1900 KANAWHA BLVD E, BLDG 6 RM 346 CHARLESTON WV 25305 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Fusions Reactor Enterprise & include 1year subs or Equal	1.00000	EA	\$1249.00	\$1249.00

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description :**

FUSIONS REACTOR ENTERPRISE AND MUST INCLUDE ONE (1) YEAR SUBSCRIPTION OR EQUAL.

EDUCATIONAL PRICING

EDD1500000006	<b>Document Phase</b> Final	<b>Document Description</b> ADDENDUM NO. 1 - Various Software Products	<b>Page 5</b> <b>of 5</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



# Why Customers Choose Box Over Dropbox for Business

The adoption of enterprise content collaboration solutions has exploded as individuals sought ways to easily access, manage, and collaborate on content. Accordingly, businesses want to leverage those easy-to-use solutions but can't compromise when it comes to enterprise-grade administrative control, security, and business insights.

Dropbox, a popular consumer tool for sharing photos and personal files, is a common consumer solution that individuals began bringing into the workplace. Dropbox for Business is the company's new push into the enterprise market, but the solution still lacks many capabilities required by businesses of all sizes - everything from content audit reports, to enterprise integrations, to advanced security. Unlike consumer services, Box has focused on building a platform that provides both simplicity for end users and the security, administration, and control required by IT.

Thousands of companies have turned to Box to regain control over the content in their organization and still provide a solution that users love. This overview articulates the key differences between Box and Dropbox for Business, highlighting how Box is the ideal fit for businesses in need of a secure, scalable content collaboration platform.

"When IT started hearing 'Dropbox,' it wasn't long before we started thinking, 'Houston, we have a problem. Box is very easy for employees to adopt.'"

**Ben Doyle**

VP, Sales  
Enablement &  
Analytics, Enterasys

## Four Reasons Businesses Choose Box

- **Enterprise Security and Compliance.** Box provides administrative, technical and physical safeguards to help ensure your organization's content remains secure and compliant, including 256-bit encryption both in transit and at rest, password protecting shared files and folders, and shared content expiration. Box has been issued a SSAE 16 Type II (Soc 1 and Soc 2) report, and has achieved ISO27001, HIPAA, and HITECH compliance.
- **Granular Administrative Control.** Administrators can control the settings of all Box users and easily configure permissions for the entire organization, a department, or individual user accounts. Additionally, Box provides end users with granular sharing permissions, including view or upload only access, to ensure that the right people always have the right level of access.
- **Advanced Collaboration.** Sharing a file with someone doesn't equal collaboration. Box allows end users, both internal and external, to collaborate in a single, shared online workspace. Threaded conversations, version history, tasks, and real-time updates keep everyone on the same page, whether users are at their desk or on a mobile device. Administrators can get a full audit trail of all content and collaborators, both internal and external.
- **Box Platform and Partner Ecosystem.** Box's open platform and extensive network of partners allow content on Box to be extended into existing applications and processes. This includes best of breed partners, the OneCloud mobile ecosystem, and packaged enterprise integrations, including Salesforce, Netsuite, Mobile Iron, and Google Apps.

**Learn More**  
877-729-4269  
box.com



	Dropbox for Business	Box Enterprise
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**ENHANCED USABILITY**

- Sync Across Devices
- Mobile Access
- Full-Text Search
- File-Level Discussions, Comments
- Real-Time Notifications
- Edit in the Cloud
- Full Custom Branding
- Microsoft Office & Outlook Plug-Ins

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**ENTERPRISE COLLABORATION**

- External Sharing
- Version History
- Password Protected Sharing, Content Expiration
- Online Workspaces
- Download Stats & Tracking
- Salesforce.com, Google Apps Integrations
- Connect to SharePoint

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**ADVANCED ADMINISTRATION & SECURITY**

- Admin Console, Single Sign On Support
- 256-bit Encrypted Storage & Transfer
- Own, Operate & Maintain All Datacenter Hardware Infrastructure
- SSAE 16 Type II Report, HIPAA, HITECH & ISO 27001 Certified
- Advanced Reporting & Auditing
- Granular Sharing Permissions
- Group-Based Access, Bulk Add/Edit Users
- File Retention & Expiration Policies

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**Learn More**  
877-729-4269  
box.com

MFGSKU	ITEM DESCRIPTION	QTY
SNAGAV09-12-E	SNAGIT LICENSE - 1 USER - EDU, VOLUME - 5-9 LICENSES - ESD - WIN, MAC v12 E-DOWNLOAD (EDUC)	5
	AQUA DATA STUDIO WITH 3 YEAR SUBSCRIPTION E-DOWNLOAD Lic with Maint (PROMOTIONAL)	10
076-05273 PL-Z	MS OFFICE PROJECT STANDARD LICENSE ALL LANGUAGES v2013 E-CERTIFICATE SPL-LIC-EDU	1
7200	SOLARWINDS LICENSE + 1 YEAR MAINTENANCE - 1 SERVER - ESD - LINUX, WIN, BLACKBERRY OS, ANDROID, IOS E-DOWNLOAD Lic with Maint	1
BUS50	BUSINESS EDITION 3-50 USERS/PER USER - 12 MONTHS SUBSCRIPTION - BILLED EVERY YEAR SAAS Subscription	5
FR5S1ENT	FUSIONREACTOR ENTERPRISE EDITION LICENSE v5 E-CERTIFICATE EDU Lic with Maint (PROMOTIONAL)	1



State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

- \_\_\_ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
\_\_\_ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
\_\_\_ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked:

- \_\_\_ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked:

- ✓ \_\_\_ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% vendor preference for the reason checked:

- \_\_\_ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- \_\_\_ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

- \_\_\_ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

- \_\_\_ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Pomeroy IT Solutions

Signed: Michelle [Signature]

Date: 12-1-2014

Title: Inside Sales



STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**MANDATE:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Pomeroy IT Solutions

Authorized Signature: *Michelle [Signature]* Date: 10-1-2014

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 1 day of December, 2014.

My Commission expires October 26, 2020

**AFFIX SEAL HERE**

**NOTARY PUBLIC** *[Signature]*

*Purchasing Affidavit (Revised 07/01/2012)*

