



814 Quarrier Street
Charleston, WV 25301

Quote

No.: **4095**

Date: 06/29/2015

Prepared for:

WV Office of Technology
1900 Kanawha Blvd East
Building 6, Room B-110
Charleston, WV 25305 USA

Prepared by: Greg Ogrinz

Account No.: 1129

Phone: (304) 558-5472

Fax: (304) 558-0136

Qty.	Item ID	Description	UOM	Sell	Total
2	Dell PowerEdge R420	High Level Server	EA	\$7,999.00	\$15,998.00
		<ul style="list-style-type: none"> - PowerEdge R420, Intel® Xeon® E-24XX v2 Processors - 3.5" Chassis with up to 4 Hot Plug Hard Drives - Intel® Xeon® E5-2450 v2 2.50GHz, 20M Cache, 8.0GT/s QPI, Turbo, 8C, 95W, Max Mem 1600MHz - 1600MHz RDIMMS - Performance Optimized - 16GB RDIMM, 1600MT/s, Low Volt, Dual Rank, x4 Data Width - No Operating System - No Operating System Media Kit - RAID 10 for H710P/H710/H310 (4-8 HDDs in pairs) - PERC H710p Integrated RAID Controller, 1GB NV Cache - 900GB 10K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive, 3.5in HYB CARR - iDRAC7 Enterprise - PCIE Riser for Chassis with 1 Proc - On-Board Broadcom 5720 Dual Port 1Gb LOM - Dual Hot Plug Power Supplies 550W - NEMA 5-15P to C13 Wall Plug, 125 Volt, 15 AMP, 10 Feet (3m), Power Cord - ReadyRails™ Static Rails for 2/4-post Racks - Bezel - DVD+/-RW, SATA, Internal for 4HD Chassis - Electronic System Documentation and OpenManage DVD Kit for R420 - VMware ESXi v5.5 Embedded Image on Flash Media - Internal Single SD Module with 1GB SD Card - 3 Year ProSupport and Mission Critical 4HR 7x24 Onsite Pack - No Installation - Declined Remote Consulting Service - Maintenance Declined 			

06/30/15 12:49:13
WV Purchasing Division

Your Price: \$15,998.00

Total: \$15,998.00

Quote

No.: **4095**

Date: 06/29/2015

Prices are firm until 7/29/2015 Terms: Due On Receipt

Quoted by: Greg Ogrinz, GOgrinz@advantagetech.biz

Date: 6/29/2015

We do not have a Dell SonicWALL branded appliance to support centralized management and reporting from two SuperMassive 9600s. As such, the product management team has spec'ed the R420 server.

Accepted by: _____ **Date:** _____

Disclaimer: All hardware & software must be paid in full prior to ordering. See Terms and Conditions.

8 VENDOR DEFAULT

8.1 The following shall be considered a vendor default under this Contract.

- 8.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 8.1.2** Failure to comply with other specifications and requirements contained herein.
- 8.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 8.1.4** Failure to remedy deficient performance upon request.

8.2 The following remedies shall be available to Agency upon default.

- 8.2.1** Immediate cancellation of the Contract.
- 8.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 8.2.3** Any other remedies available in law or equity.

9. MISCELLANEOUS:

9.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Domenick LeRose

Telephone Number: 304-342-0796

Fax Number: 304-720-1427

Email Address: dlerose@advantage-tech.biz

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

- | | |
|----------------------------------------------------|------------------------------------------|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Advantage Technology
Company

Gregory F. Ogino
Authorized Signature

6-30-2015
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A – Pricing Page (06-12-2015)

Item Number	Part Number	Description	Alternate Item	Alternate Part Number	Unit of Measure	Quantity	Unit Cost	Extended Cost
4.2.1	PAN-PA-5060-SSD2-D or Equal	Next-Generation Firewall PA-5060 or Equal	Per your RFQ specifications we are bidding this as two SuperMassive 9600 with two SuperMassive 9600 H/A Units, there is a SuperMassive 9600 conversion license to enable stand alone ability which is not included. (2)Dell SonicWall SuperMassive 9600 Secure Upgrade Plus (2 Yr) \$42,618.96 each (2)Dell SonicWALL SuperMassive 9600 High Availability Units \$27,997.00 each The unit cost to the right is an average of all four units.	01-SSC-3886 01-SSC-3881	Each	4	35307.98	141,231.92
4.2.2	PAN-SVC-PREM-5060-1YR or Equal	Premium Support or Equal for each Next-Generation Firewall	2 year Gold Support 24/7 included in initial purchase with Comprehensive Gateway Security Suite		Each	4		0.00
4.2.2.1	RENEWAL OPTION YEAR 2 - PAN-SVC-PREM-5060-R or Equal	RENEWAL OPTION YEAR 2 - Premium Support or Equal for each Next-Generation Firewall	2 year Gold Support 24/7 included in initial purchase with Comprehensive Gateway Security Suite		Each	4		0.00
4.2.2.1	RENEWAL OPTION YEAR 3 - PAN-SVC-PREM-5060-R or Equal	RENEWAL OPTION YEAR 3 - Premium Support or Equal for each Next-Generation Firewall	Included with Comprehensive Security Suite Renewal		Each	4		0.00
4.2.2.1	RENEWAL OPTION YEAR 4 - PAN-SVC-PREM-5060-R or Equal	RENEWAL OPTION YEAR 4 - Premium Support or Equal for each Next-Generation Firewall	Included with Comprehensive Security Suite Renewal		Each	4		0.00
4.2.3	PAN-M-100-4TB or Equal	Panorama M-100 with 4TB storage or Equal	Dell PowerEdge R420 Server	See attached Sheet	Each	2	7999.00	15,998.00
4.2.4	PAN-SVC-PREM-M-100-P-100 or Equal	Premium Support or Equal for each Panorama M-100	N/A (Included in Server Purchase)		Each	2		0.00
4.2.4.1	RENEWAL OPTION YEAR 2 - PAN-SVC-PREM-M-100-P-25-R or Equal	RENEWAL OPTION YEAR 2 - Premium Support or Equal for each Panorama M-100	N/A (Included in Server Purchase)		Each	2		0.00
4.2.4.1	RENEWAL OPTION YEAR 3 - PAN-SVC-PREM-M-100-P-25-R or Equal	RENEWAL OPTION YEAR 3 - Premium Support or Equal for each Panorama M-100	ProSupport Plus: 3 Year Next Business Day On-site Service		Each	2	555.00	1,110.00
4.2.4.1	RENEWAL OPTION YEAR 4 - PAN-SVC-PREM-M-100-P-25-R or Equal	RENEWAL OPTION YEAR 4 - Premium Support or Equal for each Panorama M-100	ProSupport Plus: 4 Year Next Business Day On-site Service		Each	2	726.00	1,452.00
4.2.5	PAN-WF-500 or Equal	WildFire WF-500 or Equal	N/A SonicWall Grid covers this with quoted subscription(Comprehensive Gateway Security Suite)		Each	1		0.00
4.2.6	PAN-SVC-PREM-WF-500 or Equal	Premium Support for each WildFire or Equal	N/A SonicWall Grid covers this with quoted subscription(Comprehensive Gateway Security Suite)		Each	1		0.00
4.2.6.1	RENEWAL OPTION YEAR 2 - PAN-SVC-PREM-WF-500 or Equal	RENEWAL OPTION YEAR 2 - Premium Support for each WildFire or Equal	N/A SonicWall Grid covers this with quoted subscription(Comprehensive Gateway Security Suite)		Each	1		0.00
4.2.6.1	RENEWAL OPTION YEAR 3 - PAN-SVC-PREM-WF-500 or Equal	RENEWAL OPTION YEAR 3 - Premium Support for each WildFire or Equal	N/A SonicWall Grid covers this with quoted subscription(Comprehensive Gateway Security Suite)		Each	1		0.00

4.2.6.1	RENEWAL OPTION YEAR 4 - PAN-SVC-PREM-WF-500 or Equal	RENEWAL OPTION YEAR 4 - Premium Support for each WildFire or Equal	N/A SonicWall Grid covers this with quoted subscription(Comprehensive Gateway Security Suite)		Each	1		0.00
4.3.1	PAN-PA-5060-URL4-HA2 or Equal	URL Filtering subscription or Equal	N/A Comes with Comprehensive Gateway Security Suite Bundle		Each	4		0.00
4.3.1.1	RENEWAL OPTION YEAR 2 - PAN-PA-5060-URL4-HA2 or Equal	RENEWAL OPTION YEAR 2 - URL Filtering subscription or Equal	N/A Comes with Comprehensive Gateway Security Suite Bundle		Each	4		0.00
4.3.1.1	RENEWAL OPTION YEAR 3 - PAN-PA-5060-URL4-HA2 or Equal	RENEWAL OPTION YEAR 3 - URL Filtering subscription or Equal	N/A Comes with Comprehensive Gateway Security Suite Bundle		Each	4		0.00
4.3.1.1	RENEWAL OPTION YEAR 4 - PAN-PA-5060-URL4-HA2 or Equal	RENEWAL OPTION YEAR 4 - URL Filtering subscription or Equal	N/A Comes with Comprehensive Gateway Security Suite Bundle		Each	4		0.00
4.3.1.1	RENEWAL OPTION YEAR 5 - PAN-PA-5060-URL4-HA2 or Equal	RENEWAL OPTION YEAR 5 - URL Filtering subscription or Equal	N/A Comes with Comprehensive Gateway Security Suite Bundle		Each	4		0.00
4.3.2	PAN-PA-5060-TP-HA2-R or Equal	Threat Prevention subscription or Equal	2 years included in intial purchase of Comprehensive Gateway Security Suite		Each	4		0.00
4.3.2.1	RENEWAL OPTION YEAR 2 - PAN-PA-5060-TP-HA2-R or Equal	RENEWAL OPTION YEAR 2 - Threat Prevention subscription or Equal	2 years included in intial purchase of Comprehensive Gateway Security Suite		Each	4		0.00
4.3.2.1	RENEWAL OPTION YEAR 3 - PAN-PA-5060-TP-HA2-R or Equal	RENEWAL OPTION YEAR 3 - Threat Prevention subscription or Equal	Comprehensive Gateway Security Suite Bundle for SuperMassive 9600 (1 Yr)	01-SSC-4100	Each	4	13822.56	55,290.24
4.3.2.1	RENEWAL OPTION YEAR 4 - PAN-PA-5060-TP-HA2-R or Equal	RENEWAL OPTION YEAR 4 - Threat Prevention subscription or Equal	Comprehensive Gateway Security Suite Bundle for SuperMassive 9600 (2 Yr)	01-SSC-4101	Each	4	23498.16	93,992.64
4.3.2.1	RENEWAL OPTION YEAR 5 - PAN-PA-5060-TP-HA2-R or Equal	RENEWAL OPTION YEAR 5 - Threat Prevention subscription or Equal	Comprehensive Gateway Security Suite Bundle for SuperMassive 9600 (3 Yr)	01-SSC-4102	Each	4	33174.00	132,696.00
4.3.3	PAN-PA-5060-WF-HA2 or Equal	WildFire subscription or Equal	SonicWALL GMS 5 Node Software License SonicWALL GMS E-Class 24x7 Software Support For 5 Node (1 Yr)	01-SSC-7680 01-SSC-6524	Each	4	1533.60	6,134.40
4.3.3.1	RENEWAL OPTION YEAR 2 - PAN-PA-5060-WF-HA2 or Equal	RENEWAL OPTION YEAR 2 - WildFire subscription or Equal	SonicWALL GMS E-Class 24x7 Software Support For 5 Node (1 Yr)	01-SSC-6524	Each	4	169.20	676.80
4.3.3.1	RENEWAL OPTION YEAR 3 - PAN-PA-5060-WF-HA2 or Equal	RENEWAL OPTION YEAR 3 - WildFire subscription or Equal	SonicWALL GMS E-Class 24x7 Software Support For 5 Node (2 Yr)	01-SSC-6525	Each	4	250.56	1,002.24
4.3.3.1	RENEWAL OPTION YEAR 4 - PAN-PA-5060-WF-HA2 or Equal	RENEWAL OPTION YEAR 4 - WildFire subscription or Equal	SonicWALL GMS E-Class 24x7 Software Support For 5 Node (3Yr)	01-SSC-6526	Each	4	352.80	1,411.20
4.3.3.1	RENEWAL OPTION YEAR 5 - PAN-PA-5060-WF-HA2 or Equal	RENEWAL OPTION YEAR 5 - WildFire subscription or Equal	SonicWALL GMS E-Class 24x7 Software Support For 5 Node (3Yr) PLUS SonicWALL GMS E-Class 24x7 Software Support For 5 Node (1 Yr)	01-SSC-6526 01-SSC-6524	Each	4	522.00	2,088.00
4.4	Installation, Migration and Training	Installation, Migration and Training	1-Day Custom Onsite Training, All Inclusive, Minimum 5 and up to 12 Students (Domestic) 160 hours @ 150 an Hour for Install and Migration	(2) x 01-SSC-8514	Total	1	36772.80	36,772.80
Total Cost							489,856.24	

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

- 1. Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Advantage Technology / Greg Quinn Signed: [Signature] Title: Inside Sales
Date: 6-30-15

CERTIFICATION AND SIGNATURE PAGE

By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Advantage Technology
(Company)

Guy F. Guy Inside Sales
(Authorized Signature) (Representative Name, Title)

304-342-0796
(Phone Number) (Fax Number) (Date)

RFQ No. 0210 75C1500000015

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

MANDATE: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Advantage Technology

Authorized Signature: [Signature] Date: 6-30-2015

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 30 day of June, 2015.

My Commission expires May 7, 2020, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

Purchasing Affidavit (Revised 07/01/2012)

