

State of West Virginia
Department of Administration Purchasing Division

RFP No. DMV130055
Cash Management System
August 27, 2013

3M Company
Cost
ORIGINAL



Complete Proven Solutions

for DMV Modernization

Submitted By:
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Submitted To:
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08/26/13 09:37:44 AM
West Virginia Purchasing Division

3M

REQUEST FOR PROPOSAL

(DIVISION OF MOTOR VEHICLES RFP DMV130055)

Attachment C: Cost Sheet

Cost information below as detailed in the Request for Proposal and submitted in a separate sealed envelope. Cost should be clearly marked.

Please provide a cost for each item or the cash register, print on demand, flat plate technology, and the vendor-based License Plate Information Management Center. The agency processes approximately 1.5 million transactions per year and the cost per transaction should be based on this fact but billed on a monthly basis. The cost per transaction should include Equipment, Testing, Workstation Assessment, Technical Regulatory Compliance, Security Awareness, Project and Corrective Action Plan, Maintenance, Training, Professional Services (Project Manager, Technical Support, Trainers, Programmer/Software Engineers), Facility Personnel Costs, Facility Costs (building and equipment costs), plate costs, and supplies (include registration and decal card stock paper)

The cost portion of this bid needs to be shown two ways:

Lump Sum Cost	Costs
Software Costs	\$5,950,000

1. 3M proposes a monthly payment schedule for software costs throughout the software implementation, and we recommend negotiating a payment schedule upon award. As an alternative to a lump sum payment schedule, 3M would welcome an opportunity to discuss a transactional pricing model.

Transaction Based Costs	Total Transaction Based Cost
1,500,000 @ <u>\$1.99</u> per transaction	\$8,932,500

1. The transaction pricing does not include shipping for license plates or any payment to WVDOC for services to apply sheeting to aluminum and blank out finished plates.
2. The proposed \$1.99 per transaction fee assumes the following annual volumes presented below; is valid for the initial three-year contract period; and is subject to a negotiated index measure for sheeting and aluminum market pricing.
3. Total Transaction Based Costs of \$8,932,500 is for a three-year period.

Itemized Costs per Transaction	Annual Volumes
License plate with registration card and decal	785,000
Print-on-Demand transactions in branch	1,300,000

Total Costs:

\$14,882,500